Community Development Authority of the City of Madison Request for Qualifications: Homeless Supportive Housing RFQ No: 4531-0-2016



1080 Montreal Ave St. Paul, MN 55116

Firm Profile

Since 1971, CommonBond has been building homes, hope, and community. CommonBond is the Upper Midwest's largest nonprofit provider of affordable housing with on-site services. CommonBond owns or manages over 5,700 units in approximately 103 housing communities, located in some 48 cities and towns, in Minnesota, Wisconsin, and Iowa. Over 9,000 people – families, seniors and people with disabilities and other barriers – call CommonBond home.

CommonBond is a nationally-recognized leader and innovator in the affordable housing industry. It owns and operates properties with community space on-site and has the capacity and experience to bring planned developments to fruition. CommonBond has built its reputation by demonstrating the effectiveness of its mission-driven business approach, return on investment measured by resident success, and community revitalization.

Cities, public agencies, faith communities, community organizations, and for-profit and non-profit owners seek out CommonBond because of the specific set of affordable housing and community development competencies and experience it offers. CommonBond's expertise includes:

- Deep and diverse real estate development capabilities
- Advantage Services that deliver stability, advancement, and independence for residents
- Comprehensive property management services
- Community engagement expertise and commitment
- Exceptional reputation as a trusted partner
- Entrepreneurial approach to our social mission

VISION: Every person has a dignified, affordable home that supports independence and advancement within a flourishing community.

MISSION: CommonBond builds stable homes, strong futures, and vibrant communities.

<u>Team</u>

Project Manager- Andrew Michaelson, Senior Project Manager

Project Oversight- Amanda Novak, Associate Vice President of Development

Thomas Stanberry, Executive Vice President of Real Estate

Operational Expertise- Lisa Wilcox-Erhardt, Executive Vice President of Housing and Services

Todd Eatmon, Vice President of Property Management Jessie Hendel, Vice President of Advantage Services

Bob Mueller, Director of Construction

Sara Riegle, Supportive Housing Regional Manager

Katie Haas, Director of Services

Relevant Experience

Thomas Stanberry

Thomas Stanberry is the Executive Vice President of Real Estate and oversees all of CommonBond's real estate and asset management activities and lead efforts to grow and diversify their portfolio, which include adding unsubsidized affordable rental housing and mission investing opportunities. Mr. Stanberry's professional career spans over 35 years and includes multiple leadership roles in the financial and legal sectors. He was formerly the Chairman and CEO of West Bancorporation, Inc. and its wholly-owned subsidiary West Bank, a West Des Moines, Iowa-based community bank. Prior to joining West Bank, Stanberry worked with Piper Jaffray Inc. in a variety of positions including the head of the fixed income capital markets division and as a senior investment banker. Prior to joining CommonBond, he was most recently a shareholder in the law firm Davis, Brown, Koehn, Shors and Roberts, P.C., where he practiced in the areas of financial transaction and government relations. He is a graduate of Wabash College and the Drake University Law School.

Amanda Novak

Amanda Novak, Associate Vice President of Development, is responsible for identifying and overseeing the financing and development of CommonBond's housing pipeline. Amanda has participated in the acquisition and closing of over 1,700 units in her tenure at CommonBond. As the first point of contact for CommonBond's Banking and Investment partners, Amanda utilizes her experience with conventional and innovative capital structures to ensure that all projects receive consistent, competitive financing and equity terms, laying the foundation for the long-term success of CommonBond's portfolio. Having started as a project manager in 2005, she was promoted to Director of Investor Relations in 2011 to assist the VP of Business Development in broadening CommonBond's relationships with banking, investment, and other financial partners as well as to lead the standardization of financial processes and procedures for the development group. As Associate VP, she now mentors and manages

CommonBond's strong project management team. Amanda holds a BA in Biology from St. Olaf College in Northfield, MN and a Masters in Urban and Regional Planning from the University of Iowa. She is a Board Member of Housinglink, a non-profit that increases access to affordable housing resources trough technology.

Andrew Michaelson

Andrew Michaelson's responsibilities include the development and implementation of the comprehensive business development strategy that includes acquisitions of existing housing sites and development of new sites. He leads the planning, financing, and development of new affordable housing communities, initiates community outreach, and works closely with architects and contractors in project design and construction. He has national experience with federal, state, county, and local funding agencies and programs. Many of his previous projects have included the preservation and adaptive reuse of historic buildings into affordable housing and community spaces. Andrew is a graduate of Hamline University and William Mitchell College of Law.

Lisa Wilcox-Erhardt

Lisa Wilcox-Erhardt is the Executive Vice President of Housing and Services. She has overall strategic and operational responsibility for CommonBond Communities; program areas of Property Management and Advantage Services and manages Vice Presidents and Directors. In her role, Lisa works with the CEO and the Executive Leadership Team to drive organizational operations development and lead annual planning efforts. Lisa has over fifteen years of experience working property management and business administration. Over ten of those years have been dedicated to affordable housing; HUD subsidized

(Section 8, 202, 811 and 202 PRAC), Section 42/LIHTC and Public Housing. Lisa served seven years working in city government as a city councilmember, committee member and she sat on the Board of Directors of the League of Minnesota Cities and MN Women in City Government. Besides working in the public sector and the affordable housing industry, Lisa and her husband ran an insurance consultancy business in Minnesota for 5 years. Lisa is a graduate of Virginia Wesleyan College – Virginia Beach, VA where she earned a Bachelor of Arts degree in Political Science. She received her Certified Occupancy Specialist in 1998 from the National Center for Housing Management.

Todd Eatmon

Todd Eatmon is the Vice President of Property Management. Todd has over 17 years of experience in the property management field and holds a Minnesota Brokers License. He has successfully overseen the operations and management of over 14,000 apartment units throughout the United States, focusing primarily in Minnesota, Michigan, Iowa, Texas, and Wisconsin markets. At CommonBond he is responsible and instrumental in the oversight of Property Management which includes Management, Compliance and Facilities across the CommonBond portfolio.

Jessie Hendel

As Vice President of Advantage Services, Jessie Hendel provides leadership for CommonBond's service delivery across the portfolio, which includes programs focused on resident stability and independence, education and advancement, health and wellness, and community building and engagement. She leads Advantage Services staff and sets direction for service programs. Ms. Hendel functions within internal and external teams to ensure delivery of seamless services for residents and to ensure that positive relationships are maintained resulting in the optimum outcomes for residents, CommonBond, and the community. Ms. Hendel has been with CommonBond for 13 years, serving previously as the Director of Family Programs and an Advantage Center Manager. Prior to joining CommonBond, Ms. Hendel coordinated family services at Tubman Family Alliance. In this capacity, she developed and implemented programs and services to work with the entire family system after an experience of violence. Ms. Hendel also has an extensive history of providing and managing Youth Out of School Time activities at local YMCAs. Ms. Hendel is a Licensed Independent Social Worker and holds a Masters of Social Work from the University of Minnesota with a focus on Human Services Administration.

Katie Haas

Katie Haas serves on the CommonBond Advantage Services team as the Director of Services. Katie is responsible for the team of Advantage Services staff that supports residents' stability and independence, as well as CBC's community building and engagement efforts. Katie is motivated by a passion for social justice and a belief that quality affordable housing is an essential platform for wellbeing, in the largest sense. Before joining CBC in late 2015, Katie worked at Aeon as the Director of Supportive Services and earned dual Masters Degrees in Social Work and Public Policy from the University of Minnesota. Katie's entrance into the housing field was as a case manager at a permanent supportive housing program for homeless youth. In the ten years since, Katie has worked on numerous initiatives and overseen multiple supportive housing projects that aim to end homelessness, collaborating with service providers, funders and community partnerships.

Sara Riegle

Sara Riegle is the Supportive Housing Regional Manager for CommonBond Communities. She works directly with two of CommonBond's largest supportive sites, Lexington Commons and Upper Post

Veterans Community, as well as across the organization with other supportive housing sites to determine how to best serve our residents and maintain housing stability. Sara received her B.A from Michigan State University and her Masters in Counseling from the University of Texas SA. She has extensive experience working with families that have experienced domestic violence and homelessness. Sara has worked in Supportive Housing for ten years, beginning as an in-home case management provider and transitioning into program development. She has worked with families, adults and seniors as well as the Veterans.

Bob Mueller

Bob Mueller's responsibility as Director of Construction within Acquisition and Development is to coordinate and supervise the construction process from pre-construction through project completion and turnover. Bob has over 29 years of experience in construction management and 11 years of consulting to non-profit organizations, multi family, senior, and commercial owners and developers, providing construction management, facility analysis, asset strategic planning, and technical services to meet critical business and organizational needs. He has worked with non-profit assisted living and nursing home clients in the development of pioneering elder care and hospice housing. Through his unique experience and good fortune he has been involved with clients of extraordinary vision, allowing him to work in the development execution of difficult and exceptionally progressive projects. Bob holds a Bachelor of Science in Education from the University of Wisconsin Stout and post graduate studies in construction and business management.

Point of Contact
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Experience

Real Estate Development

The blend of quality and affordability are hallmarks of CommonBond housing. Whether the residence is a high-rise in the heart of Minneapolis, a senior low-rise in greater Minnesota, suburban townhomes, a family development in Milwaukee, or historic preservation in Chippewa Falls, CommonBond attends to all the elements of providing a good place to live. The housing is affordable, blends into the neighborhood, and is well built, maintained, and managed. Attached is CommonBond's Real Estate Schedule which demonstrates that breadth and depth of CommonBond's development experience and expertise.

Most indicative of the overall success of CommonBond's housing portfolio is the fact that CommonBond is the largest nonprofit provider of affordable housing in the Upper Midwest with a stable business history for the past 45 years and with net assets of over \$226 million.

CommonBond Communities can be distinguished from other non-profit and for-profit organizations that provide affordable rental housing in its distinct mission, capacity, scale, impact, and range of housing

types and populations served. No other organization in the Upper Midwest reaches more diverse groups of people in more communities with customized, supportive housing. Through these years of experience, CommonBond has learned that consistent operating and service subsidies are integral to the success of its permanent supportive housing.

CommonBond serves people with special needs, including people living with HIV/AIDS or Multiple Sclerosis, people with chronic mental illness or developmental or physical disabilities, and people who have struggled with long-term or chronic homelessness. CommonBond's affordable housing enables people to spend less on housing, preserving resources for other necessities.

Driving its business success is the overall quality of CommonBond's diverse housing portfolio that generates development fees on the timely (within budget) completion of new and rehabbed developments. CommonBond consistently meets all of the investor criteria from closing through rehabilitation and construction completion within a very tight timeline.

CommonBond's in-house construction management staff has developed CommonBond's design/labor/material standards, based on CommonBond's experience for the past 45 years operating a variety of property types as well as on their expertise and knowledge of the latest innovations in the industry. Materials, amenities, and general design of the project will vary depending on the target market but there is a baseline standard for our properties that ensures consistency of quality throughout CommonBond's portfolio.

Section 42

CommonBond has been involved in the low-income housing tax credit program since its inception. CommonBond was one of the first applicants for tax credits in Minnesota and, as evidenced by its 73 tax credit projects, CommonBond has a great deal of experience with each piece of the program's life cycle. CommonBond has pursued and been awarded tax credits in Minnesota, Iowa, and Wisconsin, and its portfolio includes 73 tax credit projects (4,461 units) and an additional 39 senior projects (2,024 units), among others.

CommonBond entered the Wisconsin market with the development of Teweles Seed Tower Apartments, located in Milwaukee's Fifth Ward, in 2005. The adaptive reuse of the Teweles Seed building was followed by a number of notable CommonBond projects in Wisconsin:

- The acquisition and rehabilitation (2008) of Northern Apartments in Chippewa Falls
- The acquisition (2006) and rehabilitation (2009) of Glenbrook Apartments in Milwaukee
- The new construction of Bishop's Creek Family Apartments in Milwaukee (2010)
- The new construction of River Mill Senior Apartments in Watertown (2010)
- The new construction of Brewery Point Senior Apartments in Milwaukee (2012)
- The acquisition (2011) and rehabilitation (2013) of Florist Gardens, a Section 8 subsidized family housing community, in Milwaukee
- The new construction (2014) of Franklin Meadows senior apartments in Franklin
- The acquisition and rehabilitation of Lakeshore Townhomes (2015), a Section 8 subsidized family housing community in Fond du Lac, in partnership with General Capital

CommonBond has a strong relationship with the WHEDA Multifamily underwriting staff which has allowed for early vetting of projects, leading to more successful applications. This continued interaction

with WHEDA, and other funders, ensures that CommonBond is well-informed of changes to policies and priorities as well, such as the increase in points for including supportive housing in the upcoming February WHEDA application round. In addition, CommonBond staff has an ongoing role on the WHEDA QAP Advisory Committee, which sets the policies and priorities for awarding tax credits.

Permanent Supportive Housing

CommonBond has successfully developed 185 units of Supportive Housing across Minnesota and Iowa. An additional 23 units in Minnesota and Iowa are either under construction or in planning stages. The development team is skilled at assembling financing and rental subsidies to make these developments work and provide homes to those most in need. In many of CommonBond's supportive housing developments, the Property Management and Support Services are provided by our in-house Property Management and Advantage Services. Details on these pieces of our work along with specific examples are provided below.

Public/Private Joint Ventures

CommonBond has had a long history of collaborative development including co-development partners, government, foundations, and private financing entities.

CommonBond has substantial experience in collaborative development projects with nonprofit and for-profit entities. This includes collaboration in 1980 with the St. Paul Insurance Companies (now Travelers) for the Torre de San Miguel Homes in St. Paul; work in 2012 with the Zilber Property Group at Brewery Point, a senior rental development in Milwaukee; and CommonBond's current collaboration with General Capital on the rehabilitation and reinvestment in an 80-unit Section 8 community in Fond du Lac.

In addition to its ongoing finance/tax credit partnerships and 39 community housing partnerships (for which CommonBond provides all asset management, financial, reporting, communication, and board meeting coordination, among other services), CommonBond has worked with many development partners over the years in working arrangements customized to meet the needs of its partners – building on their particular strengths/assets and providing the services and support where required to effect a successful development. Typically, CommonBond has served as the master developer/managing partner in these collaborations.

For example, the Benedictine Sisters of St. Paul's Monastery invited CommonBond to build 100 affordable family and senior homes on their land in Maplewood, MN. After facing strong opposition from a few neighbors and support from many more, the project received approval from the city to move forward. It was a major breakthrough in a suburban community that had a reputation for resistance to affordable housing. The strategic partnership between the Sisters and CommonBond provides families and seniors a safe and quality place to live, the Sisters a new home suitable to the diminished size of their community, and income for the monastic community.

Completed in the autumn of 2015, CommonBond partnered with the US Department of Veterans Affairs to rehabilitate and repurpose several historic buildings on the grounds of historic Fort Snelling near Minneapolis, Minnesota to create the Upper Post Veterans Community, which includes 58 units of housing for homeless veterans and their families. CommonBond and the VA will work together to provide services on-site to all residents free of charge, which may include employment coaching, mental and chemical health counseling and groups, financial literacy and coaching, computer skills training, academic support, connection to community resources, and crisis management.

Collaboration continues after the housing is constructed. Once built, CommonBond's housing becomes a focal point for nonprofit organizations by offering service providers centralized, on-site access to its resident population.

Property Management

CommonBond's Property Management team manages over 5,700 affordable rental apartments and townhomes that serve over 9,000 people – families, seniors, people with disabilities and other barriers. CommonBond's quality affordable housing, expert management, and onsite Advantage Services for residents transform lives and provide long-term assets to the larger community. CommonBond's management portfolio includes a wide variety of public and private, affordable and market rate housing. With such a vast variety of management contracts and portfolio complexities at CommonBond, the property management and executive staff have professional management relationships with public agencies, state agencies, and property management business affiliations. CommonBond staff works very closely with Housing and Urban Development (HUD), Minnesota Housing Finance Agency (MHFA), Wisconsin Housing and Economic Development Authority (WHEDA) and Iowa Finance Authority (IFA).

CommonBond's property management reputation and credibility as a professional and caring employer, attracts senior management, property managers, and maintenance staff that are committed to delivering quality and professional management services.

Supportive Services

Advantage Services, the resident services department of CommonBond, provides the on-site case management services for 177 individuals/families living in units designated for individuals who have experienced homelessness. In an additional 8 units, we partner with a qualified service provider who has a stronger local presence in the community where the housing is located. Further, we are in the predevelopment phase of a Section 42 project in Cedar Rapids, IA where CommonBond is the developer and property manager, and will partner with Willis Dady Shelter as the service provider for 5 homeless-designated units.

As suggested by Permanent Supportive Housing Evidence Based best practices, residents are the authors of their own service plans. Site-based services staff work to engage residents on identifying the goals that the resident can work on in order to maintain stability and independence. These service plans are revisited regularly and can be altered by the resident as they choose. Continued housing is not contingent upon these service goals and the resident is given choice on their service level depending on need.

In providing staff support to properties with permanent supportive housing, CommonBond strives to keep caseloads within recommended guidelines to ensure that residents have quality access to case management and services. Supportive Housing Services Coordinators are trained in Motivational Interviewing in order to provide an environment for change that feels safe and non-judgmental for residents.

Accessing Additional Service Providers

CommonBond Advantage Services staff works to cultivate resources and relationships with local providers in order to coordinate with the specialty services that residents often need to be connected

to. When a resident needs a community based service, the Coordinator assists in locating an appropriate referral, participates in making initial phone calls and gathering screening information, preparing application documents if needed, and when appropriate, provides transportation and support to appointments.

When discussing referrals to services such as mental health or support for disabilities, residents may be reluctant to engage due to embarrassment or fear of stigmatization. Advantage Services staff work to discuss the fears and expectations around accessing such services and breaking down the stereotypes that may exist regarding using such services. Sitting down with residents and making initial phone calls and gathering information can make the first steps feels safer.

When appropriate, services staff may assist the resident in completing a release of information for their community based services providers so that staff may assist in coordinating wrap-around services for the resident. This allows providers to work more closely and helps them to clearly understand any concerns that may affect housing stability.

Example Supportive Housing Communities

Lexington Commons

At Lexington Commons, a 48 unit supportive housing community (39 units for chronically homeless single adults), we have assigned three services staff. The Lead Supportive Housing Service Coordinator (SHSC) provides direct service to residents and supervises two other SHSCs. While the SHSCs work collaboratively to anticipate and respond to residents' needs, each SHSC is assigned to provide case management and services coordination for 16 residents. Each SHSC is responsible for developing, coordinating, reviewing, and updating goal plans with their respective residents.

The supportive services staff works collaboratively with CommonBond Property Management to ensure that resident needs are responded to in a timely, professional, and supportive manner while



Lexington Commons

Unit Count: 48

Location: St. Paul, MN Property Type: Supportive

Development Type: Adaptive Reuse

Year Completed: 2010

observing appropriate privacy requirements. The facility has a front desk that is staffed until midnight with security sweeps throughout the evening and is designed to ensure the safety of residents, the property, and staff. All units come furnished, including kitchenware, bedding, and towels so that residents immediately have a functioning home. There is also a computer lab available on-site for employment, school, and social connections.

The Service Coordinators at Lexington Commons work with residents to design their goal plans and move them forward. Topics shortly after move-in often focus on understanding their lease, rights and responsibilities as tenants, and setting up their household. Many residents have not had to budget for rent, utilities, and food for some time, so budgeting and locating local resources are often first steps. Once residents have become transitioned into housing, goals often progress to returning to school, and

locating employment, as well as attending to medical, chemical, and mental health concerns that often go unaddressed on the streets.

Lexington Commons also has an active Resident Council, a volunteer group that runs a community garden, and partners with a local church for a monthly Sunday dinner. Currently, an employment readiness club and a possible on-site peer lead chemical health group are being explored. Lexington Commons employs one full-time Property Manager and one part-time maintenance technician. The property manager has a background in Supportive Housing property management.

Upper Post Veterans Community

CommonBond partnered with the U.S. Department of Veterans Affairs (VA) to rehabilitate and repurpose five historic buildings on the Fort Snelling campus near Minneapolis into 58 units of housing for homeless veterans. The Upper Post Veterans Community has 6 families and 52 single adults, all of whom have experienced homelessness and many of whom have disabilities. Due to the challenges that many of the residents face, Upper Post has three full time services providers. The Lead Supportive Housing Service Coordinator serves as the administrative and program lead and provides supervision for two additional Service Coordinators.

Units at Upper Post also come fully furnished and the progression of services is often similar to those at Lexington Commons, where residents first learn about their housing, lease, and subsidy and slowly transition over to more long term goals. In a building with multiple rent



Upper Post Veterans Community

Unit Count: 58

Location: Fort Snelling, MN Property Type: Supportive

Development Type: Adaptive Reuse

Year Completed: 2015

subsidies provided to keep rents low and affordable, many residents need support in staying compliant with the use of their subsidy. This tenant education is done in close communication with property management.

Upper Post provides services on-site to all residents, which may include employment coaching, financial literacy and coaching, computer skills training, academic support, connection to community resources, and crisis management. One of the primary partners is the VA. Residents often need support in navigating the VA system, accessing health care and connecting with other veterans benefits. Staff has worked closely with VA case managers and the local chemical health treatment programs available through the VA to ensure stability in housing.

Programming at Upper Post includes a partnership with a local library that provides a rotating lending library on-site and basic computer skills to residents. Upper Post has also partnered with an on-site mobile food shelf. Local veteran agencies such as The Wounded Warrior Project come on site and provide community means and resident activities such as bingo, pool tournaments, and art projects. Upper Post employs one full-time Property Manager and one-part-time maintenance technician. The Property Manager has a background in intake coordination and veteran services and case management. Including a property manager with roots in the human services industry and knowledge of the needs of the community has allowed Upper Post to better respond to the needs of its residents.

Multifamily Awards

Green Awards

CommonBond Communities is committed to developing quality housing that has a positive impact on the greater community and the surrounding environment as well. CommonBond approaches all of its developments with a goal of long-term sustainability by focusing on siting of the building, energy efficient appliances, and environmentally sound materials that will positively affect the long-term operations of the buildings. CommonBond uses a variety of certification programs, as well as its own building standards, to guide the housing communities' specifications and scopes: Green Communities, lowa Green Street, WI Green Built Homes, LEED, and the Green Building Institute. To date, two buildings have received LEED Gold Certification, Century Trails Senior Housing in Maplewood, MN (one of the first HUD 202 financed housing communities to achieve LEED status nationally) and Lexington Commons in St. Paul, MN. In 2015, Views at City Walk received an Environmental Excellence award from the City of Woodbury, MN, recognizing CommonBond's contributions toward sustainability in the city.

Architectural Awards

CommonBond Communities has worked with a number of architects across the Midwest and has received many awards focused on the development and design of its housing communities. A sampling of these awards follows:

2015 Awards

- MADACs award Complete and Total Building Renovation, Upper Post Veterans Community
- Preservation Alliance of Minnesota Impact Award Upper Post Veterans Community
- Finance and Commerce Top Project Award Upper Post Veterans Community

2014 Awards

- Affordable Housing Finance (AHF) Magazine Reader's Choice selected The Tallcorn in Marshalltown, IA as one of four finalists in the historic preservation category.
- Iowa Finance Authority selected The Tallcorn for the 2014 Housing Iowa Multifamily Development award
- The Tallcorn was the 2014 Preservation Iowa Adaptive Reuse category award winner
- Finance and Commerce Top Project- West Broadway Crescent

2013 Awards

 Affordable Housing Finance (AHF) Magazine Reader's Choice selected Bii Di Gain Dash Anwebi, Minneapolis, MN as one of four finalists in the senior category.

2011 Awards

- Affordable Housing Finance (AHF) Magazine Reader's Choice selected Bishop's Creek Family Housing, Milwaukee, Wisconsin as one of four finalists in the urban category.
- Milwaukee Awards for Neighborhood Development Innovation (MANDIs) selected Bishop's Creek Family Housing, Milwaukee, Wisconsin as one of four finalists in the State Farm Building Blocks Award for promoting development and being a model neighborhood project.

- KBBG-FM 88.1 gave a Special Recognition Award to CommonBond Communities and the Sisters
 of Mercy in recognition of Unity Square family housing being added as a housing resource in
 Waterloo, Iowa.
- Minnesota Commercial Real Estate Women (MNCREW) nominated Lexington Commons for a CREW Award in the Economic Improvement category

2010 Awards

- Wisconsin Commercial Real Estate Women (WCREW), 2010 Vision Ingenuity Award, Bishops Creek Family Housing, Milwaukee, Wisconsin for a real estate development that overcome smaller budgets or smaller spaces while producing a property that is a big success.
- The Business Journal, Best New Development or Renovation (residential) Award, Bishop's Creek Family Housing, Milwaukee, Wisconsin

2009 Awards

- Oak Ridge Manor, a CommonBond affordable housing community in Hastings, Minnesota received a Multi Housing Achievement in Design, Advertising, and Community Support (MADACS) Award from the Minnesota Multi Housing Association for Property Excellence, 101+ units.
- Shingle Creek Commons, a CommonBond affordable housing community in Minneapolis, Minnesota received a MADACS Award for Property Excellence in Senior Housing.

2008 Awards

- Kingsley Commons, a special needs community in Minneapolis, was honored with the Access Award from the Minnesota State Council on Disabilities. The Access Award recognizes creative and outstanding innovations that reduce or eliminate barriers for individuals living with a disability.
- Kingsley Commons was inducted into the inaugural Community Development Hall of Fame by Local Initiatives Support Corporation (LISC) and the Metropolitan Consortium of Community Developers (MCCD). The Hall of Fame honors pioneering and long-lasting achievement in the field of community development.
- Kingsley Commons was the proud recipient of a MADACS Award for Best New Development in Affordable Housing.
- St. Anne's Senior Housing was the proud recipient of a MADACS Award for Property Excellence in Affordable Housing.

2006 Awards

- City Flats Apartments, a family community in Minneapolis, was the proud recipient of a MADACS Award for Total Building Renovation/Remodel.
- CommonBond's Historic Teweles Seed Tower Apartment building was a finalist in the State Farm Insurance Building Blocks Award in the Milwaukee Awards for Neighborhood Development Innovation (MANDI)'s Large Project Category.

2002 Awards

 Shingle Creek Commons, a senior community in Minneapolis, received a MADACS Award for Property Excellence in the Senior Housing category

2000 Awards

- Cathedral Hill Homes, a family community in St. Paul, received a MADACS Award for Property Excellence in the Total Building Rehabilitation category. This was awarded to CommonBond and The Cornerstone Group.
- CommonBond Communities and Cornerstone received an award from The St. Paul Heritage Preservation Commission for promoting and enhancing the city's historic character with the rehabilitation of Cathedral Hill Homes, a family community in St. Paul.

Cathedral Hill Homes, St. Paul received an honorable mention from the Smart Growth Design Awards, 1000 Friends of Minnesota.

References

Maria Prioletta, Redevelopment and Special Projects Manager, City of Milwaukee 414-286-5903; mpriol@mkedcd.org

Mary Tingerthal, Commissioner, Minnesota Housing 651-296-2172; Mary.Tingerthal@state.mn.us

Mike Goze, Chief Executive Officer, American Indian Community Development Corporation 612-813-1610; mgoze@aicdc-mn.org

Financial Information

CommonBond Communities is willing and able to provide construction, tax credit, and operating guarantees associated with developing, completing, and operating tax credit communities.

CommonBond will need to have concrete operating subsidies and services funding identified in order to move forward with an application.

Financial Statements are available upon request.

CommonBond's Annual Report can be found by visiting our website at: http://www.commonbond.org/aboutcommonbond.aspx

Bank References

Sean O'Brien, Director, Commercial Lending, Wisconsin Housing and Economic Development Authority 608-266-7884; Sean.obrien@wheda.com

Alison Halley, Senior Vice President, Wells Fargo Bank, N.A. 612-667-1292; alison.halley@wellsfargo.com

Philip Porter, Vice President, Enterprise Community Investment, Inc. 410-772-2594; pporter@enterprisecommunity.com



CommonBond Communities Schedule of Real Estate Holdings

Year Ending December 2015

						Development	Build	Acquire		Physical Occ PrCnt Average of Monthly		Limited
Property Common Name	City	State	Units	Property Type	LIHTC	Туре	Yr	Yr	Rehab Yr		Lender(s)	Partner(s)
Development Status: Active Developme	nt/Lease Up	1	1	1	ı	1	1		1	ı	T	I
Bloomsbury Village	Des Moines	IA	30	Family	Y	Acq/Rehab	1997	2009	2013	97.4	IFA, Polk Co., CBC	Enterprise
, ,						Adaptive Reuse					MHFA, City of St.	National Equity
Cathedral Hill Homes	St. Paul	MN	60	Family	Y	Historic	1904	2015	2015	98.6	Paul, CBC FHLB of Des	Fund
											Moines, City of	
Cooperage	Minneapolis	MN	60	Senior	Y	New Const	2014			99.9	Mpls	Enterprise
											WHEDA, City of Fon du Lac,	
			0.0			. /p. 1. 1	4054	2017	2015	0	ADVOCAP,	
Lakeside Gardens	Fon du Lac	WI	80	Family	Y	Acq/Rehab	1976	2015	2015	96.6	HOME	Enterprise
											Minnesota Bank	
NorthPoint Townhomes	Aitkin	MN	32	Family	Y	Acq/Rehab				92.8	and Trust, MHFA FHLB Des	Wells Fargo
Rochester Senior Housing	Rochester	MN	40	Senior	Y	New Const	2014			99.6	Moines	Enterprise
	a p 1		450			. /p.1.1	4050	*****	****	07.4		
Skyline Tower	St. Paul	MN	470	Family	Y	Acq/Rehab	1970	2000	2001	97.4	JLL Capital MHFA, Met	
											Council, Anoka	
Sunwood Village	Ramsey	MN	47	Family	Y	New Const	2015				Co. VA, MHFA, FHF,	Enterprise Minnesota
Upper Post Veterans Home	Fort Snelling	MN	58	Family	Y	Adaptive Reuse Historic	1904		2015	49.2	CBC	Equity Fund
											FHLB of Des Moines, Hennepin Co., City of Mpls, MHFA, Met	
											Council, Bank of	
West Broadway Crescent Active Development/Lease Up: 10 Prope	Minneapolis	MN	54 931	Family	Y	New Const	2014		<u> </u>	87.5	America	Enterprise
Development Status: Owned and Affilia			731									
Arbor Commons (6)	Minneapolis	MN MN	16 50	Family Senior	N N	Acquisition	1983 2002	2007		98.6 97.1	Mpls CPED, CBC	
Arbor Lakes Bassett Creek Commons	Maple Grove Plymouth	MN	46	Senior	N N	New Const New Const	1999			97.1		
Dassett Greek Commons	Tymoudi	IVIIN	10	Semoi	- 1	ivew Golist	1,,,,			77.0		
Bii Di Gain Dash Anwebi Elder	Minneapolis	MN	47	Senior	N	New Const	2012			95.7	City of Mpls AHTF, MHFA	
											Enterprise, City of	
Bishop's Creek	Milwaukee	WI	55	Family	Y	New Const	2010			98.0	Milwaukee, CBC	Enterprise
Bloomington Townhomes (3)	Bloomington	MN	20	Family	Y	Acq/Rehab	1991		2009	97.7	US Bank	NDC
Boulevard Gardens	Minnetonka	MN	46	Senior	N	New Const	1997			99.7	IFF, FHLB of	
Brewery Point	Milwaukee	WI	48	Senior	Y	New Const	2012			98.1	Chicago, CBC	Wells Fargo
Century Trails Senior Housing	Maplewood	MN	40	Senior	N	New Const	2010			96.0	Ramsey Co	
City Flats Apartments	Minneapolis	MN	27	Family	Y	Acq/Rehab	1966 & 1970	2007	2007	99.7	MHFA, CPED, FHF	Alliant
,	Î			Ž		Adaptive Reuse					US Bank, City of	
Commerce Phase 1	St. Paul	MN	55	Family	Y	Historic	1911	2008	2008	93.7	St Paul, MHFA	PNC
Commerce Phase 2	St. Paul	MN	45	Family	Y	Adaptive Reuse Historic	1911	2011	2011	92.3	CBC, City of St Paul, MHFA	PNC
	M : :			· ·	**	A /D : :		601-	201-	00.5	MHFA, Ramsey	W. 11 - F
Concordia Arms	Maplewood	MN	125	Senior	Y	Acq/Rehab	1980	2013	2013	99.3	Co, CBC FHF, Hennepin	Wells Fargo
Crown Ridge Apartments Delano Commons	Minnetonka Delano	MN MN	64	Family Senior	Y N	Acquisition New Const	1997 2005	2001		98.3 97.7	Co, MHFA, City of Minnetonka, CBC	Eloigne Company
Des Moines Street Village (5)	Des Moines	IA	42	Family	Y	Acq/Rehab	1995	2009	2010	95.8	IDED, CBC	Enterprise
				Í							CPED, FHF,	
Dovetail (6)	Minneapolis	MN	10	Family	Y	Acquisition	1993	2007	2001	100.0	MHFA	п
East Shore Place (2)	Mahtomedi	MN	61	Senior	Y	Rehab	1983		2006	99.7	US Bank, CBC City of	Enterprise
East Village (6)	Minneapolis	MN	7	Family	Y	Acquisition	1919	2008		100.0	Minneapolis	
Fairfield Terrace (2)	Lakeville	MN	24	Senior	Y	Rehab	1985		2006	98.4	US Bank, CBC	Enterprise
Falls Meadowridge Townhomes	Little Falls	MN	48	Family	Y	Acq/Rehab	1979	2001	2001	95.5	Red Capital, HUD, FHLB Des Moines, MHFA, CBC	

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										Physical Occ PrCnt Average		
						Development	Build	Acquire		of Monthly		Limited
Property Common Name	City	State	Units	Property Type	LIHTC	Type	Yr	Ŷr	Rehab Yr	Occ	Lender(s)	Partner(s)
											WHEDA, City of Milwaukee,	
Florist Gardens	Milwaukee	WI	80	Family	Y	Acq/Rehab	1978	2011	2013	97.3	Neighborworks	Enterprise
Ford House	Minneapolis	MN	11	Special Needs	N	Acquisition	1995			100.0		
Four Seasons Community Housing	Crystal	MN	7	Special Needs	N	Acquisition New Const	1995			100.0		
Franklin Senior Housing Garden Terrace Apartments (2)	Franklin Little Canada	WI MN	41	Senior Senior	N Y	Rehab	2013 1983		2006	97.7 97.2	US Bank, CBC	Enterprise
Garden Terrace Apartments (2) Garden Terrace Commons	Little Canada	MN	35	Senior	N	New Const	2003		2000	99.1	US Balik, CBC	Enterprise
Garden Terrace Commons	Tattle Garmen	1111		oemor .		Tiew Gollac	2003			77.1		
Glenbrook Apartments	Milwaukee	WI	72	Family	Y	Acq/Rehab	1994	2006	2010	98.0	WHEDA, CBC	Enterprise
Goldendale Homes (1)	Annandale	MN	24	Senior	N	Acq/Rehab	1974	2005		99.0	Wells Fargo	
											Dougherty, MHFA, FHF, Met	
											Council, CBC,	
Granada Lakes Townhomes	Oakdale	MN	68	Family	Y	Acq/Rehab	1976	2010	2010	95.4	Washington Co P/R Mortgage,	Enterprise
Greenvale Place	Northfield	MN	96	Family	N	New Const	1971		2011	98.2	HUD	
				Í							City of Mpls,	
Greenwood Apartments (6)	Minneapolis	MN	7	Family	Y	Acquisition	1916	2008		100.0	MHFA	
Howard Lake Apartments (1)	Howard Lake	MN	24	Family	N	Acquisition	1974	2005		92.3	Wells Fargo	
											Hennepin Co, City	
Kingsley Commons	Minneapolis	MN	25 15	Special Needs	N Y	New Const New Const	2007 1980		2006	98.8 96.4	of Mpls US Bank, CBC	Estara de la
Kosciolek House (2)	Minneapolis	MN	15	Special Needs	1	New Const	1960		2006	90.4	ОЗ Бапк, СБС	Enterprise
											MHFA, FHF,	
Lake Shore Townhomes	Maple Grove	MN	19	Family	Y	New Const	2000			99.6	Hennepin Co, City of Maple Grove	
Lexington Commons	St. Paul	MN	48	Special Needs	Y	Adaptive Reuse	1968	2006	2010	96.5	MHFA, CBC	
											FHF, City of	
I: 1 Pl (0)	Minnestin	MN	8	Family	Y	Acquisition	1911	2007		99.0	Mpls, CBC, MHFA	
Linden Place (6)	Minneapolis	IVIIN	0	Patting	1	Acquisition	1911	2007		99.0	MITTA	
Maple Hills of Red Wing (3)	Red Wing	MN	96	Family	Y	Rehab	1971		2009	97.4	US Bank, MHFA	NDC
Maple Terrace (2)	Maple Plain	MN	38	Senior	Y	Rehab	1985		2006	94.9	US Bank, CBC	Enterprise
Maples Apartments (6)	Minneapolis	MN	6	Family	Y	Acq/Rehab	1917	2008		97.4	City of Mpls, FHF	
Meadows	Cedar Rapids	IA	66 23	Senior	N N	Acquisition Acq/Rehab	1980	2012		99.2 93.6	Red Capital, CBC	
Metro Apartments Mount Carmel Manor (2)	Bloomington West St. Paul	MN MN	60	Special Needs Senior	Y	Rehab	1993 1988		2006	93.8	US Bank, CBC	Enterprise
Mount Carner Manor (2)	west St. 1 ath	IVIIN	00	Semoi	1	Renab	1200		2000	73.0	CO Dank, CDC	гитегризе
Mulberry Flats (6)	Minneapolis	MN	8	Family	Y	Acquisition	1950	2008		100.0	City of Mpls, FHF	
New Village (6)	Minneapolis	MN	21	Family	Y	Acquisition	1918	2007	2005	96.7	MHFA, City of Mpls, FHF	
North Gables	Blaine	MN	50	Senior	N	New Const	2000			99.1	r ·	
Northern Apartments	Chippewa Falls	WI	43	Senior	Y	Adaptive Reuse Historic	1919	2006	2008	96.4	US Bank, WHEDA, CBC	Columbia Housing /PNC
Norwood Square	Fridley	MN	50	Senior	N	New Const	1994			99.5		g,
Oak Ridge Manor (2)	Hastings	MN	109	Senior	Y	Rehab	1989		2006	99.6	US Bank, CBC	Enterprise
Oak Terrace	Oakdale	MN	50	Senior	N	New Const	1994			97.4		
Pleasant Place Apartments (2)	Rogers	MN	24	Senior	Y	Rehab	1986		2006	98.4	US Bank, CBC	Enterprise
Ramsey Commons (2)	St. Paul	MN	16	Special Needs	Y	Rehab	1987		2006	99.0	US Bank, CBC	Enterprise
Red Rock Manor (2)	Newport	MN	78	Senior	Y	Rehab	1981		2006	97.8	US Bank, CBC	Enterprise
											US Bank, FHLB	
River Mill Senior Residence	Watertown	WI	54	Senior	Y	New Const	2010			99.4	Chicago, City of Watertown	
Tarret 19th Demot Residence		VV 1	51				2010			//.T	mccrcowii	
n: A	Minn "	10.	40	C:	N.T	Ni Co	2012			00.2	City of Mpls	
Riverview Apartments	Minneapolis	MN	42	Senior	N	New Const	2012			98.2	AHTF, MHFA	
Robbins Way Senior Housing	Robbinsdale	MN	36	Senior	N	New Const	2008			99.4	Hennepin County	
Robert Will Community Housing (2)	Richfield	MN	11	Special Needs	Y	Rehab	1991		2006	99.3	US Bank, CBC	Enterprise
Seward Tower East	Minneapolis	MN	302	Family	N	Acq/Rehab	1969	1990	2003	99.1	JLL Capital, CPED	
oceand Tower Last	липсароня	1111	302	. ammy	1.0	req/ reman	1,707	1770	2003	77.1	JLL Capital, Wells	
											Fargo, City of	
Seward Tower West	Minneapolis	MN	317	Family	N	Acq/Rehab	1969	1990	2003	98.6	Minneapolis, MHFA	
	· ·										AmeriSphere, City	
Shingle Creek Senior	Minneapolis	MN	75	Senior	Y	New Const	2002			96.1	of Mpls	
Silver Lake Pointe (A)	Mounds View	MN	83	Senior	Y	New Const	1995		2007	97.6	Western Bank	E .
South Haven (2)	Edina	MN	100	Senior	Y	Rehab	1991		2006	98.8	US Bank, CBC	Enterprise

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Property Common Name	City	State	Units	Property Type	LIHTC	Development Type	Build Yr	Acquire Yr	Rehab Yr	Physical Occ PrCnt Average of Monthly Occ	Lender(s)	Limited Partner(s)
South Shore Park (2)	Excelsior	MN	67	Senior	Y	Rehab	1983		2006	95.2	US Bank, CBC	Enterprise
Spruce Place Apartments	Farmington	MN	61	Senior	Y	Acq/Rehab	1978	2006	2006	95.6	US Bank, Dakota Co, CBC	WNC
St. Anne's Senior Housing	Minneapolis	MN	61	Senior	Y	Acq/Rehab	2007	2009		99.5	US Bank, GMHC, Hennepin Co, City of Mpls, MHFA, FHF, FHLB, CBC	WNC
St. Michael's (2)	New Ulm	MN	30	Senior	Y	Rehab	1982		2006	99.5	US Bank	Enterprise
Stewart Park Apartments (5)	Des Moines	IA	18	Family	Y	Acq/Rehab	1991	2009		95.7	IDED, CBC	Enterprise
Stewart Park Townhomes	Des Moines	IA	10	Family	Y	Acq/Rehab	1992	2014	2015	100.0	IFA, City of Des Moines, Polk Co. FHF, City of	
Success Family Housing	Minneapolis	MN	8	Family	Y	New Const	1993			100.0	Mpls, MHFA	
Summit Point (2)	Edina	MN	29	Senior	Y	Rehab	1986		2006	99.5	US Bank, CBC	Enterprise
Sunrise Manor	Sleepy Eye	MN	32	Family	N	Acquisition	1981	2008		97.8	MHFA	
Tallcorn Tower	Marshalltown	IA	49	Family	Y	Adaptive Reuse Historic	1928	2013	2013	95.9	CBC US Bank, Global	Wells Fargo
Teweles Seed Tower Apartments	Milwaukee	WI	115	Family	Y	Adaptive Reuse	1918	2004	2005	98.0	View	HCI
Torre De San Miguel Homes (4) Trails Edge Townhomes	St. Paul Maplewood	MN MN	142	Family Family	Y Y	Acq/Rehab New Const	1971		2007	94.6	MHFA, FHF. MHFA, Ramsey Co, FHF, Met Council IFA, IDED, City	National Equity Fund Enterprise
Unity Square	Waterloo	IA	40	Family	Y	New Const	2010			95.8	of Waterloo, Des Moines FHLB	Wells Fargo
Valley Square Commons	Golden Valley	MN	25	Family	Y	New Const	2002			98.2	MHFA, Hennepin County, CommonBond Communities	National Equity Fund
Vicksburg Commons	Plymouth	MN	50	Family	Y	New Const	2007			97.8	MHFA, Hennepin Co, City of Plymouth, Met Council, CBC	National Equity Fund
Views at City Walk	Woodbury	MN	45	Family	Y	New Const	2013			97.1		Wells Fargo
Vista Village (4)	St. Paul	MN	48	Family	Y	Acq/Rehab	1972		2007	97.0	JLL Capital, CBC, City of St. Paul, MHFA, FHF.	National Equity Fund
Wellstone Commons	Northfield	MN	29	Senior	N	New Const	2004			98.7	III. Copiest Cit	
Westminster Place (4) Westonka Estates (2)	St. Paul Mound	MN MN	99 42	Family Senior	Y Y	Acq/Rehab Rehab	1975 1983		2007 2006	97.0 96.3	JLL Capital, City of St. Paul HRA, MHFA, FHF. US Bank, CBC	National Equity Fund Enterprise
Whittier Cooperative	Minneapolis	MN	45	Family	N	Acq/Rehab	1903	2010	2010	98.8	MHFA, City of Mpls	
Winnetka West (2)	New Hope	MN	26	Special Needs	Y	Rehab	1991		2006	100.0	US Bank, CBC, MHFA	Enterprise
Yorkdale Townhomes of Edina	Edina	MN	90	Family	Y	Acq/Rehab	1972	1987	2012	99.0	MHFA, Hennepin	Enterprise
Owned and Affiliated Portfolio: 87 Prope			4483									
Grand Totals: 97 Properties			5414									

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