

MT BEA FUND **BOOKING INCENTIVE REQUEST**

TO QUALIFY FOR ASSISTANCE, THE EVENT MUST MEET THE FOLLOWING REQUIREMENTS: ☑ This event meets Monona Terrace's definition of a convention. ☑ This event has not yet been contracted. ☑ This event has a minimum of 75% programmed events at the Monona Terrace. ☑ This event has a minimum direct spending impact of \$100,000 ☑ This event uses a minimum of two hotels within the Madison Room Tax District. ☑ This event has an overflow hotel with a minimum room block of 50.						
Date of Request	3/11/24	S	Sales Manager Anne Yost			
Group	Potato Association of Americ	a				
Event Name			Lead #_	120848		
Event Dates July 27-30, 2025 Verify this does not conflict with major annual even		Amo	Amount Requested		\$16,500	
Fund Use Fac	cility Rental					
Peak Room Nigh	Peak Room Nights (total peak) 300		Total Room Nights		1100	
HOTEL BLOCK	OTEL BLOCK 1		3		4	
Hotel Na		Embassy	Park		lyatt DT	
Peak Room Block	Bid 140	185	100		70	
Lead Status	Pending	Direct Spe	Direct Spending Impact \$412,925		lyatt DT 70 925	
Competition	Not known	Attendance 3		300		
Decision Date	6/30/24	Expected Conf	pected Contract Revenue \$20,550		300 550	
HISTORY	1	2 3				
Month & Year	July 2024	•	July 2023		July 2018	
City Facility	Portland, OR The Nines	Charlottetown, Prince Edward Island, Canada Delta Hotel by Marriott		Boise, ID The Grove		
Block Total Pick Up Total	405 at The Nines + add RN a secondary hotel, AC DT			765		
Comments	Other Funding no (external & internal)					
VP Approval	Milworhalli		28/2024 ·.29.24	Internal Use Or Committee Meeting Approval Date & Amount	O(x, ettils, 12 dilling et C	