



Matthew P. Dregne

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June 21, 2021

BY HAND DELIVERY and BY EMAIL

City of Madison Clerk
210 Martin Luther King, Jr. Blvd., Room 103
Madison, WI 53703

RE: Hong Kong Café – ALRC Change of Premises Application
Additional Documents for 7/21/21 ALCR Meeting

Dear City Clerk:

Enclosed are additional documents for inclusion with Cathay Pacific Inc., d.b.a. Hong Kong Café's, proposed Change of Premises application. This application is to be heard at the ALRC meeting on July 21, 2021. The documents included are Hong Kong Café's comparison of food to bar sales for the years 2017 through 2019 and a supportive email from former Alder Andy Heidt.

Please contact our firm at 259-2688 if there are any questions. Thank you.

Best regards,

STAFFORD ROSENBAUM LLP

/s/ Matthew Dregne (pcl)

Matthew P. Dregne

MPD:pcl

Enclosures

cc: Sui Wah (Terry) Leung (by email)



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8:36 AM

17/15/21

Accrual Basis

Cathay Pacific Inc.
Profit & Loss Prev Year Comparison
January through December 2018

| | <u>Jan - Dec 18</u> | <u>Jan - Dec 17</u> | <u>\$ Change</u> | <u>% Change</u> |
|--------------------------------|---------------------|---------------------|------------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 301 - Food & Bar Sales | | | | |
| 303 - Carry Out | | | | |
| 304 - Grub Hub | | | | |
| 305 - Eat Street | | | | |
| 306 - Tip Income non-tax | | | | |
| 307 - Delivery Income non-tax | | | | |
| Total Income | | | | |
| Cost of Goods Sold | | | | |
| 402 - Food | 148,412.61 | 154,381.28 | | |
| 403 - Bar | 8,626.25 | 12,143.81 | | |
| Total COGS | <u>158,038.86</u> | <u>166,525.09</u> | | |

2018

Food. 148,412.61 = 94%

Bar. 8,626.25 = 6%

2017

Food 154,381.28 = 93%

Bar 12,143.81 = 7%

RE: May 2021

From: Cathi Trautman (cathi.trautman@sorgecpa.com)

To: terryleung1668@yahoo.com

Date: Monday, June 21, 2021, 6:52 AM CDT

For 2019, your cost of good sold is as follows:

| | | |
|------|--------------|-------|
| Food | \$156,617.94 | 89.6% |
| Bar | \$18,190.40 | 10.4% |

Cathi Trautman

Cathi Trautman | My Direct Line (608) 270-8929
Tax and Accounting Senior

Need Immediate Service? [Click here](#)



702 N Blackhawk Ave, Unit 212 | Madison, WI 53705
Main Phone: (608) 231-1322 | Fax: (608) 268-8650

A Partner You Can Count On

Per IRS rules, advice cannot be used in order to avoid penalties.

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From: terry leung <terryleung1668@yahoo.com>
Sent: Friday, June 18, 2021 1:50 PM
To: Cathi Trautman <cathi.trautman@sorgecpa.com>
Subject: Re: May 2021

Hong Kong Cafe Beer Garden Request

From: Andy Heidt (afheidt@gmail.com)

To: terryleung1668@yahoo.com

Cc: district13@cityofmadison.com

Date: Wednesday, July 14, 2021, 7:38 PM CDT

Hello All,

I have observed this business for over 30 years in this neighborhood from multiple vantage points. The Leung family operates a family and neighborhood focused business.

I fully support the application and the opportunity to expand the potential capacity. This "beer" garden has always focused on food. It is the farthest beer garden on Regent Street and caters to an older crowd. They work well with neighbor, community organizations and their customers. You will not regret approving this application.

Please do so, and support this fine, longstanding community business.

Sincerely,

Andy Heidt
608-622-5585