

**Madison Metro Transit
10 Year Annual Financial Performance Comparison**

	2017 Actual	2016 Actual	2015 Actual	2014 Actual	2013 Actual	2012 Actual	2011 Actual	2010 Actual	2009 Actual	2008 Actual
Passenger Revenue:										
Cash, Tickets, Passes:	\$ 6,502,660	\$ 6,413,283	\$ 6,616,046	\$ 6,892,714	\$ 6,629,208	\$ 6,131,980	\$ 6,073,504	\$ 5,776,194	\$ 5,671,811	\$ 5,097,404
Unlimited Ride Passes:	\$ 6,658,874	\$ 6,695,974	\$ 6,649,196	\$ 6,426,278	\$ 6,270,825	\$ 6,148,614	\$ 5,958,955	\$ 5,297,317	\$ 4,646,766	\$ 4,304,990
Sub Total:	\$ 13,161,534	\$ 13,109,257	\$ 13,265,242	\$ 13,318,992	\$ 12,900,033	\$ 12,280,594	\$ 12,032,459	\$ 11,073,511	\$ 10,318,577	\$ 9,402,394
Misc Revenue:										
Advertising:	\$ 632,037	\$ 595,626	\$ 468,304	\$ 393,950	\$ 415,455	\$ 545,149	\$ 500,000	\$ 400,375	\$ 392,980	\$ 418,328
County:	\$ 4,621,923	\$ 4,534,761	\$ 4,250,430	\$ 4,026,361	\$ 3,845,725	\$ 3,516,319	\$ 3,490,999	\$ 3,701,707	\$ 3,494,152	\$ 3,324,928
Other:	\$ 270,934	\$ 79,594	\$ 89,567	\$ 97,279	\$ 166,326	\$ 199,235	\$ 164,287	\$ 145,861	\$ 105,435	\$ 158,972
Sub Total:	\$ 5,524,894	\$ 5,209,981	\$ 4,808,301	\$ 4,517,590	\$ 4,427,506	\$ 4,260,703	\$ 4,155,286	\$ 4,247,943	\$ 3,992,567	\$ 3,902,228
Local Subsidies:										
City of Madison:	\$ 11,880,431	\$ 7,380,384	\$ 12,974,926	\$ 13,134,200	\$ 11,907,646	\$ 9,887,448	\$ 8,716,880	\$ 7,144,465	\$ 10,177,350	\$ 9,832,083
Funding Partners:	\$ 4,046,352	\$ 3,713,717	\$ 3,533,200	\$ 3,356,826	\$ 3,182,295	\$ 3,101,113	\$ 2,925,583	\$ 2,693,437	\$ 3,142,168	\$ 3,097,251
Sub Total:	\$ 15,926,783	\$ 11,094,101	\$ 16,508,126	\$ 16,491,026	\$ 15,089,941	\$ 12,988,561	\$ 11,642,463	\$ 9,837,902	\$ 13,319,518	\$ 12,929,334
State Assistance:	\$ 17,414,239	\$ 17,379,894	\$ 17,392,178	\$ 16,690,879	\$ 16,600,000	\$ 16,608,172	\$ 18,029,731	\$ 17,505,072	\$ 17,177,536	\$ 16,763,289
Federal grant funding for capital maintenance	\$ 6,295,936	\$ 6,175,948	\$ 6,513,440	\$ 6,352,153	\$ 6,023,421	\$ 5,988,679	\$ 5,985,721	\$ 6,902,527	\$ 5,824,984	\$ 5,681,854
Total Revenue:	\$ 58,323,386	\$ 52,969,181	\$ 58,487,287	\$ 57,370,640	\$ 55,040,901	\$ 52,126,708	\$ 51,845,660	\$ 49,566,955	\$ 50,633,183	\$ 48,679,099
Salaries:										
Salaries/Wages:	\$ 26,648,118	\$ 25,734,153	\$ 25,235,828	\$ 24,941,265	\$ 24,299,016	\$ 23,577,838	\$ 23,069,509	\$ 23,004,817	\$ 22,610,786	\$ 21,493,594
OT:	\$ 2,231,495	\$ 2,330,503	\$ 2,352,911	\$ 2,136,405	\$ 1,912,204	\$ 1,754,497	\$ 1,589,832	\$ 1,579,174	\$ 1,940,284	\$ 1,594,898
Workers Comp:	\$ 191,388	\$ 254,206	\$ 177,501	\$ 292,404	\$ 192,934	\$ 233,613	\$ 218,289	\$ 205,314	\$ 207,918	\$ 153,058
Benefits:										
Health:	\$ 6,259,427	\$ 6,363,062	\$ 6,508,335	\$ 5,791,765	\$ 5,807,501	\$ 5,636,394	\$ 5,781,476	\$ 5,582,968	\$ 4,710,109	\$ 4,628,239
WI Retirement:	\$ 1,918,887	\$ 1,823,003	\$ 1,855,296	\$ 1,857,079	\$ 1,712,733	\$ 1,479,450	\$ 2,718,194	\$ 2,717,353	\$ 2,557,955	\$ 2,464,167
Other:	\$ 3,898,695	\$ 3,869,858	\$ 3,717,810	\$ 3,725,516	\$ 3,623,516	\$ 3,546,755	\$ 3,532,470	\$ 3,359,688	\$ 3,097,924	\$ 3,495,059
Sub Total:	\$ 41,148,010	\$ 40,374,785	\$ 39,847,681	\$ 38,744,434	\$ 37,547,905	\$ 36,228,547	\$ 36,909,769	\$ 36,449,313	\$ 35,124,977	\$ 33,829,015
Utilities:										
Natural Gas:	\$ 175,134	\$ 138,076	\$ 182,102	\$ 249,125	\$ 194,196	\$ 145,664	\$ 202,380	\$ 208,899	\$ 294,179	\$ 412,731
Electricity:	\$ 273,903	\$ 277,138	\$ 296,406	\$ 271,846	\$ 322,370	\$ 275,727	\$ 268,381	\$ 260,639	\$ 267,032	\$ 280,629
Telephone:	\$ 23,756	\$ 21,167	\$ 17,251	\$ 15,859	\$ 14,777	\$ 23,722	\$ 13,529	\$ 16,208	\$ 6,557	\$ 13,875
Other:	\$ 37,530	\$ 34,206	\$ 36,201	\$ 40,550	\$ 17,894	\$ 28,590	\$ 30,923	\$ 27,666	\$ 35,570	\$ 25,493
Building & Grounds:										
Repairs/Maintenance:	\$ 343,605	\$ 340,403	\$ 349,165	\$ 113,351	\$ 110,166	\$ 67,808	\$ 116,466	\$ 108,905	\$ 104,396	\$ 145,815
Supplies:	\$ 185,523	\$ 252,793	\$ 223,303	\$ 261,011	\$ 230,029	\$ 181,628	\$ 249,932	\$ 140,329	\$ 123,676	\$ 97,795
Services:	\$ 16,006	\$ 9,869	\$ 9,385	\$ 9,365	\$ 8,608	\$ 10,142	\$ 10,910	\$ 15,325	\$ 16,863	\$ 16,686
Rolling Stock/Support Equipment:										
Equip. Repairs/Maintenance:	\$ 502,721	\$ 594,362	\$ 453,078	\$ 454,227	\$ 442,024	\$ 438,572	\$ 391,944	\$ 290,684	\$ 263,620	\$ 214,326
Parts:	\$ 1,251,625	\$ 1,275,160	\$ 1,217,347	\$ 1,032,254	\$ 815,247	\$ 790,845	\$ 629,767	\$ 690,424	\$ 815,909	\$ 738,697
Tires:	\$ 235,980	\$ 221,910	\$ 227,047	\$ 253,241	\$ 227,685	\$ 209,060	\$ 186,353	\$ 195,147	\$ 169,875	\$ 155,337
Equipment Supplies:	\$ 71,685	\$ 83,964	\$ 78,555	\$ 90,784	\$ 128,269	\$ 117,172	\$ 116,345	\$ 145,670	\$ 193,759	\$ 120,713
Fuel, Oil, & Lubricants:	\$ 3,211,043	\$ 3,846,603	\$ 4,054,620	\$ 4,208,689	\$ 3,702,964	\$ 3,877,854	\$ 3,834,450	\$ 2,845,385	\$ 4,423,754	\$ 4,367,485
Administrative:										
Insurance & Financial:	\$ 1,359,445	\$ 1,124,433	\$ 621,515	\$ 950,937	\$ 944,273	\$ 1,005,401	\$ 1,056,812	\$ 996,590	\$ 761,093	\$ 985,830
Rentals/Leases:	\$ 377,505	\$ 351,887	\$ 238,832	\$ 210,805	\$ 183,689	\$ 175,510	\$ 173,142	\$ 168,437	\$ 165,634	\$ 85,342
Training:	\$ 47,008	\$ 46,618	\$ 42,051	\$ 38,625	\$ 52,160	\$ 19,753	\$ 11,573	\$ 34,552	\$ 35,501	\$ 20,889
Supplies, Equipment and Services:	\$ 864,102	\$ 675,356	\$ 927,172	\$ 677,492	\$ 553,944	\$ 557,791	\$ 563,775	\$ 475,914	\$ 559,486	\$ 503,893
Operations:										
Paratransit Providers:	\$ 4,931,813	\$ 4,638,505	\$ 4,685,519	\$ 4,598,846	\$ 4,462,665	\$ 4,307,438	\$ 4,254,722	\$ 4,475,605	\$ 4,042,588	\$ 4,211,542
GAS / RSVP / Exc Rides:	\$ 653,783	\$ 651,027	\$ 600,674	\$ 617,321	\$ 656,431	\$ 648,174	\$ 643,515	\$ 633,519	\$ 628,161	\$ 580,973
Inter Departmental Charges:	\$ 333,570	\$ 326,851	\$ 328,609	\$ 781,028	\$ 811,305	\$ 753,115	\$ 756,878	\$ 793,575	\$ 768,423	\$ 752,018
Depreciation:	\$ 6,478,867	\$ 6,367,349	\$ 6,426,535	\$ 6,506,793	\$ 6,258,427	\$ 6,627,945	\$ 6,594,868	\$ 6,089,482	\$ 5,427,865	\$ 5,430,244
Interest and Bad Debt Expense:	\$ 385,859	\$ 385,874	\$ 331,984	\$ 302,747	\$ 325,690	\$ 320,537	\$ 277,723	\$ 406,204	\$ 418,553	\$ 400,290
Total Operating Expenses:	\$ 62,908,473	\$ 62,038,336	\$ 61,195,032	\$ 60,429,331	\$ 58,010,716	\$ 56,810,993	\$ 57,294,157	\$ 55,468,475	\$ 54,647,470	\$ 53,389,618
Less Depreciation:	\$ (6,478,867)	\$ (6,367,349)	\$ (6,426,535)	\$ (6,506,793)	\$ (6,258,427)	\$ (6,627,945)	\$ (6,594,868)	\$ (6,089,482)	\$ (5,427,865)	\$ (5,430,244)
Capital Debt:	\$ 1,593,205	\$ 1,360,352	\$ 1,211,569	\$ 1,082,084	\$ 1,169,030	\$ 1,129,136	\$ 1,028,199	\$ 924,056	\$ 961,066	\$ 884,304
Fixed Assets:	\$ -	\$ 20,368	\$ 301,778	\$ 119,374	\$ 947,971	\$ 1,142,791	\$ 81,701	\$ 182,090	\$ 812,995	\$ 390,081
Federal grant funding for fixed assets	\$ -	\$ (17,356)	\$ (230,542)	\$ (95,499)	\$ (717,532)	\$ (914,234)	\$ (65,360)	\$ (147,581)	\$ (749,193)	\$ (299,687)
Total Expenditures:	\$ 58,022,811	\$ 57,034,351	\$ 56,051,302	\$ 55,028,497	\$ 53,151,759	\$ 51,540,741	\$ 51,743,830	\$ 50,337,558	\$ 50,244,472	\$ 48,934,072
Reserves generated (used)	\$ 300,575	\$ (4,065,170)	\$ 2,435,985	\$ 2,342,143	\$ 1,889,142	\$ 585,967	\$ 101,830	\$ (770,603)	\$ 388,710	\$ (254,973)
Reserve balance-beginning	\$ 3,386,249	\$ 7,451,419	\$ 5,015,434	\$ 2,673,292	\$ 784,150	\$ 198,183	\$ 96,353	\$ 866,956	\$ 478,246	\$ 733,221
Reserve balance-ending	\$ 3,686,824	\$ 3,386,249	\$ 7,451,419	\$ 5,015,434	\$ 2,673,292	\$ 784,151	\$ 198,183	\$ 96,353	\$ 866,956	\$ 478,248