

## Class A: □Beer, □Liquor, □Cider Class B: □Beer, □Liquor, Class C Wine

## Liquor/Beer License Application

City of Madison Clerk 210 MLK Jr Blvd, Room 103 Madison, WI 53703

<u>licensing@cityofmadison.com</u> 608-266-4601

| (Agenda Item Number)                               |
|--|
| (Legistar file number)                             |
| LICUB-2024-0407                                    |
| (License number)                                   |
| (Alder District #) (Police Sector) Office Use Only |

| Sec | ction A – Applicant   |  |  |  |  |
|-----|---|--|--|--|--|
| 1.  | List the name of your $\square$ Sole Proprietor, $\square$ Partnership, $\square$ Corporation/Nonprofit Organization or $\blacksquare$ Limited Liability Company exactly as it appears on your State Seller's Permit. |  |  |  |  |
|     | Consolidated Management Company   |  |  |  |  |
| 2.  | Trade Name (doing business as) Consolidated Management Company  |  |  |  |  |
| 3.  | Address to be licensed 1000 Edgewood College Dr. Madison WI 53711   |  |  |  |  |
| 4.  | Mailing address 2670 106th Street Suite 140 Urbandale, IA 50322   |  |  |  |  |
| 5.  | Anticipated opening date 7/1/2024   |  |  |  |  |
| 6.  | Is the applicant an employee or agent of, or acting of behalf of anyone except the applicant named in question 1?   |  |  |  |  |
|     | ■ No □ Yes (explain)  |  |  |  |  |
| 7.  | Does another alcohol beverage licensee or wholesale permitee have interest in this business? ■ No □ Yes (explain)   |  |  |  |  |

## Section B-Premises

8. Describe in words the building or buildings where alcohol beverages are to be sold and stored. Include all rooms including living quarters, if used, and any outdoor seating used for the sales, service, and/or storage of alcohol beverages and receipts. Alcohol beverages may be sold and stored only on the premises as approved by Common Council and described on license.

Alcohol served at catered events in the following Edgewood College locations: Washburn Heritage

Room, President's Dining Room, Presidents Conference Room in Regina Hall, as well as 302

Nona McGreal Room in Predolin Humanities Center, Atrium in the Stream, Predolin

TerraCe, and Wingra TerraCe. Alcohol stored in locked cage in storage room located in Regina East

| 9.   | Applicants for on-pa   | remises consumption on     | ly. Estimated capacity (patrons and                    | employees):  |  |
|--|--|----------------------------|--|--------------|--|
|  | Indoor: 300  | Outdoor:                   | 150  |              |  |
| 10.  | Describe existing pa   | arking and how parking     | lot is to be monitored.                                |              |  |
|  | <b>.</b>   |                            | gewood College security staff                          |              |  |
|  | - anang is an area   | and monitored by Ed        | general conege escanty etan                            |              |  |
| 11.  | Was this premises I  | icensed for the sale of li | quor or beer during the past license                   | year?        |  |
|  | □ No ■ Yes, lic  | ense issued to Sodexo      | Operations LLC (name                                   | of licensee) |  |
| This   | • •  |                            | ganizations, and Limited Liability Co<br>to Section D. | mpanies      |  |
| 12.  | Name of liquor licer   | nse agent Michael DeL      | isle   |              |  |
|  | City, state in which agent resides Marinette, WI   |                            |  |              |  |
|  | How long has the agent continuously resided in the State of Wisconsin? 4 Years   |                            |  |              |  |
| 15. Has the liquor license agent completed the responsible beverage server training  |  |                            |  |              |  |
|  |  |                            |  |              |  |
| 16.  | ■ No, but will complete prior to ALRC meeting □ Yes, date completed  |                            |  |              |  |
| <ul> <li>17. In the table below list the directors of your corporation or the members of your LL</li> <li>Attach background check forms for each director/member.</li> </ul> |  |                            |  |              |  |
|  | Title  | Name                       | City and State of Residence                            |              |  |
|  | CEO  | Barry Friends              | Deerwood, MN   |              |  |
|  | C00  | David Campbell             | Coralville, IA   |              |  |
|  | CFO  | Todd Smith                 | Norwalk, IA  |              |  |
| 18.  | Registered agent for your corporation or LLC. This is your agent for service of process, notice or demand required or permitted by law to be served on the corporation. This is not necessarily the same as your liquor agent.  David Campbell |                            |  |              |  |
| 19.  | Is applicant a subsidiary of any other corporation or LLC?   |                            |  |              |  |
|  | □ No ■ Yes (explain) _NHF Holdings, LLC  |                            |  |              |  |
| 20.  | Does the corporation, any officer, any director, any stockholder, liquor agent, LLC, any member, or any manager hold any interest in any other alcohol beverage license or permit in Wisconsin?  |                            |  |              |  |
|  | ■ No □ Yes (ex   | xplain)                    |  |              |  |

| Section D—Business Plan  21. What type of establishment is contemplated?  ☐ Tavern ☐ Nightclub ☐ Restaurant ☐ Liquor Store ☐ Grocery Store   |   |                |               |                                    |                 |                |               |
|--|---|----------------|---------------|------------------------------------|-----------------|----------------|---------------|
|  | _   | •              |               | mps 🗆 Conv                         |                 | ŕ              |               |
|  |   |                | •             | •                                  |                 | , with gas pe  | шрэ           |
| 22.  | Private organizations (clubs): Do your membership policies contain any requirement of "invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin?  |                |               |                                    |                 |                |               |
| 23.  | Hours of ope  | ration: please | e enter openi | ing and closing                    | times in the t  | able below.    |               |
|  | Sunday  | Monday         | Tuesday       | Wednesday                          | Thursday        | Friday         | Saturday      |
|  | *Varies   | based on Ev    | ent           |                                    |                 |                |               |
|  | (Class B on   | ly) Enter belo | w any hours   | when food ser                      | vice will not b | e available,   | if applicable |
|  |   |                |               |                                    |                 |                |               |
| Section E—Consumption on Premises  This section applies to Class B and Class C applicants only. Class A license applicants (consumption off premises) may skip to Section F.  24. Indicate any other product/service offered. Beer, Wine, Liquor |   |                |               |                                    |                 |                |               |
| 25.  | 5. All restaurants and taverns serving alcohol must substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. (Note: Non-alcoholic drinks are classified as "Food.") New establishments estimate percentages:  10  % Alcohol 90  % Food 0  % Other |                |               |                                    |                 |                |               |
|  | If applicable, describe "Other": Primary source would be resident dining, alcohol only served for private events  |                |               |                                    |                 |                |               |
|  | Do you have written records to document the percentages shown? $\blacksquare$ No $\square$ Yes You may be required to submit documentation verifying the percentages indicated.   |                |               |                                    |                 |                |               |
| 26.  | Do you plan   | to have live e | entertainmen  | t? ■ No □                          | Yes—what ki     | ind?           |               |
|  |   |                |               | music (except :<br>ntertainment Li |                 | , a DJ, or a d | designated    |
|  | ection F—Required Contacts and Filings 7. I understand that liquor/beer license renewal applications are due April 15 of every year, regardless of when license was initially granted.   No  Yes  |                |               |                                    |                 |                |               |
| 28.  | I understand that I am required to host an information session at least one week before the ALRC meeting. $\Box$<br>No $$ $$ Yes  |                |               |                                    |                 |                |               |
| 29.  | _   |                | •             | this location to                   | •               | pplication an  | d to invite   |

| 30. | I agree to contact the Police Department District Captain for this location prior to the ALRC meeting. $\square$ No $\blacksquare$ Yes   |  |  |  |  |
|-----|--|--|--|--|--|
| 31. | I agree to contact the Deputy Clerk prior to the ALRC meeting.   No  Yes   |  |  |  |  |
| 32. | I agree to contact the neighborhood association representative prior to the ALRC meeting.  ☐ No ☐ Yes  |  |  |  |  |
| 33. | I intend to operate under the alcohol license within 180 days of the Common Council granting this license. The license shall be considered surrendered if not issued within 180 days of being granted. $\square$ No $\blacksquare$ Yes   |  |  |  |  |
| 34. | I understand we must file a Special Occupational Tax return (TTB form 5630.5) before beginning business. [phone 1-800-937-8864] $\square$ No $\blacksquare$ Yes  |  |  |  |  |
| 35. | I understand a Wisconsin Seller's Permit must be applied for and issued in the same name as that shown in question 1, above. [phone 608-266-2776]   No  Yes  |  |  |  |  |
| 36. | Is the applicant indebted to any wholesaler beyond 15 days for beer or 30 days for liquor? $\square$ No $\square$ Yes  |  |  |  |  |
| Sec | ction G—Information for Clerk's Office   |  |  |  |  |
| 37. | This application is for the license period ending June 30, 20_25   |  |  |  |  |
| 38. | State Seller's Permit <u>4 5 6 - 0 0 0 0 2 3 8 3 2 4 - 0 4</u>   |  |  |  |  |
| 39. | Federal Employer Identification Number 42-1080609  |  |  |  |  |
| 40. | Who may we contact between 8 a.m. and 4:30 p.m. regarding this license?  |  |  |  |  |
|     | Contact person David Campbell  |  |  |  |  |
|     | Business phone 319-491-2499 Business e-mail address dcampbell@consolidatedmgmt.con   |  |  |  |  |
|     | Preferred language _English  |  |  |  |  |
|     | If needed, a qualified interpreter can be provided at no charge to you. Would you like an  |  |  |  |  |
|     | interpreter?  ☐ Yes (language:)  ☐ No (If you answer no and you do require an interpreter, the ALRC will refer your application to a subsequent meeting and this may delay your application process)   |  |  |  |  |
|     | Si usted requiere o necesita un/a intérprete, nosotros podemos proveer un/a intérprete sin costo alguno. ¿Le gustaría tener un/a intérprete?  Sí, lenguaje:  No. Si usted escoge "no" en la solicitud/aplicación, y usted sí requiere un/a intérprete, el comité remitirá su solicitud para una nueva junta y esto puede atrasar el proceso de su solicitud. |  |  |  |  |
| 41  | Corporate attorney, if applicable: Name  |  |  |  |  |
| 1   | Phone F-mail   |  |  |  |  |
|     |  |  |  |  |  |

| ■ Member background investigation forms, ■ Articles of Incorporation (if Corp/LLC), ☑ Floor Plans, ■ Copy of Lease, ■ Business Plan, and ■ Sample Menu (if applying for Class B license)  If required items are missing, the application will not be considered complete and will not be accepted by the Clerk's Office until all requirements are submitted. No exceptions are made.  **Read carefully before signing:** Under penalty provided by law, the applicant states that the above information heen truthfully completed to the best of the knowledge of the signer. Signer agrees to operate the business accordit to law, and that the rights and responsibilities conferred by the license(s), if granted, will not be assigned to anothe Lack of access to any portion of licensed premises during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.  **Penalty for materially false application information: Any person who knowingly provides materially false information on this application may be required to forfeit not more than \$1,000.  **David Campbell**  **Goffice of Corporation/Member of LLC/Partner/Sole Proprietor*)  Clerk's Office checklist for complete applications    WI Seller's Permit Certificate   Background investigation form(s)   Floor Plans   Lease   Incorporation   Business Pla   *Apticles of Incorporation   Business Pla   *Appointment of Agent   **Sample M   Written description of premises   **Corporation/LLC only   ***Class B only Upon Application Submission, the Clerk's Office issued to the application:    Orange sign   Orange business card   "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information   | <b>NOTICE:</b> Completed application are due by Monday) to get on the agenda for the proceed <b>must</b> be accompanied by the following items    | noon of the third Monday (fourth, if the Clerk's office<br>eding months Alcohol License Review Committee. A c<br>s:   | is closed on the third<br>completed application  |  |  |
|---|---|---|--|--|--|
| Office until all requirements are submitted. No exceptions are made.  **Read carefully before signing:* Under penalty provided by law, the applicant states that the above information heen truthfully completed to the best of the knowledge of the signer. Signer agrees to operate the business according to law, and that the rights and responsibilities conferred by the license(s), if granted, will not be assigned to anothe Lack of access to any portion of licensed premises during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.  **Penalty for materially false application information: Any person who knowingly provides materially false information on this application may be required to forfeit not more than \$1,000.  **David Campbell** (Date)  **Clerk's Office checklist for complete applications**    WI Seller's Permit Certificate (matching articles of provides of provides incorporation)   *Articles of Incorporation   Business Pla and Plantens of Permits o |   |   |  |  |  |
| been truthfully completed to the best of the knowledge of the signer. Signer agrees to operate the business accordit to law, and that the rights and responsibilities conferred by the license(s), if granted, will not be assigned to anothe Lack of access to any portion of licensed premises during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.  Penalty for materially false application information: Any person who knowingly provides materially false information on this application may be required to forfeit not more than \$1,000.    David Campbell   |   |   | epted by the Clerk's   |  |  |
| Officer of Corporation/Member of LLC/Partner/Sole Proprietor)  Clerk's Office checklist for complete applications  WI Seller's Permit Certificate (matching articles of incorporation)  FEIN *Appointment of Agent**  Written description of premises *Corporation/LLC only **Class B only  Upon Application Submission, the Clerk's Office issued to the application:  Orange sign Orange business card  "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information   | been truthfully completed to the best of the<br>to law, and that the rights and responsibilities<br>Lack of access to any portion of licensed pre | knowledge of the signer. Signer agrees to operate thes conferred by the license(s), if granted, will not be mises during inspection will be deemed a refusal to p               | ne business according assigned to another.   |  |  |
| Clerk's Office checklist for complete applications         □ WI Seller's Permit Certificate       □ Background investigation form(s)       □ Floor Plans         (matching articles of incorporation)       □ *Articles of Incorporation       □ Business Pla         □ FEIN       □ *Appointment of Agent       □ **Sample M         □ Written description of premises       * Corporation/LLC only       ** Class B only         Upon Application Submission, the Clerk's Office issued to the application:       □ Orange sign       □ Orange business card         □ "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information  |   |   |  |  |  |
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| <ul> <li>□ WI Seller's Permit Certificate (matching articles of incorporation)</li> <li>□ Form for surrender of previous license incorporation</li> <li>□ FEIN</li> <li>□ Written description of premises</li> <li>□ Written description of premises</li> <li>□ Corporation/LLC only</li> <li>□ Written description of premises</li> <li>□ Corporation/LLC only</li> <li>□ Written description of premises</li> <li>□ Corporation/LLC only</li> <li>□ Written description of premises</li> <li>□ Written desc</li></ul>   | (   | (2007)  |  |  |  |
| <ul> <li>□ WI Seller's Permit Certificate (matching articles of incorporation)</li> <li>□ Form for surrender of previous license incorporation</li> <li>□ FEIN</li> <li>□ Written description of premises</li> <li>□ Written description of premises</li> <li>□ Corporation/LLC only</li> <li>□ Written description of premises</li> <li>□ Corporation/LLC only</li> <li>□ Written description of premises</li> <li>□ Corporation/LLC only</li> <li>□ Written description of premises</li> <li>□ Written desc</li></ul>   | Clerk's Office checklist for complete a   | pplications   | and the second s |  |  |
| ☐ Orange sign ☐ Orange business card ☐ "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information  | <ul><li>□ WI Seller's Permit Certificate<br/>(matching articles of<br/>incorporation)</li><li>□ FEIN</li></ul>                                    | <ul> <li>□ Background investigation form(s)</li> <li>□ Form for surrender of previous license</li> <li>□ *Articles of Incorporation</li> <li>□ *Appointment of Agent</li> </ul> | ☐ Lease ☐ Business Plan ☐ **Sample Menu  |  |  |
| ☐ Orange sign ☐ Orange business card ☐ "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information  |   |   |  |  |  |
| ☐ "Applying for a Liquor/Beer License in the City of Madison" brochure with contact information   | 事 이 가는 사람들이 되는 사람들이 되는 사람들이 하는 사람들이 가득하는 사람들이 얼마를 받는 사람들이 얼마를 하고 하는 것이다. 그는 사람들이 나는 사람들이 없다.  |   |  |  |  |
|   |   |   |  |  |  |
|   |   |   | nformation   |  |  |
| Date complete application filed with Clerk's Office   | , ,,  |   |  |  |  |
| Date of ALRC meeting Date license granted by Common Council   |   |   |  |  |  |
| Date provisional issued Date license issued   | Date provisional issued Da  | te license issuea   | tergreet on september 2000 and the   |  |  |