

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | ABC for Health, Inc. | | |
| Mailing Address | 32 N. Bassett Street, Madison, WI 53703 | | |
| Telephone | (608) 261-6939 | | |
| FAX | (608) 261-6938 | | |
| Admin Contact | Brynne McBride | | |
| Financial Contact | Ron Reinart | | |
| Website | www.safetyweb.org | | |
| Email Address | bmcbride@safetyweb.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1783748 | | |
| State CN: | 5649-800 | | |
| DUNS # | 927772657 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------|----------------|--------|------------------------|
| A | Program A | | | |
| | Contact: | Brynne McBride | Phone: | 6082616939 |
| | | | Email: | bmcbride@safetyweb.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
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| H | Program H | | | |
| | Contact: | | Phone: | |
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| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 51,605 | 51,605 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 565,214 | 539,641 | 518,663 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 565,214 | 539,641 | 570,268 | 51,605 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 518,663 |
| TOTAL REVENUE | 0 | | | | | | 518,663 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

ABC (Advocacy and Benefits Counseling) for Health, Inc., is a Madison-based nonprofit public interest law firm dedicated to linking children and families, particularly those with special needs or who are at risk, to health care benefits and services. ABC for Health's mission is to provide the community of both patients and providers with the information, advocacy tools, legal services and expert support they need to secure health care coverage and services.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

ABC for Health is a Madison-based nonprofit public interest law firm dedicated to ensuring health care access for children and families, particularly those with special needs. ABC has delivered Health Benefits Counseling services as a part of projects across Wisconsin and Dane County to more 31,000 people requesting services since 1994. In Madison, ABC has contracted directly with hospitals to provide advocacy assistance to uninsured, low-income individuals, individuals with excessive medical debt, and Spanish-speaking pregnant women. Additionally, ABC has provided Health Benefits Counseling skills training for almost 3,000 Wisconsin service providers. ABC works to translate individual case experiences into local strategies as well as system level reforms. ABC also serves as a catalyst in the development of local HealthWatch Coalitions to promote community efforts and community voices directed at health care coverage and access concerns for children and families. In the Dane County HealthWatch Coalition, for example, stakeholders meet monthly at the South Madison Health and Family Center-Harambee. Key participants include representatives of Head Start, Hospitals, Clinics, Parents, Birth-to-3 Coordinators, public health nurses, economic support workers, health care providers, school nurses and counselors, advocates, employers, and members of the faith community. ABC led the Covering Kids program in Wisconsin, and subsequently was the lead agency of the Covering Kids and Families Coalition in Dane County, both funded in part by the Robert Wood Johnson Foundation. ABC's public policy collaborations include partnerships with state and local government officials and grassroots community groups on such issues as: outreach strategies to identify and enroll uninsured children and adults in appropriate health benefit plans; immigrants' access to emergency Medicaid coverage for labor and delivery services; improving health literacy as a path to enrollment; unfair practices related to the recovery of birth costs from unmarried parents; reducing the stigma or cultural/lingual barriers to health benefits; and counting depreciation of assets as income for self-employed Medicaid applicants. ABC has contracted directly with health care providers to ensure trustworthy, credible advocacy assistance to Spanish-speaking pregnant women, uninsured children and families, and individuals with excessive medical debt. Years of operating the KIDS CARE program in northwest WI have honed ABC's skill working with other agencies, particularly public health, to manage programs and provide services. In Wisconsin, government agencies, social services and non-profits devote thousands of man-hours and millions of dollars to initiatives for under-represented or disadvantaged populations. In this proposal to the City of Madison, ABC is focusing its time and energy on Program Area III, Priority A1: Access to Resources, Lay Community Health Worker. In a two-pronged approach, this project will accomplish the overall goal to create greater awareness and understanding of community health coverage resources that support the broader, ongoing care of patients.

Project Goal 1: Specialized Trainings for Medical Residents: Objective 1: ABC will meet with pairs of family medicine residents during their community medicine rotations approximately every month, meeting with 20 residents each year. In a focused conversational setting, ABC will present information on the landscape of public benefits in Wisconsin, community resources, and advocacy strategies for physicians including, but not limited to: cultural competency, health literacy, patient navigation, etc. ABC will evaluate the impact of providing in person, small group trainings to the Residents through verbal and written feedback. ABC will prepare a binder of publications and materials for each Resident to ensure access to timely, accurate, and complete benefits information for advocates, physicians, and patients. ABC's staff drafts these documents with an acute emphasis on readability and accessibility. Such resources include: The 2010 Resources Guide; The Guide To Free and Reduced Cost Clinics; The AdvoKit; My Health Insurance Guidebook; My Medical Debt Survival Guide; and Three Steps to Family Health Coverage. ABC staff will evaluate the competence gained from the educational materials by conducting efficient pre- and post-training questionnaires. Project Goal 2: Develop innovative, on-demand web trainings to be posted on ABC's website. Objective 1: ABC will produce a series of "on demand" Web trainings targeted to the professional needs of the lay health worker/ public health community. ABC will create five new webcasts. Training programs include health literacy, cultural competency, access to care and coverage for both public and private programs, and barriers specific to underserved populations, including Spanish-speaking, Hmong, American Indian and African American populations. In conjunction with training, ABC will distribute in-kind, educational tools on health care coverage enrollment, eligibility and financing and will publish electronic biweekly newsletter with technical assistance. With MediaSite technology, ABC broadcasts high-quality Web trainings.

ABC provides about relevant trainings that are home or office accessible 24 hours a day, 7 days a week. ABC

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

4

How many Board seats are indicated in your agency by-laws?

at least 3

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Attorney Michael Short | | | |
| Home Address | 354 W Main Street, Madison, WI 53703 | | | |
| Occupation | Staff Attorney | | | |
| Representing | Main Street Justice | | | |
| Term of Office | President | From: | 01/2010 | To: 12/2010 |
| Name | Dr. Jeremy Foltz | | | |
| Home Address | 427 Lorch St, Madison, WI 53706 | | | |
| Occupation | Associate Professor, Dept of Agriculture and Applied Economics | | | |
| Representing | University of Wisconsin - Madison | | | |
| Term of Office | Treasurer | From: | 01/2010 | To: 12/2010 |
| Name | Darcy Haber | | | |
| Home Address | P O Box 7882, Madison, WI 53707-7882 | | | |
| Occupation | Policy and Communications Coordinator | | | |
| Representing | Independent Practice | | | |
| Term of Office | Vice President | From: | 01/2010 | To: 12/2010 |
| Name | Jeanan Yasiri | | | |
| Home Address | B335 Sterling Hall, 475 N Charter St, Madison, WI 53706 | | | |
| Occupation | Faculty Associate, Dept of Human Ecology | | | |
| Representing | University of Wisconsin - Madison | | | |
| Term of Office | Board Member at large | From: | 01/2010 | To: 12/2010 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2010 | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|-------|---------|-----|---------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
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| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
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| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 16 | 100% | 4 | 100% | 3 | 100% |
| GENDER | | | | | | |
| MALE | 7 | 44% | 3 | 75% | 1 | 33% |
| FEMALE | 9 | 56% | 1 | 25% | 2 | 67% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 16 | 100% | 4 | 100% | 3 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 16 | 100% | 4 | 100% | 3 | 100% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL AGE | 16 | 100% | 4 | 100% | 3 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 15 | 94% | 4 | 100% | 2 | 67% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 0 | 0% |
| ASIAN | 0 | 0% | 0 | 0% | 1 | 33% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 6% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 1 | 100% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 16 | 100% | 4 | 100% | 3 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 16 | 100% | 4 | 100% | 3 | 100% |
| TOTAL ETHNICITY | 16 | 100% | 4 | 100% | 3 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 334,158 | 304,787 | 323,258 |
| Taxes | 24,572 | 23,468 | 24,890 |
| Benefits | 51,071 | 50,715 | 53,790 |
| SUBTOTAL A. | 409,801 | 378,970 | 401,938 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 86,409 | 98,454 | 109,710 |
| SUBTOTAL B. | 86,409 | 98,454 | 109,710 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 6,964 | 6,717 | 6,615 |
| Mortgage (P&I) / Depreciation / Taxes | 62,040 | 55,500 | 52,005 |
| SUBTOTAL C. | 69,004 | 62,217 | 58,620 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 565,214 | 539,641 | 570,268 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

25.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

We had 2 staff positions vacated but in different categories of work. We had one Health Benefits Advocate and one Educations and Outreach Coordinator (left to return to Grad School).

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---------------------------|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 84,318 | 1.00 | 86,848 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Director | 1.00 | 62,186 | 1.00 | 64,050 | 0.00 | 0.10 | 0.00 | 0.00 |
| Staff Attorney | 1.00 | 56,778 | 1.00 | 58,480 | 0.00 | 0.20 | 0.00 | 0.00 |
| Financial Manager | 1.00 | 44,512 | 1.00 | 45,847 | 0.00 | 0.05 | 0.00 | 0.00 |
| Health Benefits Counselor | 1.00 | 33,527 | 1.00 | 34,533 | 0.00 | 0.35 | 0.00 | 0.00 |
| Publications Assistant | 0.00 | 0 | 1.00 | 21,500 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 5.00 | 281,321 | 6.00 | 311,258 | | 0.70 | 0.00 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 323,258 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|---|--------------|-------------|-------------|-------------------|--|----------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Undergraduate Intern (3 on PgmA & 3 on other) | 36 | 1,440 | 5.00 | 7,200 | | 720.00 | 0.00 | 0.00 |
| Legal Intern (2 on PgmA & 2 on other) | 36 | 800 | 6.00 | 4,800 | | 400.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 72 | 2,240 | | 12,000 | | 1,120.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

ABC for Health, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 539,641 | 378,970 | 98,454 | 62,217 | 0 |
| TOTAL REVENUE | 539,641 | 378,970 | 98,454 | 62,217 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 518,663 | 356,483 | 105,560 | 56,620 | 0 |
| TOTAL REVENUE | 518,663 | 356,483 | 105,560 | 56,620 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------------------------|---------|---|
| State and Local agencies | 518,663 | Various Foundations and Private entities. |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 518,663 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | AIDS Network, Inc. | | |
| Mailing Address | 600 Williamson St., Suite H, Madison, WI 53703 | | |
| Telephone | 608-252-6540 | | |
| FAX | 608-252-6559 | | |
| Admin Contact | Karen Dotson | | |
| Financial Contact | Suzanne Gillingham | | |
| Website | www.aidsnetwork.org | | |
| Email Address | kdotson@aidsnetwork.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1548528 | | |
| State CN: | | | |
| DUNS # | 804-324-978 | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|-----------------|--------------|--------|----------|--------|-------------------------|
| A | Case Management | | | | | |
| | Contact: | Daniel Guinn | Phone: | 316-8602 | Email: | dguinn@aidsnetwork.org |
| B | Dental Services | | | | | |
| | Contact: | Karen Dotson | Phone: | 316-8604 | Email: | kdotson@aidsnetwork.org |
| C | Program C | | | | | |
| | Contact: | | Phone: | | Email: | |
| D | Program D | | | | | |
| | Contact: | | Phone: | | Email: | |
| E | Program E | | | | | |
| | Contact: | | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 114,769 | 112,671 | 112,671 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 26,000 | 26,000 | 51,000 | 26,000 | 25,000 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 24,054 | 9,792 | 32,500 | 0 | 25,000 | 0 | 0 |
| UNITED WAY DESIG | 23,745 | 26,736 | 27,000 | 5,000 | 0 | 0 | 0 |
| OTHER GOVT | 1,143,852 | 1,423,220 | 1,155,378 | 772,400 | 77,500 | 0 | 0 |
| FUNDRAISING DONATIONS | 526,994 | 557,297 | 530,693 | 17,495 | 6,878 | 0 | 0 |
| USER FEES | 58,927 | 61,292 | 62,000 | 62,000 | 0 | 0 | 0 |
| OTHER | 5,884 | 18,500 | 31,000 | 0 | 25,000 | 0 | 0 |
| TOTAL REVENUE | 1,924,225 | 2,235,508 | 2,002,242 | 882,895 | 159,378 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 112,671 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 7,500 |
| UNITED WAY DESIG | 0 | | | | | | 22,000 |
| OTHER GOVT | 0 | | | | | | 305,478 |
| FUNDRAISING DONATIONS | 0 | | | | | | 506,320 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 6,000 |
| TOTAL REVENUE | 0 | | | | | | 959,969 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Together we are living with HIV/AIDS. Through a network of services and partnerships AIDS Network provides support, education and opportunities for well-being to everyone touched by HIV/AIDS.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Established in 1985, AIDS Network provides comprehensive, community-driven HIV/AIDS prevention and care services throughout South Central Wisconsin with offices in Madison, Beloit and Janesville. (Approximately 85% of our clients reside in the city of Madison.) From its beginning as the Madison AIDS Support Network, a core value of the agency has been to provide prevention and care services through a network of local partners. Throughout our history, we have formed these partnerships to address the evolving and changing HIV/AIDS prevention and care needs of our community. To ensure competency and address cultural, racial and ethnic disparities of HIV infection, a diverse AIDS Network staff successfully collaborates with other agencies and organizations to design programs that are appropriate and effective. Simply put, AIDS Network believes in the power of the greater community to come together in the fight against AIDS.

We are sustained in our efforts by the resources, expertise, commitment and passion of hundreds of volunteers and donors.

Presently, all services at AIDS Network are provided free-of-charge to the recipient. Once operational, the dental clinic will have a sliding fee scale. All information about those receiving services is considered confidential.

Life Care Services

Provides case management and support services, and financial assistance through direct client support and referrals to satisfy individual client needs in: medical and dental; alternative therapy; consumer advocacy; emergency services; housing; food pantry; public benefits; mental health; alcohol and other drug abuse (AODA); treatment support; peer support; volunteer services; medication adherence; nutrition counseling and prevention case management.

Prevention Services

Focuses on reducing the behaviors associated with HIV and Hepatitis C (HCV) transmission through education and providing, regardless of personal behavior, the facts about how HIV/HCV is transmitted by providing: public and individual outreach and education; distribution of safer sex supplies; HIV/ Hepatitis C – counseling, testing and referral; sexually transmitted infection counseling and referral; alcohol and other drug addiction referral services; prevention focus support groups and needle exchange.

Legal Services

Meets the critical legal needs of those living with HIV/AIDS in our community by providing assistance and advocacy in: housing; medical and consumer debt; public benefits; estate planning; employment; immigration and confidentiality.

Some cases are referred to outside attorneys who offer their services for free or at a reduced-rate. This depends on the nature of the case, current resources, and the availability of outside attorneys. The volunteer attorneys (pro bono) provide assistance in: civil litigation; bankruptcy; family law; public benefits and complex estate planning.

Dental Services

In July of 2010 AIDS Network will inaugurate a dental care clinic that will serve HIV/AIDS patients in our community.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

13

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|---|-------|---------|-----|---------|
| Name | Ellen Berz | | | | |
| Home Address | 2406 Gregory St., Madison, WI 53711 | | | | |
| Occupation | State Public Defender | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2009 | To: | 10/2012 |
| Name | Gerry Haney | | | | |
| Home Address | 2429 Hoard St., Madison, WI 53704 | | | | |
| Occupation | Computer Programmer | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2007 | To: | 10/2010 |
| Name | Mary Vasquez | | | | |
| Home Address | 3848 Maple Grove Drive, #215, Madison, WI 53719 | | | | |
| Occupation | Bilingual Social Worker | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2009 | To: | 10/2012 |
| Name | Eldonna Hazen | | | | |
| Home Address | 53 Bradford Lane, Madison, WI 53714 | | | | |
| Occupation | Minister | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10*2008 | To: | 10/2011 |
| Name | Tim Lapp | | | | |
| Home Address | 5928 Gemini Drive, Madison, WI 53718 | | | | |
| Occupation | Retired Chiropractor | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2007 | To: | 10/2010 |
| Name | Christina Ballard | | | | |
| Home Address | 1624 Fordem Ave., #203, Madison, WI 53704 | | | | |
| Occupation | Corrections Officer | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2009 | To: | 10/2012 |
| Name | Astra M. Iheukumere | | | | |
| Home Address | 4613 Hayes Road, Apt. 5, Madison, WI 53704 | | | | |
| Occupation | Program and Policy Analyst | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2008 | To: | 10/2011 |
| Name | Michael Bruno | | | | |
| Home Address | 4509 Odana Road, Madison, WI 53711 | | | | |
| Occupation | Artistic Director | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 10/2008 | To: | 10/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

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Home Address

Occupation

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Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 27 | 100% | 8 | 100% | 383 | 100% |
| GENDER | | | | | | |
| MALE | 13 | 48% | 3 | 38% | 80 | 21% |
| FEMALE | 14 | 52% | 5 | 63% | 298 | 78% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 5 | 1% |
| TOTAL GENDER | 27 | 100% | 8 | 100% | 383 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 8 | 2% |
| 18-59 YRS | 26 | 96% | 8 | 100% | 356 | 93% |
| 60 AND OLDER | 1 | 4% | 0 | 0% | 19 | 5% |
| TOTAL AGE | 27 | 100% | 8 | 100% | 383 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 23 | 85% | 7 | 88% | 361 | 94% |
| BLACK/AFRICAN AMERICAN | 4 | 15% | 1 | 13% | 18 | 5% |
| ASIAN | 0 | 0% | 0 | 0% | 2 | 1% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 2 | 1% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 50% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 50% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 27 | 100% | 8 | 100% | 383 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 7% | 1 | 13% | 12 | 3% |
| NOT HISPANIC OR LATINO | 25 | 93% | 7 | 88% | 371 | 97% |
| TOTAL ETHNICITY | 27 | 100% | 8 | 100% | 383 | 100% |
| PERSONS WITH DISABILITIES | 2 | 7% | 2 | 25% | 1 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 931,070 | 950,930 | 983,800 |
| Taxes | 70,798 | 80,046 | 78,703 |
| Benefits | 136,731 | 141,727 | 139,855 |
| SUBTOTAL A. | 1,138,599 | 1,172,703 | 1,202,358 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 516,346 | 403,295 | 421,234 |
| SUBTOTAL B. | 516,346 | 403,295 | 421,234 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 108,275 | 144,248 | 163,650 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 108,275 | 144,248 | 163,650 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 142,132 | 145,750 | 145,750 |
| Subcontracts, etc. | 15,453 | 9,250 | 9,250 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 92,793 | 360,262 | 60,000 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 250,378 | 515,262 | 215,000 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 157,585 | 155,000 | 155,000 |
| TOTAL OPERATING EXPENSES | 1,920,805 | 1,875,246 | 1,942,242 |
| E. TOTAL CAPITAL EXPENDITURES | 92,793 | 360,262 | 60,000 |

9. PERSONNEL DATA: List Percent of Staff Turnover

13.3%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Not applicable

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---------------------------------|-------|---------|----------|----------|----------------|-------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 75,000 | 1.00 | 75,000 | 36.06 | 0.25 | 0.20 | 0.00 |
| Director of Development | 1.00 | 42,146 | 1.00 | 42,146 | 20.26 | 0.06 | 0.01 | 0.00 |
| Director of Finance | 1.00 | 60,079 | 1.00 | 60,079 | 28.88 | 0.06 | 0.05 | 0.00 |
| Volunteer Coordinator | 1.00 | 31,720 | 1.00 | 31,720 | 15.25 | 0.25 | 0.00 | 0.00 |
| WI Ride Coordinator | 0.50 | 15,600 | 0.50 | 15,600 | 15.00 | 0.00 | 0.00 | 0.00 |
| Office Assistant | 0.80 | 21,116 | 0.80 | 2,116 | 12.69 | 0.25 | 0.40 | 0.00 |
| Director of Client Services | 1.00 | 54,441 | 1.00 | 54,441 | 26.17 | 0.70 | 0.00 | 0.00 |
| Lead Attorney | 1.00 | 30,525 | 1.00 | 30,525 | 14.68 | 0.00 | 0.00 | 0.00 |
| Staff Attorney | 0.50 | 19,000 | 1.00 | 19,000 | 18.27 | 0.00 | 0.00 | 0.00 |
| Lead Case Manager | 2.00 | 74,313 | 2.00 | 74,313 | 17.86 | 1.94 | 0.00 | 0.00 |
| Case Manager | 6.00 | 200,686 | 6.00 | 200,686 | 16.08 | 6.00 | 0.00 | 0.00 |
| Dietician/Treatment Adherence | 0.50 | 22,880 | 0.50 | 22,880 | 22.00 | 0.50 | 0.00 | 0.00 |
| Director of Prevention Services | 1.00 | 41,091 | 1.00 | 41,091 | 19.76 | 0.00 | 0.00 | 0.00 |
| Prevention Specialists | 4.00 | 132,465 | 4.00 | 132,465 | 15.92 | 0.00 | 0.00 | 0.00 |
| Program Assistants | 2.00 | 56,702 | 2.00 | 56,702 | 13.63 | 1.00 | 0.00 | 0.00 |
| IT Coordinator | 0.38 | 19,683 | 0.38 | 19,683 | 21.63 | 0.12 | 0.13 | 0.00 |
| Dentist | 0.20 | 13,200 | 0.20 | 60,000 | 75.00 | 0.00 | 0.20 | 0.00 |
| Dental Hygenist | 0.20 | 4,400 | 0.20 | 20,000 | 25.00 | 0.00 | 0.20 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 24.08 | 915,047 | 24.58 | 958,447 | | 11.13 | 1.19 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 958,447 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.55 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.93 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.89 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.75 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.15 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.30 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.06 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.13 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 12.26 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

ORGANIZATION:

AIDS Network, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 112,671 | 78,157 | 27,014 | 6,500 | 1,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 9,792 | 8,169 | 623 | 1,000 | 0 |
| UNITED WAY DESIG | 21,736 | 15,000 | 2,736 | 4,000 | 0 |
| OTHER GOVT | 305,478 | 163,657 | 122,680 | 19,141 | 0 |
| FUNDRAISING DONATIONS | 530,399 | 338,623 | 94,641 | 36,873 | 60,262 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 6,000 | 4,000 | 1,000 | 1,000 | 0 |
| TOTAL REVENUE | 986,076 | 607,606 | 248,694 | 68,514 | 61,262 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 112,671 | 78,157 | 27,014 | 6,500 | 1,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 7,500 | 6,000 | 600 | 900 | 0 |
| UNITED WAY DESIG | 22,000 | 15,000 | 2,840 | 4,160 | 0 |
| OTHER GOVT* | 305,478 | 163,657 | 122,680 | 19,141 | 0 |
| FUNDRAISING DONATIONS | 506,320 | 310,766 | 96,000 | 39,554 | 60,000 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 6,000 | 4,000 | 1,000 | 1,000 | 0 |
| TOTAL REVENUE | 959,969 | 577,580 | 250,134 | 71,255 | 61,000 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------------------|---------|--------------------------|
| State of WI/Prevention Funds | 160,000 | January through December |
| State of WI/Life Care (Legal) | 130,256 | July through June |
| State of WI/Ryan White (Legal) | 15,222 | April through March |
| | 0 | |
| | 0 | |
| TOTAL | 305,478 | |

**OTHER 2011

| Source | Amount | Terms |
|-----------------|--------|---|
| Interest Income | 6,000 | Annual estimated interest earned on investments |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 6,000 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|------------------------------------|--|--|
| Organization | ARC Community Services, Inc. | | |
| Mailing Address | 2001 W Beltline Highway, Suite 102 | | |
| Telephone | 608-278-2300 | | |
| FAX | 608-278-2313 | | |
| Admin Contact | Karen D. Kinsey | | |
| Financial Contact | Judy K. Baldwin | | |
| Website | www.arccommsserv.com | | |
| Email Address | kkinsey@arccommsserv.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 51-016796 | | |
| State CN: | 646-800 | | |
| DUNS # | 21107586 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------------|-------------------------------|--------|----------------------|
| A | Project RESPECT | | | |
| | Contact: | Jan Miyasaki, Program Manager | Phone: | 608-283-6436 |
| | | | Email: | jan@arccommsserv.com |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
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| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 1,181,766 | 1,217,721 | 1,217,721 | 12,987 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 46,803 | 46,803 | 47,271 | 47,271 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 36,000 | 37,000 | 37,000 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 3,095 | 2,969 | 2,969 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 2,274,776 | 2,699,101 | 2,699,101 | 27,500 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 39,372 | 11,438 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 13,312 | 13,312 | 13,312 | 0 | 0 | 0 |
| TOTAL REVENUE | 3,581,812 | 4,028,344 | 4,017,374 | 101,070 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 1,204,734 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 37,000 |
| UNITED WAY DESIG | 0 | | | | | | 2,969 |
| OTHER GOVT | 0 | | | | | | 2,671,601 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 3,916,304 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

ARC Community Services, Inc is a private not-for-profit, 501(c)3 agency providing innovative, women responsive, strengths-based, family focused, community-based wraparound services that are gender & culturally competent to marginalized women & their children/families since 1976. ARC specializes in the research, development & implementation of programming based on current research & best practices for women at risk of criminal activity or prostitution related activities &/or substance abuse on a residential, day treatment & outpatient basis in the City of Madison, Dane County & State of WI.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

RESPECT has led the discussion to promote the understanding of issues faced by women in prostitution. PUBLIC HEALTH. In 1999, RESPECT received a grant from the State Division of Public Health to develop & implement a successful HIV/AIDS peer educator training program for women in prostitution. Funding was received to develop a complex outcome monitoring project meeting the standards of the Federal CDC. In 2000, RESPECT was selected as a federal demonstration site for community-based HIV counseling, testing & referral services to women in prostitution. In 2001, the AIDS Network awarded RESPECT its "Diversity Award" for outstanding HIV prevention to women of color. In 2005, RESPECT was selected by the State of Wisconsin Division of Public Health for pilot implementation of the Federal CDC's Diffusion of Effective Behavioral Interventions (DEBI) curricula designed to bring evidence-based HIV/AIDS prevention/interventions to community-based organizations. RESPECT was awarded mini-grants to implement "The Sista Project", a high-risk African American women's empowerment curriculum to provide culturally-specific HIV prevention, & "Voices/Voices", a brief intervention program for prostituting African American women. These grants recognized RESPECT's success with providing services to prostituting African American women. YOUTH PREVENTION. In 2006, RESPECT developed & implemented a prevention education curriculum for middle school aged south Madison girls at risk for sexual exploitation. In 2010, RESPECT co-founded the Coordinated Community Response to the Commercial Sexual Exploitation of Children. COMMUNITY SAFETY. Since 2007, RESPECT has administered the Allied Area Partnership Toward Recovery, a program originally funded by the State of Wisconsin Division of Public Health Minority mini-grants, the Mayor's Emerging Neighborhood Fund & receiving ongoing funding from United Way. This is a motivational, peer-based program promote access to substance abuse treatment programs & to support re-entry of formerly incarcerated. In 2007, the Allied Dunn's Marsh Neighborhood Association awarded RESPECT its "Outstanding Community Organization Award". PUBLIC SAFETY. In 2007, RESPECT co-founded with South Madison Police Department the Coordinated Community Response to Prostitution. This CCR initiated the Badger Wellness Workshop, late evening street outreach to women in prostitution, & the Joining & Organizing Healthy Neighborhoods, "JOHN" School, deferred prosecution program for men arrested for buying sex. These projects were funded by the Mayor's Emerging Neighborhood's Fund and Weed & Seed. Working together RESPECT & MPD have developed an effective referral system to move women off the streets. In 2008, the Madison Police Department awarded RESPECT its "Partnership in Building Trust Award" in recognition of RESPECT's work with the CCR-P and with sensitive crimes detectives. COMMUNITY EDUCATION. Since the 1980's, RESPECT has been a member of the Coalition Against Trafficking in Women, a United Nations non-governmental organization that has led the effort to end sex trafficking. In 1998, CATW identified RESPECT, along with groups in Minneapolis, Chicago, San Francisco & Portland, as U.S. groups that truly work to help women out of prostitution & create sustainable alternatives to prostitution in women's lives. Today, RESPECT serves on the Office of Justice Assistance, Violence Against Women Act, Human Trafficking Subcommittee which produced a baseline survey on domestic prostitution/sex trafficking in Wisconsin. That study led to the enactment of the Wisconsin anti-human trafficking statutes in 2008. In 2008, Sister House, a program for formerly incarcerated women awarded RESPECT its "Social Justice Award". RESPECT staff regularly provides information & education to groups ranging from neighborhood associations, human service providers, & community service groups on the human & social costs of prostitution. This work is possible due to the City of Madison continuing support of RESPECT's core programming & springs from that commitment. RESPECT has worked to maximize every dollar. The City of Madison was among 5 U.S. cities that recognized the needs of marginalized women in prostitution decades before other cities & the cost-effectiveness of diversion programs. ARC COMMUNITY SERVICES, INC. since 1976 has built a viable social service agency that currently contains 15 individual projects. The administrative/management team possesses over 90 years of administrative fiscal experience in social services with the Executive Director overseeing ARC's growth for over 25 years. ARC serves only women & children & sees as its mission the development of replicable women-specific demonstration projects & specialized services responsive to this target population while meeting the expectations of its funding sources. Likewise, the agency Board of Directors and its members have had a stable history of supporting agency investment in service delivery to the populations ARC serves.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

4

How many Board seats are indicated in your agency by-laws?

4

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Gerald Mowris | | | | |
| Home Address | 131 W. Wilson St. #1201, Madison WI 53703 | | | | |
| Occupation | Attorney | | | | |
| Representing | President | | | | |
| Term of Office | 3 yr. renewable ad infinitum | From: | mm/yyyy | To: | mm/yyyy |
| Name | Amy Bruchs | | | | |
| Home Address | 1 S. Pinckney St., Madison WI 53703 | | | | |
| Occupation | Attorney | | | | |
| Representing | Secretary | | | | |
| Term of Office | 3 yr. renewable ad infinitum | From: | mm/yyyy | To: | mm/yyyy |
| Name | Janice Froelich | | | | |
| Home Address | 49 Kessel Ct #210, Madison WI 53711 | | | | |
| Occupation | CPA | | | | |
| Representing | Treasurer | | | | |
| Term of Office | 3 yr. renewable ad infinitum | From: | mm/yyyy | To: | mm/yyyy |
| Name | Elaine Hughes | | | | |
| Home Address | 1305 Whenona Drive, madison WI 53711 | | | | |
| Occupation | Former Federal Domestic Violence Program Administrator | | | | |
| Representing | Member | | | | |
| Term of Office | 3 yr. renewable ad infinitum | From: | mm/yyyy | To: | mm/yyyy |
| Name | Rita Adair | | | | |
| Home Address | 2322 S. Park St., Madison WI 53713 | | | | |
| Occupation | Social Worker | | | | |
| Representing | RESPECT Advisory Committee Member | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | Suzanne Beaudoin | | | | |
| Home Address | 215 S. Hamilton, Madison WI 53709 | | | | |
| Occupation | District Attorney's Office | | | | |
| Representing | RESPECT Advisory Committee Member | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | Gloria Reyes | | | | |
| Home Address | 825 Hughes Place, Madison WI 53709 | | | | |
| Occupation | Police Officer | | | | |
| Representing | RESPECT Advisory Committee Member | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | Marci Paulson | | | | |
| Home Address | 210 Martin Luther King Jr. Blvd., Madison WI 53703 | | | | |
| Occupation | Assistant City Attorney | | | | |
| Representing | RESPECT Advisory Committee Member | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
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| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 75 | 100% | 8 | 100% | 61 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 3% | 1 | 13% | 7 | 11% |
| FEMALE | 73 | 97% | 7 | 88% | 52 | 85% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 2 | 3% |
| TOTAL GENDER | 75 | 100% | 8 | 100% | 61 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 66 | 88% | 7 | 88% | 42 | 69% |
| 60 AND OLDER | 9 | 12% | 1 | 13% | 19 | 31% |
| TOTAL AGE | 75 | 100% | 8 | 100% | 61 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 51 | 68% | 6 | 75% | 34 | 56% |
| BLACK/AFRICAN AMERICAN | 19 | 25% | 1 | 13% | 21 | 34% |
| ASIAN | 1 | 1% | 0 | 0% | 2 | 3% |
| AMERICAN INDIAN/ALASKAN NATIVE | 2 | 3% | 0 | 0% | 2 | 3% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 2 | 3% | 1 | 13% | 2 | 3% |
| TOTAL RACE | 75 | 100% | 8 | 100% | 61 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 3% | 1 | 13% | 2 | 3% |
| NOT HISPANIC OR LATINO | 73 | 97% | 7 | 88% | 59 | 97% |
| TOTAL ETHNICITY | 75 | 100% | 8 | 100% | 61 | 100% |
| PERSONS WITH DISABILITIES | 5 | 7% | 0 | 0% | 7 | 11% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,935,320 | 2,273,757 | 2,274,797 |
| Taxes | 149,971 | 178,062 | 182,011 |
| Benefits | 477,603 | 592,771 | 576,707 |
| SUBTOTAL A. | 2,562,894 | 3,044,590 | 3,033,515 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 567,267 | 573,450 | 573,513 |
| SUBTOTAL B. | 567,267 | 573,450 | 573,513 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 438,651 | 395,580 | 395,617 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 438,651 | 395,580 | 395,617 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 13,000 | 14,724 | 14,729 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 13,000 | 14,724 | 14,729 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 13,000 | 14,724 | 14,729 |
| TOTAL OPERATING EXPENSES | 3,581,812 | 4,028,344 | 4,017,374 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

5.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Obviously lack of/or minimal cost to continue by most funding sources combined with normal increases for agency costs such as rent, utilities, etc. & especially health insurance effects staff retention issues by inability to give salary increases & keep salaries at comparable levels. ARC attempts to keep up by adding new sources of funding/projects which with the recession has become less possible as well.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| | 2010 | | 2011 | | | | | |
|-------------------------|------|--------|----------|----------|--------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly | A | B | C |
| Staff Position/Category | FTE | Salary | FTE | Salary | Wage | FTE | FTE | FTE |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 0.00 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |

| | |
|------------------------|---|
| TOTAL PERSONNEL COSTS: | 0 |
|------------------------|---|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

ARC Community Services, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 1,204,734 | 954,629 | 171,136 | 76,037 | 2,932 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 37,000 | 37,000 | 0 | 0 | 0 |
| UNITED WAY DESIG | 2,969 | 2,969 | 0 | 0 | 0 |
| OTHER GOVT | 2,671,601 | 1,949,425 | 395,188 | 315,799 | 11,189 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 3,916,304 | 2,944,023 | 566,324 | 391,836 | 14,121 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 1,204,734 | 954,629 | 171,136 | 76,037 | 2,932 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 37,000 | 37,000 | 0 | 0 | 0 |
| UNITED WAY DESIG | 2,969 | 2,969 | 0 | 0 | 0 |
| OTHER GOVT* | 2,671,601 | 1,949,425 | 395,188 | 315,799 | 11,189 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 3,916,304 | 2,944,023 | 566,324 | 391,836 | 14,121 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-----------------------------|-----------|--|
| WI Dept of Corrections ** | 1,577,826 | ** All funds must be used only for contract designated programs. |
| Federal Government Funds ** | 848,454 | Audited internal control over compliance. |
| WI DHFS ** | 216,321 | ARC has 15 different projects. |
| USDA** | 2,500 | |
| St of WI- W2 Childcare ** | 26,500 | |
| TOTAL | 2,671,601 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|-------|-----------|----------|-----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director* | 1.00 | 100,000 | 1.00 | 100,000 | 0.00 | 0.03 | 0.00 | 0.00 |
| Assistant Director* | 1.00 | 75,000 | 1.00 | 75,000 | 0.00 | 0.03 | 0.00 | 0.00 |
| Directors of Program Services* | 4.00 | 258,495 | 4.00 | 258,495 | 0.00 | 0.00 | 0.00 | 0.00 |
| Senior Accountant* | 1.00 | 48,000 | 1.00 | 48,000 | 0.00 | 0.03 | 0.00 | 0.00 |
| Accounting Specialist* | 1.00 | 35,000 | 1.00 | 35,000 | 0.00 | 0.03 | 0.00 | 0.00 |
| Executive Assistant* | 1.00 | 43,000 | 1.00 | 43,000 | 0.00 | 0.03 | 0.00 | 0.00 |
| Secretaries/Charged to Multiple Projects* | 2.00 | 49,300 | 2.00 | 49,300 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program Managers* | 8.00 | 334,002 | 9.00 | 334,002 | 0.00 | 1.00 | 0.00 | 0.00 |
| AODA Treatment Director* | 1.00 | 45,000 | 1.00 | 45,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Vocational Educational Specialist* | 1.00 | 33,000 | 1.00 | 33,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Social Workers* | 4.00 | 137,000 | 3.00 | 137,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| AODA Counselors* | 10.00 | 343,320 | 10.00 | 343,320 | 0.00 | 0.00 | 0.00 | 0.00 |
| Case Managers* | 7.00 | 209,000 | 7.00 | 209,000 | 0.00 | 1.00 | 0.00 | 0.00 |
| Parent Educator* | 1.00 | 35,000 | 1.00 | 35,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| House Managers* | 3.00 | 73,358 | 3.00 | 73,358 | 0.00 | 0.00 | 0.00 | 0.00 |
| Health Educator* | 0.80 | 34,000 | 0.80 | 34,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Women's Community Specialist* | 1.00 | 38,000 | 1.00 | 38,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Outreach Worker* | 0.50 | 11,440 | 0.50 | 12,480 | 0.00 | 0.00 | 0.00 | 0.00 |
| Family Therapist/Women's Tx Spec* | 3.00 | 107,000 | 3.00 | 107,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Childcare Teacher* | 0.88 | 21,222 | 0.88 | 21,222 | 0.00 | 0.00 | 0.00 | 0.00 |
| Relief/Overnight Counselors* | 10.70 | 243,620 | 10.70 | 243,620 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 62.88 | 2,273,757 | 62.88 | 2,274,797 | | 2.15 | 0.00 | 0.00 |

| | |
|-------------------------------|------------------|
| TOTAL PERSONNEL COSTS: | 2,274,797 |
|-------------------------------|------------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.97 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.97 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.97 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.97 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.97 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 10.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.80 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.88 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 10.70 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 60.73 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Asset Builders of America Inc. | | |
| Mailing Address | 1213 N. Sherman Ave. #195, Madison, WI 53704 | | |
| Telephone | 608.663.6332 | | |
| FAX | 608.663.6902 | | |
| Admin Contact | Robert Wynn, President | | |
| Financial Contact | Richard Entenmann, Executive Director | | |
| Website | www.assetbuilders.org | | |
| Email Address | rentenmann@tds.net and akamailc@gmail.com (wynn) | | |
| Legal Status | Select Status from Drop-Down | | |
| Federal EIN: | 2005260 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|--------------------|-------------|--------|----------|--------|--------------------|
| A | Millionaires Clubs | | | | | |
| | Contact: | Robert Wynn | Phone: | 332.4423 | Email: | akamailc@gmail.com |
| B | Program B | | | | | |
| | Contact: | | Phone: | | Email: | |
| C | Program C | | | | | |
| | Contact: | | Phone: | | Email: | |
| D | Program D | | | | | |
| | Contact: | | Phone: | | Email: | |
| E | Program E | | | | | |
| | Contact: | | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 30,000 | 30,000 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 25,000 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 25,000 | 30,000 | 30,000 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Asset Builders of America Inc.'s mission is to design and implement education and wealth-building strategies that enhance the quality of life and self-determination of low and moderate income youth, families and communities.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Robert Wynn founded Asset Builders in 1999 to address the burgeoning racial wealth gap. Asset Builders' mission is to design and implement wealth-building strategies that enhance the quality of life and self – determination of low and moderate-income youth, families and communities. Our programs target low and moderate income youth, families and communities. While participants in our programs tend to be urban and rural minority group members, people of all demographics are welcome to all of Asset Builders' programs and events. In its ten years of operation, Asset Builders has served over 10,000 persons through its programs and services.

Program Information - Asset Builders' programs include:

- Money Conference. Full-day affordable personal finance conferences offered in six cities annually, attracting two hundred to four hundred youth and adults at each Conference.
- YouthPower Programs. Academy of Finance - summer day camp for high school students with curriculum emphasis on personal finance, economics, investing and entrepreneurship; **Millionaires Clubs** - after school programs for middle school students with similar curriculum; Finance and Investment Challenge Bowl - team quiz bowl competitions for high school students; and Go4it - entrepreneurial and job training for disadvantaged youth.
- CLIMB – Investment education initiative with a specific goal to create one hundred investment clubs in Milwaukee, Wisconsin. An Asset Management Experience (AME) component of CLIMB offers experiential investment education to youth.

Our Unique Niche

- Credentials, Experience and Expertise
 - CFA, RIA, J.D. (2) on staff
 - Work Experience Includes SEC and DFI
 - National Caliber Advisors
- Investment Education
 - Applying the Better Investing / NAIC Methodology
- National Resources, Networks and Contacts
 - AECF, Ford Found, Brookings
 - Better Investing, CFAs, Jumpstart, CUNA, SVN
 - Hundred Black Men, Urban Leagues, etc
- Staff Development and Collaboration Resource for Local CBOs
 - Journey House, CTE, Running Rebels, BEAM, Excel
 - (In the future) – NCOM and Workforce Investment Board Partners

Through our various assessment tools we have documented the success of our programs. More than 5,000 adult Money Conference attendees have received their personal credit scores and/or counseling and education through the Conference. Some attendees have reported purchasing homes after receiving guidance and counseling from conference resources. Pre and post test instruments have documented that hundreds of middle school and high school students have measurably improved their understanding of economic concepts through Youth Power programs. The CLIMB initiative has thirteen investment clubs started up, with an aggregation of 115 persons and over \$27,000 dollars saved or invested thus far!

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

4

How many Board seats are indicated in your agency by-laws?

15

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | William Isbister | | | |
| Home Address | Brookfield, WI | | | |
| Occupation | Economics Wisconsin, Retired | | | |
| Representing | National Council on Economic Education | | | |
| Term of Office | second 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Julius Lassiter | | | |
| Home Address | Milwaukee, WI | | | |
| Occupation | Corporate Management | | | |
| Representing | Johnson Controls | | | |
| Term of Office | second 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Monica Jaehnig | | | |
| Home Address | Madison, WI | | | |
| Occupation | Portfolio Manager | | | |
| Representing | State of Wisconsin Investment Board (retired) | | | |
| Term of Office | second 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Pam Anderson | | | |
| Home Address | Wausau and Milwaukee, WI | | | |
| Occupation | Banker | | | |
| Representing | U.S. Bank | | | |
| Term of Office | first 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Richard Entenmann | | | |
| Home Address | Madison, WI | | | |
| Occupation | Administrator | | | |
| Representing | Asset Builders of America Inc. | | | |
| Term of Office | Serves as co-founder | From: | mm/yyyy | To: mm/yyyy |
| Name | Robert Wynn | | | |
| Home Address | Madison, WI | | | |
| Occupation | Community Development | | | |
| Representing | Asset Builders of America Inc. | | | |
| Term of Office | Serves as co-founder | From: | mm/yyyy | To: mm/yyyy |
| Name | Marian Brown | | | |
| Home Address | Madison, WI | | | |
| Occupation | Philanthropy | | | |
| Representing | UW Foundation | | | |
| Term of Office | second 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Susan Bulgrin | | | |
| Home Address | Madison, WI | | | |
| Occupation | Business Owner | | | |
| Representing | Culvers | | | |
| Term of Office | first 3 year term | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Joan Gillman | | | |
| Home Address | Madison WI | | | |
| Occupation | Business | | | |
| Representing | UW SBDC | | | |
| Term of Office | first 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Annette Miller | | | |
| Home Address | Madison WI | | | |
| Occupation | Corporate Management | | | |
| Representing | MG&E | | | |
| Term of Office | first 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Rocio Santa | | | |
| Home Address | Milwaukee WI | | | |
| Occupation | Educator | | | |
| Representing | South Division High School of Milwaukee | | | |
| Term of Office | first 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Winslow Sargeant | | | |
| Home Address | Madison WI | | | |
| Occupation | Venture Capital | | | |
| Representing | Venture Investors of Wisconsin (recently on leave, pending presidential appointment) | | | |
| Term of Office | second 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | Thelma Sias | | | |
| Home Address | Milwaukee WI | | | |
| Occupation | Corporate Management | | | |
| Representing | WE Energies | | | |
| Term of Office | first 3 year term | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 2 | 100% | 13 | 100% | 0 | 0% |
| GENDER | | | | | | |
| MALE | 2 | 100% | 5 | 38% | 0 | 0% |
| FEMALE | 0 | 0% | 8 | 62% | 0 | 0% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 2 | 100% | 13 | 100% | 0 | 0% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 2 | 100% | 12 | 92% | 0 | 0% |
| 60 AND OLDER | 0 | 0% | 1 | 8% | 0 | 0% |
| TOTAL AGE | 2 | 100% | 13 | 100% | 0 | 0% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 1 | 50% | 5 | 38% | 0 | 0% |
| BLACK/AFRICAN AMERICAN | 1 | 50% | 6 | 46% | 0 | 0% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 2 | 100% | 11 | 85% | 0 | 0% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 1 | 8% | 0 | 0% |
| NOT HISPANIC OR LATINO | 2 | 100% | 12 | 92% | 0 | 0% |
| TOTAL ETHNICITY | 2 | 100% | 13 | 100% | 0 | 0% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 95,000 | 105,000 | 115,000 |
| Taxes | 0 | 0 | 0 |
| Benefits | 0 | 0 | 0 |
| SUBTOTAL A. | 95,000 | 105,000 | 115,000 |
| | | ERROR | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 200,000 | 225,000 | 250,000 |
| SUBTOTAL B. | 200,000 | 225,000 | 250,000 |
| | | ERROR | ERROR |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 0 | 0 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 0 | 0 | 0 |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 295,000 | 330,000 | 365,000 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

n/a

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--------------------------------|-------------|---------------|-----------------|-----------------|------------------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| President | 0.75 | 70,000 | 0.75 | 75,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Executive Director | 1.00 | 70,000 | 1.00 | 75,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 1.75 | 140,000 | 1.75 | 150,000 | | 0.00 | 0.00 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 150,000 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| n/a | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

| | |
|--|---|
| <p>purchasing homes after receiving guidance and counseling from conference resources. Pre and post test instruments have documented that hundreds of middle school and high school students have measurably improved their understanding of economic concepts through Youth Power programs. The CLIMB initiative has thirteen investment clubs started up, with an aggregation of 115 persons and over \$27,000 dollars saved or invested thus far!</p> | <p>CO</p> <p>OF MADISON</p> |
|--|---|

ORGANIZATION:

Asset Builders of America Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|----------------------------------|--|--|
| Organization | Allied Wellness Center | | |
| Mailing Address | 2225 Allied Dr #2 | | |
| Telephone | 608-274-7006 | | |
| FAX | 608-274-7006 | | |
| Admin Contact | Susan Corrado | | |
| Financial Contact | Bob Brewer | | |
| Website | alliedwellnesscenter.com | | |
| Email Address | susan.corrado@oakwoodvillage.net | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 52-2454644 | | |
| State CN: | 9206-800 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|----------------------------------|---------------|--------|----------------------------------|
| A | Program A Allied Wellness center | | | |
| | Contact: | Susan Corrado | Phone: | 274-7006 |
| | | | Email: | susan.corrado@oakwoodvillage.net |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 14,935 | 15,000 | 21,000 | 21,000 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 964 | 206 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 21,341 | 16,305 | 13,335 | 13,335 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 22,057 | 21,954 | 7,776 | 7,776 | 0 | 0 | 0 |
| TOTAL REVENUE | 59,297 | 53,465 | 42,111 | 42,111 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 3,776 |
| TOTAL REVENUE | 0 | | | | | | 3,776 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Allied Wellness Center is a neighborhood center with the goal of promoting health and wellness of the mind, body and spirit of people living in the Allied, Belmar, Dunn's Marsh neighborhoods. "Creating a healthy community" has been Community Parish Nurse Susan Corrado's vision, and the inspiration for the Wellness Center's objectives of providing diverse health programs and interventions essential to residents living in the Allied neighborhood. It's our hope that the Center serve as a bridge for the residents to take an important step toward creating a healthier life style.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Allied Wellness Center is firmly established in Madison's social service and health care communities and Community Parish Nurse Susan Corrado is involved in many activities related to bettering life for residents of Allied Drive, including the Allied Area Task Force. She has been on staff since the Wellness Center was founded in 2005 and has an in-depth understanding of the needs and challenges residents face. She is well-known and trusted in a population which traditionally has low levels of trust with health and social service providers. She has helped hundreds of residents access and utilize needed health and social services, receive timely medical care, and get the support they need to better their lives. Gloria's experience, dedication and months of service in the neighborhood make her a natural choice for replacing Susan to staff the Wellness Center. However, we have recently lost one of our largest donors from the faith community through Allied Partners, so are facing a budget shortfall after 2010.

The Allied Wellness Center Board is a diverse board consisting of clinicians, outreach staff, and caring community members including residents. They are committed to providing ongoing community-oriented and culturally appropriate health information and services for the underserved residents of Allied Drive. Board members will continue to assist with grant writing and program planning and oversight. A UW Masters of Public Health intern has been working ¼ time at the Wellness Center and one of her projects has been to plan for the transition to a community health worker model. A population health fellow from the University of Wisconsin will be working with us ½ time over the next 2 years to plan programs and activities designed to improve the capacity of residents to meet their own basic needs.

The Wellness Center is undergoing some changes in 2010. Oakwood Village may no longer be funding its parish nurse program after 2010. Susan Corrado has decided this is an opportunity to retire from parish nursing and to move into a community development role. She will remain to train and supervise Gloria through 2010, then remain involved with the Wellness Center as a volunteer and board member after 2010, and continue to work for the health and development of the neighborhood in other capacities. She will also work for the remainder of the year to develop a cadre of volunteer clinical supervisors for Gloria from her wide pool of contacts in the area. We are also working to expand the diversity and skills of our board, develop and implement some new fundraising strategies with the help of a volunteer from the Certified Public Management certificate program, and provide development opportunities for our volunteers through ongoing trainings and activities related to community health, security, and economic and social well-being.

Below are citations for the supporting evidence and best practices section, #24 on the Program A Tab.

- 1- Michael, Y. L., Farquhar, S. A., Wiggins, N., & Green, M. K. (2008). Findings from a community-based participatory prevention research intervention designed to increase social capital in Latino and African American communities. *Journal of Immigrant and Minority Health / Center for Minority Public Health*, 10(3), 281-289.
- 2- National Human Services Assembly. (2006). Community health workers: Closing gaps in families' health resources. Retrieved 03/20, 2010, from www.nassembly.org/fspc
- 3- Chin, M. H., Walters, A. E., Cook, S. C., & Huang, E. S. (2007). Interventions to reduce racial and ethnic disparities in health care. *Medical Care Research and Review : MCRR*, 64(5 Suppl), 7S-28S.
- 4- Fisher, T. L., Burnet, D. L., Huang, E. S., Chin, M. H., & Cagney, K. A. (2007). Cultural leverage: Interventions using culture to narrow racial disparities in health care. *Medical Care Research and Review : MCRR*, 64(5 Suppl), 243S-82S.
- 5- Ingram, M., Sabo, S., Rothers, J., Wennerstrom, A., & de Zapien, J. G. (2008). Community health workers and community advocacy: Addressing health disparities. *Journal of Community Health*, 33(6), 417-424.
- 6- Pew Health Professions Commission, Community Health Workers: Integral Yet Often Overlooked Members of the Health Care Workforce (San Francisco, Calif.: University of California Center for the Health Professions., 1994).
- 7- United States Human Resources and Services Administration, Health Education and Training Centers (HETC) Community Health Worker Best Practices Compendium. National HETC Annual Meeting, 2004.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

9

Please list your current Board of Directors or your agency's governing body.

Name**Katherine Vaughn Jehring**

Home Address

2130 Regent St, Madison, WI 53726

Occupation

UW Population Health fellow

Representing

self

Term of Office

From:

11/2008

To:

11/2010

Name**Jacque Pokorney**

Home Address

7721 Lois Lowry La, Madison, WI 53719

Occupation

Physical Therapist

Representing

self

Term of Office

From:

03/2009

To:

03/2011

Name**Christina Kantor**

Home Address

621 Sheldon St, Madison, WI 53711

Occupation

student

Representing

self

Term of Office

From:

03/2009

To:

03/2011

Name**Daphne Daniels**

Home Address

711 Ocean Dr, Madison, WI 53713

Occupation

Unity community liaison

Representing

self

Term of Office

From:

09/2009

To:

09/2011

Name**Selena Pettigrew**

Home Address

2301 Carling Dr #8, Madison, WI 5371

Occupation

none

Representing

Allied neighborhood

Term of Office

From:

04/2009

To:

04/2011

Name**Florenzo Cribbs**

Home Address

2322 Allied Dr #4, Madison, WI 53711

Occupation

intake specialist

Representing

Allied neighborhood

Term of Office

From:

12/2008

To:

12/2010

Name**Carla dawkins**

Home Address

2821 Grandview Blvd, Madison, WI 53713

Occupation

Secretary/outreach specialist

Representing

Allied neighborhood

Term of Office

From:

08/2009

To:

08/2011

Name**Sharon Younkin**

Home Address

4133 Hiawatha Dr, Madison, WI 53711

Occupation

Director of community service program, UW medical school

Representing

Self

Term of Office

From:

03/2009

To:

03/2011

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 2 | 100% | 8 | 100% | 30 | 100% |
| GENDER | | | | | | |
| MALE | 0 | 0% | 1 | 13% | 10 | 33% |
| FEMALE | 2 | 100% | 7 | 88% | 20 | 67% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 2 | 100% | 8 | 100% | 30 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 2 | 100% | 8 | 100% | 29 | 97% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 1 | 3% |
| TOTAL AGE | 2 | 100% | 8 | 100% | 30 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 1 | 50% | 4 | 50% | 19 | 63% |
| BLACK/AFRICAN AMERICAN | 1 | 50% | 4 | 50% | 8 | 27% |
| ASIAN | 0 | 0% | 0 | 0% | 2 | 7% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 1 | 3% |
| TOTAL RACE | 2 | 100% | 8 | 100% | 30 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 1 | 3% |
| NOT HISPANIC OR LATINO | 2 | 100% | 8 | 100% | 29 | 97% |
| TOTAL ETHNICITY | 2 | 100% | 8 | 100% | 30 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 4 | 13% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 17,550 | 28,705 | 18,720 |
| Taxes | 5,850 | 7,175 | 4,680 |
| Benefits | 3,120 | 0 | 0 |
| SUBTOTAL A. | 26,520 | 35,880 | 23,400 |
| | | | |
| B. OPERATING | | 0 | |
| All "Operating" Costs | 7,555 | 19,673 | 11,161 |
| SUBTOTAL B. | 7,555 | 19,673 | 11,161 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 4,450 | 4,440 | 4,450 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 4,450 | 4,440 | 4,450 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 2,522 | 2,400 | 2,400 |
| Subcontracts, etc. | 7,550 | | |
| Affiliation Dues | 0 | | |
| Capital Expenditure | 505 | 0 | 0 |
| | | | |
| SUBTOTAL D. | 10,577 | 2,400 | 2,400 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 10,072 | 2,400 | 2,400 |
| TOTAL OPERATING EXPENSES | 48,597 | 62,393 | 41,411 |
| | | | |
| E. TOTAL CAPITAL EXPENDITURES | 505 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (w ith spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---------------------------------|-------------|---------------|-----------------|-----------------|------------------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| community parish nurse | 0.50 | 19,345 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| community health liaison X6 mos | 0.50 | 9,360 | 0.50 | 18,720 | 18.00 | 0.50 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 1.00 | 28,705 | 0.50 | 18,720 | | 0.50 | 0.00 | 0.00 |
| TOTAL PERSONNEL COSTS: | | | | 18,720 | | | | |

[illegible]

[illegible][illegible]

| | | | | | | | | |
|-------|---|---|--|---|--|------|------|------|
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |
|-------|---|---|--|---|--|------|------|------|

| | | | | | | | | | |
|------|------|------|------|------|------|------|------|------|------|
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|------|------|------|------|------|------|------|------|------|------|

ORGANIZATION:

Allied Wellness Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 12,638 | 0 | 12,638 | 0 | 0 |
| TOTAL REVENUE | 12,638 | 0 | 12,638 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 3,776 | 0 | 3,776 | 0 | 0 |
| TOTAL REVENUE | 3,776 | 0 | 3,776 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|-------------|--------|-----------|
| Komen grant | 3,776 | 2010-2011 |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 3,776 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Bayview Community Center- International Center for Education and the Arts | | |
| Mailing Address | 601 Bayview Madison WI 53715 | | |
| Telephone | | | |
| FAX | | | |
| Admin Contact | Taylor Franklin 256-7808 ext 26 | | |
| Financial Contact | Julie Shannon 256-7808 ext 24 | | |
| Website | | | |
| Email Address | bayview_arts@yahoo.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------------------|-----------------|--------|----------------------------|
| A | Elementary Program | | | |
| | Contact: | Taylor Franklin | Phone: | 256-7808 |
| | | | Email: | taylorfranklin83@gmail.com |
| B | Middle School Program | | | |
| | Contact: | Taylor Franklin | Phone: | 256-7808 |
| | | | Email: | taylorfranklin83@gmail.com |
| C | High School Program | | | |
| | Contact: | Taylor Franklin | Phone: | 256-7808 |
| | | | Email: | taylorfranklin83@gmail.com |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 34,920 | 34,920 | 36,242 | 15,584 | 15,222 | 5,436 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 3,500 | 3,500 | 3,500 | 1,750 | 1,750 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 148,658 | 148,658 | 153,870 | 66,164 | 64,625 | 23,081 | 0 |
| TOTAL REVENUE | 187,078 | 187,078 | 193,612 | 83,498 | 81,597 | 28,517 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Bayview Community Center-International Center for Education and the Arts has a guiding purpose of supporting children, adolescents, and families as they pursue their dreams and make positive contributions as Madison citizens. Bayview fulfills this mission by providing neighborhood families with affordable, high-quality youth-centered programs that offer child care, academic support, and opportunity for cultural and artistic awareness and development. Our mission is supported by the over twenty-five years of Bayview Foundation's successful community development in the Triangle Neighborhood.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Bayview International Center for Education and the Arts was built in 1985 to house community services emerging from the growing partnership between Bayview Foundation, neighborhood residents and the greater Madison community. It was designed as a model of solar energy potential and energy efficiency. Bayview International Center for Education and Arts, informally known as Bayview Community Center, has become known as "a place where families can grow." The Center focuses on developing the family through cultural pride, education and arts appreciation. Whether it's the enrichment and educational opportunities for children and youth from elementary to high school aged youth, to the showcasing of cultures in its annual Triangle Ethnic Fest or the Call for Peace Dance Company, the influence of the Center is multi-layered. Year round programs for children, adolescents, and families include free child care, academic tutoring, English language learning support, public health promotion, literacy advocacy, cultural appreciation, and inclusive access to creative arts opportunities. Our Center is known for its colorful art, vibrant atmosphere, sense of neighborhood pride and ownership, and a long history of personal triumphs. One of the most extraordinary aspects of our Center is the widely diverse cultural and ethnic backgrounds of the families who participate in our programs. Families are primarily refugees and immigrants from Laos, Thailand, Nigeria, Tanzania, Ivory Coast, Mexico, and other developing countries. About 20 languages are spoken in and around Bayview, including Hmong, French, and Spanish. Bayview International Center for Education and the Arts gives Bayview Townhouse families a sense of place and an educational/cultural resource center close to home. The Center serves a growing number of citizens from beyond Bayview, including the greater Triangle Neighborhood and South Madison communities. Our program staff all have masters degrees in the arts, education and/or counseling, and are dedicated to the positive growth and development of our youth and families. Over 130 volunteers are actively involved in supporting our youth programs throughout the year, and we have longstanding collaborative relationships with the Madison Public Health Department, Madison Public Libraries, Madison Public Schools, Edgewood College, UW-Madison, YMCA, Freedom Inc, Dane County Head Start, and several other local organizations.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

10

How many Board seats are indicated in your agency by-laws?

13

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Fuechou Thao (President) | | | |
| Home Address | 675 Oak Ridge Rd. Oregon, WI 53575 | | | |
| Occupation | Dane County Health Dept. | | | |
| Representing | Dane County health Dept., Hmong community | | | |
| Term of Office | | From: | 04/1992 | To: Present |
| Name | Sharon Wade (Vice President) | | | |
| Home Address | 406 Bayview Madison WI 53715 | | | |
| Occupation | N/A | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 04/1990 | To: Present |
| Name | Richard Wildermuth (Secretary) | | | |
| Home Address | 755 Braxton Place #A606 Madison WI 53715 | | | |
| Occupation | N/A | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 04/2004 | To: Present |
| Name | Lou Chinnaswamy (Treasurer) | | | |
| Home Address | 2109 Gilbert Rd. Madison WI 53711 | | | |
| Occupation | Private Consultation, Education | | | |
| Representing | | | | |
| Term of Office | | From: | 04/1989 | To: Present |
| Name | Liz Spencer | | | |
| Home Address | 1136 Drake St. Madison WI 53715 | | | |
| Occupation | Community Development Consultant | | | |
| Representing | | | | |
| Term of Office | | From: | 04/1995 | To: Present |
| Name | Todd Van Fossen | | | |
| Home Address | 509 D'Onofrio Drive, #2 Madison WI 53719 | | | |
| Occupation | Healthgrades, Senior Consultant | | | |
| Representing | | | | |
| Term of Office | | From: | 04/1995 | To: Present |
| Name | Ralph Osakwe | | | |
| Home Address | 514 Seven Nations Drive Madison WI 53713 | | | |
| Occupation | Dane County Health Facility | | | |
| Representing | | | | |
| Term of Office | | From: | 04/1988 | To: Present |
| Name | Sue Carnell | | | |
| Home Address | 825 Hughes Place Madison WI 53713 | | | |
| Occupation | Madison South Police District | | | |
| Representing | MPD | | | |
| Term of Office | | From: | 01/2010 | To: Present |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Chuck Erickson | | | |
| Home Address | 1541 Jefferson St. Madison WI 53711 | | | |
| Occupation | Dane County Supervisor | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2006 | To: Present |
| Name | Jean Berg | | | |
| Home Address | 4817 Onyx Lane Madison WI 53714 | | | |
| Occupation | Madison Public Schools | | | |
| Representing | Madison Public School District | | | |
| Term of Office | | From: | 04/2005 | To: Present |
| Name | Julia Kerr | | | |
| Home Address | 1626 Madison St. Madison WI 53711 | | | |
| Occupation | Madison Common Council | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2006 | To: Present |
| Name | Melissa Huggins | | | |
| Home Address | 1101 Lincoln St. Madison WI 53711 | | | |
| Occupation | Community Development Consultant | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2008 | To: Present |
| Name | Donald Heaney | | | |
| Home Address | Lathrop and Clark P.O. Box 1507 Madison WI 53701 | | | |
| Occupation | Attorney | | | |
| Representing | Lathrop and Clark | | | |
| Term of Office | | From: | 04/2010 | To: Present |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 6 | 100% | 13 | 100% | 140 | 100% |
| GENDER | | | | | | |
| MALE | 1 | 17% | 6 | 46% | 43 | 31% |
| FEMALE | 5 | 83% | 7 | 54% | 97 | 69% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 6 | 100% | 13 | 100% | 140 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 4 | 67% | 8 | 62% | 139 | 99% |
| 60 AND OLDER | 2 | 33% | 5 | 38% | 1 | 1% |
| TOTAL AGE | 6 | 100% | 13 | 100% | 140 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 6 | 100% | 9 | 69% | 80 | 57% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 2 | 15% | 10 | 7% |
| ASIAN | 0 | 0% | 2 | 15% | 30 | 21% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 20 | 14% |
| TOTAL RACE | 6 | 100% | 13 | 100% | 140 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 20 | 14% |
| NOT HISPANIC OR LATINO | 6 | 100% | 13 | 100% | 120 | 86% |
| TOTAL ETHNICITY | 6 | 100% | 13 | 100% | 140 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 102,385 | 107,898 | 112,372 |
| Taxes | 12,448 | 12,946 | 13,464 |
| Benefits | 36,171 | 37,256 | 38,374 |
| SUBTOTAL A. | 151,004 | 158,100 | 164,210 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 10,978 | 10,978 | 11,202 |
| SUBTOTAL B. | 10,978 | 10,978 | 11,202 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 17,200 | 18,000 | 18,200 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 17,200 | 18,000 | 18,200 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 179,182 | 187,078 | 193,612 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

33.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Of 6 agency positions, 2 resigned. One person resigned after accepting another full-time position; one person resigned after administrative restructuring occurred.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|------------------------------------|-------------|---------------|-----------------|-----------------|---------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly | A | B | C |
| | FTE | Salary | FTE | Salary | Wage | FTE | FTE | FTE |
| Executive Director | 0.06 | 4,430 | 0.06 | 4,604 | 36.89 | 0.03 | 0.02 | 0.01 |
| Office Manager | 0.12 | 5,242 | 0.12 | 5,366 | 21.50 | 0.06 | 0.04 | 0.02 |
| Program Director | 1.00 | 37,440 | 1.00 | 38,938 | 18.70 | 0.50 | 0.40 | 0.10 |
| Arts/Education Coordinator | 1.00 | 37,440 | 1.00 | 38,938 | 18.70 | 0.50 | 0.40 | 0.10 |
| Resident Artist/Community Outreach | 0.50 | 17,000 | 0.50 | 17,680 | 17.00 | 0.25 | 0.25 | 0.00 |
| Americorps-school year calendar* | 0.75 | 4,000 | 0.75 | 4,500 | 0.00 | 0.25 | 0.25 | 0.25 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 3.43 | 105,552 | 3.43 | 110,026 | | 1.59 | 1.36 | 0.48 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 112,372 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|---|--------------|-------------|-------------|-------------------|--|--------|--------|-------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| Summer Americorps-DPI* | 8 | 320 | 0.00 | 0 | | 224.00 | 96.00 | 0.00 |
| Summer Americorps-DPI* | 8 | 320 | 0.00 | 0 | | 224.00 | 96.00 | 0.00 |
| Summer Counselor- Hmong Outreach Specialist | 8 | 160 | 11.66 | 1,866 | | 112.00 | 48.00 | 0.00 |
| Summer Counselor-Garden Specialist | 4 | 40 | 12.00 | 480 | | 28.00 | 12.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 28 | 840 | | 2,346 | | 588.00 | 252.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Bayview Community Center- International Center for Education and the Arts

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|------------------------------------|--|--|
| Organization | Boys & Girls Club of Dane County | | |
| Mailing Address | 2001 Taft Street Madison, WI 53713 | | |
| Telephone | 608-257-2606 | | |
| FAX | 608-257-7570 | | |
| Admin Contact | Michael Johnson | | |
| Financial Contact | Bonnie Krattiger | | |
| Website | www.bgcddc.org | | |
| Email Address | mjohnson@bgcddc.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1925617 | | |
| State CN: | | | |
| DUNS # | 13150342 | | |

2. CONTACT INFORMATION

| | | | |
|---|--|-----------------|---|
| A | Taft Middle School Youth Program | | |
| | Contact: Justin Hustad | Phone: 257-2606 | Email: jhustad@bgcddc.org |
| B | Allied Middle School Youth Program | | |
| | Contact: Stephanie Berto | Phone: 204-9722 | Email: sberto@bgcddc.org |
| C | Taft Career Exploration | | |
| | Contact: Justin Hustad | Phone: 257-2606 | Email: jhustad@bgcddc.org |
| D | Allied Career Exploration | | |
| | Contact: Stephanie Berto | Phone: 204-9722 | Email: sberto@bgcddc.org |
| E | Taft High School Youth Program | | |
| | Contact: Justin Hustad | Phone: 257-2606 | Email: jhustad@bgcddc.org |
| F | Allied High School Youth Program | | |
| | Contact: Stephanie Berto | Phone: 204-9722 | Email: sberto@bgcddc.org |
| G | Taft Parenting Classes | | |
| | Contact: Justin Hustad | Phone: 257-2606 | Email: jhustad@bgcddc.org |
| H | Allied Parenting Classes | | |
| | Contact: Stephanie Berto | Phone: 204-9722 | Email: sberto@bgcddc.org |
| I | Taft Boys & Girls Club | | |
| | Contact: Justin Hustad | Phone: 257-2606 | Email: jhustad@bgcddc.org |
| J | Boys & Girls Club Allied Family Center | | |
| | Contact: Stephanie Berto | Phone: 204-9722 | Email: sberto@bgcddc.org |
| K | Taft Elementary Youth Program | | |
| | Contact: Justin Hustad | Phone: 257-2606 | Email: jhustad@bgcddc.org |
| L | Allied Elementary Youth Program | | |
| | Contact: Stephanie Berto | Phone: 204-9722 | Email: sberto@bgcddc.org |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 12,982 | 9,800 | 9,800 | 0 | 4,705 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 26,966 | 26,966 | 40,316 | 3,190 | 10,420 | 3,000 | 3,000 |
| MADISON-CDBG | 280,142 | 280,142 | 294,149 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 93,428 | 81,750 | 85,837 | 17,361 | 8,819 | 0 | 0 |
| UNITED WAY DESIG | 50,682 | 45,036 | 47,288 | 6,620 | 5,674 | 0 | 0 |
| OTHER GOVT | 55,000 | 45,000 | 47,250 | 0 | 11,340 | 0 | 0 |
| FUNDRAISING DONATIONS | 1,457,608 | 1,733,474 | 1,949,136 | 110,690 | 97,121 | 46,859 | 35,877 |
| USER FEES | 22,824 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 22,076 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,021,708 | 2,222,168 | 2,473,776 | 137,861 | 138,079 | 49,859 | 38,877 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---------|-------|-------|---------|---------|---------|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 5,095 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 3,418 | 11,288 | 3,000 | 3,000 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 170,592 | 123,557 | 0 |
| UNITED WAY ALLOC | 18,602 | 9,555 | 0 | 0 | 0 | 0 | 14,381 |
| UNITED WAY DESIG | 7,093 | 6,148 | 0 | 0 | 0 | 0 | 9,931 |
| OTHER GOVT | 0 | 12,285 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 101,161 | 78,790 | 6,253 | 6,284 | 117,715 | 254,883 | 189,807 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 130,274 | 123,161 | 9,253 | 9,284 | 288,307 | 378,440 | 214,119 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 17,119 | | | | | | 0 |
| UNITED WAY DESIG | 11,822 | | | | | | 0 |
| OTHER GOVT | 23,625 | | | | | | 0 |
| FUNDRAISING DONATIONS | 223,984 | | | | | | 679,712 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 276,550 | | | | | | 679,712 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

To inspire and enable all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible and caring citizens.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Boys & Girls Club of Dane County is a local not-for-profit youth development organization that serves nearly 2,000 young people every year. The Clubs fuel kids with the inspiration to dream and teach them the skills to achieve when they are most impressionable through quality programs in five core areas: Character & Leadership Development; Education & Career Development; Health & Life Skills; The Arts; and Sports, Fitness & Recreation. Previously known as the South Madison Neighborhood Center, the Boys & Girls Club of Dane County opened its doors to serve youth aged 7 to 18 at the Taft Street location in January 1999. Through volunteers and support from the community, Boys & Girls Club of Dane County expanded to Allied-Dunn's Marsh neighborhood in October 2003 after raising more than 3 million dollars to build the new community center. Boys & Girls Club of Dane County broke ground on the Allied Family Center in August 2005. In June of 2006, the Boys & Girls Club of Dane County Allied Family Center opened its doors in the Allied-Dunns Marsh neighborhood.

Boys & Girls Clubs of Dane County also runs the Teens of Promise (TOPS) program in all Madison Metropolitan School District (MMSD) High Schools. This initiative prepares high school students for college. In 2008, Madison's East High School enrolled its first class of 27 freshmen and sophomores in an AVID class. The next year, the group was separated into junior and sophomore classes, respectively. Boys & Girls Club of Dane County entered the picture that year, adding the Teen of Promise (TOPS) component to the curriculum, thereby creating an enriched pilot program. Ten seniors from the first AVID/TOPS class graduated from East High School in June 2010. By December 2009, all had been accepted into colleges or universities. The students' interim successes have been equally exciting. In this class, all the students took AP/honors classes. MMSD and the Boys & Girls Club of Dane County saw the enormous potential of AVID/TOPS as a replicable, national model to close the achievement gap between Caucasian students and students of color. The program is now in all four MMSD high schools and the program will expand to serve 400 teens in 2011.

The CEO, Michael Johnson, previously served as the Deputy Recreation Commissioner for the City of Philadelphia, managing 163 recreations centers, 74 swimming pools, 240 athletic fields and 74 community parks. Prior to joining the City of Philadelphia, Johnson served as the Executive Director of Lutheran Child & Family Services of Indiana & Kentucky, managing the day-to-day operations of their residential treatment facilities, their adoption and foster care programs, their counseling and family preservation programs and their K-12 Public School. Prior to that work, Johnson served as the Executive Director for the Monsanto Family YMCA. He was responsible for branch operations and their association-wide performing arts programs. During his time in St. Louis, Johnson served as Co-Chairman of Washington University, School of Medicine—African American Advisory Board and was named Non-Profit Executive of the Year by the St. Louis Metro Sentinel Journal. In February 2006, the Mayor of St. Louis proclaimed February 24, 2007 as Michael Johnson Day in the City of St. Louis for his work with children and families. Johnson also worked as the Special Assistant to the CEO for both Philadelphia & Chicago Public Schools. Johnson holds an MBA in Global Management from the University of Phoenix, a BA in Business Education from Chicago State University and a Certification in Fundraising Management from the Center of Philanthropy at Indiana University and a Certification in Human Resource Management from Cornell University in New York.

There are five managers on our senior staff. All senior staff members have college degrees and more than 60 years of combined youth development and management experience.

BGCDC currently has 24 board members who bring a wealth of resources to the Club. The board is led by Mary Burke, a retired senior executive of a leading Madison corporation, Trek Bicycle Corporation, who has extensive board and fund development experience. She is supported by a board that brings diverse experiences including: marketing and public relations, fundraising, and law enforcement. Board members are active lawyers, educators, accountants, community of faith leaders, and community leaders involved on the board and its committees.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

6

How many Board seats are indicated in your agency by-laws?

25

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|---|-------|---------|-----|---------|
| Name | Mary Burke | | | | |
| Home Address | 5194 S. Highlands Ave. Madison, WI 53705 | | | | |
| Occupation | Retired | | | | |
| Representing | | | | | |
| Term of Office | 9 years | From: | 01/2000 | To: | 12/2011 |
| Name | Steve Lipton | | | | |
| Home Address | 2783 Richardson Street, Fitchburg, WI 53711 | | | | |
| Occupation | Partner | | | | |
| Representing | Wifli | | | | |
| Term of Office | 11 months | From: | 08/2009 | To: | 12/2011 |
| Name | Joseph Hildebrandt | | | | |
| Home Address | 6160 Briggs Road, Waunakee, WI 53597 | | | | |
| Occupation | | | | | |
| Representing | TDS | | | | |
| Term of Office | 11 years | From: | 01/1999 | To: | 12/2012 |
| Name | Randy Sproule | | | | |
| Home Address | 110 E. Main Street, Madison, WI 53703 | | | | |
| Occupation | Attorney | | | | |
| Representing | Wisconsin Court System | | | | |
| Term of Office | 11 years | From: | 01/1999 | To: | 12/2012 |
| Name | Steve Sparks | | | | |
| Home Address | 215 Todd Street, Verona, WI 53593 | | | | |
| Occupation | Director of Public Relations & Marketing | | | | |
| Representing | St. Mary's Hospital | | | | |
| Term of Office | 11 years | From: | 01/1999 | To: | 12/2012 |
| Name | Darrell Bazzell | | | | |
| Home Address | 1803 Dewberry Lane, Madison, WI 53719 | | | | |
| Occupation | Vice Chancellor | | | | |
| Representing | University of Wisconsin | | | | |
| Term of Office | 3 years | From: | 01/2007 | To: | 12/2012 |
| Name | Dave Florin | | | | |
| Home Address | 6525 Clovernook Road, Middleton, WI 53562 | | | | |
| Occupation | President | | | | |
| Representing | Hiebing | | | | |
| Term of Office | 8 years | From: | 01/2002 | To: | 12/2011 |
| Name | Chris Fortune | | | | |
| Home Address | 2118 Waunona Way, Madison, WI 53713 | | | | |
| Occupation | President | | | | |
| Representing | Saris Cycling Group | | | | |
| Term of Office | 3 years | From: | 01/2007 | To: | 12/2012 |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Rev. Richard Jones | | | | |
| Home Address | 2019 Fisher Street | | | | |
| Occupation | Pastor | | | | |
| Representing | Mt. Zion Baptist Church | | | | |
| Term of Office | 3 years | From: | 01/2007 | To: | 12/2012 |
| Name | Isadore Knox | | | | |
| Home Address | 1735 Baird Street | | | | |
| Occupation | Director of Equal Opportunity | | | | |
| Representing | Dane County Executive Offices | | | | |
| Term of Office | 7 years | From: | 01/2003 | To: | 12/2011 |
| Name | Lisa Black | | | | |
| Home Address | 5682 Dartmoore Lane, Fitchburg, WI 53711 | | | | |
| Occupation | Race & Equity - Minority Student Achievement | | | | |
| Representing | Madison Metropolitan Public Schools | | | | |
| Term of Office | 1 year | From: | 05/2009 | To: | 12/2012 |
| Name | Margaret Planner | | | | |
| Home Address | 533 W. Main Street, #309, Madison, WI 53703 | | | | |
| Occupation | Retired | | | | |
| Representing | | | | | |
| Term of Office | 1 year | From: | 01/2009 | To: | 12/2011 |
| Name | Matt Prescott | | | | |
| Home Address | 3030 Bosshard Drive, Fitchburg, WI 53711 | | | | |
| Occupation | President | | | | |
| Representing | Prescott Development Group | | | | |
| Term of Office | 1 year | From: | 01/2009 | To: | 12/2011 |
| Name | Dr. Floyd Rose | | | | |
| Home Address | 3024 Waunona Way, Madison, WI 53713 | | | | |
| Occupation | President | | | | |
| Representing | Wisconsin Supplier Development | | | | |
| Term of Office | 3 years | From: | 01/2007 | To: | 12/2012 |
| Name | Addrena Squires | | | | |
| Home Address | 15 Lakeshore Court, Madison, WI 53715 | | | | |
| Occupation | Retired, Community Leader | | | | |
| Representing | Brams Addition neighborhood | | | | |
| Term of Office | 10 years | From: | 01/2000 | To: | 12/2010 |
| Name | William Strycker | | | | |
| Home Address | 5519 Riverview Drive, Waunakee, WI 53597 | | | | |
| Occupation | HR Executive | | | | |
| Representing | Employment Relations Consulting | | | | |
| Term of Office | 6 years | From: | 01/2004 | To: | 12/2010 |
| Name | Chief Noble Wray | | | | |
| Home Address | 5209 Kevins Way, Madison, WI 53704 | | | | |
| Occupation | Chief of Police | | | | |
| Representing | City of Madison | | | | |
| Term of Office | 5 years | From: | 01/2005 | To: | 12/2010 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Joyce Gilmer | | | |
| Home Address | 132 E. Wilson Street | | | |
| Occupation | Adjunct Professor | | | |
| Representing | University of Phoenix | | | |
| Term of Office | 7 months | From: | 10/2009 | To: 12/2012 |
| Name | Brenda Gonzalez | | | |
| Home Address | 4510 Regent Street, Madison, WI 53715 | | | |
| Occupation | Deputy Director | | | |
| Representing | New Routes to Community Health | | | |
| Term of Office | 3 years | From: | 01/2007 | To: 12/2012 |
| Name | Gordon Meicher | | | |
| Home Address | 2349 Deming Way, Middleton, WI 53562 | | | |
| Occupation | Certified Public Accountant | | | |
| Representing | Meicher and Associates | | | |
| Term of Office | 11 years | From: | 01/1999 | To: 12/2012 |
| Name | Bruce Neviaser | | | |
| Home Address | 7326 Blackhawk Drive, Middleton, WI 53562 | | | |
| Occupation | LP | | | |
| Representing | Continuum Investing | | | |
| Term of Office | 11 years | From: | 01/1999 | To: 12/2012 |
| Name | Astrid Vaccaro | | | |
| Home Address | 412 S. Blount Street, Madison, WI 53713 | | | |
| Occupation | Self-employed | | | |
| Representing | | | | |
| Term of Office | 3 years | From: | 01/2007 | To: 12/2012 |
| Name | Michael Weiden | | | |
| Home Address | 2109 Madison Street, Madison, WI 53711 | | | |
| Occupation | Retired | | | |
| Representing | | | | |
| Term of Office | 7 years | From: | 01/2003 | To: 12/2010 |
| Name | Mike Dillis | | | |
| Home Address | 300 S. Bedford Street, Madison, WI 53703 | | | |
| Occupation | Vice President | | | |
| Representing | J.H. Findorff & Son, Inc. | | | |
| Term of Office | 3 months | From: | 03/2010 | To: 12/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 85 | 100% | 24 | 100% | 226 | 100% |
| GENDER | | | | | | |
| MALE | 30 | 35% | 17 | 71% | 88 | 39% |
| FEMALE | 55 | 65% | 7 | 29% | 138 | 61% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 85 | 100% | 24 | 100% | 226 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 16 | 19% | 0 | 0% | 40 | 18% |
| 18-59 YRS | 69 | 81% | 20 | 83% | 186 | 82% |
| 60 AND OLDER | 0 | 0% | 4 | 17% | 0 | 0% |
| TOTAL AGE | 85 | 100% | 24 | 100% | 226 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 32 | 38% | 15 | 63% | 129 | 57% |
| BLACK/AFRICAN AMERICAN | 46 | 54% | 8 | 33% | 57 | 25% |
| ASIAN | 0 | 0% | 0 | 0% | 9 | 4% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 4 | 5% | 0 | 0% | 15 | 7% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 3 | 4% | 1 | 4% | 16 | 7% |
| TOTAL RACE | 85 | 100% | 24 | 100% | 226 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 3 | 4% | 1 | 4% | 16 | 7% |
| NOT HISPANIC OR LATINO | 82 | 96% | 23 | 96% | 210 | 93% |
| TOTAL ETHNICITY | 85 | 100% | 24 | 100% | 226 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|--|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 922,544 | 1,054,566 | 1,203,409 |
| Taxes | 70,562 | 93,269 | 92,061 |
| Benefits | 135,760 | 184,583 | 217,234 |
| SUBTOTAL A. | 1,128,866 | 1,332,418 | 1,512,704 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 322,043 | 429,258 | 457,856 |
| SUBTOTAL B. | 322,043 | 429,258 | 457,856 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 211,426 | 255,889 | 286,768 |
| Mortgage (P&I) / Depreciation / Taxes | 126,484 | 127,278 | 127,278 |
| SUBTOTAL C. | 337,910 | 383,167 | 414,046 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 2,500 | 13,325 | 23,250 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 11,610 | 12,000 | 12,360 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: Development and Special Events Expenses | 39,210 | 52,000 | 53,560 |
| SUBTOTAL D. | 53,320 | 77,325 | 89,170 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 53,320 | 77,325 | 89,170 |
| TOTAL OPERATING EXPENSES | 1,842,138 | 2,222,168 | 2,473,776 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

23.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Boys & Girls Clubs of Dane County conducted a national search for a new CEO in 2009 and our HR committee and Board decided at that time to consolidate one layer of management to better serve kids at our club. We are hiring additional part-time staff who will work directly with our members throughout the year. In fiscal year 2010 our board approved a new management plan and components of the plan includes staff retention and engagement.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--|-------|-----------|----------|-----------|----------------|-----|-----|-----|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 87,500 | 1.0 | 103,750 | 49.88 | 0 | 0 | 0 |
| Dir. of Marketing & Resource Development | 1.00 | 51,973 | 1.0 | 60,000 | 28.85 | 0 | 0 | 0 |
| Marketing & Resource Development Coord. | 1.00 | 31,775 | 1.0 | 35,000 | 16.83 | 0 | 0 | 0 |
| Development Assistant | 0.42 | 10,105 | 1.0 | 25,000 | 12.02 | 0 | 0 | 0 |
| Administrative Assistant | 1.00 | 26,500 | 1.0 | 27,300 | 13.13 | 0 | 0 | 0 |
| Site Director- Taft | 1.00 | 32,800 | 1.0 | 33,784 | 16.24 | 0 | 0 | 0 |
| Site Directors - Allied | 1.00 | 32,573 | 1.0 | 33,306 | 16.01 | 0 | 0 | 0 |
| TOPS Program Director | 1.00 | 66,625 | 1.0 | 68,124 | 32.75 | 0 | 0 | 0 |
| TOPS Administrative Assistant | 1.00 | 30,022 | 1.0 | 30,697 | 14.76 | 0 | 0 | 0 |
| Program Directors | 5.00 | 141,354 | 5.0 | 144,536 | 13.90 | 0 | 0 | 0 |
| TOPS Student Coordinators | 3.20 | 104,494 | 4.2 | 124,713 | 14.28 | 0 | 0 | 0 |
| Program Assistants | 14.80 | 365,650 | 16.2 | 405,235 | 12.01 | 2 | 1 | 1 |
| Front Desk | 2.00 | 49,007 | 2.0 | 50,110 | 12.05 | 0 | 0 | 0 |
| Junior Staff* | 0.59 | 9,596 | 0.8 | 12,200 | 7.82 | 0 | 0 | 0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 34.0 | 1,039,974 | 37.2 | 1,153,755 | | 2.4 | 2.0 | 0.9 |

| | |
|-------------------------------|------------------|
| TOTAL PERSONNEL COSTS: | 1,203,409 |
|-------------------------------|------------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|--------|--------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Summer Camp Director | 10 | 400 | 12.00 | 4,800 | | 56.00 | 48.00 | 0.00 |
| Summer Program Assistants | 10 | 2,630 | 12.00 | 31,560 | | 417.20 | 273.60 | 0.00 |
| Summer Junior Staff* | 10 | 1,700 | 7.82 | 13,294 | | 238.00 | 204.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 30 | 4,730 | | 49,654 | | 711.20 | 525.60 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| 1 | 2 | 2 | 0 | 0 | 0 | 0 | 4 | 4 | 0 |
| 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.8 | 3.0 | 2.5 | 0.1 | 0.1 | 2.0 | 2.0 | 5.9 | 6.2 | 9.2 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|--------|--------|-------|-------|-------|-------|----------|----------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 60.00 | 52.00 | 0.00 | 0.00 | 0.00 | 0.00 | 84.00 | 100.00 | 0.00 |
| 0.00 | 447.00 | 296.40 | 0.00 | 0.00 | 0.00 | 0.00 | 625.80 | 570.00 | 0.00 |
| 0.00 | 255.00 | 221.00 | 0.00 | 0.00 | 0.00 | 0.00 | 357.00 | 425.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 762.00 | 569.40 | 0.00 | 0.00 | 0.00 | 0.00 | 1,066.80 | 1,095.00 | 0.00 |

ORGANIZATION:

Boys & Girls Club of Dane County

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 528,511 | 317,738 | 133,448 | 0 | 77,325 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 528,511 | 317,738 | 133,448 | 0 | 77,325 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 679,712 | 450,422 | 140,120 | 0 | 89,170 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 679,712 | 450,422 | 140,120 | 0 | 89,170 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Bridge Lake Point Waunona Neighborhood Center | | |
| Mailing Address | 1917 Lake Point Drive Madison, WI 53713 | | |
| Telephone | 608-441-6991 | | |
| FAX | 608-441-6993 | | |
| Admin Contact | Tom Solyst | | |
| Financial Contact | Tom Solyst | | |
| Website | www.blwcenter.org | | |
| Email Address | blwcenter@yahoo.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1945609 | | |
| State CN: | 0 | | |
| DUNS # | 21603985 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-------------------------------|-------------------|--------|-------------------------------|
| A | Children | | | |
| | Contact: | Mara McGlynn | Phone: | 608-441-6991 |
| | | | Email: | mara.mcglynn@gmail.com |
| B | Teen | | | |
| | Contact: | Mara McGlynn | Phone: | 608-441-6991 |
| | | | Email: | mara.mcglynn@gmail.com |
| C | Girls Inc. | | | |
| | Contact: | Mara McGlynn | Phone: | 608-441-6991 |
| | | | Email: | mara.mcglynn@gmail.com |
| D | Latino Family Resource Center | | | |
| | Contact: | Juan Carlos Reyes | Phone: | 608-441-6991 |
| | | | Email: | juancarlosblwcenter@yahoo.com |
| E | Neighborhood Center Support | | | |
| | Contact: | Tom Solyst | Phone: | 608-441-6991 |
| | | | Email: | tsolyst@gmail.com |
| F | Los Ninos Primero | | | |
| | Contact: | Tom Solyst | Phone: | 608-441-6991 |
| | | | Email: | tsolyst@gmail.com |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 4,938 | 4,938 | 4,938 | 0 | 0 | 0 | 4,938 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 92,327 | 92,325 | 119,880 | 34,000 | 28,316 | 27,000 | 16,564 |
| MADISON-CDBG | 115,333 | 115,333 | 115,333 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 50,895 | 48,050 | 55,050 | 27,000 | 0 | 2,250 | 0 |
| UNITED WAY DESIG | 6,525 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 27,042 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 39,149 | 62,337 | 64,651 | 15,000 | 5,500 | 5,500 | 12,000 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 20,000 | 5,000 | 5,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 336,209 | 342,983 | 364,852 | 81,000 | 33,816 | 34,750 | 33,502 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--------|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 14,000 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 115,333 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 15,000 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 19,651 | 5,000 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 134,984 | 34,000 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 10,800 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 2,000 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 12,800 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Bridge Lake Point Waunona Neighborhood Center works in collaboration with community members and organizations to provide programming and services for children, families, adults, seniors, and the entire Bridge Lake Point community. This programming responds to community needs as they develop and in the process seeks to empower community members. Community members identify community needs and are essential in developing programming that meets these needs. Programming will reflect the strengths and diversity of the Bridge Lake Point community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

BLW Center has established legitimacy for offering quality programs & comprehensive services for community residents. Effective management of the organization over the past six years has enhanced progress attained through the City of Madison's revitalization efforts in the neighborhood in the late 1990s and start of the millennium. BLW Center is a recognized focal point that emphasizes a holistic approach in addressing community needs. Strong administration demonstrates a clear focus on the center mission & benefits from guidance from the ground up as opposed to a top down leadership structure. Center staff and community members have collaborated to create a future vision for the center and the progress over the past six years has reflected these goals. To appreciate the significant progress and development in the last six years it is necessary to understand the history of the community centers and the Lake Point Neighborhood. Throughout the 1990s until the fall of 2003, community residents did not have a focal point to access effective programs and services. While a center existed, it was plagued by failed administration and deteriorated to be little more than a food pantry. In the fall of 2003, the center's director abruptly resigned followed by disintegration of the center's board. The City of Madison CDBG commission called upon the management of Vera Court Neighborhood Center to step in and create an organization that would build a sense of pride among residents.

UNDER THIS MANAGEMENT, BLW Center has been successful in obtaining the resources necessary to expand programming to respond to the escalating need among residents. In the past five years, the organization's capacity has increased 250%. Programs once outsourced to collaborative agencies are now entirely center-run. This not only enhanced resident involvement and feelings of ownership in the center, but resulted in programming that more effectively responds to the distinct needs of the community. Neighborhood children and families enjoy a new playground constructed in 2005. In the fall of 2008, BLW acquired additional space to accommodate expanding program capacities.

BLW CENTER demonstrates success in collaborating with community residents to determine the scope of programs and services. Funding was obtained for a Latino Resource Center in response to the neighborhood's growing Latino population. As a primary source of opportunity and support for Spanish-speaking residents and families BLW maximizes efforts to secure support in expanding programs and services. BLW responded to the desire among government and the school district to extend its service area to offer programming to children and families in the isolated, Owl Creek Neighborhood. Without specific program funding to implement adult programming, the center responds to needs for adult continuing education and training opportunities through partnerships with agencies and educational institutions. Extensive efforts over the past five years have resulted in secured funding for programs and center management. The hard work of residents and staff maximizes output through utilization of volunteers and partnerships with AmeriCorps PASS and DPI AmeriCorps as well as the UW School of Social Work. Center administrators are able to leverage funding and staff are continually successful in obtaining small grants.

AREA ORGANIZATIONS have acknowledged the quality of BLW programs and services through awarding grants and recognition to the center. BLW is an established community health partner of Public Health Madison – Dane County and received the Youth Involvement Award in 2008. Joining Forces for Families has recognized BLW's Children's Program as a valued partner at their annual banquet. Latino programs are regularly featured in La Comunidad newspaper.

BLW's BOARD OF DIRECTORS have overseen the development and progress of two communities. 88% of the board lives or works within the center's service area. BLW's Executive Director offers ten years experience and has successfully managed and supervised both BLW and Vera Court Neighborhood Center for the past six years. BLW's Facility Manager is a recognized leader and organizer among the area's Latino community. This bilingual, bicultural individual was an influential member of the Latino Chamber of Commerce, is a member of the Latino Support Network, and member of the Equal Opportunities Commission of Dane County. He serves as a model for bridging the gap between African American and Latino populations. BLW's Program Director has worked at the center for five years, is a bilingual Spanish-speaker, and is currently pursuing a master's degree in social work in enhance capacities of the center. This individual has experiencing coordinating and providing direct service in all center youth programs.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

8

How many Board seats are indicated in your agency by-laws?

Unrestricted

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Leon Miller | | | |
| Home Address | 522 Nova Way Madison, WI 53704 | | | |
| Occupation | Retired Professor | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 09/2008 | To: 09/2010 |
| Name | Sonci Clair-Thomas | | | |
| Home Address | 1822 Northwestern Madison, WI 53704 | | | |
| Occupation | Madison Metro | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 09/2009 | To: 09/2011 |
| Name | Eric Hands | | | |
| Home Address | 3449 Hargrove Madison, WI 53704 | | | |
| Occupation | Management | | | |
| Representing | Government Sector | | | |
| Term of Office | | From: | 09/2009 | To: 09/2011 |
| Name | Thomas McMahon (President) | | | |
| Home Address | 805 Woodward Dr. Madison, WI 53704 | | | |
| Occupation | Sales | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 06/2009 | To: 09/2012 |
| Name | Dennis Bauer (Vice President) | | | |
| Home Address | 4801 Tradewinds Pkwy Suite 210 Madison, WI 53718 | | | |
| Occupation | Construction Management | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 12/2009 | To: 12/2010 |
| Name | Erika Torrison (Secretary) | | | |
| Home Address | 4002 School Rd. Madison, WI 53704 | | | |
| Occupation | Teacher | | | |
| Representing | School District | | | |
| Term of Office | | From: | 03/2010 | To: 09/2012 |
| Name | Judy Cooper | | | |
| Home Address | 26 Waunona Woods Ct. Madison, WI 53713 | | | |
| Occupation | Insurance | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 06/2010 | To: 09/2012 |
| Name | Don Bruns (Treasurer) | | | |
| Home Address | 1865 Northport Dr. Suite B Madison, WI 53704 | | | |
| Occupation | Business Owner | | | |
| Representing | Business Sector | | | |
| Term of Office | | From: | 06/2010 | To: 09/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|-------|---------|-----|---------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

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Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 11 | 100% | 8 | 100% | 653 | 100% |
| GENDER | | | | | | |
| MALE | 8 | 73% | 5 | 63% | 302 | 46% |
| FEMALE | 3 | 27% | 3 | 38% | 351 | 54% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 11 | 100% | 8 | 100% | 653 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 28 | 4% |
| 18-59 YRS | 9 | 82% | 5 | 63% | 614 | 94% |
| 60 AND OLDER | 2 | 18% | 3 | 38% | 11 | 2% |
| TOTAL AGE | 11 | 100% | 8 | 100% | 653 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 4 | 36% | 5 | 63% | 345 | 53% |
| BLACK/AFRICAN AMERICAN | 3 | 27% | 3 | 38% | 286 | 44% |
| ASIAN | 0 | 0% | 0 | 0% | 7 | 1% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 3 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 12 | 2% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 12 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 4 | 36% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 11 | 100% | 8 | 100% | 653 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 4 | 36% | 0 | 0% | 267 | 41% |
| NOT HISPANIC OR LATINO | 7 | 64% | 8 | 100% | 386 | 59% |
| TOTAL ETHNICITY | 11 | 100% | 8 | 100% | 653 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 4 | 1% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 183,374 | 177,968 | 203,370 |
| Taxes | 14,864 | 13,615 | 15,558 |
| Benefits | 31,986 | 32,964 | 28,670 |
| SUBTOTAL A. | 230,224 | 224,547 | 247,598 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 63,394 | 71,363 | 63,739 |
| SUBTOTAL B. | 63,394 | 71,363 | 63,739 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 25,374 | 29,075 | 29,075 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 25,374 | 29,075 | 29,075 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 10,255 | 17,998 | 24,440 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 10,255 | 17,998 | 24,440 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 10,255 | 17,998 | 24,440 |
| TOTAL OPERATING EXPENSES | 329,247 | 342,983 | 364,852 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

7.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

In effort to retain staff which contributes to create sustainable program practices, the center provides opportunities for teambuilding and for staff to develop professionally. The center demonstrates its commitment to the professional development of staff through subsidizing a standard amount of training and continuing education costs. In addition, staff outings take place each quarter to celebrate the completion of reports and provide teambuilding opportunities.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 0.50 | 33,719 | 0.50 | 33,719 | 0.00 | 0.00 | 0.00 | 0.00 |
| Facility Manager | 0.40 | 12,546 | 0.40 | 13,884 | 0.00 | 0.00 | 0.00 | 0.00 |
| Administrative Assistant | 0.50 | 0 | 0.50 | 12,490 | 0.00 | 0.00 | 0.00 | 0.00 |
| Custodian | 0.33 | 7,882 | 0.33 | 8,119 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program Director | 0.65 | 21,905 | 0.60 | 20,827 | 0.00 | 0.00 | 0.10 | 0.50 |
| Program Coordinator | 1.00 | 31,147 | 1.00 | 30,000 | 0.00 | 0.75 | 0.25 | 0.00 |
| Youth Worker | 0.67 | 16,324 | 0.91 | 20,537 | 0.00 | 0.82 | 0.09 | 0.00 |
| Latino Family Resource Center Coordinator | 0.50 | 16,938 | 0.50 | 16,467 | 0.00 | 0.00 | 0.00 | 0.00 |
| Los Ninos Teacher | 0.75 | 20,800 | 0.75 | 26,390 | 0.00 | 0.00 | 0.00 | 0.00 |
| Senior Coordinator | 0.25 | 7,384 | 0.25 | 8,861 | 0.00 | 0.00 | 0.00 | 0.00 |
| AmeriCorps Volunteer - PASS | 2.00 | 7,000 | 2.00 | 8,500 | 0.00 | 0.00 | 1.00 | 1.00 |
| AmeriCorps Volunteer - DPI | 1.00 | 4,000 | 1.00 | 4,500 | 0.00 | 1.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 8.55 | 179,645 | 8.74 | 204,294 | | 2.57 | 1.44 | 1.50 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 219,427 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|----------|-------|-------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| Camp Counselor | 9 | 1,260 | 12.01 | 15,133 | | 1,260.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 9 | 1,260 | | 15,133 | | 1,260.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Bridge Lake Point Waunona Neighborhood Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 10,800 | 9,465 | 1,335 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 7,000 | 0 | 7,000 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 17,800 | 9,465 | 8,335 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 10,800 | 9,529 | 1,271 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 2,000 | 0 | 2,000 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 12,800 | 9,529 | 3,271 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Canopy Center, Inc. | | |
| Mailing Address | 2120 Fordem Ave, Suite 110, Madison, WI 53704 | | |
| Telephone | 608-241-4888 | | |
| FAX | 608-241-4825 | | |
| Admin Contact | Donna Fox, 608-729-1120, donnaf@canopycenter.org | | |
| Financial Contact | Michelle Jetzer, 608-729-1112, finance@canopycenter.org | | |
| Website | www.canopycenter.org | | |
| Email Address | donnaf@canopycenter.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 51-0211908 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|--------------------------------|-----------------|--------|----------------------------|
| A | Parent Stressline | | | |
| | Contact: | Jennifer Bethel | Phone: | 729-1124 |
| | | | Email: | jenniferb@canopycenter.org |
| B | Families United Network | | | |
| | Contact: | Sherry Gibson | Phone: | 729-1123 |
| | | | Email: | sherryg@canopycenter.org |
| C | Families United Network - Teen | | | |
| | Contact: | Jennifer Bethel | Phone: | 729-1124 |
| | | | Email: | jenniferb@canopycenter.org |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 200,638 | 196,970 | 196,970 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 47,297 | 47,297 | 165,756 | 40,756 | 90,000 | 35,000 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 150,811 | 150,811 | 150,811 | 29,565 | 65,000 | 0 | 0 |
| UNITED WAY DESIG | 10,624 | 7,360 | 7,360 | 0 | 7,360 | 0 | 0 |
| OTHER GOVT | 21,726 | 23,166 | 23,166 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 140,346 | 197,896 | 106,076 | 2,191 | 33,173 | 13,785 | 0 |
| USER FEES | 1,475 | 1,200 | 1,200 | 0 | 0 | 0 | 0 |
| OTHER | 5,298 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 578,215 | 624,700 | 651,339 | 72,512 | 195,533 | 48,785 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 196,970 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 56,246 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 23,166 |
| FUNDRAISING DONATIONS | 0 | | | | | | 56,927 |
| USER FEES | 0 | | | | | | 1,200 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 334,509 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The mission of Canopy Center is to prevent child abuse and neglect, strengthen families, and promote healing of those affected by abuse, through the provision of culturally competent and diverse professional, volunteer and peer services.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Canopy Center has been providing services for parents in the Madison and Dane County area for 33 years. The administration of the agency is seasoned and knowledgeable in administering contracts and grants from the City of Madison, Dane County, State of Wisconsin and others. The agency allows for communication from the bottom to the top of the hierarchy of the agency. Each program meets on a regular basis to coordinate services, determine needs of the participants/program, and provide each staff member with an outlet for concerns/ideas. Each program director meets regularly with the Executive Director to insure oversight of all agency services, discuss issues that arise and resolve problems. Each program director writes a report to the Board of Directors for each meeting of the Board to make them aware of timely issues, needs, accomplishments, etc. Each program director has been invited to visit the Board of Directors to educate them on the services of the agency and the participants/clients served. The Executive Director has an open door policy for all staff to feel free to discuss any issues that arise.

The agency has an established staff of well-trained and experienced people. The Families United Network program is lead by Sherry Gibson, F.U.N. Program Director, who has been on the staff for 33 years and founded the agency. Ms. Gibson has spent her career helping parents learn new methods of discipline, stress management, and child development, and connecting families to area resources. The Parent Stressline (PSL) is lead by Jennifer Bethel, PSL Program Director. Ms. Bethel is a master's level art therapist who has been on staff for seven years. Ms. Bethel manages the largest group of volunteers to staff the PSL (about 70 volunteers at a time). Ms. Bethel is also the Teen Specialist in the F.U.N. program. As an art therapist, Ms. Bethel has found myriad ways to engage the teens of the parents attending the F.U.N. program, and drawing in other teens in special programming such as the William Who? project, Cardboard Regattas, Murder Mystery nights, Fear Factor activities, and Ropes courses to just name a few.

The agency has a well established and coordinated group of volunteers. In 2009, the agency had 139 total volunteers working throughout the three programs, helping in the office, serving on the Board of Directors, helping in the kitchen, and at special events. A 20-hour Volunteer Coordinator is the backbone of the volunteer program; recruiting, interviewing, conducting background and reference checks and successfully moving them into a volunteer position that meets their interests and needs and the needs of the agency.

One issue that has arisen over time is the lack of space in our existing location. In an effort to provide services to as many people as possible, even given funding limitations, the Families United Network (F.U.N.) has grown beyond our space availability. For example, to break down barriers to consistent attendance, the F.U.N. program provides a meal prior to groups. In our current location we are only able to seat 60 people for dinner in our largest room; however, we have 90 people on Mondays evenings and 120 people on Wednesday evenings including participants, staff and volunteers. The agency is currently looking for new space to provide our direct service for the F.U.N. program. It is our hope to find sufficient existing space within the City of Madison or immediate area that is going unused on Monday and Wednesday evenings. One site has been found that will meet our needs, not increase our space costs significantly, and even allow for growth in the future.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

11

How many Board seats are indicated in your agency by-laws?

8-15

Please list your current Board of Directors or your agency's governing body.

Name**Dennis O'Loughlin - President**

Home Address

3934 Partridge Rd., Deforest, WI 53532

Occupation

Mortgage Broker & Dane County Supervisor

Representing

Business & Government

Term of Office

From:

03/2010

To:

02/2012

Name**Lori Battista LaFond - Vice President**

Home Address

5413 Yesterday Dr., Madison, WI 53718

Occupation

Director of Outreach & Marketing, Horizon High School

Representing

Program & Fund Development

Term of Office

From:

02/2009

To:

02/2011

Name**Lisa Nelson - Secretary**

Home Address

5515 Monona Drive, Monona, WI 53716

Occupation

Business Services Manager, Monona State Bank

Representing

Financial Management

Term of Office

From:

03/2010

To:

02/2012

Name**Connie Ferris Bailey**

Home Address

1925 Winnebago St., Madison, WI 53704

Occupation

Executive Director, Operation Fresh Start

Representing

Nonprofit Management

Term of Office

From:

03/2010

To:

02/2012

Name**Laird Dickson**

Home Address

N8161 Polinske, Portage, WI 53901

Occupation

Disabled (Parent/Grandparent)

Representing

Families United Network Programming & Parenting

Term of Office

From:

03/2010

To:

02/2012

Name**Tami Dzikowich**

Home Address

3451 Swansee Ridge, Sun Prairie, WI 53590

Occupation

Statewide Prosecutors Education & Training Director, WI Department of Justice

Representing

Justice System & Parenting

Term of Office

From:

02/2009

To:

02/2011

Name**Kittie Smith**

Home Address

9329 W. Gibbs Lake Road, Edgerton, WI 53534

Occupation

Violence Against Women Program Planning Analyst, WI Office of Justice Assistance

Representing

Contract Compliance

Term of Office

From:

02/2009

To:

02/2011

Name**Tim Turino, DC CCSP**

Home Address

2110 Fordem Ave., Madison, WI 53704

Occupation

Chiropractor

Representing

Business

Term of Office

From:

02/2009

To:

02/2011

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|--------------------|
| Name | Andrea Gilmore | | | |
| Home Address | 4909 Knox Lane, Madison, WI 53711 | | | |
| Occupation | Ph.D. Student University of Wisconsin-Madison School of Nursing | | | |
| Representing | Youth Programming & Health | | | |
| Term of Office | | From: | 02/2009 | To: 02/2011 |
| Name | Kevin Palmersheim | | | |
| Home Address | 1424 North High Point Rd., Madison, WI 53562 | | | |
| Occupation | Attorney, Haley Palmersheim SC | | | |
| Representing | Business Law | | | |
| Term of Office | | From: | 03/2010 | To: until replaced |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 16 | 100% | 10 | 100% | 112 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 13% | 4 | 40% | 14 | 13% |
| FEMALE | 14 | 88% | 6 | 60% | 98 | 88% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 16 | 100% | 10 | 100% | 112 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 12 | 75% | 8 | 80% | 108 | 96% |
| 60 AND OLDER | 4 | 25% | 2 | 20% | 4 | 4% |
| TOTAL AGE | 16 | 100% | 10 | 100% | 112 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 15 | 94% | 9 | 90% | 101 | 90% |
| BLACK/AFRICAN AMERICAN | 1 | 6% | 1 | 10% | 5 | 4% |
| ASIAN | 0 | 0% | 0 | 0% | 4 | 4% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 2 | 2% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 2 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 16 | 100% | 10 | 100% | 112 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 1 | 6% | 0 | 0% | 3 | 3% |
| NOT HISPANIC OR LATINO | 15 | 94% | 10 | 100% | 109 | 97% |
| TOTAL ETHNICITY | 16 | 100% | 10 | 100% | 112 | 100% |
| PERSONS WITH DISABILITIES | 4 | 25% | 1 | 10% | 4 | 4% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 383,653 | 386,211 | 404,882 |
| Taxes | 31,870 | 35,222 | 36,966 |
| Benefits | 32,849 | 38,951 | 41,555 |
| SUBTOTAL A. | 448,372 | 460,384 | 483,403 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 85,383 | 106,825 | 109,193 |
| SUBTOTAL B. | 85,383 | 106,825 | 109,193 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 40,284 | 37,891 | 38,548 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 40,284 | 37,891 | 38,548 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 18,481 | 19,600 | 20,195 |
| Subcontracts, etc. | 0 | | |
| Affiliation Dues | 0 | | |
| Capital Expenditure | 0 | | |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 18,481 | 19,600 | 20,195 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 18,481 | 19,600 | 20,195 |
| TOTAL OPERATING EXPENSES | 592,520 | 624,700 | 651,339 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

25.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Of the 5 employees who left in 2009, 3 left for full-time positions that allowed for affordable health benefits, hours that better fit their families' changing needs, and one switched to another field entirely to assist a family business. A 4th person finished her education and accepted a full-time position in her chosen field. The 5th employee was on a voluntary leave of absence for a year and determined that she would not be able to return due to family issues. The agency works to provide competitive wages, but cannot compete with for-profit or even large non-profit organizations.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|----------------------------------|------|---------|----------|----------|----------------|-----|-----|-----|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 0.8 | 50,319 | 0.8 | 52,835 | 31.75 | 0.1 | 0.1 | 0.0 |
| Program Director | 0.9 | 44,453 | 0.9 | 46,676 | 24.93 | 0.1 | 0.5 | 0.1 |
| Latino Family Support Specialist | 0.5 | 15,480 | 0.5 | 16,254 | 15.63 | 0.0 | 0.4 | 0.1 |
| Family Support Specialist | 0.8 | 27,045 | 0.8 | 28,397 | 18.20 | 0.0 | 0.7 | 0.1 |
| Youth Specialist | 0.5 | 15,000 | 0.5 | 15,750 | 15.14 | 0.0 | 0.5 | 0.0 |
| Cook | 0.2 | 3,000 | 0.2 | 4,992 | 12.00 | 0.0 | 0.2 | 0.0 |
| Teen Specialist | 0.6 | 19,872 | 0.6 | 20,866 | 17.45 | 0.0 | 0.0 | 0.6 |
| Stressline Director | 0.3 | 10,316 | 0.3 | 10,832 | 17.36 | 0.3 | 0.0 | 0.0 |
| Oasis Program Director | 1.0 | 42,769 | 1.0 | 44,907 | 21.59 | 0.0 | 0.0 | 0.0 |
| Senior Therapist | 0.3 | 9,586 | 0.3 | 10,065 | 19.36 | 0.0 | 0.0 | 0.0 |
| Parent Therapist | 0.6 | 21,919 | 0.6 | 23,015 | 17.70 | 0.0 | 0.0 | 0.0 |
| Teen Therapist | 0.6 | 18,915 | 0.6 | 19,861 | 17.36 | 0.0 | 0.0 | 0.0 |
| Child Therapist | 0.5 | 16,000 | 0.5 | 16,800 | 16.15 | 0.0 | 0.0 | 0.0 |
| Program Administrative Assistant | 0.5 | 13,901 | 0.5 | 14,596 | 14.03 | 0.0 | 0.0 | 0.0 |
| Stressline Administrator | 0.2 | 4,646 | 0.2 | 4,212 | 13.50 | 0.2 | 0.0 | 0.0 |
| Parent Advocate | 0.3 | 9,000 | 0.3 | 7,020 | 13.50 | 0.3 | 0.0 | 0.0 |
| Volunteer Coordinator | 0.5 | 14,926 | 0.5 | 15,672 | 15.07 | 0.3 | 0.0 | 0.0 |
| Administrative Manager | 0.5 | 14,926 | 0.5 | 15,672 | 15.07 | 0.0 | 0.0 | 0.0 |
| Latino Therapist | 0.8 | 24,708 | 0.8 | 25,943 | 16.63 | 0.0 | 0.0 | 0.0 |
| Childcare Coordinator | 0.3 | 6,325 | 0.3 | 7,007 | 12.25 | 0.0 | 0.3 | 0.0 |
| Parent Facilitator | 0.1 | 3,105 | 0.1 | 3,510 | 13.50 | 0.0 | 0.1 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 10.5 | 386,211 | 10.6 | 404,882 | | 1.1 | 2.7 | 0.9 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 404,882 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Canopy Center, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 196,970 | 164,163 | 18,457 | 13,150 | 1,200 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 56,246 | 46,366 | 4,160 | 4,680 | 1,040 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 23,166 | 17,827 | 5,339 | 0 | 0 |
| FUNDRAISING DONATIONS | 44,709 | 14,802 | 22,517 | 1,930 | 5,460 |
| USER FEES | 1,200 | 1,200 | 0 | 0 | 0 |
| OTHER | 0 | | | 0 | 0 |
| TOTAL REVENUE | 322,291 | 244,358 | 50,473 | 19,760 | 7,700 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 196,970 | 164,163 | 18,457 | 13,150 | 1,200 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 56,246 | 46,366 | 4,160 | 4,680 | 1,040 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 23,166 | 17,827 | 5,339 | 0 | 0 |
| FUNDRAISING DONATIONS | 56,927 | 27,020 | 22,517 | 1,930 | 5,460 |
| USER FEES | 1,200 | 1,200 | 0 | 0 | 0 |
| OTHER** | 0 | | | 0 | 0 |
| TOTAL REVENUE | 334,509 | 256,576 | 50,473 | 19,760 | 7,700 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|------------------------------|--------|---|
| Office of Justice Assistance | 23,166 | VOCA Grant, Oct 2010-Sept 2011, renewed each year |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 23,166 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Centro Hispano of Dane County | | |
| Mailing Address | 810 West Badger Road, Madison, WI 53713 | | |
| Telephone | 608-255-3018 | | |
| FAX | 608-255-2975 | | |
| Admin Contact | Kent Craig | | |
| Financial Contact | Kent Craig | | |
| Website | www.micentro.org | | |
| Email Address | kent@chdc.us | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 93-0844812 | | |
| State CN: | 28663 | | |
| DUNS # | 168504124 | | |

2. CONTACT INFORMATION

| | | | |
|---|--------------------------------|---------------------|--------------------------------------|
| A | General Support | | |
| | Contact: | Kent Craig | Phone: 255-3018 Email: kent@chdc.us |
| B | Juventud | | |
| | Contact: | Kent Craig | Phone: 255-3018 Email: kent@chdc.us |
| C | ComVida/New Routes Adolescents | | |
| | Contact: | Mario Garcia Sierra | Phone: 255-3018 Email: mario@chdc.us |
| D | Program D | | |
| | Contact: | | Phone: Email: |
| E | Program E | | |
| | Contact: | | Phone: Email: |
| F | Program F | | |
| | Contact: | | Phone: Email: |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 132,162 | 129,884 | 131,082 | 0 | 41,122 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 88,228 | 88,299 | 161,633 | 69,179 | 42,454 | 50,000 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 206,703 | 150,103 | 154,007 | 40,092 | 42,415 | 51,500 | 0 |
| UNITED WAY DESIG | 13,457 | 9,372 | 9,372 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 104,210 | 39,462 | 115,944 | 0 | 76,482 | 0 | 0 |
| FUNDRAISING DONATIONS | 155,640 | 193,334 | 119,080 | 0 | 0 | 3,000 | 0 |
| USER FEES | 55,116 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 175,414 | 175,835 | 0 | 14,469 | 0 | 0 |
| TOTAL REVENUE | 755,516 | 785,868 | 866,953 | 109,271 | 216,942 | 104,500 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 89,960 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 20,000 |
| UNITED WAY DESIG | 0 | | | | | | 9,372 |
| OTHER GOVT | 0 | | | | | | 39,462 |
| FUNDRAISING DONATIONS | 0 | | | | | | 116,080 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 161,366 |
| TOTAL REVENUE | 0 | | | | | | 436,240 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Centro Hispano exists to provide quality educational, cultural and social service programs to Latinos in Dane County.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Centro Hispano was founded in 1983 by a group of community volunteers including Ilda Thomas Contreras, who also served as the agency's first executive director. Initially, Centro's creation was designed to meet the needs of Cuban refugees recently settled in Madison. Much of the agency's services focused on language and cultural related needs for adults. Over the years the Latino community in Dane County has grown and along with it, Centro Hispano's programs and services have expanded.

Today, Centro Hispano's largest programs are those that serve Latino youth in Dane County schools. At the same time, the agency's cultural, educational and social service programs for adults have also grown. From the strong foundation Ilda Thomas-Contreras and others gave the agency, Centro Hispano has grown to have 17 paid staff and an operational budget of over \$700,000 annually. In 2006, Centro Hispano became the owner of an 18,000 square foot facility at 810 West Badger Road in the heart of Madison's south side. In 2007 Centro Hispano served over 5000 individuals through its programs. Centro Hispano's is currently in the process of a leadership transition that will continue the agency's process towards becoming one of the outstanding Latino centers in the country.

The current Interim Executive Director, Kenneth Craig, has been with the agency since 2005 as Deputy Director. Centro Hispano is committed to providing the best possible services to Latinos and others in Dane County and we are committed to working with the community to create unique, innovative and effective programs.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

nine to fifteen

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Fred Svensson | | | | |
| Home Address | 3706 Dawes St., Madison, WI 53714 | | | | |
| Occupation | Court Interpreter | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 05/2010 | To: | 05/2013 |
| Name | Adin Palau | | | | |
| Home Address | 4518 Onyx Ln., Madison WI 53713 | | | | |
| Occupation | HR Manager | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 05/2008 | To: | 05/2011 |
| Name | Andrew Martinez | | | | |
| Home Address | 26 Trillium Ct., Madison WI 53719 | | | | |
| Occupation | Attorney | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 05/2009 | To: | 05/2012 |
| Name | Sujhey Beisser | | | | |
| Home Address | 905 Tony Dr., Madison, WI 53704 | | | | |
| Occupation | Banker | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 04/2008 | To: | 04/2011 |
| Name | Andrew Turner | | | | |
| Home Address | 826 Moonlight Trail, Verona, WI 53593 | | | | |
| Occupation | Attorney | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 07/2009 | To: | 07/2012 |
| Name | Matt Schefchik | | | | |
| Home Address | 1108 Bluebird Lane, Waunakee, WI 53597 | | | | |
| Occupation | HR Consultant | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 01/2010 | To: | 01/2013 |
| Name | Antonio Noguera | | | | |
| Home Address | 5002 Odana Rd. Madison WI 53711 | | | | |
| Occupation | Professor | | | | |
| Representing | | | | | |
| Term of Office | 3 years | From: | 08/2009 | To: | 08/2012 |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Tania Ibarra | | | |
| Home Address | 4902 N. Biltmore Lane, Madison, WI 53718 | | | |
| Occupation | Accountant | | | |
| Representing | | | | |
| Term of Office | 3 Years | From: | 07/2009 | To: 07/2012 |
| Name | Brenda Gonzalez | | | |
| Home Address | 1678 Capital Ave. Madison WI 53705 | | | |
| Occupation | Non-profit administrator | | | |
| Representing | | | | |
| Term of Office | 3 years | From: | 10/2009 | To: 10/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Home Address

Occupation

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Home Address

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Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 17 | 100% | 9 | 100% | 534 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 24% | 6 | 67% | 165 | 31% |
| FEMALE | 13 | 76% | 3 | 33% | 369 | 69% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 17 | 100% | 9 | 100% | 534 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 11 | 2% |
| 18-59 YRS | 17 | 100% | 8 | 89% | 484 | 91% |
| 60 AND OLDER | 0 | 0% | 1 | 11% | 39 | 7% |
| TOTAL AGE | 17 | 100% | 9 | 100% | 534 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 6 | 35% | 3 | 33% | 440 | 82% |
| BLACK/AFRICAN AMERICAN | 1 | 6% | 1 | 11% | 27 | 5% |
| ASIAN | 1 | 6% | 0 | 0% | 2 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 2 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 9 | 53% | 5 | 56% | 63 | 12% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 30 | 48% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 9 | 100% | 5 | 100% | 33 | 52% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 17 | 100% | 9 | 100% | 534 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 9 | 53% | 5 | 56% | 33 | 6% |
| NOT HISPANIC OR LATINO | 8 | 47% | 4 | 44% | 501 | 94% |
| TOTAL ETHNICITY | 17 | 100% | 9 | 100% | 534 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 1 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 467,502 | 432,820 | 494,084 |
| Taxes | 36,393 | 31,352 | 38,424 |
| Benefits | 54,093 | 73,204 | 80,214 |
| SUBTOTAL A. | 557,988 | 537,376 | 612,722 |
| | | | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 101,031 | 67,963 | 71,126 |
| SUBTOTAL B. | 101,031 | 67,963 | 71,126 |
| | | | ERROR |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 22,797 | 26,393 | 28,867 |
| Mortgage (P&I) / Depreciation / Taxes | 31,290 | 31,290 | 31,290 |
| SUBTOTAL C. | 54,087 | 57,683 | 60,157 |
| | | | ERROR |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 28,297 | 2,593 | 3,000 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: Special Event, Program Supplies, Program Admin | 24,923 | 120,253 | 119,949 |
| SUBTOTAL D. | 53,220 | 122,846 | 122,949 |
| | | | ERROR |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 53,220 | 122,846 | 122,949 |
| TOTAL OPERATING EXPENSES | 766,326 | 785,868 | 866,953 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

18.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

This is the low est turnover Centro Hispano has had in at least 6 years. The economy has probably low ered turnover for all agencies but we also believe that the great team atmosphere and good employment benefits that we have w orked to create have also contributed to this very positive retention trend.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A | B | C |
|------------------------------------|-------|---------|----------|----------|-------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | | FTE | FTE | FTE |
| | FTE | Salary | FTE | Salary | | | | |
| General Support Coordinitor | 1.26 | 35,276 | 1.00 | 29,120 | 14.00 | 1.00 | 0.00 | 0.00 |
| Interim Operations Director | 0.06 | 1,960 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| Youth Coordinator | 5.20 | 145,965 | 5.70 | 163,864 | 13.79 | 0.00 | 3.89 | 0.00 |
| Youth Program Manager | 0.30 | 16,000 | 0.30 | 16,000 | 26.44 | 0.00 | 0.23 | 0.00 |
| New Routes Adolescents Coordinator | 0.86 | 23,921 | 2.00 | 58,240 | 14.00 | 0.00 | 0.00 | 2.00 |
| Receptionist | 1.00 | 27,851 | 1.00 | 28,687 | 13.79 | 0.25 | 0.05 | 0.06 |
| New Routes Adult Coordinator | 1.00 | 36,173 | 1.00 | 37,258 | 17.91 | 0.00 | 0.00 | 0.00 |
| Executive Director | 0.76 | 49,173 | 1.00 | 65,000 | 31.25 | 0.08 | 0.04 | 0.05 |
| Deputy Director | 1.00 | 52,997 | 1.00 | 46,350 | 22.28 | 0.08 | 0.04 | 0.05 |
| Employment Coordinator | 1.00 | 28,704 | 1.00 | 29,565 | 14.21 | 1.00 | 0.00 | 0.00 |
| Americorps | 1.00 | 5,200 | 2.00 | 10,400 | n/a | 0.00 | 0.00 | 1.00 |
| Mennonite Voluntary Services | 1.00 | 9,600 | 1.00 | 9,600 | n/a | 0.08 | 0.04 | 0.05 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 14.44 | 432,820 | 17.00 | 494,084 | | 2.49 | 4.29 | 3.21 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 494,084 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Centro Hispano of Dane County

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 89,960 | 81,698 | 4,167 | 4,095 | 0 |
| DANE CO CDBG | 0 | | | | |
| UNITED WAY ALLOC | 20,000 | 10,553 | 5,476 | 1,990 | 1,981 |
| UNITED WAY DESIG | 9,372 | 4,668 | 1,296 | 909 | 2,499 |
| OTHER GOVT | 39,462 | 20,108 | 4,750 | 3,894 | 10,710 |
| FUNDRAISING DONATIONS | 116,080 | 36,798 | 11,470 | 11,512 | 56,300 |
| USER FEES | 0 | | | | |
| OTHER | 161,366 | 77,048 | 15,944 | 20,862 | 47,512 |
| TOTAL REVENUE | 436,240 | 230,873 | 43,103 | 43,262 | 119,002 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 89,960 | 81,698 | 4,167 | 4,095 | 0 |
| DANE CO CDBG | 0 | | | | |
| UNITED WAY ALLOC | 20,000 | 10,553 | 5,476 | 1,990 | 1,981 |
| UNITED WAY DESIG | 9,372 | 4,668 | 1,296 | 909 | 2,499 |
| OTHER GOVT* | 39,462 | 20,108 | 4,750 | 3,894 | 10,710 |
| FUNDRAISING DONATIONS | 116,080 | 36,798 | 11,470 | 11,512 | 56,300 |
| USER FEES | 0 | | | | |
| OTHER** | 161,366 | 77,048 | 15,944 | 20,862 | 47,512 |
| TOTAL REVENUE | 436,240 | 230,873 | 43,103 | 43,262 | 119,002 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------|--------|--|
| DATCP | 24,462 | Farworker outreach grant |
| Verona School Dist | 15,000 | VASD support of Aspira program at Verona High School |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 39,462 | |

**OTHER 2011

| Source | Amount | Terms |
|---------------------|---------|---|
| START Program | 74,816 | Payroll admin for START Program |
| Boys and Girls Club | 20,812 | BGCDC portion of shared position |
| Rental Income | 65,738 | Rental income from other orgs in our building |
| | 0 | |
| | 0 | |
| TOTAL | 161,366 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | CHILDREN'S SERVICE SOCIETY OF WISCONSIN (CSSW) | | |
| Mailing Address | 1716 Fordem Ave | | |
| Telephone | 608-221-3511 | | |
| FAX | 608-221-3514 | | |
| Admin Contact | LYNN S RILEY | | |
| Financial Contact | Sara Meinholdt | | |
| Website | www.cssw.org | | |
| Email Address | lynn.riley@cssw.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-0806380 | | |
| State CN: | | | |
| DUNS # | 76141274 | | |

2. CONTACT INFORMATION

| | | | |
|---|---|----------------------|--|
| A | Families and Schools Together (FAST) for Middle Schools | | |
| | Contact: | Jalateefa Joe-Meyers | Phone: 608-442-4151 Email: jalateefa.joe-meyers@cssw.org |
| B | DANE COUNTY FAMILY RESOURCE CENTER | | |
| | Contact: | Nancy Brooks | Phone: 608-314-9006 Email: nancy.brooks@cssw.org |
| C | PLAY AND LEARN | | |
| | Contact: | Nancy Brooks | Phone: 608-314-9006 Email: nancy.brooks@cssw.org |
| D | Program D | | |
| | Contact: | | Phone: Email: |
| E | Program E | | |
| | Contact: | | Phone: Email: |
| F | Program F | | |
| | Contact: | | Phone: Email: |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 319,241 | 356,961 | 358,684 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 49,151 | 15,000 | 15,000 | 19,151 | 0 |
| UNITED WAY ALLOC | 509,983 | 555,045 | 564,050 | 36,628 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 1,390,103 | 1,635,071 | 1,642,966 | 0 | 82,000 | 0 | 0 |
| FUNDRAISING DONATIONS | 262,404 | 262,567 | 270,007 | 0 | 6,172 | 0 | 0 |
| USER FEES | 109,966 | 101,346 | 101,835 | 0 | 0 | 0 | 0 |
| OTHER | 186,087 | 148,158 | 164,964 | 0 | 16,088 | 0 | 0 |
| TOTAL REVENUE | 2,777,784 | 3,059,148 | 3,151,657 | 51,628 | 119,260 | 19,151 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 358,684 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 527,422 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 1,560,966 |
| FUNDRAISING DONATIONS | 0 | | | | | | 263,835 |
| USER FEES | 0 | | | | | | 101,835 |
| OTHER | 0 | | | | | | 148,876 |
| TOTAL REVENUE | 0 | | | | | | 2,961,618 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

CSSW's mission to build, sustain and enhance a nurturing environment for Wisconsin's children is right in line with Madison's efforts to build a city that is a great place to live and raise a family. Benefits of the programs are seen at the individual level with the children and families served reducing child abuse and neglect and improving child and family health and well being; at the community level bringing together community partners focused on shared outcomes and goals for families.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

CSSW is a charter member of the Child Welfare League of America, is accredited by the National Council on Accreditation of Services for Families and Children, is licensed by the State of Wisconsin Department of Health and Family Services as a child-placing agency, and is state certified to provide outpatient mental health services. CSSW provides a continuum of child welfare and community-based services through three core service areas: Counseling and Case Management, Out of Home Care and Prevention Services through over 160 programs across the State of Wisconsin.

CSSW has a strong history of facilitating community collaboration, planning, assessment and program evaluation activities. CSSW routinely partners and contracts with public and private service providers, policy makers, advocates and funders to ensure effective, quality services for Wisconsin children. In 2004, CSSW received one of five awards presented annually to communities across the country by "Communities Can" for our family support work in Marathon County. "Communities Can" is an award sponsored by the American Academy of Pediatrics (AAP) and the federal Maternal and Child Health Bureau (MCHB) to create a network of communities working toward the vision of a coordinated, comprehensive system of services and supports that put the family at the center.

CSSW demonstrates a proven track record of fiscally responsible management in administering service contracts, with over 120 contracts covering over 200 programs. As an affiliate of Children's Hospital and Health System (CHHS), CSSW utilizes CHHS's Finance Department for accounting and financial support services provided to CSSW in processing payroll, accounts payable, general ledger and billing/accounts receivable. CSSW is also supported by CHHS for HR, PR, IT and fund development services. On-going staff development is very important and valued at CSSW. Staff education at CSSW occurs in several ways including thorough orientation, consistent supervision and on-going staff development opportunities to develop practice knowledge, cultural competency and leadership skills. Staff's individual education/training requirements and needs for development for a specific program are coordinated between the individual employee and their immediate supervisor(s) and the Program Director. Educational activities are provided in a variety of ways including individual supervisory consultation, independent study, group supervision, and internal/external education classes. CSSW encourages and pays for ongoing staff training and development in an effort to improve staffs' knowledge base and competence to provide evidence informed services to the families we serve. In addition to the specific staff development training plans developed with their supervisors, staff are required to attend trainings in Ethics, Boundaries, and Cultural Diversity, Health and Safety including CPR, Universal Precautions, and Basic First Aid Training in addition to other trainings that are identified as appropriate for their positions. The Prevention program staff at CSSW are provided education each year in areas of learning that contributes to competency building. The Children's Trust Fund and their partners developed core competencies for staff and CSSW uses these competencies to improve practice skills. CSSW has supervision standards and staff meet with their supervisor a minimum of 2 hours per month. CSSW has bilingual staff so that communication with participants can occur in a participant's first language. In addition, a parent education program will increase its chance of successfully changing parents' behaviors if it has staff who appear credible to the parents it serves. Program staff generally appear credible to and are well-received by program participants when they are similar in terms of demographics to the clients they serve and when they are respectful of program participants. CSSW is proud of its diverse, competent and qualified staff.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

4

How many Board seats are indicated in your agency by-laws?

5

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Jane DeCock, President | | | |
| Home Address | 19 Everglade Cir Madison WI | | | |
| Occupation | Retired Teacher | | | |
| Representing | | | | |
| Term of Office | | From: | 09/1987 | To: Present |
| Name | Ken Hannes, Vice President | | | |
| Home Address | 5253 Verona Rd Madison WI 53711 | | | |
| Occupation | Vice President | | | |
| Representing | Saris | | | |
| Term of Office | | From: | 09/2000 | To: Present |
| Name | Jeannie Huie, Secretary | | | |
| Home Address | 212 Grand Ave Lodi WI 53555 | | | |
| Occupation | Community Relations Manager | | | |
| Representing | Barnes and Noble Madison West Towne | | | |
| Term of Office | | From: | 09/2008 | To: Present |
| Name | Deborah Elsberry-Ophime | | | |
| Home Address | 302 N. Midvale Blvd Madison WI 53705 | | | |
| Occupation | Bank Branch Manager | | | |
| Representing | Anchor Bank, FSB | | | |
| Term of Office | | From: | 09/1995 | To: Present |
| Name | Gina Besteman | | | |
| Home Address | 704 Chestnut Crest Cottage Grove 53527 | | | |
| Occupation | Pharmacist | | | |
| Representing | Community at Large | | | |
| Term of Office | | From: | 01/2010 | To: Present |
| Name | Virginia Daugherty | | | |
| Home Address | 404 Coyle Parkway Cottage Grove WI 53527 | | | |
| Occupation | Sales Manager | | | |
| Representing | Sonic Foundry | | | |
| Term of Office | | From: | 01/2010 | To: Present |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 47 | 100% | 6 | 100% | 74 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 9% | 1 | 17% | 29 | 39% |
| FEMALE | 43 | 91% | 5 | 83% | 45 | 61% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 47 | 100% | 6 | 100% | 74 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 5 | 11% | 0 | 0% | 6 | 8% |
| 18-59 YRS | 37 | 79% | 5 | 83% | 65 | 88% |
| 60 AND OLDER | 5 | 11% | 1 | 17% | 3 | 4% |
| TOTAL AGE | 47 | 100% | 6 | 100% | 74 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 29 | 62% | 6 | 100% | 29 | 39% |
| BLACK/AFRICAN AMERICAN | 8 | 17% | 0 | 0% | 11 | 15% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 2% | 0 | 0% | 1 | 1% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 100% |
| Asian & White/Caucasian | 1 | 100% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 9 | 19% | 0 | 0% | 33 | 45% |
| TOTAL RACE | 47 | 100% | 6 | 100% | 74 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 9 | 19% | 6 | 100% | 33 | 45% |
| NOT HISPANIC OR LATINO | 38 | 81% | 0 | 0% | 41 | 55% |
| TOTAL ETHNICITY | 47 | 100% | 6 | 100% | 74 | 100% |
| PERSONS WITH DISABILITIES | 1 | 2% | 0 | 0% | 4 | 5% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,047,914 | 1,240,683 | 1,283,704 |
| Taxes | 80,165 | 94,912 | 98,203 |
| Benefits | 206,963 | 279,887 | 290,787 |
| SUBTOTAL A. | 1,335,042 | 1,615,482 | 1,672,694 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 609,303 | 536,635 | 651,152 |
| SUBTOTAL B. | 609,303 | 536,635 | 651,152 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 208,662 | 236,317 | 243,329 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 208,662 | 236,317 | 243,329 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 309,812 | 264,009 | 271,062 |
| Subcontracts, etc. | 0 | 96,506 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 303,289 | 310,199 | 313,420 |
| SUBTOTAL D. | 613,101 | 670,714 | 584,482 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 613,101 | 670,714 | 584,482 |
| TOTAL OPERATING EXPENSES | 2,766,108 | 3,059,148 | 3,151,657 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

17.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A | B | C |
|-------------------------------------|----------|-------------|--------------|-----------------|-------------|-----|-----|-----|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | FTE | FTE | FTE |
| Area Director | 0.4 | 35,462 | 0.0 | 36,171 | 43.35 | 0.0 | 0.0 | 0.0 |
| Support Staff | 1.7 | 52,118 | 0.0 | 53,160 | 15.08 | 0.0 | 0.0 | 0.0 |
| Area Supervisor | 0.6 | 55,678 | 0.0 | 56,792 | 33.19 | 0.0 | 0.0 | 0.0 |
| FACE Kids Facilitator | 0.1 | 2,099 | 0.0 | 2,141 | 10.26 | 0.0 | 0.0 | 0.0 |
| Child and Family Therapist II | 2.0 | 89,404 | 0.0 | 91,192 | 21.86 | 0.0 | 0.0 | 0.0 |
| Pemanency Planning Coordinator | 0.5 | 18,230 | 0.0 | 18,595 | 17.83 | 0.0 | 0.0 | 0.0 |
| SNA Supervisor | 1.0 | 50,594 | 0.0 | 51,606 | 24.74 | 0.0 | 0.0 | 0.0 |
| SNA Worker's | 7.0 | 266,338 | 0.0 | 271,665 | 18.60 | 0.0 | 0.0 | 0.0 |
| Prevention Program Manager | 1.3 | 66,214 | 0.2 | 76,439 | 27.62 | 0.0 | 0.2 | 0.0 |
| FAST Unit Supervisor | 0.8 | 33,164 | 0.2 | 30,369 | 20.80 | 0.2 | 0.0 | 0.0 |
| FAST Coordinator/ Faciliator | 0.4 | 18,245 | 0.1 | 14,980 | 20.00 | 0.1 | 0.0 | 0.0 |
| FAST Child Care Assistant | 0.4 | 6,773 | 0.1 | 4,610 | 12.00 | 0.1 | 0.0 | 0.0 |
| CSS Supervisor | 1.0 | 40,680 | 0.0 | 41,494 | 19.89 | 0.0 | 0.0 | 0.0 |
| Community Support Specialist | 4.0 | 112,785 | 0.0 | 115,041 | 13.79 | 0.0 | 0.0 | 0.0 |
| PCAW Program Coordinator | 0.4 | 16,958 | 0.0 | 17,297 | 20.73 | 0.0 | 0.0 | 0.0 |
| Parent Educator I | 1.8 | 45,096 | 0.4 | 51,286 | 12.23 | 0.0 | 0.2 | 0.2 |
| Conference and Training Coordinator | 1.0 | 36,379 | 0.0 | 37,107 | 17.79 | 0.0 | 0.0 | 0.0 |
| Lead Play and Learn Specialist | 1.3 | 43,389 | 0.0 | 44,257 | 16.32 | 0.0 | 0.0 | 0.0 |
| Community Outreach Coordinator | 1.0 | 39,488 | 0.0 | 40,278 | 19.31 | 0.0 | 0.0 | 0.0 |
| Play and Learn Specialist | 1.0 | 22,696 | 0.0 | 23,150 | 12.00 | 0.0 | 0.0 | 0.0 |
| Treatment Foster Care Worker | 1.5 | 59,365 | 0.0 | 60,552 | 19.35 | 0.0 | 0.0 | 0.0 |
| Lead Treatment Foster Care Worker | 1.0 | 42,242 | 0.0 | 43,087 | 20.66 | 0.0 | 0.0 | 0.0 |
| Early Childhood Specialist | 1.3 | 46,017 | 0.0 | 46,937 | 17.31 | 0.0 | 0.0 | 0.0 |
| Family Resource Center Coordinator | 0.2 | 4,245 | 0.0 | 4,329 | 12.00 | 0.0 | 0.0 | 0.0 |
| Play and Learn Support Staff | 0.1 | 2,929 | 0.0 | 2,988 | 14.32 | 0.0 | 0.0 | 0.0 |
| Family Resource Center Director | 1.0 | 38,340 | 1.3 | 50,739 | 18.04 | 0.0 | 1.2 | 0.1 |
| | | | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | | | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | | | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | | | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | | | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 32.5 | 1,244,928 | 2.3 | 1,286,259 | | 0.4 | 1.6 | 0.3 |

TOTAL PERSONNEL COSTS: **1,286,259**

| Seasonal/Project Employee ONLY | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| | | | | | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

CHILDREN'S SERVICE SOCIETY OF WISCONSIN (CSSW)

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 356,961 | 189,500 | 74,273 | 25,829 | 67,359 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 555,045 | 294,656 | 115,489 | 40,162 | 104,738 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 1,547,941 | 809,036 | 236,603 | 106,067 | 396,235 |
| FUNDRAISING DONATIONS | 256,022 | 134,959 | 54,099 | 18,079 | 48,885 |
| USER FEES | 101,346 | 53,802 | 21,087 | 7,333 | 19,124 |
| OTHER | 132,070 | 70,126 | 27,448 | 9,595 | 24,901 |
| TOTAL REVENUE | 2,949,385 | 1,552,079 | 528,999 | 207,065 | 661,242 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 358,684 | 191,223 | 74,273 | 25,829 | 67,359 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 527,422 | 281,500 | 106,190 | 38,140 | 101,592 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 1,560,966 | 820,144 | 333,651 | 106,831 | 300,340 |
| FUNDRAISING DONATIONS | 263,835 | 140,656 | 54,633 | 18,999 | 49,547 |
| USER FEES | 101,835 | 54,291 | 21,087 | 7,333 | 19,124 |
| OTHER** | 148,876 | 79,369 | 30,828 | 10,721 | 27,958 |
| TOTAL REVENUE | 2,961,618 | 1,567,183 | 620,662 | 207,853 | 565,920 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|------------------------------|-----------|-------|
| Madison School District | 16,000 | |
| State of WI Outstate SNA | 940,380 | |
| TFC and POS various agencies | 604,586 | |
| | | |
| | 0 | |
| TOTAL | 1,560,966 | |

**OTHER 2011

| Source | Amount | Terms |
|-----------------------|---------|-------|
| Miscellaneous Revenue | 132,788 | |
| In Kind Rent | 16,088 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 148,876 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Community Coordinated Child Care, Inc. (4-C) | | |
| Mailing Address | 5 Odana Court, Madison, WI 53719 | | |
| Telephone | 608-271-9181 | | |
| FAX | 608-271-5380 | | |
| Admin Contact | Jody Bartnick (Joyce Schneider until 9/24/10) | | |
| Financial Contact | Rebecca Strome | | |
| Website | www.4-c.org | | |
| Email Address | jody.bartnick@4-c.org, joyce.schneider@4-c.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1165742 | | |
| State CN: | 339-800 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | |
|---|--|------------------|---|
| A | Launching Into Literacy & Math | | |
| | Contact: | Penny Chase | Phone: 216-7024 Email: penny.chase@4-c.org |
| B | Latino Child Care Project | | |
| | Contact: | Brianne Heidke | Phone: 216-7014 Email: brianne.heidke@4-c.org |
| C | Increasing Infant/Toddler Care for Low Income Families | | |
| | Contact: | Penny Chase | Phone: 216-7024 Email: penny.chase@4-c.org |
| D | Latino Child Care Referral Project | | |
| | Contact: | Carrie Volenberg | Phone: 216-7020 Email: carrie.volenberg@4-c.org |
| E | Supporting Child Care Directors for Quality Care | | |
| | Contact: | Penny Chase | Phone: 216-7024 Email: penny.chase@4-c.org |
| F | Program F | | |
| | Contact: | | Phone: Email: |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 414,700 | 463,582 | 477,127 | 0 | 48,882 | 13,545 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 102,714 | 42,169 | 79,672 | 14,374 | 27,795 | 18,083 | 16,420 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 57,870 | 92,270 | 92,270 | 24,330 | 9,870 | 0 | 0 |
| UNITED WAY DESIG | 5,293 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 2,995,051 | 3,335,221 | 3,352,934 | 0 | 145,840 | 13,713 | 0 |
| FUNDRAISING DONATIONS | 92,667 | 47,000 | 64,000 | 0 | 0 | 0 | 0 |
| USER FEES | 86,313 | 113,280 | 115,670 | 3,670 | 6,000 | 0 | 0 |
| OTHER | 84,123 | 3,050 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 3,838,731 | 4,096,572 | 4,181,673 | 42,374 | 238,387 | 45,341 | 16,420 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 3,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 3,000 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 414,700 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 58,070 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 3,193,381 |
| FUNDRAISING DONATIONS | 0 | | | | | | 64,000 |
| USER FEES | 0 | | | | | | 106,000 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 3,836,151 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The mission of 4-C is to ensure that every child has access to high quality early care and education through integrated support and expertise.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

4-C has been successfully supporting the early childhood field for over 39 years. The agency strives to advance community investment for children to create a foundation for their development. A significant portion of this work is with multi-ethnic, low income, and at risk populations in all service areas. 4-C is led by a skilled management team with numerous years of successful experience in early childhood education and/or management of non-profit agencies. Experience and qualifications of key staff participating in proposed programs include:

-Professional Development - Penny Chase, Professional Development/Training Manager, has 22 years in the early childhood field as a teacher, center director, and for the last 12 years in professional development with 4-C. She is an approved trainer for entry-level courses, and WI Model Early Learning Standards. Penny was one of two anchor trainers in Wisconsin for ECERS, ITERS, and FCCERS.

-Certification - Brianne Heidke, Certification Manager, holds a BS-Child and Family Studies and has nine years experience in early childhood with the 4-C Professional Development and Certification departments. Jessica Smith, Assistant Certification Manager, has a BA-Art & Psychology, an Associate Degree-Child Development, a MA-Counseling Psychology/Art Therapy. Jessica has ten years of early childhood experience, the last year of which has been with the 4-C Certification department. Laura Kniffin, Bilingual Certification Specialist, has a BA-Latin American Studies, an MS-Counseling/Art Therapy, and is fluent in Spanish. Laura has been with the 4-C Certification department for the last three years and has extensive work experience in Latin America and the Latino populations in US. Wanda Rodriguez, Bilingual Certification Specialist, has earned credits toward a degree in bilingual/bicultural education, is fluent in Spanish and has worked at 4-C in the Food Program and Certification departments during the last four years.

-Referral - Carrie Vollenberg, Referral Manager, has a BS-Child Development and Family Studies and 27 years of early childhood experience including as a center director and the last 19 years with 4-C. Ruth DeNure is a Referral Specialist, holds a BS-Education degree, and has 37 years of early childhood experience, including the last 15 years with 4-C. The Latino Child Care Referral Program would help fund an additional part-time Latino Referral Specialist.

4-C has been working on creating greater levels of agency efficiencies by cross-training staff. For example, one staff member is working 50% as a Bilingual Nutrition Specialist and 50% as a Bilingual Certification Specialist. Likewise, another staff member is working as a 75% Certification Specialist and as a 25% Training Specialist. This model not only creates efficiencies and continuity, but allows staff members to gain professional development opportunities during an economic time with tight budgets. Additionally, this model strengthens capacity within the community and communication for 4-C services.

Note: The 2010 Community Services Budget is lower than it should be because of an error in the proposal template. It does not reflect programs funded in 2010 by the City of Madison, but not proposed for 2011 under this proposal.

Note: 4-C is a multi-county agency serving up to twenty counties in Wisconsin. The agency budget reflects services to all twenty counties.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

11

How many Board seats are indicated in your agency by-laws?

9 to 13

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Marni Bekkedal | | | | |
| Home Address | 3199 Bookham Drive, Sun Prairie, WI 53590 | | | | |
| Occupation | Neuro-Scientist | | | | |
| Representing | WI Bureau of Environmental & Occupational Health | | | | |
| Term of Office | 3 | From: | 01/2005 | To: | 12/2010 |
| Name | Ron Miller | | | | |
| Home Address | 2703 Thinnes Street, Cross Plains, WI 53528 | | | | |
| Occupation | Communications | | | | |
| Representing | Simicomm Communications | | | | |
| Term of Office | 2 | From: | 01/2008 | To: | 12/2011 |
| Name | Carrie Leonard | | | | |
| Home Address | 7335 Lone Cedar Court, Sauk City, WI 53583 | | | | |
| Occupation | CPA | | | | |
| Representing | Johnson Block & Co. | | | | |
| Term of Office | 1 | From: | 01/2010 | To: | 12/2012 |
| Name | Cynthia Prest | | | | |
| Home Address | 906 Glenwood Drive, Verona, WI 53593 | | | | |
| Occupation | Human Resources | | | | |
| Representing | TDS Corporate | | | | |
| Term of Office | 1 | From: | 01/2010 | To: | 12/2012 |
| Name | Jimmy Kauffman | | | | |
| Home Address | 350 N. Westmount Drive, Sun Prairie, WI 53590 | | | | |
| Occupation | Banking | | | | |
| Representing | Associated Bank | | | | |
| Term of Office | 1 | From: | 01/2010 | To: | 12/2012 |
| Name | Jim Triatik | | | | |
| Home Address | 1314 Emil, Madison, WI 57713 | | | | |
| Occupation | Architect | | | | |
| Representing | Kenneth F. Sullivan Co. | | | | |
| Term of Office | 1 | From: | 01/2010 | To: | 12/2012 |
| Name | Jennifer Peters | | | | |
| Home Address | 135 Johnson Street, Oregon, WI 53575 | | | | |
| Occupation | Human Resources | | | | |
| Representing | Cascade Asset Management | | | | |
| Term of Office | 1 | From: | 01/2010 | To: | 12/2012 |
| Name | Christine Wittleder | | | | |
| Home Address | 1803 Dunnwood Way, Oregon, WI 53575 | | | | |
| Occupation | Human Resources | | | | |
| Representing | UW Hospital & Clinics | | | | |
| Term of Office | 1 | From: | 01/2010 | To: | 12/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Arielle Silver Karsh | | | |
| Home Address | 2310 Monroe Street, Madison, WI 53711 | | | |
| Occupation | Lawyer | | | |
| Representing | Murphy Desmond S.C. | | | |
| Term of Office | 1 | From: | 01/2010 | To: 12/2012 |
| Name | Michael Harder | | | |
| Home Address | 110 N. Kenosha Drive, Madison, WI 53705 | | | |
| Occupation | Retired-Community Member | | | |
| Representing | | | | |
| Term of Office | 1 | From: | 01/2010 | To: 12/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

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Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 25 | 100% | 11 | 100% | 1 | 100% |
| GENDER | | | | | | |
| MALE | 1 | 4% | 4 | 36% | 0 | 0% |
| FEMALE | 24 | 96% | 7 | 64% | 1 | 100% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 25 | 100% | 11 | 100% | 1 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 23 | 92% | 10 | 91% | 0 | 0% |
| 60 AND OLDER | 2 | 8% | 1 | 9% | 1 | 100% |
| TOTAL AGE | 25 | 100% | 11 | 100% | 1 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 23 | 92% | 11 | 100% | 1 | 100% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 0 | 0% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 2 | 8% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 25 | 100% | 11 | 100% | 1 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 8% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 23 | 92% | 11 | 100% | 1 | 100% |
| TOTAL ETHNICITY | 25 | 100% | 11 | 100% | 1 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 856,087 | 716,782 | 746,550 |
| Taxes | 69,750 | 58,402 | 60,825 |
| Benefits | 81,053 | 67,862 | 70,682 |
| SUBTOTAL A. | 1,006,890 | 843,046 | 878,057 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 349,913 | 354,474 | 361,570 |
| SUBTOTAL B. | 349,913 | 354,474 | 361,570 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 81,542 | 52,383 | 54,199 |
| Mortgage (P&I) / Depreciation / Taxes | 17,107 | 10,000 | 10,000 |
| SUBTOTAL C. | 98,649 | 62,383 | 64,199 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 2,391,626 | 2,833,869 | 2,874,847 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 4,835 | 2,800 | 3,000 |
| Capital Expenditure | | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 2,396,461 | 2,836,669 | 2,877,847 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 2,396,461 | 2,836,669 | 2,877,847 |
| TOTAL OPERATING EXPENSES | 3,851,913 | 4,096,572 | 4,181,673 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

10.3%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Turnover of two certification staff persons were due to personal reasons (relocation and pursuing additional education).

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A FTE | B FTE | C FTE |
|------------------------------------|--------------|----------------|--------------|-----------------|-------------|-------------|-------------|-------------|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | | | |
| Referral Manager | 0.75 | 29,100 | 0.75 | 29,973 | 21.46 | 0.00 | 0.00 | 0.00 |
| Referral Specialist | 1 | 30,400 | 1.00 | 31,312 | 16.80 | 0.00 | 0.00 | 0.00 |
| Referral Specialist | 1 | 30,000 | 1.00 | 30,900 | 16.58 | 0.00 | 0.00 | 0.00 |
| Bilingual Referral Specialist | 0 | 0 | 0.25 | 8,580 | 16.50 | 0.00 | 0.00 | 0.00 |
| AODA Referral Specialist | 1 | 29,500 | 1.00 | 30,385 | 16.31 | 0.00 | 0.00 | 0.00 |
| Certification Manager | 1 | 41,600 | 1.00 | 42,848 | 23.00 | 0.00 | 0.20 | 0.00 |
| Certification Asst Manager | 1 | 30,000 | 1.00 | 30,900 | 16.59 | 0.00 | 0.25 | 0.00 |
| Certification Specialist Bilingual | 0.75 | 22,500 | 0.75 | 23,175 | 16.58 | 0.00 | 0.65 | 0.00 |
| Certification Specialist Bilingual | 0.5 | 15,200 | 0.50 | 15,656 | 16.86 | 0.00 | 0.40 | 0.00 |
| Certification Specialist | 1 | 26,800 | 1.00 | 27,604 | 14.81 | 0.00 | 0.00 | 0.19 |
| Certification Admin Asst | 1 | 27,000 | 1.00 | 27,810 | 14.95 | 0.00 | 0.25 | 0.00 |
| Training Manager | 1 | 39,800 | 1.00 | 40,994 | 22.03 | 0.39 | 0.00 | 0.08 |
| Training Admin Asst | 0.6 | 16,000 | 0.60 | 16,480 | 14.81 | 0.10 | 0.00 | 0.10 |
| Training Specialist | 0.35 | 10,500 | 0.35 | 10,815 | 0.00 | 0.00 | 0.00 | 0.19 |
| Food Program Manager | 1 | 41,600 | 1.00 | 42,848 | 23.00 | 0.00 | 0.00 | 0.00 |
| Food Program Specialist | 0.5 | 17,700 | 0.50 | 18,231 | 19.55 | 0.00 | 0.00 | 0.00 |
| Food Program Specialist | 1 | 29,000 | 1.00 | 29,870 | 16.01 | 0.00 | 0.00 | 0.00 |
| Nutrition Specialist | 0.5 | 14,200 | 0.50 | 14,626 | 15.69 | 0.00 | 0.00 | 0.00 |
| Nutrition Specialist | 1 | 30,400 | 1.00 | 31,312 | 16.82 | 0.00 | 0.00 | 0.00 |
| Nutrition Specialist | 1 | 33,500 | 1.00 | 34,505 | 18.52 | 0.00 | 0.00 | 0.00 |
| Nutrition Specialist | 0.5 | 15,200 | 0.50 | 15,656 | 16.82 | 0.00 | 0.00 | 0.00 |
| Nutrition Specialist | 0.5 | 15,200 | 0.50 | 15,656 | 16.86 | 0.00 | 0.00 | 0.00 |
| Nutrition Specialist | 1 | 31,400 | 1.00 | 32,342 | 17.37 | 0.00 | 0.00 | 0.00 |
| Executive Director | 1 | 60,500 | 1.00 | 62,315 | 33.45 | 0.00 | 0.00 | 0.00 |
| Associate Director | 0.6 | 29,800 | 0.60 | 30,694 | 27.44 | 0.00 | 0.00 | 0.00 |
| Business Manager | 1 | 44,100 | 1.00 | 45,423 | 24.40 | 0.00 | 0.00 | 0.00 |
| Administrative Assistant | 1 | 26,700 | 1.00 | 27,501 | 14.79 | 0.00 | 0.00 | 0.00 |
| Outreach Manager | 0.6 | 24,600 | 0.60 | 25,338 | 22.62 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 22.15 | 762,300 | 22.40 | 793,749 | | 0.49 | 1.75 | 0.56 |

TOTAL PERSONNEL COSTS: 793,749

| Seasonal/Project Employee ONLY | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------------|-------------|-------------|
| | | | | | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.20 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.55 |
| 0.20 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.80 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.25 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.80 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.75 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.10 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.10 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.81 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.75 |
| 0.00 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.52 |
| 0.00 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.39 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.16 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.60 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.60 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.65 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 18.93 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

ORGANIZATION:

Community Coordinated Child Care, Inc. (4-C)

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 414,700 | 278,100 | 93,590 | 18,010 | 25,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 58,070 | 30,820 | 23,393 | 3,857 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 3,193,381 | 446,563 | 214,685 | 31,133 | 2,501,000 |
| FUNDRAISING DONATIONS | 47,000 | 0 | 0 | 0 | 47,000 |
| USER FEES | 103,610 | 0 | 0 | 0 | 103,610 |
| OTHER | 2,000 | 0 | 0 | 0 | 2,000 |
| TOTAL REVENUE | 3,818,761 | 755,483 | 331,668 | 53,000 | 2,678,610 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 414,700 | 278,100 | 93,590 | 18,010 | 25,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 58,070 | 30,820 | 23,393 | 3,857 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 3,193,381 | 446,563 | 214,685 | 31,133 | 2,501,000 |
| FUNDRAISING DONATIONS | 64,000 | 0 | 0 | 0 | 64,000 |
| USER FEES | 106,000 | 0 | 0 | 0 | 106,000 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 3,836,151 | 755,483 | 331,668 | 53,000 | 2,696,000 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-----------------|-----------|--|
| WI DPI | 2,965,000 | CACFP |
| SFTA | 205,201 | Resource & Referral, Outreach, Pre-Licensing, Training |
| Columbia County | 18,180 | Certification |
| Walworth County | 5,000 | Certification |
| | 0 | |
| TOTAL | 3,193,381 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Common Threads Family Resource Center | | |
| Mailing Address | 5979 Siggelkow Rd. McFarland, WI 53558 | | |
| Telephone | 608- 838-8999 | | |
| FAX | 608-838-8988 | | |
| Admin Contact | Jacqueline R. Moen | | |
| Financial Contact | Nick Curran | | |
| Website | www.commonthreadsmadison.org | | |
| Email Address | jackie@commonthreadsmadison.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 20-5196210 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|------------------------------|-------------|--------|--------------------------------|
| A | School mental health support | | | |
| | Contact: | Ellen Eggen | Phone: | 838-8999 |
| | | | Email: | ellen@commonthreadsmadison.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 43,746 | 43,746 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 128,523 | 124,266 | 128,766 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 51,409 | 49,707 | 66,507 | 15,000 | 0 | 0 | 0 |
| USER FEES | 334,158 | 49,707 | 51,507 | 0 | 0 | 0 | 0 |
| OTHER | | 273,386 | 283,286 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 514,090 | 497,066 | 573,812 | 58,746 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 128,766 |
| FUNDRAISING DONATIONS | 0 | | | | | | 51,507 |
| USER FEES | 0 | | | | | | 51,507 |
| OTHER | 0 | | | | | | 283,286 |
| TOTAL REVENUE | 0 | | | | | | 515,066 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

We believe that a child thrives in a strong family. Our mission is to enhance the development of children with emotional, behavioral, cognitive, and sensory challenges, and to provide their families with support and direction. We accomplish this by providing a variety of innovative services and opportunities. We assist families in maintaining a balance between meeting their many challenges and flourishing as a family.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The staff at Common Threads is a talented and professional group dedicated to improving services to individuals with autism spectrum disorder and other developmental and mental health challenges. The facility is owned by the center, has been renovated for its current use, and the center is well-established in the greater Madison area and Dane County. Common Threads has a 501(c)(3) governing board and also an advisory board of professionals in the field. The staff of professionals possesses over 100 years of cumulative experience working with individuals with ASD, with comprehensive backgrounds in autism spectrum, mental health, and art/dance/music therapies.

Common Threads Mental Health Clinic is comprised of a multidisciplinary group of psychologists, professional counselors, art therapists, dance therapists, and behaviorists who provide a continuum of outpatient services. We specialize in the treatment of children, adolescents, and teens with a variety of diagnoses, both in individual and small group settings.

We work on emotional regulation and navigating through life with feelings of anxiety, despair, rejection, misunderstanding, anger, rage, sadness, pain, confusion, and isolation, to name a few. Each of our clinical therapists possesses a different set of expertise, but shares a common vision and enthusiasm for the work we do. We believe that our diversity fosters dialogue and exchange of ideas, leading to an in-depth understanding of our clients. Thus, we are able to tailor treatment to each individual to promote hope and healing.

We are committed to our clients, referring them when appropriate to individuals with additional expertise, and collaborating with them in order to provide the most thorough patient evaluation and treatment possible.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

from 3 to 16

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Lee Dorn | | | |
| Home Address | 1750 Beach Road, Verona, WI 53593 | | | |
| Occupation | Small Business Owner | | | |
| Representing | | | | |
| Term of Office | President | From: | 07/2006 | To: |
| Name | Robert Combs | | | |
| Home Address | 2738 Chamberlain Ave, Madison, WI 53705 | | | |
| Occupation | Real Estate Agent | | | |
| Representing | | | | |
| Term of Office | Vice President | From: | 07/2006 | To: |
| Name | Rod Wing | | | |
| Home Address | 566 Harvest Lane, Verona, WI 53593 | | | |
| Occupation | IT Consultant | | | |
| Representing | | | | |
| Term of Office | Secretary | From: | 07/2006 | To: |
| Name | Steven Kelley | | | |
| Home Address | 5838 Devoro Rd, Fitchburg, WI 53711 | | | |
| Occupation | Financial Advisor | | | |
| Representing | | | | |
| Term of Office | Treasurer | From: | 07/2007 | To: |
| Name | Jacqueline Moen | | | |
| Home Address | 2484 Waubesa Hill Rd, McFarland, WI 53558 | | | |
| Occupation | Executive Director | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2006 | To: |
| Name | Don Carufel-Wert | | | |
| Home Address | | | | |
| Occupation | Physician | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2008 | To: |
| Name | Lucinda Prue | | | |
| Home Address | | | | |
| Occupation | Small Business Owner | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

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Home Address

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Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 11 | 100% | 7 | 100% | 25 | 100% |
| GENDER | | | | | | |
| MALE | 0 | 0% | 5 | 71% | 5 | 20% |
| FEMALE | 11 | 100% | 2 | 29% | 20 | 80% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 11 | 100% | 7 | 100% | 25 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 11 | 100% | 7 | 100% | 22 | 88% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 3 | 12% |
| TOTAL AGE | 11 | 100% | 7 | 100% | 25 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 11 | 100% | 7 | 100% | 25 | 100% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 0 | 0% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 11 | 100% | 7 | 100% | 25 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 11 | 100% | 7 | 100% | 25 | 100% |
| TOTAL ETHNICITY | 11 | 100% | 7 | 100% | 25 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 274,883 | 275,000 | 300,677 |
| Taxes | 23,286 | 24,000 | 26,241 |
| Benefits | 41,075 | 41,000 | 44,828 |
| SUBTOTAL A. | 339,244 | 340,000 | 371,746 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 126,764 | 137,066 | 154,066 |
| SUBTOTAL B. | 126,764 | 137,066 | 154,066 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 6,000 | 6,000 | 6,000 |
| Mortgage (P&I) / Depreciation / Taxes | 24,000 | 14,000 | 42,000 |
| SUBTOTAL C. | 30,000 | 20,000 | 48,000 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 496,008 | 497,066 | 573,812 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

15.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Operations and Programming Director, LPC | 1.00 | 58,240 | 1.00 | 58,240 | 28.00 | 0.00 | 0.00 | 0.00 |
| Billing/Office Staff | 0.63 | 20,800 | 0.69 | 22,963 | 16.00 | 0.06 | 0.00 | 0.00 |
| Licensed Professional Counselor | 1.50 | 70,200 | 1.93 | 92,331 | 23.00 | 0.43 | 0.00 | 0.00 |
| Special Education Teacher | 1.38 | 51,480 | 1.38 | 51,480 | 18.00 | 0.00 | 0.00 | 0.00 |
| Occupational Therapist | 0.30 | 15,600 | 0.30 | 15,600 | 25.00 | 0.00 | 0.00 | 0.00 |
| Executive Director | 1.00 | 52,000 | 1.00 | 52,000 | 25.00 | 0.00 | 0.00 | 0.00 |
| Therapeutic Assistant | 1.75 | 60,060 | 1.75 | 60,060 | 16.50 | 0.00 | 0.00 | 0.00 |
| Speech and Language Pathologist | 0.13 | 6,500 | 0.13 | 6,500 | 25.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 7.68 | 334,880 | 8.17 | 359,174 | | 0.49 | 0.00 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 359,174 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Common Threads Family Resource Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 124,266 | 85,000 | 34,266 | 5,000 | 0 |
| FUNDRAISING DONATIONS | 49,707 | 34,000 | 13,707 | 2,000 | 0 |
| USER FEES | 49,707 | 34,000 | 13,707 | 2,000 | 0 |
| OTHER | 273,386 | 187,000 | 75,386 | 11,000 | 0 |
| TOTAL REVENUE | 497,066 | 340,000 | 137,066 | 20,000 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 128,766 | 85,000 | 34,266 | 9,500 | 0 |
| FUNDRAISING DONATIONS | 51,507 | 34,000 | 13,707 | 3,800 | 0 |
| USER FEES | 51,507 | 34,000 | 13,707 | 3,800 | 0 |
| OTHER** | 283,286 | 187,000 | 75,386 | 20,900 | 0 |
| TOTAL REVENUE | 515,066 | 340,000 | 137,066 | 38,000 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|---------------|---------|-------|
| MA, CCF, FSRC | 128,766 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 128,766 | |

**OTHER 2011

| Source | Amount | Terms |
|--------------------------------|---------|-------|
| Health insurance reimbursement | 283,286 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 283,286 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---------------------------|--|--|
| Organization | Common Wealth Development | | |
| Mailing Address | 1501 Williamson St. | | |
| Telephone | 256-3527 | | |
| FAX | 256-4499 | | |
| Admin Contact | Marianne Morton | | |
| Financial Contact | Ted Parker | | |
| Website | cwd.org | | |
| Email Address | marianne@cwd.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1323500 | | |
| State CN: | | | |
| DUNS # | 30460778 | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|----------------------------------|--------------------|--------|-------------|--------|---------------|
| A | Youth Business Mentoring Program | | | | | |
| | Contact: | Tariq Pasha Saqqaf | Phone: | 256-3527-13 | Email: | tariq@cwd.org |
| B | JobSmart Workshops | | | | | |
| | Contact: | Tariq Pasha Saqqaf | Phone: | 256-3527-13 | Email: | tariq@cwd.org |
| C | Affordable Rental Housing | | | | | |
| | Contact: | Paul Jasenski | Phone: | 256-3527-14 | Email: | paul@cwd.org |
| D | Garver Arts Facility | | | | | |
| | Contact: | Sarah Hole | Phone: | 256-6565 | Email: | sarah@cwd.org |
| E | Program E | | | | | |
| | Contact: | | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---------|---------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 79,860 | 98,400 | 98,400 | 98,400 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 71,998 | 86,998 | 102,459 | 84,459 | 18,000 | 0 | 0 |
| MADISON-CDBG | 52,680 | 0 | 216,000 | 0 | 0 | 216,000 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 123,413 | 95,160 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 148,041 | 366,805 | 474,962 | 125,644 | 0 | 0 | 100,000 |
| USER FEES | 1,027,230 | 1,031,118 | 893,602 | 0 | 0 | 0 | 0 |
| OTHER | 108,912 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,612,134 | 1,678,481 | 1,785,423 | 308,503 | 18,000 | 216,000 | 100,000 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 249,318 |
| USER FEES | 0 | | | | | | 893,602 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 1,142,920 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Common Wealth Development's mission is "To continue to build and sustain a vibrant, diverse, engaged, inclusive and safe community". Common Wealth's goals are: 1) to provide job training, placement, financial education and mentoring for low-income teens; 2) to promote the creation of new living wage jobs; 3) to create affordable housing; 4) to preserve and improve existing housing stock; and 5) to involve the people living and working in our neighborhoods in community-building activities.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Common Wealth Development is a non-profit community development corporation that has a successful 31-year track record working on community revitalization. Common Wealth has completed many innovative programs and initiatives that have improved our community through development of quality affordable and accessible housing; creation of jobs for low-moderate income households; and access for teens to employment opportunities, earned income and supportive relationships with adult mentors.

Common Wealth has a diverse and experienced staff committed to carrying out its mission. Our Executive Director, Marianne Morton, has 29 years of community and economic development experience and is skilled in putting together financing sources, mobilizing community support and delivering programs and initiatives. Common Wealth's Financial Manager, Ted Parker, has over 22 years of non-profit financial management experience. Common Wealth's Program Managers for business, youth and housing –have a combined total of 42 years of non-profit experience. Common Wealth's staff is skilled and experienced in working with people from a wide variety of cultural and racial backgrounds. They regularly attend trainings and stay abreast of best practices on working with culturally diverse and high-needs populations.

Common Wealth continues to operate its two successful business incubators, the Madison Enterprise Center and Main Street Industries. These two incubators have supported the success of over 100 small businesses that have created 544 new jobs during their incubator stay. In 1997, the City of Madison's Economic Development Commission presented Common Wealth Development with the Partners in Economic Development Award in recognition of our business incubation success.

In 2005, Common Wealth received the 30 Year Madison Community Development Award from the City of Madison CDBG office for its housing and economic development work. Common Wealth owns and manages 99 units of long-term affordable rental housing. Yahara River View Apartments, Common Wealth's 60-unit mixed-income housing development, was recognized in Madison Gas and Electric's 2009 study of multi-family buildings in its service area, as being the most energy cost efficient apartment building in the Madison area.

Since launching our Youth Program twenty years ago, Common Wealth has provided over 7,000 youth with opportunities to improve their quality of life by economically empowering themselves. Common Wealth's employment and financial programs enable low-income and at-risk youth to develop and apply employment and money management skills, explore careers and higher education, and have access to employment opportunities, earned income, matched savings accounts and supportive relationships with adult mentors. Common Wealth's long-history of delivering need-based and result-producing employment programs to economically disadvantaged and at-risk youth led to Common Wealth receiving the 2007 Governor's Award for Financial Literacy.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

6 to 18

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|---|-------|---------|-----|---------|
| Name | Truly Remarkable Loon | | | | |
| Home Address | 1134 Spaight Street, Madison, WI 53703 | | | | |
| Occupation | Self-Employed Entertainer | | | | |
| Representing | President | | | | |
| Term of Office | 2008-2010 | From: | 12/2008 | To: | 12/2010 |
| Name | Michael Dilorio | | | | |
| Home Address | 941 Spaight Street, Madison, WI 53703 | | | | |
| Occupation | LPN | | | | |
| Representing | Vice President | | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: | 12/2011 |
| Name | Polly Westmont | | | | |
| Home Address | 1131 Jenifer Street, Madison, WI 53703 | | | | |
| Occupation | Shift Worker | | | | |
| Representing | Secretary | | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: | 12/2011 |
| Name | Russ Lerum | | | | |
| Home Address | 706 South Baldwin Street, Madison, WI 53703 | | | | |
| Occupation | Retired Senior Mechanical Engineer | | | | |
| Representing | Treasurer | | | | |
| Term of Office | 2008-2010 | From: | 12/2008 | To: | 12/2010 |
| Name | Gretchen Ede | | | | |
| Home Address | 605 West Dean Avenue, Monona, WI 53716 | | | | |
| Occupation | Reference Librarian | | | | |
| Representing | Dane County Individual | | | | |
| Term of Office | 2008-2010 | From: | 12/2008 | To: | 12/2010 |
| Name | Irene Erwin | | | | |
| Home Address | 1813 Schlimgen Avenue, Madison, WI 53704 | | | | |
| Occupation | Full-Time Student | | | | |
| Representing | Dane County Individual | | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: | 12/2011 |
| Name | Will Green | | | | |
| Home Address | 405 Hummingbird Lane, Madison, WI 53714 | | | | |
| Occupation | Executive Director/Mentor | | | | |
| Representing | Dane County Individual | | | | |
| Term of Office | 2008-2010 | From: | 12/2008 | To: | 12/2010 |
| Name | Elizabeth Hambleton | | | | |
| Home Address | 1035 Spaight Street, Madison, WI 53703 | | | | |
| Occupation | Attorney | | | | |
| Representing | Marquette Neighborhood Association | | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: | 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Elisabeth Howard | | | |
| Home Address | 1224 Spaight Street, Apt. 1, Madison, WI 53703 | | | |
| Occupation | Associate Attorney | | | |
| Representing | Neighborhood Individual | | | |
| Term of Office | 2008-2010 | From: | 12/2008 | To: 12/2010 |
| Name | Gia Mason | | | |
| Home Address | 266 Junction Road, Apt. 32, Madison, WI 53717 | | | |
| Occupation | Advisor | | | |
| Representing | Dane County Individual | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: 12/2011 |
| Name | Deborah Mulligan | | | |
| Home Address | 1436 Morrison Court, Madison, WI 53703 | | | |
| Occupation | Attorney | | | |
| Representing | Neighborhood Individual | | | |
| Term of Office | 2008-2010 | From: | 12/2008 | To: 12/2010 |
| Name | Andy Rubin | | | |
| Home Address | 1218 Spaight Street, Madison, WI 53703 | | | |
| Occupation | Master Painter | | | |
| Representing | Neighborhood Individual | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: 12/2011 |
| Name | Michelle Rutta-Wahe | | | |
| Home Address | 100 Coyle Parkway, Madison, WI 53703 | | | |
| Occupation | Business Owner | | | |
| Representing | Dane County Individual | | | |
| Term of Office | 2009-2011 | From: | 12/2009 | To: 12/2011 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 27 | 100% | 13 | 100% | 88 | 100% |
| GENDER | | | | | | |
| MALE | 11 | 41% | 6 | 46% | 41 | 47% |
| FEMALE | 16 | 59% | 7 | 54% | 47 | 53% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 27 | 100% | 13 | 100% | 88 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 9 | 33% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 16 | 59% | 12 | 92% | 82 | 93% |
| 60 AND OLDER | 2 | 7% | 1 | 8% | 6 | 7% |
| TOTAL AGE | 27 | 100% | 13 | 100% | 88 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 15 | 56% | 11 | 85% | 56 | 64% |
| BLACK/AFRICAN AMERICAN | 10 | 37% | 2 | 15% | 19 | 22% |
| ASIAN | 0 | 0% | 0 | 0% | 4 | 5% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 2 | 7% | 0 | 0% | 3 | 3% |
| Black/AA & White/Caucasian | 1 | 50% | 0 | 0% | 2 | 67% |
| Asian & White/Caucasian | 1 | 50% | 0 | 0% | 1 | 33% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 6 | 7% |
| TOTAL RACE | 27 | 100% | 13 | 100% | 88 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 1 | 4% | 0 | 0% | 6 | 7% |
| NOT HISPANIC OR LATINO | 26 | 96% | 13 | 100% | 82 | 93% |
| TOTAL ETHNICITY | 27 | 100% | 13 | 100% | 88 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 534,675 | 545,947 | 571,831 |
| Taxes | 44,928 | 53,946 | 51,759 |
| Benefits | 83,061 | 85,959 | 95,116 |
| SUBTOTAL A. | 662,664 | 685,852 | 718,706 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 614,806 | 632,496 | 508,965 |
| SUBTOTAL B. | 614,806 | 632,496 | 508,965 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 78,994 | 114,942 | 114,972 |
| Mortgage (P&I) / Depreciation / Taxes | 281,466 | 219,091 | 226,900 |
| SUBTOTAL C. | 360,460 | 334,033 | 341,872 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 4,005 | 11,100 | 15,000 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 110,524 | 15,000 | 200,880 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 114,529 | 26,100 | 215,880 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 4,005 | 11,100 | 15,000 |
| TOTAL OPERATING EXPENSES | 1,641,935 | 1,663,481 | 1,584,543 |
| E. TOTAL CAPITAL EXPENDITURES | 110,524 | 15,000 | 200,880 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---------------------------------|-------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 0.75 | 40,700 | 0.75 | 41,917 | 26.87 | 0.13 | 0.00 | 0.00 |
| Financial Manager | 0.80 | 43,414 | 0.80 | 44,712 | 26.87 | 0.20 | 0.03 | 0.03 |
| Youth Programs Director | 1.00 | 48,191 | 1.00 | 50,503 | 22.89 | 0.48 | 0.03 | 0.00 |
| Youth Programs staff | 3.00 | 93,709 | 4.00 | 121,577 | 16.81 | 3.30 | 0.20 | 0.00 |
| Housing Developer | 1.00 | 55,302 | 1.00 | 56,852 | 27.23 | 0.00 | 0.00 | 0.15 |
| Rehab Specialist | 0.75 | 37,565 | 0.75 | 38,810 | 21.75 | 0.00 | 0.00 | 0.00 |
| Maintenance staff | 0.88 | 33,283 | 0.88 | 34,953 | 18.04 | 0.00 | 0.00 | 0.00 |
| Office Manager | 0.75 | 27,926 | 0.75 | 29,910 | 19.10 | 0.00 | 0.00 | 0.00 |
| Compliance/Financial Specialist | 0.68 | 31,817 | 0.68 | 32,767 | 23.25 | 0.00 | 0.00 | 0.00 |
| Business Incubator Manager | 1.00 | 52,733 | 1.00 | 54,284 | 26.00 | 0.00 | 0.00 | 0.00 |
| Housing Manager | 1.00 | 45,423 | 1.00 | 48,086 | 0.00 | 0.00 | 0.00 | 0.00 |
| Americorps members* | 3.00 | 35,400 | 2.00 | 23,600 | 0.00 | 1.80 | 0.20 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 14.60 | 545,463 | 14.60 | 577,971 | | 5.90 | 0.45 | 0.18 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 595,679 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|---------------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Urban Farming Youth Asst. Coordinator | 15 | 301 | 12.00 | 3,612 | | 0.00 | 0.00 | 0.00 |
| Youth Urban Farm Workers* | 15 | 1,762 | 8.00 | 14,096 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 30 | 2,063 | | 17,708 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Common Wealth Development

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | | | | |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 75,000 | 46,515 | 13,485 | 0 | 15,000 |
| FUNDRAISING DONATIONS | 188,194 | 122,161 | 62,394 | 3,639 | 0 |
| USER FEES | 1,031,118 | 306,748 | 400,776 | 323,594 | |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,294,312 | 475,424 | 476,655 | 327,233 | 15,000 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | | | | |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 249,318 | 171,221 | 74,157 | 3,940 | 0 |
| USER FEES | 893,602 | 298,354 | 265,327 | 329,921 | |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,142,920 | 469,575 | 339,484 | 333,861 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Domestic Abuse Intervention Services, Inc. | | |
| Mailing Address | P.O. Box 1761, Madison, WI 53701 | | |
| Telephone | (608) 251-1237 | | |
| FAX | (608) 284-2134 | | |
| Admin Contact | Shannon Barry, MSSW, Executive Director | | |
| Financial Contact | J.J. Linscheid, CPA, Director of Business Operations | | |
| Website | www.abuseintervention.org | | |
| Email Address | info@abuseintervention.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1268238 | | |
| State CN: | 136842 | | |
| DUNS # | 60 267 4749 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------------------------|--|--------|--------------------------------|
| A | Shelter and Support | | | |
| | Contact: | Rebecca Lovell, Shelter Coordinator | Phone: | 608-251-1237 |
| | | | Email: | rebeccal@abuseintervention.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Children from Violent Homes | | | |
| | Contact: | Karen Larson, Children's Program Coord | Phone: | 608-251-1237 |
| | | | Email: | karenl@abuseintervention.org |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Housing Related Aid | | | |
| | Contact: | Rosalie Migas, Director of Services | Phone: | 608-251-1237 |
| | | | Email: | rosaliem@abuseintervention.org |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 218,536 | 214,541 | 214,542 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 149,287 | 149,287 | 191,417 | 149,246 | 0 | 42,171 | 0 |
| MADISON-CDBG | 29,870 | 28,070 | 32,281 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 162,509 | 165,000 | 196,892 | 63,430 | 0 | 45,424 | 0 |
| UNITED WAY DESIG | 43,653 | 40,000 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 245,527 | 260,531 | 258,584 | 117,330 | 0 | 56,576 | 0 |
| FUNDRAISING DONATIONS | 251,723 | 349,000 | 289,779 | 49,035 | 0 | 15,807 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 47,836 | 57,043 | 124,896 | 8,500 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,148,941 | 1,263,472 | 1,308,391 | 387,541 | 0 | 159,978 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|--------|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 32,281 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 32,281 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 214,542 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 88,038 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 84,678 |
| FUNDRAISING DONATIONS | 0 | | | | | | 224,937 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 116,396 |
| TOTAL REVENUE | 0 | | | | | | 728,591 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The mission of Domestic Abuse Intervention Services, Inc. is to empower those affected by domestic violence and advocate for social change through support, education and outreach.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

DAIS has been the primary domestic violence program in Dane County for the last thirty-three years. We offer six core crisis intervention programs, including the only emergency domestic violence shelter for Dane County. In addition, DAIS is the lead partner on an innovative primary prevention project. Our long and stable history has provided us the opportunity to develop meaningful partnerships and collaborations with law enforcement, the District Attorney's office, health care providers, mental health providers, schools, the University of Wisconsin, social service providers and community leaders across Dane County's diverse populations. DAIS is committed to providing effective crisis-intervention programs for domestic violence victims and their children. The services we provide are consistent with federal best practice standards for domestic violence programs (National Resource Center on Domestic Violence, 2007). In addition, DAIS staff members are constantly looking to new research in the field to insure that our services remain cutting edge and are effective in improving safety for those affected by domestic violence. We recognize that most domestic violence victims rely on community based victim advocacy organizations to improve their safety. In fact, according to the National Institute for Justice and the Centers for Disease Control (2000), only one quarter of domestic violence is ever reported to law enforcement. The services offered by DAIS are a key component of the public safety continuum in our community – a fact that is recognized by local law enforcement leaders who consistently look for new ways to create collaborations with DAIS.

DAIS operates the only emergency domestic violence shelter in Dane County – a program which was first offered in 1978 and has been continually operated for the last 32 years. The shelter services offered by DAIS follow state and federal best practice guidelines as outlined by the Wisconsin Department of Children and Families and the U.S. Department of Health and Human Services' Family Violence Prevention and Services Administration. The DAIS shelter staff members, like all new DAIS staff members and volunteers, were required to complete 28 hours of new advocate training when first hired. In addition, all of the regular full time shelter staff members came to DAIS with prior experience in the field of domestic violence. Together these staff members have over 30 years of experience working with domestic violence victims and their children. All shelter staff members (part-time and full-time) are offered continuing professional development opportunities through monthly in-services and occasional day long trainings with outside professionals. The regular, full-time staff members are also offered opportunities to attend local and statewide trainings and conferences to further their understanding of the many complex needs of the client population served by DAIS.

The members of the shelter team serve on various community based committees and work groups such as the Homeless Services Consortium, the Access to Public Benefits Subcommittee of the Homeless Services Consortium, the Shelter Providers meeting, the JFF Housing meeting, LaSup, and the Latino Family and Children Council to insure that the experiences of domestic violence victims and their children are represented.

DAIS also operates a Children's Program that offers structured activities for children residing in the shelter and children from the community whose mothers attend support group. DAIS Children's Advocates may also be dispatched to work with children who accompany their parents on crisis response appointments or appointments with a Legal Advocate. Some of the services offered to children by DAIS are less formal and include one on one time with Shelter Advocates or Children's Advocates. DAIS has been offering children's programming for over 25 years and has often been on the forefront in the state in terms of our children's program. The Children's Program Coordinator has over 16 years of experience working with children exposed to domestic violence. The Family Advocate – Child Focus has worked with children and families for 24 years, 20 of which has included work with families experiencing domestic violence. Both of these staff members provide training to new advocates as well as extensive on-going training and support to part time Shelter Advocates and Children's Program volunteers on the needs of children from violent homes.

The Children's Program Coordinator chairs the Children from Violent Homes/Youth Issues (CVH) Committee. In addition, she serves on the Dane County Children and Youth Mental Health Consortium. She has also served on numerous statewide committees and work groups, most recently a work group charged with creating a handbook to improve collaborations between domestic violence and child protective service agencies. The Children's Program Coordinator is highly regarded across the state of Wisconsin for her knowledge about the needs of children from violent homes and effective services. The Family Advocate, Child Focus, also serves on the CVH

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

7

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

9

How many Board seats are indicated in your agency by-laws?

No more than 15

Please list your current Board of Directors or your agency's governing body.

Name**Rebecca Smith**

Home Address

6731 Aldo Leopold Way, Middleton, WI 53562

Occupation

Deputy Director, The Nature Conservancy

Representing

Term of Office

From:

09/2005

To:

09/2011

Name**Andrew Richards**

Home Address

4553 Winnequah Rd., Monona, WI 53716

Occupation

Senior Special Assistant to the President, UW System

Representing

Term of Office

From:

03/2008

To:

03/2011

Name**Susan Bredemann**

Home Address

729 Highcliff Tr., Madison, WI 53718

Occupation

Director of Planning and Business Analysis, Capitol Insurance Companies

Representing

Term of Office

From:

08/2007

To:

08/2010

Name**Tamara Hagen, M.D.**

Home Address

811 Potawatomi Dr., Madison, WI 53718

Occupation

Adult Cardiologist, University of Wisconsin Medical Foundation

Representing

Term of Office

From:

11/2005

To:

11/2011

Name**Diane West**

Home Address

447 Fargo Tr., Middleton, WI 53562

Occupation

Vice President of Human Resources, Capitol Indemnity Corporation

Representing

Term of Office

From:

05/2006

To:

05/2012

Name**Diane Welsh**

Home Address

2760 Tower Rd., McFarland, WI 53558

Occupation

Chief Legal Counsel, Wisconsin Department of Health Services

Representing

Term of Office

From:

11/2005

To:

11/2011

Name**Linda Lambert**

Home Address

7714 Riverside Rd., Verona, WI 53593

Occupation

Regional Manager, Jewelers Mutual Insurance Co.

Representing

Term of Office

From:

08/2007

To:

08/2010

Name**Erik Gammell**

Home Address

2665 Mica Rd., Fitchburg, WI 53711

Occupation

National Director of Operations, R.E.A.C.H. a Child, Inc.

Representing

Term of Office

From:

02/2008

To:

02/2011

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Boo Mortenson | | | |
| Home Address | 100 Wisconsin Ave., Madison, WI 53703 | | | |
| Occupation | Co-host of the Boo and Petie Too Show, WTDY Talk Radio | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2008 | To: 07/2011 |
| Name | Christopher Freeman | | | |
| Home Address | 19 S. Broom St., Madison, WI 53703 | | | |
| Occupation | Assistant District Attorney, Dane County District Attorney's Office | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2008 | To: 02/2011 |
| Name | Lynne Solomon | | | |
| Home Address | 2148 West Lawn Ave., Madison, WI 53711 | | | |
| Occupation | Law Clerk, U.S. District Court for the Western District of Wisconsin | | | |
| Representing | Neighborhood | | | |
| Term of Office | | From: | 01/2008 | To: 01/2011 |
| Name | Mary Hughes | | | |
| Home Address | 6720 Aldo Leopold Way, Middleton, WI | | | |
| Occupation | Director of Provider Collaboration, WEA Trust | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2013 |
| Name | Stacey Hartmann | | | |
| Home Address | 1255 Hanover Tr., Waunakee, WI 53597 | | | |
| Occupation | Marketing Strategy & e-Health Manager, Meriter Health Services | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2013 |
| Name | Cecely Castillo | | | |
| Home Address | 311 N. Hancock St. Unit 326, Madison, WI 53703 | | | |
| Occupation | Legislative Assistant, Office of State Rep. Gordon Hintz | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2013 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 39 | 100% | 14 | 100% | 79 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 5% | 3 | 21% | 7 | 9% |
| FEMALE | 37 | 95% | 11 | 79% | 72 | 91% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 39 | 100% | 14 | 100% | 79 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 38 | 97% | 14 | 100% | 76 | 96% |
| 60 AND OLDER | 1 | 3% | 0 | 0% | 3 | 4% |
| TOTAL AGE | 39 | 100% | 14 | 100% | 79 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 32 | 82% | 14 | 100% | 67 | 85% |
| BLACK/AFRICAN AMERICAN | 4 | 10% | 0 | 0% | 7 | 9% |
| ASIAN | 0 | 0% | 0 | 0% | 4 | 5% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 3 | 8% | 0 | 0% | 1 | 1% |
| TOTAL RACE | 39 | 100% | 14 | 100% | 79 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 3 | 8% | 1 | 7% | 0 | 0% |
| NOT HISPANIC OR LATINO | 36 | 92% | 13 | 93% | 79 | 100% |
| TOTAL ETHNICITY | 39 | 100% | 14 | 100% | 79 | 100% |
| PERSONS WITH DISABILITIES | 1 | 3% | 0 | 0% | 1 | 1% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 701,467 | 764,041 | 867,100 |
| Taxes | 52,030 | 62,822 | 73,053 |
| Benefits | 77,520 | 94,487 | 102,776 |
| SUBTOTAL A. | 831,017 | 921,350 | 1,042,929 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 173,409 | 113,561 | 113,901 |
| SUBTOTAL B. | 173,409 | 113,561 | 113,901 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 38,402 | 39,900 | 39,900 |
| Mortgage (P&I) / Depreciation / Taxes | 23,707 | 27,841 | 27,841 |
| SUBTOTAL C. | 62,109 | 67,741 | 67,741 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 52,750 | 53,070 | 51,070 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: MISC. & FUNDRAISING (Including In-Kind Marketi | 0 | 107,750 | 32,750 |
| SUBTOTAL D. | 52,750 | 160,820 | 83,820 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 52,750 | 160,820 | 83,820 |
| TOTAL OPERATING EXPENSES | 1,119,285 | 1,263,472 | 1,308,391 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

30.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Most employees who left were part-time workers and full-time students who provided coverage after hours. The few regular staff who left took jobs with better pay. As an effort towards retention we continue to address our salaries which are not competitive with other local non-profits. A comparison of DAIS salaries to the salaries of similar jobs in over 60 non-profits revealed the average DAIS employee's salary is 28% below market. To attract and retain qualified staff capable of working with a traumatized population, we will work very hard to remedy this situation over the next five years.

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Domestic Abuse Intervention Services, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 214,541 | 196,077 | 14,935 | 2,529 | 1,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 50,000 | 46,080 | 1,920 | 2,000 | 0 |
| UNITED WAY DESIG | 40,000 | 40,000 | 0 | 0 | 0 |
| OTHER GOVT | 90,548 | 85,074 | 3,896 | 1,578 | 0 |
| FUNDRAISING DONATIONS | 288,960 | 127,456 | 24,918 | 24,521 | 112,065 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 48,543 | 42,078 | 6,105 | 360 | 0 |
| TOTAL REVENUE | 732,592 | 536,765 | 51,774 | 30,988 | 113,065 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 214,542 | 197,585 | 13,428 | 2,529 | 1,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 88,038 | 84,118 | 1,920 | 2,000 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 84,678 | 79,430 | 3,670 | 1,578 | 0 |
| FUNDRAISING DONATIONS | 224,937 | 132,664 | 31,688 | 25,485 | 35,100 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 116,396 | 109,931 | 6,105 | 360 | 0 |
| TOTAL REVENUE | 728,591 | 603,728 | 56,811 | 31,952 | 36,100 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-------------------------|--------|--|
| STATE OF WISCONSIN | 27,543 | Outreach funding from State of Wisconsin's Dept. of Children & Families |
| DEPT. OF JUSTICE (VOCA) | 42,891 | Victim of Crimes Act federal funding for Legal and Outreach Programs |
| MADISON POLICE DEPT. | 14,244 | Justice Assistance Grant collaborative contract with M.P.D. through May 2011 |
| | 0 | |
| | 0 | |
| TOTAL | 84,678 | |

**OTHER 2011

| Source | Amount | Terms |
|------------------------------|---------|---|
| WISC. COALITION AGAINST D.V. | 48,615 | Subrecipient of grant for primary prevention. Annual contract award |
| PRE-DEVELOPMENT LOAN FUNDS | 67,781 | Expected to contribute toward staff salaries for work towards new project |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 116,396 | |

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A FTE | B FTE | C FTE |
|---------------------------------------|--------------|----------------|--------------|-----------------|-------------|-------------|-------------|-------------|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | | | |
| 24-HOUR ON-CALL SHELTER SCREENERS | 0.45 | 10,950 | 0.47 | 11,680 | 12.00 | 0.47 | 0.00 | 0.00 |
| CHILDREN'S SERVICES COORDINATOR | 1.00 | 32,734 | 1.00 | 35,500 | 17.07 | 0.00 | 0.00 | 1.00 |
| DIRECTOR OF BUSINESS OPERATIONS | 0.75 | 41,616 | 0.75 | 45,000 | 28.85 | 0.54 | 0.00 | 0.00 |
| EXECUTIVE DIRECTOR | 1.00 | 54,101 | 1.00 | 61,000 | 29.33 | 0.26 | 0.00 | 0.10 |
| PART TIME SHELTER ADVOCATES | 4.04 | 97,919 | 4.04 | 100,838 | 12.00 | 2.81 | 0.00 | 1.23 |
| FAMILY ADVOCATE - HOUSING FOCUS | 1.00 | 27,500 | 1.00 | 29,509 | 14.19 | 1.00 | 0.00 | 0.00 |
| FAMILY ADVOCATE - MENTAL HEALTH/AOD | 0.00 | 0 | 0.50 | 14,500 | 13.94 | 0.50 | 0.00 | 0.00 |
| STAFF ACCOUNTANT | 1.00 | 31,000 | 1.00 | 34,000 | 16.35 | 0.00 | 0.00 | 0.00 |
| FAMILY ADVOCATE - CHILD / YOUTH FOCUS | 1.00 | 29,398 | 1.00 | 30,000 | 14.42 | 0.00 | 0.00 | 1.00 |
| CRISIS LINE COORDINATOR | 1.00 | 30,906 | 1.00 | 34,500 | 16.59 | 0.00 | 0.00 | 0.00 |
| CRISIS LINE HOURLY | 0.34 | 7,400 | 0.34 | 7,648 | 10.78 | 0.00 | 0.00 | 0.00 |
| CRISIS RESPONSE (HOURLY) | 0.18 | 4,800 | 0.18 | 4,912 | 11.14 | 0.00 | 0.00 | 0.00 |
| CRISIS RESPONSE COORDINATOR | 1.00 | 30,090 | 1.00 | 34,500 | 16.59 | 0.00 | 0.00 | 0.00 |
| CRISIS RESPONSE ADVOCATE (FULL-TIME) | 1.00 | 28,000 | 1.00 | 28,891 | 13.89 | 0.00 | 0.00 | 0.00 |
| DELTA PROJECT COORDINATOR | 1.00 | 33,109 | 1.00 | 33,771 | 16.24 | 0.00 | 0.00 | 0.00 |
| DEVELOPMENT COORDINATOR | 1.00 | 36,000 | 1.00 | 38,000 | 18.27 | 0.00 | 0.00 | 0.00 |
| DIRECTOR OF SERVICES | 1.00 | 49,939 | 1.00 | 58,000 | 27.88 | 0.18 | 0.00 | 0.16 |
| EXECUTIVE ASSISTANT | 0.00 | 0 | 1.00 | 25,000 | 12.02 | 0.00 | 0.00 | 0.00 |
| JAG ADVOCATE | 1.00 | 19,625 | 1.00 | 11,775 | 15.10 | 0.00 | 0.00 | 0.00 |
| LEGAL ADVOCATES | 2.00 | 58,000 | 2.00 | 62,000 | 14.90 | 0.00 | 0.00 | 0.00 |
| LEGAL ADVOCATE - BILINGUAL | 1.00 | 29,300 | 1.00 | 31,999 | 15.38 | 0.00 | 0.00 | 0.00 |
| MAINTENANCE WORKER | 0.33 | 9,000 | 0.33 | 9,180 | 13.26 | 0.33 | 0.00 | 0.00 |
| OFFICE MANAGER / ADMINISTRATIVE COOR | 1.00 | 33,280 | 1.00 | 35,000 | 16.83 | 0.00 | 0.00 | 0.00 |
| SHELTER LIVING SPECIALIST | 1.00 | 26,374 | 1.00 | 28,770 | 13.83 | 0.75 | 0.00 | 0.25 |
| VOLUNTEER COORDINATOR | 0.50 | 15,000 | 0.50 | 16,127 | 15.51 | 0.00 | 0.00 | 0.00 |
| CRISIS LINE - WORK STUDY | 0.19 | 5,000 | 0.19 | 5,000 | 10.78 | 0.00 | 0.00 | 0.00 |
| SHELTER COORDINATOR | 1.00 | 36,000 | 1.00 | 40,000 | 19.23 | 1.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 24.78 | 777,041 | 26.30 | 867,100 | | 7.84 | 0.00 | 3.73 |

TOTAL PERSONNEL COSTS: 867,100

| Seasonal/Project Employee ONLY | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------------|-------------|-------------|
| | | | | | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.21 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.65 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.88 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.34 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.18 |
| 0.00 | 0.00 | 0.00 | 0.16 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.84 |
| 0.00 | 0.00 | 0.00 | 0.33 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.67 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.66 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.50 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.19 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.61 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 14.11 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|-------------------------------|--|--|
| Organization | Dane County TimeBank | | |
| Mailing Address | 1202 Williamson St. Suite 107 | | |
| Telephone | 608 663-0400 | | |
| FAX | | | |
| Admin Contact | Stephanie Rearick | | |
| Financial Contact | Stephanie Rearick | | |
| Website | danecountytimebank.org | | |
| Email Address | info@danecountytimebank.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 20-3307122 | | |
| State CN: | 11202-800; 036-0003029770-02 | | |
| DUNS # | 785545786 | | |

2. CONTACT INFORMATION

| | | | | |
|---|--|-------------------|--------|-----------------------------|
| A | School-based Restorative Justice | | | |
| | Contact: | Lorrie Hurckes | Phone: | 608 663-0400 |
| | | | Email: | lorriehurckes@gmail.com |
| B | Community-based Youth Courts/ South and East Madison | | | |
| | Contact: | Stephanie Rearick | Phone: | 608 663-0400 |
| | | | Email: | info@danecountytimebank.org |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 50,901 | 50,901 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 110,344 | 58,084 | 52,260 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 101,009 | 117,544 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 38,966 | 27,192 | 0 | 0 | 0 | 0 |
| USER FEES | | 2,500 | 2,500 | 0 | 0 | 0 | 0 |
| OTHER | | 9,000 | 10,000 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 202,376 | 318,481 | 58,084 | 52,260 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 50,901 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 117,544 |
| FUNDRAISING DONATIONS | 0 | | | | | | 27,192 |
| USER FEES | 0 | | | | | | 2,500 |
| OTHER | 0 | | | | | | 10,000 |
| TOTAL REVENUE | 0 | | | | | | 208,137 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

600 characters (with spaces) The mission of Dane County Timebank Inc. (DCTB)* is to create community and self reliance through the exchange of time, energy, skills, and talents to help others. The primary goal is to promote and implement timebank models which involve and serve people at all socioeconomic levels in Dane County. This effort expands a movement that develops, supports, and promotes a network of Time Banks that rebuild community, reform economic and social systems, policies and practices so that they empower people to contribute to the well-being of each other through reciprocity.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

6000 characters (with spaces) Dane County TimeBank was founded in October 2005 and has quickly become one of the largest and most diverse timebanks in the United States. Dane County TimeBank was co-host of the 2007 and 2009 national TimeBanking conferences and claims nearly 1600 members including 100 organizations. The TimeBank Youth Court was launched on Madison's East side in November 2006, adding additional locations at LaFollette in 2008 and South Madison in 2009. There have been 62 total sessions since the TimeBank began in 2006. The TimeBank has provided the opportunity for 187 youth to avoid the traditional juvenile justice system. 85% of the youth have successfully completed the program and avoided a charge on their juvenile record. From July 1, 2008 - June 30, 2009 there were 154 Madison Municipal tickets written on Pflaum Road in Madison with 125 of them written at LaFollette High School. From July 1, 2009-March 22, 2010 there were only 37 tickets written on Pflaum Rd. Of the 37 tickets written on Pflaum Road during this period only 26 were issued at LaFollette High School, demonstrating the drastic number of tickets reduced through the utilization of the TimeBank's Youth Court Program. DCT is recognized as one of the most successful TimeBanks in the US and has hosted the 2007 and 2009 international Timebanking conferences. In addition, Stephanie Rearick, founder and Director of DCT, was elected co-chair of TimeBanks USA in April 2010.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

How many Board seats are indicated in your agency by-laws?

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Diane Brown | | | |
| Home Address | 1826 Windom Way | | | |
| Occupation | Coordinator, Association of Flood Plain Managers | | | |
| Representing | North Madison | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Dorothy Conniff | | | |
| Home Address | 1426 Rutledge St. | | | |
| Occupation | Retired | | | |
| Representing | at large | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Emily Steinwehe | | | |
| Home Address | 2934 Commercial Ave. | | | |
| Occupation | Dane Co. Humane Society | | | |
| Representing | at large | | | |
| Term of Office | | From: | 01/2009 | To: 01/2011 |
| Name | Jane Lauengco | | | |
| Home Address | 3149 Clove Dr | | | |
| Occupation | Liberty Tax Preparer | | | |
| Representing | treasurer | | | |
| Term of Office | | From: | 01/2009 | To: 01/2011 |
| Name | Cheri Maples | | | |
| Home Address | 4161 Veith Ave | | | |
| Occupation | Director, Center for Mindfulness and Justice | | | |
| Representing | President Emeritus | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Rick Brooks | | | |
| Home Address | 2616 Mason St. | | | |
| Occupation | UW Health Promotion Project | | | |
| Representing | at large | | | |
| Term of Office | | From: | 01/2009 | To: 01/2011 |
| Name | Tiffani Puccio | | | |
| Home Address | 2222 Packers Ave. | | | |
| Occupation | Student | | | |
| Representing | at large | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Gail Lucas | | | |
| Home Address | 2221 Luann Ln Apt. 5 | | | |
| Occupation | Parent | | | |
| Representing | South Madison | | | |
| Term of Office | | From: | 01/2009 | To: 01/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Rick Petzke | | | |
| Home Address | 885 Norman Drive, Stoughton | | | |
| Occupation | unemployed | | | |
| Representing | Stoughton/Oregon | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Linda Newman | | | |
| Home Address | 315 Westmoorland Blvd | | | |
| Occupation | Retired | | | |
| Representing | Madison Area Urban Ministry | | | |
| Term of Office | | From: | 01/2009 | To: 01/2011 |
| Name | Rebecca Kemble | | | |
| Home Address | 4217 School Rd | | | |
| Occupation | Cabdriver | | | |
| Representing | North Madison/Cooperatives | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Preston Austin | | | |
| Home Address | 1126 Spaight St | | | |
| Occupation | technocrat | | | |
| Representing | IT | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Kathleen Werner | | | |
| Home Address | 3322 Glacier Ridge Rd | | | |
| Occupation | | | | |
| Representing | Middleton | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Sandy Nelson | | | |
| Home Address | 755 Braxton Place #A905 | | | |
| Occupation | | | | |
| Representing | at large/ developmental disabilities community | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Linda Farmer | | | |
| Home Address | 1155 Erin St | | | |
| Occupation | | | | |
| Representing | Central Madison | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Charles Warner | | | |
| Home Address | 702 Lorillard Ct #209 | | | |
| Occupation | MGE | | | |
| Representing | MGE/PowerTime weatherization project | | | |
| Term of Office | | From: | 01/2010 | To: 01/2012 |
| Name | Ron Chance | | | |
| Home Address | 205 Dixon | | | |
| Occupation | Dane Co. Human Services | | | |
| Representing | at large/ | | | |
| Term of Office | | From: | 01/2009 | To: 01/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|-------|---------|-----|---------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 3 | 100% | 17 | 100% | ERROR | 0% |
| GENDER | | | | | | |
| MALE | 1 | 33% | 5 | 29% | 308 | 27% |
| FEMALE | 2 | 67% | 12 | 71% | 826 | 73% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 1 | 0% |
| TOTAL GENDER | 3 | 100% | 17 | 100% | 1,135 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 86 | 8% |
| 18-59 YRS | 3 | 100% | 16 | 94% | 918 | 81% |
| 60 AND OLDER | 0 | 0% | 1 | 6% | 115 | 10% |
| TOTAL AGE | 3 | 100% | 17 | 100% | 1,119 | 99% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 3 | 100% | 16 | 94% | 791 | 70% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 113 | 10% |
| ASIAN | 0 | 0% | 1 | 6% | 20 | 2% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 4 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 33 | 3% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 33 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 11 | 1% |
| TOTAL RACE | 3 | 100% | 17 | 100% | 972 | 86% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 30 | 3% |
| NOT HISPANIC OR LATINO | 3 | 100% | 17 | 100% | 1,105 | 97% |
| TOTAL ETHNICITY | 3 | 100% | 17 | 100% | 1,135 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 1 | 6% | 56 | 5% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 95,399 | 109,646 | 130,446 |
| Taxes | 9,565 | 9,565 | 11,800 |
| Benefits | 26,834 | 30,690 | 32,611 |
| SUBTOTAL A. | 131,798 | 173,576 | 272,235 |
| | | ERROR | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 19,100 | 23,200 | 36,646 |
| SUBTOTAL B. | 19,100 | 23,200 | 38,246 |
| | | | ERROR |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 5,600 | 5,600 | 6,000 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 5,600 | 5,600 | 8,000 |
| | | | ERROR |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 27,000 | 0 | 0 |
| Affiliation Dues | 800 | 800 | 1,500 |
| Capital Expenditure | 600 | 600 | 600 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 28,400 | 0 | 0 |
| | | ERROR | ERROR |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 27,800 | -600 | -600 |
| TOTAL OPERATING EXPENSES | 184,298 | 201,776 | 317,881 |
| E. TOTAL CAPITAL EXPENDITURES | 600 | 600 | 600 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|-------------|---------------|-----------------|-----------------|---------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly | A | B | C |
| | FTE | Salary | FTE | Salary | Wage | FTE | FTE | FTE |
| TimeBank Director | 0.75 | \$40K | 0.20 | \$40K | 0.00 | 0.10 | 0.10 | 0.00 |
| TimeBank Assistant Director/Youth Court Coordinator | 0.75 | \$31K | 1.00 | \$32K | 0.00 | 0.50 | 0.50 | 0.00 |
| Neighbor-to-Neighbor Coordinator | 0.80 | \$32K | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| Restorative Justice Coordinator | | 0 | 1.00 | 0 | 18.00 | 0.50 | 0.50 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 2.30 | 0 | 2.20 | 0 | | 1.10 | 1.10 | 0.00 |

| | |
|------------------------|---|
| TOTAL PERSONNEL COSTS: | 0 |
|------------------------|---|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Dane County TimeBank

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 50,901 | 37,700 | 9,375 | 3,826 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 64,304 | 64,304 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 38,966 | 25,867 | 11,325 | 1,774 | 0 |
| USER FEES | 2,500 | 0 | 2,500 | 0 | 0 |
| OTHER | 7,000 | 7,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 163,671 | 134,871 | 23,200 | 5,600 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 50,901 | 37,700 | 9,375 | 3,826 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 117,544 | 107,934 | 7,436 | 2,174 | 0 |
| FUNDRAISING DONATIONS | 27,192 | 15,867 | 11,325 | 0 | 0 |
| USER FEES | 2,500 | 0 | 2,500 | 0 | 0 |
| OTHER** | 10,000 | 10,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 208,137 | 171,501 | 30,636 | 6,000 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-----------------------|---------|---|
| MPD/OJA grant | 7,200 | carry-over from 2010 for South Youth Court location |
| OCS funds applied for | 110,344 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 117,544 | |

**OTHER 2011

| Source | Amount | Terms |
|-------------------------------|--------|---|
| Community Shares of Wisconsin | 10,000 | As a new member organization, DCT will receive a share of funds raised plus fur |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 10,000 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | East Isthmus Neighborhoods Planning Council | | |
| Mailing Address | 1321 East Mifflin St, Ste 201, Madison WI 53703 | | |
| Telephone | 608-204-0834 | | |
| FAX | 608-204-0835 | | |
| Admin Contact | Peng Her | | |
| Financial Contact | Peng Her | | |
| Website | www.eastisthmus.org | | |
| Email Address | roots@eastisthmus.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1967630 | | |
| State CN: | 44961 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|--|----------|--------|-------------------------|
| A | Building Neighborhood Capacity | | | |
| | Contact: | Peng Her | Phone: | 204-0834 |
| | | | Email: | pengher@eastisthmus.org |
| B | Access to Community Resources (Back to Work) | | | |
| | Contact: | Peng Her | Phone: | 204-0834 |
| | | | Email: | pengher@eastisthmus.org |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|-------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 41,834 | 41,834 | 53,271 | 48,271 | 5,000 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 34,000 | 35,606 | 30,000 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 0 | 35,000 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 75,834 | 77,440 | 118,271 | 48,271 | 5,000 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 30,000 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 35,000 |
| TOTAL REVENUE | 0 | | | | | | 65,000 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

EINPC is a coalition of neighborhood associations, business, and grassroots groups working together to improve E. Isthmus neighborhoods by providing resources to member associations, organizing grassroots participation, and building consensus to foster public participation. Purpose is to unite and strengthen E. Madison neighborhoods. Strive to maintain the E. Isthmus area as a diverse, active, economically sustainable, and vibrant place to live and work for all community members.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Established in 2000, EINPC leaders have led the planning council with the support of staff to build a grassroots coalition of east Madison neighborhood-based organizations by helping create new neighborhood assoc and the Grassroots Leadership College. EINPC brought east Madison neighborhoods together to build consensus and express a unified voice in large development projects, quality of our drinking water, city budget priorities, land use planning decisions, grassroots training needs, importance of neighborhood schools & youth services, and public safety issues. Held annual community forums including mayoral and alder candidates forums and community networking and visioning forum. Provided capacity building grants and technical assistance to member associations. In the process, EINPC have developed invaluable relationships and trust with residence. With the guidance of professional organizing staff we have developed strong relationships across neighborhood boundaries and partnerships with government agencies and other non profit groups to make a significant impact in engaging residents.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

10

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Mark Bergum | | | |
| Home Address | 1618 Rutledge St. Madison WI 53703 | | | |
| Occupation | Environmental Engineer | | | |
| Representing | Schenk-Atwood-Starkweather-Yahara Neighborhood Assoc. | | | |
| Term of Office | | From: | 03/2008 | To: 03/2011 |
| Name | Cassandra Garcia | | | |
| Home Address | 709 N. Fair Oaks Ave, Madison, WI 53714 | | | |
| Occupation | PhD Student UW-Madison | | | |
| Representing | Hawthorn Neighborhood Assoc | | | |
| Term of Office | | From: | 06/2008 | To: 06/2011 |
| Name | Dace Zeps | | | |
| Home Address | 3013 Worthington Ave, Madison, WI 53714 | | | |
| Occupation | UW Madison | | | |
| Representing | Worthington Neighborhood Assoc | | | |
| Term of Office | | From: | 07/2008 | To: 07/2011 |
| Name | Mary Anglim | | | |
| Home Address | 2134 E. Washington Ave, Madison, WI 53704 | | | |
| Occupation | Retired | | | |
| Representing | Emerson East Neighborhood Assoc | | | |
| Term of Office | | From: | 03/2008 | To: 03/2011 |
| Name | Joe Mingle | | | |
| Home Address | 1351 Rutledge St, Madison, WI 53703 | | | |
| Occupation | Self Employed | | | |
| Representing | Marquette Neighborhood Assoc | | | |
| Term of Office | | From: | 05/2009 | To: 05/2012 |
| Name | Jackie Douglas | | | |
| Home Address | 809 Jacobson Ave, Madison, WI 53714 | | | |
| Occupation | Freedom frm Religion Foundation | | | |
| Representing | Hawthorn Neighborhood Assoc | | | |
| Term of Office | | From: | 06/2008 | To: 06/2011 |
| Name | Dan Veroff | | | |
| Home Address | 2010 Yahara Place, Madison, WI 53704 | | | |
| Occupation | UW Extension-Applied Populations Labs | | | |
| Representing | At-Large | | | |
| Term of Office | | From: | 09/2009 | To: 09/2012 |
| Name | Adrienne Sella | | | |
| Home Address | 2541 Hoard St, Madison, WI 53704 | | | |
| Occupation | Realtor | | | |
| Representing | At-Large | | | |
| Term of Office | | From: | 05/2010 | To: 05/2013 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|----------------------------------|-------|---------|-------------|
| Name | Sadler Bell | | | |
| Home Address | 30 Harding St, Madison, WI 53714 | | | |
| Occupation | | | | |
| Representing | Eastmorland Comm Assoc | | | |
| Term of Office | | From: | 05/2010 | To: 05/2013 |
| Name | Betsy Meter Brooks | | | |
| Home Address | 2814 Union St, Madison, WI 53704 | | | |
| Occupation | Self Employed | | | |
| Representing | Friends of Starkweather Creek | | | |
| Term of Office | | From: | 06/2009 | To: 06/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Occupation

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 1 | 100% | 10 | 100% | 22 | 100% |
| GENDER | | | | | | |
| MALE | 1 | 100% | 4 | 40% | 10 | 45% |
| FEMALE | 0 | 0% | 6 | 60% | 12 | 55% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 1 | 100% | 10 | 100% | 22 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 1 | 100% | 9 | 90% | 22 | 100% |
| 60 AND OLDER | 0 | 0% | 1 | 10% | 0 | 0% |
| TOTAL AGE | 1 | 100% | 10 | 100% | 22 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 0 | 0% | 9 | 90% | 17 | 77% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 0 | 0% |
| ASIAN | 1 | 100% | 0 | 0% | 3 | 14% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 2 | 9% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 2 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 1 | 10% | 0 | 0% |
| TOTAL RACE | 1 | 100% | 10 | 100% | 22 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 1 | 10% | 0 | 0% |
| NOT HISPANIC OR LATINO | 1 | 100% | 9 | 90% | 22 | 100% |
| TOTAL ETHNICITY | 1 | 100% | 10 | 100% | 22 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 43,000 | 43,574 | 59,731 |
| Taxes | 9,400 | 0 | 0 |
| Benefits | 0 | 0 | 0 |
| SUBTOTAL A. | 52,400 | 43,574 | 59,731 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 19,641 | 30,426 | 55,000 |
| SUBTOTAL B. | 19,641 | 30,426 | 55,000 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 3,440 | 3,440 | 3,540 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 3,440 | 3,440 | 3,540 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 75,481 | 77,440 | 118,271 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

No staff turn over

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

[illegible]

| | |
|------------------------|--------|
| TOTAL PERSONNEL COSTS: | 43,000 |
|------------------------|--------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

East Isthmus Neighborhoods Planning Council

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 35,606 | 5,000 | 30,000 | 606 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 35,606 | 5,000 | 30,000 | 606 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 30,000 | 10,000 | 20,000 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 35,000 | 10,000 | 25,000 | 0 | 0 |
| TOTAL REVENUE | 65,000 | 20,000 | 45,000 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|---------------------|--------|--|
| Private foundations | 35,000 | Currently applying for grants for 2010-2011. |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 35,000 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|------------------------------------|--|--|
| Organization | East Madison Community Center | | |
| Mailing Address | 8 Straubel Court Madison, WI 53704 | | |
| Telephone | (608) 249-0861 | | |
| FAX | (608) 249-1606 | | |
| Admin Contact | Tom Moen | | |
| Financial Contact | Lora Ott | | |
| Website | www.eastmadisoncc.org | | |
| Email Address | tmoen@eastmadisoncc.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1941839 | | |
| State CN: | 6556-800 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------|----------|--------|-------------------------|
| A | Program A | | | |
| | Contact: | Tom Moen | Phone: | 249-0861 |
| | | | Email: | tmoen@eastmadisoncc.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | Tom Moen | Phone: | 249-0861 |
| | | | Email: | tmoen@eastmadisoncc.org |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | Tom Moen | Phone: | 249-0861 |
| | | | Email: | tmoen@eastmadisoncc.org |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 69,173 | 69,173 | 105,283 | 58,233 | 0 | 47,050 | 0 |
| MADISON-CDBG | 46,799 | 46,799 | 102,884 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 85,000 | 85,991 | 124,827 | 21,744 | 0 | 33,284 | 0 |
| UNITED WAY DESIG | 21,307 | 27,167 | 26,542 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 263,629 | 223,318 | 204,093 | 42,053 | 0 | 55,969 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 63 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 485,971 | 452,448 | 563,629 | 122,030 | 0 | 136,303 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---------|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 102,884 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 28,833 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 131,717 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 69,799 |
| UNITED WAY DESIG | 0 | | | | | | 26,542 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 77,238 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 173,579 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The East Madison Community Center has been established to promote educational, recreational and community activities for all citizens of its service area. EMCC strives to enhance the opportunities of as many individuals and groups as possible, with the assistance of public and private funds, and with the support of paid and volunteer staff.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

On the crest of commemorating its 45th anniversary, the East Madison Community Center has established a proud tradition of integrity, compassion, inclusiveness and customer service that has generated enthusiastic participant surveys and a respect from funders and other partners. Program evaluations have reflected consistent, exemplary community services. EMCC has received over 20 awards in the last 12 years since the United Neighborhood Centers dissolved and area Centers went independent. It is heartening to see the Community Development Division staff and committees will "consider the quality of Center's programming, resident participation and Center user satisfaction in recommending for funding for Centers for 2011."

The East Madison Community Center's 13 person Board of Directors has 125 years of total service as the governing body of EMCC. The Center's six primary staff has worked at EMCC for over 80 years. Children, families, funders and program collaborators who seek trust, stability and experience presented in a caring and enjoyable work setting, know they will have a capable friend in their relationship with the East Madison Community Center.

The Center's Executive Director has served in that capacity since 1974. The Wisconsin State Journal has dubbed him the "Dean of Community Centers" for his decades of service and track record of "developing services that have an impact and for helping to bring positive changes to troubled neighborhoods." The Center's Youth Program Manager for the past 19 years, is also a teacher with MMSD. He teaches kids who have been expelled from school each day from 7-11 A.M. He spends the rest of his day, evenings and weekends managing EMCC programs for neighborhood kids. He has participated in national trainings with early pioneers of "best practices", the Search Institute, renowned for their research in assembling the "40 Developmental Assets" known for successfully engaging youth in positive behaviors. The Youth Program Manager is also a trainer and leader in his field. He has been honored by the Downtown Kiwanis, CDA, The State of Wisconsin, the U.S Dept. of Health and Human Services, Dane County Public Health Nurses, Dane County Juvenile Courts and numerous other agencies.

The Centers Assistant Director is also a part time teacher and has worked in the field of child development and administration since the early 1990's. She was a Youth Coordinator at Neighbor House Community Center for many years and followed that experience by serving as a teacher in Holland for five years. Upon returning to the states she was hired as the Manager of the Bridge Lake Point Waunona Neighborhood Center. She has worked at EMCC the past five years developing resources, organizing job fairs, coordinating special events and implementing new programs (family activities, nutrition programs...) for EMCC's newly expanded facility which tripled the size of the Center. Among her honors are two awards from Dane County Joining Forces for Families.

As far experience and qualifications - various other EMCC paid staff have:

- ~grown up in Chicago's notorious Cabrini Green Housing project
- ~received various community honors from MMSD and JFF
- ~attended and/or volunteered in Center programs
- ~lived in challenged neighborhoods in EMCC's service area
- ~managed girls development groups
- ~attended local colleges
- ~and served as outstanding role models for children from the community.

In 1981 the Center relocated from some two bedroom apartments on Straubel St. to its own two room, two office facility in the heart of Truax housing. Three successful Capital Campaigns between 1991 and 2008 created enough space for the "focal point" of the neighborhood to become a thriving hub of community services as well as gathering place for eastside neighborhood associations, area businesses, service clubs, birthday parties, marriages and funerals. Past performance and experience indicate continued success for EMCC in 2011 and beyond.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

7

How many Board seats are indicated in your agency by-laws?

Max of 20

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Aaron Blacks | | | |
| Home Address | 1337 Williamson Street Madison, WI 53704 | | | |
| Occupation | City of Madison Metro Driver | | | |
| Representing | Vice President | | | |
| Term of Office | | From: | 01/2005 | To: current |
| Name | Sharon Dietzman | | | |
| Home Address | 1418 Williamson Street Madison, WI 53703 | | | |
| Occupation | Post Office Clerk | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 01/2005 | To: current |
| Name | Ellwood Carey | | | |
| Home Address | 4613 Hayes Road #4 Madison, WI 53704 | | | |
| Occupation | Retired Clergy | | | |
| Representing | Secretary | | | |
| Term of Office | | From: | 01/1985 | To: current |
| Name | Denise Charkowski | | | |
| Home Address | 1327 Carpenter Street Madison, WI 53704 | | | |
| Occupation | Procurement Specialist | | | |
| Representing | Treasurer | | | |
| Term of Office | | From: | 01/2002 | To: current |
| Name | Pam Crawford | | | |
| Home Address | 3115 Webb Street Madison, WI 53714 | | | |
| Occupation | Benefits Plan Administrator | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 01/2009 | To: current |
| Name | Ruth Devine | | | |
| Home Address | 507 Vanderbilt Drive Waunakee, WI 53597 | | | |
| Occupation | Attorney | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 01/2008 | To: current |
| Name | Qiana Holmes | | | |
| Home Address | 1416 Williamson Street Madison, WI 53703 | | | |
| Occupation | Special Education Assistant | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 01/2007 | To: current |
| Name | Ebony Jackson | | | |
| Home Address | 830 Walnut Street Verona, WI 53593 | | | |
| Occupation | Social Worker | | | |
| Representing | Community Representative | | | |
| Term of Office | | From: | 01/2005 | To: current |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Occupation

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Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|---|-------|---------|-----|---------|
| Kris Rasmussen | | | | |
| 1808 Jefferson Street Madison, WI 53711 | | | | |
| Attorney | | | | |
| President | | | | |
| | From: | 01/1987 | To: | current |
| Lisa Rutherford | | | | |
| 7121 Countrywood Lane Madison, WI 53719 | | | | |
| Attorney | | | | |
| Community Representative | | | | |
| | From: | 01/1994 | To: | current |
| De'Kendra Stamps | | | | |
| 1803 Conservative Place Madison, WI 53713 | | | | |
| Program Coordinator - YWCA | | | | |
| Community Representative | | | | |
| | From: | 01/2007 | To: | current |
| Der Xiong | | | | |
| 1633 Wright Street Madison, WI 53704 | | | | |
| Student | | | | |
| Community Representative | | | | |
| | From: | 01/2005 | To: | current |
| Pat DiBiase | | | | |
| 533 W. Main Street #112 Madison, WI 53703 | | | | |
| Retired Teacher | | | | |
| Community Representative | | | | |
| | From: | 01/1999 | To: | current |
| | | | | |
| | | | | |
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| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 12 | 100% | 13 | 100% | 375 | 100% |
| GENDER | | | | | | |
| MALE | 6 | 50% | 2 | 15% | 150 | 40% |
| FEMALE | 6 | 50% | 11 | 85% | 225 | 60% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 12 | 100% | 13 | 100% | 375 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 4 | 33% | 0 | 0% | 75 | 20% |
| 18-59 YRS | 8 | 67% | 11 | 85% | 270 | 72% |
| 60 AND OLDER | 0 | 0% | 2 | 15% | 30 | 8% |
| TOTAL AGE | 12 | 100% | 13 | 100% | 375 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 3 | 25% | 8 | 62% | 206 | 55% |
| BLACK/AFRICAN AMERICAN | 7 | 58% | 4 | 31% | 99 | 26% |
| ASIAN | 1 | 8% | 1 | 8% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 46 | 12% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 8% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 1 | 100% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 24 | 6% |
| TOTAL RACE | 12 | 100% | 13 | 100% | 375 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 12 | 100% | 13 | 100% | 375 | 100% |
| TOTAL ETHNICITY | 12 | 100% | 13 | 100% | 375 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 258,428 | 253,311 | 313,349 |
| Taxes | 18,793 | 20,646 | 25,685 |
| Benefits | 24,973 | 37,017 | 43,975 |
| SUBTOTAL A. | 302,194 | 310,974 | 383,009 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 129,278 | 123,475 | 139,120 |
| SUBTOTAL B. | 129,278 | 123,475 | 139,120 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 7,631 | 17,999 | 41,500 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 7,631 | 17,999 | 41,500 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 439,103 | 452,448 | 563,629 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

N/A

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--------------------------|------|---------|----------|----------|----------------|-----|-----|-----|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Center Director | 1.0 | 72,720 | 1.0 | 76,256 | 0.00 | 0.2 | 0.0 | 0.1 |
| Assistant Director | 1.0 | 43,322 | 1.0 | 45,388 | 0.00 | 0.1 | 0.0 | 0.2 |
| Youth Manager | 1.0 | 54,989 | 1.0 | 57,638 | 0.00 | 0.3 | 0.0 | 0.3 |
| Lead Youth Worker | 1.0 | 31,398 | 1.0 | 32,932 | 0.00 | 0.4 | 0.0 | 0.5 |
| Youth Worker | 0.3 | 5,460 | 0.6 | 9,828 | 0.00 | 0.3 | 0.0 | 0.3 |
| Youth Worker | 0.0 | 0 | 0.2 | 4,809 | 0.00 | 0.1 | 0.0 | 0.1 |
| Youth Worker | 1.0 | 23,859 | 1.0 | 24,960 | 0.00 | 0.1 | 0.0 | 0.7 |
| Youth Worker | 0.0 | 0 | 1.0 | 27,040 | 0.00 | 0.4 | 0.0 | 0.4 |
| Administrative Assistant | 0.5 | 13,758 | 1.0 | 28,346 | 0.00 | 0.2 | 0.0 | 0.1 |
| Summer Camp Counselors | 0.3 | 7,806 | 0.2 | 6,108 | 0.00 | 0.1 | 0.0 | 0.1 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 6.1 | 253,312 | 8.0 | 313,305 | | 2.0 | 0.0 | 2.6 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 313,305 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

East Madison Community Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | | | | 0 |
| UNITED WAY ALLOC | 59,781 | 38,260 | 19,675 | 1,845 | 0 |
| UNITED WAY DESIG | 27,167 | 17,217 | 9,119 | 830 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 61,289 | 40,173 | 19,178 | 1,937 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 148,237 | 95,651 | 47,973 | 4,613 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 69,799 | 47,029 | 18,255 | 4,515 | 0 |
| UNITED WAY DESIG | 26,542 | 11,960 | 13,286 | 1,296 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 77,238 | 51,280 | 19,821 | 6,137 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 173,579 | 110,269 | 51,362 | 11,948 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|-------------------------------|--|--|
| Organization | Freedom, Inc | | |
| Mailing Address | 601 Bayview Madison, WI 53713 | | |
| Telephone | 608-661-4089 | | |
| FAX | 608-441-1429 | | |
| Admin Contact | Mee Vang | | |
| Financial Contact | Kabzuag Vaj | | |
| Website | | | |
| Email Address | refugeeproject@hotmail.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 43-2023570 | | |
| State CN: | 47055 | | |
| DUNS # | 361258663 | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|-----------|-------------|--------|--------------|--------|----------------------------|
| A | Program A | | | | | |
| | Contact: | Kabzuag Vaj | Phone: | 608-217-7754 | Email: | refugeeproject@hotmail.com |
| B | Program B | | | | | |
| | Contact: | Mee Vang | Phone: | 608-661-4089 | Email: | mim_vaj@hotmail.com |
| C | Program C | | | | | |
| | Contact: | Mee Vang | Phone: | 608-661-4089 | Email: | mim_vaj@hotmail.com |
| D | Program D | | | | | |
| | Contact: | Kabzuag Vaj | Phone: | 608-661-4089 | Email: | refugeeproject@hotmail.com |
| E | Program E | | | | | |
| | Contact: | | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 12,179 | 12,179 | 73,034 | 25,001 | 27,754 | 20,279 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 150,085 | 175,491 | 122,459 | 5,869 | 54,950 | 0 | 0 |
| FUNDRAISING DONATIONS | | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 58,112 | 103,782 | 101,482 | 6,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 220,376 | 291,452 | 296,975 | 36,870 | 82,704 | 20,279 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 61,640 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 95,482 |
| TOTAL REVENUE | 0 | | | | | | 157,122 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Freedom, Inc is a non-profit organization that began organizing within a community of Hmong youth. Freedom, Inc's mission, to end violence against women and children, is to engage low-to no-income communities of color in Dane County, WI; to challenge the fundamental root causes of violence against women and youth, institutional violence, poverty, sexism, racism, and homophobia through leadership development and community organizing in ways that are language-gender and culture-specific to women and youth and that bring about deep social, cultural, and economic change.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Freedom, Inc is the only organization in Dane County that specifically prioritizes Southeast Asian women's and youth issues and more recently, Queer youth of color and African American youth organizing. Each program is designed to meet cultural-, gender-, and age-specific needs of these communities. Due to the different cultural and social practices of various Freedom, Inc groups, our agency promotes staff and volunteer diversity to meet specific racial, cultural and linguistic needs of each community served and develops cultural competence as a fundamental principle. Freedom, Inc's staff's have a combined 40 years of experience working with marginalized communities, especially women and children's issues. All staffs possess the specialized background, skills, and experience needed to operate programs and services to the communities we currently serve. In 2006, Freedom, Inc provided services to over 600 people, in 2007 we provided services to over 500 people. It is clear that people trust Freedom, Inc and that we have a proven track record for successfully working with Hmong/SEA and marginalized communities in Madison, WI.

Membership in Freedom, Inc programs is comprised entirely youth and women of color—mostly Hmong, other Southeast Asian, African-American, with growing numbers of Latino/a members from low-income families. Our members reflect how our mission is expanding to mobilize all low-income communities of color. Since our youth programs are led by youth of color, they go above and beyond cultural competency to address cultural self-determination. In organizing around violence against women, Freedom, Inc has been a key leader in creating accountability by changing cultures of both Hmong patriarchy and social services paternalism. We empower survivors of violence as agents of social change, and we advocate for service providers and policy-makers to follow their leadership.

Current staffs are three Hmong women, one queer-identified African-American woman who organizes LGBTQ youth of color and African American girls/teens, and one Korean American woman who has extensive experience working and organizing youth/teens.

Staff qualifications.

Kabzuag Vaj. Kabzuag came with her family as a refugee child to the United States in 1981, and she has been advocating for women and children since she was 15 years old. She co-founded Freedom, Inc., a grassroots organization that advocates and provides services to low income communities of color (specifically Hmong) in Dane County, WI. She has worked on social justice issues such as welfare reform, immigration issues, youth justice, and racial profiling. She has worked on ending violence against women and children, including addressing trafficking issues/abusive international marriages and murder-suicide within the Hmong community, creating innovative programs that are culturally, linguistically and gender specific to address DV, dating violence, and abuse in later life in the Hmong community. She has been instrumental in building young leaders in Madison and assisting other women of color to organize against oppression. Kabzuag has served on the board of National Coalition Against Domestic Violence, WI Coalition Against Domestic Violence, INCITE! Women of Color Against Violence, and National Asian Pacific Islander Institute On Domestic Violence Advisory Committee. She serves on the Office of Justice Assistance STOP Advisory Committee and Creative Intervention Advisory Board.

Mee Vang- Mee is bilingual and bicultural; she came to this country as the sole survivor of ten children. In her three years of working with FI, she has helped more than 100 women and children live healthier lives. She provides assistance to women who need legal, economic, social, and emotional advocacy. Mee also works with Hmong elders; she created an open door policy where elders can walk-in (making appointments for elders is a hard thing to do) She is well respected by Hmong women and elders because of her unconditional commitment. Due to cultural restrictions, most Hmong women are not allowed to learn Hmong rituals and customs, but Mee is one of the very few Hmong women who has knowledge of these, from her father who was a shaman.

Bophia So- Bophia is bilingual and bicultural; she is a Khmer Rouge survivor and came to this country as a refugee. She is a domestic violence survivor and advocate for Cambodian women. Bophia has provided services for the Cambodian community for the past 6 years. She currently works with Cambodian families to address mental health issues and domestic violence.

Tracy Benson-Tracy has worked on youth issues in Madison, WI for the past 10 years. She has provided services to teens of color around issues of racial profiling, academic achievement, and juvenile justice. For C

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

1

How many Board seats are indicated in your agency by-laws?

3

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Cynthia Lin | | | |
| Home Address | 1227 Spaight Street Madison WI 53703 | | | |
| Occupation | Social Justice Coordinator-UW Madison | | | |
| Representing | Board President | | | |
| Term of Office | | From: | 07/2008 | To: 07/2013 |
| Name | Kristen Petroschius | | | |
| Home Address | 1145 Petra Place Apt 1 Madison, WI 53713 | | | |
| Occupation | YWCA Job Training Coordinator | | | |
| Representing | Treasurer | | | |
| Term of Office | | From: | 02/2007 | To: 02/2012 |
| Name | Margaret Afi Lake | | | |
| Home Address | 1820 Fisher St Madison, WI 53713 | | | |
| Occupation | After School Coordinator-Lussier Community Education Center | | | |
| Representing | Community | | | |
| Term of Office | | From: | 04/2008 | To: 04/2013 |
| Name | Mee Kong | | | |
| Home Address | 5858 Oxbow Bend Madison, WI 53716 | | | |
| Occupation | Economic Support Specialist-Dane County Human Services | | | |
| Representing | Community | | | |
| Term of Office | | From: | 04/2009 | To: 04/2014 |
| Name | Xee Sandy Vue | | | |
| Home Address | 104 Deer Valley Road # 7 Madison, WI 53713 | | | |
| Occupation | Polysomnographer-UW Health | | | |
| Representing | Community | | | |
| Term of Office | | From: | 04/2009 | To: 04/2014 |
| Name | Ali Brooks | | | |
| Home Address | 1346 Rutledge St. #2 Madison, WI 53703 | | | |
| Occupation | Student-UW Madison | | | |
| Representing | Community | | | |
| Term of Office | | From: | 06/2009 | To: 06/2014 |
| Name | Mario Sierra | | | |
| Home Address | 615 West Main Street. #310 Madison, WI 53703 | | | |
| Occupation | Program Coordinator-Centro Hispano | | | |
| Representing | Community | | | |
| Term of Office | | From: | 06/2009 | To: 06/2014 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|-------|---------|-----|---------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 6 | 100% | 7 | 100% | 13 | 100% |
| GENDER | | | | | | |
| MALE | 0 | 0% | 1 | 14% | 5 | 38% |
| FEMALE | 6 | 100% | 6 | 86% | 7 | 54% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 1 | 8% |
| TOTAL GENDER | 6 | 100% | 7 | 100% | 13 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 6 | 46% |
| 18-59 YRS | 6 | 100% | 6 | 86% | 5 | 38% |
| 60 AND OLDER | 0 | 0% | 1 | 14% | 2 | 15% |
| TOTAL AGE | 6 | 100% | 7 | 100% | 13 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 0 | 0% | 2 | 29% | 2 | 15% |
| BLACK/AFRICAN AMERICAN | 1 | 17% | 1 | 14% | 3 | 23% |
| ASIAN | 5 | 83% | 3 | 43% | 8 | 62% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 1 | 14% | 0 | 0% |
| TOTAL RACE | 6 | 100% | 7 | 100% | 13 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 1 | 14% | 0 | 0% |
| NOT HISPANIC OR LATINO | 6 | 100% | 6 | 86% | 13 | 100% |
| TOTAL ETHNICITY | 6 | 100% | 7 | 100% | 13 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 2 | 15% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 126,523 | 187,855 | 205,750 |
| Taxes | 12,027 | 14,041 | 17,060 |
| Benefits | 5,425 | 18,140 | 17,214 |
| SUBTOTAL A. | 143,975 | 220,036 | 240,024 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 71,301 | 65,716 | 50,951 |
| SUBTOTAL B. | 71,301 | 65,716 | 50,951 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 3,600 | 4,200 | 4,500 |
| Mortgage (P&I) / Depreciation / Taxes | 1,500 | 1,500 | 1,500 |
| SUBTOTAL C. | 5,100 | 5,700 | 6,000 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 220,376 | 291,452 | 296,975 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

14.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Freedom, Inc's staff retention rate is extremely good. In the past 5 years we have had only one staff leave our agency. Freedom, Inc's policy of hiring people culturally/linguistically/gender/age appropriate for each job also helps to keep the programs and environment positive and engaging. Most importantly Freedom, Inc encourages, supports and invest in the professional and personal growth and development of our staffs. We believe in paying our staffs competitive wages and investing in their future.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| | 2010 | | 2011 | | | A | B | C |
|--|-------------|----------------|-----------------|--------------------|----------------|------|------|------|
| Staff Position/Category | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | Hourly Wage | FTE | FTE | FTE |
| Executive Director | 1.00 | 45,000 | 1.00 | 45,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Hmong Family Strengthening Coordinator | 1.00 | 40,000 | 1.00 | 40,000 | 0.00 | 0.00 | 0.13 | 0.00 |
| Health Justice Project Director | 1.00 | 35,000 | 1.00 | 35,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Cambodian Family Strengthening Coordinator | 0.65 | 22,750 | 0.65 | 22,750 | 0.00 | 0.00 | 0.61 | 0.00 |
| Organizing Director | 0.65 | 22,750 | 1.00 | 22,750 | 0.00 | 0.00 | 0.00 | 0.00 |
| Southeast Asian Youth Coordinator | 0.65 | 22,750 | 0.65 | 22,750 | 0.00 | 0.60 | 0.00 | 0.00 |
| SEA Outreach Coordinator | 0.00 | 0 | 0.50 | 17,500 | 0.00 | 0.00 | 0.00 | 0.50 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 4.95 | 188,250 | 5.80 | 205,750 | | 0.60 | 0.74 | 0.50 |

| | |
|------------------------|---------|
| TOTAL PERSONNEL COSTS: | 205,750 |
|------------------------|---------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Freedom, Inc

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 74,562 | 47,268 | 26,694 | 600 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 94,618 | 67,704 | 22,414 | 4,500 | 0 |
| TOTAL REVENUE | 169,180 | 114,972 | 49,108 | 5,100 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 61,640 | 54,996 | 6,044 | 600 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 95,482 | 63,960 | 26,722 | 4,800 | 0 |
| TOTAL REVENUE | 157,122 | 118,956 | 32,766 | 5,400 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-------------------------------|--------|------------------------|
| Dept of Children and Families | 61,640 | DV Services: 12 months |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 61,640 | |

**OTHER 2011

| Source | Amount | Terms |
|-----------------------------|--------|------------------------------------|
| Robert W Johnson Foundation | 82,262 | Social Justice Services; 12 months |
| Donations/Contributions | 9,320 | Unrestricted; varies |
| In-kind Donations | 3,900 | Rent & Utilities; 12 months |
| | 0 | |
| | 0 | |
| TOTAL | 95,482 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---------------------------------------|--|--|
| Organization | FAMILY SERVICE MADISON | | |
| Mailing Address | 128 EAST OLIN AVENUE MADISON WI 53713 | | |
| Telephone | 606-316-1127 | | |
| FAX | 608-252-1333 | | |
| Admin Contact | DAVID JOHNSON | | |
| Financial Contact | CHARLES BRIDWELL | | |
| Website | WWW.FSMAD.ORG | | |
| Email Address | DAVIDJ@FSMAD.ORG | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-0806186 | | |
| State CN: | | | |
| DUNS # | 46531083 | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|-----------|--------------|--------|----------|--------|------------------|
| A | BRIDGES | | | | | |
| | Contact: | Doug McLain | Phone: | 316-1118 | Email: | dougmc@fsmad.org |
| B | Program B | | | | | |
| | Contact: | Kathy Schoff | Phone: | 316-1135 | Email: | kathys@fsmad.org |
| C | Program C | | | | | |
| | Contact: | | Phone: | | Email: | |
| D | Program D | | | | | |
| | Contact: | | Phone: | | Email: | |
| E | Program E | | | | | |
| | Contact: | | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|-------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 1,432,687 | 1,354,742 | 1,354,742 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 5,264 | 5,282 | 5,282 | 2,387 | 2,895 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 187,757 | 168,930 | 168,930 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 673,795 | 672,000 | 672,000 | 0 | 2,004 | 0 | 0 |
| OTHER | 465,073 | 400,360 | 400,360 | 11,440 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,764,576 | 2,601,314 | 2,601,314 | 13,827 | 4,899 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 1,354,742 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 168,930 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 669,996 |
| OTHER | 0 | | | | | | 388,920 |
| TOTAL REVENUE | 0 | | | | | | 2,582,588 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Providing human services to instill hope and promote wellness in our community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Family Service has been certified by the Council on Accreditation (COA). COA is an international, independent, not-for-profit child and family service and behavioral healthcare accreditation organization. Family Service has been certified by the State of Wisconsin as an approved facility under Chapter 51 of the Wisconsin Statutes for the following programs CSAS –Outpatient Treatment HFS 75.13, CSAS-Prevention HFS 75.04, Mental Health Outpatient HFS 61.91, and Mental Health-Day Treatment for Children 1 HFS 40.11(2)(a) through September 30 2011, Certificate Number: 1327.

The Family Service Madison outpatient department employs therapists who are masters prepared and state licensed. Clinicians providing treatment to CVH clients have extensive experience addressing the priority objectives of the CVH project. They have participated in trauma informed training and incorporate this information into treatment practice. All clinicians in the unit have expertise in domestic violence issues including batterer's treatment and victim services. The agency provides 24 hour, 7 days a week crisis coverage for active clients. The team follows the agency and individual unit Quality Assurance or Performance and Quality Improvement Plan (PQI). The outpatient team assures quality by participating in two levels of case review, both technical and clinical. The program collects and uses outcome data for treatment planning and to monitor effectiveness. The team participates in individual and group clinical supervision.

Family Service Madison has the necessary infrastructure to provide outpatient services. This structure includes: direct service staff, supervisors and directors who are experienced and trained in providing outpatient counseling services; established program protocols, policies and procedures; established billing and reporting procedures and systems to pursue insurance revenue; HMO contracts and relationships with HMO triage personnel; and agency clinical resources.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

10

How many Board seats are indicated in your agency by-laws?

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Patricia Faust | | | |
| Home Address | 1216 Dolan Drive, Sun Prairie, WI 53590 | | | |
| Occupation | Police Detective | | | |
| Representing | | | | |
| Term of Office | Term 2 | From: | 01/2010 | To: 12/2013 |
| Name | Dr. Joy Rice | | | |
| Home Address | 2727 Marshall Ct, Madison, WI 53705 | | | |
| Occupation | Psychiatrist | | | |
| Representing | | | | |
| Term of Office | Term 1 | From: | 01/2008 | To: 12/2011 |
| Name | David Steiner | | | |
| Home Address | 9622 Sandhill Road, Middleton, WI 53562 | | | |
| Occupation | Management Consultant | | | |
| Representing | | | | |
| Term of Office | Term 1 | From: | 01/2008 | To: 12/2011 |
| Name | Glenn Krieg | | | |
| Home Address | 7025 Raymond Road | | | |
| Occupation | CPA | | | |
| Representing | | | | |
| Term of Office | Term 2 | From: | 01/2010 | To: 12/2013 |
| Name | Ileana Rodriguez | | | |
| Home Address | 21 N. Park Street, Madison, WI 53715 | | | |
| Occupation | Senior Outreach Specialist | | | |
| Representing | | | | |
| Term of Office | Term 1 | From: | 01/2007 | To: 12/2010 |
| Name | T. Michael Osborne | | | |
| Home Address | 2912 Marketplace Drive, Madison, WI 53719 | | | |
| Occupation | Property Management | | | |
| Representing | | | | |
| Term of Office | Term 2 | From: | 01/2010 | To: 12/2013 |
| Name | Christine Kenyon | | | |
| Home Address | PO Box 8950, Madison WI 53708 | | | |
| Occupation | Property / Liability Insurance Specialist | | | |
| Representing | | | | |
| Term of Office | Term 1 | From: | 01/2009 | To: 12/2012 |
| Name | Janet Anthon | | | |
| Home Address | 2 E Gilman Street | | | |
| Occupation | Insurance Executive | | | |
| Representing | | | | |
| Term of Office | Term 1 | From: | 01/2009 | To: 12/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Farrah Rifelj | | | |
| Home Address | 700 Firststar Plaza, Madison, WI 53701 | | | |
| Occupation | Attorney | | | |
| Representing | | | | |
| Term of Office | Term 1 | From: | 01/2010 | To: 12/2013 |
| Name | Christopher Howe | | | |
| Home Address | PO Box 8046, Madison, WI 53718 | | | |
| Occupation | Credit Union Executive | | | |
| Representing | | | | |
| Term of Office | Term 2 | From: | 01/2010 | To: 12/2013 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Home Address

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Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 52 | 100% | 10 | 100% | 0 | 0% |
| GENDER | | | | | | |
| MALE | 15 | 29% | 4 | 40% | 0 | 0% |
| FEMALE | 37 | 71% | 6 | 60% | 0 | 0% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 52 | 100% | 10 | 100% | 0 | 0% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 49 | 94% | 10 | 100% | 0 | 0% |
| 60 AND OLDER | 3 | 6% | 0 | 0% | 0 | 0% |
| TOTAL AGE | 52 | 100% | 10 | 100% | 0 | 0% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 48 | 92% | 9 | 90% | 0 | 0% |
| BLACK/AFRICAN AMERICAN | 3 | 6% | 0 | 0% | 0 | 0% |
| ASIAN | 1 | 2% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 1 | 10% | 0 | 0% |
| TOTAL RACE | 52 | 100% | 10 | 100% | 0 | 0% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 1 | 10% | 0 | 0% |
| NOT HISPANIC OR LATINO | 52 | 100% | 9 | 90% | 0 | 0% |
| TOTAL ETHNICITY | 52 | 100% | 10 | 100% | 0 | 0% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,677,021 | 1,599,880 | 1,599,880 |
| Taxes | 124,491 | 120,621 | 120,621 |
| Benefits | 251,780 | 230,485 | 230,485 |
| SUBTOTAL A. | 2,053,292 | 1,950,986 | 1,950,986 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 421,927 | 442,223 | 442,223 |
| SUBTOTAL B. | 421,927 | 442,223 | 442,223 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 95,691 | 79,500 | 79,500 |
| Mortgage (P&I) / Depreciation / Taxes | 115,598 | 128,605 | 128,605 |
| SUBTOTAL C. | 211,289 | 208,105 | 208,105 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 2,686,508 | 2,601,314 | 2,601,314 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

10.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

[illegible]

| | |
|-------------------------------|------------------|
| TOTAL PERSONNEL COSTS: | 1,599,880 |
|-------------------------------|------------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

FAMILY SERVICE MADISON

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 1,354,742 | 1,016,057 | 230,306 | 108,379 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 168,930 | 126,698 | 28,718 | 13,514 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 669,996 | 502,497 | 113,899 | 53,600 | 0 |
| OTHER | 388,920 | 291,690 | 66,116 | 31,114 | 0 |
| TOTAL REVENUE | 2,582,588 | 1,936,942 | 439,039 | 206,607 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 1,354,742 | 1,016,057 | 230,306 | 108,379 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 168,930 | 126,698 | 28,718 | 13,514 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 669,996 | 502,497 | 113,899 | 53,600 | 0 |
| OTHER** | 388,920 | 291,690 | 66,116 | 31,114 | 0 |
| TOTAL REVENUE | 2,582,588 | 1,936,942 | 439,039 | 206,607 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|----------------------|---------|-------|
| Rent Income | 122,680 | |
| EAP Contracts | 68,020 | |
| Management Contracts | 188,547 | |
| Other | 9,673 | |
| | 0 | |
| TOTAL | 388,920 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Irwin A and Robert D Goodman Community Center | | |
| Mailing Address | 149 Waubesa St. | | |
| Telephone | 241-1574 | | |
| FAX | 241-1518 | | |
| Admin Contact | Becky Steinhoff | | |
| Financial Contact | Mary Smith | | |
| Website | www.goodmancenter.org | | |
| Email Address | becky@goodmancenter.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1919172 | | |
| State CN: | | | |
| DUNS # | 825816002 | | |

2. CONTACT INFORMATION

| | | | |
|---|---|-----------------|-------------------------------------|
| A | Program A- Elementary School Childcare | | |
| | Contact: Angela Tortorice | Phone: 241-1574 | Email: angela@goodmancenter.org |
| B | Program B- Parents leading Parents | | |
| | Contact: Amy Bennett | Phone: 241-1574 | Email: amy@goodmancenter.org |
| C | Program C- Preschool Childcare | | |
| | Contact: Angela Tortorice | Phone: 241-1574 | Email: angela@goodmancenter.org |
| D | Program D- Middle School Achievement | | |
| | Contact: Meme Kintner | Phone: 241-1574 | Email: meme@goodmancenter.org |
| E | Program E-TEEN (Teen Education and Empliment Network) | | |
| | Contact: Norma Jean Simon | Phone: 241-1574 | Email: normajeane@goodmancenter.org |
| F | Program F- Neighborhood Center Support | | |
| | Contact: Becky Steinhoff | Phone: 241-1574 | Email: becky@goodmancenter.org |
| G | Program G- Girls Inc | | |
| | Contact: Meme Kintner | Phone: 241-1574 | Email: meme@goodmancenter.org |
| H | Program H- High School Achievement | | |
| | Contact: Meme Kintner | Phone: 241-1574 | Email: meme@goodmancenter.org |
| I | Program I- Senior Services | | |
| | Contact: Marlene Storms | Phone: 241-1574 | Email: marlene@goodmancenter.org |
| J | Program J Supporting Successful Employment | | |
| | Contact: Tanya Martinez Knauer | Phone: 241-1574 | Email: tanyamk@goodmancenter.org |
| K | Program K | | |
| | Contact: | Phone: | Email: |
| L | Program L | | |
| | Contact: | Phone: | Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---------|---------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 8,900 | 17,121 | 17,566 | 0 | 0 | 0 | 9,345 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 228,326 | 228,011 | 271,758 | 91,772 | 10,000 | 41,770 | 22,989 |
| MADISON-CDBG | 43,965 | 43,965 | 55,000 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 85,670 | 78,303 | 104,243 | 29,925 | 10,000 | 0 | 7,035 |
| UNITED WAY DESIG | 42,138 | 45,667 | 59,532 | 9,450 | 0 | 9,450 | 4,200 |
| OTHER GOVT | 406,051 | 489,250 | 504,263 | 100,000 | 45,000 | 17,010 | 57,750 |
| FUNDRAISING DONATIONS | 835,597 | 818,128 | 827,198 | 69,300 | 15,000 | 118,003 | 40,880 |
| USER FEES | 524,470 | 623,900 | 654,595 | 115,500 | 0 | 77,490 | 0 |
| OTHER | 220,811 | 35,000 | 36,750 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,395,928 | 2,379,345 | 2,530,905 | 415,947 | 80,000 | 263,723 | 142,199 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---------|---------|---------|--------|--------|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 8,221 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 12,000 | 0 | 12,364 | 60,344 | 7,000 | 13,520 | 0 |
| MADISON-CDBG | 0 | 55,000 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 10,000 | 0 | 0 | 21,593 | 13,690 | 0 | 0 |
| UNITED WAY DESIG | 11,832 | 0 | 6,300 | 13,300 | 5,000 | 0 | 0 |
| OTHER GOVT | 45,000 | 22,131 | 17,500 | 40,453 | 0 | 6,000 | 0 |
| FUNDRAISING DONATIONS | 66,355 | 21,420 | 81,060 | 108,184 | 54,846 | 6,200 | 0 |
| USER FEES | 0 | 231,550 | 0 | 5,250 | 10,605 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 145,187 | 330,101 | 125,445 | 249,124 | 91,141 | 25,720 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 12,000 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 153,419 |
| FUNDRAISING DONATIONS | 0 | | | | | | 245,950 |
| USER FEES | 0 | | | | | | 214,200 |
| OTHER | 0 | | | | | | 36,750 |
| TOTAL REVENUE | 0 | | | | | | 662,319 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

We strengthen lives in our community

In fulfilling its mission GCC creates and coordinates space, programs, and services that reflect the community's ethnic and economic diversity: builds a sense of community; Provides activities, education, social development and nourishment to at-risk children, parents and seniors; Provide emergency food; Organizes community events for education, socializing and celebration; Organize volunteer opportunities; Provide community space ; Provides information about community issues, people and events; Refers people requesting assistance to appropriate agency

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Goodman Community Center (GCC) was founded in 1954 and today GCC is the largest community center in Madison, offering the most diverse range of programming to people of all ages. GCC has always targeted programs to serve lower-income individuals who do not have the resources and supports needed to reach their maximum potential. The majority of the focus of the agency has been on children and adolescents with higher risk factors and multiple barriers impeding their track to success, although in recent years, programming for seniors, parents and the broader community has taken on a central role. GCC has a diverse workforce with 43% of the employees being of color. GCC has long term retention of staff with nine staff having more than 10 years with the agency and eighteen having more than five years.

GCC is in an excellent position to provide both the programmatic and fiscal oversight for the programs in this application. GCC has a solid reputation in the community for developing high quality programs and for being accountable to both stakeholders and participants. In the last 20 years, the organization has grown more than 600% from a \$200,000 budget supporting 3 FTE to a \$2.4M budget supporting 44 FTE. The reputation and history of the organization and long retention of Directing/Coordinating staff resulted in this tremendous growth and the need for a bigger facility. In 2008 the Staff and Board completed a highly successful capital campaign raising \$12.5M to renovate a historic manufacturing building into a 47,000 square foot, state of the art community center. The GCC has a strong history of doing what needs to be done and involving the correct team of experts to do a phenomenal job with maximum impact. The success of programming and partnerships at the new facility is impressive. In 2009 GCC saw 39,775 unduplicated participants and 144,000 visitors come through the doors (compared with 11,000 unduplicated individuals in 2008).

GCC has had the pleasure of participating in several large scale local and national evaluations in addition to the ongoing measurements that occur within every program. Through participation in regular evaluation, Staff and Board know that the programs make a difference in the lives of the participants. For example, GCC adolescents are in school more often, they do better academically, they have positive connections to peers and adults and self report feeling connected to the community. Because of the focus on service and leadership, adolescents report feeling valued in the community and that they have made their community a better place. In the last 2 years, GCC has been 100% successful in preparing our preschoolers to succeed at school. The elementary programs have forged new relationships with the primary schools and are beginning to see remarkable results in kids behaviors, academic progress and parent participation.

GCC is now in a position of offering expanded resources to parents and other adults to assist with their skill development. GCC parent group has grown tremendously and parents are reporting that the program relieves their stress and gives them better coping skills.

GCC has successfully moved into the youth employment arena and is excited about being able to play a role in the success of adult employment.

GCC is now in a position of offering expanded resources to parents and other adults to assist with their skill development. GCC parent group has grown tremendously and parents are reporting that the program relieves their stress and gives them better coping skills.

GCC has successfully moved into the youth employment arena and is excited about being able to play a role in the success of adult employment. . GCC is now in a position of offering expanded resources to parents and other adults to assist with their skill development. GCC parent group has grown tremendously and parents are reporting that the program relieves their stress and gives them better coping skills.

GCC has successfully moved into the youth employment arena and is excited about being able to play a role in the success of adult employment.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

7

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

7

How many Board seats are indicated in your agency by-laws?

up to 15

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Peter Vogel | | | |
| Home Address | 1135 Cty Hwy BB Deerfield WI | | | |
| Occupation | President and CEO, Vogel Brothers Bldg. | | | |
| Representing | President of the Board | | | |
| Term of Office | 3 years | From: | 03/2009 | To: 03/2012 |
| Name | Michael Goodman | | | |
| Home Address | 2314 Sommers Ave | | | |
| Occupation | Associate Director UW-Madison's Center for the Humanities | | | |
| Representing | Vice President of the Board | | | |
| Term of Office | 3 years | From: | 03/2010 | To: 03/3013 |
| Name | Ann Brickson | | | |
| Home Address | 2226 Lakeland Ave | | | |
| Occupation | Program Coordinator WI Coalition Against Domestic Violence | | | |
| Representing | Secretary of the Board | | | |
| Term of Office | 3 years | From: | 03/2009 | To: 03/2012 |
| Name | David Seligman | | | |
| Home Address | 520 Miller Ave | | | |
| Occupation | Retired Budget Analyst for the State of WI | | | |
| Representing | Treasurer | | | |
| Term of Office | 3 years | From: | 03/2008 | To: 03/2011 |
| Name | Bonnie Anderson | | | |
| Home Address | 3034 Atwood | | | |
| Occupation | Dept. of Justice Director of Budget and Finance | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2008 | To: 03/2011 |
| Name | Gil de Las Alas | | | |
| Home Address | 910 Mayer Ave | | | |
| Occupation | Director of Human Resources, Kraft Foods | | | |
| Representing | business | | | |
| Term of Office | 3 | From: | 05/2010 | To: 03/2013 |
| Name | John Givens | | | |
| Home Address | 4216 Mandrake | | | |
| Occupation | Director, Crossroads Youth Mentoring and Support | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | Tom Hecht | | | |
| Home Address | 1349 Jennifer | | | |
| Occupation | CEO, Givemoney.com | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2010 | To: 03/2013 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Ernie Martinez | | | |
| Home Address | 2730 Lakeland Ave | | | |
| Occupation | Division Chief, Madison Fire Dept | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | Judy Olson | | | |
| Home Address | 518 Clemons | | | |
| Occupation | Grant Writer/Executive Assistant, Operation Fresh Start | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | Jenny Pressman | | | |
| Home Address | 1133 Rutledge | | | |
| Occupation | President of Pressman Consulting | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | Mary Lang Sollinger | | | |
| Home Address | 1206 Sherman Ave | | | |
| Occupation | Finance Director, Demographic Party of WI | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | Lee Thomas | | | |
| Home Address | 4836 Starker | | | |
| Occupation | retired, East High Principal | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | Luis Yudice | | | |
| Home Address | 23 Sturbridge Cir | | | |
| Occupation | Safety Director, Madison Metropolitan School District | | | |
| Representing | | | | |
| Term of Office | 3 | From: | 03/2009 | To: 03/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

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Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 74 | 100% | 14 | 100% | 600 | 100% |
| GENDER | | | | | | |
| MALE | 28 | 38% | 9 | 64% | 192 | 32% |
| FEMALE | 46 | 62% | 5 | 36% | 408 | 68% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 74 | 100% | 14 | 100% | 600 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 16 | 22% | 0 | 0% | 127 | 21% |
| 18-59 YRS | 51 | 69% | 12 | 86% | 389 | 65% |
| 60 AND OLDER | 7 | 9% | 2 | 14% | 84 | 14% |
| TOTAL AGE | 74 | 100% | 14 | 100% | 600 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 42 | 57% | 11 | 79% | 377 | 63% |
| BLACK/AFRICAN AMERICAN | 26 | 35% | 2 | 14% | 123 | 21% |
| ASIAN | 2 | 3% | 1 | 7% | 12 | 2% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 2 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 4 | 5% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 3 | 75% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 1 | 25% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 86 | 14% |
| TOTAL RACE | 74 | 100% | 14 | 100% | 600 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 3% | 2 | 14% | 18 | 3% |
| NOT HISPANIC OR LATINO | 72 | 97% | 12 | 86% | 582 | 97% |
| TOTAL ETHNICITY | 74 | 100% | 14 | 100% | 600 | 100% |
| PERSONS WITH DISABILITIES | 3 | 4% | 0 | 0% | unknown | #VALUE! |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,310,522 | 0 | 0 |
| Taxes | 100,474 | 0 | 0 |
| Benefits | 188,879 | 0 | 0 |
| SUBTOTAL A. | 1,599,875 | 1,554,229 | 1,653,847 |
| | | ERROR | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 660,103 | 0 | 0 |
| SUBTOTAL B. | 660,103 | 635,575 | 678,517 |
| | | ERROR | ERROR |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 201,930 | 0 | 0 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 201,930 | 189,541 | 198,542 |
| | | ERROR | ERROR |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 2,461,908 | 2,379,345 | 2,530,905 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

13.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

The turnover rate of regular adult employees in 2009 is 13%.

The turnover rate for youth employees is significantly higher, but in most cases they are expected to be in the program only for 3-9 months for the training period.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | 2011 P | | | |
|---|--------------|------------------|--------------|------------------|-------------|-------------|-------------|-------------|-------------|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | A | B | C | D |
| | | | | | | FTE | FTE | FTE | FTE |
| Executive Director * | 1.00 | 72,000 | 1.00 | 75,600 | 36.35 | 0.10 | 0.05 | 0.10 | 0.05 |
| Assistant Director * | 1.00 | 52,000 | 1.00 | 54,600 | 26.25 | 0.10 | 0.05 | 0.05 | 0.05 |
| Director of Finance * | 1.00 | 50,000 | 1.00 | 52,500 | 25.24 | 0.10 | 0.05 | 0.05 | 0.05 |
| Financial Assistant * | 0.75 | 20,280 | 1.00 | 21,294 | 13.65 | 0.10 | 0.05 | 0.05 | 0.05 |
| Director of Development * | 1.00 | 46,000 | 1.00 | 48,300 | 23.22 | 0.05 | 0.05 | 0.05 | 0.05 |
| Donor Relations Assist * | 0.50 | 20,000 | 1.00 | 21,000 | 20.19 | 0.05 | 0.05 | 0.05 | 0.05 |
| Facility Manager * | 1.00 | 40,000 | 1.00 | 42,000 | 20.19 | 0.00 | 0.00 | 0.00 | 0.00 |
| Facilities Admin Assistant * | 1.00 | 27,040 | 1.00 | 28,392 | 13.65 | 0.00 | 0.00 | 0.00 | 0.00 |
| Child and Family Advocate Social Worker * | 0.75 | 32,760 | 1.00 | 34,398 | 22.05 | 0.00 | 1.00 | 0.00 | 0.00 |
| Senior Services Coordinator * | 0.75 | 24,180 | 1.00 | 25,389 | 16.28 | 0.00 | 0.00 | 0.00 | 0.00 |
| Middle and HS Program Director * | 1.00 | 48,000 | 1.00 | 50,400 | 24.23 | 0.00 | 0.00 | 0.00 | 0.25 |
| Job Club Coordinator * | 1.00 | 32,000 | 1.00 | 33,600 | 16.15 | 0.00 | 0.00 | 0.00 | 0.00 |
| Girls Inc Coordonator * | 0.80 | 22,464 | 1.00 | 23,587 | 14.21 | 0.00 | 0.00 | 0.00 | 0.00 |
| MAP Coordinator * | 0.80 | 22,464 | 1.00 | 23,587 | 14.18 | 0.00 | 0.00 | 0.00 | 0.80 |
| Okeeffe YRC Coordinator * | 0.75 | 24,180 | 1.00 | 25,389 | 16.28 | 0.00 | 0.00 | 0.00 | 1.00 |
| Youth Worker * | 1.00 | 23,920 | 1.00 | 25,116 | 12.08 | 0.00 | 0.00 | 0.00 | 0.25 |
| HS Program Coordinator * | 1.00 | 32,000 | 1.00 | 33,600 | 16.15 | 0.00 | 0.00 | 0.00 | 0.00 |
| Childcare Director * | 1.00 | 35,500 | 1.00 | 37,275 | 17.92 | 0.75 | 0.00 | 0.25 | 0.00 |
| 5 lead teachers * | 5.00 | 130,000 | 1.00 | 136,500 | 13.13 | 0.60 | 0.00 | 0.40 | 0.00 |
| 5 Assistant Teachers * | 3.25 | 77,740 | 1.00 | 81,627 | 12.08 | 0.60 | 0.00 | 0.40 | 0.00 |
| PS Coordinator * | 1.00 | 33,280 | 1.00 | 34,944 | 16.80 | 0.00 | 0.00 | 1.00 | 0.00 |
| Elementary School Coordinator * | 1.00 | 31,533 | 1.00 | 33,109 | 15.92 | 1.00 | 0.00 | 0.00 | 0.00 |
| Program Chef * | 1.00 | 28,000 | 1.00 | 29,400 | 14.13 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assist Program Chef | 1.00 | 23,000 | 1.00 | 24,150 | 11.61 | 0.00 | 0.00 | 0.00 | 0.00 |
| IW Café Manager * | 1.00 | 30,000 | 1.00 | 31,500 | 15.14 | 0.00 | 0.00 | 0.00 | 0.00 |
| Working Class Catering Manager * | 1.00 | 30,000 | 1.00 | 31,500 | 15.14 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2 Adult Café/catering staff * | 1.50 | 37,440 | 1.00 | 39,312 | 12.60 | 0.00 | 0.00 | 0.00 | 0.00 |
| 15 youth employees | 5.00 | 75,690 | 1.00 | 75,690 | 7.25 | 0.00 | 0.00 | 0.00 | 0.00 |
| Front Desk Staff* | 2.50 | 58,760 | 1.00 | 61,698 | 11.87 | 0.00 | 0.00 | 0.00 | 0.00 |
| Office Manager * | 1.00 | 32,240 | 1.00 | 33,852 | 16.28 | 0.05 | 0.05 | 0.05 | 0.05 |
| Admin Assist * | 0.50 | 11,700 | 1.00 | 12,285 | 11.81 | 0.05 | 0.05 | 0.05 | 0.05 |
| TOTAL | 40.85 | 1,224,171 | 31.00 | 1,281,595 | | 3.55 | 1.40 | 2.50 | 2.70 |
| TOTAL PERSONNEL COSTS: | | | | 1,281,595 | | | | | |

| Seasonal/Project Employee ONLY | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C | D |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------------|-------------|-------------|-------------|
| | | | | | | # HRS | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |

PROPOSED FTEs DISTRIBUTED BY PROGRAM

| E | F | G | H | I | J | K | L | Non-City |
|------|------|------|------|------|------|------|------|----------|
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.10 | 0.10 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.30 |
| 0.05 | 0.10 | 0.05 | 0.05 | 0.05 | 0.10 | 0.00 | 0.00 | 0.35 |
| 0.10 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.40 |
| 0.10 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.40 |
| 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.50 |
| 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.50 |
| 0.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.25 | 0.00 | 0.25 | 0.25 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.20 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.25 | 0.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 |
| 0.00 | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.50 |
| 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.00 | 0.00 | 0.50 |
| 1.80 | 3.50 | 1.90 | 2.35 | 1.40 | 0.45 | 0.00 | 0.00 | 9.45 |

[illegible]

ORGANIZATION:

Irwin A and Robert D Goodman Community Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 8,000 | 8,000 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 153,419 | 61,419 | 92,000 | 0 | 0 |
| FUNDRAISING DONATIONS | 234,238 | 234,238 | 0 | 0 | 0 |
| USER FEES | 204,000 | 54,000 | 100,000 | 50,000 | 0 |
| OTHER | 35,000 | 0 | 35,000 | 0 | 0 |
| TOTAL REVENUE | 634,657 | 357,657 | 227,000 | 50,000 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 12,000 | 12,000 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 153,419 | 61,419 | 92,000 | 0 | 0 |
| FUNDRAISING DONATIONS | 245,950 | 245,950 | 0 | 0 | 0 |
| USER FEES | 214,200 | 56,700 | 105,000 | 52,500 | 0 |
| OTHER** | 36,750 | 0 | 36,750 | 0 | 0 |
| TOTAL REVENUE | 662,319 | 376,069 | 233,750 | 52,500 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | ERROR | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | ERROR | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Girl Scouts of Wisconsin - Badgerland Council, Inc. | | |
| Mailing Address | 2710 Ski Lane, Madison WI 53713 | | |
| Telephone | 608-276-8500 | | |
| FAX | 608-276-9160 | | |
| Admin Contact | Rachel Whitmore | | |
| Financial Contact | Cliff Konkol | | |
| Website | www.gsbadgerland.org | | |
| Email Address | whitmorer@gsbadgerland.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-0806331 | | |
| State CN: | 0 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|---|--------------|--------|--|
| A | Outreach - Girl Scout Leadership Experience | | | |
| | Contact: | Sarah Rogers | Phone: | 6082761147 |
| | | | Email: | rogerss@gsbadgerland.org |
| B | Power-Up | | | |
| | Contact: | Sarah Rogers | Phone: | 608.276.1147 |
| | | | Email: | rogerss@gsbadgerland.org |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 40,000 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 40,000 | 15,000 | 25,000 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 304,436 | 304,436 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 4,176 | 4,176 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 3,191,924 | 3,191,924 | 0 | 0 | 0 | 0 |
| USER FEES | | 681,437 | 681,437 | 0 | 0 | 0 | 0 |
| OTHER | | 205,552 | 125,552 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 4,387,525 | 4,387,525 | 15,000 | 25,000 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 40,000 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 304,436 |
| OTHER GOVT | 0 | | | | | | 4,176 |
| FUNDRAISING DONATIONS | 0 | | | | | | 3,191,924 |
| USER FEES | 0 | | | | | | 681,437 |
| OTHER | 0 | | | | | | 125,552 |
| TOTAL REVENUE | 0 | | | | | | 4,347,525 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

"Girl Scouting builds girls of courage, confidence and character, who make the world a better place!" - Girl Scout USA Mission Statement, adopted by the Girl Scouts of Wisconsin - Badgerland Council

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The staff and Board of Directors of the Girl Scouts of Wisconsin – Badgerland Council are very diverse in their personal and professional background. Those diverse differences are what make our team very capable of relating to our girl population/clients and change with them as their needs and desires change. In part, our team's experience includes backgrounds in public relations, integrated marketing communications, fire and police public service, human resources, athletics, nursing, high level government, all stages of education from primary school to college higher education, advertising, accounting and finance, financial advising, and law. The majority of our staff is college educated, with many completed or currently working on Master's degrees and law degrees. Today's girls who join Girl Scouting are looking for more than their mother's Girl Scouts and want new and innovative programming. Our diverse staff and board allow us to relate more to our population and deliver the best services possible.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

6

How many Board seats are indicated in your agency by-laws?

16

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Bonnie Wetter - Board Chair | | | | |
| Home Address | 500 E. Grand Avenue, Beloit, WI 53511 | | | | |
| Occupation | Banking | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |
| Name | Sharon Imes - 1st Vice Chair | | | | |
| Home Address | 3465 Ebner Coulee Road, LaCrosse, WI 54601 | | | | |
| Occupation | Arbitrator | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |
| Name | Emily Shea - 2nd Vice Chair | | | | |
| Home Address | 749 North Star Drive, Madison, WI 53718 | | | | |
| Occupation | Marketing | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |
| Name | Agnes Hughes - Secretary | | | | |
| Home Address | P.O. Box 600, Cassville, WI 53806 | | | | |
| Occupation | Finance | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |
| Name | Jane Tereba - Treasurer | | | | |
| Home Address | 6210 Sandstone Drive. Madison, WI 53719 | | | | |
| Occupation | Accounting | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |
| Name | Jennette Bradley - Badgerland Council CEO | | | | |
| Home Address | 2710 Ski Lane, Madison, WI 53713 | | | | |
| Occupation | Girl Scouts | | | | |
| Representing | | | | | |
| Term of Office | 2 years - renewable | From: | 06/2009 | To: | 06/2011 |
| Name | Andrea Barber | | | | |
| Home Address | 729 Aztalan Drive, Madison, WI 53718 | | | | |
| Occupation | Advertising | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |
| Name | Bruce Bradley | | | | |
| Home Address | 202 Clifton Street, P.O. Box 33, Cobb, WI 53526 | | | | |
| Occupation | Retired Educator | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: | 06/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Jose Carillo | | | |
| Home Address | 125 Winesap Drive, Janesville, WI 53548 | | | |
| Occupation | Police/Fire Commissioner | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | Susan Fischer | | | |
| Home Address | 583 Park Lane, Madison, WI 53711 | | | |
| Occupation | Financial Aid Advisor - Education | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | A.Lanier Gordon, Jr. | | | |
| Home Address | 954 11th Street, Beloit, WI 53511 | | | |
| Occupation | Human Resource Manager | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | Karen Knox | | | |
| Home Address | 609 Weber Parkway, Lancaster, WI 53813 | | | |
| Occupation | President - South West Technical College | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | Monica Le Grand Trudell | | | |
| Home Address | 5305 Lincoln Road, Oregon, WI 53575 | | | |
| Occupation | Owner/VP - Peak Performance Assoc. | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | Cari Pohl | | | |
| Home Address | 500 E. Grand Avenue, Beloit, WI 53511 | | | |
| Occupation | Banking | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | Barbara Stockhausen | | | |
| Home Address | 935 Siemers Street, Platteville, WI 53818 | | | |
| Occupation | H&R Block branch owner | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | Connie Troyanek | | | |
| Home Address | 2726 Shelby Road, LaCrosse, WI 54601 | | | |
| Occupation | School Nurse | | | |
| Representing | | | | |
| Term of Office | 2 years | From: | 06/2009 | To: 06/2011 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 40 | 100% | 16 | 100% | 5,678 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 10% | 3 | 19% | 333 | 6% |
| FEMALE | 36 | 90% | 13 | 81% | 4,834 | 85% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 511 | 9% |
| TOTAL GENDER | 40 | 100% | 16 | 100% | 5,678 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 38 | 95% | 13 | 81% | 4,475 | 79% |
| 60 AND OLDER | 2 | 5% | 3 | 19% | 1,203 | 21% |
| TOTAL AGE | 40 | 100% | 16 | 100% | 5,678 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 37 | 93% | 15 | 94% | 4,956 | 87% |
| BLACK/AFRICAN AMERICAN | 2 | 5% | 1 | 6% | 57 | 1% |
| ASIAN | 0 | 0% | 0 | 0% | 36 | 1% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 22 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 5 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 9 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 6 | 67% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 2 | 22% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 11% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 1 | 3% | 0 | 0% | 593 | 10% |
| TOTAL RACE | 40 | 100% | 16 | 100% | 5,678 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 90 | 2% |
| NOT HISPANIC OR LATINO | 40 | 100% | 16 | 100% | 5,588 | 98% |
| TOTAL ETHNICITY | 40 | 100% | 16 | 100% | 5,678 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 0 | 2,100,645 | 2,100,645 |
| Taxes | 0 | 199,409 | 199,409 |
| Benefits | 0 | 313,533 | 313,533 |
| SUBTOTAL A. | 0 | 2,613,587 | 2,613,587 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 0 | 1,371,323 | 1,371,323 |
| SUBTOTAL B. | 0 | 1,371,323 | 1,371,323 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 273,369 | 273,369 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | | |
| SUBTOTAL C. | 0 | 273,369 | 273,369 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 129,246 | 129,246 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 129,246 | 129,246 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 129,246 | 129,246 |
| TOTAL OPERATING EXPENSES | 0 | 4,387,525 | 4,387,525 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

NA

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

On June 1, 2009 the Girl Scouts of Wisconsin – Badgerland Council was formed from a merger of three smaller local councils including Badger Council in Beloit, Riverland Council in LaCrosse and Black Hawk Council in Madison. During that merger many staff were rearranged and some took an early retirement. Therefore, the staff structure from 2009 to present is totally different and we are unable to compare retention rates. That is also why there is no budget for Badgerland Council in 2009; because the entity did not exist in whole until after 2009 and the merger was complete.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|----------------------------------|--------|-----------|----------|-----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| CEO | 1.00 | 100,000 | 1.00 | 100,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| COO | 1.00 | 72,000 | 1.00 | 72,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| CFO | 1.00 | 85,000 | 1.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| Communications Mgr | 1.00 | 48,776 | 1.00 | 48,776 | 0.00 | 0.00 | 0.00 | 0.00 |
| Staff Accountant | 1.00 | 38,000 | 1.00 | 38,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Technology Director | 1.00 | 52,624 | 1.00 | 52,624 | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Assistant | 1.00 | 27,300 | 1.00 | 27,300 | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Specialist | 11.00 | 355,969 | 1.00 | 355,969 | 0.00 | 0.00 | 0.00 | 0.00 |
| Registrar | 2.00 | 63,254 | 2.00 | 63,254 | 0.00 | 0.00 | 0.00 | 0.00 |
| Volunteer Coordinator | 1.00 | 28,840 | 1.00 | 28,840 | 0.00 | 0.00 | 0.00 | 0.00 |
| Volunteer Development Specialist | 1.00 | 36,000 | 1.00 | 36,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Camp Director | 1.60 | 60,986 | 1.60 | 60,986 | 0.00 | 0.00 | 0.00 | 0.00 |
| Product Sales | 3.00 | 134,537 | 3.00 | 134,537 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program Specialist | 2.00 | 62,883 | 2.00 | 62,883 | 0.00 | 0.00 | 0.00 | 0.00 |
| Property Manager | 3.00 | 86,773 | 3.00 | 86,773 | 0.00 | 0.00 | 0.00 | 0.00 |
| Camp Staff | 62.00 | 152,000 | 62.00 | 152,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program/Property Manager | 1.00 | 55,200 | 1.00 | 55,200 | 0.00 | 0.00 | 0.00 | 0.00 |
| Fund Development Manager | 1.00 | 50,000 | 1.00 | 50,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Executive Assistant | 1.00 | 36,500 | 1.00 | 36,500 | 0.00 | 0.00 | 0.00 | 0.00 |
| Retail Manager | 2.00 | 55,070 | 2.00 | 55,070 | 0.00 | 0.00 | 0.00 | 0.00 |
| Retail Clerk | 0.40 | 6,448 | 0.40 | 6,448 | 0.00 | 0.00 | 0.00 | 0.00 |
| Receptionist | 1.00 | 23,400 | 1.00 | 23,400 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 100.00 | 1,631,560 | 90.00 | 1,546,560 | | 0.00 | 0.00 | 0.00 |

| | |
|-------------------------------|------------------|
| TOTAL PERSONNEL COSTS: | 1,546,560 |
|-------------------------------|------------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Girl Scouts of Wisconsin - Badgerland Council

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 304,436 | 0 | 304,436 | 0 | 0 |
| OTHER GOVT | 4,176 | 0 | 4,176 | 0 | 0 |
| FUNDRAISING DONATIONS | 3,191,924 | 1,878,869 | 1,040,111 | 272,944 | 0 |
| USER FEES | 681,437 | 552,191 | | 0 | 129,246 |
| OTHER | 165,552 | 165,552 | | 0 | 0 |
| TOTAL REVENUE | 4,347,525 | 2,596,612 | 1,348,723 | 272,944 | 129,246 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 40,000 | 0 | 40,000 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 304,436 | 0 | 304,436 | 0 | 0 |
| OTHER GOVT* | 4,176 | 0 | 4,176 | 0 | 0 |
| FUNDRAISING DONATIONS | 3,191,924 | 1,918,869 | 1,000,111 | 272,944 | 0 |
| USER FEES | 681,437 | 552,191 | | 0 | 129,246 |
| OTHER** | 125,552 | 125,552 | | 0 | 0 |
| TOTAL REVENUE | 4,347,525 | 2,596,612 | 1,348,723 | 272,944 | 129,246 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-------------|--------|-------|
| Crop | 3,546 | |
| Milk Rebate | 630 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 4,176 | |

**OTHER 2011

| Source | Amount | Terms |
|-------------------------|---------|-------|
| Program Related Revenue | 106,376 | |
| Office misc. | 14,763 | |
| Publication Ads | 4,413 | |
| | 0 | |
| | 0 | |
| TOTAL | 125,552 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|-------------------------|--|--|
| Organization | Independent Living, Inc | | |
| Mailing Address | 815 Forward Drive | | |
| Telephone | (608) 274-7900 | | |
| FAX | (608) 274-9181 | | |
| Admin Contact | Linda Lane | | |
| Financial Contact | Joyce Behrend | | |
| Website | www.indepenliving.com | | |
| Email Address | llane@indepenliving.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1186642 | | |
| State CN: | ES12144 | | |
| DUNS # | 07-116-21-27 | | |

2. CONTACT INFORMATION

| | | | | |
|---|---------------------------------|------------|--------|-------------------------|
| A | OT/Home Modification | | | |
| | Contact: | linda lane | Phone: | 274-7900 |
| | | | Email: | llane@indepenliving.com |
| B | Home Share | | | |
| | Contact: | linda lane | Phone: | 274-7900 |
| | | | Email: | llane@indepenliving.com |
| C | Case Management-Housing Options | | | |
| | Contact: | linda lane | Phone: | 274-7900 |
| | | | Email: | llane@indepenliving.com |
| D | Health Advocate | | | |
| | Contact: | linda lane | Phone: | 274-7900 |
| | | | Email: | llane@indepenliving.com |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|-------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 204,954 | 47,511 | 47,511 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 106,806 | 35,016 | 50,000 | 50,000 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 43,000 | 0 | 0 | 35,000 | 8,000 |
| MADISON-CDBG | 50,471 | 50,471 | 87,000 | 57,000 | 30,000 | 0 | 0 |
| UNITED WAY ALLOC | 194,902 | 178,252 | 186,530 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 20,887 | 18,730 | 18,730 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 12,851 | 4,557 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 200,243 | 173,500 | 150,000 | 0 | 0 | 0 | 0 |
| USER FEES | 1,596,219 | 1,732,180 | 1,821,186 | 57,500 | 5,000 | 0 | 0 |
| OTHER | 141,028 | 119,942 | 120,000 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,528,361 | 2,360,159 | 2,523,957 | 164,500 | 35,000 | 35,000 | 8,000 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 47,511 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 186,530 |
| UNITED WAY DESIG | 0 | | | | | | 18,730 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 150,000 |
| USER FEES | 0 | | | | | | 1,758,686 |
| OTHER | 0 | | | | | | 120,000 |
| TOTAL REVENUE | 0 | | | | | | 2,281,457 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Independent Living, Inc. (ILI) enables adults and adults with disabilities throughout Dane County to live independent, safe and productive lives by providing a spectrum of services designed with the highest regard for their well-being and dignity.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Established in 1973 as a 501(c)(3) organization, Independent Living (ILI) has remained committed to addressing the current and future needs of a growing, aging population in Madison and the broader Dane County community. We have carefully managed our program, service and housing growth over a 37-year span to balance the need for increased services and housing options while maintaining the financial security of the organization. Our experience working with local organizations, businesses, clients and community leaders has translated into key organizational strengths. Independent Living, Inc. owns and operates 213 units of service supported affordable housing for older adults. Our housing consists of 69 units of garden style condominiums in Sun Prairie, 42 units of HUD 202 Supportive Housing for seniors in Fitchburg, and 92 units of service supported apartments and assisted living units on Segoe Road in Madison. We evaluate our processes and systems for both quality assurance in order to implement changes that respond to our clients' evolving needs. For example, we recently implemented changes to our Financial Management and Counseling in-home record keeping system. Our system changes have significantly reduced panic calls from clients who communicated concern that they had missed paying a bill. In 2008-2009, ILI successfully secured funding to implement a caregiver respite initiative that provides subsidized in-home services or a five-day stay at ILI's Segoe Gardens Assisted Living to low-income caregivers who cannot afford to pay for alternate care when they need time for business, personal and social activities. ILI instituted new procedures for volunteer recruitment and retention with increased volunteer support for critical programs. During 2009 we had over 700 volunteers providing 19,942 hours of service through Home Care/Respite, Homechore, Evening Meals on Wheels / Kibble on Wheels, Telephone Reassurance, and Friendly Visitor. We have had a consistency in leadership at both the staff and board level. Rita Giovannoni, CEO, has led ILI since 1989 and holds a Masters in Health Care Fiscal Management. Joyce Behrend has been CFO since 2005 and in August, 2009, ILI hired Linda Lane as our COO. Current Board Chair John R. Habeck is retired from WHEDA. Board Member Carol Koby will complete her second nine-year term on the board in 2010, and has brought significant exposure to the resources we provide through her communications expertise. Board Member Ted Waldbillig, Director of Sales, Mid-West Family Broadcasting, secured substantial in-kind promotions for our 2010 Evening Meals On Wheels March for Meals Campaign. ILI is currently in Phase One of a three-phase project to provide an aging in place options for seniors on the north side of Madison. This development, named Cherokee Prairie Senior Housing, will eventually include 97 independent service supported senior housing apartments, plus 24 assisted living and 24 memory care apartments.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

5

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

6

How many Board seats are indicated in your agency by-laws?

5-15

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | John R. Habeck | | | |
| Home Address | 505 Glenview Drive, Madison, WI 53716 | | | |
| Occupation | Retired, WHEDA | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2011 |
| Name | Michael Losenegger | | | |
| Home Address | 509 Reid Drive, Mt. Horeb, WI 53572 | | | |
| Occupation | COO | | | |
| Representing | First Business Bank | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2010 |
| Name | Carol Koby | | | |
| Home Address | 3457 Nappe Drive, Middleton, WI 53562 | | | |
| Occupation | Owner | | | |
| Representing | Koby Communications Services, LLC | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2010 |
| Name | Nancy Jackman | | | |
| Home Address | 2758 Fitchburg, WI 53711 | | | |
| Occupation | Vice President | | | |
| Representing | AAA Wisconsin | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2010 |
| Name | Todd Becker | | | |
| Home Address | 22 Pelham Court, Madison, WI 53713 | | | |
| Occupation | Attorney | | | |
| Representing | Coyne, Schultz, Becker & Bauer | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2010 |
| Name | Peter Christman | | | |
| Home Address | prefers not to disclose | | | |
| Occupation | EVP/COO | | | |
| Representing | UW Medical Foundation | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2011 |
| Name | Jennifer Knudson | | | |
| Home Address | prefers not to disclose | | | |
| Occupation | Associate | | | |
| Representing | Neider & Boucher, SC | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2011 |
| Name | Jean MacCubbin | | | |
| Home Address | 3530 Heather Crest, Madison, WI 53715-3325 | | | |
| Occupation | Engineering Consultant | | | |
| Representing | Wisconsin Department of Commerce | | | |
| Term of Office | | From: | mm/yyyy | To: 08/2011 |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|-------------------------------------|-------|---------|-----|---------|
| Ted Waldbillig | | | | |
| 692 Tamarack Way, Verona, WI 53593 | | | | |
| Director of Sales | | | | |
| Mid-West Family Broadcasting | | | | |
| | From: | mm/yyyy | To: | 08/2011 |
| Thomas Shorter | | | | |
| prefers not to disclose | | | | |
| Attorney | | | | |
| Godfrey & Kahn, SC | | | | |
| | From: | mm/yyyy | To: | 08/2012 |
| Carroll Heideman | | | | |
| 518 Caldys Place, Madison, WI 53711 | | | | |
| Retired, Public Educator; Editor | | | | |
| | | | | |
| | From: | mm/yyyy | To: | 08/2011 |
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| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Representing

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Occupation

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Term of Office

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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 108 | 100% | 10 | 100% | 734 | 100% |
| GENDER | | | | | | |
| MALE | 22 | 20% | 5 | 50% | 299 | 41% |
| FEMALE | 86 | 80% | 5 | 50% | 435 | 59% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 108 | 100% | 10 | 100% | 734 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 2 | 2% | 0 | 0% | 20 | 3% |
| 18-59 YRS | 86 | 80% | 4 | 40% | 559 | 76% |
| 60 AND OLDER | 20 | 19% | 6 | 60% | 155 | 21% |
| TOTAL AGE | 108 | 100% | 10 | 100% | 734 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 95 | 88% | 10 | 100% | 601 | 82% |
| BLACK/AFRICAN AMERICAN | 4 | 4% | 0 | 0% | 15 | 2% |
| ASIAN | 5 | 5% | 0 | 0% | 18 | 2% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 2 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 2 | 2% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 3 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 3 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 2 | 2% | 0 | 0% | 95 | 13% |
| TOTAL RACE | 108 | 100% | 10 | 100% | 734 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 5 | 5% | 0 | 0% | 11 | 1% |
| NOT HISPANIC OR LATINO | 103 | 95% | 10 | 100% | 723 | 99% |
| TOTAL ETHNICITY | 108 | 100% | 10 | 100% | 734 | 100% |
| PERSONS WITH DISABILITIES | 11 | 10% | 0 | 0% | 5 | 1% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,360,279 | 1,317,817 | 1,432,226 |
| Taxes | 157,595 | 157,186 | 170,832 |
| Benefits | 157,377 | 175,093 | 190,295 |
| SUBTOTAL A. | 1,675,251 | 1,650,096 | 1,793,353 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 405,901 | 406,353 | 421,297 |
| SUBTOTAL B. | 405,901 | 406,353 | 421,297 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 194,282 | 209,966 | 222,962 |
| Mortgage (P&I) / Depreciation / Taxes | 14,303 | 8,729 | 10,074 |
| SUBTOTAL C. | 208,585 | 218,695 | 233,036 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 73,544 | 82,780 | 73,871 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 2,544 | 2,235 | 2,400 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 76,088 | 85,015 | 76,271 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 76,088 | 85,015 | 76,271 |
| TOTAL OPERATING EXPENSES | 2,365,825 | 2,360,159 | 2,523,957 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

64.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Independent Living's turnover for 2009 was 64%. An area of greater than normal turnover is at our Assisted Living Facility; we hire a good portion of nursing students who terminate over the summer and re-start every fall. One of our business work plan goals is to reduce turnover. Through employee initiatives and improvements our turnover rate for 1st quarter 2010 has decreased to 12.9%.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---------------------------------|-------------|---------------|-----------------|-----------------|------------------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| OTA* | 0.7 | 23,763 | 1.0 | 33,946 | 16.32 | 0.4 | 0.0 | 0.0 |
| COTA* | 0.7 | 20,792 | 1.0 | 29,700 | 14.28 | 0.2 | 0.0 | 0.0 |
| In-Home Services Manager* | 1.0 | 39,140 | 1.0 | 40,500 | 19.47 | 0.0 | 0.2 | 0.0 |
| In-Home Services Coordinator* | 1.0 | 24,960 | 1.0 | 25,709 | 12.36 | 0.0 | 0.4 | 0.0 |
| Human Resource Manager* | 1.0 | 32,760 | 1.0 | 32,760 | 15.75 | 0.0 | 0.1 | 0.0 |
| Community Outreach/Ed Director* | 1.0 | 65,535 | 1.0 | 65,535 | 31.51 | 0.0 | 0.0 | 0.4 |
| Volunteer Service Manager* | 1.0 | 30,000 | 1.0 | 30,900 | 14.86 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 6.4 | 236,950 | 7.0 | 259,050 | | 0.6 | 0.7 | 0.4 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 259,050 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Independent Living, Inc

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 47,511 | 42,411 | 1,566 | 3,534 | 0 |
| DANE CO CDBG | 0 | | | | |
| UNITED WAY ALLOC | 178,252 | 99,956 | 66,989 | 6,452 | 4,855 |
| UNITED WAY DESIG | 18,730 | 11,320 | 7,029 | 381 | 0 |
| OTHER GOVT | 4,557 | 0 | 46 | 0 | 4,511 |
| FUNDRAISING DONATIONS | 171,000 | 87,020 | 56,887 | 3,626 | 23,467 |
| USER FEES | 1,674,939 | 1,269,912 | 216,340 | 188,687 | 0 |
| OTHER | 119,942 | 71,965 | 44,978 | 2,999 | 0 |
| TOTAL REVENUE | 2,214,931 | 1,582,584 | 393,835 | 205,679 | 32,833 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 47,511 | 42,411 | 1,566 | 3,534 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 186,530 | 107,220 | 62,033 | 6,777 | 10,500 |
| UNITED WAY DESIG | 18,730 | 11,320 | 7,029 | 381 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 150,000 | 88,475 | 57,838 | 3,687 | 0 |
| USER FEES | 1,758,686 | 1,333,408 | 227,157 | 198,121 | 0 |
| OTHER** | 120,000 | 72,000 | 45,000 | 3,000 | 0 |
| TOTAL REVENUE | 2,281,457 | 1,654,834 | 400,623 | 215,500 | 10,500 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|---------|--------------------------|
| | 75,000 | Property Management Fees |
| | 25,000 | Interest Income |
| | 20,000 | Miscellaneous Income |
| | 0 | |
| | 0 | |
| TOTAL | 120,000 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Kennedy Heights Neighborhood Association, Inc. dba Kennedy Heights Community Center | | |
| Mailing Address | 199 Kennedy Heights Madison, WI 53704-1645 | | |
| Telephone | (608) 244-0767 | | |
| FAX | (608) 661-9190 | | |
| Admin Contact | Alyssa Kenney | | |
| Financial Contact | Alyssa Kenney | | |
| Website | www.khcommunitycenter.org | | |
| Email Address | director@khcommunitycenter.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1519846 | | |
| State CN: | 1560-800 | | |
| DUNS # | 804316669 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------------------------|---------------|--------|--------------------------------|
| A | Early Childhood Program | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| B | After School Program | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| C | Youth Program | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| D | Asain Outreach Program | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| E | Girls Inc. | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| F | Adult Resource Development | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| G | Neighborhood Center Support | | | |
| | Contact: | Alyssa Kenney | Phone: | 244-0767 |
| | | | Email: | director@khcommunitycenter.org |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 5,925 | 5,925 | 5,925 | 0 | 0 | 0 | 5,925 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 99,354 | 102,354 | 127,847 | 38,708 | 22,961 | 27,048 | 10,000 |
| MADISON-CDBG | 0 | 0 | 45,000 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 50,860 | 50,860 | 51,485 | 10,000 | 12,375 | 10,110 | 10,000 |
| UNITED WAY DESIG | 7,941 | 4,000 | 2,000 | 1,000 | 1,000 | 0 | 0 |
| OTHER GOVT | 6,699 | 6,200 | 8,400 | 2,400 | 2,000 | 2,000 | 0 |
| FUNDRAISING DONATIONS | 83,221 | 110,178 | 129,168 | 16,893 | 19,846 | 19,783 | 5,079 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 26,290 | 26,290 | 26,290 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 280,290 | 305,807 | 396,115 | 69,001 | 58,182 | 58,941 | 31,004 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--------|--------|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 14,130 | 15,000 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 45,000 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 9,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 2,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 10,736 | 10,329 | 21,173 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 26,290 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 62,156 | 25,329 | 66,173 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | | | | | | | 0 |
| DANE CO CDBG | | | | | | | 0 |
| MADISON-COMM SVCS | | | | | | | 0 |
| MADISON-CDBG | | | | | | | 0 |
| UNITED WAY ALLOC | | | | | | | 0 |
| UNITED WAY DESIG | | | | | | | 0 |
| OTHER GOVT | | | | | | | 0 |
| FUNDRAISING DONATIONS | | | | | | | 25,329 |
| USER FEES | | | | | | | 0 |
| OTHER | | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 25,329 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The mission of the Kennedy Heights Community Center is to: create a community support network for low to moderate income families; increase available resources and programs to improve the lives of residents; develop and present social, educational, recreational and cultural programs for children, youth, and adults.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Kennedy Heights Community Center has a twenty-seven year history of providing programs and services to the Madison community. Started as YARA (Your All Resident Association) in 1978, the organization then became the Kennedy Heights Neighborhood Association in 1983 and by 1986 the community center opened and started offering programming to children and their families.

The Kennedy Heights Community center is located in the heart of over 325 units of low-income housing and over 500 school age children live within a four block radius of the center. As the community has changed over the last twenty-seven years center programming and services have responded to community needs. Today, the Kennedy Heights Community Center has a well qualified, professional staff providing programs and coordinating services. Over half of our nine core staff members have been with the agency for more than five years and more than 50% of our staff are people of color and 25% of staff members are bi-lingual English-Hmong. More than half of core staff members hold Bachelor degrees. Administrative and policy improvements over the last five years have strengthened center's operations and programmatic outcomes. Most programs run at full capacity and many programs maintain a waiting list throughout the year. Residents are involved as clients, volunteers and members of our Board of Directors. Five of our nine board members are neighborhood residents and community center clients. Other members of our Board of Directors provide specific technical skills and include an attorney, a certified public accountant, and a retired juvenile corrections specialist. Many residents actively participate in program planning and driving the center vision through formal and informal processes.

Kennedy Heights Community Center completes a door to door resident survey that serves as a community needs assessment, asset map, and customer satisfaction tool. In 2007 70% of the residents in the community participated and in 2009, 60% of residents completed the tool. The community survey results help measure community assets and needs and guide programming decisions. The survey results have resulted in the center; offering weekly ESL classes that have been well attended; hosting well-attended forums on community safety and parenting; seeking and receiving funding to upgrade our computer lab, providing computer instruction; improvements to the food pantry, and hosting more social events for families.

The executive director monitors and supervises program operations. The executive director regularly visits and observes all community center programs; meets weekly with lead program staff; and provides support and resources to staff and volunteers to ensure the best possible program operation. The executive director has been in the position for six years and has twelve years of professional experience in positions of increasing leadership and responsibility at three different Madison community centers. She holds a bachelor's degree from UW-Madison, is a Wisconsin Certified Public Manager and is currently working towards the completion of the Child Care Administrator Credential.

Current research and staff input are used to set best practice benchmarks and program outcomes for particular programs. Kennedy Heights Community Center uses research based, standardized tools to evaluate performance indicators. Program staff participate in ongoing professional development and the agency subscribes to a number of professional publications ensure staff have access to current research, new program ideas, and many opportunities for ongoing professional development.

After four straight years of increased fundraising revenue, in 2009 the agency had a small decrease. If past, post-recession giving trends continue our agency may continue to have a decline in fundraising revenue that could result in small cuts to services. Our agency operates programs and services with very low overhead or indirect costs. In 2009 our management and fundraising costs combined were less than 11% of our budget. Kennedy Heights Community Center is audited annually and has never had an audit with any findings. Our organization has clear financial policies and procedures, adequate controls, and provides monthly financial statements to the Board of Directors. Our agency is financially healthy and has 4 months of reserves available.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

11

How many Board seats are indicated in your agency by-laws?

up to 13

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | John Givens | | | | |
| Home Address | 4216 Mandrake Rd. Madison, WI 53704 | | | | |
| Occupation | Private Consultant | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 10/2009 | To: | 10/2011 |
| Name | Kiesha Young | | | | |
| Home Address | 109 Kennedy Heights Madison, WI 53704 | | | | |
| Occupation | Student, Parent | | | | |
| Representing | Resident, parent Early Childhood Program Participant, After School Program Participant | | | | |
| Term of Office | 2 years | From: | 10/2008 | To: | 10/2010 |
| Name | Mary Hyde | | | | |
| Home Address | N7106 Hwy J Montcello, WI 53570 | | | | |
| Occupation | Principal | | | | |
| Representing | Lindbergh Elementary School | | | | |
| Term of Office | 2 years | From: | 10/2009 | To: | 10/2011 |
| Name | LaDonna McReynolds | | | | |
| Home Address | 212 Kennedy Heights Madison, WI 53704 | | | | |
| Occupation | Certified Nursing Assistant | | | | |
| Representing | Resident, parent youth program participant, | | | | |
| Term of Office | 2 years | From: | 10/2008 | To: | 10/2010 |
| Name | Camille Graham | | | | |
| Home Address | 162 Kennedy Heights Madison, WI 53704 | | | | |
| Occupation | Child Care Provider | | | | |
| Representing | Resident, parent of Girls Inc. participant | | | | |
| Term of Office | 2 years | From: | 10/2009 | To: | 10/2011 |
| Name | Simone Howard | | | | |
| Home Address | 164 Kennedy Heights Madison, WI 53704 | | | | |
| Occupation | Parent | | | | |
| Representing | Resident, volunteer, parent of After School Program Participant | | | | |
| Term of Office | 2 years | From: | 10/2009 | To: | 10/2011 |
| Name | Lynne Hodgkins-Solomon | | | | |
| Home Address | 2148 West Lawn Ave Madison, WI 53711 | | | | |
| Occupation | US District Court | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 10/2008 | To: | 10/2010 |
| Name | Jody Schmitz | | | | |
| Home Address | 6530 Schroeder Rd. #232 Madison, WI 53711 | | | | |
| Occupation | retired | | | | |
| Representing | | | | | |
| Term of Office | 2 years | From: | 10/2009 | To: | 10/2011 |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Lacy Vosen | | | | |
| Home Address | 105 Kennedy Heights Madison, WI 53704 | | | | |
| Occupation | Head Start Teacher | | | | |
| Representing | Resident, parent of Boys Group participant | | | | |
| Term of Office | 2 years | From: | 10/2009 | To: | 10/2011 |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Occupation

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Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 12 | 100% | 9 | 100% | 134 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 33% | 2 | 22% | 38 | 28% |
| FEMALE | 8 | 67% | 7 | 78% | 96 | 72% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 12 | 100% | 9 | 100% | 134 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 26 | 19% |
| 18-59 YRS | 11 | 92% | 7 | 78% | 92 | 69% |
| 60 AND OLDER | 1 | 8% | 2 | 22% | 16 | 12% |
| TOTAL AGE | 12 | 100% | 9 | 100% | 134 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 5 | 42% | 3 | 33% | 99 | 74% |
| BLACK/AFRICAN AMERICAN | 3 | 25% | 5 | 56% | 14 | 10% |
| ASIAN | 3 | 25% | 0 | 0% | 9 | 7% |
| AMERICAN INDIAN/ALASKAN NATIVE | 1 | 8% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 1 | 11% | 12 | 9% |
| TOTAL RACE | 12 | 100% | 9 | 100% | 134 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 4 | 3% |
| NOT HISPANIC OR LATINO | 12 | 100% | 9 | 100% | 130 | 97% |
| TOTAL ETHNICITY | 12 | 100% | 9 | 100% | 134 | 100% |
| PERSONS WITH DISABILITIES | 1 | 8% | 0 | 0% | 3 | 2% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 162,926 | 176,325 | 227,588 |
| Taxes | 13,849 | 14,295 | 18,464 |
| Benefits | 27,072 | 26,188 | 39,017 |
| SUBTOTAL A. | 203,847 | 216,808 | 285,069 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 53,785 | 70,081 | 75,606 |
| SUBTOTAL B. | 53,785 | 70,081 | 75,606 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 17,710 | 9,459 | 16,720 |
| Mortgage (P&I) / Depreciation / Taxes | 9,372 | 9,459 | 16,720 |
| SUBTOTAL C. | 27,082 | 18,918 | 33,440 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 2,000 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 2,000 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 2,000 |
| TOTAL OPERATING EXPENSES | 284,714 | 305,807 | 396,115 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Yes, it really was 0% in 2009. In 2011 the agencies plans to start paying for a greater percentage of health insurance for single plus one and families in order to continue to retain talented professionals and continue to have low staff turnover.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|------|---------|----------|----------|----------------|-------|-------|-------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 43,815 | 1.00 | 44,471 | 21.38 | 0.10 | 0.085 | 0.085 |
| Administrative Assistant / Bookkeeper / Commu | 0.00 | 0 | 0.30 | 7,800 | 12.50 | 0.00 | 0.00 | 0.00 |
| Janitor | 0.25 | 6,053 | 0.30 | 7,800 | 12.50 | 0.030 | 0.025 | 0.025 |
| Early Childhood Coordinator / Lead Teacher | 0.75 | 20,826 | 0.75 | 22,511 | 14.43 | 0.75 | 0.00 | 0.00 |
| Early Childhood Assistant Teacher | 0.40 | 9,870 | 0.40 | 10,561 | 12.33 | 0.40 | 0.00 | 0.00 |
| Food Service | 0.23 | 3,408 | 0.23 | 3,600 | 7.50 | 0.23 | 0.00 | 0.00 |
| Substitute Teachers | 0.05 | 1,150 | 0.05 | 1,200 | 12.00 | 0.05 | 0.00 | 0.00 |
| After School Coordinator | 0.40 | 10,349 | 0.40 | 11,760 | 14.00 | 0.00 | 0.40 | 0.00 |
| After School Assistant | 0.23 | 5,457 | 0.23 | 5,928 | 12.22 | 0.00 | 0.23 | 0.00 |
| After School Assistant | 0.23 | 5,457 | 0.23 | 5,928 | 12.22 | 0.00 | 0.23 | 0.00 |
| After School Assistant | 0.00 | 0 | 0.23 | 5,928 | 12.22 | 0.00 | 0.23 | 0.00 |
| Food Pantry Coordinator | 0.13 | 2,925 | 0.15 | 3,894 | 13.31 | 0.00 | 0.00 | 0.00 |
| Adult Resource Specialist | 0.00 | 0 | 0.38 | 10,920 | 14.00 | 0.00 | 0.00 | 0.00 |
| Girls Inc. Coordinator | 0.75 | 21,294 | 0.75 | 23,431 | 15.02 | 0.00 | 0.00 | 0.00 |
| Parent Support Specialist | 0.10 | 2,200 | 0.10 | 2,440 | 12.22 | 0.00 | 0.00 | 0.00 |
| AmeriCorps Member | 0.80 | 6,200 | 0.80 | 7,800 | NA | 0.00 | 0.27 | 0.27 |
| AmeriCorps Member | 0.80 | 6,200 | 0.80 | 7,800 | NA | 0.00 | 0.00 | 0.00 |
| Youth Program Coordinator | 0.75 | 20,623 | 0.75 | 23,010 | 14.54 | 0.00 | 0.00 | 0.75 |
| Youth Program Summer Assistant | 0.09 | 2,099 | 0.09 | 2,196 | 12.22 | 0.00 | 0.00 | 0.09 |
| Asian Outreach Coordinator | 0.53 | 13,278 | 0.63 | 17,381 | 13.37 | 0.00 | 0.00 | 0.00 |
| Community Technology Center Staff | 0.00 | 0 | 0.25 | 7,800 | 15.00 | 0.00 | 0.00 | 0.00 |
| | | | | | 0.00 | 0.0 | 0.0 | 0.0 |
| | | | | | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 7.5 | 181,204 | 8.8 | 234,159 | | 1.6 | 1.5 | 1.2 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 234,159 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|-------|-------|------|------|------|------|------|------|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.06 | 0.085 | 0.04 | 0.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.04 |
| 0.00 | 0.00 | 0.00 | 0.30 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.018 | 0.025 | 0.012 | 0.15 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.018 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.15 |
| 0.00 | 0.00 | 0.375 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.75 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.27 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.80 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.63 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.25 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 0.7 | 1.2 | 0.4 | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.3 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

ORGANIZATION:

Kennedy Heights Neighborhood Association, Inc. dba Kennedy Heights Community Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 51,737 | 33,427 | 15,336 | 2,974 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 51,737 | 33,427 | 15,336 | 2,974 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 25,329 | 15,235 | 7,214 | 2,880 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 25,329 | 15,235 | 7,214 | 2,880 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

3r

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--------------------------------------|--|--|
| Organization | Lussier Community Education Center | | |
| Mailing Address | 55 S. Gammon Road Madison, WI. 53717 | | |
| Telephone | 608-833-4979 | | |
| FAX | 608-833-6919 | | |
| Admin Contact | Paul Terranova | | |
| Financial Contact | Paul Terranova | | |
| Website | www.LCECmadison.org | | |
| Email Address | paul@LCECmadison.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1938173 | | |
| State CN: | 42209 | | |
| DUNS # | 105512292 | | |

2. CONTACT INFORMATION

| | | | |
|---|---|------------------|---|
| A | LCEC Neighborhood Center Support | | |
| | Contact: | Paul Terranova | Phone: 833-4979 Email: paul@lcecmadison.org |
| B | LCEC Elementary Program | | |
| | Contact: | Jill W. Pfeiffer | Phone: 833-4979 Email: jill@lcecmadison.org |
| C | Jefferson Youth Resource Center | | |
| | Contact: | Jill W. Pfeiffer | Phone: 833-4979 Email: jill@lcecmadison.org |
| D | Teen Build Up | | |
| | Contact: | Jill W. Pfeiffer | Phone: 833-4979 Email: jill@lcecmadison.org |
| E | CLEO: Community Leadership, Engagement & Organizing | | |
| | Contact: | Paul Terranova | Phone: 833-4979 Email: paul@lcecmadison.org |
| F | BEATS: Building Employment And Technology Skills | | |
| | Contact: | Paul Terranova | Phone: 833-4979 Email: paul@lcecmadison.org |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---------|---------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 10,981 | 10,781 | 10,573 | 0 | 0 | 10,573 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 79,806 | 84,806 | 134,029 | 0 | 35,808 | 35,902 | 20,043 |
| MADISON-CDBG | 35,072 | 35,072 | 67,234 | 67,234 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 42,320 | 42,320 | 64,640 | 0 | 25,000 | 7,320 | 7,320 |
| UNITED WAY DESIG | 16,693 | 13,288 | 13,288 | 0 | 0 | 13,288 | 0 |
| OTHER GOVT | 75,135 | 54,452 | 22,952 | 0 | 14,250 | 6,250 | 0 |
| FUNDRAISING DONATIONS | 175,088 | 393,619 | 390,809 | 26,859 | 93,120 | 44,124 | 81,316 |
| USER FEES | 11,956 | 12,000 | 3,400 | 3,400 | 0 | 0 | 0 |
| OTHER | 6,357 | 21,063 | 55,331 | 1,375 | 2,728 | 2,728 | 12,857 |
| TOTAL REVENUE | 453,407 | 667,401 | 762,255 | 98,868 | 170,906 | 120,185 | 121,536 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--------|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 17,276 | 25,000 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 25,000 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 2,452 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 128,142 | 16,020 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 1,375 | 20,768 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 146,792 | 89,240 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 1,228 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 13,500 |
| TOTAL REVENUE | 0 | | | | | | 14,728 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Lussier Community Education Center (formerly the Wexford Ridge Neighborhood Center) was founded on the principle of people working together to help themselves and each other, as well as partnering to utilize the resources and expertise of others in providing services. The mission of LCEC is to provide programs, services, and access to resources that promote personal growth and community well-being, in response to neighborhood needs.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Lussier Community Education Center (previously the Wexford Ridge Neighborhood Center) has over a thirty year track record of deep roots in the low-income community as well as strong partnerships with schools, churches, businesses and service agencies. The organization has a staff team of twelve with a collective total of over 100 years experience in community and youth work. The board of directors boasts strong low-income leadership, including three members who have been actively involved in the neighborhood for over 10 years each. Board members also bring their professional expertise, including a senior financial advisor, a chief financial officer, a nonprofit development director, a nonprofit attorney, and a University of Wisconsin administrator. LCEC has developed both grassroots leadership and service collaborations since its early days in the late 1970's and early 1980's.

In 2008, we completed a \$4.5M capital campaign to become the new Lussier Community Education Center. The project required a change in state law to come to fruition, so that we could build our community center on school property adjacent to Memorial High School and Jefferson Middle School. In 2003-4 bipartisan legislation passed unanimously allowing schools to utilize their property in partnership with community organizations.

In 2009 we completed our first full year as the Lussier Community Education Center and our first full year since our transition from operating out of three converted two-bedroom apartments into a new 12,000 square foot center. We went from serving about 1000 people with 3000 hours of programming annually in the old facility to serving over 3000 people with over 7500 hours of programming annually.

The Lussier Community Education Center is a focal point of neighborhood activity, providing a variety of educational, social, recreational and civic programs and services primarily to low income individuals and families both through our own efforts and partnerships with collaborating organizations. These programs are aimed at increasing the self-sufficiency and quality of life of residents. Many of our programs have been longstanding, while others have grown organically out of current community need. The LCEC's programs can be classified as follows: Children & Youth Programs, Community Leadership, Engagement and Organizing, Employment & Training, and Community Support Programs.

Children and Youth Programs: The LCEC offers low-income elementary, middle and high school aged children safe and engaging after school and summer day camp programs that emphasize academic enrichment, health & fitness, arts & expression and community service & leadership.

Community Leadership, Engagement and Organizing: The LCEC is built upon a tradition of community organizing and continues to support community members in making a difference in their own backyard. The center supports teens and adults in groups like Teen Build Up, Women Rise Up, Wexmen, and Model Communities.

Employment & Training: Through the Building Education and Technology Skills (BEATS) program the LCEC offers a variety of ways for individuals to gain necessary job skills, find employment and increase their self-sufficiency.

Community Support & Partnership Programs: The LCEC offers a wide array of educational, recreational, social, civic and cultural programs through strong partnerships. Our current Community Support programs enable low income individuals and families on Madison's far west and southwest sides to access a wide array of opportunities and services including: Food Pantry and Food Recovery Program staffed entirely by local volunteers, MATC English as a Second Language and GED/Adult Basic Education classes, Adult Literacy/English Tutoring with Madison Literacy Network, school supplies drives and holiday gift programs, West Madison Senior Coalition Senior Lunch program, United Cerebral Palsy's baker training program, MMSD Mobile Play and Learn program, Neutral Site Alternative Learning program for high schoolers from Memorial High School, public access computing and the use of our meeting rooms for school, service group, and neighborhood association meetings. We look forward to continuing and expanding these programs in the years to come.

LCEC staff recruit agencies, individuals and organizations to provide programs at the Center and to utilize Center space for meetings. The Center then assists Community Support partners by promoting their programs along with recruiting program participants. In the beginning stages of such partnerships, we have found assistance by the center staff in program design to be a critical factor determining whether programs are successful and well attended.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

17-Jan

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Carl Jefferson | | | |
| Home Address | 838 W. Badger Rd. #2W Madison, WI. 53713 | | | |
| Occupation | Employment Specialist | | | |
| Representing | At Large | | | |
| Term of Office | | From: | 01/2008 | To: 01/2012 |
| Name | LuAnn Quella | | | |
| Home Address | 10 Norwalk Circle Madison, WI. 53717 | | | |
| Occupation | Chief Financial Officer | | | |
| Representing | Wexford Village | | | |
| Term of Office | | From: | 01/2006 | To: 01/2012 |
| Name | Brian Larson | | | |
| Home Address | 5714 Elder Place Madison, WI. 53705 | | | |
| Occupation | Estate Lawyer | | | |
| Representing | Crestwood | | | |
| Term of Office | | From: | 01/2008 | To: 01/2011 |
| Name | Ade Iyi-Eweka | | | |
| Home Address | 7036 Tree Lane Madison, WI. 53717 | | | |
| Occupation | Educator | | | |
| Representing | Wexford Ridge | | | |
| Term of Office | | From: | 01/2004 | To: 01/2010 |
| Name | Julie Hunter | | | |
| Home Address | 202 Everglade Drive Madison, WI. 53717 | | | |
| Occupation | Nurse Practitioner | | | |
| Representing | Parkwood Hills | | | |
| Term of Office | | From: | 01/2010 | To: 01/2013 |
| Name | Rose Johnson Brown | | | |
| Home Address | 6642 Offshore Drive Madison, WI. 53705 | | | |
| Occupation | Youth Worker and Photographer | | | |
| Representing | Parkwood Hills | | | |
| Term of Office | | From: | 01/2005 | To: 01/2011 |
| Name | Richard Conne | | | |
| Home Address | 5 Oxwood Circle Madison, WI. 53717 | | | |
| Occupation | Senior Financial Advisor | | | |
| Representing | Walnut Grove | | | |
| Term of Office | | From: | 01/2006 | To: 01/2012 |
| Name | Louise Root Robbins | | | |
| Home Address | 3122 Oxford Road Madison, WI. 53705 | | | |
| Occupation | Director, Diversity and Community Outreach Initiatives | | | |
| Representing | University of Wisconsin - School of Nursing | | | |
| Term of Office | | From: | 01/2008 | To: 01/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Paul Harrison | | | |
| Home Address | 4714 Hermsmeier Lane Madison, WI. 53714 | | | |
| Occupation | Development Director | | | |
| Representing | At Large | | | |
| Term of Office | | From: | 01/2007 | To: 01/2010 |
| Name | Aomar Elkaini | | | |
| Home Address | 7001 Flower Lane, Apt. C Madison, WI. 53717 | | | |
| Occupation | Unemployed | | | |
| Representing | Wexford Ridge | | | |
| Term of Office | | From: | 01/2010 | To: 01/2013 |
| Name | Faustina Bohling | | | |
| Home Address | 7415 Tree Lane #4 Madison, WI. 53717 | | | |
| Occupation | Diversity Director, WI. Alumni Association | | | |
| Representing | Tamarack Trails | | | |
| Term of Office | | From: | 01/2010 | To: 01/2013 |
| Name | John Holbrook | | | |
| Home Address | 7641 Farmington Way Madison, WI. 53717 | | | |
| Occupation | Retired | | | |
| Representing | Sauk Creek | | | |
| Term of Office | | From: | 01/2010 | To: 01/2013 |
| Name | Linda Retelle | | | |
| Home Address | 7030 Tree Lane Madison, WI. 53717 | | | |
| Occupation | Care Provider | | | |
| Representing | Wexford Ridge | | | |
| Term of Office | | From: | 01/2010 | To: 01/2013 |
| Name | Maika Vu | | | |
| Home Address | 6701 East Pass #2 Madison, WI. 53719 | | | |
| Occupation | Student | | | |
| Representing | At Large | | | |
| Term of Office | | From: | 01/2010 | To: 01/2013 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Home Address

Occupation

Representing

Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 15 | 100% | 14 | 100% | 150 | 100% |
| GENDER | | | | | | |
| MALE | 7 | 47% | 7 | 50% | 67 | 45% |
| FEMALE | 8 | 53% | 7 | 50% | 83 | 55% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 15 | 100% | 14 | 100% | 150 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 36 | 24% |
| 18-59 YRS | 14 | 93% | 9 | 64% | 104 | 69% |
| 60 AND OLDER | 1 | 7% | 5 | 36% | 10 | 7% |
| TOTAL AGE | 15 | 100% | 14 | 100% | 150 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 5 | 33% | 8 | 57% | 66 | 44% |
| BLACK/AFRICAN AMERICAN | 7 | 47% | 3 | 21% | 59 | 39% |
| ASIAN | 0 | 0% | 1 | 7% | 13 | 9% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 2 | 13% | 1 | 7% | 12 | 8% |
| Black/AA & White/Caucasian | 2 | 100% | 1 | 100% | 12 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 1 | 7% | 1 | 7% | 0 | 0% |
| TOTAL RACE | 15 | 100% | 14 | 100% | 150 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 1 | 7% | 0 | 0% | 5 | 3% |
| NOT HISPANIC OR LATINO | 14 | 93% | 14 | 100% | 145 | 97% |
| TOTAL ETHNICITY | 15 | 100% | 14 | 100% | 150 | 100% |
| PERSONS WITH DISABILITIES | 5 | 33% | 2 | 14% | 11 | 7% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 289,447 | 318,910 | 376,939 |
| Taxes | 24,597 | 26,373 | 31,646 |
| Benefits | 91,101 | 107,475 | 122,515 |
| SUBTOTAL A. | 405,145 | 452,758 | 531,101 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 138,196 | 127,838 | 140,049 |
| SUBTOTAL B. | 138,196 | 127,838 | 140,049 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 24,505 | 32,806 | 37,105 |
| Mortgage (P&I) / Depreciation / Taxes | 56,601 | 54,000 | 54,000 |
| SUBTOTAL C. | 81,106 | 86,806 | 91,105 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 624,447 | 667,401 | 762,255 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

10.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

We make every effort at the LCEC to retain our quality staff. Such efforts include opportunities for professional development and an annual staff retreat.

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Lussier Community Education Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 1,228 | 853 | 241 | 135 | 0 |
| USER FEES | 0 | 0 | | | 0 |
| OTHER** | 13,500 | 9,371 | 2,645 | 1,484 | 0 |
| TOTAL REVENUE | 14,728 | 10,224 | 2,885 | 1,619 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|----------------------|--------|-------|
| Second Harvest Grant | 13,500 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 13,500 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|----------------------------------|--|--|
| Organization | Literacy Network | | |
| Mailing Address | 1118 S Park St, Madison WI 53715 | | |
| Telephone | 608-244-3911 | | |
| FAX | 608-244-3899 | | |
| Admin Contact | Jeff Burkhart | | |
| Financial Contact | Jeff Burkhart | | |
| Website | www.litnetwork.org | | |
| Email Address | jeff@litnetwork.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 51-0180488 | | |
| State CN: | 15411 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------|---------------|--------|---------------------|
| A | Program A | | | |
| | Contact: | Jeff Burkhart | Phone: | 6082443911 |
| | | | Email: | jeff@litnetwork.org |
| B | Program B | | | |
| | Contact: | Jennifer Sell | Phone: | 6082443911 |
| | | | Email: | jen@litnetwork.org |
| C | Program C | | | |
| | Contact: | Jeff Burkhart | Phone: | 6082443911 |
| | | | Email: | jeff@litnetwork.org |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
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| I | Program I | | | |
| | Contact: | | Phone: | |
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| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
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| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 13,008 | 21,008 | 77,423 | 56,415 | 21,008 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 153,782 | 158,000 | 179,000 | 7,000 | 14,000 | 0 | 0 |
| UNITED WAY DESIG | 23,000 | 32,937 | 37,500 | 4,500 | 7,000 | 0 | 0 |
| OTHER GOVT | 48,431 | 62,239 | 65,900 | 8,400 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 103,199 | 174,742 | 199,845 | 24,845 | 70,000 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 76,532 | 81,699 | 85,000 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 417,952 | 530,625 | 644,668 | 101,160 | 112,008 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 158,000 |
| UNITED WAY DESIG | 0 | | | | | | 26,000 |
| OTHER GOVT | 0 | | | | | | 57,500 |
| FUNDRAISING DONATIONS | 0 | | | | | | 105,000 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 85,000 |
| TOTAL REVENUE | 0 | | | | | | 431,500 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Mission Statement: Literacy Network teaches reading, writing and speaking skills to Dane County adults and families so they can achieve financial independence, good health and greater involvement in community life.
 Vision Statement: Every person in Dane County will have the literacy skills needed to independently pursue their life goals, support their family and be active in their community.
 Values: Persistence, Quality, Flexibility, Teamwork.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

For more than 36 years, Literacy Network has provided basic literacy skill development and English language training for adults and families. In 2009, we helped nearly 1,100 learners advance toward better employment opportunities, become more involved in their children's education, and access community services such as libraries and health care. Our vision is that every person in Dane County will have the literacy skills needed to independently pursue their life goals, support their family, and be active in their community. Last year, we helped 399 adults find work and improve their ability to keep and advance in their employment. We provide a unique service to adult learners who are working to improve their economic stability.

Over the years, Literacy Network staff members have developed programs to target specific workplace skills to support the development of learners to better-paying, higher-skilled positions. In creating these programs, we have surveyed supervisors and managers who have helped us to identify the skills necessary for advancement in the workplace. Our workplace partners recognize the benefits of the personalized support that our professional staff and volunteers provide to learners through our programming. We have strengthened the skills of thousands of low-wage working adults and enabled them to secure better employment in growing industries. Below we have listed direct quotes about how our tutors and staff help learners advance in their workplace education goals.

"S. was offered a full time job this month! She is also more than half way done with her CNA class at MATC and doing extremely well. She has said that her classmates frequently come to her with questions about the course material...." A later comment: "She finished her CNA class and got an A on her final exam!"

"P. is working on becoming an electrical apprentice. She is currently taking English and math classes at MATC. I assist with some of the work for those classes. She will have an oral interview that is part of the apprenticeship program in March. We continue to work on English reading and writing skills."

"C. previously had a tough time organizing and writing emails to her supervisor, so she would avoid doing so. This month, though, she carefully thought out an email with an intro, body and conclusion and sent it to her supervisor. She made the comment that after all of our lessons on grammar and how to properly write a sentence, she feels much more comfortable writing emails and even looks forward to it sometimes."

"R. and I worked to prepare him for the exam of medical interpreter. This included extensive vocabulary training as well as practice scenarios in which we prepped for the types of questions on the exam."

"Being able to read has helped D. feel more part of his work environment. It has aided him interacting more with his co-workers and others around him."

Because of our long-term connections with businesses and service providers in Madison, we are able to respond to the current economic challenges by wisely pooling our resources, focusing on the strengths of each partner and avoiding duplication of effort.

Our project is planned as a support to the Regional Industry Skills Education (RISE) project, empowering workers to find job security and advancement opportunities. We have worked over the last year to establish more meaningful connections to Madison Area Technical College and to the RISE and IBEST workforce training models to support our learners in pursuing opportunities that will lead to better employment opportunities. We plan to partner with Madison Area Technical College to create better opportunities through career pathways, providing workers with stepping stones to skills and credentials. Beginning in July, we will collaborate with Madison Area Technical College on a health care partnership along with Centro Hispano and Omega School to create meaningful connections to our program partners through goal setting, assessment, and program orientation. We will leverage this new partnership to collaborate with our program partners to ensure successful transitions for adult learners.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

11

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

11

How many Board seats are indicated in your agency by-laws?

up to 18

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|-----------------------------|-------|---------|-------------|
| Name | Rich Birrenkott | | | |
| Home Address | | | | |
| Occupation | Agent | | | |
| Representing | Tricor | | | |
| Term of Office | President | From: | 05/2010 | To: 05/2011 |
| Name | Wendy Wink | | | |
| Home Address | | | | |
| Occupation | Retired | | | |
| Representing | WI Dept of Revenue | | | |
| Term of Office | Vice President | From: | 05/2010 | To: 05/2011 |
| Name | Melissa Wieland | | | |
| Home Address | Madison, WI 53711 | | | |
| Occupation | HR | | | |
| Representing | Payroll company | | | |
| Term of Office | Secretary | From: | 04/2009 | To: 04/2011 |
| Name | Michael Jones | | | |
| Home Address | | | | |
| Occupation | Program Analyst | | | |
| Representing | WI DHS | | | |
| Term of Office | Treasurer | From: | 05/2010 | To: 05/2012 |
| Name | Pedro R Albiter | | | |
| Home Address | | | | |
| Occupation | Outreach | | | |
| Representing | Wi Job Service | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |
| Name | Jennifer L. Amundsen | | | |
| Home Address | P.O. Box 1644 | | | |
| Occupation | Attorney | | | |
| Representing | Solheim Billing & Grimmer | | | |
| Term of Office | | From: | 04/2009 | To: 04/2011 |
| Name | Christine Beatty | | | |
| Home Address | | | | |
| Occupation | Executive Director | | | |
| Representing | Madison Senior Center | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |
| Name | Peter Buss | | | |
| Home Address | | | | |
| Occupation | Accountant | | | |
| Representing | US Bank | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---------------------------|-------|---------|-------------|
| Name | Evelyn Cruz | | | |
| Home Address | | | | |
| Occupation | State Monitor Advocate | | | |
| Representing | WI DWD | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |
| Name | Booker Gardner | | | |
| Home Address | Madison, WI 53711 | | | |
| Occupation | Retired school principal) | | | |
| Representing | Madison Schools | | | |
| Term of Office | | From: | 04/2009 | To: 04/2011 |
| Name | Kay Midthun | | | |
| Home Address | Madison, WI 53719 | | | |
| Occupation | Marketing | | | |
| Representing | TDS | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |
| Name | Andrea Poulos | | | |
| Home Address | | | | |
| Occupation | ESL Program; Faculty | | | |
| Representing | UW Madison | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |
| Name | Rick Salatino | | | |
| Home Address | | | | |
| Occupation | Scientist | | | |
| Representing | Promega Corporation | | | |
| Term of Office | | From: | 05/2010 | To: 05/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Representing

Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 19 | 100% | 13 | 100% | 530 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 21% | 6 | 46% | 186 | 35% |
| FEMALE | 15 | 79% | 7 | 54% | 344 | 65% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 19 | 100% | 13 | 100% | 530 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 2 | 0% |
| 18-59 YRS | 17 | 89% | 8 | 62% | 420 | 79% |
| 60 AND OLDER | 2 | 11% | 5 | 38% | 108 | 20% |
| TOTAL AGE | 19 | 100% | 13 | 100% | 530 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 15 | 79% | 10 | 77% | 350 | 66% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 1 | 8% | 41 | 8% |
| ASIAN | 0 | 0% | 0 | 0% | 50 | 9% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 4 | 21% | 2 | 15% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 2 | 50% | 1 | 50% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 2 | 50% | 1 | 50% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 89 | 17% |
| TOTAL RACE | 19 | 100% | 13 | 100% | 530 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 4 | 21% | 2 | 15% | 85 | 16% |
| NOT HISPANIC OR LATINO | 15 | 79% | 11 | 85% | 445 | 84% |
| TOTAL ETHNICITY | 19 | 100% | 13 | 100% | 530 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 280,980 | 263,512 | 309,000 |
| Taxes | 20,574 | 19,000 | 23,258 |
| Benefits | 18,000 | 17,300 | 22,000 |
| SUBTOTAL A. | 319,554 | 418,925 | 517,518 |
| | | ERROR | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 0 | 47,700 | 59,150 |
| SUBTOTAL B. | 0 | 52,700 | 59,150 |
| | | ERROR | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 39,046 | 39,000 | 41,000 |
| Mortgage (P&I) / Depreciation / Taxes | 15,978 | 20,000 | 27,000 |
| SUBTOTAL C. | 55,024 | 59,000 | 68,000 |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 374,578 | 530,625 | 644,668 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

10.5%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

We did not hire two positions because of a negative economic outlook. Therefore, we avoided layoffs and furloughs.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

[illegible]

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 309,000 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Literacy Network

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 144,000 | 130,000 | 10,000 | 4,000 | 0 |
| UNITED WAY DESIG | 26,000 | 26,000 | 0 | 0 | 0 |
| OTHER GOVT | 62,239 | 52,239 | 5,000 | 5,000 | 0 |
| FUNDRAISING DONATIONS | 99,500 | 79,500 | 10,000 | 10,000 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 81,699 | 41,699 | 20,000 | 20,000 | 0 |
| TOTAL REVENUE | 413,438 | 329,438 | 45,000 | 39,000 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 158,000 | 149,000 | 5,000 | 4,000 | 0 |
| UNITED WAY DESIG | 26,000 | 26,000 | 0 | 0 | 0 |
| OTHER GOVT* | 57,500 | 47,500 | 5,000 | 5,000 | 0 |
| FUNDRAISING DONATIONS | 105,000 | 85,000 | 10,000 | 10,000 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 85,000 | 45,000 | 20,000 | 20,000 | 0 |
| TOTAL REVENUE | 431,500 | 352,500 | 40,000 | 39,000 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|------------------------|--------|--------------------------|
| WI Tech College System | 23,500 | Civics |
| Madison Schools | 34,000 | School based programming |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 57,500 | |

**OTHER 2011

| Source | Amount | Terms |
|-------------------|--------|-------|
| Additional Grants | 85,000 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 85,000 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Lutheran Social Services of Wisconsin & Upper Michigan, Inc. | | |
| Mailing Address | 647 Virginia St. Milwaukee WI 53204 | | |
| Telephone | 800-488-5181 | | |
| FAX | 0 | | |
| Admin Contact | Marina Bendik 262/506-1101 | | |
| Financial Contact | Bonnie Becker 262/325-3026 | | |
| Website | www.lsswis.org | | |
| Email Address | lseverso@lsswis.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-0816846 | | |
| State CN: | | | |
| DUNS # | 06046-0730 | | |

2. CONTACT INFORMATION

| | | | | |
|---|---------------------|-----------------|--------|---------------------------|
| A | Off The Square Club | | | |
| | Contact: | Jane de Roussan | Phone: | 251-6901 |
| | | | Email: | jane.deroussan@lsswis.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
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| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 1,554,039 | 28,410 | 28,410 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | | 40,913 | 40,914 | 40,914 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 1,570,496 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 46,047 | 34,000 | 34,000 | 0 | 0 | 0 |
| OTHER GOVT | | 52,131,501 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 1,327,033 | 97,366 | 97,366 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 33,249,649 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 89,919,677 | 200,689 | 200,689 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Motivated by the compassion of Christ, we help people improve the quality of their lives.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

LSS serves people of all faiths and backgrounds throughout Wisconsin and Upper Michigan. Our staff of over 2,000 offer services at over 250 sites and are driven by agency's mission and a commitment to those who need our assistance. Lutheran Social Services has a long history of serving Wisconsin's most needy residents. The origin of LSS can be traced to 1882 when Pastor E.J. Homme opened a home for orphaned children in Wittenberg, Wisconsin. The agency has continued to evolve since that time, periodically adding new programs and refocusing to best serve the needs of the community. Until the 1960s, the organization primarily provided child welfare services and programs for single mothers. Then about 45 years ago, LSS contracted with state and local governments to help people in need. This partnership initiated a rapid expansion of offerings to the community. In 1980, LSS initiated programs to assist persons with chronic mental illness. Services for those with developmental disabilities began in 1984. The 1990s saw an increased focus on international adoption. In 1997, LSS started the Family Partnerships Initiative in response to requests from rural communities. This innovative program is designed to creatively meet the needs of troubled adolescents and their families and keep them together. Most recently, LSS has developed new lines of service to better our communities. LSS is proud that in the past several years economic difficulty the agency has continued to provide quality services and that over 100,000 benefit from the wide range of services we provide such as: adoption, foster care, alcohol and drug treatment, correctional services, disaster response, family preservation services, home health care, individual and family counseling, older adult services, refugee resettlement, residential care, services for people with disabilities and much more. LSS' focus for the future is continuing to respond to evolving needs of those we serve with compassionate and innovative service. To this end, we are constantly evaluating our programs and operation strategies and revising them to most efficiently serve those in need. LSS developed the Urban Ministries focus on alleviating the conditions associated with poverty, homelessness and disaster by providing individuals with their most basic needs of shelter, food, clothing, hope and connection. LSS' biggest challenge continues to be, how to do more with less. During a time of economic difficulty throughout the country LSS' funding has decreased at a time when our clients need our services more than ever. To respond to these challenges, LSS has strategically set out to create efficiencies and strengthen our infrastructure in order to continue to deliver vital services to the residents of Wisconsin and Upper Michigan in accordance with our mission. This work has allowed us to continue to deliver quality services.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

4

How many Board seats are indicated in your agency by-laws?

15

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Jim Arends | | | |
| Home Address | 2301 South Ave La Crosse, WI 54601 | | | |
| Occupation | Bishop | | | |
| Representing | La Crosse Area Synod | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | Scott Barth | | | |
| Home Address | 708 Heartland Trl Madison WI 53717 | | | |
| Occupation | | | | |
| Representing | Thrivent Financial for Lutherans | | | |
| Term of Office | | From: | 12/2009 | To: 12/2011 |
| Name | Bruce Burnside | | | |
| Home Address | 2909 Landmark Pl. Madison WI 53713 | | | |
| Occupation | Bishop | | | |
| Representing | South Central Synod | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | John Grace | | | |
| Home Address | 3547 Tallyho Ln Madison WI 53705 | | | |
| Occupation | | | | |
| Representing | At-Large | | | |
| Term of Office | | From: | mm/yyyy | To: 12/2011 |
| Name | Rick Hoyme | | | |
| Home Address | 28 East Columbia St. Chippewa Falls WI 54729 | | | |
| Occupation | Pastor | | | |
| Representing | Central Lutheran Church | | | |
| Term of Office | | From: | 12/2008 | To: 12/2011 |
| Name | James Justman | | | |
| Home Address | 16 Tri-Park Way Appleton WI 54914 | | | |
| Occupation | Bishop | | | |
| Representing | East Central Synod | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | Duane Pederson | | | |
| Home Address | 12 W. Marshall St. PO Box 730 Rice Lake, WI 54868 | | | |
| Occupation | Bishop | | | |
| Representing | Northwest Synod | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | John Schaller | | | |
| Home Address | 6221 West Layton Ave. Milwaukee WI 53220 | | | |
| Occupation | 2nd Vice Chair | | | |
| Representing | House of Harley Davidson At-Large | | | |
| Term of Office | | From: | mm/yyyy | To: 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Tom Scrivner Secretary | | | |
| Home Address | 4626 N. Cramer Whitefish Bay, WI 53211 | | | |
| Occupation | Attorney | | | |
| Representing | Michael Best and Frierech, LLP | | | |
| Term of Office | | From: | 12/2009 | To: 12/2010 |
| Name | Robin Sheridan Board Vice-President's | | | |
| Home Address | N61 W28887 Parkside Pl. Hartland, WI 53029 | | | |
| Occupation | Attorney | | | |
| Representing | Hall, Render, Killian, Heath and Lyman | | | |
| Term of Office | | From: | 12/2009 | To: 12/2010 |
| Name | Tom Skrenes | | | |
| Home Address | 1029 N. 3rd St. Marquette, MI 49855 | | | |
| Occupation | Bishop | | | |
| Representing | Northern Great Lakes Synod | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | Steve Umland Board President | | | |
| Home Address | 11925 W. Lake Park Dr. Milwaukee WI 53224 | | | |
| Occupation | CEO | | | |
| Representing | Ministry Health Care, Inc At-Large | | | |
| Term of Office | | From: | 12/2008 | To: 12/2011 |
| Name | Gretchen Vickney Treasurer | | | |
| Home Address | 4950 Morning Glory Dr. West Bend, WI 53095 | | | |
| Occupation | Treasurer | | | |
| Representing | Greater Milwaukee | | | |
| Term of Office | | From: | mm/yyyy | To: 12/2010 |
| Name | Jeff Barrow | | | |
| Home Address | 1212 S. Layon Ave. Milwaukee WI 53215 | | | |
| Occupation | Bishop | | | |
| Representing | Milwaukee Synod ELCA | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 2,045 | 100% | 15 | 100% | ERROR | 0% |
| GENDER | | | | | | |
| MALE | 414 | 20% | 13 | 87% | 0 | 0% |
| FEMALE | 1,631 | 80% | 2 | 13% | 0 | 0% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 2,146 | 100% |
| TOTAL GENDER | 2,045 | 100% | 15 | 100% | 2,146 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 1,801 | 88% | 15 | 100% | 0 | 0% |
| 60 AND OLDER | 244 | 12% | 0 | 0% | 0 | 0% |
| TOTAL AGE | 2,045 | 100% | 15 | 100% | 0 | 0% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 1,887 | 92% | 15 | 100% | 0 | 0% |
| BLACK/AFRICAN AMERICAN | 90 | 4% | 0 | 0% | 0 | 0% |
| ASIAN | 39 | 2% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 16 | 1% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 13 | 1% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 13 | 100% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 2,045 | 100% | 15 | 100% | 0 | 0% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 28 | 1% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 2,017 | 99% | 15 | 100% | 2,146 | 100% |
| TOTAL ETHNICITY | 2,045 | 100% | 15 | 100% | 2,146 | 100% |
| PERSONS WITH DISABILITIES | 92 | 4% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|-------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 0 | 0 | 0 |
| Taxes | 0 | 0 | 0 |
| Benefits | 0 | 0 | 0 |
| SUBTOTAL A. | 0 | 54,923,649 | 136,679 |
| | | ERROR | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 0 | 0 | 0 |
| SUBTOTAL B. | 0 | 29,708,184 | 40,980 |
| | | ERROR | ERROR |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 0 | 0 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 0 | 5,287,844 | 23,031 |
| | | ERROR | ERROR |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 0 | 89,919,677 | 200,689 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

32.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

The majority of the turnover is in our direct support positions. LSS hires many part-time and people going to college and turnover is inevitable. Also, when programs close throughout the state, that contributes to the rate. LSS has a referral bonus program. In addition, we have developed a consistent performance review process, template and structure for all employees and developed and implemented the supervisor certification process to better equip our supervisors to do their jobs more effectively.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|------------------------------|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 69,622 | 0.05 | 71,710 | 33.47 | 0.05 | 0.00 | 0.00 |
| Director | 1.00 | 57,570 | 0.05 | 59,297 | 27.68 | 0.05 | 0.00 | 0.00 |
| Supervisor | 1.00 | 31,824 | 1.00 | 32,778 | 15.30 | 1.00 | 0.00 | 0.00 |
| Safety Support | 0.50 | 11,554 | 0.50 | 12,480 | 11.11 | 0.50 | 0.00 | 0.00 |
| Community Support Specialist | 0.88 | 20,220 | 0.88 | 21,840 | 11.11 | 0.88 | 0.00 | 0.00 |
| Community Support Specialist | 0.88 | 17,838 | 0.88 | 19,968 | 10.72 | 0.88 | 0.00 | 0.00 |
| Kitchen Manager | 0.35 | 7,804 | 0.35 | 8,038 | 10.72 | 0.35 | 0.00 | 0.00 |
| Cook | 0.25 | 3,842 | 0.25 | 3,957 | 7.39 | 0.25 | 0.00 | 0.00 |
| Dishwasher | 0.25 | 3,842 | 0.25 | 3,957 | 7.39 | 0.25 | 0.00 | 0.00 |
| Janitor | 0.13 | 1,903 | 0.13 | 1,960 | 7.32 | 0.13 | 0.00 | 0.00 |
| Janitor | 0.13 | 1,903 | 0.13 | 1,960 | 7.32 | 0.13 | 0.00 | 0.00 |
| Vice President | 1.00 | 133,934 | 0.05 | 137,952 | 64.39 | 0.05 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 7.35 | 361,856 | 4.52 | 375,897 | | 4.52 | 0.00 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 375,897 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Lutheran Social Services of Wisconsin & Upper Michigan, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|------------|-----------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 1,525,625 | 931,705 | 504,408 | 89,513 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 1,570,496 | 959,108 | 519,243 | 92,145 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 52,131,501 | 31,836,904 | 17,235,902 | 3,058,695 | 0 |
| FUNDRAISING DONATIONS | 1,265,371 | 772,767 | 418,362 | 74,243 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 33,249,649 | 20,305,686 | 10,993,117 | 1,950,846 | 0 |
| TOTAL REVENUE | 89,742,642 | 54,806,169 | 29,671,031 | 5,265,442 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Mental Health Center of Dane County, Inc. - Kajsab House | | |
| Mailing Address | 625 West Washington Ave.; Madison, WI 53703 | | |
| Telephone | (608) 280-4760 | | |
| FAX | (608) 280-4769 | | |
| Admin Contact | Linda Keys | | |
| Financial Contact | Margie Afifi | | |
| Website | www.mhcdc.org | | |
| Email Address | linda.keys@mhcdc.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-080=6445 | | |
| State CN: | 1596 | | |
| DUNS # | 76172543 | | |

2. CONTACT INFORMATION

| | | | |
|---|---------------------------------|-----------|--|
| A | Hmong Youth Cultural Learning | | |
| | Contact: | Doua Vang | Phone: 280-4761 Email: doua.vang@mhcdc.org |
| B | Southeast Asian Senior Services | | |
| | Contact: | Doua Vang | Phone: 280-4761 Email: doua.vang@mhcdc.org |
| C | Program C | | |
| | Contact: | | Phone: Email: |
| D | Program D | | |
| | Contact: | | Phone: Email: |
| E | Program E | | |
| | Contact: | | Phone: Email: |
| F | Program F | | |
| | Contact: | | Phone: Email: |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 698,033 | 698,033 | 698,033 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 27,832 | 13,432 | 14,400 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 10,000 | 10,000 | 14,000 | 2,000 | 2,000 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 708,033 | 708,033 | 739,865 | 15,432 | 16,400 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 698,033 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 10,000 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 708,033 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Kajsiab House's mission is to create a culturally and safe environment to promote well-being in the Southeast Asian community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Mental Health Center of Dane County, Inc. (MHCDC) is a private non-profit agency that contracts with the Dane County Department of Human Services to provide mental health and substance abuse treatment to Dane County residents, both single individuals and complex family units, ranging in age from infants to elderly. MHCDC has been the recipient of numerous national, state and county grants aimed at system change and coordination of service models. It also receives third party revenues and fee payments. Its centralized management structure routinely handles and reports on complex programmatic, fiscal and budgetary activities. The administration and Board of Directors of the MHCDC view the proper use of grants money as high priority and assures the supports necessary to correctly use and protect public and grant funds. MHCDC's ability to handle and report on fiscal and budgetary activity is demonstrated in previous projects, and through an exemplary history of providing services with public monies since 1946.

Kajsiab House (KH), founded in January 2000, is a program of the MHCDC. It was developed by and for the SEA community. KH offers mental health treatment within a cultural context, connects families with primary physicians and other providers, and assists refugees with job training and placement. Hmong families can connect, feel safe, express and experience their culture, and increase their ability to live successfully within the American cultural context. KH employs eleven bicultural/bilingual staff, one part-time psychiatrist, and one part-time psychologist. The Participants (Consumers) Advisory Group and the Community Leaders Advisory Group help design and develop culturally appropriate and effective program services. KH's holistic approach helps Hmong families and seniors assimilate and integrate into mainstream American society. Program activities include comprehensive social services, advocacy, psychiatric assessments and treatment, services linkages, meals, and transportation. It offers English, citizenship and Hmong classes, helps obtain citizenship and government benefits, and operates youth cultural programs, all of these helping refugees integrate into American mainstream.

KH has received numerous Federal, State, County, United Way, and local and national foundation grants since its inception in January 2000. Kajsiab House received three separate multi-year grant awards from the Substance Abuse and Mental Health Services Administration (SAMHSA) totaling more than \$1.6 million, a \$450,000 multi-year grant award from the Office of Refugee Resettlement (ORR), and a three-year grant from the University of Wisconsin Medical School's Wisconsin Partnership Fund that totaled \$450,000.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

13

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|---|-------|---------|-----|---------|
| Name | Mary Wright | | | | |
| Home Address | 2591 Norwich St. Madison WI 53711 | | | | |
| Occupation | Bank Vice President | | | | |
| Representing | Johnson Bank | | | | |
| Term of Office | 2 terms | From: | 08/2005 | To: | 12/2011 |
| Name | Robert Mohelnitzky | | | | |
| Home Address | 6208 Westgate Road.; Madiison, WI 53716 | | | | |
| Occupation | Non Profit Consultant | | | | |
| Representing | Mental Health and Non Profit Administration | | | | |
| Term of Office | 2 terms | From: | 03/2006 | To: | 12/2012 |
| Name | Cheryl Porior-Mayhew | | | | |
| Home Address | 6289 Onwentsia Trail.; Oregon, WI 53575 | | | | |
| Occupation | Principal Consultant | | | | |
| Representing | Sanchill Group | | | | |
| Term of Office | 2 terms | From: | 03/2006 | To: | 12/2012 |
| Name | Greg Blum | | | | |
| Home Address | 5210 Forge Drive.; Madison, WI 53716 | | | | |
| Occupation | Insurance Broker | | | | |
| Representing | Hemb Insurance Group | | | | |
| Term of Office | 2 terms | From: | 08/2005 | To: | 12/2011 |
| Name | James Christensen | | | | |
| Home Address | 6409 Old Sauk Road.; Madison, WI 53705 | | | | |
| Occupation | Principal | | | | |
| Representing | StatOrg Services, LLC | | | | |
| Term of Office | 1 term | From: | 12/2009 | To: | 12/2010 |
| Name | Gayle Galston | | | | |
| Home Address | 446 Woodside Terrance.; Madison, WI 53710 | | | | |
| Occupation | Real Estate Broker | | | | |
| Representing | Restaino & Associates Ste 102 | | | | |
| Term of Office | 2 | From: | 03/2006 | To: | 12/2012 |
| Name | Elena Golden | | | | |
| Home Address | 7842 Twinflower Drive. Madison, WI 53719 | | | | |
| Occupation | Director of Residential Services | | | | |
| Representing | Goodwell Industries | | | | |
| Term of Office | 1 | From: | 03/2007 | To: | 12/2010 |
| Name | Paige Goldner | | | | |
| Home Address | 4309 Yuma Drive. Madison, WI 53711 | | | | |
| Occupation | Executive Recruitment Manager | | | | |
| Representing | QTI Professional Staff | | | | |
| Term of Office | 2 | From: | 04/2009 | To: | 12/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Janathan Lipp | | | |
| Home Address | 1 Chequamegon Bay.; Madison, WI 53719 | | | |
| Occupation | Business Executive | | | |
| Representing | Full Compass Systems Ltd. | | | |
| Term of Office | 2 | From: | 05/2005 | To: 12/2011 |
| Name | Tally Moses | | | |
| Home Address | 603 Russel Street.; Madison, WI 53704 | | | |
| Occupation | Assist. Professor of Social Work | | | |
| Representing | UW Madison School of Social Work | | | |
| Term of Office | 1 | From: | 03/2007 | To: 12/2010 |
| Name | Kristi Packe-Benson | | | |
| Home Address | 4519 Greengrass Road.; Madison, WI 53718 | | | |
| Occupation | Nursing Instructor | | | |
| Representing | Madison Area Technical College | | | |
| Term of Office | 1 | From: | 01/2010 | To: 12/2013 |
| Name | Mary Thornton | | | |
| Home Address | 3728 Orin Road.; Madison, WI 53704 | | | |
| Occupation | Page State of Wisconsin | | | |
| Representing | State of Wisconsin | | | |
| Term of Office | 2 | From: | 03/2006 | To: 12/2012 |
| Name | Judy Wilcox | | | |
| Home Address | 202 N Blount St. #22 | | | |
| Occupation | Retired | | | |
| Representing | Ind. | | | |
| Term of Office | 2 | From: | 03/2006 | To: 12/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Name

Home Address

Occupation

Representing

Term of Office

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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 10 | 100% | 13 | 100% | 7 | 100% |
| GENDER | | | | | | |
| MALE | 6 | 60% | 5 | 38% | 4 | 57% |
| FEMALE | 4 | 40% | 8 | 62% | 3 | 43% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 10 | 100% | 13 | 100% | 7 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 10 | 100% | 11 | 85% | 4 | 57% |
| 60 AND OLDER | 0 | 0% | 2 | 15% | 3 | 43% |
| TOTAL AGE | 10 | 100% | 13 | 100% | 7 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 2 | 20% | 11 | 85% | 5 | 71% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 2 | 15% | 2 | 29% |
| ASIAN | 8 | 80% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 10 | 100% | 13 | 100% | 7 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 10 | 100% | 13 | 100% | 7 | 100% |
| TOTAL ETHNICITY | 10 | 100% | 13 | 100% | 7 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 0 | 549,747 | 567,659 |
| Taxes | 0 | 0 | 0 |
| Benefits | 0 | 0 | 0 |
| SUBTOTAL A. | 0 | 549,747 | 567,659 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 0 | 155,066 | 158,066 |
| SUBTOTAL B. | 0 | 155,066 | 158,066 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 3,220 | 3,220 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 0 | 3,220 | 3,220 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | |
| Subcontracts, etc. | 0 | | 10,920 |
| Affiliation Dues | 0 | 0 | |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 10,920 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 10,920 |
| TOTAL OPERATING EXPENSES | 0 | 708,033 | 739,865 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

6.6%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| | 2010 | | 2011 | | | | | |
|---------------------------------|-------------|---------------|-----------------|-----------------|--------------------|------------|------------|------------|
| Staff Position/Category | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Clinical Team Manager | 1.00 | 64,000 | 1.00 | 64,000 | 30.77 | 0.00 | 0.00 | 0.00 |
| Cultural Brokers/Social Workers | 6.80 | 278,800 | 7.20 | 295,200 | 19.71 | 0.00 | 0.40 | 0.00 |
| Mental Health Aides | 1.30 | 37,700 | 1.30 | 37,700 | 13.94 | 0.00 | 0.00 | 0.00 |
| Psychiatrist | 0.18 | 37,440 | 0.18 | 37,440 | 100.00 | 0.00 | 0.00 | 0.00 |
| Psychologist | 0.10 | 6,000 | 0.10 | 6,000 | 28.85 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 9.38 | 423,940 | 9.78 | 440,340 | | 0.00 | 0.40 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 451,260 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|--------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Contract For Services | 12 | 624 | 17.50 | 10,920 | | 624.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 12 | 624 | | 10,920 | | 624.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Mental Health Center of Dane County, Inc. - Kajsia House

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 698,033 | 539,747 | 155,066 | 3,220 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 10,000 | 10,000 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 708,033 | 549,747 | 155,066 | 3,220 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 698,033 | 539,747 | 155,066 | 3,220 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 10,000 | 10,000 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 708,033 | 549,747 | 155,066 | 3,220 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Madison Metropolitan School District | | |
| Mailing Address | 545 West Dayton Street Madison WI 53703 | | |
| Telephone | 608-663-1632 | | |
| FAX | 608-442-2149 | | |
| Admin Contact | Susan Abplanalp, Ph.D. | | |
| Financial Contact | Ruth Schultz, Grants and Student Fees Accountant | | |
| Website | www.madison.k12.wi.us | | |
| Email Address | sabplanalp@madison.k12.wi.us | | |
| Legal Status | Other: LLC-LLP-Sole Proprietor | | |
| Federal EIN: | 396003202 | | |
| State CN: | | | |
| DUNS # | 20466561 | | |

2. CONTACT INFORMATION

| | | | | |
|---|---|-----------------|--------|------------------------------|
| A | Open Schoolhouse at Four Elementary Schools | | | |
| | Contact: | Susan Abplanalp | Phone: | 608-663-1632 |
| | | | Email: | sabplanalp@madison.k12.wi.us |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
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| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 42,992 | 42,992 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 2,452,750 | 3,137,197 | 2,856,629 | 84,500 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 24,388 | 61,633 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 13,247,704 | 13,785,341 | 13,821,463 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 15,724,842 | 16,984,171 | 16,721,084 | 127,492 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|------------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 2,772,129 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 13,821,463 |
| TOTAL REVENUE | 0 | | | | | | 16,593,592 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The mission of the Madison Metropolitan School District is to cultivate the potential in every student to thrive as a global citizen by inspiring a love of learning and civic engagement, by challenging and supporting every student to achieve academic excellence, and by embracing the full richness and diversity of our community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Madison Metropolitan School District (MMSD), the state's second largest district, serves 24,295 students from a 72 square mile urban and suburban area in Dane County, Wisconsin at 47 schools. The student population is racially and ethnically diverse: 50% White, 24% African-American, 15% Latino, 10% Asian, and 1% Native American—a reflection of a decade of rapid growth in the percentage of students of color from 30% to 50% of the student population (state average 76% White, 10% Black, 8% Latino, 4% Asian, 2% Native American). English Language Learners – especially native Spanish speakers – have a rapidly-growing presence in the district, comprising 16% of total enrollment (3,832) (state average 3%). Percentages of students qualifying for free/reduced lunches, a common indicator of poverty, range from 21% to 86% at individual schools; overall 47% of MMSD students (11,399) qualify for the subsidy program (state average 34%). Since 1838, this public school district has been providing comprehensive educational services for children in grades Kindergarten - 12 through a variety of traditional, specialized and alternative programs and schools.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

50

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

50

How many Board seats are indicated in your agency by-laws?

n/a

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Maya Cole, President | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2010 | To: 04/2013 |
| Name | Beth Moss, Vice President | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2010 | To: 04/2013 |
| Name | James Howard, Treasurer | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2010 | To: 04/2013 |
| Name | Ed Hughes, Clerk | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2008 | To: 04/2011 |
| Name | Lucy Mathiak | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2009 | To: 04/2012 |
| Name | Marj Passman | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2008 | To: 04/2011 |
| Name | Arlene Silveira | | | |
| Home Address | Due to confidentiality concerns, MMSD does not release this information | | | |
| Occupation | Due to confidentiality concerns, MMSD does not release this information | | | |
| Representing | Madison | | | |
| Term of Office | | From: | 04/2009 | To: 04/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|---------------|---------|---------------|---------|---------------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 320 | 100% | 7 | 100% | 143 | 0% |
| GENDER | | | | | | |
| MALE | 53 | 17% | 2 | 29% | not available | 0% |
| FEMALE | 267 | 83% | 5 | 71% | not available | 0% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | not available | 0% |
| TOTAL GENDER | 320 | 100% | 7 | 100% | 0 | 0% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | not available | #VALUE! | not available | 0% |
| 18-59 YRS | 290 | 91% | not available | #VALUE! | not available | 0% |
| 60 AND OLDER | 30 | 9% | not available | #VALUE! | not available | 0% |
| TOTAL AGE | 320 | 100% | 0 | 0% | 0 | 0% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 283 | 88% | not available | #VALUE! | not available | 0% |
| BLACK/AFRICAN AMERICAN | 15 | 5% | not available | #VALUE! | not available | 0% |
| ASIAN | 5 | 2% | not available | #VALUE! | not available | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 3 | 1% | not available | #VALUE! | not available | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | not available | #VALUE! | not available | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | not available | 0% | not available | 0% |
| Asian & White/Caucasian | 0 | 0% | not available | 0% | not available | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | not available | 0% | not available | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | not available | 0% | not available | 0% |
| BALANCE/OTHER | 14 | 4% | not available | #VALUE! | not available | 0% |
| TOTAL RACE | 320 | 100% | 0 | 0% | 0 | 0% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 13 | 4% | not available | #VALUE! | not available | 0% |
| NOT HISPANIC OR LATINO | 307 | 96% | #VALUE! | #VALUE! | #VALUE! | 0% |
| TOTAL ETHNICITY | 320 | 100% | #VALUE! | #VALUE! | #VALUE! | 0% |
| PERSONS WITH DISABILITIES | not available | #VALUE! | not available | #VALUE! | not available | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|-------------------|-------------------|-------------------|
| A. PERSONNEL | | | |
| Salary | 10,191,660 | 10,895,423 | 10,833,175 |
| Taxes | 766,697 | 822,179 | 820,164 |
| Benefits | 3,972,743 | 4,334,565 | 4,405,233 |
| SUBTOTAL A. | 14,931,100 | 16,052,167 | 16,058,572 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 328,752 | 481,139 | 204,347 |
| SUBTOTAL B. | 328,752 | 481,139 | 204,347 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 464,990 | 450,865 | 450,865 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 464,990 | 450,865 | 450,865 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 7,300 |
| SUBTOTAL D. | 0 | 0 | 7,300 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 7,300 |
| TOTAL OPERATING EXPENSES | 15,724,842 | 16,984,171 | 16,721,084 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

1.8%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Staff turnover is not a concern at the four participating schools.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A FTE | B FTE |
|---|---------------|-------------------|---------------|-------------------|-------------|-------------|-------------|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | | |
| *Admin Clerk Senior | 4.00 | 171,811 | 4.00 | 171,811 | n/a | 0.00 | 0.00 |
| *Art, General Music, Orchestra and Vocal Music | 9.80 | 428,359 | 9.80 | 428,359 | n/a | 0.00 | 0.00 |
| *Ast Principal-Elem School | 1.00 | 79,565 | 1.00 | 79,565 | n/a | 0.00 | 0.00 |
| *Bilingual Teachers and Bilingual Resource Teac | 28.96 | 1,249,009 | 20.40 | 1,247,525 | n/a | 0.00 | 0.00 |
| *Building Custodian I | 3.00 | 163,446 | 3.00 | 163,446 | n/a | 0.00 | 0.00 |
| *Clerical Educational Ast | 2.35 | 64,080 | 2.35 | 64,080 | n/a | 0.00 | 0.00 |
| *Community Learning Center Ast | 1.00 | 29,318 | 1.00 | 29,318 | n/a | 0.00 | 0.00 |
| *Cross Categorical Teacher | 17.40 | 875,646 | 13.10 | 634,747 | n/a | 0.00 | 0.00 |
| *Custodial Worker I and II | 6.00 | 276,827 | 6.00 | 276,827 | n/a | 0.00 | 0.00 |
| *Early Childhood-EEN Teacher | 7.50 | 354,356 | 7.50 | 354,356 | n/a | 0.00 | 0.00 |
| *Educational Ast and Educational Ast-Title I | 2.46 | 58,603 | 2.46 | 58,603 | n/a | 0.00 | 0.00 |
| *Food Service Worker III | 1.97 | 46,665 | 1.97 | 46,665 | n/a | 0.00 | 0.00 |
| *Classroom teachers grades K - 5 and Physical | 95.10 | 4,670,523 | 95.10 | 4,651,500 | n/a | 0.25 | 0.00 |
| *Instruct Res Tchr School-Based | 4.85 | 269,426 | 4.85 | 269,592 | n/a | 0.00 | 0.00 |
| *Library Media Coord | 4.00 | 254,750 | 4.00 | 254,750 | n/a | 0.00 | 0.00 |
| *Library Page | 0.49 | 11,560 | 0.49 | 11,560 | n/a | 0.00 | 0.00 |
| *Limited Term EA or SEA | 0.05 | 950 | 0.05 | 950 | n/a | 0.00 | 0.00 |
| *LTE | 0.25 | 23,400 | 0.25 | 23,400 | n/a | 0.00 | 0.00 |
| *Math and Reading Resource Teacher | 1.00 | 47,710 | 0.90 | 43,631 | n/a | 0.00 | 0.00 |
| *Breakfast and Noon Lunch Supervision | 4.10 | 103,552 | 4.10 | 103,552 | n/a | 0.00 | 0.00 |
| *Nurse | 2.40 | 148,951 | 2.40 | 148,951 | n/a | 0.00 | 0.00 |
| *Nurse's Assistant | 3.81 | 110,759 | 3.81 | 110,759 | n/a | 0.00 | 0.00 |
| *Occupational Therapist and Occupational Thera | 3.54 | 200,381 | 3.54 | 200,381 | n/a | 0.00 | 0.00 |
| *Physical Therapist | 1.90 | 119,355 | 1.90 | 119,218 | n/a | 0.00 | 0.00 |
| *Positive Behavior Intrvntn Spe | 0.70 | 33,995 | 0.00 | 0 | n/a | 0.00 | 0.00 |
| *Principal-Elem School | 4.00 | 388,993 | 4.00 | 388,993 | n/a | 0.00 | 0.00 |
| *Psychologist | 3.40 | 217,625 | 3.40 | 217,625 | n/a | 0.00 | 0.00 |
| *Reading Recovery Teacher, Reading Teacher, | 13.81 | 741,569 | 12.71 | 695,516 | n/a | 0.00 | 0.00 |
| *Social Worker | 4.20 | 235,759 | 4.30 | 239,837 | n/a | 0.75 | 0.00 |
| *Special Education Ast and Special Education A | 23.90 | 584,190 | 23.90 | 584,190 | n/a | 0.00 | 0.00 |
| *Speech/Language Clinician | 12.90 | 688,577 | 10.40 | 540,883 | n/a | 0.00 | 0.00 |
| TOTAL | 269.84 | 12,649,710 | 252.68 | 12,160,590 | | 1.00 | 0.00 |

TOTAL PERSONNEL COSTS: 12,160,590

| Seasonal/Project Employee ONLY | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A # HRS | B # HRS |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------------|-------------|
| | | | | | | | |
| n/a | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 |

[illegible][illegible]

ORGANIZATION:

Madison Metropolitan School District

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 3,132,885 | 2,975,393 | 157,492 | 0 | 0 |
| FUNDRAISING DONATIONS | 61,633 | 700 | 60,933 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 13,779,653 | 13,067,074 | 261,714 | 450,865 | 0 |
| TOTAL REVENUE | 16,974,171 | 16,043,167 | 480,139 | 450,865 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 2,772,129 | 2,749,516 | 22,613 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 13,821,463 | 13,196,060 | 174,538 | 450,865 | 0 |
| TOTAL REVENUE | 16,593,592 | 15,945,576 | 197,151 | 450,865 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------------|-----------|-------|
| federal and state grants | 2,772,129 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 2,772,129 | |

**OTHER 2011

| Source | Amount | Terms |
|-------------------------------------|------------|-------|
| local property taxes/state aid/fees | 13,821,463 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 13,821,463 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--------------------------------|--|--|
| Organization | Meadowood Neighborhood Center | | |
| Mailing Address | 5734 Raymond Road | | |
| Telephone | 608-467-8918 | | |
| FAX | na | | |
| Admin Contact | Lucy Chaffin-204-3015 | | |
| Financial Contact | Mark Anderson-204-3047 | | |
| Website | www.msccr.org | | |
| Email Address | meadowood@madison.k12.wi.us | | |
| Legal Status | Other: LLC-LLP-Sole Proprietor | | |
| Federal EIN: | 39-6003202 | | |
| State CN: | ES42341 | | |
| DUNS # | 50466561 | | |

2. CONTACT INFORMATION

| | | | |
|---|---|------------|--|
| A | Meadowood Neighborhood Center Operations | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| B | Meadowood Neighborhood Center Support-Middle and High School After School Programming | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| C | Meadowood Neighborhood Center Support-Middle and High School Summer Program | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| D | Meadowood Neighborhood Center Support-Saturday & Sunday Programming | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| E | 0 | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| F | 0 | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| G | Meadowood Neighborhood Center Support-Summer Elementary Program/Meadowood Park | | |
| | Contact: | Janet Dyer | Phone: 608-245-3667 Email: jdyer@madison.k12.wi.us |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|-------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 71,537 | 112,152 | 55,000 | 28,800 | 14,143 | 4,000 |
| MADISON-COMM SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 125,000 | 155,000 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 196,537 | 267,152 | 55,000 | 28,800 | 14,143 | 4,000 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|--------|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 10,209 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 10,209 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 155,000 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 155,000 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

MSCR will enhance the quality of life for individuals in the Madison Metropolitan School District and for the community by providing recreation and enrichment opportunities year-round that are accessible to all.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

MSCR is a department of the Madison Metropolitan School District and its operations are governed by the Board of Education, advised by a Citizen's Advisory Committee. MSCR has been providing public recreation programs since 1926. Programs include aquatics for all ages; after school programs for school aged children; Safe Haven childcare; Youth Resource Centers and intramural sports for middle school children; and high school programs including clubs and sports. MSCR offers arts and dance programs, summer day camps, youth sports, adult sports leagues, leisure sports, fitness for adults age 18+. MSCR provides assistance for participation in programs by people with disabilities. Programs are held in schools, City-owned facilities, and in many other rented spaces. MSCR programs enrolled 74,000 people in 2009.

A full venue of experienced, professional staff have many years of experience managing programs. The Director at the Meadowood Neighborhood Center holds a Master's Degree in Management and Bachelor of Science Degree in Recreation Administration. She has been with MSCR for 11 years and has been in the field for 19 years. The Administrator supervising this program has been with MSCR over 20 years. The Executive Director has over 32 years of experience in recreation management with 14 years leading MSCR.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

8

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Maya Cole | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board-President | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 4//2013 |
| Name | James Howard | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board-Treasurer | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 04/2013 |
| Name | Ed Hughes | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board-Clerk | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 04/2011 |
| Name | Lucy Mathiak | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 04/2012 |
| Name | Beth Moss | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board-Cice President | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 04/2013 |
| Name | Marj Passman | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 04/2011 |
| Name | Arlene Silveira | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 04/2012 |
| Name | Sarah Maslin | | | |
| Home Address | 545 West Dayton Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MMSD School Board-Student Representative | | | |
| Term of Office | 3 years | From: | mm/yyyy | To: 06/2010 |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Blinda Benson | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 08/2010 | To: | 07/2013 |
| Name | Christine Beatty | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 08/2003 | To: | 07/2012 |
| Name | Patricia Carroll | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 08/2005 | To: | 07/2011 |
| Name | Robert Darm | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 01/2010 | To: | 12/2013 |
| Name | Dale Holmen | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 01/2010 | To: | 01/2013 |
| Name | Emy Imhoff | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 08/2004 | To: | 07/2013 |
| Name | Monica Kamal | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 01/2009 | To: | 07/2012 |
| Name | Justin Linden | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 01/2009 | To: | 07/2012 |
| Name | Robin Nathan | | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | | |
| Occupation | | | | | |
| Representing | MSCR Advisory Board Community at Large | | | | |
| Term of Office | 3 years | From: | 08/2005 | To: | 07/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Michael Sloan | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MSCR Advisory Board Community at Large | | | |
| Term of Office | 3 years | From: | 01/2009 | To: 07/2012 |
| Name | Richard Walker | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MSCR Advisory Board Community at Large | | | |
| Term of Office | 3 years | From: | 08/2005 | To: 07/2011 |
| Name | Excell Williams | | | |
| Home Address | 3802 Regent Street, Madison, WI 53705 | | | |
| Occupation | | | | |
| Representing | MSCR Advisory Board Community at Large | | | |
| Term of Office | 3 years | From: | 08/2006 | To: 07/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|---------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 11 | 100% | #VALUE! | #VALUE! | 18 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 36% | 8 | 40% | 6 | 33% |
| FEMALE | 6 | 55% | 12 | 60% | 12 | 67% |
| UNKNOWN/OTHER | 1 | 9% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 11 | 100% | 20 | 100% | 18 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | na | #VALUE! | 2 | 11% |
| 18-59 YRS | 11 | 100% | na | #VALUE! | 14 | 78% |
| 60 AND OLDER | 0 | 0% | na | #VALUE! | 2 | 11% |
| TOTAL AGE | 11 | 100% | 0 | 0% | 18 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 6 | 55% | na | #VALUE! | 13 | 72% |
| BLACK/AFRICAN AMERICAN | 1 | 9% | na | #VALUE! | 3 | 17% |
| ASIAN | 1 | 9% | na | #VALUE! | 1 | 6% |
| AMERICAN INDIAN/ALASKAN NATIVE | 1 | 9% | na | #VALUE! | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | na | #VALUE! | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | na | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | na | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | na | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | na | 0% | 0 | 0% |
| BALANCE/OTHER | 2 | 18% | na | #VALUE! | 1 | 6% |
| TOTAL RACE | 11 | 100% | 0 | 0% | 18 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 1 | 9% | na | #VALUE! | 1 | 6% |
| NOT HISPANIC OR LATINO | 10 | 91% | #VALUE! | #VALUE! | 17 | 94% |
| TOTAL ETHNICITY | 11 | 100% | #VALUE! | #VALUE! | 18 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | na | #VALUE! | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | | 198,019 | 217,366 |
| Taxes | | 0 | 0 |
| Benefits | | 49,505 | 54,341 |
| SUBTOTAL A. | 0 | 139,024 | 184,207 |
| | | ERROR | ERROR |
| B. OPERATING | | | |
| All "Operating" Costs | 0 | 88,513 | 103,695 |
| SUBTOTAL B. | 0 | 49,763 | 72,445 |
| | | ERROR | ERROR |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 15,500 | 16,750 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 0 | 7,750 | 10,500 |
| | | ERROR | ERROR |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 0 | 196,537 | 267,152 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

25.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Our turnover rate is 25%. We have 4 staff in full time, permanent positions. One left in 2009 to finish school out of state.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

[illegible]

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 261,700 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Meadowood Neighborhood Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 125,000 | 87,500 | 31,250 | 6,250 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 125,000 | 87,500 | 31,250 | 6,250 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 155,000 | 108,500 | 38,750 | 7,750 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 155,000 | 108,500 | 38,750 | 7,750 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|---------------|---------|-------|
| MSCR Tax Levy | 155,000 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 155,000 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|-------------------------------------|--|--|
| Organization | Mentoring Positives, Inc. | | |
| Mailing Address | 414 Rethke Avenue Madison, WI 53714 | | |
| Telephone | 608-819-6200 | | |
| FAX | 608-819-6201 | | |
| Admin Contact | Becky Green | | |
| Financial Contact | Will Green | | |
| Website | mentoringpositives.com | | |
| Email Address | mentoringpositives@hotmail.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 27-2347080 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|---------------|---------------|--------|--------------|--------|---------------------------|
| A | Second Chance | | | | | |
| | Contact: | Tiffany Keogh | Phone: | 608-335-0015 | Email: | keoghassociates@yahoo.com |
| B | 0 | | | | | |
| | Contact: | | Phone: | | Email: | |
| C | 0 | | | | | |
| | Contact: | | Phone: | | Email: | |
| D | Program D | | | | | |
| | Contact: | | Phone: | | Email: | |
| E | Program E | | | | | |
| | Contact: | | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 14,400 | 15,000 | 15,000 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 5,000 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 248,000 | 248,000 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | | 35,400 | 10,000 | 10,000 | 0 | 0 | 0 |
| USER FEES | | 0 | 3,000 | 3,000 | 0 | 0 | 0 |
| OTHER | | 26,640 | 27,000 | 27,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 81,440 | 303,000 | 303,000 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Mentoring Positives is dedicated to providing evidence-based youth intervention and positive mentoring relationships to at-risk youth to develop the necessary life skills to become law-abiding and competent individuals through education, recreation, community awareness and life skills development.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Mentoring Positives (MP) started in 2004, after Executive Director, Will Green and his wife, Assistant Director, Becky Green has over 20 years of experience working with at-risk youth. They worked in a residential treatment center for emotionally and behaviorally disturbed youth, as juvenile probation officers, and as licensed Dane County Foster Parents. While at the residential treatment center, Mr. Green worked with juvenile sex offenders and as a supervisor for the crisis unit. Mrs. Green worked as a case manager for youth with mental illness just prior to working Mentoring Positives full-time. Mr. and Mrs. Green have dedicated their lives to help our youth. They have surrounded themselves with the same dedicated, compassionate mentors, volunteers and board members who make up Mentoring Positives.

Even with little funding, the Green's have created a dynamic mentoring and youth intervention program. Mentoring Positives' programming currently consists of four components (1) Traditional 1:1 and group mentoring (2) Parent aide support (3) Skills Development Groups and (4) Day Services-school suspension support. Mentoring Positives serves elementary, middle, and high school-aged youth who have a history of (1) Difficulties in the community, school, and home, (2) School suspensions or police contact for aggressive/disruptive behavior, (3) youth with mental health diagnosis and parent/guardian of the described youth, above.

Mentoring Program goals:

- Provide youth and parent/guardian a connection with positive adult role models.
- Introduce the youth and parent/guardian to community resources and programming.
- Collaborate with other community agencies in maintaining the youth's community placement
- Support the youth and parent/guardian in maintaining or developing a safe, structured home.
- Encourage the youth's positive participation and compliance with court ordered, school, and home expectations.
- Assist the youth in resolving conflicts, developing social skills, and improving school, home, and community behavior.
- Accompany youth into the community for various recreational, educational, and cultural activities.
- Will talk to the youth or parent/guardian about their struggles and strengths and encourage them to make positive choices.
- Will converse with parent/guardian and other team members regularly.
- When available, will attend and advocate for youth and their family in the school meetings, court hearings, etc.
- Will assist the child and/or parent/guardian in obtaining and maintaining employment, and if appropriate, help the child complete his/her community service obligation.
- Will support any home/school/community behavior expectations of the youth and if appropriate, develop a supervision and/or behavior plan in the home.
- Will assist parents if a home visit and/or emergency or short-term respite is needed for the child to process an incident that occurred in their home. Mentor will take the child out of the home for a discussion or activity to help de-escalate any further crisis, etc.

Parent aide support is offered to parents to have their own "mentor", of sorts. MP mentors assist the parents in setting up behavior plans in the home, encouraging the parents to hold their child accountable, offers support and

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

9

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Tiffany Keogh, Board President | | | |
| Home Address | 251 Valley Ridge Road Sun Prairie, WI 53590 | | | |
| Occupation | Katie Beckett Program | | | |
| Representing | State of Wisconsin Department of Health Services | | | |
| Term of Office | | From: | 10/2009 | To: 10/2011 |
| Name | Will Green, Board Vice-President | | | |
| Home Address | 405 Hummingbird Lane Madison, WI 53714 | | | |
| Occupation | Executive Director | | | |
| Representing | Mentoring Positives, Inc. | | | |
| Term of Office | | From: | 10/2009 | To: 10/2011 |
| Name | Becky Green, Board Secretary | | | |
| Home Address | 405 Hummingbird Lane Madison, WI 53714 | | | |
| Occupation | Assistant Director | | | |
| Representing | Mentoring Positives, Inc. | | | |
| Term of Office | | From: | 10/2009 | To: 10/2011 |
| Name | Patrick Keogh, Board Treasurer | | | |
| Home Address | 251 Valley Ridge Road Sun Prairie, WI 53590 | | | |
| Occupation | Item Processing Supervisor | | | |
| Representing | Anchor Bank | | | |
| Term of Office | | From: | 10/2009 | To: 10/2011 |
| Name | Kate Reich | | | |
| Home Address | 4411 Wallace Avenue Madison, WI 53716 | | | |
| Occupation | Teacher | | | |
| Representing | Madison Metropolitan School District | | | |
| Term of Office | | From: | 10/2009 | To: 10/2011 |
| Name | Greg Rossetti | | | |
| Home Address | 408 Tompkins Drive Madison, WI 53716 | | | |
| Occupation | Educational Resource Officer | | | |
| Representing | Madison Police Department | | | |
| Term of Office | | From: | 10/2009 | To: 10/2011 |
| Name | Jeff Ward | | | |
| Home Address | 722 Redland Drive Madison, WI 53714 | | | |
| Occupation | Home Detention Worker | | | |
| Representing | Dane County Dept. of Human Services- Home Detention Program | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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Name

Home Address

Occupation

Representing

Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 2 | 100% | 7 | 100% | 10 | 100% |
| GENDER | | | | | | |
| MALE | 1 | 50% | 4 | 57% | 5 | 50% |
| FEMALE | 1 | 50% | 3 | 43% | 5 | 50% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 2 | 100% | 7 | 100% | 10 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 2 | 100% | 7 | 100% | 10 | 100% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL AGE | 2 | 100% | 7 | 100% | 10 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 1 | 50% | 4 | 57% | 6 | 60% |
| BLACK/AFRICAN AMERICAN | 1 | 50% | 3 | 43% | 3 | 30% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 1 | 10% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 2 | 100% | 7 | 100% | 10 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 2 | 100% | 7 | 100% | 10 | 100% |
| TOTAL ETHNICITY | 2 | 100% | 7 | 100% | 10 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 10,000 | 41,190 | 141,000 |
| Taxes | 0 | 0 | 0 |
| Benefits | 0 | 0 | 0 |
| SUBTOTAL A. | 10,000 | 41,190 | 141,000 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 10,000 | 14,250 | 130,000 |
| SUBTOTAL B. | 10,000 | 14,250 | 130,000 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 0 | 0 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 0 | 0 | 0 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 24,000 | 26,000 | 32,000 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 24,000 | 26,000 | 32,000 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 24,000 | 26,000 | 32,000 |
| TOTAL OPERATING EXPENSES | 44,000 | 81,440 | 303,000 |
| | | | |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Mentoring Positives' "employs" only two staff: Founder and Executive Director Will Green and his wife, Assistant Director, Becky Green. Currently all mentors are independent contractors and all board members and volunteers are strictly volunteers thus there are no staff retention issues.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

[illegible]

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 161,000 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Mentoring Positives, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Neighborhood House Community Center, Inc. | | |
| Mailing Address | 29 S. Mills Street Madison, WI 53715 | | |
| Telephone | 608-255-5337 | | |
| FAX | 608-255-5937 | | |
| Admin Contact | Zanna Majerle | | |
| Financial Contact | Nick Curran | | |
| Website | www.neighborhoodhousemadison.org | | |
| Email Address | zanna@neighborhoodhousemadison.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1930073 | | |
| State CN: | | | |
| DUNS # | 171537400 | | |

2. CONTACT INFORMATION

| | | | | |
|---|--|---------------|--------|------------------------------------|
| A | Neighborhood Center Support - Reimagining Neighborhood House | | | |
| | Contact: | Zanna Majerle | Phone: | 608-255-5337 |
| | | | Email: | zanna@neighborhoodhousemadison.org |
| B | Seniors | | | |
| | Contact: | Zanna Majerle | Phone: | 608-255-5338 |
| | | | Email: | zanna@neighborhoodhousemadison.org |
| C | Summer Day Camp | | | |
| | Contact: | Zanna Majerle | Phone: | 608-255-5337 |
| | | | Email: | zanna@neighborhoodhousemadison.org |
| D | Restorative YouthWorks | | | |
| | Contact: | Zanna Majerle | Phone: | 608-255-5337 |
| | | | Email: | zanna@neighborhoodhousemadison.org |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 59,788 | 29,375 | 47,474 | 0 | 5,500 | 29,974 | 12,000 |
| MADISON-CDBG | 37,048 | 0 | 84,016 | 84,016 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 15,320 | 16,933 | 5,500 | 0 | 0 | 5,500 | 0 |
| UNITED WAY DESIG | 2,941 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 67,023 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 51,512 | 117,886 | 63,751 | 634 | 10,201 | 14,672 | 38,244 |
| USER FEES | 5,795 | 0 | 11,200 | 8,200 | 0 | 3,000 | 0 |
| OTHER | 38,455 | 44,352 | 44,352 | 44,352 | 0 | 0 | 0 |
| TOTAL REVENUE | 210,859 | 275,569 | 256,293 | 137,202 | 15,701 | 53,146 | 50,244 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Neighborhood House Community Center provides a safe and collaborative environment and promotes a strong community through educational, recreational, and cultural enrichment programs and events.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Neighborhood House has been providing programs, assistance and gathering space to the community for 94 years. Beginning as a response by immigrants to their American experience, NH has been responsive to the changing needs of our neighborhood over that time. Neighborhood House has consistently met or exceeded our contract goals for service hours, unduplicated patrons, low-income participation and service to our neighborhood.

NH Board of Directors are professional, mature volunteers who take seriously their financial and legal responsibility, as well as providing supervision of the Executive Director. Regular monthly meetings are subsidized by emergency meetings when a need arises. The BOD is committed to meeting its fundraising goals and a balanced budget, as well as fulfilling debt obligations. The BOD is excited to work with a consultant and the ED to complete a needs assessment and strategic planning process to determine the best location for NH, the appropriate programs for the community we serve, the optimal organizational structure and a vigorous mission and vision for the future. The analysis and strategic planning skills that a number of our BOD members bring will help us be successful in this process. But it is the overall commitment by the BOD to preserving the role of Neighborhood House in the future of our community that will best serve us.

Our Executive Director (Zanna Majerle) has 20 years experience directing agencies and community programs in nonprofit organizations. Her skill set matches the demands of her current position. She has a B.S. Degree in both Education and Sociology and an M. Div. Degree. Zanna began her career as an elementary teacher and has many years' experience developing programs and curriculum to meet the needs of the youth population she serves. Her wide array of experiences in community organizing and community building make her an ideal leader for this new phase of Neighborhood House as we move through a needs assessment and strategic planning process to make us current and to better serve our neighborhood. Her experience as a Restorative Justice Trainer and facilitator bring a much needed skill of dispute resolution to the workplace, as well as to the community that is challenged by juvenile involvement in criminal offenses. Zanna's public speaking abilities engage and educate audiences, and will be used well as NH puts its ear to the ground to hear from our stakeholders, funders, local business owners, neighbors, parents, user groups and others about their needs and how NH can best serve them in the future. Zanna is committed to working with the BOD to explore all options for the future of NH, and to create and implement an action plan that will secure our future financially and in terms of our location, who we serve and their needs.

Neighborhood House has a long history of recruiting mature, responsible, experienced and educated volunteers to help in all manners of our operations from custodial/maintenance to program implementation to IT support for our office. We maintain strong relationships with volunteer organizations on campus and in the community at large to meet our needs for staffing when our budget can't provide for it. We have an application process that includes a stringent background check, orientation and training and supervision to assure that we offer the best experience for our patrons. We also show appreciation for our volunteers with appreciation dinners, gifts, acknowledgement, etc. to maintain our strong base and ease in recruitment.

Neighborhood House staff have many years' experience working at NH and in their field. Our maintenance and custodial staff have 45 years of combined experience in maintaining operations. They work efficiently and contribute to low maintenance costs because of their expertise. The Administrative Assistant/Volunteer Coordinator will have multiple years experience in a similar context, working with the public and volunteers to provide strong, quality programming that meets the needs of our patrons.

Neighborhood House's longevity in the community means we have historical relationships with local business owners, agencies and organizations that we call on for collaborations, partnerships and delivery of service. It is rare to speak to anyone anywhere in Madison without them having had an experience at NH, in our programs, with our staff, or having read about us in the new paper. This tradition of community involvement contributes to our stability and commitment to a strong future.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

11

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

13

How many Board seats are indicated in your agency by-laws?

14

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Nate Warnke | | | |
| Home Address | 1302 Chandler Street, Madison, WI 53715 | | | |
| Occupation | Sr. Analyst, American Family Insurance | | | |
| Representing | Neighborhood | | | |
| Term of Office | | From: | 10/2009 | To: 03/2012 |
| Name | Colleen Cleary | | | |
| Home Address | 2121 Madison Street, Madison, WI 53711 | | | |
| Occupation | Retired | | | |
| Representing | Neighborhood | | | |
| Term of Office | | From: | 11/2006 | To: 03/2012 |
| Name | Tehmina Islam | | | |
| Home Address | 201 N. Few Street #4, Madison, WI 53703 | | | |
| Occupation | Home Midwife | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2007 | To: 03/2012 |
| Name | Bill Kessler | | | |
| Home Address | 4937 Hammersley Road, Madison, WI 53711 | | | |
| Occupation | Business Owner | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2008 | To: 03/2012 |
| Name | Jeff Ford | | | |
| Home Address | 2015 Adams Street, Madison, WI 53711 | | | |
| Occupation | Sr. Analyst, MG&E | | | |
| Representing | Neighborhood | | | |
| Term of Office | | From: | 10/200/ | To: 03/2012 |
| Name | Adetunji Lesi | | | |
| Home Address | 4409 Wakefield Street, Madison, WI 53711 | | | |
| Occupation | Accountant | | | |
| Representing | User Groups | | | |
| Term of Office | | From: | 07/2008 | To: 03/2012 |
| Name | Stephanie Johnson | | | |
| Home Address | 700 S. Park Street, Madison, WI | | | |
| Occupation | Community Liaison, St. Mary's Hospital | | | |
| Representing | | | | |
| Term of Office | | From: | 09/2009 | To: 03/2012 |
| Name | Kate MacCrimmon | | | |
| Home Address | 920 Emerald Street, Madison, WI 53711 | | | |
| Occupation | Business Owner | | | |
| Representing | Neighborhood | | | |
| Term of Office | | From: | 08/2009 | To: 03/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Lauren Meyers | | | |
| Home Address | 2018 Jefferson Street, Madison, WI 53711 | | | |
| Occupation | Social Worker | | | |
| Representing | Neighborhood | | | |
| Term of Office | | From: | 11/2008 | To: 03/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

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Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 10 | 100% | 9 | 100% | 94 | 100% |
| GENDER | | | | | | |
| MALE | 5 | 50% | 4 | 44% | 42 | 45% |
| FEMALE | 5 | 50% | 5 | 56% | 52 | 55% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 10 | 100% | 9 | 100% | 94 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 10 | 100% | 7 | 78% | 94 | 100% |
| 60 AND OLDER | 0 | 0% | 2 | 22% | 0 | 0% |
| TOTAL AGE | 10 | 100% | 9 | 100% | 94 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 6 | 60% | 7 | 78% | 52 | 55% |
| BLACK/AFRICAN AMERICAN | 2 | 20% | 1 | 11% | 15 | 16% |
| ASIAN | 1 | 10% | 1 | 11% | 20 | 21% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 10% | 0 | 0% | 7 | 7% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 7 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 1 | 100% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 10 | 100% | 9 | 100% | 94 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 10 | 100% | 9 | 100% | 94 | 100% |
| TOTAL ETHNICITY | 10 | 100% | 9 | 100% | 94 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 117,397 | 117,067 | 107,861 |
| Taxes | 9,763 | 8,956 | 8,952 |
| Benefits | 15,427 | 13,055 | 12,130 |
| SUBTOTAL A. | 142,587 | 139,078 | 128,943 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 46,500 | 47,791 | 40,600 |
| SUBTOTAL B. | 46,500 | 47,791 | 40,600 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 25,029 | 39,600 | 36,600 |
| Mortgage (P&I) / Depreciation / Taxes | 22,828 | 21,600 | 22,650 |
| SUBTOTAL C. | 47,857 | 61,200 | 59,250 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: Gus Macker | 0 | 27,500 | 27,500 |
| SUBTOTAL D. | 0 | 27,500 | 27,500 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 27,500 | 27,500 |
| TOTAL OPERATING EXPENSES | 236,944 | 275,569 | 256,293 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

28.6%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Both youth program coordinator and youth worker resigned. 1 moved on to another position at other agency; one returned to college.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|-------------|---------------|-----------------|-----------------|------------------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 43,260 | 1.00 | 43,260 | 0.00 | 0.60 | 0.05 | 0.10 |
| Administrative Assistant/Vol. Coordinator | 0.00 | 0 | 1.00 | 25,376 | 12.20 | 0.20 | 0.15 | 0.15 |
| Maintenance | 1.00 | 18,663 | 0.75 | 16,315 | 12.20 | 0.75 | 0.00 | 0.00 |
| Sr. Cook | 0.00 | 807 | 0.00 | 950 | 12.20 | 0.00 | 0.00 | 0.00 |
| Youth Program Coordinator | 1.00 | 32,960 | 0.00 | 0 | 12.20 | 0.00 | 0.00 | 0.00 |
| Assistant Youth Coordinator | 0.50 | 14,000 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
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| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 3.50 | 109,690 | 2.75 | 85,901 | | 1.55 | 0.20 | 0.25 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 107,861 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|----------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| Summer Camp Counselor | 9 | 360 | 12.20 | 4,392 | | 0.00 | 0.00 | 360.00 |
| Summer Camp Counselor | 9 | 360 | 12.20 | 4,392 | | 0.00 | 0.00 | 360.00 |
| Summer Camp Counselor | 9 | 360 | 12.20 | 4,392 | | 0.00 | 0.00 | 360.00 |
| Summer Camp Counselor | 9 | 360 | 12.20 | 4,392 | | 0.00 | 0.00 | 360.00 |
| Summer Camp Counselor | 9 | 360 | 12.20 | 4,392 | | 0.00 | 0.00 | 360.00 |
| TOTAL | 45 | 1,800 | | 21,960 | | 0.00 | 0.00 | 1,800.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Neighborhood House Community Center, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 16,933 | 16,933 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 67,023 | 25,349 | 15,000 | 26,674 | 0 |
| FUNDRAISING DONATIONS | 48,671 | 771 | 0 | 20,400 | 27,500 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 44,352 | 33,162 | 11,190 | 0 | 0 |
| TOTAL REVENUE | 176,979 | 76,215 | 26,190 | 47,074 | 27,500 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------|--------|--|
| Community Services | 0 | Program funded in 2010; not applying in 2011 |
| CDBG | 0 | Facility Use Money, not applying in 2011 |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | OutReach LGBT Community Center | | |
| Mailing Address | 600 Williamson St., Suite P-1, Madison, WI 53703 | | |
| Telephone | 608-255-8582 | | |
| FAX | 608-255-0018 | | |
| Admin Contact | Harry Straetz, Program Director | | |
| Financial Contact | Steve Starkey, Executive Director | | |
| Website | www.lgbtoutreach.org | | |
| Email Address | info@lgbtoutreach.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1336583 | | |
| State CN: | 62022 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|---|---------------|--------|-------------------------|
| A | Resource Identification/Advocacy/Education & Outreach | | | |
| | Contact: | Harry Straetz | Phone: | 608-255-8582 |
| | | | Email: | harrys@lgbtoutreach.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
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| F | Program F | | | |
| | Contact: | | Phone: | |
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| G | Program G | | | |
| | Contact: | | Phone: | |
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| H | Program H | | | |
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| I | Program I | | | |
| | Contact: | | Phone: | |
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| J | Program J | | | |
| | Contact: | | Phone: | |
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| K | Program K | | | |
| | Contact: | | Phone: | |
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| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 16,060 | 31,478 | 15,739 | 15,739 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 24,869 | 24,869 | 24,869 | 24,869 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 200 | 200 | 200 | 200 | 0 | 0 | 0 |
| OTHER GOVT | 53,936 | 57,000 | 57,000 | 57,000 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 154,760 | 148,942 | 164,835 | 164,835 | 0 | 0 | 0 |
| USER FEES | | 2,500 | 2,750 | 2,750 | 0 | 0 | 0 |
| OTHER | 15,534 | 25,050 | 34,000 | 34,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 265,359 | 290,039 | 299,393 | 299,393 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

600 characters (w ith spaces) OutReach's mission is "to promote equality and quality of life for LGBT people." Our vision is "to create a community w here the presence and contributions of Lesbian, Gay, Bisexual, & Transgender people are w elcomed and celebrated; w here intolerance is challenged and defeated; w here justice prevails; and w here civil rights of all people are valued and respected." Our values are: "We w elcome, value & respect the presence, contributions & rights of all LGBT people. We provide a safe and w elcoming environment to staff, volunteers, & clients."

5. AGENCY EXPERIENCE AND QUALIFICATIONS

6000 characters (w th spaces) OutReach and its predecessor agencies (The United and the Madison Gay & Lesbian Resource Center) have offered the community continuous service for 37 years. After w orking collaboratively for nearly 15 years, The United and the Resource Center merged to become OutReach in July of 1998. Our current staff of tw o have substantial background and experience in w orking in the non-profit arena. The current Executive Director of OutReach has 20 years of w ork in the field of agency/program management prior to his 4 years here w ith OutReach. Mr. Starkey w as the Executive Director of the Wisconsin Community Fund during that period, a statewide social justice fund that provides grants to non-profits. He has implemented many reforms in the administrative, financial and accounting areas of OutReach to stabilize the infrastructure, including hiring in-house accounting services and a professional payroll service, QTI. In addition, he has w orked w ith the OutReach Board to strengthen our individual donor netw ork, increase private and government grant opportunities, and expand our fundraising event schedule. The OutReach Program Director has over a decade of experience here, including over 8 years of programming and volunteer management experience, and several years of volunteer experience before that. Mr. Straetz organizes a volunteer base of 65 people w hich form the foundation of OutReach's program services and provide the energy for services in resource identification and referral, an active Speaker's Bureau, over 25 support and social groups, a 6,000 volume lending library, and community based health programming. Many of our volunteers and Board members also bring substantial professional credentials to their w ork at OutReach. Tw o of our current Board members, including our President, have Master's of Social Work degrees from UW-Madison. In our current volunteer pool w e have 5 people w ith advanced social w ork degrees w orking in programming, as w ell as a retired MD and head of counseling services of at an area college. We also have tw o professional librarians managing our library, and many people in mental health field w orking out of our Speaker's Bureau. Our bookkeeper has an accounting degree and 25 years of experience in her field, and our Accountant is a w ell know n CPA in Madison. In addition, w e have co-operative programming relationships w ith many other professional non-profits in the community, including Diverse & Resilient of Milw aukee (smoking cessation & domestic violence issues), State of WI DHS (HIV/AIDS in transgender community, health issues), Domestic Abuse Intervention Services, Rape Crisis Center, (safe space and groups) HospiceCare Inc., Salvation Army (LGBT homeless issues) Gilda's Club (cancer survivors), UW-Madison Counseling Psychology Dept., Edgew ood College Family Center (mental health referrals) Madison Senior Center, (joint LGBT Senior Alliance program) and Community Shares of Wisconsin (fundraising). We also are member of the LGBT Centers of Wisconsin Netw ork, and cooperate w ith centers in LaCrosse, EauClaire, Appleton, Milw aukee, and Racine, meeting quarterly for collaborative w ork and joint grant funded projects. OutReach is a member of Centerlink, the national organization of LGBT centers, and attends an annual national meeting, and also collaborates on joint national programs. Our Diversity Initiative project has developed a w orking relationship w ith Gladis Benevides, a w ell know n expert on diversity, cultural competency and racial justice. Caroline Werner, MSW is our project consultant that is coordinating our LGBT Senior Resource Initiative, a cooperative program funded by the Area Agency on Aging of Dane County. The project provides a series of in-service w orkshops on aging issues for the LGBT community and local resources to deal w ith those issues.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

11

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

7 to 11

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Joshua Bartz, MSW, OutReach Board President | | | |
| Home Address | 908 Blaine St. Edgerton WI 53534 | | | |
| Occupation | Social Worker, REM | | | |
| Representing | | | | |
| Term of Office | | From: | 05/2007 | To: 06/2012 |
| Name | Nilhan Gunasekera, PhD., OutReach Vice President | | | |
| Home Address | 412 Maher Ave., Madison WI 53716 | | | |
| Occupation | Chemistry Instructor, Madison Area Technical College | | | |
| Representing | | | | |
| Term of Office | | From: | 09/2008 | To: 06/2011 |
| Name | Ryan Petty, OutReach Secretary | | | |
| Home Address | 777 University Ave., Apt. 1024, Madison, WI 53715 | | | |
| Occupation | UW Graduate Student, Science | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2009 | To: 06/2011 |
| Name | Petrovnia McIntosh, MSW, OutReach Treasurer | | | |
| Home Address | 4721 Declaration Lane, Madison, WI 53704 | | | |
| Occupation | Social Worker, currently caring for new baby | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2010 | To: 06/2012 |
| Name | Cathy Cullen | | | |
| Home Address | 202 Buckingham Lane, Madison, WI 53714 | | | |
| Occupation | Education consultant, WI Department of Public Instruction | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2009 | To: 06/2011 |
| Name | Roger Hansen | | | |
| Home Address | 3834 Blazing Star Road, Deerfield, WI 53531 | | | |
| Occupation | retired salesman | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2010 | To: 06/2012 |
| Name | Paul Garza | | | |
| Home Address | 1318 Thompkins Drive, Madison, WI 53716 | | | |
| Occupation | Coffee shop manager, UW Student | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2009 | To: 06/2011 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

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Occupation

Representing

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AGENCY GOVERNING BODY cont.

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7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 3 | 100% | 7 | 100% | 65 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 67% | 5 | 71% | 37 | 57% |
| FEMALE | 1 | 33% | 2 | 29% | 22 | 34% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 6 | 9% |
| TOTAL GENDER | 3 | 100% | 7 | 100% | 65 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 3 | 100% | 7 | 100% | 59 | 91% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 6 | 9% |
| TOTAL AGE | 3 | 100% | 7 | 100% | 65 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 3 | 100% | 4 | 57% | 54 | 83% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 1 | 14% | 5 | 8% |
| ASIAN | 0 | 0% | 1 | 14% | 4 | 6% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 1 | 14% | 2 | 3% |
| TOTAL RACE | 3 | 100% | 7 | 100% | 65 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 1 | 14% | 2 | 3% |
| NOT HISPANIC OR LATINO | 3 | 100% | 6 | 86% | 63 | 97% |
| TOTAL ETHNICITY | 3 | 100% | 7 | 100% | 65 | 100% |
| PERSONS WITH DISABILITIES | 1 | 33% | 1 | 14% | 1 | 2% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 122,154 | 148,737 | 144,045 |
| Taxes | 5,387 | 5,497 | 5,606 |
| Benefits | 16,800 | 18,480 | 19,404 |
| SUBTOTAL A. | 144,341 | 172,714 | 169,055 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 65,785 | 75,227 | 86,850 |
| SUBTOTAL B. | 65,785 | 75,227 | 86,850 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 35,343 | 36,900 | 38,290 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 35,343 | 36,900 | 38,290 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 5,198 | 5,198 | 5,198 |
| SUBTOTAL D. | 5,198 | 5,198 | 5,198 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 5,198 | 5,198 | 5,198 |
| TOTAL OPERATING EXPENSES | 250,667 | 290,039 | 299,393 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|-------------------------|------|--------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 42,000 | 1.00 | 42,840 | 20.59 | 0.00 | 0.00 | 0.00 |
| Program Director | 1.00 | 30,000 | 1.00 | 30,600 | 14.71 | 1.00 | 0.00 | 0.00 |
| Bookkeeper | 0.05 | 5,200 | 0.05 | 5,200 | 25.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 2.05 | 77,200 | 2.05 | 78,640 | | 1.00 | 0.00 | 0.00 |

| | |
|-------------------------------|---------------|
| TOTAL PERSONNEL COSTS: | 88,090 |
|-------------------------------|---------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|------------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Development Assistant/consultant | 40 | 300 | 11.00 | 3,300 | | 0.00 | 0.00 | 0.00 |
| Accountant/consultant | 4 | 32 | 50.00 | 1,600 | | 0.00 | 0.00 | 0.00 |
| IT consultant | 12 | 200 | 11.00 | 2,200 | | 0.00 | 0.00 | 0.00 |
| Program consultant/State HIV grant | 6 | 40 | 25.00 | 1,000 | | 0.00 | 0.00 | 0.00 |
| Senior Project Consultant | 12 | 54 | 25.00 | 1,350 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 74 | 626 | | 9,450 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

OutReach LGBT Community Center

PROGRAM BUDGET

1. 2010 BUDGETED

| | | ACCOUNT CATEGORY | | | |
|-----------------------|--------|------------------|-----------|-------|---------------|
| REVENUE | SOURCE | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| SOURCE | TOTAL | | | | |
| DANE CO HUMAN SVCS | 15,739 | 8,490 | 7,249 | | 0 |
| DANE CO CDBG | 0 | 0 | | | 0 |
| UNITED WAY ALLOC | 0 | | | | 0 |
| UNITED WAY DESIG | 0 | | | | 0 |
| OTHER GOVT | 0 | | | | |
| FUNDRAISING DONATIONS | 0 | | | | 0 |
| USER FEES | 0 | | | | 0 |
| OTHER | 0 | | | | 0 |
| TOTAL REVENUE | 15,739 | 8,490 | 7,249 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| | | ACCOUNT CATEGORY | | | |
|-----------------------|--------|------------------|-----------|-------|---------------|
| REVENUE | SOURCE | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| SOURCE | TOTAL | | | | |
| DANE CO HUMAN SVCS | 0 | | | | |
| DANE CO CDBG | 0 | | | | |
| UNITED WAY ALLOC | 0 | | | | |
| UNITED WAY DESIG | 0 | | | | |
| OTHER GOVT* | 0 | | | | |
| FUNDRAISING DONATIONS | 0 | | | | |
| USER FEES | 0 | | | | |
| OTHER** | 0 | | | | |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------------------|--------|--|
| WI DHS HIV Transgender project | 15,000 | website and public relations efforts targeting the transgender community |
| WI DHS Health grant | 42,000 | covers mental health, domestic violence, and AODA referrals & colaboration |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | ERROR | |

**OTHER 2011

| Source | Amount | Terms |
|---------------------------------------|--------|--|
| Diverse & Resilient tobacco | 12,000 | subcontract for Room to Breathe project |
| Diverse & Resilient domestic violence | 15,000 | subcontract for Federal earmark -- intimate partner violence |
| New Harvest Foundation | 2,000 | diversity and senior programs |
| Purple Moon Foundation | 5,000 | general support |
| | 0 | |
| TOTAL | ERROR | |

1. AGENCY CONTACT INFORMATION

| | | |
|-------------------|---|--|
| Organization | Porchlight, Inc. | |
| Mailing Address | 306 North Brooks St., Madison, WI 53715 | |
| Telephone | 608-257-2534 | |
| FAX | 608-257-2507 | |
| Admin Contact | Steven J. Schooler | |
| Financial Contact | Daniel Barnes | |
| Website | www.porchlightinc.org | |
| Email Address | schooler@tds.net | |
| Legal Status | Private: Non-Profit | |
| Federal EIN: | 39-1579521 | |
| State CN: | 2565-800 | |
| DUNS # | 608303822 | |

2. CONTACT INFORMATION

| | | | |
|---|--|-----------------|---|
| A | Housing Operations | | |
| | Contact: | Karla Jameson | Email: kjameson@porchlightinc.org |
| B | Hospitality House | | |
| | Contact: | Tawanda Adams | Email: tadams@porchlightinc.org |
| C | Transit for Jobs & Economic Self Sufficiency | | |
| | Contact: | Steven Schooler | Email: schooler@tds.net |
| D | SRO Housing & Support Services | | |
| | Contact: | Gareth Hall | Email: ghall@porchlightinc.org |
| E | NA | | |
| | Contact: | | Email: |
| F | Partnership for Transitional Opportunities | | |
| | Contact: | Karla Jameson | Email: kjameson@porchlightinc.org |
| G | Outreach Worker | | |
| | Contact: | Kelli Malueg | Email: kmalueg@porchlightinc.org |
| H | Eliminating Barriers to Stable Housing | | |
| | Contact: | Daniel Barnes | Email: dbarnes@porchlightinc.org |
| I | NA | | |
| | Contact: | | Email: |
| J | NA | | |
| | Contact: | | Email: |
| K | NA | | |
| | Contact: | | Email: |
| L | NA | | |
| | Contact: | | Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|---------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 219,651 | 219,491 | 219,491 | 51,900 | 7,273 | 0 | 25,039 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 75,816 | 80,000 | 80,000 | 0 | 0 | 80,000 | 0 |
| MADISON-CDBG | 242,725 | 259,417 | 267,629 | 83,868 | 98,683 | 0 | 5,768 |
| UNITED WAY ALLOC | 305,578 | 312,248 | 312,248 | 112,131 | 127,017 | 0 | 22,000 |
| UNITED WAY DESIG | 60,942 | 60,000 | 60,000 | 30,000 | 0 | 0 | 0 |
| OTHER GOVT | 1,189,128 | 1,284,067 | 1,253,629 | 635,764 | 70,726 | 0 | 12,000 |
| FUNDRAISING DONATIONS | 973,666 | 463,780 | 630,131 | 200,979 | 38,411 | 9,599 | 149,613 |
| USER FEES | 1,013,354 | 1,120,741 | 1,091,793 | 611,200 | 0 | 0 | 357,132 |
| OTHER | 508,725 | 23,311 | 32,531 | 16,461 | 8,620 | 0 | 4,900 |
| TOTAL REVENUE | 4,589,585 | 3,823,055 | 3,947,452 | 1,742,303 | 350,730 | 89,599 | 576,452 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---------|--------|--------|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 12,360 | 41,200 | 25,750 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 21,550 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 111,373 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 275 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 22,800 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 900 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 168,983 | 41,475 | 25,750 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 135,279 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 29,550 |
| UNITED WAY DESIG | 0 | | | | | | 30,000 |
| OTHER GOVT | 0 | | | | | | 423,766 |
| FUNDRAISING DONATIONS | 0 | | | | | | 231,254 |
| USER FEES | 0 | | | | | | 100,661 |
| OTHER | 0 | | | | | | 1,650 |
| TOTAL REVENUE | 0 | | | | | | 952,160 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

600 characters (with spaces) Porchlight strives to decrease the Dane County homeless population by providing shelter, housing, support services and a sense of community in ways that empower residents and program participants to positively shape their lives.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

6000 characters (with spaces) Porchlight, Inc. is a non-profit, volunteer-intensive housing provider that has provided services to the homeless community since 1985. In 2009, Porchlight programs provided services to approximately 13,000 people and more than 140,000 nights of shelter. Services for emergency shelter, transitional housing, eviction prevention, and permanent housing are offered through four primary housing programs: Drop-In Shelter, Scattered Site Permanent and Transitional Housing Programs, Hospitality House, and Safe Haven. Porchlight provides homeless and low-income individuals and families a continuum of services to help foster independence and self-sufficiency. While on the streets or in shelter, clients receive assistance with food and meals, emergency loans, computer training, transportation, medical clinics, referrals to community resources, Alcohol and Other Drug Abuse (AODA) counseling, and housing and employment counseling. With over 240 units of low-cost transitional and permanent housing of different types at twenty-three locations, Porchlight can provide housing and supportive services to every homeless subpopulation. Recently, Porchlight has expanded its programming to undertake Housing First with case workers that actively engage homeless adults on the streets and in the shelter and move them into permanent housing. As the largest non-profit provider of housing, shelter, and services to the homeless in Dane County, Porchlight strives to end homelessness and foster independence for persons suffering the indignities of homelessness. To do this, Porchlight employs a dedicated and well-trained staff and works with a large group of concerned citizens and organizations that provide more than 1,900 volunteers and tens of thousands of volunteer hours.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

6

How many Board seats are indicated in your agency by-laws?

18

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Tracey Caradine | | | |
| Home Address | 1029 Melvin Court, Madison, WI 53704 | | | |
| Occupation | WI Dept. of Revenue | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2009 | To: 12/2011 |
| Name | Sheri Carter | | | |
| Home Address | 3009 Ashford Lane, Madison, WI 53713 | | | |
| Occupation | WI Supreme Court -- Office of Lawyer Regulation | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |
| Name | Kelly Eakin | | | |
| Home Address | 800 University Bay Drive #400 | | | |
| Occupation | Economist for Chrstensne Assoicates | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Jeffrey Femrite | | | |
| Home Address | One East Main Street, Madison, WI 53701 | | | |
| Occupation | Attorney, Godfrey & Kahn | | | |
| Representing | | | | |
| Term of Office | | From: | 09/2007 | To: 12/2010 |
| Name | Robin Frisch | | | |
| Home Address | 609 North Midvale Blvd. #2, Madison, WI 53705 | | | |
| Occupation | UW School of Education | | | |
| Representing | Resident Representative / formerly homeless | | | |
| Term of Office | | From: | 01/2010 | To: 12/2012 |
| Name | David Ginger | | | |
| Home Address | 2587 Norwich St., Fitchburg WI 53711 | | | |
| Occupation | WHEDA | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2008 | To: 12/2010 |
| Name | Thomas Hirsch | | | |
| Home Address | 821 Woodward Drive, Madison, WI 53704 | | | |
| Occupation | Retired -- MD | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |
| Name | Brian Hornung | | | |
| Home Address | 7419 Oak Circle, Madison, WI 53562 | | | |
| Occupation | J.H. Findorff & Son, Inc. | | | |
| Representing | | | | |
| Term of Office | | From: | 09/2008 | To: 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Kevin Huff | | | |
| Home Address | 22 East Mifflin St., Madison, WI 53703 | | | |
| Occupation | Chase Bank | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Barbara Karlen | | | |
| Home Address | 717 Morningstar Lane, Madison, WI 53704 | | | |
| Occupation | Retired -- Child Care Specialist | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 06/2007 |
| Name | Beth Lavendar | | | |
| Home Address | 2718 Pheasant Ridge Trail, #202, Madison, WI 53713 | | | |
| Occupation | Peer Support Specialist | | | |
| Representing | Resident Representative / formerly homeless | | | |
| Term of Office | | From: | 06/2007 | To: 12/2010 |
| Name | Chris Laurent | | | |
| Home Address | 5819 Gemini Drive, Madison, WI 53718 | | | |
| Occupation | Property Development | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Peter Mortenson | | | |
| Home Address | One South Pinknecy St., Madison, WI 53703 | | | |
| Occupation | US Bank | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2010 | To: 12/2012 |
| Name | Jeremey Shephard | | | |
| Home Address | 4721 South Biltmore Lane, Madison WI 53718 | | | |
| Occupation | Martin Schreiber & Assoc. | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2008 | To: 12/2010 |
| Name | Jeffrey A. Simmons | | | |
| Home Address | 6011 Winnequah Road, Madison, WI 53716 | | | |
| Occupation | Attorney, Foley & Lardner | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2010 | To: 12/2012 |
| Name | Susan Steinhauer | | | |
| Home Address | 1603 Monroe St., Madison, WI 53711 | | | |
| Occupation | Property Manager | | | |
| Representing | | | | |
| Term of Office | | From: | 05/2010 | To: 12/2012 |
| Name | Christine Thomas | | | |
| Home Address | 2822 Ashford Lane #21, Madison, WI 53713 | | | |
| Occupation | WI DOT | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2009 | To: 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Sal Troia | | | |
| Home Address | 2968 Woods Edge Way, Madison, WI 53711 | | | |
| Occupation | Reitred Bank Executive | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 67 | 100% | 18 | 100% | 1,900 | 100% |
| GENDER | | | | | | |
| MALE | 40 | 60% | 11 | 61% | 1,000 | 53% |
| FEMALE | 27 | 40% | 7 | 39% | 900 | 47% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 67 | 100% | 18 | 100% | 1,900 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 100 | 5% |
| 18-59 YRS | 65 | 97% | 16 | 89% | 1,100 | 58% |
| 60 AND OLDER | 2 | 3% | 4 | 22% | 700 | 37% |
| TOTAL AGE | 67 | 100% | 20 | 111% | 1,900 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 48 | 72% | 15 | 83% | 0 | 0% |
| BLACK/AFRICAN AMERICAN | 16 | 24% | 3 | 17% | 0 | 0% |
| ASIAN | 1 | 1% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 2 | 3% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 67 | 100% | 18 | 100% | 0 | 0% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 4 | 6% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 63 | 94% | 18 | 100% | 1,900 | 100% |
| TOTAL ETHNICITY | 67 | 100% | 18 | 100% | 1,900 | 100% |
| PERSONS WITH DISABILITIES | 17 | 25% | 2 | 11% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|--|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,494,671 | 1,645,169 | 1,724,355 |
| Taxes | 124,148 | 138,114 | 154,051 |
| Benefits | 307,711 | 386,364 | 421,318 |
| SUBTOTAL A. | 1,926,530 | 2,169,647 | 2,299,724 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 365,103 | 405,964 | 409,533 |
| SUBTOTAL B. | 365,103 | 405,964 | 409,533 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 536,173 | 581,751 | 579,502 |
| Mortgage (P&I) / Depreciation / Taxes | 358,964 | 390,137 | 381,637 |
| SUBTOTAL C. | 895,137 | 971,888 | 961,139 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 234,854 | 275,556 | 277,056 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 1,190,892 | 0 | 0 |
| Other: Rehab, Capital Campaign & Int exp sal of prop | 224,824 | 0 | 0 |
| SUBTOTAL D. | 1,650,570 | 275,556 | 277,056 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 459,678 | 275,556 | 277,056 |
| TOTAL OPERATING EXPENSES | 3,646,448 | 3,823,055 | 3,947,452 |
| E. TOTAL CAPITAL EXPENDITURES | 1,190,892 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

14.5%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A FTE | B FTE | C FTE |
|-------------------------|-------------|------------------|--------------|------------------|-------------|-------------|------------|------------|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | | | |
| Executive Director | 1.0 | 63,251 | 1.0 | 64,516 | 31.02 | 0.5 | 0.1 | - |
| Finance Director | 1.0 | 44,500 | 1.0 | 45,390 | 21.82 | 0.4 | 0.1 | - |
| Housing Director | 1.0 | 42,942 | 1.0 | 43,801 | 21.06 | 1.0 | - | - |
| Property Director | 1.0 | 47,750 | 1.0 | 48,705 | 23.42 | 0.4 | 0.1 | - |
| Services Director | 0.7 | 31,439 | 0.7 | 32,068 | 22.02 | 0.6 | - | - |
| Promotion Director | 0.7 | 26,056 | 0.7 | 26,582 | 17.63 | 0.2 | 0.1 | - |
| Assist Hsg Director | 1.0 | 36,421 | 1.0 | 37,149 | 17.86 | - | - | - |
| Housing Assistant | 1.4 | 33,251 | 1.4 | 34,515 | 11.85 | 1.0 | - | - |
| Receptionist | 1.0 | 24,648 | 1.0 | 23,338 | 11.22 | 0.5 | - | - |
| DIGS Coordinator | 1.0 | 37,830 | 1.0 | 38,586 | 18.55 | - | 1.0 | - |
| Hosp House Coordinator | 1.0 | 29,182 | 1.0 | 29,765 | 14.31 | - | 1.0 | - |
| Kitchen Coordinator | 1.0 | 32,323 | 1.0 | 32,968 | 15.85 | 0.1 | - | - |
| Kitchen Manager | 1.0 | 21,840 | 1.0 | 22,277 | 10.71 | 0.9 | - | - |
| Accountants | 1.5 | 44,523 | 1.5 | 45,406 | 14.55 | 0.4 | 0.2 | - |
| Case Managers | 11.0 | 319,235 | 11.2 | 329,400 | 14.14 | 6.3 | 0.1 | - |
| Outreach Workers | 1.8 | 44,179 | 1.8 | 46,325 | 12.37 | - | 0.8 | - |
| Counselors | 3.1 | 82,940 | 4.1 | 115,416 | 13.53 | - | - | - |
| Program Aides | 3.1 | 62,233 | 3.0 | 63,471 | 10.09 | - | - | - |
| DIGS Assistant | 1.0 | 26,270 | 1.0 | 27,352 | 13.15 | - | 1.0 | - |
| Hosp House Assistant | 1.9 | 42,672 | 1.8 | 43,833 | 11.55 | - | 1.0 | 0.8 |
| Shelter Night Managers | 6.1 | 150,197 | 6.0 | 143,777 | 11.57 | - | - | - |
| Night Managers | 2.6 | 58,717 | 2.6 | 60,126 | 11.01 | - | - | - |
| Resident Managers | 2.9 | 58,364 | 2.8 | 59,515 | 10.13 | 2.8 | - | - |
| Maintenance | 5.5 | 127,904 | 4.5 | 128,794 | 13.76 | 3.3 | - | - |
| Custodians | 3.5 | 69,989 | 3.5 | 71,779 | 9.84 | - | 0.5 | - |
| Cooks | 2.8 | 40,312 | 4.0 | 62,431 | 7.55 | 3.2 | - | - |
| Kitchen Assistants | 0.8 | 13,970 | 0.8 | 14,248 | 8.70 | - | - | - |
| Vending | 0.4 | 5,655 | 0.4 | 5,772 | 7.40 | - | - | - |
| Prep Cooks | 1.5 | 23,512 | 1.5 | 23,988 | 7.56 | - | - | - |
| Driver | 0.2 | 3,064 | 0.2 | 3,062 | 7.40 | - | - | - |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 62.5 | 1,645,169 | 63.5 | 1,724,355 | | 21.6 | 6.0 | 0.8 |

TOTAL PERSONNEL COSTS: 1,724,355

| Seasonal/Project Employee ONLY | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------------|-------------|-------------|
| | | | | | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

| 2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | | |
|---|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| D | E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.2 | - | - | - | - | - | - | - | - | 0.2 |
| 0.2 | - | - | - | - | - | - | - | - | 0.3 |
| - | - | - | - | - | - | - | - | - | - |
| 0.3 | - | 0.1 | - | - | - | - | - | - | 0.1 |
| - | - | - | - | - | - | - | - | - | 0.1 |
| 0.2 | - | - | - | - | - | - | - | - | 0.2 |
| 0.8 | - | 0.2 | - | - | - | - | - | - | - |
| 0.3 | - | 0.1 | - | - | - | - | - | - | - |
| 0.5 | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - |
| - | - | 0.3 | - | - | - | - | - | - | 0.6 |
| - | - | - | - | - | - | - | - | - | 0.1 |
| 0.3 | - | 0.1 | - | 0.1 | - | - | - | - | 0.4 |
| 1.7 | - | 2.0 | 0.1 | - | - | - | - | - | 1.0 |
| - | - | - | 1.0 | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | 4.1 |
| - | - | - | - | - | - | - | - | - | 3.0 |
| - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | 6.0 |
| 1.0 | - | - | - | - | - | - | - | - | 1.6 |
| - | - | - | - | - | - | - | - | - | - |
| 0.8 | - | 0.2 | - | - | - | - | - | - | 0.2 |
| 1.2 | - | 0.4 | - | - | - | - | - | - | 1.4 |
| - | - | - | - | - | - | - | - | - | 0.8 |
| - | - | - | - | - | - | - | - | - | 0.8 |
| - | - | - | - | - | - | - | - | - | 0.4 |
| - | - | - | - | - | - | - | - | - | 1.5 |
| - | - | - | - | - | - | - | - | - | 0.2 |
| 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 7.5 | 0.0 | 3.4 | 1.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 23.0 |

| D | E | F | G | H | I | J | K | L | Non-City |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS | # HRS |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

ORGANIZATION:

Porchlight, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 135,279 | 135,279 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 32,649 | 32,649 | 0 | 0 | 0 |
| UNITED WAY DESIG | 30,000 | 30,000 | 0 | 0 | 0 |
| OTHER GOVT | 429,766 | 323,016 | 38,628 | 61,872 | 6,250 |
| FUNDRAISING DONATIONS | 178,200 | 114,583 | 22,467 | 41,150 | 0 |
| USER FEES | 100,661 | 42,849 | 56,568 | 1,244 | 0 |
| OTHER | 650 | 650 | 0 | 0 | 0 |
| TOTAL REVENUE | 907,205 | 679,026 | 117,663 | 104,266 | 6,250 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 135,279 | 135,279 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 29,550 | 29,550 | 0 | 0 | 0 |
| UNITED WAY DESIG | 30,000 | 30,000 | 0 | 0 | 0 |
| OTHER GOVT* | 423,766 | 318,007 | 38,637 | 61,872 | 5,250 |
| FUNDRAISING DONATIONS | 231,254 | 166,660 | 22,693 | 41,901 | 0 |
| USER FEES | 100,661 | 42,841 | 56,576 | 1,244 | 0 |
| OTHER** | 1,650 | 650 | 0 | 0 | 1,000 |
| TOTAL REVENUE | 952,160 | 722,987 | 117,906 | 105,017 | 6,250 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|-----------------------------|---------|-----------------|
| Housing & Urban Development | 344,766 | 1/1/11-12/31/11 |
| State of WI - SSSG | 79,000 | 1/1/11-12/31/11 |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 423,766 | |

**OTHER 2011

| Source | Amount | Terms |
|---------------------|--------|----------------------|
| Various Sources | 650 | miscellaneous income |
| Private foundations | 1,000 | 1/1/11-12/31/11 |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 1,650 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | THE RAINBOW PROJECT, INC. CHILD & FAMILY COUNSELING & RESOURCE CLINIC | | |
| Mailing Address | 831 EAST WASHINGTON AVE. | | |
| Telephone | (608)255-7356 X 321 | | |
| FAX | (608)255-0457 | | |
| Admin Contact | SHARYL J. KATO, DIRECTOR | | |
| Financial Contact | SANDRA JANAGOLD, FINANCIAL COORDINATOR | | |
| Website | www.rainbowproject.bizland.com | | |
| Email Address | skato@therainbowproject.net | | |
| Legal Status | Select Status from Drop-Down | | |
| Federal EIN: | 39-1422626 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|------------------------------------|-----------------|--------|--------------------------------|
| A | Early Intervention and Prevention | | | |
| | Contact: | Sharyl Kato | Phone: | (608)255-7356 |
| | | | Email: | skato@therainbowproject.net |
| B | Children of Violent Homes Project | | | |
| | Contact: | Darren LeCounty | Phone: | (608)255-7356 |
| | | | Email: | dlecount@therainbowproject.net |
| C | PRIDE Project | | | |
| | Contact: | Andrea Stein | Phone: | (608)255-7356 |
| | | | Email: | astein@therainbowproject.net |
| D | Grandparents Raising Grandchildren | | | |
| | Contact: | Andrea Stein | Phone: | (608)255-7356 |
| | | | Email: | astein@therainbowproject.net |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 216,770 | 212,807 | 218,620 | 218,620 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 139,227 | 145,227 | 164,227 | 104,162 | 39,155 | 16,910 | 4,000 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 100,686 | 85,650 | 89,790 | 0 | 17,500 | 15,990 | 14,100 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 152,771 | 114,241 | 150,980 | 70,125 | 36,155 | 0 | 11,500 |
| USER FEES | 71,552 | 90,830 | 121,810 | 87,110 | 18,500 | 0 | 0 |
| OTHER | 634 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 681,640 | 648,755 | 745,427 | 480,017 | 111,310 | 32,900 | 29,600 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 42,200 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 33,200 |
| USER FEES | 0 | | | | | | 16,200 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 91,600 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Serving children and families of diverse cultural, economic, traditional and non-traditional backgrounds. Services are intended to: Help break the often generational cycle of child abuse, neglect & domestic violence, including services for families with patterns which put members at risk for abuse, or future mental health problems; Promote positive change and mental health within families including building, strengthening and supporting healthy parent/child relationships and advocate for the mental health needs and support of families and children in the community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Rainbow Project consists of staff (15 staff = 11.2 FTE positions) plus interns, volunteers and language interpreters, who are celebrating 30 years as a state licensed, independent non profit. We have an accumulated wealth of qualifications and experience (100+ years) in the areas of culturally competency, strength and evidence-based services for young children (infants-10 years) and their adult caregivers and families who have experienced trauma. In addition to experience/qualifications, the agency philosophy of addressing core issues rather than superficial symptoms is significant as is the goal of maximizing healthy independence for consumers and building capacity through community education/training presentations. Comprehensive services provided are based on sound theoretical knowledge: Erickson, Piaget within a psycho-social, developmental theory, ecological, systemic model. What makes the agency unique are "Areas of Core Competency...Building Resiliency": particularly in: EARLY ATTACHMENT OF CHILDREN W/ PRIMARY CAREGIVERS: Agency clinicians have expertise in INFANT & EARLY CHILDHOOD MENTAL HEALTH, as well as PROFESSIONAL ETHICS/BOUNDARIES; COORDINATION WITH OTHER SYSTEMS & SERVICE PROVIDERS; ADDRESSES SECONDARY TRAUMA BEST-PRACTICE WITH CLINICIANS; HIGH COMPETENCY IN PLAY THERAPY; LONGITUDINAL PERSPECTIVE IN SEEING CHANGE AS A PROCESS NOT AN EVENT; COMMUNITY COLLABORATION & NETWORKING CONSISTENT PRIORITY FOR 30 YEARS; COMMUNITY OUTREACH & TEAMING; REDEFINING MENTAL HEALTH SERVICES AS A POSITIVE PROACTIVE HEALTHY EXPERIENCE TO PREVENT MENTAL ILLNESS; EXPERTISE IN COMPLEX-MULTI TRAUMA; FAMILY-CENTERED APPROACH vs IDENTIFIED PATIENT; FAMILY CHANGE PERSPECTIVE IN DIVORCE & LIFE TRANSITIONS; EXPERTISE IN TRAUMA TREATMENT & RECOVERY THROUGH LIFE SPAN, INCLUDING NATURAL DISASTERS, CHILD ABUSE, NEGLECT, DOMESTIC VIOLENCE, CHILD SEXUAL ABUSE, COMMUNITY VIOLENCE; EMOTIONAL ABUSE/NEGLECT. CLINICIANS LICENSED WITH STATE OF WISCONSIN, MAINTAIN EXCEPTIONAL ABILITY TO DEVELOP TRUST & FACILITATE CHANGE, INSTILL HOPE FOR FAMILIES BEYOND DEALING WITH SYMPTOMS, PLANTING SEEDS PROVIDING CAPACITY FOR FUTURE GROWTH AND RESILIENCY.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

9 to 13

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Ellen Schwartz | | | |
| Home Address | W5411 Highland Dr New Glarus, WI 53574 | | | |
| Occupation | Retired Police Officer, City of Madison | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2009 | To: 02/2012 |
| Name | Fredi-Ellen Bove | | | |
| Home Address | 234 Carillion Dr. Madison, WI 53705 | | | |
| Occupation | Deputy Administrator, State of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |
| Name | Jason Speich | | | |
| Home Address | 651 Knickerbocker St Madison, WI 53711 | | | |
| Occupation | Financial Advisor | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2008 | To: 06/2011 |
| Name | Sandra Rivera | | | |
| Home Address | 201 Crystal Lane Madison, WI 53714 | | | |
| Occupation | School Social Worker, MMSD | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2008 | To: 06/2011 |
| Name | Robert Cramer Jr. | | | |
| Home Address | 3207 Parmenter St Middleton, WI 53562 | | | |
| Occupation | Finance Officer, Middleton Bank | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2010 | To: 03/2013 |
| Name | Steven Koslov, M.D. | | | |
| Home Address | 1365 Boundary Rd Middleton, WI 53562 | | | |
| Occupation | Clinical Professor Pediatrics, University of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 04/2008 | To: 03/2011 |
| Name | Sharyl Kato | | | |
| Home Address | 206 Winnequah Rd Madison WI 53716 | | | |
| Occupation | Director, Child & Family Therapist, The Rainbow Project | | | |
| Representing | | | | |
| Term of Office | | From: | 08/2008 | To: 07/2011 |
| Name | Allison Cooley | | | |
| Home Address | 308 Melissa Lane Cottage Grove, WI 53527 | | | |
| Occupation | Organization Effectiveness Consultant, American Family Insurance | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2009 | To: 06/2012 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Erica Serlin | | | |
| Home Address | 6714 Colony Dr Madison, WI 53717 | | | |
| Occupation | Psychologist | | | |
| Representing | | | | |
| Term of Office | | From: | 10/2007 | To: 09/2010 |
| Name | James Campbell | | | |
| Home Address | 1829 Barrington Dr Sun Prairie, WI 53590 | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2008 | To: 02/2011 |
| Name | Eve Pollock | | | |
| Home Address | 5669 Kinsale Dr, Fitchburg, WI 53711 | | | |
| Occupation | Attorney | | | |
| Representing | | | | |
| Term of Office | | From: | 07/2008 | To: 06/2011 |
| Name | Deirdre Hargrove-Krieghoff | | | |
| Home Address | 802 Eagle Crest Dr Madison, WI 53704 | | | |
| Occupation | Director, St. Mary's Childcare Center | | | |
| Representing | | | | |
| Term of Office | | From: | 08/2008 | To: 07/2011 |
| Name | Carol Gapen | | | |
| Home Address | 8399 County Hwy G Verona WI 53593 | | | |
| Occupation | Attorney, Law Center for Kids & Families | | | |
| Representing | | | | |
| Term of Office | | From: | 10/2009 | To: 09/2012 |
| Name | | | | |
| Home Address | 839 South Shore Dr Madison , WI 53715 | | | |
| Occupation | Assistant Director, Counseling & Consultation Center, University of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Barry Callen | | | |
| Home Address | 2720 Sommers Ave #2 Madison, WI 53704 | | | |
| Occupation | Consultant | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Susan Carnell | | | |
| Home Address | 453 Orchard Dr, Madison, WI 53711 | | | |
| Occupation | Police Officer, City of Madison | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |
| Name | Robert Cramer Sr | | | |
| Home Address | 4821 Woodburn Dr Madison, WI 53711 | | | |
| Occupation | Visiting professor, University of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Patrick Essie | | | |
| Home Address | 16 N. Carroll St. Madison WI 53703 | | | |
| Occupation | Lobbyist, Patrick Essie Public Affairs | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Carola Gaines | | | |
| Home Address | 5705 Claredon Dr Madison WI 53711 | | | |
| Occupation | Badger Care Health Outreach Manager, UW Hospitals | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2008 | To: 12/2010 |
| Name | Sue Albert | | | |
| Home Address | 21 Mountain Ash Trail Madison WI 53717 | | | |
| Occupation | Retired Early Education Director, MMUSD | | | |
| Representing | | | | |
| Term of Office | | From: | 03/2010 | To: 02/2013 |
| Name | Sue Sheeran | | | |
| Home Address | 8810 Nelson Crossing Verona WI 53593 | | | |
| Occupation | Attorney, Melli Walker Pease & Ruhley, S.C. | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 01/2012 |
| Name | Tony Keshena | | | |
| Home Address | 585 Toepfer Madison WI 53711 | | | |
| Occupation | Retired Social Worker, DCHS | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2010 | To: 12/2012 |
| Name | Carole McGuire | | | |
| Home Address | 502 Glenview Dr Madison WI 53716 | | | |
| Occupation | Administrator, University of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |
| Name | Richard Rieselbach | | | |
| Home Address | 1022 Hillside Ave Madison WI 53705 | | | |
| Occupation | Professor Emeritus, University of Wisconsin Medical School | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2010 | To: 05/2012 |
| Name | Carol Stotlar | | | |
| Home Address | 9 Gray Fox Circle Madison WI 53717 | | | |
| Occupation | Certified Public Accountant, Stotlar & Stotlar, S.C. | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2011 |
| Name | Teresa Tellez-Giron | | | |
| Home Address | 5325 Brody Dr Madison WI 53705 | | | |
| Occupation | Specialist, DCHS Social Services | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2010 | To: 12/2012 |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 20 | 100% | 25 | 100% | 45 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 10% | 8 | 32% | 15 | 33% |
| FEMALE | 18 | 90% | 17 | 68% | 30 | 67% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 20 | 100% | 25 | 100% | 45 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 1 | 2% |
| 18-59 YRS | 16 | 80% | 18 | 72% | 35 | 78% |
| 60 AND OLDER | 4 | 20% | 7 | 28% | 9 | 20% |
| TOTAL AGE | 20 | 100% | 25 | 100% | 45 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 19 | 95% | 22 | 88% | 39 | 87% |
| BLACK/AFRICAN AMERICAN | 1 | 5% | 2 | 8% | 5 | 11% |
| ASIAN | 0 | 0% | 1 | 4% | 1 | 2% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 20 | 100% | 25 | 100% | 45 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 4 | 20% | 2 | 8% | 10 | 22% |
| NOT HISPANIC OR LATINO | 16 | 80% | 23 | 92% | 35 | 78% |
| TOTAL ETHNICITY | 20 | 100% | 25 | 100% | 45 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 1 | 2% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 383,017 | 365,760 | 435,300 |
| Taxes | 39,454 | 48,450 | 70,600 |
| Benefits | 66,581 | 62,180 | 52,200 |
| SUBTOTAL A. | 489,052 | 476,390 | 558,100 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 87,380 | 99,255 | 108,040 |
| SUBTOTAL B. | 87,380 | 99,255 | 108,040 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 29,780 | 30,900 | 32,770 |
| Mortgage (P&I) / Depreciation / Taxes | 42,278 | 42,210 | 46,517 |
| SUBTOTAL C. | 72,058 | 73,110 | 79,287 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 648,490 | 648,755 | 745,427 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

19.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|----------------------------------|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 76,660 | 1.00 | 77,450 | 0.00 | 0.60 | 0.10 | 0.05 |
| Clinical Manager | 1.00 | 55,650 | 1.00 | 56,210 | 0.00 | 0.60 | 0.10 | 0.00 |
| Financial Coordinator | 1.00 | 38,255 | 1.00 | 38,640 | 0.00 | 0.65 | 0.12 | 0.07 |
| Referral Coordinator | 0.80 | 20,610 | 1.00 | 33,000 | 0.00 | 0.60 | 0.20 | 0.15 |
| Child, Family & Adult Therapists | 5.00 | 166,930 | 5.00 | 180,000 | 0.00 | 3.75 | 1.10 | 0.15 |
| Program Coordinator | 0.15 | 6,000 | 1.10 | 14,700 | 0.00 | 0.60 | 0.20 | 0.15 |
| Language Interpreters | 0.10 | 950 | 0.10 | 5,000 | 0.00 | 0.07 | 0.00 | 0.00 |
| Executive Assistant | 0.58 | 17,500 | 1.00 | 30,300 | 0.00 | 0.40 | 0.12 | 0.07 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 9.63 | 382,555 | 11.20 | 435,300 | | 7.27 | 1.94 | 0.64 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 435,300 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

THE RAINBOW PROJECT, INC. CHILD & FAMILY COUNSELING & RESOURCE CLINIC

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | | | | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 37,558 | 32,858 | 3,700 | 1,000 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 16,631 | 7,480 | 3,405 | 5,746 | 0 |
| USER FEES | 0 | | | | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 54,189 | 40,338 | 7,105 | 6,746 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | | | | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 42,200 | 36,000 | 5,000 | 1,200 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 33,200 | 22,200 | 5,000 | 6,000 | 0 |
| USER FEES | 16,200 | 10,000 | 2,000 | 4,200 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 91,600 | 68,200 | 12,000 | 11,400 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Rape Crisis Center, Inc. | | |
| Mailing Address | 2801 Coho Street, #301; Madison, WI 53713 | | |
| Telephone | 608-251-5126 | | |
| FAX | 608-251-6229 | | |
| Admin Contact | Kelly Anderson | | |
| Financial Contact | Kelly Anderson | | |
| Website | www.danecountyrc.org | | |
| Email Address | rccDirector@tds.net | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 23-7329215 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|---|----------------|--------|---------------------|
| A | 24 -hr Crisis Intervention for Sexual Assault Victims | | | |
| | Contact: | Kelly Anderson | Phone: | 608-251-5126 |
| | | | Email: | rccDirector@tds.net |
| B | Education & Outreach to Prevent Sex'l Assault | | | |
| | Contact: | Kelly Anderson | Phone: | 608-251-5126 |
| | | | Email: | rccDirector@tds.net |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 117,950 | 115,793 | 115,793 | 16,181 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 177,461 | 177,461 | 190,093 | 164,278 | 25,815 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 192,679 | 212,101 | 212,101 | 48,607 | 9,798 | 0 | 0 |
| FUNDRAISING DONATIONS | 110,203 | 116,500 | 117,501 | 8,682 | 58,851 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 79,765 | 104,955 | 119,624 | 48,005 | 4,902 | 0 | 0 |
| TOTAL REVENUE | 678,058 | 726,810 | 755,112 | 285,753 | 99,366 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 99,612 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 153,696 |
| FUNDRAISING DONATIONS | 0 | | | | | | 49,968 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 66,717 |
| TOTAL REVENUE | 0 | | | | | | 369,993 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Mission of the Rape Crisis Center is to work with the Dane County community to eliminate sexual violence and victimization, and to enhance self-determination by providing a supportive, healing environment for those affected by the issue of sexual violence. We offer hope, help and healing to people harmed by sexual assault, through free specialized counseling and 24-hour crisis intervention services, while working to create community change addressing the attitudes and beliefs that perpetuate sexual violence.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Sexual violence is not an easy topic to address, and most people never consider the impact of the Rape Crisis Center on the community until this crime touches them or their family. Then, as one former client said to us in a note, "I think of RCC as being like the Fire Department or the ambulance. You may never think about it, and you hope you never need it, but when you or someone you love is suddenly in that situation, it saves your life. I'm so grateful you were there." With 1 in 4 women experiencing an assault as an adult, and 1 in 3 girls (1 in 6 boys) being victimized by sexual abuse before age 18, there is significant need for immediate crisis services as well as longer-term support and counseling. Madison's Rape Crisis Center was among the first wave of sexual assault service organizations formed in the early 1970's as part of the volunteer grassroots response to increased awareness of violence against women. Since those early days of a volunteer-led crisis line, RCC has remained integrated into the statewide and national movements to end sexual assault, and has grown and professionalized while maintaining a strong focus on victim services. RCC is recognized by WCASA, the state coalition against sexual assault, as the only sexual assault service provider in Dane County, and works closely with area law enforcement and the district attorney's office to ensure the most sensitive response possible to victims of this crime who report. RCC counseling staff have master's degrees in social work or counseling, with additional specialized training in trauma and the impact of sexual violence. The agency's current Executive Director has worked in the field of sexual assault services since 1988, and has been with RCC for 7 years. She & other senior staff are active locally and on a state-wide level in initiatives that affect sexual violence victims. RCC staff and volunteers have provided 24/7 crisis intervention for nearly 40 years, and our staff are recognized as experts in this field and serve as trainers for law enforcement, school and University staff, mental health professionals, and others throughout the community and state. RCC helped create Dane County's only Sexual Assault Nurse Examiners' (SANE) program (based at Meriter Hospital in Madison), and our Advocates report to the ER as a standard part of the protocol when victims seek services there. In addition to the crisis intervention and community education/sexual violence prevention outreach described in this proposal, RCC also offers specialized free counseling for survivors of sexual assault - whether recently as an adult, past abuse in childhood, or both. Weekly individual counseling sessions help clients set and reach goals for their own recovery process, while staff-facilitated support groups offer survivors the opportunity to connect with others who have had similar experiences who can help to normalize their responses, minimize isolation, and share support and strategies in healing from the trauma. These programs are all inter-connected, with educational outreach that aims both to prevent sexual assault while ensuring community awareness of the Crisis Line (251-RAPE) as a one-step access point to 24/7 crisis services. That immediate crisis support then often helps connect victims with the free longer-term counseling services. In the same way, RCC's work with schools includes educational presentations, advocacy for students or parents in reporting an assault to law enforcement, support for school staff addressing a disclosure of abuse or the need for mandated reporting to authorities, and free counseling offered on-site at schools so a teen who's been assaulted can receive supportive counseling immediately. Similarly, we have a Campus Counselor who works from a private office donated by UW Madison in the the Student Activities Center, making her services easily accessible to students seeking support, advocacy, and counseling. She's able to connect with UW faculty, staff, and student organizations and coordinate RCC's outreach to the campus community. It is this comprehensive spectrum of services -- combined with our decades of experience -- that makes RCC uniquely suited to continue to carry out the crisis intervention and outreach programs described in this proposal. Continued financial support from the City is critical, since 60-70% of our overall services are to Madison residents or those living elsewhere who were assaulted in Madison. This proposal seeks funding for slightly less than 60% of the cost of the Crisis Intervention services, and approximately 25% of the Community Education Outreach / Sexual Assault Prevention work. The Individual and Group Counseling component of our work is being underwritten primarily by the County and state funders, though Madison residents still make up the majority of those clients. This combined support of the entire community - volunteers, financial & in-kind donors, agency partners, and funders - allows the ongoing, specialized, 24/7/365 services described here.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

6

How many Board seats are indicated in your agency by-laws?

5 - 15

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Joseph Carpenter | | | |
| Home Address | 1314 Vilas Ave; Madison, WI 53715 | | | |
| Occupation | Oak Brook - Accounting | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2009 | To: 02/2011 |
| Name | Michael Nelson | | | |
| Home Address | 813 N. Meadowbrook Lane; Waunakee, WI 53597 | | | |
| Occupation | Quarra Stone Company - Sales / Marketing | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2009 | To: 02/2011 |
| Name | Michelle Reddington | | | |
| Home Address | 806 N. Fairbrook Drive; Waunakee, WI 53597 | | | |
| Occupation | Brava Magazine - Marketing | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2009 | To: 02/2011 |
| Name | Anne Whalen | | | |
| Home Address | Nine Cherokee Circle #203; Madison, WI 53704 | | | |
| Occupation | Business Consulting - Non Profit Management | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2012 |
| Name | MaryAnn Knoke | | | |
| Home Address | 4514 Stonewood Drive; Middleton, WI 53562 | | | |
| Occupation | Raven Software - Human Resources | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2012 |
| Name | Rachel Rasmussen | | | |
| Home Address | 4824 Anniversary Lane; Madison, WI 53704 | | | |
| Occupation | Rescue Desk LLC - Business Consulting | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2012 |
| Name | Connie Wilson | | | |
| Home Address | 2112 Pike Drive; Madison, WI 53713 | | | |
| Occupation | UW Office Childcare & Family Resources - University / Finances | | | |
| Representing | | | | |
| Term of Office | | From: | 02/2010 | To: 02/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 17 | 100% | 7 | 100% | 52 | 100% |
| GENDER | | | | | | |
| MALE | 0 | 0% | 2 | 29% | 3 | 6% |
| FEMALE | 17 | 100% | 5 | 71% | 49 | 94% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 17 | 100% | 7 | 100% | 52 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 16 | 94% | 6 | 86% | 52 | 100% |
| 60 AND OLDER | 1 | 6% | 1 | 14% | 0 | 0% |
| TOTAL AGE | 17 | 100% | 7 | 100% | 52 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 16 | 94% | 7 | 100% | 41 | 79% |
| BLACK/AFRICAN AMERICAN | | 0% | 0 | 0% | 3 | 6% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 6% | 0 | 0% | 2 | 4% |
| Black/AA & White/Caucasian | 1 | 100% | 0 | 0% | 1 | 50% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 50% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 6 | 12% |
| TOTAL RACE | 17 | 100% | 7 | 100% | 52 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 12% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 15 | 88% | 7 | 100% | 52 | 100% |
| TOTAL ETHNICITY | 17 | 100% | 7 | 100% | 52 | 100% |
| PERSONS WITH DISABILITIES | 1 | 6% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 372,141 | 461,839 | 481,400 |
| Taxes | 27,523 | 34,783 | 36,046 |
| Benefits | 51,660 | 68,693 | 69,100 |
| SUBTOTAL A. | 451,324 | 565,315 | 586,546 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 75,038 | 65,020 | 69,650 |
| SUBTOTAL B. | 75,038 | 65,020 | 69,650 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 45,340 | 45,875 | 48,316 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 45,340 | 45,875 | 48,316 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 49,125 | 50,600 | 50,600 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 49,125 | 50,600 | 50,600 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 49,125 | 50,600 | 50,600 |
| TOTAL OPERATING EXPENSES | 620,827 | 726,810 | 755,112 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

29.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

While 1/3 of RCC's 17 staff have tenures over 5 years, there were 5 departures in 2009. The Youth Counselor turned over 2x - a termination in 1/09, hire in 4/09, & the new YC's decision 10/09 to stay home with an adopted new born. The Vol Coord left 2/09 for a PT job upon the birth of her 1st child. One staff resigned during the 6-mo. orientation period, and another moved on after 2 years. Management addresses the challenges of a mostly young female workforce with family lives in transition thru retention plans like job-sharing & flexible hours, but 24-7 crisis work brings unique stressors.

10. PERSONNEL DATA: Personnel Schedule

Rounding error - Please see attached separate Personnel Schedule.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A | B | C |
|---------------------------------|--------------------|-------------|--------------|-----------------|-------------|------|-----|-----|
| | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | | FTE | FTE | FTE |
| | Executive Director | | | 1.0 | | 0.00 | | |
| Associate Director | | | 1.0 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Program / Clinical Director | | | 1.2 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Office Manager | | | 1.0 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Counselors/Advocates | | | 4.0 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Volunteer Coordinator | | | 0.5 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Community Education Coordinator | | | 1.0 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Community Educator | | | 0.5 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Development Coordinator | | | 0.5 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Chimera Instructors | | | 0.2 | | 0.00 | 0.0 | 0.0 | 0.0 |
| On Call Advocates | | | 4.3 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Work Study | | | 0.0 | | 0.00 | 0.0 | 0.0 | 0.0 |
| Business Manager | | | 0.0 | | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 3.6 | 0 | 0.00 | 0.1 | 3.0 | 0.5 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 0.0 | 0 | 18.8 | 0 | | 0.1 | 3.0 | 0.5 |

| | |
|------------------------|---|
| TOTAL PERSONNEL COSTS: | 0 |
|------------------------|---|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Rape Crisis Center, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 99,612 | 85,581 | 6,062 | 7,969 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 153,696 | 103,096 | 0 | 0 | 50,600 |
| FUNDRAISING DONATIONS | 55,937 | 25,932 | 18,954 | 11,051 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 51,769 | 48,400 | 2,662 | 707 | 0 |
| TOTAL REVENUE | 361,014 | 263,009 | 27,678 | 19,727 | 50,600 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 99,612 | 85,581 | 6,062 | 7,969 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 153,696 | 103,096 | 0 | 0 | 50,600 |
| FUNDRAISING DONATIONS | 49,968 | 21,020 | 17,972 | 10,976 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 66,717 | 58,972 | 5,914 | 1,831 | 0 |
| TOTAL REVENUE | 369,993 | 268,669 | 29,948 | 20,776 | 50,600 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|---------|--|
| VOCA | 39,498 | 10/1/10 to 9/30/11 - support for Campus Counselor |
| SAVS | 114,198 | 1/1 to 12/31/11 - support for infrastructure staff positions |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 153,696 | |

**OTHER 2011

| Source | Amount | Terms |
|---------------------------|--------|---|
| UW Contract | 0 | 7/1/10 to 6/30/11 - supports CI services - listed on program budget |
| Program | 15,000 | 1/1 to 12/31/11 |
| Interest/Investment | 10,000 | 1/1 to 12/31/11 |
| Contribution from reserve | 41,717 | 1/1 to 12/31/11 |
| | 0 | |
| TOTAL | 66,717 | |

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|-------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 66,108 | 1.00 | 68,700 | 33.03 | 0.22 | 0.20 | 0.00 |
| Associate Director | 1.00 | 43,680 | 1.00 | 44,700 | 21.49 | 0.35 | 0.06 | 0.00 |
| Program/Clinical Director | 1.10 | 51,480 | 1.10 | 60,100 | 26.27 | 0.40 | 0.03 | 0.00 |
| Office Manager | 1.00 | 28,120 | 1.00 | 29,100 | 13.99 | 0.28 | 0.00 | 0.00 |
| Counselors/Advocates | 4.00 | 132,746 | 4.00 | 135,100 | 16.24 | 2.00 | 0.00 | 0.00 |
| Volunteer Coordinator | 0.50 | 14,000 | 0.50 | 14,600 | 14.04 | 0.50 | 0.00 | 0.00 |
| Community Education Coordinator | 1.00 | 32,646 | 1.00 | 33,800 | 16.25 | 0.00 | 0.97 | 0.00 |
| Community Educator | 0.50 | 11,000 | 0.50 | 12,000 | 11.54 | 0.00 | 0.50 | 0.00 |
| Development Coordinator | 0.50 | 11,559 | 0.50 | 14,000 | 13.46 | 0.00 | 0.00 | 0.00 |
| Chimera Instructors | 0.10 | 2,000 | 0.10 | 2,000 | 14.41 | 0.00 | 0.10 | 0.00 |
| On Call Advocates (on-call @ \$4.56/hr) | 3.30 | 51,500 | 3.30 | 52,300 | 13.30 | 3.30 | 0.00 | 0.00 |
| Work Study (RCC share = 1/2 total wage) | 0.20 | 5,000 | 0.20 | 3,000 | 5.50 | 0.00 | 0.00 | 0.00 |
| Business Manager | 0.20 | 12,000 | 0.20 | 12,000 | 28.00 | 0.10 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.10 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 14.40 | 461,839 | 14.50 | 481,400 | | 7.15 | 1.86 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 481,400 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | The Respite Center | | |
| Mailing Address | 2120 Fordem Ave. Suite 180 Madison, WI 53704 | | |
| Telephone | 608 244-5730 | | |
| FAX | 608 244-5780 | | |
| Admin Contact | Meg Miller | | |
| Financial Contact | Meg Miller | | |
| Website | www.respitecenter.org | | |
| Email Address | megm@respitecenter.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 93-0841957 | | |
| State CN: | | | |
| DUNS # | 164076242 | | |

2. CONTACT INFORMATION

| | | | | |
|---|---|------------|--------|------------------------|
| A | Crisis/respite child care and parent support services | | | |
| | Contact: | Meg Miller | Phone: | 608 729-1180 |
| | | | Email: | megm@respitecenter.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 348,169 | 341,804 | 341,804 | 341,804 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 139,400 | 146,396 | 159,561 | 159,561 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 104,000 | 104,000 | 117,500 | 117,500 | 0 | 0 | 0 |
| UNITED WAY DESIG | 19,627 | 19,500 | 20,000 | 20,000 | 0 | 0 | 0 |
| OTHER GOVT | 7,264 | 7,800 | 7,800 | 7,800 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 73,023 | 88,092 | 88,000 | 88,000 | 0 | 0 | 0 |
| USER FEES | 12,683 | 12,776 | 13,000 | 13,000 | 0 | 0 | 0 |
| OTHER | 7,379 | 6,600 | 6,000 | 6,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 711,545 | 726,968 | 753,665 | 753,665 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The mission of the Respite Center is to be a child centered, parent focused, culturally responsive agency that is useful to parents in times of stress and transition. To do this we provide 24 hour childcare, crisis intervention, and support for parents; and a safe, nurturing place for children.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Respite Center is in its 31st year of providing this service. Our 4 social work staff have MSW's and over 80 years of combined experience in working with families. All of our child care staff have post high school education and all have years of experience working with children. We are state licensed and accredited by the City of Madison Child Care Unit. In our most recent (Fall 2009) accreditation summary the city child care specialist had this to say about our staff and agency qualifications:

- Staff are chosen that support the agency's mission and values. Specialists are sought that have experience working with families and with children of different developmental levels and backgrounds. Many of the specialists have degrees in sociology/social work; some also have associate degrees in early childhood. Their Registry levels range from 3-10 (all but one range from 7-10).
- Staff longevity continues to be a major strength of the Respite Center: the executive director has been with the agency 27 years; family service workers have each served over 7 years (average of 13 years), and one half of the child care staff have been with the agency a minimum of 8 years.
- The center has in place a comprehensive, self-directed, module-based orientation and training system for all new child care staff, substitutes and volunteers. Training involves a combination of face-to-face meetings/orientation sessions with administrative, child care and family service staff, assigned readings and hands-on work. Activities include observation in the program with at least one "simulated overnight" visit, video viewing, and review of the data base and completion of written activities. Documentation of the completion of each component is kept on file. Outstanding!
- The center provides the required amount of staff inservice training in-house each year. Trainings address topics that are related to both early childhood care and education, and social services. Since the last review, a series of trainings were held on various aspects of developmentally appropriate practice and curriculum. Training required by licensing is included in the annual schedule: food safety, nutrition, and use of the caring hold. Each staff member is recertified in CPR and first aid each year.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

8

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

10

How many Board seats are indicated in your agency by-laws?

12

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Debby Anderson Meyer | | | |
| Home Address | 1141 Elizabeth Street Madison WI 53703 | | | |
| Occupation | Development Director, Wisconsin Democracy Campaign | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2009 | To: 06/2011 |
| Name | Lori Knishka | | | |
| Home Address | 3060 Portarlington Lane Madison, Wisconsin 53711 | | | |
| Occupation | IT Department Manager, American Family Insurance | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2009 | To: 06/2011 |
| Name | Emily Cusic | | | |
| Home Address | 2059 Atwood Ave. Madison Wisconsin 53704 | | | |
| Occupation | Assistant Director, United Way of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2008 | To: 06/2010 |
| Name | Linda Pauls Fleming | | | |
| Home Address | 7305 Southern Oak Place, Madison Wisconsin 53719 | | | |
| Occupation | Finance Director, EraGen Biosciences | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2008 | To: 06/2010 |
| Name | George Arida | | | |
| Home Address | 3000 Edenberry Street Fitchburg, WI 53711 | | | |
| Occupation | Venture Capitalist, Venture Investors Llc | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2009 | To: 06/2011 |
| Name | Joan Brooks | | | |
| Home Address | 2217 Ravenswood Road Madison, Wisconsin 53711 | | | |
| Occupation | Retired, University of Wisconsin | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2008 | To: 06/2010 |
| Name | Lucy Harr | | | |
| Home Address | 3272 Brooklyn Drive Stoughton, WI 53589 | | | |
| Occupation | Writer, Providing Solutions | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2009 | To: 06/2011 |
| Name | Jeff Morton | | | |
| Home Address | 6201 Rivercrest Drive Mc Farland Wisconsin 53558 | | | |
| Occupation | Retired, CUNA Mutual | | | |
| Representing | | | | |
| Term of Office | | From: | 06/2008 | To: 06/2010 |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

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Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

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Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 23 | 100% | 8 | 100% | 15 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 9% | 2 | 25% | 2 | 13% |
| FEMALE | 21 | 91% | 6 | 75% | 13 | 87% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 23 | 100% | 8 | 100% | 15 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 18 | 78% | 7 | 88% | 13 | 87% |
| 60 AND OLDER | 5 | 22% | 1 | 13% | 2 | 13% |
| TOTAL AGE | 23 | 100% | 8 | 100% | 15 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 19 | 83% | 7 | 88% | 13 | 87% |
| BLACK/AFRICAN AMERICAN | 1 | 4% | 1 | 13% | 0 | 0% |
| ASIAN | 0 | 0% | 0 | 0% | 1 | 7% |
| AMERICAN INDIAN/ALASKAN NATIVE | 1 | 4% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 1 | 7% |
| MULTI-RACIAL: | 2 | 9% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 1 | 50% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 1 | 50% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 23 | 100% | 8 | 100% | 15 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 9% | 0 | 0% | 1 | 7% |
| NOT HISPANIC OR LATINO | 21 | 91% | 8 | 100% | 14 | 93% |
| TOTAL ETHNICITY | 23 | 100% | 8 | 100% | 15 | 100% |
| PERSONS WITH DISABILITIES | 2 | 9% | 0 | 0% | 1 | 7% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 553,051 | 543,500 | 554,797 |
| Taxes | 41,409 | 34,600 | 40,000 |
| Benefits | 73,484 | 63,500 | 72,000 |
| SUBTOTAL A. | 667,944 | 641,600 | 666,797 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 46,150 | 50,400 | 51,900 |
| SUBTOTAL B. | 46,150 | 50,400 | 51,900 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 35,400 | 34,468 | 34,468 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 35,400 | 34,468 | 34,468 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 105 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Fundraising | 3,245 | 500 | 500 |
| SUBTOTAL D. | 3,350 | 500 | 500 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 3,350 | 500 | 500 |
| TOTAL OPERATING EXPENSES | 752,844 | 726,968 | 753,665 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

13.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Two staff left to move out of town and another did not make it through her probationary period.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--------------------------|--------|---------|----------|----------|----------------|--------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.0 | 61,719 | 1.00 | 62,200 | 29.90 | 1.00 | 0.00 | 0.00 |
| Administrative Assistant | 0.8 | 35,567 | 0.75 | 31,512 | 20.20 | 0.75 | 0.00 | 0.00 |
| Program Dev. Specialist | 0.5 | 24,000 | 0.50 | 24,200 | 23.08 | 0.50 | 0.00 | 0.00 |
| Social Workers | 2.4 | 111,372 | 2.40 | 112,400 | 0.00 | 2.40 | 0.00 | 0.00 |
| Child Care Specialists | 9.2 | 282,842 | 9.70 | 295,885 | 13.58 | 9.70 | 0.00 | 0.00 |
| Sustitutes | varies | 28,000 | 0.00 | 28,600 | 12.00 | varies | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 13.92 | 543,500 | 14.35 | 554,797 | | 14.35 | 0.00 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 554,797 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

The Respite Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|----------------------------------|--|--|
| Organization | Simpson Street Free Press | | |
| Mailing Address | P.O. Box 6307, Madison, WI 53716 | | |
| Telephone | (608) 223-0489 | | |
| FAX | n/a | | |
| Admin Contact | Iris Perez | | |
| Financial Contact | James Kramer | | |
| Website | www.simpsonstreetfreepress.org | | |
| Email Address | ssfp@itis.com | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1882258 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|--|--------------|--------|----------------------|
| A | Simpson Street Free Press - Academic Support Programs for Middle School Students | | | |
| | Contact: | James Kramer | Phone: | 608-223-0489 |
| | | | Email: | jkramer@ssfpnews.org |
| B | Simpson Street Free Press - Academic Support Programs for High School Students | | | |
| | Contact: | James Kramer | Phone: | 608-223-0489 |
| | | | Email: | jkramer@ssfpnews.org |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 11,250 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 21,500 | 11,250 | 22,500 | 11,250 | 11,250 | 0 | 0 |
| MADISON-CDBG | 0 | 10,000 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 27,900 | 13,599 | 20,000 | 10,000 | 10,000 | 0 | 0 |
| UNITED WAY DESIG | 7,688 | 3,599 | 6,660 | 3,330 | 3,330 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 90,700 | 99,684 | 117,700 | 57,850 | 59,850 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 69,500 | 70,582 | 55,320 | 25,000 | 30,320 | 0 | 0 |
| TOTAL REVENUE | 217,288 | 219,964 | 222,180 | 107,430 | 114,750 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

MISSION #1: Provide a challenging academic experience for our teen writing staff.

Simpson Street Free Press students develop precisely the sort of skills they need to do well in school, get into college, and get good jobs.

MISSION #2: Spread a positive message of youth achievement, academic success, and community service throughout the Dane County area.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

In this application stated priorities A1, 2, and 3 emphasize complements to in-school learning and development, and vocational/career guidance. Programs at the Simpson Street Free Press accomplish all these goals. In fact, our innovative organization accomplishes multiple goals with every program dollar. We use proven strategies and rigorous writing-based lesson plans. We use technology and teach practical, real-life skills that are easily transferred to school. In turn, our student writers influence thousands of their peers in positive directions. The publications they produce are valuable community assets.

Academic success is an important element in the life of any community. Across the country, leaders search for innovative ways to promote achievement and engage young people in civic life. Although a small and efficient agency, SSFP, Inc. is one of Madison's best known, most respected, and most effective youth academic programs. Our programs promote core academics, literacy, and youth leadership on a mass scale. We reach kids with the messages they need to hear. Our student reporters and the publications they produce have a proven track record of promoting youth achievement and academic success. When Simpson Street Free Press reporters write, area young people respond. Our organization also has a proud tradition of producing academically successful, college-bound students, no matter their ethnicity or economic background. We have developed excellent lesson plans for English language learners and students with learning difficulties. Writing across the curriculum strategies are excellent catch up tools for students behind in school. Most importantly, all learning styles and skill levels are accommodated at SSFP. Our lesson plans are flexible and all students find success.

In 1992, the Simpson Street Free Press began as a modest neighborhood newspaper based in south Madison. In those days it was one computer, a handful of kids, and some sharp pencils in the back room of a local neighborhood center. Since then the Free Press has grown into an impressive example of innovative non-profit strategies at work. Recently the Simpson Street Free Press was awarded a prestigious Coming Up Taller award; officially designating it one of America's best and most innovative youth programs. Our organization uses a unique multi-mission approach to youth programming. We teach core academic skills through the process of writing and publishing. In turn, our student reporters spread positive messages of achievement and success. Free Press writers are passionate and effective advocates of achievement. They are role models for young people throughout Madison. They communicate timely and important messages to their peers, and they do so on a mass scale. Escalating circulation numbers is evidence of our popularity and success. Coming Up Taller awards recognize and support outstanding community-based youth programs that "celebrate the creativity of America's young people and provide them with learning opportunities and chances to contribute to their communities." We are proud to accomplish these goals in Madison.

At a time when kids need specific skills to compete in a technology-based economy, few technology-based, academic, extracurricular opportunities are available in Madison's lower income neighborhoods. Our core mission is to "hire" and train underserved children and youth. We have done so for 18 years. Our programs include kids from many backgrounds. They all find avenues to success at SSFP, and learn to apply their SSFP skills at school. This "transferability" is why SSFP has always been effective with lower-income clients. Students who previously struggled in school learn writing and core subject skills, and quickly gain academic self-confidence. We teach the basics in our new room: practical skills, core curriculum, and how to use technology. Our board and advisory committee include some of Madison's most experienced educators and journalists. Lesson plans are developed by SSFP teaching staff in collaboration with an advisory committee of local classroom teachers. Simpson Street Free Press programs are built on a foundation of innovative, ever-changing variations of four basic lesson plans. Lesson plans are based on proven "Writing Across the Curriculum" strategies combined with the accepted "Seven Traits of a Writer" approach. Our emphasis on writing and core subject curriculum creates a dynamic learning atmosphere full of authentic new room flavor. In this unique atmosphere students not previously considered achievers quickly gain skills and confidence. We monitor student grades and conduct regular evaluations focused on attendance, research/writing assignments, and book reviews completed, and organizational and work skills. About 92% of new students show improvement in core subject GPA within six months.

Free Press programs are built on time-tested education methods, and integrated curriculum is always part of the Free Press formula. We grow up, evolved and developed in the neighborhoods of south Madison. We are

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

How many Board seats are indicated in your agency by-laws?

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Godwin Amegashie | | | |
| Home Address | 2519 Richardson Street, Fitchburg, WI 53711 | | | |
| Occupation | Director, State Minority Business Enterprise Program | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2003 | To: 12/2011 |
| Name | Jodi Goldberg | | | |
| Home Address | 8400 Fairway Place, Middleton, WI 53562 | | | |
| Occupation | Editorial Director, American Girl | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2013 |
| Name | Virginia Henderson | | | |
| Home Address | 5888 Schumann Drive, Madison, WI 53711 | | | |
| Occupation | Madison Metropolitan School District (retired) | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2003 | To: 12/2011 |
| Name | David Lingk | | | |
| Home Address | 595 Science Drive, Suite D, Madison, WI 53711 | | | |
| Occupation | Partner, Aberdeen Consulting | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2009 | To: 12/2013 |
| Name | James Pliner | | | |
| Home Address | 5202 Forge Drive, Madison, WI 53716 | | | |
| Occupation | Assistant Principal, Sennett Middle School | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2004 | To: 12/2011 |
| Name | Glenda Noel-Ney | | | |
| Home Address | 17 North Stratfield Circle, Madison, WI 53717 | | | |
| Occupation | Director of Development and Membership, UW Memorial Union | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2006 | To: 12/2012 |
| Name | Dan Okoli | | | |
| Home Address | 1218 North High Point Rd, Middleton, WI 53562 | | | |
| Occupation | University Architect / Director, Capital Planning & Development, UW-Madison | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2007 | To: 12/2012 |
| Name | Alex Vodenlich | | | |
| Home Address | 5500 Nobel Drive, Suite 230, Fitchburg, WI 53711 | | | |
| Occupation | President and CEO, Gentel Biosciences, Inc. | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2010 | To: 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Dave Zweifel | | | |
| Home Address | 5714 Tecumseh Avenue, Monona, WI 53716 | | | |
| Occupation | Editor Emeritus, The Capital Times | | | |
| Representing | | | | |
| Term of Office | | From: | 01/2002 | To: 12/2011 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

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Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 9 | 100% | 9 | 100% | 8 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 22% | 6 | 67% | 3 | 38% |
| FEMALE | 7 | 78% | 3 | 33% | 5 | 63% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 9 | 100% | 9 | 100% | 8 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 9 | 100% | 8 | 89% | 6 | 75% |
| 60 AND OLDER | 0 | 0% | 1 | 11% | 2 | 25% |
| TOTAL AGE | 9 | 100% | 9 | 100% | 8 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 4 | 44% | 6 | 67% | 6 | 75% |
| BLACK/AFRICAN AMERICAN | 2 | 22% | 3 | 33% | 1 | 13% |
| ASIAN | 2 | 22% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 11% | 0 | 0% | 1 | 13% |
| Black/AA & White/Caucasian | 1 | 100% | 0 | 0% | 1 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 9 | 100% | 9 | 100% | 8 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 9 | 100% | 9 | 100% | 8 | 100% |
| TOTAL ETHNICITY | 9 | 100% | 9 | 100% | 8 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 1 | 11% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 104,700 | 92,950 | 94,200 |
| Taxes | 0 | 0 | 0 |
| Benefits | 0 | 0 | 0 |
| SUBTOTAL A. | 104,700 | 92,950 | 94,200 |
| B. OPERATING | | | |
| All "Operating" Costs | 74,950 | 91,248 | 90,160 |
| SUBTOTAL B. | 74,950 | 90,160 | 90,160 |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 26,500 | 21,500 | 21,500 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 26,500 | 21,500 | 21,500 |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 3,237 | 14,266 | 16,140 |
| SUBTOTAL D. | 3,237 | 14,266 | 16,140 |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 3,237 | 14,266 | 16,140 |
| TOTAL OPERATING EXPENSES | 209,387 | 218,876 | 222,000 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

14.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Throughout our history, the Simpson Street Free Press has benefited from very low staff turnover rates. Several of our staff people have been with the organization five years or more. There is a strong role-modeling effect constantly at work in the SSFP newsroom. Three of our editors are former SSFP students. A few staff people have left Simpson Street Free Press recently to take full-time positions after completing their college degree. However, overall staff turnover remains low, and staff morale remains high.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|-------------------------|------|--------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Director | 0.40 | 15,000 | 0.40 | 15,000 | 0.00 | 0.40 | 0.00 | 0.00 |
| Editor | 0.40 | 10,000 | 0.00 | 10,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Editor | 0.30 | 7,000 | 0.00 | 7,200 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Editor | 0.25 | 4,500 | 0.00 | 4,500 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Editor | 0.25 | 4,500 | 0.00 | 4,500 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Editor | 0.25 | 4,500 | 0.00 | 4,500 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Editor | 0.25 | 4,500 | 0.00 | 4,500 | 0.00 | 0.00 | 0.00 | 0.00 |
| Teacher | 0.40 | 9,000 | 0.00 | 9,200 | 0.00 | 0.00 | 0.00 | 0.00 |
| Teacher | 0.30 | 7,000 | 0.00 | 7,200 | 0.00 | 0.00 | 0.00 | 0.00 |
| Teacher | 0.20 | 4,775 | 0.00 | 5,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Teacher | 0.20 | 4,775 | 0.00 | 5,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Circulation Manager | 0.30 | 6,800 | 0.00 | 7,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program Assistant | 0.15 | 3,000 | 0.00 | 3,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Teacher | 0.20 | 3,800 | 0.00 | 3,800 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Teacher | 0.20 | 3,800 | 0.00 | 3,800 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 4.05 | 92,950 | 0.40 | 94,200 | | 0.40 | 0.00 | 0.00 |

| | |
|-------------------------------|---------------|
| TOTAL PERSONNEL COSTS: | 94,200 |
|-------------------------------|---------------|

| | Nbr of | Total | Hourly | Seasonal | | A | B | C |
|--------------------------------|--------|-------|--------|----------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

ORGANIZATION:

Simpson Street Free Press

PROGRAM BUDGET

1. 2010 BUDGETED

| | | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| REVENUE SOURCE | SOURCE TOTAL | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | | | | |
| DANE CO CDBG | 0 | | | | |
| UNITED WAY ALLOC | 0 | | | | |
| UNITED WAY DESIG | 0 | | | | |
| OTHER GOVT | 0 | | | | |
| FUNDRAISING DONATIONS | 0 | | | | |
| USER FEES | 0 | | | | |
| OTHER | 0 | | | | |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| | | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| REVENUE SOURCE | SOURCE TOTAL | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|------------------------------------|--|--|
| Organization | T.J.'s Support Brokerage Firm, Inc | | |
| Mailing Address | 1329 Glacier Hill Drive #3 | | |
| Telephone | 608-241-0915 | | |
| FAX | 608-274-9419/call first | | |
| Admin Contact | Diana Shinall | | |
| Financial Contact | Lisa McKonkley | | |
| Website | N/A | | |
| Email Address | dianatjinc@charter.net | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-2016458 | | |
| State CN: | 9803-800 | | |
| DUNS # | 198090164 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-------------------------|---------------|--------|------------------------|
| A | Program A - MAP/TOP | | | |
| | Contact: | Diana Shinall | Phone: | 608-241-0915 |
| | | | Email: | dianatjinc@charter.net |
| B | Program B - Tax Service | | | |
| | Contact: | Diana Shinall | Phone: | 608-241-0915 |
| | | | Email: | dianatjinc@charter.net |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 256,537 | 265,425 | 256,425 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 56,425 | 56,534 | 56,534 | 56,534 | 0 | 0 | 0 |
| MADISON-CDBG | 15,000 | 10,000 | 56,000 | 46,000 | 10,000 | 0 | 0 |
| UNITED WAY ALLOC | 10,000 | 10,000 | 10,000 | 10,000 | 0 | 0 | 0 |
| UNITED WAY DESIG | 834 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 2,500 | 6,900 | 15,400 | 13,500 | 1,900 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 6,000 | 120,530 | 429,900 | 429,900 | 0 | 0 | 0 |
| TOTAL REVENUE | 347,296 | 469,389 | 824,259 | 555,934 | 11,900 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 256,425 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 256,425 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Our Agency Mission is to influence the direction and decision making skills of residents, leading to positive, productive lives, strengthening individual families, and in the end, contributing to a much stronger, much healthier community. We do this by providing comprehensive and holistic case management, training, and advocacy services to our students, increasing their employability and financial understanding, and by augmenting their life skills. We direct our services to helping motivated, low-income individuals disadvantaged with poor self-esteem, limited education, and/or disability.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

T.J.'s Support Brokerage Firm, Inc (TJ's) has been a successful and growing business in the Madison, Wisconsin area for more than a decade. Founded by Ms. Diana Shinall in May 1999, TJ's provides advocacy for developmentally disabled individuals within the community, providing case management services, and ensuring their needs are met and their rights are protected. TJ's operates as a 501c3 organization through Support Brokers to provide mentoring and monitoring services to assure the quality-of-life of its clientele.

Ms. Shinall's initial vision to expand TJ's role within the community was realized in 2005 with the successful formation of an educational/vocational subsidiary of the business known as the Madison Apprenticeship Program (MAP). This program is helping to eradicate the cycle of poverty within the community by offering life skills courses to motivated individuals. Since its inception, MAP has empowered students to stretch beyond the artificial limits they had previously set for themselves. MAP promotes the concept of self-worth, which naturally challenges students to live in a more positive environment. MAP has changed many lives, taking drug dealers off of local streets and leading some of its graduates into higher educational programs and employment.

TJ's is planning to significantly expand the MAP program through a new subsidiary which will offer motivated students specific job skills training, as well as real-life work experience in Customer Service, Cashiering, Maintenance/Janitorial Work and Dry Cleaning Operations, with exposure to Business Management. The establishment of a successful small business and its integration into MAP's training courses will move MAP beyond a program that merely teaches conceptual skills to one providing hands-on learning that will benefit students and the community for years to come.

TJ's new subsidiary will be a dry cleaning business which will also function as a training center for MAP students. Dry cleaning was an obvious business choice for MAP. As a cash and carry business, dry cleaning has been deemed by experts to be one of the most successful small business ventures in the country. What's more, our affiliation with Mr. Vernon Taylor (with more than 38 years of industry experience) will be essential to launching and operating a thriving dry cleaning business. Mr. Taylor has launched and managed two successful dry cleaning businesses within the last 13 years.

The proposed dry cleaning business and training center will be known as Taylor's One Price Cleaners (TOP). In addition to providing vocational skills and actual on-the-job training, the business will offer the community high quality, low cost, eco-friendly dry cleaning that will leave money in the pockets of Madison residents. Serving Madison's One Price niche, the business will be modeled after the tremendously successful One Price Dry Cleaning services in Illinois and Indiana, and will be the only One Price Dry Cleaning service within a 75 mile radius.

Ms. Shinall will continue as Executive Director of TJ's as well as both its subsidiaries, MAP and TOP. She will provide strategic oversight and management of the business, and monitor its profitability and expansion. She will also continue to oversee the MAP training program and operate TJ's Support Brokerage.

The proven success of the MAP program to date has been noticed by leaders from around the country. Several have expressed interest in replicating the program in their own communities. Ideally, the MAP model, including the hands-on training and job experience component, can be replicated in areas such as Milwaukee, the Racine area, Kenosha, and perhaps eventually Michigan, Chicago and New Jersey.

From a business operations standpoint, we recognize that TOP's success will depend upon its ability to couple "Elite" quality cleaning services with the economies of scale achieved through high volumes of production. We have a detailed business plan which describes how we intend to achieve and maintain such a balance. Short-range plans include opening the initial storefront in combination with the training center on Madison's South side, with three subsequent storefronts eventually to be opened throughout the general Madison area.

An exciting element of these plans is that TOP can propel MAP to becoming a self-sustaining program. A portion of the profits derived from the dry cleaning business can be reinvested into MAP to make it ever stronger and more successful. Ultimately, this will mean an even greater number of Madison's underserved population can have the opportunity to participate and break the poverty cycle.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

4

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

4

How many Board seats are indicated in your agency by-laws?

9

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Patricia Wilson | | | | |
| Home Address | 2330 Center Avenue Madison, WI 53704 | | | | |
| Occupation | Support Broker | | | | |
| Representing | Community at large | | | | |
| Term of Office | 3 years | From: | 09/2009 | To: | 09/2012 |
| Name | Sharon Green | | | | |
| Home Address | 5743 Russett Road Madison, WI 53711 | | | | |
| Occupation | Administrative Assistant | | | | |
| Representing | Minorities | | | | |
| Term of Office | 3 years | From: | 03/2010 | To: | 03/2013 |
| Name | Hattie Lomax | | | | |
| Home Address | 1949 West 10th Avenue Gary, IN 46404 | | | | |
| Occupation | Tax Specialist | | | | |
| Representing | Business | | | | |
| Term of Office | 3 years | From: | 01/2010 | To: | 01/2013 |
| Name | Sheila Lampkin | | | | |
| Home Address | 4525 Johnson Street | | | | |
| Occupation | Adult Family Home Provider | | | | |
| Representing | Private Business | | | | |
| Term of Office | 3 years | From: | 01/2010 | To: | 01/2013 |
| Name | Jean McCubbin | | | | |
| Home Address | 3530 Heather Crest Madison, WI 53705 | | | | |
| Occupation | Director | | | | |
| Representing | Political Service | | | | |
| Term of Office | 3 years | From: | 02/2009 | To: | 02/2012 |
| Name | Michelle Wray | | | | |
| Home Address | 5209 Kevins Way Madison, WI 53714 | | | | |
| Occupation | Benefits Claims Specialist | | | | |
| Representing | Disabled Community | | | | |
| Term of Office | 3 years | From: | 02/2009 | To: | 02/2012 |
| Name | Mary Kay Clark | | | | |
| Home Address | 5775 County Road D, Oregon, WI 53575 | | | | |
| Occupation | Support Broker | | | | |
| Representing | Developmentally Disabled Community | | | | |
| Term of Office | 3 years | From: | 04/2010 | To: | 04/2013 |
| Name | Leslie McAllister | | | | |
| Home Address | 100 Lakewood Gardens Lane, Madison, WI 53704 | | | | |
| Occupation | Human Service Provider | | | | |
| Representing | Community at large | | | | |
| Term of Office | 3 years | From: | 04/2009 | To: | 04/2012 |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Currently Vacant - Anticipated to be filled by Dan Rossiter

Currently Vacant - Anticipated to be filled by Dan Rossiter

Community Program Manager

Developmentally Disabled Community

3 years

From:

01/2011

To:

01/2014

From:

mm/yyyy

To:

mm/yyyy

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 10 | 100% | 9 | 100% | 11 | 100% |
| GENDER | | | | | | |
| MALE | 3 | 30% | 1 | 11% | 4 | 36% |
| FEMALE | 7 | 70% | 8 | 89% | 7 | 64% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 10 | 100% | 9 | 100% | 11 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 10 | 100% | 9 | 100% | 8 | 73% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 3 | 27% |
| TOTAL AGE | 10 | 100% | 9 | 100% | 11 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 1 | 10% | 4 | 44% | 10 | 91% |
| BLACK/AFRICAN AMERICAN | 9 | 90% | 5 | 56% | 1 | 9% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 10 | 100% | 9 | 100% | 11 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 10 | 100% | 9 | 100% | 11 | 100% |
| TOTAL ETHNICITY | 10 | 100% | 9 | 100% | 11 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 132,280 | 149,036 | 342,210 |
| Taxes | 13,286 | 13,389 | 35,410 |
| Benefits | 10,000 | 10,000 | 8,300 |
| SUBTOTAL A. | 155,566 | 172,425 | 385,920 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 46,200 | 38,600 | 48,876 |
| SUBTOTAL B. | 46,200 | 38,600 | 48,876 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 17,000 | 89,700 | 146,000 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 17,000 | 89,700 | 146,000 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 157,248 | 157,248 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 153,210 | 11,416 | 86,215 |
| SUBTOTAL D. | 153,210 | 168,664 | 243,463 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 153,210 | 168,664 | 243,463 |
| TOTAL OPERATING EXPENSES | 371,976 | 469,389 | 824,259 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

We have not had an issue with staff turnover. Staff is very committed to the project and although many of the positions are part-time, they choose to return to them after each break because they believe so deeply in the work we are doing.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|-------------------------|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.0 | 60,000 | 1.00 | 60,000 | 35.00 | 0.75 | 0.25 | 0.00 |
| Assistant Director | | | 1.00 | 40,000 | 19.23 | 0.50 | 0.00 | 0.00 |
| Office Manager | | | 1.00 | 43,000 | 20.67 | 0.50 | 0.00 | 0.00 |
| VP Operations | 0.5 | 45,000 | 0.50 | 46,000 | 20.67 | 0.50 | 0.00 | 0.00 |
| Adminstrative Assistant | 0.5 | 7,276 | 0.55 | 24,252 | 11.66 | 0.30 | 0.25 | 0.00 |
| Cook | 0.5 | 7,276 | 1.00 | 24,252 | 11.66 | 1.00 | 0.00 | 0.00 |
| Transporter | 0.5 | 7,276 | 0.60 | 24,252 | 11.66 | 0.60 | 0.00 | 0.00 |
| Child Care Assistant | 1.5 | 21,828 | 3.00 | 24,252 | 11.66 | 3.00 | 0.00 | 0.00 |
| Lead Instructor | 0.0 | 0 | 1.00 | 24,252 | 11.66 | 1.00 | 0.00 | 0.00 |
| Assistant Instructor | 0.0 | 0 | 1.00 | 24,252 | 11.66 | 1.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 4.50 | 148,656 | 10.65 | 334,512 | | 9.15 | 0.50 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 342,210 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|--------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Tax Site Manager | 16 | 320 | 21.87 | 6,998 | | 0.00 | 320.00 | 0.00 |
| Tax Staff Specialist | 16 | 60 | 11.66 | 700 | | 0.00 | 60.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 32 | 380 | | 7,698 | | 0.00 | 380.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

T.J.'s Support Brokerage Firm, Inc

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 265,425 | 72,448 | 21,406 | 9,000 | 162,571 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 265,425 | 72,448 | 21,406 | 9,000 | 162,571 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 256,425 | 69,898 | 27,606 | 9,000 | 149,921 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 256,425 | 69,898 | 27,606 | 9,000 | 149,921 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Tenant Resource Center | | |
| Mailing Address | 1202 Williamson St., Suite 102, Madison, WI 53703 | | |
| Telephone | 608-257-0143 (No housing counseling calls please) | | |
| FAX | 608-286-0804 | | |
| Admin Contact | Megin McDonell | | |
| Financial Contact | Brenda Konkel | | |
| Website | tenantresourcecenter.org | | |
| Email Address | bkonkel@tenantresourcecenter.org or mmcdonell@tenantresourcecenter.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1360105 | | |
| State CN: | | | |
| DUNS # | 0 | | |

2. CONTACT INFORMATION

| | | | |
|---|--|-----------------|---|
| A | Housing Counseling, Outreach and Education | | |
| | Contact: | Megin or Brenda | Phone: 257-0143 Email: bkonkel@tenantresourcecenter.org or mmcdonell@tenantresourcecenter.org |
| B | Program B | | |
| | Contact: | | Phone: Email: |
| C | Housing Mediation Service | | |
| | Contact: | Megin | Phone: 257-0143 Email: mmcdonell@tenantresourcecenter.org |
| D | Program D | | |
| | Contact: | | Phone: Email: |
| E | Program E | | |
| | Contact: | | Phone: Email: |
| F | Program F | | |
| | Contact: | | Phone: Email: |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|--------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 106,436 | 105,177 | 103,627 | 50,103 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 45,933 | 52,933 | 54,521 | 54,521 | 0 | 0 | 0 |
| MADISON-CDBG | 19,728 | 10,953 | 18,200 | 0 | 0 | 18,200 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 121,726 | 147,318 | 34,200 | 28,000 | 0 | 6,200 | 0 |
| FUNDRAISING DONATIONS | 30,853 | 50,591 | 80,000 | 52,000 | 0 | 0 | 0 |
| USER FEES | 14,229 | 0 | 20,850 | 20,850 | 0 | 0 | 0 |
| OTHER | 262 | 0 | 40,000 | 40,000 | 0 | 0 | 0 |
| TOTAL REVENUE | 339,167 | 366,972 | 351,398 | 245,474 | 0 | 24,400 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 53,524 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 28,000 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 81,524 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Tenant Resource Center is a nonprofit, membership organization dedicated to promoting positive relations between rental housing consumers and providers throughout Wisconsin. By providing information and referrals, education about rental rights and responsibilities, and access to conflict resolution, we empower the community to obtain and maintain quality affordable housing.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

OVERVIEW

Tenant Resource Center (TRC) has provided housing counseling, information and referrals to Wisconsin residents since 1980. Of the 12,652 clients served in 2009, 4,159 were counseled at our main office on Williamson St., with the remainder served through the Housing Help Desk in the Dane Co. Job Center (7,052), our statewide toll-free hotline (611), community workshops and presentations (371), and the Housing Mediation Service (459). The Milwaukee office just opened at the end of 2009 and clients receiving counseling there during 2009 are included in the statewide toll-free counseling number.

LOCATIONS, PROGRAMS AND FUNDING

TRC currently has three offices: the Tenant Resource Center (1202 Williamson Street, Madison), the Housing Help Desk (1819 Aberg Avenue, Madison) and a new part-time office in Milwaukee (230 W. Wells Street, Suite 202). The main office on Williamson St. currently has two full-time housing counselors to provide statewide one-on-one rental housing counseling services. These statewide rental housing counseling services are currently funded by U.S. Dept. of Housing and Urban Development (HUD) and the State of Wisconsin Dept. of Commerce. State-funded services are focused on tenants who are at risk of losing their housing in a foreclosure situation. Local (within Dane County) housing counseling services are focused on low-income tenants and are funded through the City of Madison Office of Community Services and Dane County Department of Human Services.

The Housing Help Desk (HHD) began in 1998 and is funded by Dane County Department of Human Services. Generally one full-time counselor staffs HHD, providing information about rental housing rights, emergency shelter and community resources throughout Dane County. In all, the three full-time housing counselors are fully cross-trained and rotate between the two local offices and the different types of counseling emphasized by each of the three grants.

TRC's Housing Mediation Service (based out of the main office) began in 1995 and was a joint project of TRC and the Apartment Association of South Central WI to offer alternative dispute resolution for rental-housing related conflicts between tenants, landlords, roommates and neighbors. In 1997, services expanded to include a focus on eviction prevention by providing mediation services prior to, and at, eviction hearings. HMS provided assistance in 459 eviction cases during 2009, approximately 16% of residential evictions filed.

The Milwaukee office has two part-time staff housing counselors and several volunteer housing counselors. This office provides rental housing information and referrals to Wisconsin residents and outreach in the Milwaukee metro area. The office is currently open 1:00 p.m. – 7:00 p.m. Monday through Thursday.

STAFF

TRC's Executive Director and Program Director have on average 17 years housing counseling experience each. TRC also provides 8- to 12-hour long housing law seminars throughout the state. The Executive Director and Program Director have 16 and 13 years' experience respectively providing these seminars, which are held at least ten times each year, to groups of tenant advocates, property managers and landlords, service providers, case managers, legal professionals and law enforcement officers.

There are currently three full-time staff housing counselors, two of which are bilingual (English / Spanish). They collectively have approximately six years of experience with housing counseling. With proposed funding, TRC has sufficient personnel with relevant knowledge and experience to provide the proposed services effectively.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

11

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

12

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Rudy Moore | | | | |
| Home Address | 608 Emerson Street, Madison, WI | | | | |
| Occupation | Attorney, Foley & Lardner | | | | |
| Representing | President | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Heidi Wegleitner | | | | |
| Home Address | 1941 E Dayton St, Madison, WI | | | | |
| Occupation | Attorney, Legal Services | | | | |
| Representing | Vice President | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Kari Ehrhardt | | | | |
| Home Address | 4817 Sheboygan Ave #206, Madison, WI | | | | |
| Occupation | Administrative Assistant, WI Supreme Court, Court of Appeals | | | | |
| Representing | Secretary | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Juscha Robinson | | | | |
| Home Address | 2929 Union St, Madison, WI | | | | |
| Occupation | Attorney, Herrick & Kasdorf | | | | |
| Representing | Treasurer | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Ramona Natera | | | | |
| Home Address | PO Box 70769, Madison, WI | | | | |
| Occupation | Attorney, State of Wisconsin | | | | |
| Representing | | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Michael Donnelly | | | | |
| Home Address | 1141 E Johnson St, Madison, WI | | | | |
| Occupation | Software Engineer | | | | |
| Representing | | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Melvin Hinton | | | | |
| Home Address | 540 W Olin Ave #335, Madison, WI | | | | |
| Occupation | Sound Engineer, WORT-FM | | | | |
| Representing | FH | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | Kia Stearn | | | | |
| Home Address | 5663 King James Ct #103, Fitchburg, WI | | | | |
| Occupation | | | | | |
| Representing | FH | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |

AGENCY GOVERNING BODY cont.

| | | | | | |
|----------------|-----------------------------------|-------|---------|-----|---------|
| Name | Jennie Mauer | | | | |
| Home Address | 1223 Jenifer St, Madison, WI | | | | |
| Occupation | Auditor, Legislative Audit Bureau | | | | |
| Representing | | | | | |
| Term of Office | 1 year | From: | 06/2010 | To: | 06/2011 |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | | |
| Home Address | | | | | |
| Occupation | | | | | |
| Representing | | | | | |
| Term of Office | | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 8 | 100% | 9 | 100% | 23 | 100% |
| GENDER | | | | | | |
| MALE | 3 | 38% | 3 | 33% | 6 | 26% |
| FEMALE | 5 | 63% | 6 | 67% | 16 | 70% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 1 | 4% |
| TOTAL GENDER | 8 | 100% | 9 | 100% | 23 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 8 | 100% | 8 | 89% | 18 | 78% |
| 60 AND OLDER | 0 | 0% | 1 | 11% | 5 | 22% |
| TOTAL AGE | 8 | 100% | 9 | 100% | 23 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 7 | 88% | 6 | 67% | 19 | 83% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 2 | 22% | 3 | 13% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 1 | 4% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 1 | 100% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 1 | 13% | 1 | 11% | 0 | 0% |
| TOTAL RACE | 8 | 100% | 9 | 100% | 23 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 1 | 13% | 1 | 11% | 0 | 0% |
| NOT HISPANIC OR LATINO | 7 | 88% | 8 | 89% | 23 | 100% |
| TOTAL ETHNICITY | 8 | 100% | 9 | 100% | 23 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 2 | 22% | 1 | 4% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 175,895 | 206,250 | 192,077 |
| Taxes | 13,795 | 10,629 | 9,899 |
| Benefits | 25,324 | 33,600 | 31,291 |
| SUBTOTAL A. | 215,014 | 250,479 | 233,267 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 65,590 | 59,950 | 61,281 |
| SUBTOTAL B. | 65,590 | 59,950 | 61,281 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 19,190 | 23,543 | 23,850 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 19,190 | 23,543 | 23,850 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 33,377 | 33,000 | 33,000 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 33,377 | 33,000 | 33,000 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 33,377 | 33,000 | 33,000 |
| TOTAL OPERATING EXPENSES | 333,171 | 366,972 | 351,398 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

50.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

We hired several former staff part-time to help fill in during a difficult time, so I'm not sure how to calculate, but we had our office manager find a job she was better suited to (former news reporter) and two staff members (Housing Resource Specialist) find jobs that paid better. The Housing Resource Specialists are high burn out jobs and most staff don't last more than 2 years. Since we train the staff for these jobs, they gain experience and move on to better jobs.

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Tenant Resource Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 53,524 | 42,365 | 3,334 | 2,825 | 5,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 43,358 | 9,077 | 0 | 6,281 | 28,000 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 96,882 | 51,442 | 3,334 | 9,106 | 33,000 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 53,524 | 42,365 | 3,334 | 2,825 | 5,000 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 28,000 | 0 | 0 | 0 | 28,000 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 81,524 | 42,365 | 3,334 | 2,825 | 33,000 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

[illegible]

| | |
|------------------------|---------|
| TOTAL PERSONNEL COSTS: | 256,587 |
|------------------------|---------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | United Asian Servcies of Wisconsin, inc. | | |
| Mailing Address | 2132 Fordem Avenue, Madison, WI 53704 | | |
| Telephone | 256-6400 | | |
| FAX | 256-6501 | | |
| Admin Contact | Koua Vang | | |
| Financial Contact | Koua Vang | | |
| Website | UASW.ORG | | |
| Email Address | kouavang@tds.net | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1513150 | | |
| State CN: | | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | | |
|---|------------------------------------|-----------|--------|------------------|
| A | Refugee and Asian Community Access | | | |
| | Contact: | Koua Vang | Phone: | 256-6400 |
| | | | Email: | kouavang@tds.net |
| B | Refugee and Asian Employment | | | |
| | Contact: | Koua Vang | Phone: | 256-6400 |
| | | | Email: | kouavang@tds.net |
| C | Hmong Youth Employment | | | |
| | Contact: | Koua Vang | Phone: | 256-6400 |
| | | | Email: | kouavang@tds.net |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|--------|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 17,313 | 12,000 | 12,000 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 34,903 | 31,835 | 110,230 | 33,000 | 44,321 | 32,909 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 32,785 | 7,030 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 1,450 | 2,904 | 2,902 | 1,450 | 0 | 0 | 0 |
| OTHER GOVT | 121,400 | 217,412 | 140,000 | 0 | 70,000 | 0 | 0 |
| FUNDRAISING DONATIONS | 3,500 | 6,642 | 41,750 | 0 | 5,000 | 4,750 | 0 |
| USER FEES | 4,566 | 3,915 | 9,000 | 0 | 0 | 0 | 0 |
| OTHER | 14,806 | 9,000 | 9,000 | 4,500 | 0 | 0 | 0 |
| TOTAL REVENUE | 230,723 | 290,738 | 324,882 | 38,950 | 119,321 | 37,659 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 12,000 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 1,452 |
| OTHER GOVT | 0 | | | | | | 70,000 |
| FUNDRAISING DONATIONS | 0 | | | | | | 32,000 |
| USER FEES | 0 | | | | | | 9,000 |
| OTHER | 0 | | | | | | 4,500 |
| TOTAL REVENUE | 0 | | | | | | 128,952 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

United Asian Services of Wisconsin promotes the self-sufficiency of the refugees and Southeast Asian, particularly the Hmong, in Dane county and in Madison. We provide resource referrals and direct supportive services to (a) train, obtain and retain jobs, (b) participate them into the new culture of the American society, (c) secure safe and affordable housing for them, (d) promote education and economic opportunities, (e) equip the youths in leaderships, in school and after school activities, and career opportunities, and (e) advocate for rights and responsibilities of our minorities.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The United Asian Services of Wisconsin, Inc., is a Non-profit organization founded in 1984 by the three Southeast Asian refugee ethnic communities of Hmong, Laos, and Cambodian in the Dane County Area. The agency is governed by a Board of Directors with representation from many different refugee and non-refugee ethnic groups. Since 1984, United Asian Services of Wisconsin has been assisting refugee, former refugee and their descendents remain and become self-sufficient and integrated into the fabric of American society while preserving their cultural heritage.

PROGRAMS & SERVICES: The United Asian Services of Wisconsin provides services to most of the refugees, former refugees, and their descendents. Our day-to-day programs and services are supported by bilingual and non-bilingual staffs. Our regular office hours are 8:30A.M. to 4:30P.M. from Monday through Friday.

EMPLOYMENT PROGRAMS: UASW Employment Program's goals are to assist refugee and Southeast Asian families with limited English skills to obtain suitable employment while providing other supportive services to their families. It is designed to help refugees and Southeast Asian eliminating barriers to employment and allow them to become self-sufficient without the long term need for public assistance. Services include job orientation, job training, job placement, short-term skills training, job development, workshops, translation and interpretation, comprehensive case management, obtaining work permission, adjustment of immigration status, transportation, and information/referral. UASW placed almost 70 individuals into full time employment in 2009. Many services were provided under our refugee employment program in 2009. These services include INS adjustments, interpretation and translation, transportation, childcare, ESL, skills trainings, workshops, orientations, housing assistances, public assistance benefits, job placements, orientations, and coaching, and many other supportive services.

The Employment programs allow our office also to provide other allowable services to the refugees. Classes of ESL, VESL, Skills Training, Computer, Math, Grammar, and GED have been offered with over 90 students enrolled in 2009. Through our partnership with local educational institutions, such as MATC, Pathway Career, and Literacy Network, UASW have been able to provide quality and accredited adult education and trainings for our refugees and Southeast Asian.

The majority of the people are working as assembly line manufacturing employees. The following companies have hired many of our refugee clients: Saric Cycling, Adecco /FFS, Goodwill Industries, Capital Newspaper, White Rhino, Stearn Package, American Girl, Avco Company, Unick Plastic, Great China, ILEC, United Hospital Lines, Wal-mart, Oscar Meyer, Central Wisconsin Center, Walgreen, St. Mary's Care Center, Parts Now, Springs Window Fashions, Cascade Asset Management, Valley Packaging, and many other employers.

COMMUNITY ASSISTANCE: UASW Community Assistance Programs are services to the refugees and Southeast Asian community with no limit of the time the refugee has resided in the U.S. Services include advocacy, information/referral, workshops, home management, conflict resolution, translation, transportation, consultation, and advocacy. In 2009, UASW provided over 2,400 services to the refugee and Southeast Asian community, mainly in the City of Madison. UASW is a well known as the Southeast Asian community organization. Therefore, with or without funding, we also provide variety of services and referrals to anyone who came through our doors. The ethnic communities have used our center for meetings, celebrations, and entertainments, cultural practices, and educational purposes.

DANE COUNTY-AGING: The goal of aging program is to assist the Dane County refugees and Southeast Asian elderly to overcome isolation caused by language and cultural barriers, lack of transportation, post war syndrome, and financial distress by providing a trained staff to make in-person and telephone contacts to the elderly and their families. The program attempts to publicize service availability, provide tutoring, and manage gatherings of

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

8

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

7

How many Board seats are indicated in your agency by-laws?

10

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|---|-------|---------|-----|---------|
| Name | James Vang | | | | |
| Home Address | 6277 Templeton Terrace, Sun Prairie, WI 53590 | | | | |
| Occupation | retired pastor | | | | |
| Representing | Hmong | | | | |
| Term of Office | 4 years | From: | 12/2008 | To: | 12/2012 |
| Name | Cha Lo | | | | |
| Home Address | 2020 Montana Drive, Sun Prairie, WI 53590 | | | | |
| Occupation | Acupuncture | | | | |
| Representing | Hmong | | | | |
| Term of Office | 4 years | From: | 12/2008 | To: | 12/2012 |
| Name | Annousone Senethavysouk | | | | |
| Home Address | 309 Pawling Street | | | | |
| Occupation | Business owner | | | | |
| Representing | Laotian | | | | |
| Term of Office | 4 years | From: | 12/2008 | To: | 12/2012 |
| Name | Xue Moua | | | | |
| Home Address | P. O. Box 44052, Madison, WI 53715 | | | | |
| Occupation | Techician and general labor | | | | |
| Representing | Hmong | | | | |
| Term of Office | 4 years | From: | 12/2008 | To: | 12/2012 |
| Name | Chong Yang Cha | | | | |
| Home Address | 408 Bayview, Madison, WI 53715 | | | | |
| Occupation | retired Lao veteran | | | | |
| Representing | Hmong seniors | | | | |
| Term of Office | 4 years | From: | 05/2010 | To: | 12/2012 |
| Name | Tong Va Lo | | | | |
| Home Address | 311 Bayview, Madison, WI 53715 | | | | |
| Occupation | retired Lao veteran | | | | |
| Representing | Hmong seniors | | | | |
| Term of Office | 4 years | From: | 05/2010 | To: | 12/2012 |
| Name | Stephen J. Drumsky | | | | |
| Home Address | 2391 Bailey Road, Sun Prairie, WI 53590 | | | | |
| Occupation | Financial investment advisor | | | | |
| Representing | General Community | | | | |
| Term of Office | 4 years | From: | 06/2012 | To: | 12/2012 |
| Name | Lee Yang | | | | |
| Home Address | 6106 Pine Cone Way, Fitchburg, WI 53719 | | | | |
| Occupation | Real Estate investment | | | | |
| Representing | Hmong | | | | |
| Term of Office | 4 years | From: | 06/2010 | To: | 12/2012 |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Home Address

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Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--------------------------------------|-------|---------|-----|---------|
| Dao Yang | | | | |
| 1317 Bultman Road, Madison, WI 53704 | | | | |
| MATC student | | | | |
| Hmong Youth | | | | |
| 4 years | From: | 06/2010 | To: | 12/2012 |
| Thuha Dang | | | | |
| 3301 Basil Drive, Madison, WI 53704 | | | | |
| MATC counselor | | | | |
| Vietnamese | | | | |
| 4 years | From: | 06/2010 | To: | 12/2012 |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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Term of Office

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Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 4 | 100% | 10 | 100% | 9 | 100% |
| GENDER | | | | | | |
| MALE | 2 | 50% | 9 | 90% | 4 | 44% |
| FEMALE | 2 | 50% | 1 | 10% | 5 | 56% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 4 | 100% | 10 | 100% | 9 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 4 | 100% | 8 | 80% | 3 | 33% |
| 60 AND OLDER | 0 | 0% | 2 | 20% | 6 | 67% |
| TOTAL AGE | 4 | 100% | 10 | 100% | 9 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 0 | 0% | 1 | 10% | 0 | 0% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 0 | 0% |
| ASIAN | 4 | 100% | 9 | 90% | 9 | 100% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 4 | 100% | 10 | 100% | 9 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 4 | 100% | 10 | 100% | 9 | 100% |
| TOTAL ETHNICITY | 4 | 100% | 10 | 100% | 9 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 2 | 20% | 6 | 67% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 109,946 | 109,803 | 128,500 |
| Taxes | 8,515 | 15,532 | 17,500 |
| Benefits | 25,889 | 53,059 | 58,616 |
| SUBTOTAL A. | 144,350 | 178,394 | 204,616 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 41,695 | 49,024 | 50,410 |
| SUBTOTAL B. | 41,695 | 49,024 | 50,410 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 40,300 | 57,353 | 53,438 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 40,300 | 57,353 | 53,438 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 1,752 | 5,500 |
| Subcontracts, etc. | 11,704 | 1,865 | 3,500 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 200 | 2,350 | 7,418 |
| SUBTOTAL D. | 11,904 | 5,967 | 16,418 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 11,904 | 5,967 | 16,418 |
| TOTAL OPERATING EXPENSES | 238,249 | 290,738 | 324,882 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

25.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Our staffs are dedicated to help the refugees and low income Asian people. Turnover usually dues to lack of funding.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| | 2010 | | 2011 | | | A | B | C |
|--------------------------------|-------------|----------------|-----------------|--------------------|----------------|------|------|------|
| Staff Position/Category | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | Hourly Wage | FTE | FTE | FTE |
| Koua Vang, Executive Director | 1.00 | 52,000 | 0.60 | 52,000 | 25.00 | 0.20 | 0.20 | 0.20 |
| Kathy khamphouy, Job Developer | 0.70 | 24,000 | 0.50 | 24,000 | 16.00 | 0.20 | 0.30 | 0.00 |
| Houa Vang, Community resources | 0.75 | 19,000 | 0.45 | 19,000 | 12.00 | 0.30 | 0.15 | 0.00 |
| Shawn Xiong, Case Manager | 0.75 | 18,000 | 0.55 | 18,000 | 11.70 | 0.20 | 0.20 | 0.15 |
| Youth coordinator, to be hired | 0.75 | 0 | 0.50 | 19,000 | 12.00 | 0.00 | 0.00 | 0.50 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 3.95 | 113,000 | 2.60 | 132,000 | | 0.90 | 0.85 | 0.85 |

| | |
|------------------------|---------|
| TOTAL PERSONNEL COSTS: | 132,000 |
|------------------------|---------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

United Asian Servcies of Wisconsin, inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 12,000 | 6,742 | 2,427 | 2,389 | 442 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 7,030 | 3,463 | 1,352 | 1,450 | 765 |
| UNITED WAY DESIG | 1,452 | 1,134 | 156 | 156 | 6 |
| OTHER GOVT | 113,706 | 68,744 | 18,678 | 24,421 | 1,863 |
| FUNDRAISING DONATIONS | 3,321 | 1,965 | 956 | 350 | 50 |
| USER FEES | 3,915 | 2,352 | 1,163 | 350 | 50 |
| OTHER | 4,500 | 3,010 | 554 | 586 | 350 |
| TOTAL REVENUE | 145,924 | 87,410 | 25,286 | 29,702 | 3,526 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 12,000 | 6,742 | 2,427 | 2,389 | 442 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 1,452 | 1,134 | 156 | 156 | 6 |
| OTHER GOVT* | 70,000 | 41,427 | 12,254 | 15,062 | 1,257 |
| FUNDRAISING DONATIONS | 32,000 | 20,800 | 5,000 | 3,700 | 2,500 |
| USER FEES | 9,000 | 4,500 | 2,500 | 1,500 | 500 |
| OTHER** | 4,500 | 3,010 | 554 | 586 | 350 |
| TOTAL REVENUE | 128,952 | 77,613 | 22,891 | 23,393 | 5,055 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|----------------------|--------|--------|
| State refugee office | 70,000 | yearly |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 70,000 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|--------|
| WUCMAA | 4,500 | yearly |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 4,500 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|--|--|--|
| Organization | Urban League of Greater Madison, Inc. | | |
| Mailing Address | 2222 South Park Street, Suite 200, Madison, WI 53713 | | |
| Telephone | 608.729.1200 | | |
| FAX | 608.729.1205 | | |
| Admin Contact | Kaleem Caire | | |
| Financial Contact | Robert Egizi | | |
| Website | www.ulgm.org | | |
| Email Address | kcaire@ulgm.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1098146 | | |
| State CN: | 84-800 | | |
| DUNS # | 106722812 | | |

2. CONTACT INFORMATION

| | | | |
|---|--|---------------------|-----------------------|
| A | Job Services Network Program | | |
| | Contact: Edward Lee | Phone: 608-729-1211 | Email: elee @ulgm.org |
| B | Customized Workforce Training | | |
| | Contact: Edward Lee | Phone: 608-729-1211 | Email: elee @ulgm.org |
| C | Program C | | |
| | Contact: | Phone: | Email: |
| D | Program D | | |
| | Contact: | Phone: | Email: |
| E | Program E | | |
| | Contact: | Phone: | Email: |
| F | Schools of Hope Middle School Tutoring Program | | |
| | Contact: Edward Lee | Phone: 608-729-1211 | Email: elee @ulgm.org |
| G | Program G | | |
| | Contact: | Phone: | Email: |
| H | Program H | | |
| | Contact: | Phone: | Email: |
| I | Program I | | |
| | Contact: | Phone: | Email: |
| J | Home Ownership Program | | |
| | Contact: Edward Lee | Phone: 608-729-1211 | Email: elee @ulgm.org |
| K | Fatherhood Responsibility Program | | |
| | Contact: Edward Lee | Phone: 608-729-1211 | Email: elee @ulgm.org |
| L | Program L | | |
| | Contact: | Phone: | Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 170,571 | 166,996 | 167,940 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 37,264 | 37,264 | 230,544 | 138,556 | 40,000 | 0 | 0 |
| MADISON-CDBG | 276,280 | 276,280 | 216,000 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 530,426 | 596,028 | 636,532 | 68,360 | 20,000 | 0 | 0 |
| UNITED WAY DESIG | 26,837 | 27,000 | 27,000 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 302,586 | 321,263 | 388,243 | 47,500 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 1,282,364 | 661,494 | 666,452 | 137,553 | 115,656 | 0 | 0 |
| USER FEES | 208,288 | 260,822 | 260,821 | 3,750 | 0 | 0 | 0 |
| OTHER | 77,356 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,911,972 | 2,347,147 | 2,593,532 | 395,719 | 175,656 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---------|---|---|---|---------|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 22,041 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 51,988 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 216,000 | 0 |
| UNITED WAY ALLOC | 0 | 301,388 | 0 | 0 | 0 | 19,309 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 188,049 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 19,339 | 0 | 0 | 0 | 20,604 | 0 |
| USER FEES | 0 | 159,695 | 0 | 0 | 0 | 20,368 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 742,500 | 0 | 0 | 0 | 276,281 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 145,899 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 227,475 |
| UNITED WAY DESIG | 0 | | | | | | 27,000 |
| OTHER GOVT | 0 | | | | | | 152,694 |
| FUNDRAISING DONATIONS | 0 | | | | | | 373,300 |
| USER FEES | 0 | | | | | | 77,008 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 1,003,376 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

600 characters (with spaces) The mission of the Urban League of Greater Madison is to improve the social and economic conditions of African Americans, other people of color, and the economically disadvantaged in our community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The Urban League is the nation's oldest and largest community-based movement empowering African Americans to enter the economic and social mainstream. The Greater Madison affiliate is a results-driven leader in services that address education and career readiness programs for youth and economic self sufficiency services for families. In recent years, we have earned the Madison Community Foundation's Blue Sky Award and the CUNA Mutual Group Foundation Flagship Award. A comprehensive audit and assessment in April 2008 by our national office scored us 4.81 on a 5.0 scale, thus ranking us among the top performing affiliates in the country. Over the last five years, the League has seen an increase of nearly 70 percent in the number of clients it serves annually. Our workforce development programs have more than doubled and our youth education and career development programs have grown by almost tenfold. Some examples of our impact include: more than 90 percent of school staff surveyed reported that students made positive progress when receiving tutoring; we helped hundreds of unemployed and under-employed adults find stable employment, with a focus on career ladder employment; our homeownership program is helping 50 families secure housing valued at more than \$8,000,000; and much more.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

21

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Darrell Bazzell | | | | |
| Home Address | 500 Lincoln Dr. Madison, WI 53706 | | | | |
| Occupation | Vice Chancellor for Administration | | | | |
| Representing | UW Madison | | | | |
| Term of Office | | From: | 10/2007 | To: | 10/2010 |
| Name | Russell Betts | | | | |
| Home Address | PO Box 8860 Madison WI 53708 | | | | |
| Occupation | Director of Development | | | | |
| Representing | UW Foundation | | | | |
| Term of Office | | From: | 10/2009 | To: | 10/2012 |
| Name | David Cagigal | | | | |
| Home Address | 4902 Biltmore LN Madiosn, WI 53718 | | | | |
| Occupation | Chief Information Technology Officer | | | | |
| Representing | Alliant Energy | | | | |
| Term of Office | | From: | 10/2007 | To: | 10/2010 |
| Name | Michael Heifetz | | | | |
| Home Address | 9 Brile Circle Madison, WI 53717 | | | | |
| Occupation | VP of Government Affairs | | | | |
| Representing | Dean Health Systems | | | | |
| Term of Office | | From: | 10/2009 | To: | 10/2012 |
| Name | Marshall Heyworth | | | | |
| Home Address | 702 E. Washington Ave. Madison, WI 53703 | | | | |
| Occupation | Chief Operating Officer | | | | |
| Representing | QTI Group | | | | |
| Term of Office | | From: | 10/2008 | To: | 10/2012 |
| Name | Richard Jones | | | | |
| Home Address | 2019 Fisher St. Madison, WI 53713 | | | | |
| Occupation | Senior Pastor | | | | |
| Representing | Mt. Zion Baptist Church | | | | |
| Term of Office | | From: | 10/2006 | To: | 10/2012 |
| Name | Forbes McIntosh | | | | |
| Home Address | PO Box 5057 Madison, WI 53703 | | | | |
| Occupation | President | | | | |
| Representing | Government Policy Solutions | | | | |
| Term of Office | | From: | 10/2005 | To: | 10/2011 |
| Name | Annette Miller | | | | |
| Home Address | PO Box 1231 Madison, WI 53703 | | | | |
| Occupation | Community Services Manager | | | | |
| Representing | MG&E | | | | |
| Term of Office | | From: | 10/2005 | To: | 10/2011 |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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Term of Office

| | | | | |
|--|-------|---------|-----|------------|
| Darren Noak | | | | |
| 717 Post Road Madison, WI 53725 | | | | |
| Senior Project Manager | | | | |
| Tri-North Builders | | | | |
| | From: | 10/2006 | To: | 10/2011 |
| Paul Norman | | | | |
| PO Box 927 Madison, WI 53704 | | | | |
| Partner | | | | |
| Boardman Law Firm, LLP | | | | |
| | From: | 10/2005 | To: | 10/2011 |
| Gary Sater | | | | |
| 7633 Ganser Way, Madison, WI 53719 | | | | |
| Partner | | | | |
| Mental Health Solutions | | | | |
| | From: | 10/2009 | To: | 10/2012 |
| Keith Swarting | | | | |
| 8830 Greenview Dr. Middleton, WI 53562 | | | | |
| Account Manager | | | | |
| Suttle-Straus | | | | |
| | From: | 10/2006 | To: | 10/2012 |
| Addrena Squires | | | | |
| 15 Lakeshore CT. Madison, WI 53715 | | | | |
| President | | | | |
| Urban League Guild | | | | |
| | From: | | To: | ex-officio |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

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Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 39 | 100% | 14 | 100% | 870 | 100% |
| GENDER | | | | | | |
| MALE | 16 | 41% | 11 | 79% | 261 | 30% |
| FEMALE | 23 | 59% | 3 | 21% | 609 | 70% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 39 | 100% | 14 | 100% | 870 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 38 | 97% | 13 | 93% | 783 | 90% |
| 60 AND OLDER | 1 | 3% | 1 | 7% | 87 | 10% |
| TOTAL AGE | 39 | 100% | 14 | 100% | 870 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 18 | 46% | 7 | 50% | 619 | 71% |
| BLACK/AFRICAN AMERICAN | 15 | 38% | 6 | 43% | 101 | 12% |
| ASIAN | 2 | 5% | 0 | 0% | 40 | 5% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 1 | 3% | 0 | 0% | 82 | 9% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 82 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 1 | 100% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 3 | 8% | 1 | 7% | 28 | 3% |
| TOTAL RACE | 39 | 100% | 14 | 100% | 870 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 3 | 8% | 1 | 7% | 27 | 3% |
| NOT HISPANIC OR LATINO | 36 | 92% | 13 | 93% | 843 | 97% |
| TOTAL ETHNICITY | 39 | 100% | 14 | 100% | 870 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,004,453 | 1,219,204 | 1,380,184 |
| Taxes | 94,062 | 113,478 | 132,273 |
| Benefits | 156,869 | 189,382 | 238,413 |
| SUBTOTAL A. | 1,255,384 | 1,522,064 | 1,750,870 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 168,044 | 264,961 | 287,436 |
| SUBTOTAL B. | 168,044 | 264,961 | 287,436 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 31,928 | 79,050 | 79,050 |
| Mortgage (P&I) / Depreciation / Taxes | 4,879 | 110,117 | 110,116 |
| SUBTOTAL C. | 36,807 | 189,167 | 189,166 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 87,575 | 101,080 | 83,685 |
| Subcontracts, etc. | 45,700 | 38,000 | 37,500 |
| Affiliation Dues | 10,625 | 10,775 | 10,775 |
| Capital Expenditure | 1,291,000 | 203,000 | 216,000 |
| Other: Fundraising, etc. | 33,185 | 18,100 | 18,100 |
| SUBTOTAL D. | 1,468,085 | 370,955 | 366,060 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 177,085 | 167,955 | 150,060 |
| TOTAL OPERATING EXPENSES | 1,637,320 | 2,144,147 | 2,377,532 |
| E. TOTAL CAPITAL EXPENDITURES | 1,291,000 | 203,000 | 216,000 |

9. PERSONNEL DATA: List Percent of Staff Turnover

17.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | 2011 P | | | | |
|--|-------|-----------|----------|-----------|----------------|------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C | D |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE | FTE |
| President/CEO | 0.75 | 80,000 | 1.00 | 99,000 | 0.00 | 0.16 | 0.06 | 0.00 | 0.00 |
| Senior VP Programs | 1.00 | 75,000 | 1.00 | 77,250 | 0.00 | 0.16 | 0.06 | 0.00 | 0.00 |
| VP Finance/Administration | 1.00 | 51,945 | 1.00 | 53,503 | 0.00 | 0.16 | 0.06 | 0.00 | 0.00 |
| Director of Development and Planning | 1.00 | 40,388 | 1.00 | 41,600 | 0.00 | 0.16 | 0.06 | 0.00 | 0.00 |
| Executive Assistant & Administrative Assistant | 1.50 | 41,220 | 2.00 | 54,487 | 0.00 | 0.31 | 0.13 | 0.00 | 0.00 |
| Department Manager | 2.00 | 89,070 | 2.00 | 94,000 | 0.00 | 0.50 | 0.25 | 0.00 | 0.00 |
| Volunteer Coordinator | 1.25 | 38,261 | 2.00 | 55,000 | 0.00 | 0.15 | 0.06 | 0.00 | 0.00 |
| Coordinator/Specialist | 20.38 | 585,804 | 21.75 | 654,112 | 0.00 | 4.00 | 2.00 | 0.00 | 0.00 |
| Accountant | 0.50 | 18,015 | 0.50 | 18,555 | 0.00 | 0.08 | 0.03 | 0.00 | 0.00 |
| Bldg. Services Specialist | 0.33 | 8,182 | 0.37 | 8,427 | 0.00 | 0.06 | 0.02 | 0.00 | 0.00 |
| Job Developer & Assistant Manager | 1.00 | 29,000 | 1.00 | 35,000 | 0.00 | 0.50 | 0.25 | 0.00 | 0.00 |
| Fund Developer | 1.00 | 35,200 | 1.00 | 35,200 | 0.00 | 0.15 | 0.06 | 0.00 | 0.00 |
| Americorps | 6.00 | 74,618 | 10.00 | 118,000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Assistant Manager | 1.50 | 52,500 | 1.00 | 36,050 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 39.21 | 1,219,203 | 45.62 | 1,380,184 | | 6.39 | 3.04 | 0.00 | 0.00 |
| TOTAL PERSONNEL COSTS: | | | | 1,380,184 | | | | | |

| | Nbr of | Total | Hourly | Seasonal | | A | B | C | D |
|--------------------------------|--------|-------|--------|----------|--|-------|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 | 0.00 |

PROPOSED FTEs DISTRIBUTED BY PROGRAM

| ROI USED FTEs DISTRIBUTED BY PROGRAM | | | | | | | | |
|--------------------------------------|-------|------|------|------|------|------|------|----------|
| E | F | G | H | I | J | K | L | Non-City |
| FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE | FTE |
| 0.00 | 0.34 | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 | 0.00 | 0.42 |
| 0.00 | 0.34 | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 | 0.00 | 0.42 |
| 0.00 | 0.34 | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 | 0.00 | 0.42 |
| 0.00 | 0.34 | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 | 0.00 | 0.42 |
| 0.00 | 0.68 | 0.00 | 0.00 | 0.00 | 0.05 | 0.00 | 0.00 | 0.83 |
| 0.00 | 0.74 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.51 |
| 0.00 | 0.85 | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 | 0.00 | 0.92 |
| 0.00 | 10.00 | 0.00 | 0.00 | 0.00 | 0.75 | 0.00 | 0.00 | 5.00 |
| 0.00 | 0.06 | 0.00 | 0.00 | 0.00 | 0.01 | 0.00 | 0.00 | 0.32 |
| 0.00 | 0.13 | 0.00 | 0.00 | 0.00 | 0.01 | 0.00 | 0.00 | 0.15 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.25 |
| 0.00 | 0.32 | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 | 0.00 | 0.45 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 10.00 |
| 0.00 | 0.30 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.70 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 14.44 | 0.00 | 0.00 | 0.00 | 0.94 | 0.00 | 0.00 | 20.81 |

[illegible]

ORGANIZATION:

Urban League of Greater Madison, Inc.

PROGRAM BUDGET

| 1. 2010 BUDGETED | | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| REVENUE SOURCE | SOURCE TOTAL | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 66,784 | 42,073 | 10,482 | 6,732 | 7,497 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 219,971 | 138,580 | 34,525 | 22,172 | 24,694 |
| UNITED WAY DESIG | 27,000 | 17,010 | 4,238 | 2,721 | 3,031 |
| OTHER GOVT | 110,800 | 69,803 | 17,391 | 11,168 | 12,438 |
| FUNDRAISING DONATIONS | 414,665 | 261,236 | 65,083 | 41,796 | 46,550 |
| USER FEES | 77,008 | 48,515 | 12,086 | 7,762 | 8,645 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 916,228 | 577,217 | 143,805 | 92,351 | 102,855 |

| 2. 2011 PROPOSED BUDGET | | ACCOUNT CATEGORY | | | |
|-------------------------|-----------------|------------------|-----------|--------|------------------|
| REVENUE SOURCE | SOURCE TOTAL | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 145,899 | 96,903 | 24,063 | 14,019 | 10,914 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 227,475 | 151,085 | 37,517 | 21,857 | 17,016 |
| UNITED WAY DESIG | 27,000 | 17,933 | 4,453 | 2,594 | 2,020 |
| OTHER GOVT* | 152,694 | 101,417 | 25,183 | 14,672 | 11,422 |
| FUNDRAISING DONATIONS | 373,300 | 247,939 | 61,567 | 35,869 | 27,925 |
| USER FEES | 77,008 | 51,147 | 12,701 | 7,399 | 5,761 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,003,376 | 666,424 | 165,484 | 96,410 | 75,058 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------------------|---------|--|
| Serve Wisconsin for Americorps | 152,694 | Cost reimbursement basis for SOH high school program |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 152,694 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | UNIDOS Against Domestic Violence, Inc. | | |
| Mailing Address | 128 E. Olin Avenue Suite 201 Madison WI 53713 | | |
| Telephone | (608) 256-9195 | | |
| FAX | (608) 256-1223 | | |
| Admin Contact | Cecilia A. Gillhouse | | |
| Financial Contact | Cecilia A. Gillhouse | | |
| Website | www.unidosagainstdv.org | | |
| Email Address | ceciliag@unidosagainstdv.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1967912 141512 | | |
| State CN: | 8409-800 | | |
| DUNS # | 145069220 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-----------|----------------------|--------|------------------------------|
| A | Program A | | | |
| | Contact: | Cecilia A. Gillhouse | Phone: | (608) 256-9195 |
| | | | Email: | ceciliag@unidosagainstdv.org |
| B | Program B | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| C | Program C | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| D | Program D | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| E | Program E | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| F | Program F | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| G | Program G | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| H | Program H | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | | 0 | 53,000 | 53,000 | 0 | 0 | 0 |
| MADISON-CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 66,345 | 62,222 | 67,000 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 7,345 | 28,952 | 14,796 | 0 | 0 | 0 | 0 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 31,729 | 11,500 | 14,000 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 105,419 | 102,674 | 148,796 | 53,000 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 67,000 |
| FUNDRAISING DONATIONS | 0 | | | | | | 14,796 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 14,000 |
| TOTAL REVENUE | 0 | | | | | | 95,796 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

UNIDOS' mission is to provide a bridge to safe environment through needs assessment, direct support, referral, education, training and collaboration to break the cycle of domestic violence in Latino communities, one family at a time.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

UNIDOS Against Domestic Violence (UNIDOS) was a statewide membership organization founded in October 1996 as a network of people interested in putting a stop to family violence in the Latino/Migrant and Immigrant community, in response to the lack of culturally-appropriate services for Latino immigrant and migrant/seasonal farmworker families in Wisconsin. UNIDOS received its status as a not-for-profit organization in July 2001.

From the beginning, UNIDOS' programs have focused on prevention of domestic violence and sexual assault across the lifespan in our Latino communities in Dane County and other counties in the State of Wisconsin, regardless of immigration status and inclusive of all abilities and needs.

Our work is based on the values of social justice and liberation. We use a Circle of Praxis model: thinking, acting, and reflecting. Our work is based on the principles of popular education—education for liberation that is essential in developing new leadership to build a bottom-up movement for fundamental social change, justice, and equality and grassroots community organizing. These principles guide our work toward social transformation and the elimination of all forms of family violence.

For a time, UNIDOS' budget was over \$300,000 a year, and we provided services statewide, with local bilingual advocates in more than 13 counties. Unfortunately, in 2008 due to a loss of funding, UNIDOS was forced to reorganize and part with most of its staff and services. We continue to work hard to revitalize the organization; with the rallying of the community and the assistance of the still-strong Mujeres Adelante (an UNIDOS support group for DV survivors), UNIDOS will continue to work to bridge the gap between services and the clients who need them.

UNIDOS is especially valuable in Dane County because our staff is bilingual (English/Spanish), multicultural, and provides a non-threatening atmosphere for victims of DV to express their fears and needs, as well as seek assistance in connecting with resources. UNIDOS staff also understands the unique ways that immigrant victims experience DV from the mainstream population, and can address those particular experiences.

Through our extensive experience and that of our staff, UNIDOS has developed expertise in providing DV services to Latinos in Wisconsin and addressing the barriers unique to that community.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

11

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

10

How many Board seats are indicated in your agency by-laws?

7

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Gricel Santiago-Rivera | | | |
| Home Address | 211 S. Paterson St. #1, Madison WI 53703 | | | |
| Occupation | Attorney at Law | | | |
| Representing | President | | | |
| Term of Office | 3 years (first term) | From: | 02/2009 | To: 02/2012 |
| Name | M. Guadalupe Torrentera | | | |
| Home Address | 6439 Bridge Road Unit 203, Madison WI 53713 | | | |
| Occupation | Employee of Wisconsin Department of Revenue | | | |
| Representing | Open Seat | | | |
| Term of Office | 3 years (first term) | From: | 06/2009 | To: 06/2012 |
| Name | Regina Cowell | | | |
| Home Address | 6126 Old Middleton Road, Madison WI 53705 | | | |
| Occupation | Retired | | | |
| Representing | Open Seat | | | |
| Term of Office | 3 years (first term) | From: | 08/2009 | To: 08/2012 |
| Name | David Duran | | | |
| Home Address | W12621 Pleasant View Park Rd., Lodi WI 53555 | | | |
| Occupation | Employee of Wisconsin Department of Health Services | | | |
| Representing | Treasurer | | | |
| Term of Office | 3 years (last term) | From: | 07/2006 | To: 07/2010 |
| Name | Marsha Mansfield | | | |
| Home Address | 975 Bascom Mall, Madison, WI 53706 | | | |
| Occupation | Attorney at Law | | | |
| Representing | Open Seat | | | |
| Term of Office | 3 years (first term) | From: | 06/2010 | To: 06/2013 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

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| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 2 | 100% | 5 | 100% | 34 | 100% |
| GENDER | | | | | | |
| MALE | 0 | 0% | 1 | 20% | 5 | 15% |
| FEMALE | 2 | 100% | 4 | 80% | 29 | 85% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 2 | 100% | 5 | 100% | 34 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 2 | 100% | 4 | 80% | 34 | 100% |
| 60 AND OLDER | 0 | 0% | 1 | 20% | 0 | 0% |
| TOTAL AGE | 2 | 100% | 5 | 100% | 34 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 0 | 0% | 1 | 20% | 8 | 24% |
| BLACK/AFRICAN AMERICAN | 0 | 0% | 0 | 0% | 0 | 0% |
| ASIAN | 0 | 0% | 1 | 20% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 2 | 100% | 3 | 60% | 26 | 76% |
| TOTAL RACE | 2 | 100% | 5 | 100% | 34 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 100% | 3 | 60% | 26 | 76% |
| NOT HISPANIC OR LATINO | 0 | 0% | 2 | 40% | 8 | 24% |
| TOTAL ETHNICITY | 2 | 100% | 5 | 100% | 34 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 69,362 | 58,900 | 90,900 |
| Taxes | 7,854 | 4,506 | 6,954 |
| Benefits | 1,856 | 3,440 | 9,614 |
| SUBTOTAL A. | 79,072 | 66,846 | 107,468 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 26,844 | 23,564 | 27,065 |
| SUBTOTAL B. | 26,844 | 23,564 | 27,065 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 0 | 0 | 0 |
| Mortgage (P&I) / Depreciation / Taxes | 11,035 | 12,264 | 14,263 |
| SUBTOTAL C. | 11,035 | 12,264 | 14,263 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 116,951 | 102,674 | 148,796 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

75.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

UNIDOS had a period of transition after losing funding. After that period, three former executive directors of UNIDOS served as temporary interim directors until the organization and the Board of Directors were ready to hire an individual. Over the same period, there was no turnover in staff OTHER than the director.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--------------------------------|-------------|---------------|-----------------|-----------------|---------------|------------|------------|------------|
| | Est. | Est. | Proposed | Proposed | Hourly | A | B | C |
| | FTE | Salary | FTE | Salary | Wage | FTE | FTE | FTE |
| Bilingual Outreach Advocate | 0.00 | 0 | 1.00 | 32,000 | 15.38 | 1.00 | 0.00 | 0.00 |
| Executive Director | 1.00 | 35,500 | 1.00 | 35,500 | 17.07 | 0.15 | 0.00 | 0.00 |
| Bilingual Outreach Advocate | 1.00 | 23,400 | 0.90 | 23,400 | 12.50 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 2.00 | 58,900 | 2.90 | 90,900 | | 1.15 | 0.00 | 0.00 |

| | |
|-------------------------------|---------------|
| TOTAL PERSONNEL COSTS: | 90,900 |
|-------------------------------|---------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

UNIDOS Against Domestic Violence, Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 62,222 | 40,510 | 14,280 | 7,432 | 0 |
| FUNDRAISING DONATIONS | 28,952 | 18,849 | 6,645 | 3,458 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 11,500 | 7,487 | 2,639 | 1,374 | 0 |
| TOTAL REVENUE | 102,674 | 66,846 | 23,564 | 12,264 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|--------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 67,000 | 41,942 | 16,481 | 8,577 | 0 |
| FUNDRAISING DONATIONS | 14,796 | 9,262 | 3,640 | 1,894 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 14,000 | 8,764 | 3,444 | 1,792 | 0 |
| TOTAL REVENUE | 95,796 | 59,968 | 23,565 | 12,263 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| DCF | 67,000 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 67,000 | |

**OTHER 2011

| Source | Amount | Terms |
|---|--------|-------|
| Community Shares of Wisconsin | 9,000 | |
| Wis Coalition Against Domestic Violence | 5,000 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 14,000 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|-------------------------------------|--|--|
| Organization | Vera Court Neighborhood Center Inc. | | |
| Mailing Address | 614 Vera Court Madison WI 53704 | | |
| Telephone | 608 246-8372 | | |
| FAX | 608 249-7889 | | |
| Admin Contact | Tom Solyst | | |
| Financial Contact | Tom Solyst | | |
| Website | www.veracourt.org | | |
| Email Address | solyst@veracourt.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1945609 | | |
| State CN: | | | |
| DUNS # | 21603985 | | |

2. CONTACT INFORMATION

| | | | | |
|---|-------------------------------|---------------|--------|----------------------|
| A | Children | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| B | Youth/Leadership | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| C | Girls Inc. | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| D | Latino Family Resource Center | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| E | Neighborhood Center Support | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| F | Life As A Boy | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| G | RISE | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| H | SPARK | | | |
| | Contact: | Thomas Solyst | Phone: | 246-8372 |
| | | | Email: | solyst@veracourt.org |
| I | Program I | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| J | Program J | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| K | Program K | | | |
| | Contact: | | Phone: | |
| | | | Email: | |
| L | Program L | | | |
| | Contact: | | Phone: | |
| | | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 4,938 | 4,938 | 4,938 | 0 | 0 | 0 | 4,938 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 106,133 | 109,672 | 137,251 | 40,282 | 22,787 | 27,000 | 14,119 |
| MADISON-CDBG | 124,251 | 124,251 | 124,251 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 81,084 | 70,365 | 60,365 | 23,000 | 17,500 | 2,250 | 0 |
| UNITED WAY DESIG | | 4,000 | 5,000 | 5,000 | 0 | 0 | 0 |
| OTHER GOVT | 19,452 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 44,055 | 59,344 | 84,636 | 23,000 | 4,000 | 5,000 | 3,000 |
| USER FEES | | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 0 | 17,000 | 5,000 | 2,000 | 2,000 | 2,000 |
| TOTAL REVENUE | 379,913 | 372,570 | 433,441 | 96,282 | 46,287 | 36,250 | 24,057 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--------|--------|--------|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 15,563 | 11,500 | 6,000 | 0 | 0 | 0 |
| MADISON-CDBG | 124,251 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 10,000 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 24,075 | 3,000 | 11,108 | 9,453 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 5,000 | 1,000 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 153,326 | 19,563 | 32,608 | 15,453 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 7,615 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 2,000 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 9,615 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Vera Court Neighborhood Center will work in collaboration with community members and organizations to provide programming for kids, families, adults, seniors and the entire Vera Court community. This programming will respond to community needs as they develop and empower community members. Community members will identify community needs and will be essential in developing programming that meets these needs. Programming will reflect the strengths and diversity of the Vera Court community.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

VERA COURT NEIGHBORHOOD CENTER, Inc. (VCNC) operates the north side Vera Court Neighborhood Center & south side Bridge Lake Point Waunona Neighborhood Center (BLW). The agency has established legitimacy by offering quality programs & comprehensive services for community residents. Strong agency administration over the past 10 yrs has effectively adhered VCNC's mission, extensively developed programming founded in resident input, and used city funds to leverage additional support for programs. VCNC focuses on effective, comprehensive programs & services has established the center as a focal point of the Vera Court community. VCNC is committed to working collaboratively w/ & building on the strengths of community members to build resident capacity & create opportunities for resident empowerment. TO APPRECIATE the significant progress & development in the last 10 yrs it is important to understand the history of the agency. In October 1999, the VCNC Board of Directors fired its Executive Director, laid-off all program staff, terminated programming and closed the center, and, in February 2000, hired a new Executive Director. The new leadership relied on extensive involvement of community members to assess community needs which resulted in increased services & higher-quality programs. This enhanced capacity was validated by local funders as the center's budget more than doubled from \$166,000 in 2000 to \$365,000 in 2004. DUE TO THE agency's progress, the City of Madison CDBG commission called upon VCNC management to redevelop the failed center in the Lake Point Neighborhood. In 2004, VCNC seized the opportunity to collaborate w/ Lake Point residents & transfer the success & progress on the north side to another high needs community. Under this management, BLW has obtained the resources necessary to expand programming to respond to escalating resident need. In the past 5 years, the organization's capacity has increased 250%. Programs once outsourced to collaborative agencies are now entirely center-run. VCNC management was able to foster resident involvement & feelings of ownership in the center despite the disappointing history of centers in the community. Currently, the VCNC Executive Director and Board are developing a capital campaign to construct a new community center in the Lake Point Neighborhood. VCNC collaborates successfully w/ community residents to determine the scope of programs & services, resulting in the expansion of elementary summer camp, development of a successful community technology center & job skills training program for adults & seniors, & increased programming for Latino residents. Without specific funding to implement adult programming, the center responds to needs for adult continuing education & training opportunities through partnerships w/ agencies & educational institutions. Extensive efforts over the past 5 years have resulted in secured funding for programs & center management. The hard work of residents & staff maximizes output through volunteers & partnerships w/ AmeriCorps PASS, Joining Forces For Families, & the UW School of Social Work. AREA ORGANIZATIONS acknowledged the quality of VCNC programs & services by awarding grants & recognition to the center. Girl Neighborhood Power was awarded the President's Volunteer Service Award for their dedication to service & its drill team is often invited by local agencies to perform at events & fundraisers. In 2005, VCNC received CDBG's 30 Year Madison Community Development Award for its work in the neighborhood. Latino programs are regularly featured in La Comunidad newspaper. Center programs/events have been chronicled in area newspapers including Capital Hues & Madison Times. THE BOARD OF DIRECTORS has overseen the development & progress of 2 communities. 3 members have dedicated service since the redevelopment in 2000, 66% of the Board live in the community, and 88% work or live in the center's service area. VCNC's Executive Director offers 10 yrs experience & has successfully managed & supervised VCNC for the past 10 years & BLW for the past 6. After obtaining bare-bones funding, his leadership was essential to reopening/staffing of VCNC & BLW, both of which closed due to mismanagement. This individual utilizes a ground-up leadership structure & is actively involved in grassroots initiatives. For example, he is currently collaborating to develop the Latino Academy of Workforce Development in response to the area's growing Latino population. THE LATINO RESOURCES COORDINATOR is a leader in the Latino community, a member of the Board of the Latino Chamber of Commerce & instructs computer classes for Latino residents at the center. He has used his bilingual skills & bicultural background to help create an inclusive community. VCNC's PROGRAM DIRECTOR has worked at the center for 9 years, beginning as an intern, & has experience coordinating and providing direct service in all center youth programs. Currently, 7 program staff are neighborhood residents or past program participants. 4 staff are bilingual Spanish-speakers. VCNC has been successful in retaining a qualified and diverse team of staff.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

8

How many Board seats are indicated in your agency by-laws?

Unrestricted

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|---|-------|---------|-------------|
| Name | Leon Miller | | | |
| Home Address | 522 Nova Way Madison WI 53704 | | | |
| Occupation | Retired Professor | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 09/2008 | To: 09/2010 |
| Name | Sonci Clair-Thomas | | | |
| Home Address | 1822 Northwestern Madison WI 53704 | | | |
| Occupation | Madison Metro | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 09/2009 | To: 09/2011 |
| Name | Eric Hands | | | |
| Home Address | 3449 Hargrove Madison WI 53704 | | | |
| Occupation | Management | | | |
| Representing | Gov't Sector | | | |
| Term of Office | | From: | 09/2008 | To: 09/2010 |
| Name | Thomas McMahan (President) | | | |
| Home Address | 805 Woodward Dr. Madison WI 53704 | | | |
| Occupation | Sales | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 06/2009 | To: 09/2011 |
| Name | Dennis Bauer (Vice president) | | | |
| Home Address | 4801 Tradewinds Pkwy Suite 210 Madison WI 53718 | | | |
| Occupation | Construction Management | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 12/2009 | To: 09/2011 |
| Name | Erika Torrison (Secretary) | | | |
| Home Address | 4002 School Road Madison, WI 53704 | | | |
| Occupation | Teacher | | | |
| Representing | School District | | | |
| Term of Office | | From: | 03/2010 | To: 09/2012 |
| Name | Judy Cooper | | | |
| Home Address | 26 Waunona Woods Ct Madison, WI 53713 | | | |
| Occupation | Insurance | | | |
| Representing | Resident | | | |
| Term of Office | | From: | 03/2010 | To: 09/2012 |
| Name | Don Bruns (Treasurer) | | | |
| Home Address | 1865 Northport Drive, Suite B Madison WI 53704 | | | |
| Occupation | Business Owner | | | |
| Representing | Business Sector | | | |
| Term of Office | | From: | 06/2010 | To: 09/2012 |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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| | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

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7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 11 | 100% | 8 | 100% | 380 | 100% |
| GENDER | | | | | | |
| MALE | 4 | 36% | 5 | 63% | 160 | 42% |
| FEMALE | 7 | 64% | 3 | 38% | 220 | 58% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 11 | 100% | 8 | 100% | 380 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 113 | 30% |
| 18-59 YRS | 9 | 82% | 5 | 63% | 230 | 61% |
| 60 AND OLDER | 2 | 18% | 3 | 38% | 37 | 10% |
| TOTAL AGE | 11 | 100% | 8 | 100% | 380 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 5 | 45% | 5 | 63% | 200 | 53% |
| BLACK/AFRICAN AMERICAN | 6 | 55% | 3 | 38% | 150 | 39% |
| ASIAN | 0 | 0% | 0 | 0% | 6 | 2% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 24 | 6% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 24 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 11 | 100% | 8 | 100% | 380 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 18% | 0 | 0% | 137 | 36% |
| NOT HISPANIC OR LATINO | 9 | 82% | 8 | 100% | 243 | 64% |
| TOTAL ETHNICITY | 11 | 100% | 8 | 100% | 380 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 9 | 2% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 182,824 | 208,681 | 241,918 |
| Taxes | 15,614 | 15,860 | 18,507 |
| Benefits | 25,447 | 15,543 | 38,344 |
| SUBTOTAL A. | 223,885 | 240,084 | 298,769 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 61,889 | 108,486 | 103,233 |
| SUBTOTAL B. | 61,889 | 108,486 | 103,233 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 432 | 3,000 | 3,000 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 432 | 3,000 | 3,000 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 13,614 | 21,000 | 28,439 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 38,418 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 52,032 | 21,000 | 28,439 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 13,614 | 21,000 | 28,439 |
| TOTAL OPERATING EXPENSES | 299,820 | 372,570 | 433,441 |
| E. TOTAL CAPITAL EXPENDITURES | 38,418 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

15.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

In effort to retain staff which contributes to create sustainable program practices, the center provides opportunities for teambuilding and for staff to develop professionally. The center demonstrates its commitment to the professional development for staff through subsidizing a standard amount of training and continuing education costs. In addition, staff outings take place each quarter to celebrate the completion of reports and provide teambuilding opportunities.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 0.50 | 33,719 | 0.50 | 33,719 | 0.00 | 0.00 | 0.00 | 0.00 |
| Center Manager | 0.40 | 15,273 | 0.45 | 17,032 | 0.00 | 0.00 | 0.00 | 0.00 |
| Administrative Assistant | 0.50 | 12,126 | 1.00 | 25,000 | 0.00 | 0.00 | 0.00 | 0.00 |
| Janitor | 0.33 | 7,882 | 0.33 | 8,119 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program Director | 0.60 | 22,910 | 0.65 | 26,060 | 0.00 | 0.40 | 0.10 | 0.05 |
| Program Coordinator | 0.50 | 14,560 | 0.90 | 27,000 | 0.00 | 0.00 | 0.50 | 0.00 |
| Girls Inc. Coordinator | 0.50 | 14,560 | 0.50 | 14,560 | 0.00 | 0.00 | 0.00 | 0.50 |
| Youth Worker | 1.13 | 27,471 | 1.13 | 28,296 | 0.00 | 1.13 | 0.00 | 0.00 |
| Life As A Boy Youth Worker | 0.37 | 8,862 | 0.37 | 9,128 | 0.00 | 0.00 | 0.00 | 0.00 |
| Kids Café Cook | 0.38 | 10,444 | 0.38 | 10,444 | 0.00 | 0.00 | 0.00 | 0.00 |
| Latino Family Resource Center Coordinator | 0.38 | 9,052 | 0.38 | 11,700 | 0.00 | 0.00 | 0.00 | 0.00 |
| SPARK Coordinator | 0.00 | 0 | 0.23 | 6,720 | 0.00 | 0.00 | 0.00 | 0.00 |
| Community Assistance Coordinator | 0.13 | 3,640 | 0.13 | 3,600 | 0.00 | 0.00 | 0.00 | 0.00 |
| Americorp Volunteer | 3.00 | 21,000 | 3.00 | 25,500 | 0.00 | 0.00 | 0.00 | 1.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 8.70 | 201,499 | 9.93 | 246,878 | | 1.53 | 0.60 | 1.55 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 262,011 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|----------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Camp Counselor | 9 | 1,260 | 12.01 | 15,133 | | 1,260.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 9 | 1,260 | | 15,133 | | 1,260.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Vera Court Neighborhood Center Inc.

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 7,615 | 3,917 | 3,698 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 20,000 | 0 | 20,000 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 27,615 | 3,917 | 23,698 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 7,615 | 5,100 | 2,515 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 2,000 | 0 | 2,000 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 9,615 | 5,100 | 4,515 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---------------------------------------|--|--|
| Organization | Wil-Mar Neighborhood Center | | |
| Mailing Address | 953 Jenifer Street, Madison, WI 53703 | | |
| Telephone | 608-257-4576 | | |
| FAX | 608-257-1052 | | |
| Admin Contact | Gary Kallas | | |
| Financial Contact | Gary Kallas | | |
| Website | www.wil-mar.org | | |
| Email Address | garyk@wil-mar.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1796793 | | |
| State CN: | 41148 | | |
| DUNS # | | | |

2. CONTACT INFORMATION

| | | | |
|---|----------------------|-------------|--|
| A | After School | | |
| | Contact: | Ken Hoerer | Phone: 257-4576 Email: kenh@wil-mar.org |
| B | Summer Camp | | |
| | Contact: | Ken Hoerer | Phone: 257-4576 Email: kenh@wil-mar.org |
| C | SOAR-Youth Services | | |
| | Contact: | Ken Hoerer | Phone: 257-4576 Email: kenh@wil-mar.org |
| D | Community Assistance | | |
| | Contact: | Gary Kallas | Phone: 257-4576 Email: garyk@wil-mar.org |
| E | Senior Services | | |
| | Contact: | Gary Kallas | Phone: 257-4576 Email: garyk@wil-mar.org |
| F | CORE | | |
| | Contact: | Gary Kallas | Phone: 257-4576 Email: garyk@wil-mar.org |
| G | Program G | | |
| | Contact: | | Phone: Email: |
| H | Program H | | |
| | Contact: | | Phone: Email: |
| I | Program I | | |
| | Contact: | | Phone: Email: |
| J | Program J | | |
| | Contact: | | Phone: Email: |
| K | Program K | | |
| | Contact: | | Phone: Email: |
| L | Program L | | |
| | Contact: | | Phone: Email: |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|-------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 30,188 | 28,720 | 29,000 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 16,103 | 16,103 | 18,427 | 1,500 | 4,945 | 1,667 | 500 |
| MADISON-CDBG | 149,424 | 149,926 | 154,425 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 30,640 | 22,640 | 23,095 | 14,280 | 0 | 8,815 | 0 |
| UNITED WAY DESIG | 10,825 | 7,642 | 9,500 | 9,500 | 0 | 0 | 0 |
| OTHER GOVT | 9,706 | 9,000 | 9,500 | 5,545 | 3,955 | 0 | 0 |
| FUNDRAISING DONATIONS | 281,491 | 154,518 | 158,474 | 27,716 | 33,258 | 5,529 | 7,585 |
| USER FEES | 20,592 | 20,500 | 22,500 | 6,110 | 6,390 | 0 | 0 |
| OTHER | 154 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 549,123 | 409,049 | 424,921 | 64,651 | 48,548 | 16,011 | 8,085 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---------|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 29,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 9,815 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 154,425 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 19,314 | 65,072 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 10,000 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 58,129 | 229,497 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Wil-Mar Neighborhood Center is a community-directed non-profit based in the Williamson-Marquette area that enhances the neighborhood's quality of life by fostering community-building and partnerships; supporting enriching programs and providing opportunities and services. We deliver responsible, high-quality programs for people of all ages; increase Center availability to groups and neighborhood residents; respond to the neighborhood's changing needs and help neighborhood youth participate in enriching activities promoting positive self-images in a culturally diverse world.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

For over 40 years, the Wil-Mar Neighborhood Center has offered a host of programs serving people of all ages and cultural/ethnic backgrounds. During this time, Wil-Mar has developed and operated quality programs that have continuously met their goals on an annual basis. Our youth programs are annually monitored by state and city licensing agencies to ensure that they continue to meet and exceed their licensing requirements and offer quality care. Wil-Mar is a focal point for community life in the Williamson Street/Marquette areas. Whether it is the summer Farmers Market, La Fete de Marquette and Willy Street Fair, which attract tens of thousands of residents and others each year or the Marquette Neighborhood Center and other neighborhood groups utilizing the facility, Wil-Mar is seen as a vital part of community life on Madison's near east side. Building on this rich experience, while keeping up-to-date with emerging trends and community needs, is a continuing priority of the current leadership. At the staff level, the executive director and youth director bring over 30 years of combined non-profit experience and corresponding academic credentials. In addition, staff working directly with youth bring over 15 years of combined experience. During the past three years, Wil-Mar has not experienced any staff turnover leading to continuity of programming and service for the youth, adults and seniors who depend on our programs. No less experienced and qualified is the Center's governing board. Comprised of fourteen dedicated and committed members, the Wil-Mar Board of Directors brings a wide range of professional experiences including teachers, financial managers, artists, social workers and business leaders to the basic policy-making about Wil-Mar's programming, personnel management and asset maintenance. Through our experience, training, education and skill levels, Wil-Mar Neighborhood Center has contributed greatly to the overall stability of Madison's near east side neighborhoods.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

12

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

12

How many Board seats are indicated in your agency by-laws?

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|-------------------------------------|-------|---------|-------------|
| Name | Paul Abramson | | | |
| Home Address | 1330 Morrison Street, Madison, WI | | | |
| Occupation | Insurance Representative | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2008 | To: 08/2011 |
| Name | Christine Reichelderfer | | | |
| Home Address | 1046 Williamson Street, Madison, WI | | | |
| Occupation | Elementary School Teacher | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 10/2009 | To: 10/2012 |
| Name | Tracie Tudor | | | |
| Home Address | 1134 Spaight Street, Madison, WI | | | |
| Occupation | School Teacher | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2007 | To: 08/2010 |
| Name | Rob Hetzel | | | |
| Home Address | 610 Hudson Street, Madison, WI | | | |
| Occupation | Middle School Teacher | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2008 | To: 08/2011 |
| Name | Diane Coccari | | | |
| Home Address | 1238 Rutledge Street | | | |
| Occupation | School Teacher | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2007 | To: 08/2010 |
| Name | Stacie Shields | | | |
| Home Address | 602 Cherrywood Court, Madison, WI | | | |
| Occupation | Loan Officer | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 10/2009 | To: 10/2012 |
| Name | Suzanna Valtierra | | | |
| Home Address | 3550 Anderson Street, Madison, WI | | | |
| Occupation | Student Services Counselor | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 10/2009 | To: 10/2012 |
| Name | Nick Schroeder | | | |
| Home Address | 213 S. Baldwin Street, Madison, WI | | | |
| Occupation | Engineer | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2007 | To: 08/2010 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|------------------------------------|-------|---------|-------------|
| Name | Juanita Ebert | | | |
| Home Address | 126 Lakewood Gardens, Madison, WI | | | |
| Occupation | Church Deaconess | | | |
| Representing | Immanuel Lutheran Church | | | |
| Term of Office | | From: | 08/2007 | To: 08/2010 |
| Name | Shaun Abshere | | | |
| Home Address | 1038 E. Dayton Street, Madison, WI | | | |
| Occupation | Financial Planner | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2007 | To: 08/2010 |
| Name | Dan Hacker | | | |
| Home Address | 1335 Spaight Street, Madison, WI | | | |
| Occupation | Carpenter | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2008 | To: 08/2011 |
| Name | Matt Hofstede | | | |
| Home Address | 238 Dunning Street, Madison, WI | | | |
| Occupation | Food Service | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 08/2007 | To: 08/2010 |
| Name | Bruce Woods | | | |
| Home Address | 940 Spaight Street, Madison, WI | | | |
| Occupation | Landscape Architect | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 10/2009 | To: 10/2012 |
| Name | Mary Jo Yttri | | | |
| Home Address | 1346 Jenifer Street, Madison, WI | | | |
| Occupation | Elementary School Teacher | | | |
| Representing | N/A | | | |
| Term of Office | | From: | 10/2009 | To: 10/2012 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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Term of Office

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Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

| | | | | |
|--|-------|---------|-----|---------|
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
| | | | | |
| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 12 | 100% | 14 | 100% | 396 | 100% |
| GENDER | | | | | | |
| MALE | 6 | 50% | 7 | 50% | 158 | 40% |
| FEMALE | 6 | 50% | 7 | 50% | 238 | 60% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 12 | 100% | 14 | 100% | 396 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 2 | 17% | 0 | 0% | 32 | 8% |
| 18-59 YRS | 8 | 67% | 12 | 86% | 293 | 74% |
| 60 AND OLDER | 2 | 17% | 2 | 14% | 71 | 18% |
| TOTAL AGE | 12 | 100% | 14 | 100% | 396 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 3 | 25% | 13 | 93% | 313 | 79% |
| BLACK/AFRICAN AMERICAN | 8 | 67% | 0 | 0% | 38 | 10% |
| ASIAN | 0 | 0% | 0 | 0% | 4 | 1% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 4 | 1% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 28 | 7% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 28 | 100% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 1 | 8% | 1 | 7% | 9 | 2% |
| TOTAL RACE | 12 | 100% | 14 | 100% | 396 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 1 | 8% | 1 | 7% | 9 | 2% |
| NOT HISPANIC OR LATINO | 11 | 92% | 13 | 93% | 387 | 98% |
| TOTAL ETHNICITY | 12 | 100% | 14 | 100% | 396 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 201,799 | 204,088 | 210,839 |
| Taxes | 16,658 | 17,348 | 17,921 |
| Benefits | 22,570 | 23,643 | 24,344 |
| SUBTOTAL A. | 241,027 | 245,079 | 253,104 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 245,193 | 108,953 | 114,800 |
| SUBTOTAL B. | 245,193 | 108,953 | 114,800 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 31,320 | 35,000 | 37,000 |
| Mortgage (P&I) / Depreciation / Taxes | 20,017 | 20,017 | 20,017 |
| SUBTOTAL C. | 51,337 | 55,017 | 57,017 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 0 | 0 | 0 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 0 | 0 | 0 |
| TOTAL OPERATING EXPENSES | 537,557 | 409,049 | 424,921 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Not Applicable

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| | 2010 | | 2011 | | | | | |
|-------------------------|-------------|----------------|-----------------|--------------------|----------------|----------|----------|----------|
| Staff Position/Category | Est. FTE | Est. Salary | Proposed FTE | Proposed Salary | Hourly Wage | A FTE | B FTE | C FTE |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 0.00 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |

| | |
|------------------------|---|
| TOTAL PERSONNEL COSTS: | 0 |
|------------------------|---|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Wil-Mar Neighborhood Center

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|-------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT* | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|----------------------------|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 55,100 | 1.00 | 56,200 | 27.02 | 0.00 | 0.00 | 0.00 |
| Administrative Assistant | 1.00 | 24,336 | 1.00 | 27,040 | 13.00 | 0.00 | 0.00 | 0.00 |
| Senior Program Coordinator | 0.50 | 13,260 | 0.50 | 13,520 | 13.00 | 0.00 | 0.00 | 0.00 |
| Cook/Maintenance | 0.85 | 22,100 | 0.85 | 22,542 | 12.75 | 0.06 | 0.04 | 0.00 |
| Maintenance | 0.38 | 9,248 | 0.38 | 9,485 | 12.00 | 0.00 | 0.00 | 0.00 |
| Senior Youth Leader | 0.65 | 22,298 | 0.65 | 22,630 | 17.00 | 0.42 | 0.23 | 0.00 |
| Youth Leader 1 | 0.48 | 11,925 | 0.48 | 12,230 | 12.00 | 0.31 | 0.17 | 0.00 |
| Youth Leader 2 | 0.48 | 11,925 | 0.48 | 12,230 | 12.00 | 0.31 | 0.17 | 0.00 |
| Youth Leader 3 | 0.48 | 11,925 | 0.48 | 12,230 | 12.00 | 0.31 | 0.17 | 0.00 |
| Youth Leader 4 | 0.33 | 4,867 | 0.33 | 4,992 | 12.00 | 0.00 | 0.00 | 0.33 |
| Youth Worker 1 * | 0.40 | 4,992 | 0.40 | 5,200 | 6.25 | 0.26 | 0.14 | 0.00 |
| Youth Worker 2 * | 0.40 | 4,992 | 0.40 | 5,200 | 6.25 | 0.26 | 0.14 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 6.95 | 196,968 | 6.95 | 203,499 | | 1.93 | 1.06 | 0.33 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 210,839 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|--------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| Summer Youth Worker * | 10 | 416 | 6.25 | 2,600 | | 0.00 | 0.00 | 416.00 |
| Summer Youth Assistant | 10 | 395 | 12.00 | 4,740 | | 0.00 | 0.00 | 395.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 20 | 811 | | 7,340 | | 0.00 | 0.00 | 811.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|------------------------------------|--|--|
| Organization | Wisconsin Youth Company, Inc. | | |
| Mailing Address | 1201 McKenna Boulevard | | |
| Telephone | 608.276.9782 | | |
| FAX | 608.276.4050 | | |
| Admin Contact | Kay Stevens, ext. 20 | | |
| Financial Contact | Mary McCarthy, ext. 18 | | |
| Website | www.wisconsinyouthcompany.org | | |
| Email Address | kstevens@wisconsinyouthcompany.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 23-7401836 | | |
| State CN: | N/A | | |
| DUNS # | 60445897 | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|-----------|---------------------------------|--------|----------|--------|----------------------------------|
| A | Program A | | | | | |
| | Contact: | Nora Capps, ext. 29 | Phone: | 276.9782 | Email: | ncapps@wisconsinyouthcompany.org |
| B | Program B | | | | | |
| | Contact: | Marylou Grzadzielewski, ext. 15 | Phone: | 276.9782 | Email: | mlgrad@wisconsinyouthcompany.org |
| C | Program C | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| D | Program D | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| E | Program E | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| F | Program F | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | N/A | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | N/A | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---|---|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 8,810 | 8,656 | 8,656 | 0 | 8,656 | 0 | 0 |
| DANE CO CDBG | | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 87,874 | 87,874 | 135,404 | 56,180 | 79,224 | 0 | 0 |
| MADISON-CDBG | 52,402 | 52,402 | 29,991 | 0 | 29,991 | 0 | 0 |
| UNITED WAY ALLOC | | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 500 | 500 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | | 4,500 | 50,000 | 0 | 50,000 | 0 | 0 |
| FUNDRAISING DONATIONS | 26,355 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | | 25,280 | 4,000 | 0 | 4,000 | 0 | 0 |
| OTHER | 146,720 | 121,179 | 385,626 | 77,288 | 308,338 | 0 | 0 |
| TOTAL REVENUE | 322,661 | 300,391 | 613,677 | 133,468 | 480,209 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 0 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 0 |
| UNITED WAY DESIG | 0 | | | | | | 0 |
| OTHER GOVT | 0 | | | | | | 0 |
| FUNDRAISING DONATIONS | 0 | | | | | | 0 |
| USER FEES | 0 | | | | | | 0 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 0 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The Wisconsin Youth Company (WYC) exists so that children of Wisconsin benefit from communities that nurture them, at a sustainable cost. Our ends: safe and secure places to be a child outside of home and school, caring adult role models, children learn to value themselves, others, and their environment, community engagement is encouraged, and enrichment resources and support are provided for children to explore their individual interests. WYC serves school-aged children and youth with the priority being K-8 grades in Dane and Waukesha counties.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Wisconsin Youth Company has been offering programming for neighborhood youth in the Elver Park area since opening the Wisconsin Youth & Family Center in 2002. Initially the center struggled to attract and host programming for seniors, adults, youth and children serving as a senior meal site, offering job fairs and job skills training as well as recreational opportunities for young people. In the past two years WYC has focused more on opportunities for youth recognizing that WYFC is the only free after school/summer recreation program serving young people in the Elver Park neighborhood. Growing concerns from police, local businesses and neighborhood residents about crime and large numbers of unsupervised youth made it clear that WYFC should concentrate on attracting middle and high school age youth to the center and offering them the chance to build real life skills like learning to get along with others, making positive choices and developing healthy eating and exercise habits. In the early years of the center's existence, the programs were small in scope, designed to attract and serve those youth wanting more exposure to science, technology and career and college opportunities. We continue to offer those kinds of programs but have expanded to include drop-in recreation and club-based options to give youth practical skills as well as build social competence. These include homework help, computer lab, cooking and gardening clubs, supervised sports competitions, fishing, winter sports, Empowerment Café (learning to identify and meet personal needs), Hip Hop 360 (music writing, performance, production, history and culture) and boys club and girls club where youth talk about sensitive topics. Wisconsin Youth Company, founded in 1974 as the After School Day Care Association, has been providing quality, age-appropriate programming for children and youth for 36 years. Our Middle School U and Wander Wisconsin programs offer unique opportunities for small groups of middle and high school youth to develop specific skills in settings that challenge them intellectually, physically and socially. WYC's work at the center in Elver Park is an extension of our mission of creating communities that nurture children. In developing programming for the center we do not simply take our existing approach with mostly white, middle class families and youth and apply it to the young people who live in the Elver Park neighborhood. By hiring staff who not only live in the neighborhood but who have extensive background working with minority youth we are able to provide programming that is culturally relevant and of interest to youth. Assistant Coordinator Tony Travis (a Hip Hop musician and a father) knows the challenges of growing up in a challenged neighborhood without adult role models. Through his Hip Hop 360 class he appeals to the strong musical interests of youth using that as a spring board for building personal self confidence and cultural pride. Coordinator Ellie Maier knows the social needs of minority youth through her many years as a youth worker. She understands their desire to connect with each other and, by using conflict resolution, helps them to connect in a positive, respectful way. WYC is in the process of hiring a full time center director who will be doing more community outreach as well as providing more oversight of daily programming. An AmeriCorps staff, part time sports leader and a number of volunteers also work at the center. WYFC is part of the Wisconsin Youth Company family of programs which makes for more cost-efficient administration. The executive team has many decades of non-profit experience. Our executive director, while with us for just one year, brings more than 20 years experience and leadership from her work with the Girl Scouts, an organization known for programs that promote positive self-direction for youth.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

10

How many Board seats are indicated in your agency by-laws?

9

Please list your current Board of Directors or your agency's governing body.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | Arlington William Davis III, President | | | |
| Home Address | 1717 West Broadway, Madison, WI 53713 | | | |
| Occupation | Compliance Attorney, Regulatory Services Manager, Subrogation/Coord. of Benefits | | | |
| Representing | WPS | | | |
| Term of Office | | From: | 07/2005 | To: current |
| Name | Julianne Wilke, Vice President - Treasurer | | | |
| Home Address | 1610 Ruskin Street, Madison, WI 53704 | | | |
| Occupation | School Social Worker | | | |
| Representing | Sherman Middle School - MMSD | | | |
| Term of Office | | From: | 02/2005 | To: 12/2010 |
| Name | Heather Sabin, Secretary | | | |
| Home Address | 2004 Bristol Street, Middleton, WI 53562 | | | |
| Occupation | Tourism Coordinator | | | |
| Representing | Monona Terrace | | | |
| Term of Office | | From: | 07/2008 | To: current |
| Name | Dennis Erickson | | | |
| Home Address | 230 Merryturn Road, Madison, WI 53714 | | | |
| Occupation | District Director | | | |
| Representing | Glacier's Edge Council, BSA | | | |
| Term of Office | | From: | 01/2009 | To: current |
| Name | Samantha Landphier | | | |
| Home Address | 225 Sunset Court, Deerfield, WI 53531 | | | |
| Occupation | Risk Management Underwriting Supervisor | | | |
| Representing | WPS | | | |
| Term of Office | | From: | 01/2010 | To: current |
| Name | William McCoy | | | |
| Home Address | PO Box 7316, Rockford, IL 61126 | | | |
| Occupation | Services Learning Coordinator / Instructor | | | |
| Representing | Globe University | | | |
| Term of Office | | From: | 01/2010 | To: current |
| Name | Andrea Potter | | | |
| Home Address | 80 Burroughs Drive, Fitchburg, WI 53713 | | | |
| Occupation | Development Director | | | |
| Representing | The Progressive | | | |
| Term of Office | | From: | 11/2003 | To: 12/2011 |
| Name | Suzanne Stute | | | |
| Home Address | 2402 Atwood Avenue, Madison, WI 53713 | | | |
| Occupation | Community Program Director | | | |
| Representing | Dane County Juvenile Court | | | |
| Term of Office | | From: | 03/2005 | To: 12/2011 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|-------|---------|-----|---------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | From: | mm/yyyy | To: | mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

Representing

Term of Office

Name

Home Address

Occupation

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Representing

Term of Office

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|--|-------|---------|-----|---------|
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |
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| | | | | |
| | | | | |
| | From: | mm/yyyy | To: | mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 20 | 100% | 8 | 100% | 14 | 100% |
| GENDER | | | | | | |
| MALE | 7 | 35% | 3 | 38% | 5 | 36% |
| FEMALE | 13 | 65% | 5 | 63% | 9 | 64% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 20 | 100% | 8 | 100% | 14 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 0 | 0% |
| 18-59 YRS | 19 | 95% | 8 | 100% | 14 | 100% |
| 60 AND OLDER | 1 | 5% | 0 | 0% | 0 | 0% |
| TOTAL AGE | 20 | 100% | 8 | 100% | 14 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 16 | 80% | 6 | 75% | 10 | 71% |
| BLACK/AFRICAN AMERICAN | 4 | 20% | 2 | 25% | 3 | 21% |
| ASIAN | 0 | 0% | 0 | 0% | 0 | 0% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 0 | 0% | 0 | 0% | 1 | 7% |
| TOTAL RACE | 20 | 100% | 8 | 100% | 14 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 0 | 0% |
| NOT HISPANIC OR LATINO | 20 | 100% | 8 | 100% | 14 | 100% |
| TOTAL ETHNICITY | 20 | 100% | 8 | 100% | 14 | 100% |
| PERSONS WITH DISABILITIES | 0 | 0% | 0 | 0% | 0 | 0% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|----------------|----------------|------------------|
| A. PERSONNEL | | | |
| Salary | 145,972 | 137,784 | 202,285 |
| Taxes | 11,957 | 11,822 | 16,348 |
| Benefits | 15,818 | 8,341 | 26,305 |
| SUBTOTAL A. | 173,747 | 157,947 | 244,938 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 63,676 | 91,854 | 75,817 |
| SUBTOTAL B. | 63,676 | 91,854 | 75,817 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 47,158 | 42,240 | 43,955 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 30,417 |
| SUBTOTAL C. | 47,158 | 42,240 | 74,372 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 26,355 | 0 | 3,000 |
| Subcontracts, etc. | 11,723 | 8,350 | 17,000 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 198,000 |
| Other: | 0 | 0 | 550 |
| SUBTOTAL D. | 38,078 | 8,350 | 218,550 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 38,078 | 8,350 | 20,550 |
| TOTAL OPERATING EXPENSES | 322,661 | 300,391 | 415,677 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 198,000 |

9. PERSONNEL DATA: List Percent of Staff Turnover

6.7%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

N/A

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|-------------------------|------|---------|----------|----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Site Supervisor | 0.92 | 22,719 | 0.00 | 22,932 | 12.25 | 0.00 | 0.00 | 0.00 |
| Assistant Supervisor | 0.49 | 11,812 | 0.00 | 12,649 | 12.00 | 0.00 | 0.00 | 0.00 |
| Program Specialist | 0.14 | 3,071 | 0.00 | 7,496 | 9.61 | 0.00 | 0.00 | 0.00 |
| Shuttle Driver | 0.00 | 0 | 0.00 | 20,277 | 13.13 | 0.00 | 0.00 | 0.00 |
| Shuttle Driver | 0.00 | 0 | 0.00 | 2,890 | 13.13 | 0.00 | 0.00 | 0.00 |
| Risk Manager | 0.00 | 0 | 0.00 | 6,909 | 22.15 | 0.00 | 0.00 | 0.00 |
| Program Director | 0.00 | 0 | 0.00 | 1,701 | 13.08 | 0.00 | 0.00 | 0.00 |
| Division Director | 0.00 | 0 | 0.00 | 2,125 | 16.35 | 0.00 | 0.00 | 0.00 |
| Program Support Staff | 0.00 | 0 | 0.00 | 7,364 | 12.88 | 0.00 | 0.00 | 0.00 |
| Office Support | 0.00 | 0 | 0.00 | 3,013 | 11.59 | 0.00 | 0.00 | 0.00 |
| Executive Director | 0.00 | 0 | 0.00 | 6,649 | 33.65 | 0.00 | 0.00 | 0.00 |
| Director of Finance | 0.00 | 0 | 0.00 | 5,138 | 26.00 | 0.00 | 0.00 | 0.00 |
| Office Manager | 0.00 | 0 | 0.00 | 2,089 | 13.39 | 0.00 | 0.00 | 0.00 |
| WYFC Director | 1.00 | 28,035 | 0.00 | 33,207 | 15.97 | 0.00 | 0.00 | 0.00 |
| Teen Coordinator | 0.79 | 21,588 | 0.00 | 25,776 | 14.16 | 0.00 | 0.00 | 0.00 |
| Asst Coordinator | 0.56 | 13,126 | 0.00 | 21,933 | 12.05 | 0.00 | 0.00 | 0.00 |
| Dir of Administration | 0.00 | 0 | 0.00 | 4,613 | 25.35 | 0.00 | 0.00 | 0.00 |
| WYFC Staff | 0.96 | 24,978 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 4.86 | 125,329 | 0.00 | 186,761 | | 0.00 | 0.00 | 0.00 |

| | |
|-------------------------------|----------------|
| TOTAL PERSONNEL COSTS: | 202,285 |
|-------------------------------|----------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|----------|-------|-------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| 3 Camp Specialists | 11 | 990 | 9.61 | 9,514 | | 990.00 | 0.00 | 0.00 |
| 2 Winter Rec & Vending | 9 | 540 | 11.13 | 6,010 | | 540.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 20 | 1,530 | | 15,524 | | 1,530.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | Youth Services of Southern Wisconsin, Incorporated | | |
| Mailing Address | 1955 Atwood Avenue, Madison, Wisconsin 53704-5220 | | |
| Telephone | 608.245.2550 | | |
| FAX | 608.245.2551 | | |
| Admin Contact | 608.245.2550 x 212 Casey S. Behrend, Executive Director | | |
| Financial Contact | 608.245.2550 x 215 Shannon Algrem, Director of Finance | | |
| Website | www.youthsos.org | | |
| Email Address | ysosw@youthsos.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-1391737 | | |
| State CN: | 3378-800 | | |
| DUNS # | 608307187 | | |

2. CONTACT INFORMATION

| | | | | | | |
|---|---|--|--------|--------------|--------|-------------------------------|
| A | Briarpatch Runaway & Homeless Youth Program | | | | | |
| | Contact: | Jeanne Schneider, Program & Clinical C | Phone: | 608.245.2550 | Email: | jeanne.schneider@youthsos.org |
| B | Youth Groups Program | | | | | |
| | Contact: | Jeanne Schneider, Program & Clinical C | Phone: | 608.245.2550 | Email: | jeanne.schneider@youthsos.org |
| C | Allied Bike Path Work Crews | | | | | |
| | Contact: | Jay Kiefer, Program Director | Phone: | 608.245.2550 | Email: | jay.kiefer@youthsos.org |
| D | Youth Peer Court | | | | | |
| | Contact: | Jay Kiefer, Program Director | Phone: | 608.245.2550 | Email: | jay.kiefer@youthsos.org |
| E | Youth Job Center | | | | | |
| | Contact: | Jay Kiefer, Program Director | Phone: | 608.245.2550 | Email: | jay.kiefer@youthsos.org |
| F | Program F | | | | | |
| | Contact: | | Phone: | | Email: | |
| G | Program G | | | | | |
| | Contact: | | Phone: | | Email: | |
| H | Program H | | | | | |
| | Contact: | | Phone: | | Email: | |
| I | Program I | | | | | |
| | Contact: | | Phone: | | Email: | |
| J | Program J | | | | | |
| | Contact: | | Phone: | | Email: | |
| K | Program K | | | | | |
| | Contact: | | Phone: | | Email: | |
| L | Program L | | | | | |
| | Contact: | | Phone: | | Email: | |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|--------|--------|--------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 1,078,027 | 1,072,254 | 1,062,724 | 31,957 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 36,318 | 40,318 | 62,133 | 23,365 | 7,640 | 11,128 | 15,000 |
| MADISON-CDBG | 9,123 | 10,000 | 4,265 | 4,265 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 155,106 | 152,644 | 151,287 | 102,500 | 28,000 | 0 | 3,000 |
| UNITED WAY DESIG | 13,000 | 13,000 | 12,886 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 377,070 | 347,446 | 344,321 | 158,446 | 16,000 | 0 | 30,000 |
| FUNDRAISING DONATIONS | 171,300 | 208,800 | 225,445 | 10,500 | 12,000 | 0 | 22,430 |
| USER FEES | 245,145 | 77,254 | 77,333 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,085,089 | 1,921,716 | 1,940,394 | 331,033 | 63,640 | 11,128 | 70,430 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|---|---|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 57,394 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 5,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 3,600 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNDRAISING DONATIONS | 11,970 | 0 | 0 | 0 | 0 | 0 | 0 |
| USER FEES | 4,000 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 81,964 | 0 | 0 | 0 | 0 | 0 | 0 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 973,373 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 0 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 14,187 |
| UNITED WAY DESIG | 0 | | | | | | 12,886 |
| OTHER GOVT | 0 | | | | | | 139,875 |
| FUNDRAISING DONATIONS | 0 | | | | | | 168,545 |
| USER FEES | 0 | | | | | | 73,333 |
| OTHER | 0 | | | | | | 0 |
| TOTAL REVENUE | 0 | | | | | | 1,382,199 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Mission: Youth Services of Southern Wisconsin provides innovative services dedicated to strengthening and improving the lives of youth, their families and our community.

Core Beliefs:

1. Youth are valuable assets who represent the future of our community.
2. Teamwork, diversity, and a willingness to embrace change are the foundations of our success.
3. Collaboration and partnerships build strong communities.
4. Measuring the results of services promotes effectiveness and accountability.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Youth Services of Southern Wisconsin, Incorporated (Youth Services) is a private, non-profit organization that provides innovative services dedicated to strengthening and improving the lives of youth, their families and our community. Founded in 1971, Youth Services offers a broad array of services to runaway, homeless, and at-risk youth. The agency works closely with local governments and other non-profit organizations to provide unique programs that fill service gaps. The agency serves approximately 3,000 unduplicated youth each year.

Youth Services' employees offer a depth of educational and practical experience that complements their diversity and community connections. The agency's staff includes Licensed Clinical Social Workers and Marriage and Family Therapists with expertise in marriage and family counseling; problems of runaway and homeless youth; domestic violence; and substance abuse. Additionally, Youth Services employs individuals who are fluent Spanish, Hmong, and American Sign Language.

The agency also has an extensive volunteer program. Youth and adult volunteers compose the Board or Directors, and support the Briarpatch Runaway & Homeless Youth Program, Street Outreach Program, Youth Peer Court Program, and Youth Job Center. Youth Services has a full-time Volunteer Coordinator who manages approximately 85 volunteers. The agency's services currently include:

- Youth Job Center: The Youth Job Center helps 14-18 year old youth eliminate barriers to employment and gain the skills necessary to succeed in private sector jobs. YJC staff provide youth with assistance in securing employment and job site mentoring.
- Madison Street Team: The Madison Street Team provides summer employment for 14 and 15 years old youth. While participating in activities to improve self-esteem and promote teamwork, the youth help maintain Madison's beauty by picking up litter and recyclable materials from designated areas.
- Briarpatch Runaway & Homeless Youth Program: This program provides telephone counseling, crisis intervention, information, referral, face-to-face individual and family counseling, and advocacy to teens and their families. All services are accessible 24-hours a day, seven days a week, through the Briarpatch help-line. A federal basic center grant through the Family and Youth Services Bureau partially supports these services. In 2011, the Children of Violent Homes Project services and budget are being merged into the Briarpatch Program. All services of both programs will be continued at previous service levels.
- Youth Groups Program: The agency offers two youth groups to teens in Dane County: CHOICES (positive youth development) and Teens Like Us (positive youth development and leadership). The CHOICES group offers gender-specific programming to young women who are at-risk for delinquency, truancy, pregnancy, and/or sexual exploitation. Teens Like Us is a support and education group for lesbian, gay, bisexual, and transgender youth and for youth who are questioning their sexuality. The goal of these groups is to promote positive youth development, increase resiliency factors, and reduce risk factors. Participants in both groups are involved in program planning, development, and implementation.
- Street Outreach Program: The only service of its kind in South Central Wisconsin, Youth Services' Street Outreach Program provides education and prevention materials, information, referrals, access to shelter, brief counseling, and other services to street youth. Collaborating with a coalition of non-profit partners, Street Outreach Program staff and trained volunteers provide services to help street youth remain safe and healthy. A federal street outreach grant through the Family and Youth Services Bureau partially supports these services.
- Temporary Shelter: Youth Services' network of volunteer licensed foster homes provides temporary shelter for teens who need respite from their homes, or for runaway and homeless youth who urgently need a place to stay. These short-term foster homes provide shelter for teens for up to 14 days, with most placements being one or two days.
- Youth Peer Court (YPC): An alternative to the traditional juvenile justice system, YPC is a program for first-time youthful offenders who have pled guilty to a misdemeanor or ordinance violation. A volunteer jury of high school students, with staff guidance, hears the facts of each case and provides offending youth with a restorative session. When youth successfully complete their YPC sentence, the charges are expunged from their

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

6

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

6

How many Board seats are indicated in your agency by-laws?

3 to 20

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | JOAN PROVENCHER (CHAIRPERSON) | | | | |
| Home Address | 4325 Bagley Parkway, Madison, WI 53705 | | | | |
| Occupation | Human Resources Consultant | | | | |
| Representing | Community Representative | | | | |
| Term of Office | Two-Years | From: | 12/2009 | To: | 11/2011 |
| Name | LYNN IMME (VICE-CHAIRPERSON) | | | | |
| Home Address | 760A St. John Street, Cottage Grove, WI 53527 | | | | |
| Occupation | Commercial Account Manager | | | | |
| Representing | Community Representative | | | | |
| Term of Office | Two-Years | From: | 02/2009 | To: | 01/2011 |
| Name | KENNETH STREIT (SECRETARY) | | | | |
| Home Address | 210 N. Hillside Terrace, Madison, WI 53705 | | | | |
| Occupation | UW Law School Professor | | | | |
| Representing | Education Representative | | | | |
| Term of Office | Two-Years | From: | 11/2009 | To: | 10/2011 |
| Name | MATTHEW C. HILL (TREASURER) | | | | |
| Home Address | 3207 Parmenter Street, Middleton, WI 53562-1670 | | | | |
| Occupation | Assistant V.P. / Commercial Lending | | | | |
| Representing | Community Representative | | | | |
| Term of Office | Two-Years | From: | 06/2010 | To: | 05/2012 |
| Name | KAREN BAILEY | | | | |
| Home Address | Sun Prairie, WI 53590 | | | | |
| Occupation | Retired | | | | |
| Representing | Volunteer Representative | | | | |
| Term of Office | Two-Years | From: | 02/2009 | To: | 01/2011 |
| Name | BEN GONRING | | | | |
| Home Address | 7018 Rockstream Drive, Madison, WI 53719 | | | | |
| Occupation | State of Wisconsin Public Defender | | | | |
| Representing | Juvenile Justice Representative | | | | |
| Term of Office | Two-Years | From: | 04/2010 | To: | 03/2012 |
| Name | DAVID S. JUGOVICH | | | | |
| Home Address | 1710 McKenna Blvd., Madison, WI 53711 | | | | |
| Occupation | Lieutenant, Madison Police Department | | | | |
| Representing | Law Enforcement Representative | | | | |
| Term of Office | Two-Years | From: | 06/2010 | To: | 05/2012 |
| Name | INGRID WEST | | | | |
| Home Address | 1053 Taylor Lane, Stoughton, WI 53589 | | | | |
| Occupation | UW Extension Regional Conservation Training Coord. | | | | |
| Representing | Education Representative | | | | |
| Term of Office | Two-Years | From: | 12/2008 | To: | 11/2010 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | KATE REILLY | | | |
| Home Address | 6021 South Highlands Avenue, Madison, WI 53705 | | | |
| Occupation | UW Environmental Resources Education Specialist | | | |
| Representing | Community Representative | | | |
| Term of Office | Two-Years | From: | 12/2009 | To: 11/2011 |
| Name | MAYRA RANGEL | | | |
| Home Address | 2941 Todd Drive, Madison, WI 53713 | | | |
| Occupation | WI Department of Agriculture Outreach Specialist | | | |
| Representing | Community Representative | | | |
| Term of Office | Two-Years | From: | 12/2008 | To: 11/2010 |
| Name | PENNY SIMMONS | | | |
| Home Address | 5101 Farwell Street, McFarland, WI 53558 | | | |
| Occupation | McFarland School District Student Services | | | |
| Representing | Education Representative | | | |
| Term of Office | Two-Years | From: | 12/2009 | To: 11/2011 |
| Name | CASEY BEHREND | | | |
| Home Address | 1955 Atwood Avenue, Madison, Wisconsin 53704-5220 | | | |
| Occupation | Executive Director | | | |
| Representing | Youth Services of Southern Wisconsin, Incorporated | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From:

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From:

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Name

Home Address

Occupation

Representing

Term of Office

From:

mm/yyyy

To:

mm/yyyy

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 51 | 100% | 12 | 100% | 227 | 100% |
| GENDER | | | | | | |
| MALE | 24 | 47% | 4 | 33% | 64 | 28% |
| FEMALE | 27 | 53% | 8 | 67% | 161 | 71% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 2 | 1% |
| TOTAL GENDER | 51 | 100% | 12 | 100% | 227 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 0 | 0% | 0 | 0% | 64 | 28% |
| 18-59 YRS | 48 | 94% | 10 | 83% | 160 | 70% |
| 60 AND OLDER | 3 | 6% | 2 | 17% | 3 | 1% |
| TOTAL AGE | 51 | 100% | 12 | 100% | 227 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 37 | 73% | 11 | 92% | 182 | 80% |
| BLACK/AFRICAN AMERICAN | 11 | 22% | 0 | 0% | 11 | 5% |
| ASIAN | 1 | 2% | 0 | 0% | 8 | 4% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 0 | 0% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 0 | 0% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 2 | 4% | 1 | 8% | 26 | 11% |
| TOTAL RACE | 51 | 100% | 12 | 100% | 227 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 2 | 4% | 1 | 8% | 11 | 5% |
| NOT HISPANIC OR LATINO | 49 | 96% | 11 | 92% | 216 | 95% |
| TOTAL ETHNICITY | 51 | 100% | 12 | 100% | 227 | 100% |
| PERSONS WITH DISABILITIES | 1 | 2% | 0 | 0% | 7 | 3% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|--|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,207,320 | 1,212,579 | 1,219,251 |
| Taxes | 92,865 | 93,673 | 105,478 |
| Benefits | 275,786 | 181,078 | 181,235 |
| SUBTOTAL A. | 1,575,970 | 1,487,330 | 1,505,964 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 204,393 | 231,705 | 231,487 |
| SUBTOTAL B. | 204,393 | 231,705 | 231,487 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 184,768 | 192,553 | 192,423 |
| Mortgage (P&I) / Depreciation / Taxes | 0 | 0 | 0 |
| SUBTOTAL C. | 184,768 | 192,553 | 192,423 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 0 | 0 | 0 |
| Subcontracts, etc. | 0 | 0 | 0 |
| Affiliation Dues | 0 | 0 | 0 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: Dues, Memberships, Subscriptions, Board Develop | 7,687 | 10,128 | 10,520 |
| SUBTOTAL D. | 7,687 | 10,128 | 10,520 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 7,687 | 10,128 | 10,520 |
| TOTAL OPERATING EXPENSES | 1,972,817 | 1,921,716 | 1,940,394 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

3.2%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

Turnover did not exceed 20% in any category.

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|---------------------------------------|-------|-----------|----------|-----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| Executive Director | 1.00 | 97,854 | 1.00 | 97,854 | 0.00 | 0.02 | 0.00 | 0.00 |
| Program Director | 1.00 | 69,248 | 1.00 | 70,223 | 0.00 | 0.21 | 0.02 | 0.00 |
| Development & IT Director | 1.00 | 55,979 | 1.00 | 56,322 | 0.00 | 0.00 | 0.00 | 0.00 |
| Director of Finance | 1.00 | 50,319 | 1.00 | 50,490 | 0.00 | 0.00 | 0.00 | 0.00 |
| Program Coordinator | 5.58 | 255,895 | 5.58 | 258,477 | 0.00 | 0.00 | 0.00 | 0.05 |
| Program & Clinical Coordinator | 1.00 | 42,530 | 1.00 | 43,131 | 0.00 | 0.95 | 0.03 | 0.00 |
| Clinical Supervisor | 0.38 | 18,264 | 0.38 | 18,264 | 0.00 | 0.38 | 0.00 | 0.00 |
| Youth Counselor | 2.43 | 73,174 | 2.43 | 74,004 | 0.00 | 1.93 | 0.00 | 0.00 |
| Supervision Counselor | 6.00 | 180,157 | 6.00 | 181,650 | 0.00 | 0.00 | 0.00 | 0.00 |
| Youth Restitution Counselor | 3.00 | 96,775 | 3.00 | 97,758 | 0.00 | 0.00 | 0.00 | 0.00 |
| Youth Group Specialist | 0.80 | 27,038 | 0.80 | 27,164 | 0.00 | 0.00 | 0.80 | 0.00 |
| Volunteer Coordinator | 1.00 | 39,075 | 1.00 | 39,387 | 0.00 | 1.00 | 0.00 | 0.00 |
| Office Coordinator/Program Specialist | 0.60 | 16,030 | 0.60 | 16,030 | 0.00 | 0.00 | 0.00 | 0.00 |
| Street Outreach Specialist | 1.70 | 47,269 | 1.70 | 47,521 | 0.00 | 0.00 | 0.00 | 0.00 |
| Cleaning Staff | 0.23 | 10,462 | 0.23 | 10,462 | 0.00 | 0.00 | 0.00 | 0.00 |
| Americorps Worker * | 1.60 | 3,516 | 1.60 | 3,516 | 0.00 | 0.80 | 0.00 | 0.00 |
| Parent Advocate | 1.00 | 31,296 | 1.00 | 31,392 | 0.00 | 0.00 | 0.00 | 0.00 |
| Youth Advocate | 1.18 | 29,613 | 1.18 | 29,613 | 0.00 | 0.00 | 0.00 | 0.00 |
| Work Crew Supervisor-YRP | 0.47 | 12,860 | 0.47 | 12,860 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 30.96 | 1,157,352 | 30.96 | 1,166,120 | | 5.29 | 0.85 | 0.05 |

| | |
|-------------------------------|------------------|
| TOTAL PERSONNEL COSTS: | 1,204,189 |
|-------------------------------|------------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--|--------------|-------------|-------------|-------------------|--|-------|-------|--------|
| Seasonal/Project Employee ONLY | | | | | | # HRS | # HRS | # HRS |
| Work Crew Supervisor-Madison Street Team | 10 | 800 | 11.94 | 9,552 | | 0.00 | 0.00 | 0.00 |
| Work Crew Supervisor-Allied Bike Path | 26 | 156 | 11.66 | 1,819 | | 0.00 | 0.00 | 156.00 |
| Work Crew Supervisor-Southwest Bike Path | 10 | 60 | 11.66 | 700 | | 0.00 | 0.00 | 0.00 |
| Late Night On Call Worker | 52 | 1,020 | 12.75 | 13,000 | | 0.00 | 0.00 | 0.00 |
| Supervision Curfew Calls | 52 | 1,020 | 12.75 | 13,000 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 150 | 3,055 | | 38,070 | | 0.00 | 0.00 | 156.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

Youth Services of Southern Wisconsin, Incorporated

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 982,893 | 759,487 | 119,321 | 98,725 | 5,360 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 15,544 | 14,715 | 223 | 464 | 142 |
| UNITED WAY DESIG | 13,000 | 10,056 | 1,570 | 1,305 | 69 |
| OTHER GOVT | 130,200 | 112,880 | 8,105 | 9,202 | 13 |
| FUNDRAISING DONATIONS | 158,300 | 134,742 | 12,476 | 10,168 | 914 |
| USER FEES | 73,254 | 56,626 | 8,870 | 7,360 | 398 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,373,191 | 1,088,506 | 150,565 | 127,224 | 6,896 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 973,373 | 755,011 | 116,658 | 96,466 | 5,238 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 14,187 | 14,013 | 48 | 28 | 98 |
| UNITED WAY DESIG | 12,886 | 10,001 | 1,539 | 1,278 | 68 |
| OTHER GOVT* | 139,875 | 110,802 | 15,508 | 12,796 | 769 |
| FUNDRAISING DONATIONS | 168,545 | 134,075 | 17,179 | 16,378 | 913 |
| USER FEES | 73,333 | 56,290 | 8,684 | 7,565 | 794 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,382,199 | 1,080,192 | 159,616 | 134,511 | 7,880 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|--------------------------|---------|-------|
| Federal | 100,000 | |
| State | 15,875 | |
| Madison Streets Division | 24,000 | |
| | 0 | |
| | 0 | |
| TOTAL | 139,875 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

1. AGENCY CONTACT INFORMATION

| | | | |
|-------------------|---|--|--|
| Organization | YWCA Madison | | |
| Mailing Address | 101 E. Mifflin Street, Suite 100; Madison, WI 53703 | | |
| Telephone | 608-257-1436 | | |
| FAX | 608-257-1439 | | |
| Admin Contact | Debra Schwabe, Development Director | | |
| Financial Contact | LuAnn Quella, Chief Financial Officer | | |
| Website | www.ywcamadison.org | | |
| Email Address | dschwabe@ywcamadison.org | | |
| Legal Status | Private: Non-Profit | | |
| Federal EIN: | 39-0806303 | | |
| State CN: | 0 | | |
| DUNS # | 168504199 | | |

2. CONTACT INFORMATION

| | | | |
|---|---|-----------------|-----------------------------------|
| A | Second Chance Tenant & Financial Education/SKILLS | | |
| | Contact: Gayle Ihlenfeld | Phone: 257-1436 | Email: gihlenfeld@ywcamadison.org |
| B | Third Street Family Resource Program | | |
| | Contact: Nancy Wrenn Bauch | Phone: 257-1436 | Email: nwbauach@ywcamadison.org |
| C | YW Transit Day Program | | |
| | Contact: Julie Larson | Phone: 257-1436 | Email: jlarson@ywcamadison.org |
| D | YW Transit Night Program | | |
| | Contact: Julie Larson | Phone: 257-1436 | Email: jlarson@ywcamadison.org |
| E | Comprehensive Employment Services | | |
| | Contact: Julie Larson | Phone: 257-1436 | Email: jlarson@ywcamadison.org |
| F | 0 | | |
| | Contact: | Phone: | Email: |
| G | 0 | | |
| | Contact: | Phone: | Email: |
| H | 0 | | |
| | Contact: | Phone: | Email: |
| I | 0 | | |
| | Contact: | Phone: | Email: |
| J | Girls Inc. Westside | | |
| | Contact: Martha Lemnus | Phone: 257-1436 | Email: mlemnus@ywcamadison.org |
| K | Girls Inc. | | |
| | Contact: Martha Lemnus | Phone: 257-1436 | Email: mlemnus@ywcamadison.org |
| L | Driver's License Recovery | | |
| | Contact: Julie Larson | Phone: 257-1436 | Email: jlarson@ywcamadison.org |

3. AGENCY REVENUE DETAILED BY PROGRAM

| REVENUE SOURCE | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED | 2011 PROPOSED PROGRAMS | | | |
|-----------------------|----------------|----------------|------------------|------------------------|---------|---------|---------|
| | | | | A | B | C | D |
| DANE CO HUMAN SVCS | 173,918 | 170,738 | 170,738 | 0 | 0 | 0 | 5,194 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 147,352 | 147,352 | 195,000 | 0 | 31,500 | 20,250 | 78,500 |
| MADISON-CDBG | 20,600 | 20,600 | 24,000 | 24,000 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 816,942 | 709,082 | 709,142 | 33,000 | 15,466 | 0 | 37,100 |
| UNITED WAY DESIG | 22,093 | 25,000 | 24,000 | 0 | 15,000 | 0 | 0 |
| OTHER GOVT | 1,194,975 | 1,252,977 | 1,102,003 | 31,111 | 0 | 212,283 | 36,017 |
| FUNDRAISING DONATIONS | 1,038,283 | 635,574 | 807,302 | 30,941 | 68,437 | 0 | 0 |
| USER FEES | 506,511 | 48,500 | 177,000 | 0 | 0 | 22,000 | 22,000 |
| OTHER | 1,777,426 | 0 | 23,116 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 5,698,100 | 3,009,823 | 3,232,301 | 119,052 | 130,403 | 254,533 | 178,811 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|---|---|---|---|--------|---------|
| | E | F | G | H | I | J | K |
| DANE CO HUMAN SVCS | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MADISON-COMM SVCS | 20,000 | 0 | 0 | 0 | 0 | 12,375 | 12,375 |
| MADISON-CDBG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 68,200 | 0 | 0 | 0 | 0 | 0 | 48,500 |
| UNITED WAY DESIG | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER GOVT | 22,375 | 0 | 0 | 0 | 0 | 26,000 | 44,122 |
| FUNDRAISING DONATIONS | 26,500 | 0 | 0 | 0 | 0 | 10,950 | 75,908 |
| USER FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 137,075 | 0 | 0 | 0 | 0 | 49,325 | 180,905 |

| REVENUE SOURCE | 2011 PROPOSED PROGRAMS CONT. | | | | | | |
|-----------------------|------------------------------|--|--|--|--|--|-----------|
| | L | | | | | | Non-City |
| DANE CO HUMAN SVCS | 0 | | | | | | 165,544 |
| DANE CO CDBG | 0 | | | | | | 0 |
| MADISON-COMM SVCS | 20,000 | | | | | | 0 |
| MADISON-CDBG | 0 | | | | | | 0 |
| UNITED WAY ALLOC | 0 | | | | | | 506,876 |
| UNITED WAY DESIG | 0 | | | | | | 9,000 |
| OTHER GOVT | 0 | | | | | | 730,095 |
| FUNDRAISING DONATIONS | 0 | | | | | | 594,566 |
| USER FEES | 0 | | | | | | 133,000 |
| OTHER | 23,116 | | | | | | 0 |
| TOTAL REVENUE | 43,116 | | | | | | 2,139,081 |

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

The YWCA Madison, a nonprofit membership organization founded in 1909, has a mission of eliminating of racism & empowering of women. The YWCA provides leadership in our community, nation and world in the struggle for peace, justice, freedom and dignity for all people. The YWCA Madison is committed to providing safe, affordable housing for low-income individuals, emergency shelter for homeless families, Racial Justice programming, education and training to ensure economic security, safe transportation solutions, and enrichment programs for girls to grow healthy, strong, and confident.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

The YWCA Madison has been in continuous operation since 1909. The YWCA Madison is the largest provider of affordable housing for low-income women in Dane County. We are one of the oldest providers of emergency shelter for homeless families in Dane County. We have provided comprehensive employment and training programs designed for low-income women and minorities for the last decade. Our program staff are highly trained and participate in on-going staff development training. Staff attend relevant trainings to assure best practices and updated information. Our board of directors are recognized leaders from the community and provide leadership and oversight for the YWCA. Eileen Mershart, YWCA CEO, currently leads the organization and has a master's degree in social work and more than 30 years' experience in academia, government and the nonprofit sector. She has extensive experience in administration and fiscal oversight, program and policy development and fundraising and grants management. Previously, she served as Deputy Secretary of the Wisconsin Department of Revenue, Executive Director of the Wisconsin Women's Council and the National Association of Social Workers-Wisconsin Chapter. Board Members are recruited by a committee consisting of two board members and several community members to ensure diversity in professional and racial backgrounds. Board members may serve up to 2-three year terms. A strategic plan is created by Board and staff every 3-5 years reflecting program goals and is reviewed twice a year to assure ongoing quality of programming. This strategic planning process has allowed the YWCA to identify the needs of the Madison Community and develop new programs to address those needs. The strength of the YWCA Madison is further bolstered through its membership in the YWCA of the USA. Membership in the YWCA of the USA provides access to hallmark programming best practices, a network of other YWCA and support staff through the regional associations within the national organization. Locally, the YWCA Madison provides service in conjunction with other area non-profits to increase efficiencies in programming and to reduce duplication of services. The YWCA Madison holds membership in the consortium of local housing providers, the mental health consortium, participates in employment and training councils such as the Allied Drive Partnership and EmployAlliance, and provides teen programs in conjunction with local community centers. The YWCA Madison provides services in a culturally competent manner and has the unique distinction of being a leader in the area of providing racial justice workshops. Staff attend YWCA racial justice workshops on a regular basis as well as other trainings offered in the community in the area of cultural competency. Current services at the YWCA are built on a long tradition of supporting the Madison Community. The YWCA began providing housing services over 100 years ago. In the beginning, there were two types of housing: rooms rented by the month and an affordable hotel for women needing a very temporary place to stay. Today, the YWCA provides emergency shelter, affordable housing for low-income single women and a program based housing program for single mothers with young children, three Housing First programs in the community that move families out of shelter and support them with case management and tenant education programming. To help individuals achieve self-sufficiency, the YWCA offers employment and training programs to address the underlying causes of poverty, such as unemployment and underemployment by providing education and training to individuals who encounter barriers to finding family supporting jobs. Since the YWCA began re-focusing energies on employment issues in 1996, the YWCA Madison has seen extraordinary growth in employment and training programs. YWCA Madison employment programs began by focusing on the Certified Nursing Assistant program and expanded to train women and people of color in the highway construction industry, provide job counselors and employment workshops. In 2004, programming was expanded further with a pre-apprenticeship program that prepares people for apprentice exams. Later, job readiness courses were added and transportation services to help individuals get to/from work. The YWCA Madison has long been dedicated to education and empowerment of young women. As early as 1910, the organization fulfilled this mission through Girl Reserves. In 1935 the program had transitioned to Y-Teens. Today, that tradition is kept alive through full membership in Girls Inc., a nationally recognized organization that serves girls from 9-18 and inspires them to be strong, smart and bold. Membership in Girls Inc. of the USA provides numerous resources, curriculums and best practices models to ensure the needs of girls are met.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?

10

How many Board meetings has your governing body or Board of Directors scheduled for 2010?

10

How many Board seats are indicated in your agency by-laws?

15-20

Please list your current Board of Directors or your agency's governing body.

| | | | | | |
|----------------|--|-------|---------|-----|---------|
| Name | Lysa Thoeny - Chair | | | | |
| Home Address | Lodi, WI | | | | |
| Occupation | Accountant | | | | |
| Representing | Community | | | | |
| Term of Office | 1st Term | From: | 09/2007 | To: | 08/2013 |
| Name | Ann Dingman - Vice-Chair | | | | |
| Home Address | Madison, WI | | | | |
| Occupation | Fundraiser | | | | |
| Representing | Community | | | | |
| Term of Office | 2nd Term | From: | 09/2004 | To: | 08/2010 |
| Name | Sarah Zylstra - Secretary | | | | |
| Home Address | Verona, WI | | | | |
| Occupation | Attorney | | | | |
| Representing | Community | | | | |
| Term of Office | 2nd Term | From: | 09/2004 | To: | 08/2010 |
| Name | Janice Muller - Treasurer | | | | |
| Home Address | Madison, WI | | | | |
| Occupation | Auditor | | | | |
| Representing | Community | | | | |
| Term of Office | 1st Term | From: | 09/2007 | To: | 08/2013 |
| Name | Therese Gulbransen - Immediate Past Chair | | | | |
| Home Address | Fitchburg, WI | | | | |
| Occupation | Commercial Printer Executive | | | | |
| Representing | Community | | | | |
| Term of Office | 2nd Term | From: | 09/2004 | To: | 08/2010 |
| Name | Preeti Pachaury - Member-at-large | | | | |
| Home Address | Madison, WI | | | | |
| Occupation | Diversity Manager | | | | |
| Representing | Community | | | | |
| Term of Office | 1st Term | From: | 09/2007 | To: | 08/2013 |
| Name | Gina Carter | | | | |
| Home Address | Madison, WI | | | | |
| Occupation | Attorney | | | | |
| Representing | Community | | | | |
| Term of Office | 1st Term | From: | 08/2008 | To: | 08/2014 |
| Name | Kathy Cramer Walsh | | | | |
| Home Address | Madison, WI | | | | |
| Occupation | Professor | | | | |
| Representing | Community | | | | |
| Term of Office | 1st Term | From: | 09/2009 | To: | 08/2015 |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|-----------------------|-------|---------|-------------|
| Name | Courtney DeMoe | | | |
| Home Address | Waunakee, WI | | | |
| Occupation | Insurance Sales | | | |
| Representing | Community | | | |
| Term of Office | 1st Term | From: | 09/2009 | To: 08/2015 |
| Name | Jan Dowden | | | |
| Home Address | Madison, WI | | | |
| Occupation | Community Volunteer | | | |
| Representing | Community | | | |
| Term of Office | 1st Term | From: | 09/2008 | To: 08/2014 |
| Name | Mary Lynch | | | |
| Home Address | Madison, WI | | | |
| Occupation | Community Volunteer | | | |
| Representing | Community | | | |
| Term of Office | 2nd Term | From: | 09/2004 | To: 08/2010 |
| Name | Sarah O'Brien | | | |
| Home Address | Madison, WI | | | |
| Occupation | Judge | | | |
| Representing | Community | | | |
| Term of Office | 2nd Term | From: | 09/2005 | To: 08/2011 |
| Name | Pam Pfeffer | | | |
| Home Address | Fitchburg, WI | | | |
| Occupation | Attorney | | | |
| Representing | Community | | | |
| Term of Office | 1st Term | From: | 09/2009 | To: 08/2015 |
| Name | John Raihala | | | |
| Home Address | Madison, WI | | | |
| Occupation | Attorney | | | |
| Representing | Community | | | |
| Term of Office | 1st Term | From: | 09/2008 | To: 09/2014 |
| Name | Jane Tereba | | | |
| Home Address | Madison, WI | | | |
| Occupation | Accountant | | | |
| Representing | Community | | | |
| Term of Office | 2nd Term | From: | 09/2005 | To: 08/2011 |
| Name | Ann Tieman | | | |
| Home Address | Monona, WI | | | |
| Occupation | Banker | | | |
| Representing | Community | | | |
| Term of Office | 1st Term | From: | 09/2007 | To: 08/2013 |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

AGENCY GOVERNING BODY cont.

| | | | | |
|----------------|--|-------|---------|-------------|
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |
| Name | | | | |
| Home Address | | | | |
| Occupation | | | | |
| Representing | | | | |
| Term of Office | | From: | mm/yyyy | To: mm/yyyy |

7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

| DESCRIPTOR | STAFF | | BOARD | | VOLUNTEER | |
|--|--------|---------|--------|---------|-----------|---------|
| | Number | Percent | Number | Percent | Number | Percent |
| TOTAL | 58 | 100% | 16 | 100% | 778 | 100% |
| GENDER | | | | | | |
| MALE | 13 | 22% | 1 | 6% | 62 | 8% |
| FEMALE | 45 | 78% | 15 | 94% | 716 | 92% |
| UNKNOWN/OTHER | 0 | 0% | 0 | 0% | 0 | 0% |
| TOTAL GENDER | 58 | 100% | 16 | 100% | 778 | 100% |
| AGE | | | | | | |
| LESS THAN 18 YRS | 54 | 93% | 15 | 94% | 102 | 13% |
| 18-59 YRS | 4 | 7% | 1 | 6% | 591 | 76% |
| 60 AND OLDER | 0 | 0% | 0 | 0% | 85 | 11% |
| TOTAL AGE | 58 | 100% | 16 | 100% | 778 | 100% |
| RACE* | | | | | | 0 |
| WHITE/CAUCASIAN | 37 | 64% | 14 | 88% | 541 | 70% |
| BLACK/AFRICAN AMERICAN | 19 | 33% | 1 | 6% | 179 | 23% |
| ASIAN | 1 | 2% | 1 | 6% | 23 | 3% |
| AMERICAN INDIAN/ALASKAN NATIVE | 0 | 0% | 0 | 0% | 4 | 1% |
| NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER | 0 | 0% | 0 | 0% | 0 | 0% |
| MULTI-RACIAL: | 0 | 0% | 0 | 0% | 31 | 4% |
| Black/AA & White/Caucasian | 0 | 0% | 0 | 0% | 23 | 74% |
| Asian & White/Caucasian | 0 | 0% | 0 | 0% | 8 | 26% |
| Am Indian/Alaskan Native & White/Caucasian | 0 | 0% | 0 | 0% | 0 | 0% |
| Am Indian/Alaskan Native & Black/AA | 0 | 0% | 0 | 0% | 0 | 0% |
| BALANCE/OTHER | 1 | 2% | 0 | 0% | 0 | 0% |
| TOTAL RACE | 58 | 100% | 16 | 100% | 778 | 100% |
| ETHNICITY | | | | | | |
| HISPANIC OR LATINO | 0 | 0% | 0 | 0% | 47 | 6% |
| NOT HISPANIC OR LATINO | 58 | 100% | 16 | 100% | 731 | 94% |
| TOTAL ETHNICITY | 58 | 100% | 16 | 100% | 778 | 100% |
| PERSONS WITH DISABILITIES | 1 | 2% | 0 | 0% | 47 | 6% |

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

| Account Description | 2009 ACTUAL | 2010 BUDGET | 2011 PROPOSED |
|---|------------------|------------------|------------------|
| A. PERSONNEL | | | |
| Salary | 1,457,056 | 1,319,748 | 1,472,001 |
| Taxes | 118,501 | 103,377 | 115,257 |
| Benefits | 335,923 | 297,309 | 355,654 |
| SUBTOTAL A. | 1,911,480 | 1,720,434 | 1,942,912 |
| | | | |
| B. OPERATING | | | |
| All "Operating" Costs | 963,594 | 883,550 | 877,180 |
| SUBTOTAL B. | 963,594 | 883,550 | 877,180 |
| | | | |
| C. SPACE | | | |
| Rent/Utilities/Maintenance | 228,598 | 156,940 | 160,695 |
| Mortgage (P&I) / Depreciation / Taxes | 231,942 | 51,810 | 54,425 |
| SUBTOTAL C. | 460,540 | 208,750 | 215,120 |
| | | | |
| D. SPECIAL COSTS | | | |
| Assistance to Individuals | 18,075 | 16,700 | 14,500 |
| Subcontracts, etc. | 167,414 | 162,034 | 165,089 |
| Affiliation Dues | 18,247 | 18,355 | 17,500 |
| Capital Expenditure | 0 | 0 | 0 |
| Other: | 0 | 0 | 0 |
| SUBTOTAL D. | 203,736 | 197,089 | 197,089 |
| | | | |
| SPECIAL COSTS LESS CAPITAL EXPENDITURE | 203,736 | 197,089 | 197,089 |
| TOTAL OPERATING EXPENSES | 3,539,350 | 3,009,823 | 3,232,301 |
| E. TOTAL CAPITAL EXPENDITURES | 0 | 0 | 0 |

9. PERSONNEL DATA: List Percent of Staff Turnover

6.8%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | Hourly Wage | A | B | C |
|-------------------------|------|--------|----------|----------|-------------|-----|-----|-----|
| | Est. | Est. | Proposed | Proposed | | FTE | FTE | FTE |
| | FTE | Salary | FTE | Salary | | | | |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| SEE SEPARATE SCHEDULE | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0 | 0.0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 |
| TOTAL | 0.0 | 0 | 0.0 | 0 | | 0.0 | 0.0 | 0.0 |

| | |
|------------------------|---|
| TOTAL PERSONNEL COSTS: | 0 |
|------------------------|---|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]

ORGANIZATION:

YWCA Madison

PROGRAM BUDGET

1. 2010 BUDGETED

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 165,544 | 114,346 | 12,734 | 38,164 | 300 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 519,066 | 259,947 | 238,319 | 5,800 | 15,000 |
| UNITED WAY DESIG | 10,000 | 10,000 | 0 | 0 | 0 |
| OTHER GOVT | 788,965 | 402,690 | 343,700 | 42,575 | 0 |
| FUNDRAISING DONATIONS | 441,927 | 216,612 | 82,160 | 69,296 | 73,859 |
| USER FEES | 0 | 0 | 0 | 0 | 0 |
| OTHER | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 1,925,502 | 1,003,595 | 676,913 | 155,835 | 89,159 |

2. 2011 PROPOSED BUDGET

| REVENUE SOURCE | SOURCE TOTAL | ACCOUNT CATEGORY | | | |
|-----------------------|-----------------|------------------|-----------|---------|------------------|
| | | PERSONNEL | OPERATING | SPACE | SPECIAL COSTS |
| DANE CO HUMAN SVCS | 165,544 | 114,694 | 12,700 | 38,150 | 0 |
| DANE CO CDBG | 0 | 0 | 0 | 0 | 0 |
| UNITED WAY ALLOC | 506,876 | 251,876 | 240,000 | 15,000 | 0 |
| UNITED WAY DESIG | 9,000 | 9,000 | 0 | 0 | 0 |
| OTHER GOVT* | 730,095 | 342,095 | 325,000 | 63,000 | 0 |
| FUNDRAISING DONATIONS | 594,566 | 426,352 | 13,505 | 38,550 | 116,159 |
| USER FEES | 133,000 | 50,000 | 78,000 | 5,000 | 0 |
| OTHER** | 0 | 0 | 0 | 0 | 0 |
| TOTAL REVENUE | 2,139,081 | 1,194,017 | 669,205 | 159,700 | 116,159 |

*OTHER GOVT 2011

| Source | Amount | Terms |
|------------------------|---------|--|
| Federal appropriations | 190,000 | ends 12/31/11; FY 11 request pending |
| HUD | 375,095 | ends 7/31/11 |
| State grants | 165,000 | grants funded for training and shelter programs; end by 12/31/11 |
| | 0 | |
| | 0 | |
| TOTAL | 730,095 | |

**OTHER 2011

| Source | Amount | Terms |
|--------|--------|-------|
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| | 0 | |
| TOTAL | 0 | |

10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

| Staff Position/Category | 2010 | | 2011 | | | | | |
|--------------------------|-------|-----------|----------|-----------|----------------|------|------|------|
| | Est. | Est. | Proposed | Proposed | Hourly Wage | A | B | C |
| | FTE | Salary | FTE | Salary | | FTE | FTE | FTE |
| CEO | 1.00 | 91,333 | 1.00 | 94,703 | 45.53 | 0.02 | 0.05 | 0.03 |
| Agency Directors | 6.40 | 331,859 | 6.10 | 367,815 | 25.63 | 0.10 | 0.12 | 0.07 |
| Program Coordinators | 12.13 | 389,443 | 14.50 | 520,088 | 17.24 | 1.40 | 1.75 | 0.20 |
| Counselor | 1.00 | 38,188 | 1.00 | 39,344 | 18.92 | 0.00 | 0.00 | 0.00 |
| Case Manager | 2.00 | 76,376 | 2.00 | 78,667 | 18.91 | 0.00 | 0.00 | 0.00 |
| Childcare Worker | 0.07 | 1,600 | 0.07 | 1,648 | 11.32 | 0.07 | 0.00 | 0.00 |
| Compliance Specialist | 0.25 | 7,800 | 1.00 | 32,136 | 15.45 | 0.00 | 0.00 | 0.00 |
| Administrative Assistant | 0.50 | 13,926 | 0.50 | 14,344 | 13.79 | 0.00 | 0.00 | 0.00 |
| Accounting Assistant | 0.50 | 15,600 | 0.62 | 19,924 | 15.45 | 0.02 | 0.02 | 0.02 |
| Program Assistant | 1.00 | 25,480 | 1.00 | 26,244 | 12.62 | 0.00 | 0.00 | 0.00 |
| Driver | 5.25 | 128,069 | 4.20 | 105,529 | 12.08 | 0.00 | 0.00 | 0.45 |
| Security | 1.89 | 56,605 | 1.89 | 57,500 | 14.63 | 0.00 | 0.00 | 0.00 |
| Front Desk Staff | 2.75 | 61,517 | 2.75 | 64,650 | 11.30 | 0.00 | 0.00 | 0.00 |
| Receptionist | 1.00 | 27,643 | 1.00 | 28,472 | 13.69 | 0.00 | 0.00 | 0.00 |
| Mainteance Technician | 1.00 | 30,826 | 0.21 | 6,667 | 15.26 | 0.00 | 0.00 | 0.00 |
| Housekeeper | 1.00 | 23,483 | 0.59 | 14,270 | 11.63 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0 | 0.00 | 0 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 37.74 | 1,319,748 | 38.43 | 1,472,001 | | 1.61 | 1.94 | 0.77 |

| | |
|-------------------------------|------------------|
| TOTAL PERSONNEL COSTS: | 1,472,001 |
|-------------------------------|------------------|

| | Nbr of Weeks | Total Hours | Hourly Wage | Seasonal Earnings | | A | B | C |
|--------------------------------|--------------|-------------|-------------|-------------------|--|-------|-------|-------|
| Seasonal/Project Employee ONLY | Weeks | Hours | Wage | Earnings | | # HRS | # HRS | # HRS |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| | 0 | 0 | 0.00 | 0 | | 0.00 | 0.00 | 0.00 |
| TOTAL | 0 | 0 | | 0 | | 0.00 | 0.00 | 0.00 |

2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM

[illegible][illegible]