**CITY OF MADISON** 

ORGANIZATION: Madison Northside Planning Council (NPC)

PROGRAM/LETTER: A Engaging the Community and Building Neighborhood Capacity

### **PROGRAM BUDGET**

1. 2010 BUDGETED		ACCOUNT CATEGORY			
	SOURCE				SPECIAL
REVENUE SOURCE	TOTAL	PERSONNEL	OPERATING	SPACE	COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
MADISON-COMM SVCS	58,172	58,172	0	0	0
MADISON-CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT	0	0	0	0	0
FUNDRAISING DONATIONS	17,000	0	8,600	8,400	0
USER FEES	0	0	0	0	0
OTHER	82,511	58,971	23,540	0	0
TOTAL REVENUE	157,683	117,143	32,140	8,400	0

# 2. 2011 PROPOSED BUDGET

	SOURCE				SPECIAL
REVENUE SOURCE	TOTAL	PERSONNEL	OPERATING	SPACE	COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
MADISON-COMM SVCS	62,437	62,437	0	0	0
MADISON-CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	17,000	0	8,600	8,400	0
USER FEES	0	0	0	0	0
OTHER**	77,000	56,400	20,600	0	0
TOTAL REVENUE	156,437	118,837	29,200	8,400	0

# \*OTHER GOVT 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

### \*\*OTHER 2011

Source	Amount	Terms
Northside News Advertising	75,900	Community Newspaper Advertising (six issues in 2011)
Intrest Income	1,100	Estimated rates from 2010 for 2011
	0	
	0	
	0	
TOTAL	77,000	

PROGRAM A - 1 MAY 25, 2010

ORGANIZATION:	Madison Northside Planning Council (NPC)			
PROGRAM/LETTER:	Α	Engaging the Community and Building Neighborhood Capacity		

### 2012 PROGRAM CHANGE EXPLANATION

Complete only if you are requesting more than your 2011 request.

Note: Additional funding should only be requested where services or programming will change or expand in the second year.

3. PROGRAM UPDATE: If requesting more than 2011, describe any major changes being proposed for the program/service in 2012,

i.e., expansions or narrowing in target population, scope and level of services, geographic area to be served, etc.).

4 2042 COST EVEL ANATION					
4. 2012 COST EXPLANATION			2011 2012		
Complete only if significant fina Explain specifically, by revenue	-	·		nata hatwaan 2011 a	nd 2012
For example: unusual cost incre			•	pale between 2011 a	110 2012.
N/A	zases, program	expansion or loss or	revenue.		
5. 2012 PROPOSED BUDGET	1		ACCOUNT	CATEGORY	
	BUDGET				SPECIAL
REVENUE SOURCE	TOTAL	PERSONNEL	OPERATING	SPACE	costs
DANE CO HUMAN SVCS	0	0	0	0	
DANE CO CDBG	0	0	0	0	
MADISON-COMM SVCS	0	0	0	0	
MADISON-CDBG	0	0	0	0	
UNITED WAY ALLOC	0	0	0	0	
UNITED WAY DESIG	0	0	0	0	
OTHER GOVT*	0	0	0	0	
FUNDRAISING DONATIONS	0	0	0	0	
USER FEES	0	0	0	0	
OTHER**	0	0	0	0	
TOTAL REVENUE	0	0	0	0	
*OTHER GOVT 2012		•		•	
Source	Amount	Terms			
	0				
	0				
	0				

	U	
	0	
	0	
	0	

	0	
	0	
	0	
	0	
TOTAL	0	

\*\*OTHER 2012

01112112012		
Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

PROGRAM A - 2 MAY 25, 2010

CITY OF MADISON

ORGANIZATION:

Madison Northside Planning Council (NPC)

PROGRAM/LETTER: PRIORITY STATEMENT:

Engaging the Community and Building Neighborhood Capacity

OCS: Neighborhoods B1: Building Neighborhood Capacity (CONF)

#### **DESCRIPTION OF SERVICES**

6. NEED FOR PROGRAM: Please identify local community need or gap in service that the proposed program will address.

The Northside Neighborhood is one of the most impoverished and economically challenged areas in Madison. In the early 90's, this stressed community had little capacity to express its needs and address its issues. Crime, disinvestment and a negative public perception plagued the Northside. NPC was created by the City to address these inequities and create a healthier Northside Neighborhood by promoting community cohesion, stability and efforts which support leadership training, build resident capacity and create sustainable partnerships. NPC enables residents to engage in problem solving, to advocate on issues or decisions affecting the Northside and participate fully in their neighborhood and the broader community. NPC's programming has helped to implement the City's neighborhood goals and priorities, continually strengthening the Northside and enhancing the quality of life for all its residents.

7. SERVICE DESCRIPTION - Describe the service(s) provided including your expectations of the impact of your activities.

With dedicated volunteers and generous financial support, NPC is strengthening the Northside community every day. New jobs will be formed from the creation of our Commercial Kitchen Incubator, (operating by Spring 2011), and a new Small Office, Home Office, Entrepreneurial Assistance program is underway, supporting microenterprises and strengthening our outreach to low to moderate income individuals. NPC is actively engaging the Northside Neighborhood, building new partnerships and capacity in order to lead Community-based Economic Development (CED) activities which result in the rebuilding of, and investment in, the economic life of our community from within. We are working diligently with the Alders and City officials to execute beautification projects and re-brand the Northside with a community atmosphere that inspires and welcomes residents and visitors. These efforts are part of NPC's leadership in implementing the City's Northport-Warner-Sherman Neighborhood Plan. We continue to celebrate our diversity and identity through our Community-wide Council meetings, where participants can connect with other Northsiders, plan solutions to community issues, gain and provide input on community topics, receive updates from Alders and community leaders and sign up to volunteer on NPC project teams. Our bi-monthly 32 page Northside New's New spaper continues to support and represent the pulse of the community as well as communicate with those unable to participate in meetings and project teams.

8. PROPOSED PROGRAM CONTRACT GOALS: Include clearly defined service goals and process objectives: number of unduplicated clients to be served, number of service hours to be provided etc.

Community engagement, connectivity, participation and input on issues:

- Northside News: (6) issues, circulation of 13,000 (22,500 residents & businesses);
- Community Council meetings: minimum of (6) annual events;
- Community Capacity Building: minimum 480 staff hours, mentoring 50 unique leaders.

Investing in economic development, beautification and community betterment:

- Business/Entrepreneur Assistance: create (1) new revolving micro-loan program;
- Project Implementation: minimum of (3) Neighborhood Plan goals; & (1) Commercial Kitchen Incubator.
- 9. SERVICE HOURS: Frequency, duration of service and hours and days of service availability.

NPC's staff and office hours are M-F from 8 to 5 & evenings & w eekends as needed. NPC has 12 Board meetings per year and 6 Community Council Meetings per year. Volunteers w ork diligently each w eek (during the day, evening and w eekend) on a number of community projects. Engaging the community, building capacity, strengthening partnerships and addressing community issues is a 24/7 obligation.

PROGRAM A - 3 MAY 25, 2010

### COMMUNITY DEVELOPMENT DIVISION

### PROGRAM DESCRIPTION

CITY OF MADISON

ORGANIZATION:

PROGRAM/LETTER:

A Engaging the Community and Building Neighborhood Capacity

10. POPULATION SERVED: Please describe in terms of age, income level, LEP, literacy, cognitive or physical disabilities or challenges).

NPC serves the approx. 22,500 residents of the "Northside" (NS), approx. 10% of Madison's population. The NS is quite ethnically & culturally diverse and is one of the most economically challenged neighborhoods in the entire City. 14% of NS households are classified as living in poverty; the NS has over 15% of Madison's W-2 recipients and nearly 20% of Madison's assisted housing. The NS has the largest clustering of high poverty rate schools, averaging 76% poverty in the five elementary schools, and an average of 60% in the two middle schools (compared with 46% and 44% district-wide).

11. LOCATION: Location of service and intended service area (Include census tract where service is tract specific).

NPC serves the approximate 22,500 residents and businesses in the area more commonly defined as "The Northside," encompassing Census Tracts 21, 22, 23.01, 23.02, 24.01, 24.02, 25 & 102.

12. OUTREACH PLAN: Describe your outreach and marketing strategies to engage your intended service population.

NPC has an extensive network of media and outreach tools to communicate and engage the many segments and diverse populations throughout the Northside community, including:

- A bi-monthly 32 page community new spaper, the Northside News. With a circulation of 13,000 households and businesses, NPC's free community new spaper continues to be the "voice of the Northside," sharing information and building an informed and engaged community.
- A community website and an e-list, "Northside Discuss." Over 250 residents are members of the discussion group and receive notifications on important community issues & events.
- Six "Community-wide Council" meetings each year. Participants receive opportunities to connect and celebrate with other Northsiders, provide input on community topics, receive updates from NPC and community leaders and sign up to volunteer on NPC project teams.
- Meetings w/ community members 1:1 and in small groups to engage more disadvantaged individuals.

### 13. COORDINATION: Describe how you coordinate your service delivery with other community groups or agencies.

NPC is the coordinating agency for the Northside. Nearly 150 volunteers coordinate, connect to, team with, invest in, expand and grow new and stronger partnerships with community leaders. Our mission requires us to engage and coordinate between the various community groups in and throughout the neighborhood, such as: Neighborhood Associations and Organizations; Not for profit Organizations; NPC Community Membership and Project Teams; Local and State Government; Northside Business Association; Small Office Home Office; Independent Businesses; Education, Neighborhood Schools and Workforce Development; Community Centers; Religious and Faith Based Institutions; and Individual Residents.

These strong partnerships and working relationships keep us connected to the neighborhood and ensure a free flow of information and sharing of resources. These partnerships coincide with those we have built with City, County and State officials to ensure effective implementation of community goals.

### 14. VOLUNTEERS: How are volunteers utilized in this program?

Volunteers are the foundation of NPC. They lead committee groups & teams, conduct trainings, make presentations, form partnerships and advocate for Northside. It is the vast network and capacity of NPC volunteers working together that ensures NPC's success. At any one time, there are between 50 and 150 volunteers working for NPC on various projects/efforts.

15. Number of volunteers utilized in 2010?Number of volunteer hours utilized in this program in 2010?

143 2,480

PROGRAM A - 4 MAY 25, 2010

ORGANIZATION: Madison Northside Planning Council (NPC)

PROGRAM/LETTER: A Engaging the Community and Building Neighborhood Capacity

16. BARRIERS TO SERVICE: Are there populations that are experiencing barriers to the service you are proposing,i.e, cultural differences, language barriers and/or physical or mental impairments or disabilities? Describe the ability of proposed program to respond to the needs of diverse populations.

NPC's mission is to improve the quality of life for all Northside residents. Our programming ensures we constantly respond to the needs of diverse populations. NPC recruits volunteers from diverse organizations, and Spanish-language and Hmong-language individuals and groups residing on the Northside. NPC actively works to engage the neighborhood in a variety of venues, through 1:1 outreach, electronic and paper mailings, small group discussions, community art projects, meetings and social activities. Our project teams devote significant time to minority outreach and assessment, so that the projects truly reflect the diverse cultures of the Northside. NPC actively partners with both faith-based organizations and social service organizations in order to provide information to their constituents and to gain input from their organizations. NPC has a commitment to continually diversify our methods of outreach and communication so as to support our mission.

17. EXPERIENCE: Please describe how your agency, and program staff experience, qualifications, and past performance will contribute to the success of the proposed program?

For over 17 years, NPC has partnered with the City to transform a once unorganized, socially fragmented and politically ignored neighborhood into Madison's most engaged, informed and best-organized community with a strong identity and high quality of life. Beginning in 1993 with City support, NPC has grown into one of Madison's most successful and effective community organizations, recognized with numerous awards for its 17 years of community achievement. NPC's continual success comes from its foundation of passionate, motivated and caring Northside residents and businesses. NPC brings them together, enabling diverse individuals to build skills and leadership capacity, and create a healthier, stronger, more cohesive and stable Northside Neighborhood. We engage a diverse group of community leaders, residents and businesses from over 26 neighborhood, business, senior, faith, school and community center groups. Our citizen leaders, supported by professional capacity-building staff, assess the needs of the Northside community, develop partnerships and actively lead advocacy and organizing efforts to meet our community's goals and address concerns.

The NPC Board is a committed team of skilled, seasoned volunteers who know and understand their community's issues and have 17 years of successful experience in engaging their Northside Neighborhood to address them. They've hired highly experienced and trained professional staff to oversee NPC operations and lead efforts. Staff have over ten years of leadership experience building community partnerships and capacity.

18. LICENSING OR ACCREDITATION: Report program licensing, accreditation or certification standards currently applied.

NPC maintains all required certifications and all non-profit state and federal licensing relevant to our programming and operations.

19. STAFF: Program Staff: Staff Titles, FTE dedicated to this program, and required qualifications for program staff.

Staff Title	FTE	City \$	Qualifications	
Executive Director	1.0	Yes	M.S. Commmunity Econ. Devel.; Ten years of Leadership Experience	
Editor, Northside News	0.8	No	15 years of editing and publication experience	
Desktop Publishing Specialist	0.5	No	Several years of graphics and desktop publishing experience	
Accounts Specialist	0.1	No	Five years of administrative / accounting expertise	

PROGRAM A - 5 MAY 25, 2010

**CITY OF MADISON** 

ORGANIZATION:	Madison Northside Planning Council (NPC)			
PROGRAM/LETTER:	Α	Engaging the Community and Building Neighborhood Capacity		

### CDBG DESCRIPTION OF SERVICES SUPPLEMENT

Please provide the following information ONLY if you are applying for projects that meet the "CDD Community Development Program Goals & Priorities". If not applying for CDBG Office Funds, go to Community Resources Description of Services Supplement (p. 7), or go to Demographics (p. 8).

### 20. PARTICIPANT INCOME LEVELS:

Indicate the number of households of each income level and size that this program would serve in 2011-2012.

Income Level	Number of Households
Over 80% of county median income	0
Between 50% to 80% of county median income	0
Between 30% to 50% of county median income	0
Less than 30% of county median income	0
Total households to be served	0

21. If projections for 2012 will vary significantly from 2011, complete the following:

Income Level for 2012	Number of Households
Over 80% of county median income	0
Between 50% to 80% of county median income	0
Between 30% to 50% of county median income	0
Less than 30% of county median income	0
Total households to be served	0

22. AGENCY COST ALLOCATION PLAN: What method does your agency use to determine indirect cost allocations
among programs?
N/A

23. PROGRAM ACTIVITIES: Describe activities/benchmarks by	y timeline to illustrate how	your program will be	e implemented.

	Est. Month
Activity Benchmark	of Completion

PROGRAM A - 6 MAY 25, 2010

**CITY OF MADISON** 

ORGANIZATION:

Madison Northside Planning Council (NPC)

PROGRAM/LETTER: A Engaging the Community and Building Neighborhood Capacity

### COMMUNITY RESOURCES DESCRIPTION OF SERVICES SUPPLEMENT

Please provide the following information ONLY if you are applying for projects that meet the "Community Resources Program Goals & Priorities" If not applying for CR Funds, go to Demographics (p. 8).

### 24. CONTRIBUTING RESEARCH

Please identify research or best practice frameworks you have utilized in developing this program.

Community Development professionals who have devoted their lives to implementing social change have demonstrated through ongoing research a higher correlation of success in promoting neighborhood improvement when empowering residents to engage with, advocate for, improve and invest in their own community. Willard C Richan, Lobbying for Social Change; Norman Krumholz and John Forester, Making Equity Planning Work; and Chuck Collins and Pam Rodgers, Robin Hood Was Right, have all demonstrated that utilizing this framework can have a significant impact on improving a neighborhood. NPC's 17 years of successful work has been built on this foundation, using highly skilled, professional community organizing staff and volunteers to engage the Northside community, build neighborhood capacity and partnerships, address crime, poverty and other neighborhood concerns. The recent completion of the City of Madison Northport-Warner-Sherman Neighborhood Plan, identifies the many social, physical and political barriers still faced by those living on the Northside. The Plan's goals to address these barriers, how ever exemplary, will not be implemented successfully nor as efficiently without appropriate community engagement and resident capacity building. NPC is proud to continue its 17 year partnership with the City of Madison, supporting programming to provide the Northside with this desperately needed, and successfully proven, community service.

### 25. ACCESS FOR LOW-INCOME INDIVIDUALS AND FAMILIES

What percentage of this program's participants do you expect to be of low and/or moderate income?

What framework do you use to determine or describe participant's or household income status? (check all that apply)

Number of children enrolled in free and reduced lunch Individuals or families that report 0-50% of Dane County Median Income Individual or family income in relation to Federal Poverty guidelines Other

Χ	
Χ	
Χ	
Χ	

14% in Poverty

### 26. HOW IS THIS INFORMATION CURRENTLY COLLECTED?

NPC uses US Census data and City and County data resources, plans, studies, estimates and projections for all of its demographic determinations. NPC also conducts occasional neighborhood surveys that provide demographic perspectives, complementing City and County data resources.

# 27. PLEASE DESCRIBE YOUR USER FEE STRUCTURE AND ANY ACCOMMODATIONS MADE TO ADDRESS ACCESS ISSUES FOR LOW INCOME INDIVIDUALS AND FAMILIES.

NPC has no user fees for participation. All members of the community who live or work on the Northside are encouraged to play an active role in NPC and their neighborhood. Our volunteers make every effort to include and engage the many segments of our diverse population, especially low to moderate income individuals/families. Improving the quality of life and representing the collective voice and needs of the entire Northside Neighborhood is the primary objective of our agency.

PROGRAM A - 7 MAY 25, 2010

**CITY OF MADISON** 

ORGANIZATION: Madison Northside Planning Council (NPC)

PROGRAM/LETTER: A Engaging the Community and Building Neighborhood Capacity

### 28. DEMOGRAPHICS

Complete the following chart for unduplicated participants served by this program in 2009. Indicate the number and percentage for the following characteristics. For new programs, please estimate projected participant numbers and descriptors.

PARTICIPANT			PARTICIPANT		
DESCRIPTOR	#	%	DESCRIPTOR	#	%
TOTAL	22477	100%	AGE		
MALE	10959	49%	<2	674	3%
FEMALE	11518	51%	2-5	809	4%
UNKNOWN/OTHER	0	0%	6 - 12	2000	9%
			13 - 17	1933	9%
			18 - 29	3462	15%
			30 - 59	9980	44%
			60 - 74	2518	11%
			75 & UP	1101	5%
Note: Race and ethnic catego	ries are state	d	TOTAL AGE	22477	100%
as defined in HUD standards			RACE		
			WHITE/CAUCASIAN	18625	83%
			BLACK/AFRICAN AMERICAN	1848	8%
			ASIAN	792	4%
			AMERICAN INDIAN/ALASKAN NATIVE	97	0%
			NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER	2	0%
			MULTI-RACIAL:	0	0%
			Black/AA & White/Caucasian	0	0%
			Asian & White/Caucasian	0	0%
			Am Indian/Alaskan Native & White/Caucasian	0	0%
			Am Indian/Alaskan Native & Black/AA	0	0%
			BALANCE/OTHER	1113	5%
			TOTAL RACE	22477	100%
			ETHNICITY		
			HISPANIC OR LATINO	1037	5%
			NOT HISPANIC OR LATINO	21440	95%

PROGRAM A - 8 MAY 25, 2010

PERSONS WITH DISABILITIES

DANE COUNTY (NOT IN CITY)

**OUTSIDE DANE COUNTY** 

CITY OF MADISON

RESIDENCY

TOTAL ETHNICITY

TOTAL RESIDENCY

22477

21113

1364

22477

100%

0%

94%

6%

0%

100%

CITY OF MADISON

ORGANIZATION:	Madison Northside Planning Council (NPC	21					
PROGRAM/LETTER:		ad Building Neighborhood Capacity					
T NOO! O WILL! I L.C.	Thigus and dominancy and	d Building neignborhood Supposity					
29. PROGRAM OUTCOMES							
	Number of unduplicated individual partic	·					
		Total to be served in 2011. 22477					
Complete the following for each	n program outcome. No more than two outcomes pe	er program will be reviewed.					
If applying to OCS, please refer	r to your research and/or posted resource document	ts if appropriate.					
Refer to the instructions for deta	ailed descriptions of what should be included in the	table below.					
Outcome Objective # 1:	NPC will engage the community and increase leaders and building partnerships.	e neighborhood capacity, mentoring community					
Performance Indicator(s):	<ul> <li>Northside News: (6) issues, circulation of 13,000 (22,500 residents &amp; businesses);</li> <li>Community Capacity Building: minimum 480 staff hours, mentoring 40 unique leaders.</li> </ul>						
Proposed for 2011:	Total to be considered in 40	Targeted % to meet perf. measures 100%					
1 10p0000 101 20 1 1.	perf. measurement	Targeted # to meet perf. measure 40					
Proposed for 2012:	Total to be considered in 40	Targeted % to meet perf. measures 100%					
	perf. measurement	Targeted # to meet perf. measure 40					
Explain the measurement tools or methods:		de News every two months throughout the year. NPC eting the performance measures listed, with regard					
Outcome Objective # 2:	NPC will utilize its capacity and community paradvocate for the Northside.	artnerships to economically enhance, beautify and					
Performance Indicator(s):	<ul> <li>Projects: create (1) new micro-loan program</li> <li>Neighborhood Plan Implementation: advoca</li> </ul>						
Proposed for 2011:	Total to be considered in 3	Targeted % to meet perf. measures 100%					
	perf. measurement	Targeted # to meet perf. measure 3					
Proposed for 2012:	Total to be considered in 3	Targeted % to meet perf. measures 100%					
	perf. measurement	Targeted # to meet perf. measure 3					
Explain the measurement		an program by 2012. NPC will create and begin					
tools or methods:	operation of a new Commercial Kitchen Incub success meeting the performance measures implementation.	bator by 2013. NPC will track and report quarterly its listed, with regard to neighborhood plan					

PROGRAM A - 9 MAY 25, 2010

# **AGENCY OVERVIEW**

# 1. AGENCY CONTACT INFORMATION

Organization	Madison Northside Planning Council (NPC)				
Mailing Address	2702 International Lane, Suite 203, Madison, WI 53704				
Telephone	608-661-0060				
FAX	608-661-0064				
Admin Contact	Scott Heinig, Executive Director				
Financial Contact	Dana Slowiak, Accounts Specialist				
Website	www.northsideplanningcouncil.org				
Email Address	scott@northsideplanningcouncil.org				
Legal Status	Private: Non-Profit				
Federal EIN:	39-1759164				
State CN:	507824				
DUNS #					

# 2. CONTACT INFORMATION

Α	Engaging the Community and Building Neighborhood Capacity								
	Contact:	Ellen Barnard	Phone:	250-1928	Email:	cherokeemarsh@gmail.com			
В	Small Office Home Office (SOHO), Entrepreneurial Assistance								
	Contact:	Mary Schumacher	Phone:	242-1879	Email:	mary@careerframes.com			
С	Program C								
	Contact:		Phone:		Email:				
D	Program D								
	Contact:		Phone:		Email:				
Е	Program E								
	Contact:		Phone:		Email:				
F	Program F								
	Contact:		Phone:		Email:				
G	Program G								
	Contact:		Phone:		Email:				
Н	Program H								
	Contact:		Phone:		Email:				
I	Program I								
	Contact:		Phone:		Email:				
J	Program J								
	Contact:		Phone:		Email:				
K	Program K								
	Contact:		Phone:		Email:				
L	Program L								
	Contact:		Phone:		Email:				

AGENCY OVERVIEW - 1 MAY 25, 2010

# AGENCY OVERVIEW

# 3. AGENCY REVENUE DETAILED BY PROGRAM

REVENUE	2009	2010	2011	2011 PROPOSED PROGRAMS			
SOURCE	ACTUAL	BUDGET	PROPOSED	Α	В	С	D
DANE CO HUMAN SVCS		0	0	0	0	0	0
DANE CO CDBG		0	0	0	0	0	0
MADISON-COMM SVCS	58,172	58,172	62,437	62,437	0	0	0
MADISON-CDBG		0	15,400	0	15,400	0	0
UNITED WAY ALLOC		0	0	0	0	0	0
UNITED WAY DESIG		0	0	0	0	0	0
OTHER GOVT		0	0	0	0	0	0
FUNDRAISING DONATIONS	22,304	17,000	17,000	17,000	0	0	0
USER FEES		0	0	0	0	0	0
OTHER	75,030	82,511	83,600	77,000	6,600	0	0
TOTAL REVENUE	155,506	157,683	178,437	156,437	22,000	0	0

REVENUE	2011 PROPO	2011 PROPOSED PROGRAMS CONT.					
SOURCE	E	F	G	Н	I	J	K
DANE CO HUMAN SVCS	0	0	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0	0	0
MADISON-CDBG	0	0	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0	0	0
OTHER GOVT	0	0	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0	0	0
USER FEES	0	0	0	0	0	0	0
OTHER	0	0	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0	0	0

REVENUE	2011 PROPOSED PROGRAMS CONT.					
SOURCE	L					Non-City
DANE CO HUMAN SVCS	0					0
DANE CO CDBG	0					0
MADISON-COMM SVCS	0					0
MADISON-CDBG	0					0
UNITED WAY ALLOC	0					0
UNITED WAY DESIG	0					0
OTHER GOVT	0					0
FUNDRAISING DONATIONS	0					0
USER FEES	0					0
OTHER	0					0
TOTAL REVENUE	0					0

AGENCY OVERVIEW - 2 MAY 25, 2010

### AGENCY ORGANIZATIONAL PROFILE

### 4. AGENCY MISSION STATEMENT

To improve the quality of life for all Northside residents through advocating and supporting the economic growth, stability and connectivity of the Northside community, enhancing opportunities for all businesses and residents by: I. Investing in econ. development, beautification and community betterment

- A. Business/Entrepreneur Assistance; B. Beautification/Northside Identity; C. Econ. Develop. Projects II. Promoting community connectivity, participation and voice on issues
  - A. Northside News; B. Community Representation and Involvement; C. Community Outreach

### 5. AGENCY EXPERIENCE AND QUALIFICATIONS

NPC began in 1993 with City support and has grown into one of Madison's most successful and effective community organizations. NPC has won numerous awards for its 17 years of community achievement, including the National Neighborhood of the Year Award from Neighborhoods USA and the CDBG 30 Year Madison Community Development Award. NPC works with diverse community leaders from 26 neighborhood, business, senior, faith, school and community center groups. Our citizen leaders, supported by professional capacity-building staff, assess the needs of the Northside community, develop partnerships and actively lead advocacy and organizing efforts to meet our community's goals and address issues.

Over 17 years, NPC has partnered with the City to transform an unorganized, socially fragmented and politically ignored community into Madison's most engaged, informed and best-organized community with a strong identity and high quality of life. Major accomplishments include organizing 11 new neighborhood associations, partnering with the City to build Warner Park Community Recreation Center, organizing the award-winning Troy Gardens project, successfully advocating for a new grocery store, an expanded library and better schools, publishing the Northside News community new spaper, and developing the "Northside Brand" and "Community Vision."

Today, the most significant issues facing Madison's Northside Neighborhood, center around economic hardship (poverty, job loss, disinvestment, visual blight, etc.). NPC recognizes we must further engage our community to enhance the Northside Neighborhood's capacity, so as to better lead Community-based Economic Development (CED) opportunities (actively inspiring the rebuilding and investment of our community economically from within), promote new jobs and foster investments to positively impact low and moderate income families and youth. Now, more than ever, NPC's 17 years of community organizing experience is needed to engage the community and build neighborhood capacity that will create new and stronger partnerships, connecting and addressing the needs of both the residential and business community, to invest and promote strategies that will enhance the entire Northside Neighborhood.

NPC has hired a seasoned CED professional as their new Executive Director to lead these capacity building efforts and implement the following goals and objectives over the next two years:

### GOAL ONE

### CREATE NEW AND INCREASED CAPACITY

Advocate CED/Northside Neighborhood strategies through creating and expanding new and stronger partnerships with community leaders: Northside Business Association; Small Office Home Office; NPC Community Membership; Neighborhood Associations and Organizations; Independent Businesses; Not for profit Organizations; Local Government; and Education and Workforce Development.

### **GOAL TWO**

### INVESTING IN ECONOMIC DEVELOPMENT, BEAUTIFICATION AND COMMUNITY BETTERMENT

- A. Business/Entrepreneur Assistance
- Create and support a Small Office Home Office (SOHO), Entrepreneurial Assistance Program
- Seek opportunities to retain, expand and recruit businesses to the area and promote the creation of an informational database to optimize business investment
- Investing in local businesses, entrepreneurs and opportunities to train the local workforce and utilize existing Business Development Centers/Agencies, CDBG, RLF, TIF, BID and other programs B. Beautification/Northside Identity
- An Art & Design Team shall w ork to "Brand" the Northside and promote visual and aesthetic enhancement throughout the community

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AGENCY OVERVIEW - 3 MAY 25, 2010

# 6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?									
How many Board meetings has your governing body or Board of Directors scheduled for 2010?									
How many Board seats are indicated in your agency by-laws?									
Please list your current Board of Directors or your agency's governing body.									
Name	Ellen Barnard, Chair								
Home Address	925 Burning Wood Way, Madison, WI 53704								
Occupation	Private Business								
Representing	Cherokee Park; Northside Business Association; Whitetail Ridge								
Term of Office	From: 01/2010 To: 01/2013								
Name	Jeff Shokler, Vice Chair								
Home Address	1509 Hooker Avenue, Madison, WI 53704								
Occupation	Education/Administration								
Representing	Sherman Triangle; East Area PTO Coalition; Mendota Hills								
Term of Office	From: 01/2010 To: 01/2012								
Name	Char Tortorice, Treasurer								
Home Address	1520 Drewry Lane, Madison, WI 53704								
Occupation	Education/Administration								
Representing	Lake View Hill; Nobel Park; Maple Bluff								
Term of Office	From: 01/2010 To: 01/2013								
Name	Nikki Moriarity, Secretary								
Home Address	501 East Bluff, Madison, WI 53704								
Occupation	Public Services								
Representing	East Bluff; Northport Apartments								
Term of Office	From: 01/2010 To: 01/2012								
Name	Terrie Anderson								
Home Address	1409 Iowa Drive, Madison, WI 53704								
Occupation	Varied								
Representing	Community GroundWorks; Troy Gardens Community Housing; Friends of Cherokee Marsh								
Term of Office	From: 01/2010 To: 01/2013								
Name	Anita Weier								
Home Address	22 Golf Course Road, Madison, WI 53704								
Occupation	Communications								
Representing	Cherokee Townhouses; Cherokee II Condos; Cherokee Garden								
Term of Office	From: 01/2010 To: 01/2013								
Name	Lorie Walker								
Home Address	1529 Lake View Avenue, Madison, WI 53704								
Occupation	Education/Administration								
Representing	Friends of Lake View Hill Park; Berkley Oaks; North East Side Senior Coalition								
Term of Office	From: 01/2010 To: 01/2013								
Name	Diane Brown								
Home Address	1826 Windom Way, Madison, WI 53704								
Occupation	Public Services								
Representing	Sherman; Brentwood Village; Northside Timebank								
Term of Office	From: 01/2010 To: 01/2012								

AGENCY OVERVIEW - 4 MAY 25, 2010

# AGENCY GOVERNING BODY cont.

Name	Kelly Olson
Home Address	1622 Randy Lane, Madison, WI 53704
Occupation	Facilities Management
Representing	Lakeview Lurtheran Church; Vera Court Neighborhood Center
Term of Office	From: 01/2010 To: 01/2012
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	777
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy
Name	
Home Address	
Occupation	
Representing	
Term of Office	From: mm/yyyy To: mm/yyyy

AGENCY OVERVIEW - 5 MAY 25, 2010

# AGENCY GOVERNING BODY cont.

Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy
Name		
Home Address		
Occupation		
Representing		
Term of Office	From: mm/yyyy To:	mm/yyyy

AGENCY OVERVIEW - 6 MAY 25, 2010

# 7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

DESCRIPTOR	ST	AFF	ВО	ARD	VOLUNTEER		
DESCRIPTOR	Number	Percent	Number	Percent	Number	Percent	
TOTAL	4	100%	9	100%	134	100%	
GENDER							
MALE	1	25%	1	11%	53	40%	
FEMALE	3	75%	8	89%	81	60%	
UNKNOWN/OTHER	0	0%	0	0%	0	0%	
TOTAL GENDER	4	100%	9	100%	134	100%	
AGE							
LESS THAN 18 YRS	0	0%	0	0%	0	0%	
18-59 YRS	4	100%	6	67%	107	80%	
60 AND OLDER	0	0%	3	33%	27	20%	
TOTAL AGE	4	100%	9	100%	134	100%	
RACE*						0	
WHITE/CAUCASIAN	4	100%	9	100%	113	84%	
BLACK/AFRICAN AMERICAN	0	0%	0	0%	10	7%	
ASIAN	0	0%	0	0%	5	4%	
AMERICAN INDIAN/ALASKAN NATIVE	0	0%	0	0%	0	0%	
NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER	0	0%	0	0%	0	0%	
MULTI-RACIAL:	0	0%	0	0%	0	0%	
Black/AA & White/Caucasian	0	0%	0	0%	0	0%	
Asian & White/Caucasian	0	0%	0	0%	0	0%	
Am Indian/Alaskan Native & White/Caucasian	0	0%	0	0%	0	0%	
Am Indian/Alaskan Native & Black/AA	0	0%	0	0%	0	0%	
BALANCE/OTHER	0	0%	0	0%	6	4%	
TOTAL RACE	4	100%	9	100%	134	100%	
ETHNICITY							
HISPANIC OR LATINO	0	0%	0	0%	0	0%	
NOT HISPANIC OR LATINO	4	100%	9	100%	134	100%	
TOTAL ETHNICITY	4	100%	9	100%	134	100%	
PERSONS WITH DISABILITIES	0	0%	0	0%	0	0%	

<sup>\*</sup>These categories are identified in HUD standards.

AGENCY OVERVIEW - 7 MAY 25, 2010

### **8. AGENCY EXPENSE BUDGET**

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

		2009	2010	2011
Acco	unt Description	ACTUAL	BUDGET	PROPOSED
A.	PERSONNEL			
	Salary	82,650	104,917	109,746
	Taxes	6,850	8,026	9,091
	Benefits	14,170	4,200	0
	SUBTOTAL A.	103,670	117,143	118,837
В.	OPERATING			
	All "Operating" Costs	34,838	32,140	35,800
	SUBTOTAL B.	34,838	32,140	35,800
C.	SPACE	+		
	Rent/Utilities/Maintenance	8,225	8,400	8,400
	Mortgage (P&I) / Depreciation / Taxes	0	0	0
	SUBTOTAL C.	8,225	8,400	8,400
D.	SPECIAL COSTS	+ +		
	Assistance to Individuals	0	0	0
	Subcontracts, etc.	0	0	15,400
	Affiliation Dues	0	0	0
	Capital Expenditure	0	0	0
	Other:	0	0	0
	SUBTOTAL D.	0	0	15,400
	SPECIAL COSTS LESS CAPITAL EXPENDITURE	0	0	15,400
	TOTAL OPERATING EXPENSES	146,733	157,683	178,437
E.	TOTAL CAPITAL EXPENDITURES	0	0	0

### 9. PERSONNEL DATA: List Percent of Staff Turnover

25.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions. Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category. Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

We only have four positions (2.3 FTE). The Lead Organizer retired from the profession at the end of 2009. In preparation for this change, NPC also reorganized, creating a new internal structure, and replaced the Lead Organizer with an Executive Director. The new Executive Director was hired in December of 2009.

AGENCY OVERVIEW - 8 MAY 25, 2010

# 10. PERSONNEL DATA: Personnel Schedule

List each individual staff position by title. Seasonal Employees should be entered at the bottom.

Indicate if the position meets the Living Wage Exception with an asterisk (\*).

Indicate the number of 2011 Proposed Full-Time Equivalents (FTEs) in each staff position, across all agency programs.

Indicate the total salaries for all FTEs in that staff position. Do NOT include payroll taxes or benefits in this table.

	2010		20	2011				
	Est.	Est.	Proposed	Proposed	Hourly	Α	В	С
Staff Position/Category	FTE	Salary	FTE	Salary	Wage	FTE	FTE	FTE
Executive Director	1.0	56,000	1.0	58,000	27.88	0.9	0.1	0.0
Editor, Northside News	0.8	28,080	0.8	29,640	19.00	0.8	0.0	0.0
Desktop Publishing Specialist	0.5	17,680	0.5	18,200	17.50	0.5	0.0	0.0
Accounts Specialist	0.1	3,157	0.1	3,906	21.70	0.1	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0		0.0	0.0	0.0
	0.0	0	0.0	0		0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
	0.0	0	0.0	0	0.00	0.0	0.0	0.0
TOTAL	2.3	104,917	2.3	109,746		2.2	0.1	0.0

TOTAL PERSONNEL COSTS: 109,746

	Nbr of	Total	Hourly	Seasonal	Α	В	С
Seasonal/Project Employee ONLY	Weeks	Hours	Wage	Earnings	# HRS	# HRS	# HRS
	0	0	0.00	0	0.00	0.00	0.00
	0	0	0.00	0	0.00	0.00	0.00
	0	0	0.00	0	0.00	0.00	0.00
	0	0	0.00	0	0.00	0.00	0.00
	0	0	0.00	0	0.00	0.00	0.00
TOTAL	0	0		0	0.00	0.00	0.00

AGENCY OVERVIEW - 9 MAY 25, 2010

2011 P	2011 PROPOSED FTEs DISTRIBUTED BY PROGRAM								
D	E	F	G	Н	I	J	K	L	Non-City
FTE	FTE	FTE	FTE	FTE	FTE	FTE	FTE	FTE	FTE
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

D	E	F	G	Н	I	J	K	L	Non-City
# HRS									
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

AGENCY OVERVIEW - 10 MAY 25, 2010

ORGANIZATION:

Madison Northside Planning Council (NPC)

# PROGRAM BUDGET

1. 2010 BUDGETED		ACCOUNT	CATEGORY		
REVENUE	SOURCE				SPECIAL
SOURCE	TOTAL	PERSONNEL	OPERATING	SPACE	COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0

2. 2011 PROPOSED BUDGET		ACCOUNT	CATEGORY		
REVENUE	SOURCE				SPECIAL
SOURCE	TOTAL	PERSONNEL	OPERATING	SPACE	COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER**	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0

# \*OTHER GOVT 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

# \*\*OTHER 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

NON-CITY FUNDING - 1 MAY 25, 2010