

PURCHASING VIEW



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date: 01/20/2021

Requisition Number: (8 characters)

Requestor Name: Stacie Reece

Requestor Phone Number: 608-261-9823

Requestor Email: sreece@cityofmadison.com

Fund: 1400 CAPITAL PROJECT

Agency: 19 MAYOR

- Major:
- 53*** Supplies/Goods
 - 541** Utilities
 - 542** Building/Facility Maintenance/Repair
 - 543** Software/Equipment Maintenance/Repair
 - 544** Public Works Maintenance/Repair
 - 545** Training/HR-Related Services
 - 546** Consulting/Professional Services
 - 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$125,000.00

Vendor Name: RENEW WI

Product/Service Description: MadiSUN Solar Program

- \$50,000 and UNDER**
This form will be sent to the Purchasing Supervisor for review.
- OVER \$50,000**
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

- 1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
 - 2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
 - 3. The services are for professional services to be provided by attorneys.
 - 4. The services are to be rendered by a university, college, or other educational institution.
 - 5. No acceptable bids have been received after formal advertising.
 - 6. Service fees are established by law or professional code.
 - 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
 - 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST**WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:**

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

RENEW Wisconsin is a nonprofit organization that promotes renewable energy in Wisconsin. They work on policies and programs that expand solar power, wind power, biogas, local hydropower, geothermal energy, and electric vehicles. Since 1991 they have been a champion for clean energy solutions in the Badger State.

RENEW WI has partnered with the City of Madison since 2016 to administer the MadiSUN program. In 2016 the MadiSUN program started with a residential group buy program and has since expanded to include a business incentives program as well as the Backyard Grant program for nonprofits and affordable housing providers.

MadiSUN Program Results

Residential Group Buy: Over 1600 Residents Signed Up, Nearly 200 Solar-Powered Homes, 800+ Kilowatts of Renewable Energy, \$2.38 Million in Local Investments

Business Incentives: 13 Madison-based Businesses, 663 Kilowatts, \$1,372,000 in Total Solar Investments

Backyard Grant: 7 Community-led Solar Projects, 550 Kilowatt, \$985,000 in Total Solar Investments

RENEW WI has been a valuable partner in not only increasing solar adoption in the City of Madison, but also streamlining the process making it easier to participate as well as providing solar education throughout the community.

The MadiSUN program through RENEW WI is also looking to further expand to the rest of Dane County in partnership with Dane County's Office of Energy and Climate Change as well as a program add-on to install Electric Vehicle Charging for residents at their home.

The MadiSUN program is integral in its contribution towards the City's 100% Renewable Energy goal, and RENEW WI has the expertise and experience to continue administering this successful program.

COMMENTS REGARDING PURCHASES OVER \$50,000

The City of Madison has paid Renew Wisconsin \$274,619.50 since 2016, all of which has been non-competitively selected.

Date: