

ORGANIZATION:
PROGRAM/LETTER:

Movin' Out, Inc.
B Program B

PROGRAM BUDGET

1. 2010 BUDGETED

REVENUE SOURCE	SOURCE TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	244,627	20,182	14,678	1,835	207,932
MADISON-COMM SVCS	0	0	0	0	0
MADISON-CDBG	171,593	11,876	8,637	1,080	150,000
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT	1,671,000	83,050	60,400	7,550	1,520,000
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER	300,000	27,500	20,000	2,500	250,000
TOTAL REVENUE	2,387,220	142,608	103,715	12,965	2,127,932

2. 2011 PROPOSED BUDGET

REVENUE SOURCE	SOURCE TOTAL	PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	264,090	21,870	15,840	1,980	224,400
MADISON-COMM SVCS	0	0	0	0	0
MADISON-CDBG	330,000	27,225	19,800	2,475	280,500
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	1,500,000	61,500	62,000	6,500	1,370,000
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER**	415,000	35,200	25,600	3,200	351,000
TOTAL REVENUE	2,509,090	145,795	123,240	14,155	2,225,900

*OTHER GOVT 2011

Source	Amount	Terms
HUD 811 Project	1,500,000	
	0	
	0	
	0	
	0	
TOTAL	1,500,000	

**OTHER 2011

Source	Amount	Terms
Greendale Properties	325,000	
West Bend Propeties	90,000	
	0	
	0	
	0	
TOTAL	415,000	

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2012 PROGRAM CHANGE EXPLANATION

Complete only if you are requesting more than your 2011 request.

Note: Additional funding should only be requested where services or programming will change or expand in the second year.

3. PROGRAM UPDATE: If requesting more than 2011, describe any major changes being proposed for the program/service in 2012, i.e., expansions or narrowing in target population, scope and level of services, geographic area to be served, etc.).

200 characters (with spaces) The program could be altered if tax credits are not forthcoming. In that case we will use HOME funds for another HUD 811 project or develop scattered site rental housing.

4. 2012 COST EXPLANATION

Complete only if significant financial changes are anticipated between 2011-2012.

Explain specifically, by revenue source, any significant financial changes that you anticipate between 2011 and 2012.

For example: unusual cost increases, program expansion or loss of revenue.

200 characters (with spaces)

5. 2012 PROPOSED BUDGET

REVENUE SOURCE	BUDGET TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0
MADISON-CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER**	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0

*OTHER GOVT 2012

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

**OTHER 2012

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

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PRIORITY STATEMENT:	CDBG: D. Housing - Rental housing (CDBG)

DESCRIPTION OF SERVICES

6. **NEED FOR PROGRAM:** Please identify local community need or gap in service that the proposed program will address.

Local market studies demonstrate a need for more affordable rental units. This is particularly important to households with fixed incomes. Many people with disabilities have very little or no employment income to supplement their Social Security Disability or SSI benefits. About 42% of the Dane County population relies on rental housing. In 2008 the HUD fair market rent for a two bedroom apartment in Dane County was \$775/month. For people with SSI as their sole income source, the cost of rent and utilities exceed their total income. Movin' Out has experienced an increase in the number of tenants seeking rental assistance or looking for alternative living arrangements that they can afford. This project is designed so that funding applied toward the construction, acquisition and/or rehab of homes is repaid and reinvested in affordable housing, in perpetuity. Movin' Out will continue to manage and rent property to low income people with disabilities.

7. **SERVICE DESCRIPTION -** Describe the service(s) provided including your expectations of the impact of your activities.

This proposal addresses the need in Madison to expand affordable rental opportunities to low income households which in turn will increase the stock of permanent affordable housing. This project is designed so that funding applied toward the construction, acquisition and/or rehab of homes is repaid and reinvested in affordable housing. We plan to use these funds to construct, acquire and/or rehab at least eleven rental units over a two year period. Ideally we will combine the HOME funds with LIHTC (tax credit)equity, such as one we're in the process of doing now in Stoughton. Obviously this would leverage a significant amount of money and additional units. Housing development takes time but we have been successful with all of our proposed projects to date. If we are not able to secure tax credits, we will apply the funding toward a HUD 811 project similar to the one recently completed in the City of Madison at the Stonebridge Condominiums. We are looking to develop housing where we can take advantage of economies of scale while still allowing for people with disabilities to live in independent, community integrated settings. It is also important to leverage available federal and state dollars in order to create safe, quality housing while at the same time reducing debt to a level that makes rents affordable to even the lowest income tenants in Madison.

8. **PROPOSED PROGRAM CONTRACT GOALS:** Include clearly defined service goals and process objectives: number of unduplicated clients to be served, number of service hours to be provided etc.

600 characters (with spaces) Process goals include determining tenants in need of rental housing, getting site control of land and/or property, securing additional sources of funding including a first mortgage, contracting for construction and/or accessibility modifications, purchase of the property and working with new tenants to assure support services are in place, rental subsidies are applied for and received, if appropriate, leases are signed, tenants move in, property management is in place and an asset management plan is developed. The number of tenants will range from 11 to 16.

9. **SERVICE HOURS:** Frequency, duration of service and hours and days of service availability.

400 characters (with spaces) As this is a development project, hours of service are not applicable until the project is completed. Property management service provided through Movin' Out is available 24 hours a day/ 7 days a week.

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10. POPULATION SERVED: Please describe in terms of age, income level, LEP, literacy, cognitive or physical disabilities or challenges).

Movin' Out serves adults and children with disabilities. All of the tenants in the rental program are of very low income and at least one household member has a significant disability. Included are physical, cognitive, medical, or mental health, permanent disabilities. English is the primary first language of applicant households. However, translators and interpreters are available when needed.

11. LOCATION: Location of service and intended service area (Include census tract where service is tract specific).

Location to be determined through coordination efforts (local officials, city staff, neighbor groups, other developers, human services) to identify project appropriate locations

12. OUTREACH PLAN: Describe your outreach and marketing strategies to engage your intended service population.

Movin' Out works with local service providers and the Dane County Human Services Department to identify potential tenants. In the most recent HUD 811 project, the 15 tenants were at risk of displacement. Generally, Movin' Out learns of tenants prior to finalizing a development plan or has done a market study and discussed housing options for people with disabilities in the relevant community. Movin' Out has been working in Madison since 1997 and promoting programs since that time including the rental program which began in 2006. Affirmative marketing includes outreach through presentations and information provided to families, support agencies, housing organizations, support brokers and others. We also encourage diversity among tenants by specifically targeting the following organizations: the Urban League, Centro Hispano, Hmong American Friendship Association, Fair Housing Council and Access to Independence.

13. COORDINATION: Describe how you coordinate your service delivery with other community groups or agencies.

1000 characters (with spaces) Housing development requires collaboration with many individuals, groups, organizations, governmental bodies and businesses. Additionally, as mentioned above Movin' Out coordinates with the human services system to identify at risk households needing affordable rental housing. Once tenants have moved in, the property manager maintains contact with the tenants, their families and/or representatives, their residential services provider and contracts with vendors to perform the work necessary to protect the home and the tenant's safety. Additionally, Movin' Out will work to establish and utilize strategic alliances with other non-profit and for-profit developers to maximize the impact and sustainability of its development activities.

14. VOLUNTEERS: How are volunteers utilized in this program?

400 characters (with spaces) During the development process Movin' Out has received reduced rate or pro bono services from designers, realtors, lawyers and the first mortgage holder of most of Movin' Out's rental properties. For property maintenance and improvement volunteers have come from Madison Firefighters, Wisconsin environmental groups, families, landscape designers and others

15. Number of volunteers utilized in 2010?

52
400

Number of volunteer hours utilized in this program in 2010?

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16. BARRIERS TO SERVICE: Are there populations that are experiencing barriers to the service you are proposing, i.e., cultural differences, language barriers and/or physical or mental impairments or disabilities? Describe the ability of proposed program to respond to the needs of diverse populations.

1600 characters (with spaces) The need exists. The will, the talent and the creativity to develop affordable, safe and handicapped accessible rental housing exists. The greatest barrier to providing affordable housing is its scarcity. The greatest barrier to creating new affordable housing is finding the funds to subsidize the costs. Movin' Out has been fortunate in finding dedicated and talented partners willing to do the work necessary to develop new affordable rental stock in the City of Madison, one unit at a time. Movin' Out currently has 28 rental units in the City of Madison with 41 tenants. The number of units more than doubled between 2007 and 2009 once we were able to fully implement the program.

17. EXPERIENCE: Please describe how your agency, and program staff experience, qualifications, and past performance will contribute to the success of the proposed program?

Movin' Out currently has 28 rental units in the City of Madison and another six outside of Madison. There are 41 tenants residing in the Madison units. These units are scattered throughout the city about evenly divided on the West and East sides of town. The number of rental units more than doubled from 2007 to 2009 when the program was fully implemented. Property management is coordinated by Movin' Out and is disability sensitive thus assuring that needs and/or behaviors do not create a barrier for the tenant to successful renting. Full implementation required hiring a property developer in 2008 and a property coordinator in 2009. With the executive director they comprise the lead project staff. Among them they have more than 70 years of experience working in the fields of housing and disabilities.

18. LICENSING OR ACCREDITATION: Report program licensing, accreditation or certification standards currently applied.

Movin' Out is a HUD certified housing counseling agency, holds CHDO status in Madison, in Dane and six other counties, has a licensed real estate broker on staff & promotes fair housing practices

19. STAFF: Program Staff: Staff Titles, FTE dedicated to this program, and required qualifications for program staff.

Staff Title	FTE	City \$	Qualifications
Executive Director	0.41	Yes	MA 30+ years in housing and disabilities
Planning and Operations	0.24	Yes	MA 30+ years in housing and disabilities
Property Developer	0.75	Yes	Licensed real estate broker; 30+ years in affordable housing development
Property Coordinator	0.18	No	MA 10+ years in housing including community land trust

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CDBG DESCRIPTION OF SERVICES SUPPLEMENT

Please provide the following information ONLY if you are applying for projects that meet the "CDD Community Development Program Goals & Priorities". If not applying for CDBG Office Funds, go to Community Resources Description of Services Supplement (p. 7), or go to Demographics (p. 8).

20. PARTICIPANT INCOME LEVELS:

Indicate the number of households of each income level and size that this program would serve in 2011-2012.

Income Level	Number of Households
Over 80% of county median income	0
Between 50% to 80% of county median income	0
Between 30% to 50% of county median income	11
Less than 30% of county median income	0
Total households to be served	11

21. If projections for 2012 will vary significantly from 2011, complete the following:

Income Level for 2012	Number of Households
Over 80% of county median income	0
Between 50% to 80% of county median income	0
Between 30% to 50% of county median income	0
Less than 30% of county median income	0
Total households to be served	0

22. AGENCY COST ALLOCATION PLAN: What method does your agency use to determine indirect cost allocations among programs?

600 characters (with spaces) Staff record their time in 15 minute increments by program/operations which include identification of individual development projects and or property management by units. Costs are allocated across programs based on actual time spent and the hourly cost of each staff person. Costs are allocated annually and reconciled at year end in order to assure that all funds specifically targeted were earned in the corresponding program or projects.

23. PROGRAM ACTIVITIES: Describe activities/benchmarks by timeline to illustrate how your program will be implemented.

Activity Benchmark	Est. Month of Completion
Secure community commitments	July
Secure site	Oct
Assemble development team	Oct
Submit applications for additional funding	Dec
Provide relocation notices if needed	Feb
Work with architect on design and/or rehab, universal design, accessibility of some units	April
Marketing plan	May
Carry out bidding process for contractors and vendors	June
Complete purchase	Aug
Complete rehab	Nov
Apply for tax exemption	Dec
Occupancy of units 1-11 (end of 2012)	Dec

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COMMUNITY RESOURCES DESCRIPTION OF SERVICES SUPPLEMENT

Please provide the following information ONLY if you are applying for projects that meet the "Community Resources Program Goals & Priorities" If not applying for CR Funds, go to Demographics (p. 8).

24. CONTRIBUTING RESEARCH

Please identify research or best practice frameworks you have utilized in developing this program.

2000 characters (w ith spaces) Not applying for CR funds

25. ACCESS FOR LOW-INCOME INDIVIDUALS AND FAMILIES

What percentage of this program's participants do you expect to be of low and/or moderate income?

0.0%

What framework do you use to determine or describe participant's or household income status? (check all that apply)

- Number of children enrolled in free and reduced lunch
- Individuals or families that report 0-50% of Dane County Median Income
- Individual or family income in relation to Federal Poverty guidelines
- Other

26. HOW IS THIS INFORMATION CURRENTLY COLLECTED?

400 characters (w ith spaces)

27. PLEASE DESCRIBE YOUR USER FEE STRUCTURE AND ANY ACCOMMODATIONS MADE TO ADDRESS ACCESS ISSUES FOR LOW INCOME INDIVIDUALS AND FAMILIES.

600 characters (w ith spaces)

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28. DEMOGRAPHICS

Complete the following chart for unduplicated participants served by this program in 2009. Indicate the number and percentage for the following characteristics. For new programs, please estimate projected participant numbers and descriptors.

PARTICIPANT DESCRIPTOR	#	%	PARTICIPANT DESCRIPTOR	#	%
TOTAL	38	100%	AGE		
MALE	15	39%	<2	0	0%
FEMALE	23	61%	2 - 5	0	0%
UNKNOWN/OTHER	0	0%	6 - 12	0	0%
			13 - 17	1	3%
			18 - 29	2	5%
			30 - 59	33	87%
			60 - 74	2	5%
			75 & UP	0	0%
			TOTAL AGE	38	100%
			RACE		
			WHITE/CAUCASIAN	36	95%
			BLACK/AFRICAN AMERICAN	2	5%
			ASIAN	0	0%
			AMERICAN INDIAN/ALASKAN NATIVE	0	0%
			NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER	0	0%
			MULTI-RACIAL:	0	0%
			Black/AA & White/Caucasian	0	0%
			Asian & White/Caucasian	0	0%
			Am Indian/Alaskan Native & White/Caucasian	0	0%
			Am Indian/Alaskan Native & Black/AA	0	0%
			BALANCE/OTHER	0	0%
			TOTAL RACE	38	100%
			ETHNICITY		
			HISPANIC OR LATINO	2	5%
			NOT HISPANIC OR LATINO	36	95%
			TOTAL ETHNICITY	38	100%
			PERSONS WITH DISABILITIES	0	0%
			RESIDENCY		
			CITY OF MADISON	38	100%
			DANE COUNTY (NOT IN CITY)	0	0%
			OUTSIDE DANE COUNTY	0	0%
			TOTAL RESIDENCY	38	100%

Note: Race and ethnic categories are stated as defined in HUD standards

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29. PROGRAM OUTCOMES

Number of unduplicated individual participants served during 2009.	38
Total to be served in 2011.	11 hsholds

Complete the following for each program outcome. No more than two outcomes per program will be reviewed.
 If applying to OCS, please refer to your research and/or posted resource documents if appropriate.
 Refer to the instructions for detailed descriptions of what should be included in the table below.

Outcome Objective # 1:	Develop 11 units of affordable rental housing in the City of Madison
Performance Indicator(s):	Completion of development project

Proposed for 2011:	Total to be considered in perf. measurement	0	Targeted % to meet perf. measures	0%
			Targeted # to meet perf. measure	0
Proposed for 2012:	Total to be considered in perf. measurement	11	Targeted % to meet perf. measures	100%
			Targeted # to meet perf. measure	11

Explain the measurement tools or methods:	A count of the acquisition or construction of rental housing units
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Outcome Objective # 2:	
Performance Indicator(s):	

Proposed for 2011:	Total to be considered in perf. measurement		Targeted % to meet perf. measures	0%
			Targeted # to meet perf. measure	0
Proposed for 2012:	Total to be considered in perf. measurement		Targeted % to meet perf. measures	0%
			Targeted # to meet perf. measure	0

Explain the measurement tools or methods:	
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1. AGENCY CONTACT INFORMATION

Organization	Movin' Out, Inc.		
Mailing Address	600 Williamson Street, Madison 53703		
Telephone	608 251 4446 ext. 3		
FAX	608 819 0623		
Admin Contact	Howard Mandeville		
Financial Contact	Howard Mandeville		
Website	www.movin-out.org		
Email Address	howard@movin-out.org		
Legal Status	Private: Non-Profit		
Federal EIN:	391833482		
State CN:			
DUNS #	19470348		

2. CONTACT INFORMATION

A	Program A					
	Contact:	Howard Mandeville	Phone:	251-4446 x 3	Email:	howard@movin-out.org
B	Program B					
	Contact:	Howard Mandeville	Phone:	251-4446	Email:	howard@movin-out.org
C	Program C					
	Contact:		Phone:		Email:	
D	Program D					
	Contact:		Phone:		Email:	
E	Program E					
	Contact:		Phone:		Email:	
F	Program F					
	Contact:		Phone:		Email:	
G	Program G					
	Contact:		Phone:		Email:	
H	Program H					
	Contact:		Phone:		Email:	
I	Program I					
	Contact:		Phone:		Email:	
J	Program J					
	Contact:		Phone:		Email:	
K	Program K					
	Contact:		Phone:		Email:	
L	Program L					
	Contact:		Phone:		Email:	

3. AGENCY REVENUE DETAILED BY PROGRAM

REVENUE SOURCE	2009 ACTUAL	2010 BUDGET	2011 PROPOSED	2011 PROPOSED PROGRAMS			
				A	B	C	D
DANE CO HUMAN SVCS	129,178	133,621	133,621	76,076	0	0	0
DANE CO CDBG	216,363	504,253	540,090	276,000	264,090	0	0
MADISON-COMM SVCS		0	0	0	0	0	0
MADISON-CDBG	586,830	543,802	690,000	360,000	330,000	0	0
UNITED WAY ALLOC	16,000	4,000	0	0	0	0	0
UNITED WAY DESIG	3,404	4,000	4,000	0	0	0	0
OTHER GOVT	1,526,093	1,758,905	1,645,000	145,000	1,500,000	0	0
FUNDRAISING DONATIONS	35,646	20,500	20,500	0	0	0	0
USER FEES		0	0	0	0	0	0
OTHER	686,015	921,093	1,017,793	527,793	415,000	0	0
TOTAL REVENUE	3,199,529	3,890,174	4,051,004	1,384,869	2,509,090	0	0

REVENUE SOURCE	2011 PROPOSED PROGRAMS CONT.						
	E	F	G	H	I	J	K
DANE CO HUMAN SVCS	0	0	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0	0	0
MADISON-CDBG	0	0	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0	0	0
OTHER GOVT	0	0	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0	0	0
USER FEES	0	0	0	0	0	0	0
OTHER	0	0	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0	0	0

REVENUE SOURCE	2011 PROPOSED PROGRAMS CONT.						Non-City
	L						
DANE CO HUMAN SVCS	0						57,545
DANE CO CDBG	0						0
MADISON-COMM SVCS	0						0
MADISON-CDBG	0						0
UNITED WAY ALLOC	0						0
UNITED WAY DESIG	0						4,000
OTHER GOVT	0						0
FUNDRAISING DONATIONS	0						20,500
USER FEES	0						0
OTHER	0						75,000
TOTAL REVENUE	0						157,045

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

600 characters (with spaces) Movin' Out, in partnership with people with disabilities and their allies, creates and sustains community-integrated, safe, affordable housing solutions.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

6000 characters (with spaces) The purpose of Movin' Out is to find housing solutions that are both affordable and sustainable for low income households. Movin' Out has provided housing counseling services to more than 5,000 households statewide and has helped more than 1200 households to become first time homebuyers or rehab their existing home. Staff provide individualized, comprehensive housing counseling in order to assure that the best housing plan is put in place to address stability, safety, affordability, accessibility and community integration. Movin' Out has had a rental program including ownership and management of rental units since 2006. However it is the staff qualifications, expertise and their years of experience that have assured Movin's Out success. Movin' Out has developed and broadened its array of services from offering housing counseling and down payment assistance in 1997 to include a rehab program, a rental development program, property management services, and a pooled housing trust. Since 1997 Movin' Out has made more than \$7 million dollars of down payment and housing rehab assistance available to households in Wisconsin in the form of forgivable and low cost loans. Movin' Out has participated in housing developments in Madison and Sun Prairie and in 2009 secured 1.5 million dollars in HUD 811 funding to create 11 units of rental housing on Madison's East side. Movin' Out is also engaged in a new tax credit housing development in Stoughton, WI and has rental properties outside of Madison, in Dane, Washington, Milwaukee and Shawano Counties. In 2004 Movin' Out was instrumental in creating the country's first pooled housing trust which enables a household to turn its property over to Movin' Out when the parents of an adult child with a disability can no longer provide the necessary care of the home but want that child to retain residency until his or her death. After the child's death, the trust retains the property in perpetuity to provide an affordable rental option to other people with disabilities. Movin' Out is highly regarded with competent staff and a long list of achievements. (See program experience and qualifications for additional information.)

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?	6
How many Board meetings has your governing body or Board of Directors scheduled for 2010?	6
How many Board seats are indicated in your agency by-laws?	11

Please list your current Board of Directors or your agency's governing body.

Name	Jean MacCubbin, President				
Home Address	3530 Heather Crest, Madison WI 53705				
Occupation	State of Wisconsin				
Representing	Government				
Term of Office		From:	10/2008	To:	10/2010
Name	Maureen Arcand, Member				
Home Address	2610 Myrtle St, Madison 53704				
Occupation	Advocate				
Representing	Disabilities				
Term of Office		From:	10/2009	To:	10/2011
Name	Jim Carter, Vice President				
Home Address	4949 W Brown Deer Rd, Milwaukee WI 53223				
Occupation	Legal Counsel, Vice President, Bank Mutual, Milwaukee WI				
Representing	Lending				
Term of Office		From:	10/2008	To:	10/2010
Name	Howard Cagle				
Home Address	710 N High Point Rd, Madison WI 53705				
Occupation	Mortgage lender, Capitol Bank, Verona				
Representing	Lending				
Term of Office		From:	10/2008	To:	10/2010
Name	Susan Helgesen				
Home Address	2406 Independence Lane, #101, Madison 53704				
Occupation	Actor, Advocate				
Representing	Disabilities, Movin' Out Homeowner				
Term of Office		From:	10/2008	To:	10/2010
Name	Sinikka Santala				
Home Address	17 S Yellowstone, Madison 53705				
Occupation	Retired government official				
Representing	Long term care				
Term of Office		From:	10/2009	To:	10/2011
Name	Nino Pedrelli				
Home Address	3755 Glenhurst, St Louis Park, MN 55416				
Occupation	President of Development Corporation				
Representing	Housing development; parent of child with disability				
Term of Office		From:	10/2008	To:	10/2010
Name	Mary Skadah				
Home Address	800 Wisconsin St, Eau Claire WI 54703				
Occupation	Parent Educator				
Representing	Parents of children with disabilities				
Term of Office		From:	10/2009	To:	10/2011

AGENCY GOVERNING BODY cont.

Name	Arlyn Sandow			
Home Address	1459 E Main St, Madison WI 53703			
Occupation	City employee			
Representing	Movin' Out homeowner, low income, disability			
Term of Office		From:	10/2009	To: 10/2011
Name	Carol Keen			
Home Address	135 S 84th St, Milwaukee WI			
Occupation	Property/Asset Manager			
Representing	Housing; property management			
Term of Office		From:	10/2009	To: 10/2011
Name	Ron Miller			
Home Address	2225 Westbrook Lane, Madison WI 53711			
Occupation	Housing Inspector			
Representing	low income, family member w/ disability			
Term of Office		From:	10/2008	To: 10/2010
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

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To: mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

DESCRIPTOR	STAFF		BOARD		VOLUNTEER	
	Number	Percent	Number	Percent	Number	Percent
TOTAL	10	100%	11	100%	62	100%
GENDER						
MALE	5	50%	5	45%	34	55%
FEMALE	5	50%	6	55%	28	45%
UNKNOWN/OTHER	0	0%	0	0%	0	0%
TOTAL GENDER	10	100%	11	100%	62	100%
AGE						
LESS THAN 18 YRS	0	0%	0	0%	2	3%
18-59 YRS	9	90%	8	73%	54	87%
60 AND OLDER	1	10%	3	27%	6	10%
TOTAL AGE	10	100%	11	100%	62	100%
RACE*						0
WHITE/CAUCASIAN	9	90%	11	100%	51	82%
BLACK/AFRICAN AMERICAN	0	0%	0	0%	9	15%
ASIAN	0	0%	0	0%	0	0%
AMERICAN INDIAN/ALASKAN NATIVE	0	0%	0	0%	0	0%
NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER	1	10%	0	0%	2	3%
MULTI-RACIAL:	0	0%	0	0%	0	0%
Black/AA & White/Caucasian	0	0%	0	0%	0	0%
Asian & White/Caucasian	0	0%	0	0%	0	0%
Am Indian/Alaskan Native & White/Caucasian	0	0%	0	0%	0	0%
Am Indian/Alaskan Native & Black/AA	0	0%	0	0%	0	0%
BALANCE/OTHER	0	0%	0	0%	0	0%
TOTAL RACE	10	100%	11	100%	62	100%
ETHNICITY						
HISPANIC OR LATINO	0	0%	0	0%	0	0%
NOT HISPANIC OR LATINO	10	100%	11	100%	62	100%
TOTAL ETHNICITY	10	100%	11	100%	62	100%
PERSONS WITH DISABILITIES	3	30%	3	27%	9	15%

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

Account Description	2009 ACTUAL	2010 BUDGET	2011 PROPOSED
A. PERSONNEL			
Salary	315,722	318,880	322,069
Taxes	29,033	27,328	27,876
Benefits	36,110	36,357	39,838
SUBTOTAL A.	380,865	382,565	389,783
B. OPERATING			
All "Operating" Costs	211,564	275,476	300,685
SUBTOTAL B.	211,564	275,476	300,685
C. SPACE			
Rent/Utilities/Maintenance	34,115	34,651	36,336
Mortgage (P&I) / Depreciation / Taxes	0	0	0
SUBTOTAL C.	34,115	34,651	36,336
D. SPECIAL COSTS			
Assistance to Individuals	1,106,048	1,427,482	1,603,200
Subcontracts, etc.	0	0	0
Affiliation Dues	0	0	0
Capital Expenditure	0	1,770,000	1,721,000
Other:	0	0	0
SUBTOTAL D.	1,106,048	3,197,482	3,324,200
SPECIAL COSTS LESS CAPITAL EXPENDITURE	1,106,048	1,427,482	1,603,200
TOTAL OPERATING EXPENSES	1,732,592	2,120,174	2,330,004
E. TOTAL CAPITAL EXPENDITURES	0	1,770,000	1,721,000

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces) There has been no staff turnover at Movin' Out since 2005.

ORGANIZATION:

Movin' Out, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

REVENUE SOURCE	SOURCE TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	57,545	31,650	23,018	2,877	0
DANE CO CDBG	0	0	0	0	0
UNITED WAY ALLOC	4,000	2,992	800	208	0
UNITED WAY DESIG	4,000	2,992	800	208	0
OTHER GOVT	0	0	0	0	0
FUNDRAISING DONATIONS	20,500	11,275	8,200	1,025	0
USER FEES	0	0	0	0	0
OTHER	93,300	51,315	37,320	4,665	0
TOTAL REVENUE	179,345	100,224	70,138	8,983	0

2. 2011 PROPOSED BUDGET

REVENUE SOURCE	SOURCE TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	57,545	31,650	23,018	2,877	0
DANE CO CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	4,000	2,200	1,600	200	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	20,500	11,275	8,200	1,025	0
USER FEES	0	0	0	0	0
OTHER**	75,000	41,250	30,000	3,750	0
TOTAL REVENUE	157,045	86,375	62,818	7,852	0

*OTHER GOVT 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

**OTHER 2011

Source	Amount	Terms
Property Management Income	39,000	
Property Revenue	36,000	
	0	
	0	
	0	
TOTAL	75,000	