# 2023 MID YEAR BUDGET OUTLOOK

PRESENTATION TO THE FINANCE COMMITTEE

JULY 31, 2023



### AGENDA

- General and Library Fund
  - 2023 Projections
  - Agency Highlights
- Enterprise Agencies
  - Agency Highlights
- Review of the Midyear Appropriation

# 2023 PROJECTION: GENERAL FUND ONLY

|                              | 2               |                 |                     |  |
|------------------------------|-----------------|-----------------|---------------------|--|
|                              | Adopted Budget  | Revised Budget  | Mid Year Projection | Difference<br>(mid year proj. – revised) |
| General Fund Revenue         | (\$108,650,580) | (\$108,650,580) | (\$109,182,926)     | (\$532 <i>,</i> 346)                     |
| Property Taxes               | (\$253,908,524) | (\$253,908,524) | (\$253,908,524)     | 0  |
| Total Revenues               | (\$362,559,104) | (\$362,559,104) | (\$363,091,450)     | (\$532,346)                              |
| Agency Revenues              | (\$10,282,229)  | (\$10,339,229)  | (\$10,128,139)      | \$211,089                                |
| Expenditures                 | \$372,841,332   | \$373,171,321   | \$362,553,426       | (\$10,617,895)                           |
| Total Expenses               | \$362,559,104   | \$362,832,093   | \$352,425,287       | (\$10,406,806)                           |
| Projected (Surplus )/ Defici | it              | (\$10,666,163)  |                     |  |

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Note: Total expenses \$10.4m lower than budgeted. Approximately half of this amount is contingent reserve (\$1.9m) and compensated absence escrow (\$4.0m), which are centrally budgeted and projected at \$0. The year end appropriation will reallocate funds once needs are known.

### HIGHLIGHTS: GENERAL FUND REVENUES

- Total General Fund revenues are projecting \$0.5m above budget.
- The largest increase is from interest revenues which are projected to be \$1.4m above budget.
- Ambulance conveyance fees are estimated at \$11.4m or \$0.3m below budget.
- Building permit revenues are estimated at \$5.9m or \$0.3m below budget.

# HIGHLIGHTS: GENERAL FUND EXPENSES

- Most agencies are projecting a surplus due to salary savings from turnover and vacancies.
- Note on agency personnel budgets:
  - Agency personnel budgets are built on a projection that estimates the cost of salaries & benefits based on authorized positions. The projection includes a flat percentage increase for step and longevity increases (1%) and 'salary savings' (2%) for turnover and vacancies.
  - Actual expenses may vary from the budget, depending on the step and longevity schedule for individual employees, turnover rates, etc.
  - Agencies that are fully staffed with minimal turnover may show a budget deficit; these deficits are a result of how the City budgets for positions, not caused by overspending by the agency.
- Projections do not account for mid-year GME catch up increases

### Summary Table by Agency: Administration & General Government

General Fund Only

| Agency          | Adopted<br>Budget | Revised<br>Budget | Mid Year<br>Projection | Difference | Comments  |
|-----------------|-------------------|-------------------|------------------------|------------|---|
| Assessor        | \$3,079,070       | \$3,141,570       | \$3,079,007            | \$62,563   | Projected surplus due to salary savings   |
| Attorney        | \$3,209,248       | \$3,209,303       | \$3,240,426            | (\$31,122) | Projected deficit due to compensated absence escrow                                       |
| Civil Rights    | \$2,399,743       | \$2,399,743       | \$2,166,025            | \$233,719  | Projected surplus due to salary savings   |
| Clerk           | \$2,279,693       | \$2,279,693       | \$2,272,081            | \$7,612    | Projected surplus due to salary savings   |
| Common Council  | \$1,196,631       | \$1,196,631       | \$933,680              | \$262,951  | Projected surplus due to failure of the passage of alder pay increases and salary savings |
| EAP             | \$479,113         | \$479,113         | \$564,483              | (\$85,370) | Projected deficit due to compensated absences   |
| Finance         | \$4,645,472       | \$4,692,039       | \$4,182,186            | \$509,853  | Projected surplus due to salary savings   |
| HR              | \$2,081,158       | \$2,091,887       | \$1,785,920            | \$378,966  | Projected surplus due to salary savings   |
| IT              | \$9,569,373       | \$9,569,373       | \$9,308,362            | \$261,011  | Projected surplus due to salary savings   |
| Mayor           | \$1,259,001       | \$1,259,001       | \$1,318,892            | (\$59,891) | Projected deficit due to double-fill of deputy mayor position                             |
| Municipal Court | \$261,925         | \$261,925         | \$297,869              | (\$35,944) | Projected deficit due to timing of revenue posting  |

### Summary Table by Agency: Planning & Development

General Fund Only

| Agency              | Adopted<br>Budget | Revised<br>Budget | Mid Year<br>Projection | Difference | Comments   |
|---------------------|-------------------|-------------------|------------------------|------------|--|
| Building Inspection | \$5,116,290       | \$5,116,290       | \$4,787,509            | \$328,781  | Projected surplus due to salary savings and lower than budgeted supply and purchased service costs |
| CDD                 | \$18,850,950      | \$18,854,950      | \$18,657,236           | \$197,714  | Projected surplus due to salary savings and other adjustments in agency revenues and expenses      |
| EDD                 | \$2,324,802       | \$2,324,802       | \$1,954,467            | \$370,335  | Projected surplus due to salary savings  |
| PCED – OD           | \$620,344         | \$624,965         | \$620,298              | \$4,667    | Projected surplus due to salary savings  |
| Planning            | \$3,562,032       | \$3,626,897       | \$3,503,214            | \$123,683  | Projected surplus due to salary savings and lower than budgeted purchased service costs            |

### Summary Table by Agency: Public Facilities

Library Fund Only

| Agency  | Adopted<br>Budget | Revised<br>Budget | Year End<br>Projection | Difference | Comment                                 |
|---------|-------------------|-------------------|------------------------|------------|---|
| Library | \$19,770,825      | \$19,828,025      | \$19,310,061           | \$517,964  | Projected surplus due to salary savings |

### Summary Table by Agency: Public Works

General Fund Only

| Agency      | Adopted<br>Budget | Revised<br>Budget | Year End<br>Projection | Difference | Comments  |
|-------------|-------------------|-------------------|------------------------|------------|---|
| Engineering | \$5,066,401       | \$5,066,401       | \$4,729,524            | \$336,877  | Projected surplus due to salary savings   |
| Streets     | \$26,734,510      | \$26,954,511      | \$26,245,357           | \$559,154  | Projected surplus due to salary savings and<br>underspending in snow removal supplies based on<br>first half of year  |
| Parks       | \$16,007,257      | \$15,787,346      | \$15,159,493           | \$627,853  | Agency is projecting significant salary savings<br>(\$550k); total surplus is offset by lower than<br>anticipated agency revenues and higher than<br>budgeted purchased service costs |

### **Summary Table by Agency: Transportation**

General Fund Only

| Agency              | Adopted<br>Budget | Revised<br>Budget | Year End<br>Projection | Difference | Comments                                |
|---------------------|-------------------|-------------------|------------------------|------------|---|
| Transportation      | \$568,320         | \$568,320         | \$303,551              | \$264,769  | Projected surplus due to salary savings |
| Traffic Engineering | \$8,671,580       | \$8,671,580       | \$8,260,780            | \$410,800  | Projected surplus due to salary savings |

### Summary Table by Agency: Public Safety

| Agency                 | Adopted<br>Budget | Revised<br>Budget | Year End<br>Projection | Difference | Comments  |
|------------------------|-------------------|-------------------|------------------------|------------|---|
| Fire                   | \$68,098,376      | \$68,200,476      | \$68,187,926           | \$12,549   | <ul> <li>Fire is projected to be at budget.</li> <li>Permanent salaries are anticipated to be under<br/>budget \$2.5 million.</li> <li>Overtime is anticipated to be over budget \$1.4<br/>million primarily due to minimum staffing.</li> <li>The current level of absences has been<br/>running 10 per day.</li> <li>Retiree sick leave payouts are anticipated to be<br/>\$976,000.</li> </ul> |
| Police                 | \$86,917,117      | \$87,438,732      | \$86,765,074           | \$673,658  | <ul> <li>Police is projected to be under budget<br/>approximately \$674,000.</li> <li>Permanent salaries are anticipated to be<br/>under budget \$1.9 million.</li> <li>Overtime is projected to be over budget<br/>\$137,000.</li> <li>Retiree sick leave payouts are anticipated to<br/>be \$860,000.</li> <li>All salaries and benefits are projected under<br/>budget \$731,000.</li> </ul>   |
| Independent<br>Monitor | \$473,168         | \$473,168         | \$295,899              | \$177,269  | Projected surplus due to salary savings   |

### NON-GENERAL FUND PROJECTION HIGHLIGHTS

- Fleet Services: Projecting a \$800k surplus in supplies due to lower than budgeted fuel costs, and a \$430k deficit in purchased services primarily due to higher vehicle repair and maintenance costs.
- **Golf** : Projecting additional \$350k in revenue from fee-based services.
- Metro: Budgeted \$22.4m in federal recovery funds, projected to utilize full amount
- Parking Utility: Projecting Charge revenues to be \$1m under budget and Permit revenues \$1.4m over budget. Parking is not estimated to need \$2.6m in fund balance included in adopted budget.
- Public Health: Projecting revenues over budget by \$837k due to receipt of unbudgeted FEMA COVID vaccination funds. Personnel is
  projected to be under budget by \$2.27m; the department currently has 20 vacancies, but overtime and hourly wages are projected to
  be over budget by \$1.14m. The department anticipated needing \$1.1m from fund balance, but additional revenues and salary savings
  from vacancies should cover the deficit.
- Sewer: Projecting revenues to be \$156k higher than budget, due to rate increase
- Streets Resource Recovery Special Charge: Projecting expenses to be under budget due to salary savings and lower than budgeted expense for processing fees due to contract with Pellitteri
- Water: Projecting revenues to be \$6.27 million higher than budget, due to rate increase effective March 2023; anticipate a year-end Transfer Out to capital

# MIDYEAR RESOLUTION



### CARRYFORWARD ENCUMBRANCES

Encumbrances that are outstanding at year-end may be carried forward into the next year if contracted services span multiple years. The City centrally budgets for carryforward encumbrances and transfers funds to agencies on an as needed basis

#### General and Library Fund

- \$330,189 in carryforward encumbrances from multiple General + Library Fund
- \$233,568 budgeted in direct appropriations
- Remainder will be transferred from the general fund balance (\$39,421) and library fund balance (\$57,200)

Public Health

- \$410,266 in carryforward encumbrances
- PHMDC has sufficient fund balance to cover this expense

### TOWN OF MADISON AND OTHER UNBUDGETED EXPENSES

- City occupancy of Town Hall facility was not included in 2023 budget due to timing; need to increase budget authority for maintenance
  - Total expenses = 84,480
  - Increase ID billings and charges by same amount
  - General Fund Impact = \$41,760
- AutoCAD/ BLD shifting software licenses to capital; not included in budget
  - Total cost = \$113,827

Total Transfer out of General and Library Fund Balance: \$252,208 Remaining Expenditure Restraint Program (ERP) Capacity: \$14.3 million

# INTRA-AGENCY TRANSFERS: GENERAL & GRANT FUND

### **General Fund**

- Traffic Engineering: Transfer \$200,000 from salaries to purchased services to cover unbudgeted cost of mandated railroad study and higher than budgeted electricity costs
- Transportation: Transfer \$31,500 from salaries to supplies (\$19,500) and purchased services (\$12,000) for furniture and consulting

### **Grant Fund**

Police: Transfer of \$161,945 from state revenue to fund balance applied in the DOJ Recertification and Academy grant project. Payment was received in December 2022 instead of 2023 as anticipated.

# INTRA-AGENCY TRANSFERS: OTHER FUNDS

- CDA Housing: Increase federal revenues by \$2.2 million for Housing Assistance Payments (HAP) and increase purchased services by \$1.4m for HAP; Increase use of fund balance and purchased services by \$60,000 for the Triangle New Year Master Plan
- CDA Redevelopment: Increase use of fund balance and purchased services by \$600,000 for MRCDC building improvements
- Golf: Increase revenues from charges for service by \$350,000 (supported by trends in higher usage of fee-based services and facilities) and increase expenses for salaries (\$90,000), supplies (\$110,000) and purchased services (\$150,000)
- Fleet: Transfer \$250,000 from supplies to purchased services to cover maintenance and repair costs

# CAPITAL BUDGET TRANSFERS: PROJECTS SWAPPING GENERAL OBLIGATION PROCEEDS

In advance of the City's annual general obligation debt sale each fall, agencies are asked to review all capital projects to help ascertain the amount of borrowing proceeds needed. Through this exercise, agencies identified projects that will not spend down their full authorized budget. As a result, agencies are requesting to transfer previously authorized budget across projects.

| Agency                               | Projects receiving 2021 and 2022 GO proceeds | Projects transferring 2021 and 2022 GO proceeds to free up borrowing authority | Amount     |
|--------------------------------------|--|--|------------|
| ENGINEERING - MAJOR STREETS          | 11958 - CITY VIEW DRIVE - PHASE 2            | 12454 - HIGH POINT RD AND RAYMOND RD   | 99,847.18  |
| ENGINEERING - MAJOR STREETS          | 11958 - CITY VIEW DRIVE - PHASE 2            | 12952 - STARKWEATHER DR RECONSTRUCTION 2021                                    | 40,464.59  |
| ENGINEERING - MAJOR STREETS          | 11958 - CITY VIEW DRIVE - PHASE 2            | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 121,377.71 |
| ENGINEERING - MAJOR STREETS          | 12691 - RESURFACING 2020                     | 11128 - BLAIR ST, SOUTH  | 6,631.67   |
| ENGINEERING - MAJOR STREETS          | 12694 - ROCKSTREAM DRIVE                     | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 14,370.83  |
| ENGINEERING - MAJOR STREETS          | 12790 - FISH HATCHERY PAVEMENT REPLACEMENT   | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 2,566.91   |
| ENGINEERING - MAJOR STREETS          | 12790 - FISH HATCHERY PAVEMENT REPLACEMENT   | 14126 - RR CROSSINGS & QUIET ZONES 2023  | 26,161.34  |
| <b>ENGINEERING - FACILITIES MGMT</b> | 13138 - HORIZON LIST PLANNING 2021           | 13553 - OLBRICH CISTERN  | 3,830.91   |
| ENGINEERING - MAJOR STREETS          | 13173 - W WASHINGTON AVE RESURFACING         | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 20,819.86  |
| STORMWATER                           | 13180 - BROOKS, FAHRENBROOK, COLLEGE RESURF  | 11158 - CAP CITY TRAIL BUCKEYE EXT SEG 5&6                                     | 15,000.00  |
| STORMWATER                           | 13180 - BROOKS, FAHRENBROOK, COLLEGE RESURF  | 14137 - STORMWATER QUALITY SYSTEM IMPR 2023                                    | 272.50     |
| STORMWATER                           | 13271 - FORSTER DR RESURFACING               | 14137 - STORMWATER QUALITY SYSTEM IMPR 2023                                    | 1,576.84   |
| ENGINEERING - MAJOR STREETS          | 13271 - FORSTER DR RESURFACING               | 11132 - S PARK ST (W WASH-OLIN, RR-BADGER)                                     | 48,489.82  |
| <b>ENGINEERING - MAJOR STREETS</b>   | 13271 - FORSTER DR RESURFACING               | 11128 - BLAIR ST, SOUTH  | 48,185.09  |
| ENGINEERING - PED/BIKE               | 13574 - BIKEWAYS PROGRAM 2022                | 14127 - BIKEWAYS PROGRAM 2023  | 10,904.71  |
| <b>ENGINEERING - MAJOR STREETS</b>   | 13582 - RECONSTRUCTION STREETS 2022          | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 80,193.12  |
| STORMWATER                           | 13598 - VAL PH11 STORM BOX CULVERT           | 14137 - STORMWATER QUALITY SYSTEM IMPR 2023                                    | 142,000.00 |
| <b>ENGINEERING - FACILITIES MGMT</b> | 13614 - CCB IMPROVEMENTS 2022                | 13553 - OLBRICH CISTERN  | 21,169.09  |
| ENGINEERING - FACILITIES MGMT        | 13614 - CCB IMPROVEMENTS 2022                | 13554 - OLBRICH EXPANSION MISC ITEMS   | 1,683.95   |
| ENGINEERING - MAJOR STREETS          | 13719 - CRACK REPAIR AND CHIP SEAL 2022      | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 3,243.54   |
| STORMWATER                           | 13757 - HILL CREEK LAND ACQUISITION          | 14137 - STORMWATER QUALITY SYSTEM IMPR 2023                                    | 286,000.00 |
| ENGINEERING - MAJOR STREETS          | 13785 - E GORHAM & BLAIR RRFB                | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 2,889.58   |
| ENGINEERING - MAJOR STREETS          | 14094 - W WASHINGTON AVE & S HENRY ST        | 13170 - DAVIES, MAJOR, DEMPSEY, MAHER RECON                                    | 148.56     |
| TOTAL                                |  |  | 997,827.80 |

# CAPITAL BUDGET TRANSFERS: WATER UTILITY

The proposed resolution amends the adopted 2023 Water Utility Capital budget by authorizing net-neutral transfers of existing budget authority across various major projects and programs. The proposed transfers reflect current 2023 scope and schedule adjustments and does not result in any new or additional budget authority for the Utility. Project costs are funded through Water Utility reserves and do not increase the utility's debt obligations.

- 14413 229 FELLAND ROAD BOOSTER PUMP INSTALL → Transfer \$350,000 from 11900 WELL 14 MITIGATION
- 14865-86-140 UNIT WELL 11 GENERATOR ADDITION → Transfer \$150,000 from 11900 WELL 14 MITIGATION
- 11986-86-179 WEST WILSON ST-HENRY TO BROOM → Transfer \$125,000 from 12195-86-179 HILLCREST DR, STANDISH CT, ALDEN DR
- 11168-86-179 UNIVERSITY AVE (SHOREWOOD-UNIV BAY) → Transfer \$300,000 from 12195-86-179 HILLCREST DR, STANDISH CT, ALDEN DR

# CAPITAL BUDGET TRANSFERS: CDD/ TIF

The 2023 adopted budget listed \$7,000,000 in TIF proceeds, however, the actual amount available is \$6,073,400. The resolution would correct the TIF funding amount and add \$926,600 in General Obligation borrowing to maintain the same total level of funding for the program.