



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date: 11/03/2022

Requisition Number: (8 characters)

Requestor Name: Dwaine Rundle

Requestor Phone Number: 608-261-4154

Requestor Email: drundle@mononaterrace.com; scarrizal@mononaterrace.com

Fund: 2140 CONVENTION CENTER

Agency: 80 MONONA TERRACE COMM CONV CTR

- Major:
- 53*** Supplies/Goods
 - 541** Utilities
 - 542** Building/Facility Maintenance/Repair
 - 543** Software/Equipment Maintenance/Repair
 - 544** Public Works Maintenance/Repair
 - 545** Training/HR-Related Services
 - 546** Consulting/Professional Services
 - 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$430,000.00

Vendor Name: Trane U.S. Inc.

Product/Service Description: Chiller

\$50,000 and UNDER
This form will be sent to the Purchasing Supervisor for review.

OVER \$50,000
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

- 1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
- 2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
- 3. The services are for professional services to be provided by attorneys.
- 4. The services are to be rendered by a university, college, or other educational institution.
- 5. No acceptable bids have been received after formal advertising.
- 6. Service fees are established by law or professional code.

- 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
- 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST

WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

Trane U.S. Inc. is a Wisconsin company based in Lacrosse with service here in the Madison area. When applying for the Public Service Commission of Wisconsin, the Focus on Energy and the City Sustainability grants the environmental specifications and costs of a Trane U.S. Inc. chiller was used. Trane U.S. Inc. has a proven track record of the most efficient, environmentally sound and long lasting chiller available to us.

Other providers, Johnson Controls, services the area but their chiller is not as efficient, uses more refrigerant and has a shorter lifespan than Trane U.S. Inc.'s. Additionally, they build their chillers in Texas using parts manufactured in Mexico. The provider, Carrier, no longer services this area, which means there would be no maintenance or technical support for their chiller product.

COMMENTS REGARDING PURCHASES OVER \$50,000

The City of Madison has spent a total of \$31,912.57 in 62 transactions with Trane US Inc since 2015. All of the purchases have been below the threshold requiring competitive selection.

Date:

Submit