



## Letter of Intent

To whom it may concern,

Salon Service Group is a wholesale business because we sell to licensed cosmetologist and not the public. Our business works just like a retail business. At Our local stores licensed cosmetologist can walk in and purchase one item if needed or several items depending on how many appointments they have that day. Our customers walk into our store, shop our product as if they were in their local grocery store with or without a shopping basket, walk to the retail sales counter, pay and we bag their products, and they walk back out the door.

Salon Service Group sells shampoo, conditioner, brushes, color, and hair care products. You can think of it just like a Sally's Beauty Supply, only we require our customers to be licensed. At our stores there are no shipments that are mailed out or daily shipments coming in. Our store would receive one shipment of product once a week by box truck and takes only a few minutes for the full delivery to occur. Our stores are for walk in customers and set up as so on the interior.

No changes are to be made to the space at all. I have included the layout for reference.

Thank you.

Krysti Webb

Director of Store Operations

Salon Service Group