

## NOVEMBER 2015 ACTIVITY REPORT & REVENUE/EXPENSE NARRATIVE

**Revenues and Occupancies:** YTD revenues for 2015 through October show a decrease of \$507,838 (4%) compared to 2014 revenues. The 2015 revenues do not include sales tax while the 2014 revenues did include sales tax, which is due to changes in the City's financial system (MUNIS). When sales tax is included, the YTD revenues for 2015 show an increase of \$129,422 (1%) over 2014.

Taking into account the difference in reporting between 2014 and 2015 sales tax, "Attended Facilities" and "On-Street Meters" revenue were stable, "Off Street Meters" showed an increase of 7.5%, and "Monthly Parking & Long-Term Agreements" increased by 5.5%. Peak average occupancy at cashiered facilities was up from 2014 figures at all garages except State Street Campus, ranging from 86% - 57%: Government East (85% in 2015, 82% in 2014), Overture Center (86% in 2015, 79% in 2014), Capital Square North (79% in 2015, 69% in 2014), and State Street Capitol (57% in 2015, 52% in 2014). State Street Campus was stable (59% in 2015, 60% in 2014). When average occupancy exceeds 80% it is likely that the garage may be full during peak times during the day. Government East, Capitol Square North, and Overture Center garages have been routinely full during weekday peak periods this year. With the recent opening of the HUB development on N. Frances Street, we may see more parking demand in the State Street Campus garages in the upcoming months and years.

**Operating Expenses/Bottom Line and Capital Expenses:** The City has changed its financial software to the new MUNIS system. It is not possible to provide accurate comparisons between 2014 and 2015 as reporting and categorizing of accounts has changed. That being said, once sales tax is taken into consideration, 2015 revenues show a slight increase system-wide compared with 2014. Comparisons between 2016 and 2015 should be more accurate, as these will be made within the same financial system for consistent categories.

**Facilities:** The Common Council voted to keep funding in the 2016 Capital Budget for the Judge Doyle Square project, and structured the narrative to provide the most flexibility in considering development proposals following Exact Science's withdrawal from the JDS Development/Exact Sciences proposal. This opens the potential for the other proposal respondents to be considered.

The Capitol Square North garage LED lighting project contract award to Forward Electric has been approved by the Board of Public Works and will go before the Common Council 11/17/15. Assuming the Common Council approves awarding the contract, the project is expected to be started in late 2015 and completed summer 2016. This will include replacing all of the old High Pressure Sodium light fixtures with LED lighting, adding carbon monoxide detectors and controls for the ventilation fans, and replace the lighting circuits throughout the garage.

**Multi-space meters:** Nineteen new multi-space meters have been ordered. These are the newer Elite LS model by Amano/Metric, which provide a more intuitive user interface than the previous generation multi-space meters. Installation is expected in Spring 2016.

**"Smart" single-space meters:** The Parking Utility intends to issue an RFP this year for a smart single-space meter trial. These meters accept both coin and credit cards, can be programmed remotely, and provide usage data. This trial would go through the winter of 2015-2016 to determine the reliability and customer acceptance of this technology. These would replace the single-space meters on blocks with fewer than five spaces on a block face, as it is not cost-effective to purchase a multi-space meter to serve fewer than five spaces.

**Park & Walk program:** We will continue to review usage and revenue data in our system to determine locations for which inclusion into the Park and Walk program would be beneficial. Due to seasonal variability in use, it is recommended that a full year of “after” data be available before a comprehensive analysis and decisions on whether to make changes is done.

**Pay-by-cell/phone pilot:** We continue to work with our vendors, MobileNOW! and Amano McGann, to address operational issues with the pay-by-cell system. The primary remaining issue to be addressed is adding a pre-payment option where a customer can pre pay for a space up to two hours in advance of the time of enforcement. This feature is currently available with the multi-space meters and we would like to see it with the MobileNow! system as well.

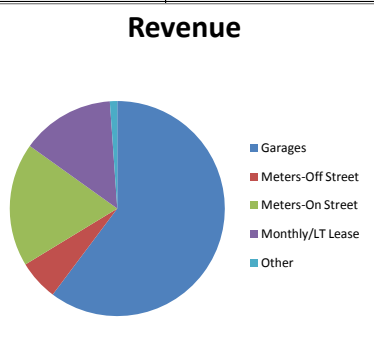
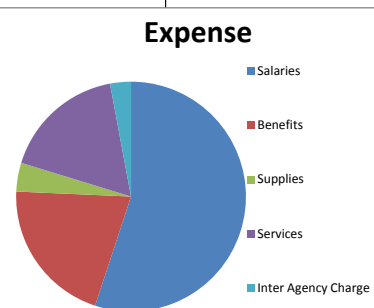
**Parking Enforcement Management System:** Proposals have been received for replacement of the Police Department’s Parking Enforcement Management System, including the handheld devices Parking Enforcement Officers use to write citations and check payment status for spaces controlled by multi-space meters. A preferred vendor, AIMS, has been selected, and staff is currently working through configuration options to move forward with a contract.

**Assistant Parking Utility Manager:** Bill Putnam is serving as the Interim Assistant Parking Utility Manager. The permanent position has been advertised and applications are due November 15, 2015.

YEAR-TO-DATE REVENUES: 2013 THRU 2015 (JAN-OCT)		2013	2014	2015
(## = TPC Map Reference)				
<b>Permits</b>				
	RP3 (residential parking permits)	97,460	101,545	77,252
	Motorcycle Permits	2,023	2,029	3,206
	Resid Street Constr Permits	253	237	0
<b>Total-Permits</b>		<b>99,736</b>	<b>103,811</b>	<b>80,459</b>
<b>Awards and Damages</b>		3,870	2,803	0
<b>Advertising Revenue</b>		0	0	0
	Pct of Prior Year	103%	104%	78%
<b>Attended Facilities</b>				
	#4 Cap Sq North	782,052	727,983	733,231
	#6 Gov East	1,407,846	1,460,208	1,405,611
	#9 Overture Center	917,971	1,039,392	1,017,154
	#11 SS Campus-Frances	529,273	450,134	400,037
	#11 SS Campus-Lake	1,987,163	2,091,858	1,978,149
	#12 SS Capitol	1,319,781	1,448,353	1,307,523
<b>Total-Attended Facilities</b>		<b>6,944,086</b>	<b>7,217,927</b>	<b>6,841,705</b>
	Pct of Prior Year	105%	104%	95%
<b>Off-Street Meters (non-motorcycle)</b>				
	#1 Blair Lot	8,072	7,780	8,146
	#7 Lot 88 (Munic Bldg)	12,805	10,943	9,508
	#2 Brayton Lot-Machine	290,555	385,100	410,846
	#2 Brayton Lot-Meters	0	733	0
	Buckeye/Lot 58 Multi-Sp	175,589	187,923	173,496
	Evergreen Lot	35,287	26,223	0
	Evergreen Lot Multi-Sp			24,983
	Wingra Lot	7,271	7,474	7,714
	#12 SS Capitol	66,571	40,739	42,322
<b>Subtotal-Off-Street Meters (non motorcycle)</b>		<b>596,150</b>	<b>675,754</b>	<b>677,015</b>
<b>Off-Street Meters (motorcycles)</b>				
	ALL Cycles	1,257	1,410	10,540
<b>Total-Off-Street Meters (All)</b>		<b>597,407</b>	<b>677,164</b>	<b>687,555</b>
	Pct of Prior Year	102%	113%	102%
<b>On-Street Meters</b>				
	On Street Multi-Space & MobileNow	4,591	16,541	39,665
	Cap Sq Mtrs	17,983	19,581	19,108
	Cap Sq Multi-Space	36,054	35,379	32,630
	Campus Area	79,086	92,333	60,931
	Campus Area Multi-Space	159,286	184,881	183,193
	CCB Area	37,517	36,302	35,449
	CCB Area Multi-Space	136,082	129,612	117,325
	E Washington Area	51,822	49,539	48,055
	E Washington Area Multi-Space	19,791	19,988	16,295
	GEF Area	36,801	33,762	36,496
	GEF Area Multi-Space	82,006	76,177	75,469
	MATC Area	18,217	17,851	17,908
	MATC Area Multi-Space	131,572	123,822	134,066
	Meriter Area	47,297	52,115	47,046
	Meriter Area Multi-Space	109,196	123,303	111,182
	MMB Area	36,636	35,829	39,478
	MMB Area Multi-Space	151,270	134,353	130,298
	Monroe Area	108,470	108,236	103,188
	Schenks Area	15,975	13,930	10,706
	State St Area	23,461	17,817	14,663
	State St Area Multi-Space	115,357	139,467	160,402
	University Area	128,493	139,160	142,851
	University Area Multi-Space	143,465	126,074	117,763
	Wilson/Butler Area	48,129	39,911	41,186
	Wilson/Butler Area Multi-Space	46,256	46,335	47,416
<b>Subtotal-On-Street Meters</b>		<b>1,784,814</b>	<b>1,812,297</b>	<b>1,783,086</b>
		115%	102%	98%
<b>On-Street Construction-Related Meter Revenue</b>				
	Contractor Permits	78,166	143,309	15,735
	Meter Hoods	214,537	288,184	311,162
	Construction Meter Removal	45,760	7,392	0
<b>Subtotal-On-Street Construction Related Revenue</b>		<b>338,463</b>	<b>438,885</b>	<b>326,897</b>
<b>Totals-On-Street Meters</b>		<b>2,123,277</b>	<b>2,251,182</b>	<b>2,109,983</b>
	Pct of Prior Year	122%	106%	94%
<b>Monthly Parking and Long-Term Agreements</b>				
	Wingra Lot	0	105	316
	#2 Brayton Lot	119,227	122,278	103,718
	#11 State St Campus	58,404	159,512	196,831
	#1 Blair Lot	53,863	57,412	58,023
	#13 Wilson Lot	56,806	60,620	51,440
	#4 Cap Square North	289,787	338,465	337,019
	#6 Gov East	164,844	223,198	226,044
	#9 Overture Center	147,380	152,116	59,110
	#12 SS Capitol-Monthly (non-LT Lease)	163,611	300,427	327,119
<b>Subtotal-Monthly Parking Permits</b>		<b>1,053,924</b>	<b>1,414,133</b>	<b>1,359,620</b>
	#9 Overture Center	94,832	129,121	172,558
	#12 SS Cap - LT Lease	39,134	39,606	58,597
<b>Subtotal-Long Term Parking Leases</b>		<b>133,966</b>	<b>168,727</b>	<b>231,154</b>
<b>Total-Monthly Parking and Long-Term Agreements</b>		<b>1,187,889</b>	<b>1,582,860</b>	<b>1,590,775</b>
	Pct of Prior Year	149%	133%	101%
<b>Miscellaneous Revenues</b>				
	Operating Lease Payments	2,758	1,509	-316
	Property Sales	18,802	3,337	0
	Other	7,349	22,343	45,252
<b>Subtotal-Miscellaneous</b>		<b>28,910</b>	<b>27,188</b>	<b>44,936</b>
<b>Summary - RP3 and Misc Revenue (Incl's Cycle Perms)</b>		<b>132,516</b>	<b>133,803</b>	<b>125,395</b>
<b>TOTALS</b>		<b>10,985,175</b>	<b>11,862,936</b>	<b>11,355,413</b>
	Pct of Prior Year	111%	108%	96%
	Sales Tax			637,260

YEAR-TO-DATE REVENUES: 2014 vs 2015															
Through OCT											OCT	10			
Spaces	Occ	Days			2014	2015	Actual +/- Budget								
	Permits						Amount	Pct							
			82127	RP3 (Residential Parking Permits)	101,545	77,252	-24,293	-24%							
			82058	Motorcycle Permits	2,029	3,206	1,177	58%							
Total-Permits					103,574	80,459	-23,115	-22%							
			82106	Awards and Damages	2,803	0	-2,803	-100%							
Advertising Revenue															
Attended Facilities															
			82000	ALL Cashiered Ramps	0	0	0								
603	79%	274	82001	Cap Sq North	727,983	733,231	5,248	1%							
511	85%	274	82003	Gov East	1,460,208	1,405,611	-54,597	-4%							
607	86%	274	82002	Overture Center	1,039,392	1,017,154	-22,238	-2%							
530		274	82005	SS Campus-Frances	450,134	400,037	-50,097	-11%							
518	59%	274	82006	SS Campus-Lake	2,091,858	1,978,149	-113,709	-5%							
816	57%	274	82007	SS Capitol	1,448,353	1,307,523	-140,829	-10%							
Total-Attended Facilities					7,217,927	6,841,705	-376,222	-5%							
Meters-Off-Street (non-motorcycle)															
13		231	82055	Blair Lot	7,780	8,146	366	5%							
17	79%	231	82056	Lot 88 (Munic Bldg)	10,943	9,508	-1,435	-13%							
241	80%	231	82008	Brayton Lot-Machine	385,100	410,846	25,746	7%							
0		231		Brayton Lot-Meters	733	0	-733	-100%							
53	38%	231	82053	Buckeye/Lot Multi-Space	187,923	173,496	-14,427	-8%							
		231		Evergreen Lot	26,223	0									
23	50%	231	82054	Evergreen Lot Multi-Space	8,839	24,983		0%							
19	15%	231	82057	Wingra Lot	7,474	7,714	239	3%							
36	15%	231	82052	SS Capitol	40,739	42,322	1,583	4%							
Subtotal-Off-Street Meters (non cycle)					675,754	677,015	1,261	0%							
51			82058-82071	All Cycles	1,410	10,540	9,130								
Total-Off-Street Meters (All)					677,164	687,555	10,391	2%							
On-Street Meters															
			82074/82126	On Street Multi-Space & MobileNow	16,541	39,665	23,125	140%							
11	73%	231	82089	Capitol Square Meters	19,581	19,108	-473	-2%							
14	80%	231	82075	Capitol Square Multi-Space	35,379	32,630	-2,749	-8%							
52	66%	231	82090	Campus Area	92,333	60,931	-31,403	-34%							
127	43%	231	82076	Campus Area Multi-Space	184,881	183,193	-1,687	-1%							
22	72%	231	82091	CCB Area	36,302	35,449	-853	-2%							
72	49%	231	82077	CCB Area Multi-Space	129,612	117,325	-12,287	-9%							
84	36%	231	82092	East Washington Area	49,539	48,055	-1,484	-3%							
12	20%	231	82078	East Washington Area Multi-Space	19,988	16,295	-3,693	-18%							
39	70%	231	82093	GEF Area	33,762	36,496	2,734	8%							
33	66%	231	82079	GEF Area Multi-Space	76,177	75,469	-708	-1%							
26	53%	231	82094	MATC Area	17,851	17,908	57	0%							
75	63%	231	82080	MATC Area Multi-Space	123,822	134,066	10,245	8%							
60	54%	231	82095	Meriter Area	52,115	47,046	-5,069	-10%							
67	42%	231	82081	Meriter Area Multi-Space	123,303	111,182	-12,121	-10%							
16	84%	231	82096	MMB Area	35,829	39,478	3,649	10%							
89	66%	231	82082	MMB Area Multi-Space	134,353	130,298	-4,055	-3%							
123		231	82097	Monroe Area	108,236	103,188	-5,049	-5%							
24		231	82098	Schenks Area	13,930	10,706	-3,224	-23%							
11	50%	231	82099	State St Area	17,817	14,663	-3,154	-18%							
112	50%	231	82085	State St Area Multi-Space	139,467	160,402	20,935	15%							
116	39%	231	82100	University Area	139,160	142,851	3,691	3%							
84	64%	231	82086	University Area Multi-Space	126,074	117,763	-8,310	-7%							
116	33%	231	82101	Wilson/Butler Area	39,911	41,186	1,275	3%							
84	56%	231	82087	Wilson/Butler Area Multi-Space	46,335	47,416	1,082	2%							
Subtotal-On-Street Meters					1,812,297	1,783,086	-29,211	-2%							
			82107	Contractor Permits	143,309	15,735	-127,574	-89%							
			82111	Meter Hoods/Hangtags	288,184	311,162	22,978	8%							
					431,493	326,897	-104,596	-24%							
Total-On-Street Meters					2,243,790	2,109,983	-133,807	-6%							
Monthly Parking and Long-Term Agreements															
			82024	Wingra Lot	105	0	-105	-100%							
81	78%	192	82020	Brayton Lot	122,278	103,718	-18,560	-15%							
205	46%	192	82014	State St Campus	159,512	196,831	37,319	23%							
44		192	82018	Blair Lot	57,412	58,023	611	1%							
50		192	82023	Wilson Lot	60,620	51,440	-9,181	-15%							
246	79%	192	82010	Cap Square North	338,465	337,019	-1,446	0%							
117	76%	192	82012	Gov East	223,198	226,044	2,847	1%							
53	56%	192	82011	Overture Center	152,116	59,110	-93,006	-61%							
113	56%	192	82016	SS Capitol-Monthly (non-LT Lease)	300,427	327,119	26,692	9%							
Subtotal-Monthly Permit					1,414,133	1,359,305	-54,828	-4%							
151		192	82027	Overture Center	129,121	172,558	43,436	34%							
16		192	82032	SS Cap-Long Term Lease	39,606	58,597	18,991	48%							
Subtotal-Long Term Parking Leases					168,727	231,154	62,427	37%							
Total-Monthly Parking and Long-Term Agreements					1,582,860	1,590,459	7,599	0%							
Miscellaneous Revenue															
			82134	Operating Lease Payments	1,509	-316	-1,824	-121%							
				Other (Advertising; Residential Street											
			82112	Construction Permits; Property Sales; Other;	33,308	45,252	11,944	36%							
Subtotal-Miscellaneous Revenue					34,817	44,936	10,119	29%							
Summary-RP3 & Miscellaneous Revenue					141,195	125,395	-15,800	-11%							
GRAND TOTALS					11,862,936	11,355,098	-507,838	-4%							
Sales Tax						637,260									

YEAR-TO-DATE 2015 REVENUES--BUDGET VS ACTUAL THROUGH OCT									
							OCT	10	
							Actual +/- Budget		
Space	Occ	Days		Budget	Actual	Amount	Pct	Per Day	Category
	Permits								Salaries
									Benefits
			82127	RP3 (Residential Parking Permits)	73,802	77,252	3,451	5%	Supplies
			82058	Motorcycle Permits	2,100	3,206	1,106	53%	Services
									Inter Agency Charge
Total-Permits				75,902	80,459	4,556	6%		YTD Total
			82106	Awards and Damages	2,903	0	-2,903	-100%	
Advertising Revenue									
Attended Facilities									
603	79%	274	82001	Cap Sq North	769,485	733,231	-36,254	-5%	\$4.44
511	85%	274	82003	Gov East	1,493,056	1,405,611	-87,445	-6%	\$10.04
607	86%	274	82002	Overture Center	995,640	1,017,154	21,514	2%	\$6.12
530		274	82005	SS Campus-Frances	491,028	400,037	-90,991	-19%	\$2.75
518	59%	274	82006	SS Campus-Lake	2,043,643	1,978,149	-65,494	-3%	\$13.94
816	57%	274	82007	SS Capitol	1,279,353	1,307,523	28,171	2%	\$5.85
3585 Total-Attended Facilities				7,072,205	6,841,705	-230,500	-3%	\$6.96	
Meters-Off-Street (non-motorcycle)									
13		231	82055	Blair Lot	6,354	8,146	1,792	28%	\$2.71
17	79%	231	82056	Lot 88 (Munic Bldg)	11,382	9,508	-1,874	-16%	\$2.42
241	80%	231	82008	Brayton Lot-Machine	369,869	410,846	40,978	11%	\$7.37
53	38%	231	82053	Buckeye/Lot 58 Multi-Space	214,768	173,496	-41,272	-19%	\$14.17
		231		Evergreen Lot	32,765	0			
23	50%	231	82054	Evergreen Lot Multi-Space	0	24,983			\$4.70
19	15%	231	82057	Wingra Lot	7,804	7,714	-90	-1%	\$1.76
36	15%	231	82052	SS Capitol	45,739	42,322	-3,417	-7%	\$5.09
402 Subtotal-Off-Street Meters (non cycle)				688,680	677,015	-3,883	-1%	\$7.29	
51			82058-82071	All Cycles	0	10,540	10,540		
453 Total-Off-Street Meters (All)				688,680	687,555	-1,125	0%		
On-Street Meters									
			82074/82126	On Street Multi-Space & MobileNow	4,856	39,665	34,810	717%	
11	73%	231	82089	Capitol Square Meters	14,531	19,108	4,578	32%	\$7.60
14	80%	231	82075	Capitol Square Multi-Space	33,636	32,630	-1,006	-3%	\$10.09
52	66%	231	82090	Campus Area	103,484	60,931	-42,553	-41%	\$5.11
127	43%	231	82076	Campus Area Multi-Space	193,932	183,193	-10,739	-6%	\$6.25
22	72%	231	82091	CCB Area	33,623	35,449	1,826	5%	\$6.98
72	49%	231	82077	CCB Area Multi-Space	129,667	117,325	-12,342	-10%	\$7.05
84	36%	231	82092	East Washington Area	43,387	48,055	4,667	11%	\$2.48
12	20%	231	82078	East Washington Area Multi-Space	21,607	16,295	-5,312	-25%	\$5.88
39	70%	231	82093	GEF Area	33,404	36,496	3,091	9%	\$4.05
33	66%	231	82079	GEF Area Multi-Space	86,938	75,469	-11,470	-13%	\$9.90
26	53%	231	82094	MATC Area	13,388	17,908	4,520	34%	\$2.99
75	63%	231	82080	MATC Area Multi-Space	167,721	134,066	-33,655	-20%	\$7.74
60	54%	231	82095	Meriter Area	41,707	47,046	5,339	13%	\$3.39
67	42%	231	82081	Meriter Area Multi-Space	133,221	111,182	-22,040	-17%	\$7.18
16	84%	231	82096	MMB Area	34,806	39,478	4,672	13%	\$10.68
89	66%	231	82082	MMB Area Multi-Space	142,392	130,298	-12,094	-8%	\$6.34
123		231	82097	Monroe Area	100,847	103,188	2,341	2%	\$3.63
24		231	82098	Schenks Area	13,287	10,706	-2,581	-19%	\$1.97
11	50%	231	82099	State St Area	29,043	14,663	-14,380	-50%	\$5.55
112	50%	231	82085	State St Area Multi-Space	152,886	160,402	7,516	5%	\$6.20
116	39%	231	82100	University Area	149,265	142,851	-6,414	-4%	\$5.35
84	64%	231	82086	University Area Multi-Space	129,085	117,763	-11,321	-9%	\$6.05
116	33%	231	82101	Wilson/Butler Area	38,742	41,186	2,443	6%	\$1.54
84	56%	231	82087	Wilson/Butler Area Multi-Space	20,528	47,416	26,888	131%	\$2.43
1468 Subtotal-On-Street Meters				1,865,982	1,783,086	-82,897	-4%	\$5.26	
			82107	Contractor Permits	72,896	15,735	-57,161	-78%	
			82111	Meter Hoods/Hangtags	179,948	311,162	131,214	73%	
					252,844	326,897	74,053	29%	
Total-On-Street Meters				2,118,827	2,109,983	-8,844	0%		
Monthly Parking and Long-Term Agreements									
		169	82024	Wingra Lot	0	316	316		
81	78%	192	82020	Brayton Lot	129,828	103,718	-26,109	-20%	\$6.63
205	46%	192	82014	State St Campus	121,704	196,831	75,127	62%	\$5.00
44		192	82018	Blair Lot	50,416	58,023	7,607	15%	\$6.87
50		192	82023	Wilson Lot	58,564	51,440	-7,125	-12%	\$5.36
246	79%	192	82010	Cap Square North	330,021	337,019	6,998	2%	\$7.13
117	76%	192	82012	Gov East	207,692	226,044	18,352	9%	\$10.08
53	56%	192	82011	Overture Center	156,752	59,110	-97,642	-62%	\$5.82
113	56%	192	82016	SS Capitol-Monthly (non-LT Lease)	203,988	327,119	123,131	60%	\$15.09
909 Subtotal-Monthly Permit				1,258,965	1,359,620	100,655	8%	\$7.79	
151		192	82027	Overture Center	114,562	172,558	57,995	51%	\$5.96
16		192	82032	SS Cap-Long Term Lease	50,476	58,597	8,120	16%	\$19.48
167 Subtotal-Long Term Parking Leases				165,039	231,154	66,116	40%	\$7.23	
1076 Total-Monthly Parking and Long-Term Agreements				1,424,004	1,590,775	166,771	12%	\$7.70	
Miscellaneous Revenue									
			82134	Operating Lease Payments	3,571	-316	-3,886	-109%	
				Construction Permits; Property Sales; Other;					
			82112	Construction Meter Removal)	11,294	45,252	33,958	301%	
Subtotal-Miscellaneous Revenue				14,865	44,936	30,072	202%		
Summary-RP3 & Miscellaneous Revenue				93,670	125,395	31,725	34%		
GRAND TOTALS				11,397,385	11,355,413	-41,972	0%		
Sales Tax					637,260				



Please note that 2014 operating revenues include sales tax, while 2015 operating revenues do not.

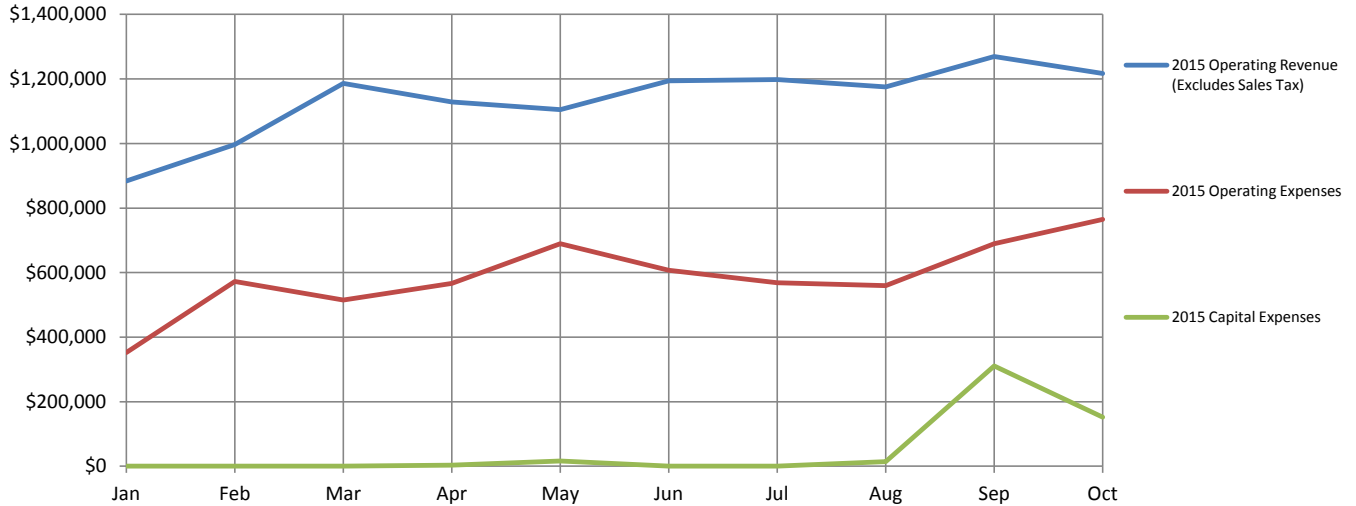
This difference is based on introduction of a new enterprise resource planning software package called Munis.

Variances from budget typically result from one or more of the following factors: changes in the number of spaces in service and/or revenue-generating days; changes in usage levels due to events, weather, price resistance, etc; changes in length of stay; and projection 'misses.' Such impacts are listed in the right-hand columns for variances of +/- \$1,000 or greater.

[illegible]

## City of Madison Parking Utility YTD Summary

### 2015 Operating Revenue/Expenses



Month	2015 Operating Revenue (Excludes Sales Tax)	2015 Operating Expenses	2015 Capital Expenses	2014 Operating Revenue (Includes Sales Tax)
Jan	\$884,281	\$351,841	Amt	\$939,126
Feb	\$996,734	\$572,494	\$684	\$1,004,563
Mar	\$1,185,977	\$515,061	\$0	\$1,103,482
Apr	\$1,128,912	\$566,714	\$3,144	\$1,286,390
May	\$1,105,207	\$689,947	\$16,225	\$1,192,717
Jun	\$1,194,589	\$606,934	\$0	\$1,180,413
Jul	\$1,198,110	\$568,107	\$0	\$1,299,843
Aug	\$1,175,085	\$559,446	\$14,145	\$1,195,562
Sep	\$1,269,710	\$689,807	\$310,961	\$1,365,890
Oct	\$1,216,809	\$764,764	\$151,704	\$1,294,949
Total	\$7,693,810	\$3,871,097	\$20,053	\$8,006,535

Please note that 2014 operating revenues include sales tax, while 2015 operating revenues do not.

This difference is based on introduction of a new enterprise resource planning software package called Munis.

### 2015 vs 2014 Operating Revenue

