

Criteria	US Securities	Sec Prof of IL	JBM
<p>1. Level of previous experience and/or ability in providing similar service to a similar target population—40%</p>	<p>40 points</p> <p>Residential and Subsidized housing experience</p> <p>Social Service and Clinic serving low income</p>	<p>35 points</p> <p>Residential exp, not indicated if subsidized</p> <p>Appear more clientele pertain to facilities and commercial properties</p>	<p>30 points</p> <p>Have done well in the past but CDA staff not satisfied with current services.</p> <p>Turnover in personnel</p> <p>Has expanded to other cities, Chicago, Milwaukee, Minneapolis, growth problems?</p>
<p>2. Quality of service proposed—40%</p>	<p>40 points</p> <p>Salesperson emphasized ability of unarmed staff; well trained, weapons not needed</p> <p>National operation</p> <p>Regional oversight in Milwaukee however local Supervisor is in Waunakee</p> <p>Reports to go directly to site managers</p> <p>Will consider hiring of qualified CDA residents</p>	<p>37 points</p> <p>Owner of company came to walk thru's in person</p> <p>Owner will review operations re CDA, with Supervisor based in Loves Park Illinois. They will hire local staff.</p> <p>Will consider hiring of qualified CDA residents or hire staff away from current contractor if they are exceptional staff that the CDA has had a good working relationship with.</p> <p>Daily reports go to Owner, discussed with manager then to Site Managers. Delays in receiving reports?</p>	<p>25 points</p> <p>Quality of service has been declining</p> <p>Inconsistency in personnel assignments</p> <p>Reports not sufficiently detailed</p> <p>New supervisor has customer service issues</p>

	US Securities	Sec Prof of IL	
3. Cost of service proposed--10%	<p>8 points</p> <p>\$145,617</p> <p>Note: With funding cuts, unarmed service may be warranted for all sites. US Securities has lowest hourly rate for unarmed services</p>	<p>9 points</p> <p>\$ 141,806</p>	<p>9 points</p> <p>\$ 132,820</p>
4. References -- 10%	<p>10 points</p> <p>References all good</p>	<p>Good letters of reference</p>	<p>CDA staff would give a qualified reference</p>
Subtotal of points	88 points without reference points	81 points without reference points	64 points without reference points
Total points	98 points		