



Liquor/Beer License Application

City of Madison Clerk
210 MLK Jr Blvd, Room 105
Madison, WI 53703

licensing@cityofmadison.com
608-266-4601

Class A: ☐ Beer, ☐ Liquor, ☐ Cider

Class B: ☒ Beer, ☐ Liquor,

☒ Class C Wine

(Agenda Item Number)

(Legistar file number)

LICTIR-2025-00552

(License number)

14
(Alder District #)

300
(Police Sector)

Office Use Only

Section A – Applicant

- List the name of your ☐ Sole Proprietor, ☐ Partnership, ☐ Corporation/Nonprofit Organization or ☒ Limited Liability Company exactly as it appears on your State Seller's Permit.
Rusk Avenue Master Tenant, LLC
- Trade Name (doing business as) Spark by Hilton Madison Central
- Address to be licensed 102 East Rusk Ave. Madison WI 53713
- Mailing address SAME
- Anticipated opening date 8/12/2025
- Is the applicant an employee or agent of, or acting of behalf of anyone except the applicant named in question 1?
☒ No ☐ Yes (explain)

- Does another alcohol beverage licensee or wholesale permittee have interest in this business? ☒ No ☐ Yes (explain)

Section B—Premises

- Describe in words the building or buildings where alcohol beverages are to be sold and stored. Include all rooms including living quarters, if used, and any outdoor seating used for the sales, service, and/or storage of alcohol beverages and receipts. Alcohol beverages may be sold and stored only on the premises as approved by Common Council and described on license.

See Attached

Premises Description – Spark by Hilton Madison Central

Address: 102 E Rusk Ave, Madison, WI 53713

The Spark by Hilton Madison Central is a multi-story, limited-service hotel featuring 140 guest rooms and a range of public and private spaces where alcoholic beverages may be sold, stored, or consumed. The hotel is designed to support both lodging and small-scale events or social gatherings in designated areas.

Alcoholic beverages will be **sold** and **stored** only in the following areas:

- **Market Area:** Located on the **first floor near the front desk**, the hotel's retail market serves as the primary point of sale for beer and wine. Products will be displayed in a secure, refrigerated case, with additional inventory stored in a locked back-of-house storage area accessible only to authorized hotel personnel.
 - **Floor Plans are attached**

Alcoholic beverages may be **consumed** by registered guests or event attendees in the following approved areas:

- **Guest Rooms:** Guests may purchase alcohol from the market and consume it within their individual guest rooms located throughout the building.
- **Lobby Area:** Guests may consume beverages in the lobby's casual seating areas. Alcohol is not served here but may be brought from the market.
- **Outdoor Patio:** The hotel features a small outdoor seating area adjacent to the lobby. Guests may consume alcoholic beverages in this area, in accordance with hotel policy and local regulations.
- **Indoor Pool Area:** Located on the ground level, the indoor pool is available for guest use. While no alcohol is served here, guests may bring beverages purchased from the market into the space, provided safety and cleanliness guidelines are followed.
- **Banquet/Meeting Rooms:** The hotel includes one or more flexible-use banquet and meeting rooms intended for private and corporate events. Alcoholic beverages may be served and consumed in these rooms during approved functions, subject to the terms of the license and responsible service practices.

All alcoholic beverages will be securely stored in designated storage areas when not on display. Alcohol service and consumption in public places will be monitored by trained staff to ensure compliance with state and local laws, as well as brand and property standards.

9. Applicants for on-premises consumption only. Estimated capacity (patrons and employees):

Indoor: 150 Outdoor: 75

10. Describe existing parking and how parking lot is to be monitored.

Hotel Parking lot is for registered guests +
meeting attendees AND MONITORED BY STAFF.

11. Was this premises licensed for the sale of liquor or beer during the past license year?

☒ No ☐ Yes, license issued to _____ (name of licensee)

Section C—Corporate Information

This section applies to corporations, nonprofit organizations, and Limited Liability Companies only. Sole proprietorships and partnerships, skip to Section D.

12. Name of liquor license agent JOHN KOTHE

13. City, state in which agent resides MADISON WISCONSIN

14. How long has the agent continuously resided in the State of Wisconsin? 20 YEARS

15. Has the liquor license agent completed the responsible beverage server training course?

☐ No, but will complete prior to ALRC meeting ☒ Yes, date completed 4/24/2025

16. State and date of registration of corporation, nonprofit organization, or LLC.

WISCONSIN

17. In the table below list the directors of your corporation or the members of your LLC.

☒ Attach background check forms for each director/member.

Title	Name	City and State of Residence
Member	Neil Densmore	Naples, FL
Member	John Kothé	Madison, WI

18. Registered agent for your corporation or LLC. This is your agent for service of process, notice or demand required or permitted by law to be served on the corporation. This is not necessarily the same as your liquor agent.

Neil Densmore

19. Is applicant a subsidiary of any other corporation or LLC?

☒ No ☐ Yes (explain) _____

20. Does the corporation, any officer, any director, any stockholder, liquor agent, LLC, any member, or any manager hold any interest in any other alcohol beverage license or permit in Wisconsin?

☒ No ☐ Yes (explain) _____

Section D—Business Plan

21. What type of establishment is contemplated?

- ☐ Tavern ☐ Nightclub ☐ Restaurant ☐ Liquor Store ☐ Grocery Store
☐ Convenience Store without gas pumps ☐ Convenience Store with gas pumps
☒ Other Hotel

22. Private organizations (clubs): Do your membership policies contain any requirement of "invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin? ☒ No ☐ Yes

23. Hours of operation: please enter opening and closing times in the table below.

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
6AM - 2AM	6AM - 2AM	6AM - 2AM	6AM - 2AM	6AM - 2AM	6AM - 2AM	6AM - 2AM
(Class B only) Enter below any hours when food service will not be available, if applicable						
-	-	-	-	-	-	-

Section E—Consumption on Premises

This section applies to Class B and Class C applicants only. Class A license applicants (consumption off premises) may skip to Section F.

24. Indicate any other product/service offered. Beer & Wine in Market - Menu provided

25. All restaurants and taverns serving alcohol must substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. (Note: Non-alcoholic drinks are classified as "Food.") New establishments estimate percentages:

60 % Alcohol 30 % Food 10 % Other (Market)

If applicable, describe "Other": Market sales

Do you have written records to document the percentages shown? ☐ No ☒ Yes
You may be required to submit documentation verifying the percentages indicated.

26. Do you plan to have live entertainment? ☒ No ☐ Yes—what kind? _____

If planned entertainment includes live music (except solo acoustic), a DJ, or a designated dance floor, please also complete an Entertainment License.

Section F—Required Contacts and Filings

27. I understand that liquor/beer license renewal applications are due April 15 of every year, regardless of when license was initially granted. ☐ No ☒ Yes

28. I understand that I am required to host an information session at least one week before the ALRC meeting. ☐ No ☒ Yes

29. I agree to contact the Alderperson for this location to discuss my application and to invite the Alderperson to my information session. ☐ No ☒ Yes

30. I agree to contact the Police Department District Captain for this location prior to the ALRC meeting. ☐ No ☒ Yes
31. I agree to contact the Deputy Clerk prior to the ALRC meeting. ☐ No ☒ Yes
32. I agree to contact the neighborhood association representative prior to the ALRC meeting. ☐ No ☒ Yes
33. I intend to operate under the alcohol license within 180 days of the Common Council granting this license. The license shall be considered surrendered if not issued within 180 days of being granted. ☐ No ☒ Yes
34. I understand we must file a Special Occupational Tax return (TTB form 5630.5) before beginning business. [phone 1-800-937-8864] ☐ No ☒ Yes
35. I understand a Wisconsin Seller's Permit must be applied for and issued in the same name as that shown in question 1, above. [phone 608-266-2776] ☐ No ☒ Yes
36. Is the applicant indebted to any wholesaler beyond 15 days for beer or 30 days for liquor? ☒ No ☐ Yes

Section G—Information for Clerk's Office

37. This application is for the license period ending June 30, 20____.

38. State Seller's Permit 4 5 6 - 1031958645-04

39. Federal Employer Identification Number 33 2906180

40. Who may we contact between 8 a.m. and 4:30 p.m. regarding this license?

Contact person Jessica Johnson

Business phone 608 774 6617

Business e-mail address Jessica.Johnson@glmg-hotels.com

Preferred language English

If needed, a qualified interpreter can be provided at no charge to you. Would you like an interpreter?

☐ Yes (language: _____)

☒ No (If you answer no and you do require an interpreter, the ALRC will refer your application to a subsequent meeting and this may delay your application process)

Si usted requiere o necesita un/a intérprete, nosotros podemos proveer un/a intérprete sin costo alguno. ¿Le gustaría tener un/a intérprete?

☐ Sí, lenguaje: _____

☐ No. Si usted escoge "no" en la solicitud/aplicación, y usted sí requiere un/a intérprete, el comité remitirá su solicitud para una nueva junta y esto puede atrasar el proceso de su solicitud.

41. Corporate attorney, if applicable: Name _____

Phone _____ E-mail _____

NOTICE: Completed application are due by noon of the third Monday (fourth, if the Clerk's office is closed on the third Monday) to get on the agenda for the proceeding months Alcohol License Review Committee. A completed application **must** be accompanied by the following items:

- ☒ Copy of State Seller's Permit (Not Business Tax Registration Certificate), ☒ Appointment of Agent (if Corp/LLC),
- ☒ Member background investigation forms, ☒ Articles of Incorporation (if Corp/LLC), ☒ Floor Plans,
- ☒ Copy of Lease, ☒ Business Plan, and ☒ Sample Menu (if applying for Class B license)

If required items are missing, the application will not be considered complete and will not be accepted by the Clerk's Office until all requirements are submitted. No exceptions are made.

Read carefully before signing: Under penalty provided by law, the applicant states that the above information has been truthfully completed to the best of the knowledge of the signer. Signer agrees to operate the business according to law, and that the rights and responsibilities conferred by the license(s), if granted, will not be assigned to another. Lack of access to any portion of licensed premises during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.

Penalty for materially false application information: Any person who knowingly provides materially false information on this application may be required to forfeit not more than \$1,000.



(Officer of Corporation/Member of LLC/Partner/Sole Proprietor)

6/5/2025

(Date)

Clerk's Office checklist for complete applications

- ☒ WI Seller's Permit Certificate (matching articles of incorporation)
- ☒ FEIN
- ☒ Written description of premises

- ☒ Background investigation form(s)
- ☐ Form for surrender of previous license
- ☒ *Articles of Incorporation
- ☒ *Appointment of Agent
- * Corporation/LLC only

- ☒ Floor Plans
- ☒ Lease
- ☒ Business Plan
- ☒ **Sample Menu
- ** Class B only

Upon Application Submission, the Clerk's Office issued to the application:

- ☒ Orange sign ☒ Orange business card
- ☒ "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information

Date complete application filed with Clerk's Office 6/11/2025

Date of ALRC meeting 7/16/2025 Date license granted by Common Council 8/5/2025

Date provisional issued _____ Date license issued _____