

**MONONA TERRACE BUDGET & PRIOR YEAR VARIANCE
November 2018**

	November 2018				Year to Date 2018					November 2017			Year to Date 2017					
	Actual# of Events	Actual	Budgeted # of Events	Budgeted	Monthly Budget Variance	YTD Actual # of Events	YTD Actual	YTD Budgeted # of Events	Budgeted YTD	YTD Variance to Budget	# of Events	November 2017 Actual	Nov '17 vs. Nov '18 Event # Variance	Nov '17 Actual to Nov '18 Actual	YTD # of Events 2017	YTD 2017 Actual	YTD '17 vs. YTD '18 Event # Variance	YTD '17 Actual to YTD '18 Actual
REVENUES:																		
Events	36	\$348,000	47	\$339,000	3%	522	\$5,177,000	576	\$4,010,000	29%	55	\$312,000	-35%	12%	577	\$4,624,000	-10%	12%
Ancillary		17,000		19,000	-11%		178,000		244,000	-27%		15,000		13%		206,000		-14%
TOTAL OPERATING REVENUES:		\$365,000		\$358,000	2%		\$5,355,000		\$4,254,000	26%		\$327,000		12%		\$4,830,000		11%
EXPENDITURES:																		
Wages & Benefits		\$619,000		\$545,000	14%		\$4,857,000		\$4,582,000	6%		\$435,000		42%		\$4,514,000		8%
Purchased Services		130,000		\$156,000	-17%		2,048,000		\$1,790,000	14%		153,000		-15%		1,900,000		8%
Purchased Supplies		95,000		\$39,000	144%		521,000		\$453,000	15%		35,000		171%		349,000		49%
Inter-D Charges		22,000		\$22,000	0%		239,000		\$238,000	0%		23,000		-4%		250,000		-4%
Capital Outlay		0		\$0	0%		0		0	0%		0		0%		0		0%
TOTAL OPERATING EXPENDITURES:		\$866,000		\$762,000	14%		\$7,665,000		\$7,063,000	9%		\$ 646,000		34%		\$ 7,013,000		9%
Income (Loss) from Operations		(\$501,000)		(\$404,000)	24%		(\$2,310,000)		(\$2,809,000)	-18%		(\$319,000)		57%		(\$2,183,000)		6%
PILOT		(\$28,000)		(\$28,000)			(\$310,000)		(\$310,000)			(28,000)				(310,000)		
Net Operating Income (Loss)		(\$529,000)		(\$432,000)			(\$2,620,000)		(\$3,119,000)			(\$347,000)				(\$2,493,000)		
Transient Occupancy Tax Transfer		\$432,000		\$432,000			\$3,119,000		\$3,119,000			\$338,000				\$2,874,000		
Revenue Over (Under) Expenditures		(\$97,000)		\$0			\$499,000		\$0			(\$9,000)				\$381,000		

Preliminary draft prepared as of 1/7/19

Extraordinary Items: