



The Community Development Authority of the City of Madison

*The Village On Park Parking Structure, Jupiter
EBB*

Quote Number:

QTD-2650-E

Date:

February 4, 2025



Wesley Bain

Regional Account Manager (HUB USA)

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HUB Parking Technology

a Business Unit of the FAAC Group

HUB Parking Technology USA, Inc.

www.hubparking.com



QTD-2650-E Quote Details

Sold To	Ship To	Bill To
The Village on Park (Billing) C/O Jim Whitney City of Madison Engineering Division, Rm. 115 210 Martin Luther King Jr. Blvd. Madison, WI 5703 US	The Village on Park (Shipping) Attn: Jama Johnson 2300 South Park St. Suite 210 Madison, WI 53713 US	The Village on Park (Billing) C/O Jim Whitney City of Madison Engineering Division, Rm. 115 210 Martin Luther King Jr. Blvd. Madison, WI 5703 US

Billing Terms	Payment Terms	Valid Through
50-40-10	Net 30 Days	February 28, 2025

NOTES: 1. Client is tax exempt. No taxes to be applied.

2. Ideally, Parking Equipment to be installed between when power equipment is expected to be on site, roughly May 22, 2025. This may change based on construction schedule change, supply chain issues, etc., and changes to installation timeline be negotiated between parties if necessary.

3. Unless otherwise supporting documentation furnished, payment terms require a 50% deposit of project value prior to building or shipping equipment. The remaining balance will be AIA progress billing.

4. The scope of work includes the installation of the below new equipment, low voltage termination, testing and commissioning of the system and training. There will be two software system trainings one about one week prior to installation and a second one about three to four weeks after installation. Training to include management of server backups, maintenance and updates. Thereafter, the CDA will have access to the service portal chat to assist with questions. Hub will also meet with the CDA prior to installation to: (i) set up the dashboard so it ties with the operational easement that governs the parking structure; and (ii) tie the intercom system with the designated parties; and (iii) allow the other three Owners to have minimal access to the system so they can input/manage the designated proximity cards provided to them by the CDA and to tie their respective access/facility cards to the Owners' proximity card; and (iv) setting time schedules to access the parking garage. The Hub will assist with linking of the pin hole cameras to the CDA's DVR.

5. The total price presented here is 'all inclusive' and 'not to exceed,' unless a change order is

(These notes will be moved to the Contract.)

requested, written, and approved by both parties.

Solution Summary

Product	Quantity	Price (USD)
A) Entry Lane		
Lane Entry station Jupiter EBB with 10.1" touch display, barcode Valiscan, Bluetooth, CCTV, proximity card reader and intercom	1	13,218.95
Magnetic ParkingPro Barrier Gate with Standard 12' Articulated Arm, 84" Clearance, LED Kit	1	5,151.28
Survision LPR: Micropak 3 Vario LPR Camera, Power Supply, Power Cable, Ethernet connector, Mounting Bracket; Pole Mounting Kit	1	3,173.67
A) Entry Lane Total		21,543.9
B) Exit Lane		
Lane Exit station Jupiter EBB with 10.1" touch display, barcode Valiscan, Bluetooth, CCTV (pinhole camera), proximity card reader, Windcave EMV/NFC, and intercom	1	14,791.31
Magnetic ParkingPro Barrier Gate with Standard 12' Articulated Arm, LED Kit	1	5,151.28
Survision LPR: Micropak 3 Vario LPR Camera, Power Supply, Power Cable, Ethernet connector, Mounting Bracket; Pole Mounting Kit	1	3,173.67
B) Exit Lane Total		23,116.26
C) Reversing Lane		
Lane Entry station Jupiter EBB with 10.1" touch display, barcode Valiscan, Bluetooth, proximity card reader and intercom	1	13,218.95
Lane Exit station Jupiter EBB with 10.1" touch display, barcode Valiscan, Bluetooth, CCTV (pinhole camera), proximity card reader, Windcave EMV/NFC, and intercom	1	14,791.31
Magnetic ParkingPro Barrier Gate with Standard 12' Articulated Arm, 84" Clearance, LED Kit	2	10,302.56
Survision LPR: Micropak 3 Vario LPR Camera, Power Supply, Power Cable, Ethernet connector, Mounting Bracket; Pole Mounting Kit	1	3,173.67
C) Reversing Lane Total		41,486.49
D) Annual Recurring Software Fees		
Annual Fee Janus Management System Cloud, Year One, Billed Annually from first use	1	4,919.23
Annual Fee JPass Cloud Package Year One, Billed Annually from first use, Monthly Parking	1	315.08
Annual Fee J4PAY LICENSE, Year One, Year One, Billed Annually from first use, Ability to Pay for Parking on Mobile Phone via QR Code, Website, License Plate	1	315.08
D) Annual Recurring Software Fees Total		5,549.39
D) Digital Signage		
Reversing Lane - X Down Arrow X Down Arrow	1	1,589.92
Entry/Exit Lane - X Down Arrow	2	2,301.28
Entry Lanes - OPEN FULL	1	1,746.00
D) Digital Signage Total		5,637.2
E) Installation and Project Management		
Intercom Server with 4 Line Master Station	1	730.53
400 x HID 1326 ProxCard II Proximity Access Card (Clam Shell)	1	1,039.68
PARCS Master Controller (JBL FOG) including 12U Wall Rack, UPS	1	3,526.76



Product	Quantity	Price (USD)
Freight	1	3,163.66
Project Management, Engineering, Travel, Drawings, Pre-Staging, Configuration, Coordination with Electrical & Civil Subcontractors, and Commissioning (HUB)	1	15,732.00
PARCS Installation: Gate and Boom Installation, Entry and Exits Installation, Mortar/Seal Bases, Mount LPR, Bollards, Mount Directional Signage, Lot Closed/Open Signage, Travel Expenses (Task Force)	1	25,764.00
HUB Labor for training, includes two (2) two (2) hour webinar sessions, one (1) four (4) hour onsite go live, and two (2) two (2) hour follow up webinars after going live	1	4,134.40
20 Cases Thermal Ticket Rolls and 20 Cases Receipt Paper	1	5,735.20
E) Installation and Project Management Total		59,826.23
THE PRICE		This Section's Amount not to exceed unless via change order: 157,159.48

Shipping Terms	Taxes
FOB HUB Parking - Columbus	

APPROVED

APPROVED

Authorized Signature

Date

Authorized Signature

Date

Name

Title

Name

Title

HUB Cloud Options

2/4/2025

The CDA of the City of Madison

For: The Village on Park
Parking Structure

DESCRIPTION	Annual Software Subscription Fees	AMOUNT BILLED ANNUALLY
Year 2 - JMS, JPASS, J4PAY		\$6,104.36
Year 3 - JMS, JPASS, J4PAY		\$6,256.97
Year 4 - JMS, JPASS, J4PAY		\$6,409.58
Year 5 - JMS, JPASS, J4PAY		\$6,562.19