

MT BEA FUND **BOOKING INCENTIVE REQUEST**

TO QUALIFY FOR ASSISTANCE, THE EVENT MUST MEET THE FOLLOWING REQUIREMENTS:

☐ This event meets	Monona T	errace's	definition	of a co	nvention

- ☑This event has not yet been contracted.
- ☑ This event has a minimum of 75% programmed events at the Monona Terrace.
- ☑ This event uses a minimum of two hotels within the Madison Room Tax District.
- ☑This event has an overflow hotel with a minimum room block of 50.

PLUS ONE OF THE FOLLOWING:

- ⊠This event has a minimum direct spending impact of \$100,000
- $\ \ \, \boxtimes$ This event has a minimum out of town attendance of 400.

Date of Request	Date of Request 4/22/24			Sales Manager Keola Shimooka					
Group American Society for Theatre Research									
Event Name 2026 Annual Conference					Lead #	120883			
Event Dates Nov. 4-8, 2026			Am	ount Requested	d\$1	\$11,250			
Verify this does not conflict with major annual events. Fund Use Facility Rental									
Peak Room Nigh	Room Nights (total peak) 250			Total Room Nights		750			
HOTEL BLOCK	1			3	4				
Hotel Na	ame Hilton	Emb	nbassy Park		Hampton DT				
Peak Room Block	Bid 75	1	85	50		30			
Lead Status Pending			Direct Spending Impact						
Competition Tier 1 & 2 Midwest Cities Attendance 600									
Decision Date 4/30/24		Ex	expected Contract Revenue_		\$23,480				
HISTORY	1		2		3				
Month & Year	Nov 2024		Nov 2023		Nov 2022				
City	Seattle		Providence, RI		New Orleans				
Facility	, ,	е	Omni Providence		Astor Crowne Plaza				
Block Total	761		770		1015				
Pick Up Total			876		918				
Comments Other Funding (external & internal) \$4,000 DM Grant									
Email form or Print and give (with any attachments) to Senior Convention Sales Coordinator – Who will route to VP and CEO for Approval.									
VP Approval_/	f f		Date 4	/28/2024	Internal Use Committee	Only:			
CEO Approval Date 4.29.24									

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