

## Freakfest Proposed Contract Change

	2016		2017	
	Frank Productions		Frank Productions	
	Current Contract	Proposal	Current Contract	Proposal
Revenues	393,607	393,607	243,751	243,751
Sponsorships	48,000	48,000	50,500	50,500
Gross Ticket Sales (net of sales tax)	345,607	345,607	193,251	193,251
Frank Productions Costs	256,887	256,887	275,729	275,729
City Non-Staffing Costs	40,732	40,732	42,176	42,176
	297,619	297,619	317,905	317,905
Frank Productions Reimbursement	256,887	256,887	211,413	275,729
City Rembursement	40,732		32,338	N/A
Net Revenues	95,988	136,720	-	(31,978)
City Share	62.5%	136,720	13.3%	(31,978)
Frank Production Share	37.5%	50,000	86.7%	50,000
City "Profit" / ("Loss")	59,993	45,988	(9,838)	(124,154)
Frank Production Profit / (Loss)	35,996	50,000	(64,316)	50,000
Typical Total City Costs	190,000	190,000	190,000	190,000