The Point on Washington

AFFORDABLE RENTAL HOUSING DEVELOPMENT: NON-TAX CREDIT

Chris Potterpin, Principal
Colin Hooper, Managing Director
Morgan Van Riper-Rose, Director of Development
August 1, 2024



THE TEAM



Principal
Chris Potterpin

Chris Potterpin is a Principal of Repvblik LLC and Vice President of PK Companies, overseeing the development and management of over 5,200 housing units across the Midwest, Texas, and California. He also leads the Council for Affordable and Rural Housing (CARH) and the Michigan Housing Council, and serves on the board of the Ohio Council for Affordable and Rural Housing (OCARH).



Managing Director

Colin Hooper

Colin Hooper is the Managing Director at Repvblik with over ten years of experience in real estate development, investment management, and accounting. Before joining Repvblik, he worked at a senior housing developer in the San Francisco Bay Area and as a forensic accountant at Baker Tilly. He also managed Hooper Companies LLC and started his career at Jefferies LLC in investment banking, focusing on the gaming industry.



Director of Development

Morgan Van Riper-Rose

Morgan Van Riper-Rose is the Director of Development at Repvblik. Prior to Repvblik, she helped launch the hospitality start-up, Bento, and worked on The Corcoran Group's New Developments team. There, she oversaw the marketing efforts for over 5,000 new condo and rental residences in New York City.

Management Partner:



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PROJECT TIMELINE

April 2022 -June 2023 July 2024 August 2024 November 2022 November 2022 - June 2023 Planning & **Building Permit** Construction Construction **Begin Lease Up Entitlements** Review Completion Start

Current Waitlist: 60



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Name	Count	Rent	Utilities	Rent + Utilities	
Studio 60% AMI	81	\$ 979	\$ 120	\$ 1,099	
Standard Studio	97	\$ 1,029	\$ 120	\$ 1,149	
Studio Suite	2	\$ 1,230	\$ 120	\$ 1,350	
1-Bed 60% AMI	4	\$ 1,277	\$ 140	\$ 1,417	
Standard 1-Bed	6	\$ 1,430	\$ 140	\$ 1,570	
Total	190				

Period of Affordability: 40 Years



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Source	Amount			
Permanent Loan (Genesis Capital)	\$18,750,000			
City Loan Request	\$2,550,000			
Owner Equity	\$7,750,000			
Total Sources	\$29,050,000			

Use	Amount
Construction (Final Retainage and Future Individual Electric Meters)	\$2,550,000

# of Units	190
% ≤ 60% CMI	45%
# Affordable Units	85
CDD Funds per Affordable Unit	\$30,000



Thank you!

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