



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

## Non-Competitive Selection Request

Date: 02/27/2024

Requisition Number: (8 characters)

Requestor Name: SAM MUNGER

Requestor Phone Number: 608-266-4443

Requestor Email: SMUNGER@CITYOFMADISON.COM

Fund: 1100 GENERAL

Agency: 19 MAYOR

- Major:
- 53\*\*\* Supplies/Goods
  - 541\*\* Utilities
  - 542\*\* Building/Facility Maintenance/Repair
  - 543\*\* Software/Equipment Maintenance/Repair
  - 544\*\* Public Works Maintenance/Repair
  - 545\*\* Training/HR-Related Services
  - 546\*\* Consulting/Professional Services
  - 548\*\* Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$84,000.00

Vendor Name: Covino Smith &amp; Simon

Product/Service Description: FEDERAL LOBBYIST SERVICES

**\$50,000 and UNDER**  
This form will be sent to the Purchasing Supervisor for review.

**OVER \$50,000**  
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

**Check the box(es) for the exception criteria you feel are applicable:**

- 1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
- 2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
- 3. The services are for professional services to be provided by attorneys.
- 4. The services are to be rendered by a university, college, or other educational institution.
- 5. No acceptable bids have been received after formal advertising.
- 6. Service fees are established by law or professional code.

- 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
- 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

### REASON FOR REQUEST

#### WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

Covino Smith & Simon has a long-standing and successful working relationship with the City of Madison representing the City's interests on the Federal level. They have strong relationships with City stakeholders, federal administration and delegations, have developed an intimate understanding of the City's operations, priorities and staff, and have extensive familiarity with city of Madison priorities. They also have deep knowledge and experience advocating on behalf of similar sized cities. These relationships have allowed them to be instrumental in the City's recent federal funding successes such as funding for COPS; federal transit funding for bus rapid transit and electric busses; traffic safety measures as part of Vision Zero; reconstruction of the John Nolen Drive bridge overpass, and many others.

### COMMENTS REGARDING PURCHASES OVER \$50,000

Since 2015, the City of Madison has paid Covino Smith & Simon a total of \$306,866.46. All of this has been non-competitively selected.

Date:

Submit