



# AMIGO

## MODERNO

FOOD-FORWARD MEXICAN

*(yet to be named, placeholder only)*

Located at:

313 W. Johnson Steet  
Madison, WI 53703

Contact:

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## Sales Forecast - Weekly

Guests per Shift (dine-in only)

Brunch	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Total
Bar						43	43	85
Main Dining Room						255	255	510
Private Dining Room								
Total Brunch Guests						298	298	595
Dinner	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Total
Bar	13	13	18	18	43	43	13	158
Main Dining Room	75	75	105	105	255	255	75	945
Private Dining Room								
Total Dinner Guests	88	88	123	123	298	298	88	1,103
Total Guests	88	88	123	123	298	595	385	1,698

## Weekly Sales

Brunch (dine-in only)	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Total
Bar						1,488	1,488	2,975
Main Dining Room						8,925	8,925	17,850
Private Dining Room								
Total Brunch Sales						10,413	10,413	20,825
Dinner (dine-in only)	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Total
Bar	563	563	788	788	1,913	1,913	563	7,088
Main Dining Room	3,375	3,375	4,725	4,725	11,475	11,475	3,375	42,525
Private Dining Room								
Total Dinner Sales	3,938	3,938	5,513	5,513	13,388	13,388	3,938	49,613
Total Dine-In Sales	3,938	3,938	5,513	5,513	13,388	23,800	14,350	70,438
To Go Sales	394	394	551	551	1,339	2,380	1,435	7,044
Total Sales	4,331	4,331	6,064	6,064	14,726	26,180	15,785	77,481

# Sales Forecast - Monthly

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
<b>Brunch (dine-in only)</b>													
Bar	9,282	9,282	10,829	13,923	15,470	15,470	13,923	17,017	13,923	12,376	12,376	10,829	154,700
Main Dining Room	55,692	55,692	64,974	83,538	92,820	92,820	83,538	102,102	83,538	74,256	74,256	64,974	928,200
Private Dining Room													
<b>Total Brunch Sales</b>	<b>64,974</b>	<b>64,974</b>	<b>75,803</b>	<b>97,461</b>	<b>108,290</b>	<b>108,290</b>	<b>97,461</b>	<b>119,119</b>	<b>97,461</b>	<b>86,632</b>	<b>86,632</b>	<b>75,803</b>	<b>1,082,900</b>
<b>Dinner (dine-in only)</b>													
Bar	22,113	22,113	25,799	33,170	36,855	36,855	33,170	40,541	33,170	29,484	29,484	25,799	368,550
Main Dining Room	132,678	132,678	154,791	199,017	221,130	221,130	199,017	243,243	199,017	176,904	176,904	154,791	2,211,300
Private Dining Room													
<b>Total Dinner Sales</b>	<b>154,791</b>	<b>154,791</b>	<b>180,590</b>	<b>232,187</b>	<b>257,985</b>	<b>257,985</b>	<b>232,187</b>	<b>283,784</b>	<b>232,187</b>	<b>206,388</b>	<b>206,388</b>	<b>180,590</b>	<b>2,579,850</b>
<b>Total Dine-In Sales</b>													
	219,765	219,765	256,393	329,648	366,275	366,275	329,648	402,903	329,648	293,020	293,020	256,393	3,662,750
To Go Sales	21,977	21,977	25,639	32,965	36,628	36,628	32,965	40,290	32,965	29,302	29,302	25,639	366,275
<b>Total Sales</b>	<b>241,742</b>	<b>241,742</b>	<b>282,032</b>	<b>362,612</b>	<b>402,903</b>	<b>402,903</b>	<b>362,612</b>	<b>443,193</b>	<b>362,612</b>	<b>322,322</b>	<b>322,322</b>	<b>282,032</b>	<b>4,029,025</b>

## Start-Up Budget

<b>Buildout / Construction</b>		<b>Upfront Staffing Costs</b>	
General Contractor / Construction Costs	800,000	Manager & Staff Recruitment	
Fixtures & Furniture	200,000	Pre-Opening Payroll / Training Wages	25,000
Sound System		Uniforms	
Low Voltage Contractor		<b>Total Upfront Staffing Costs</b>	<b>25,000</b>
Permits & Licensing	3,000	<b>Upfront Marketing</b>	
Signage Package	15,000	Branding / Graphic Design	10,000
Utility Upgrades		Website / Social Media Set-Up	20,000
<b>Total Buildout</b>	<b>1,018,000</b>	Professional Photography	1,000
		Public Relations	
<b>Equipment</b>		<b>Total Upfront Marketing</b>	<b>31,000</b>
Kitchen Equipment	150,000	<b>Opening Inventory</b>	
Kitchen Consultant / Design Costs	5,000	Food	10,000
Smallwares / Kitchen Supplies	20,000	Beverage	40,000
Point-of-Sale	10,000	Paper & Packaging	
Audio / Visual Equipment		Cleaning Supplies	
<b>Total Equipment</b>	<b>185,000</b>	<b>Total Inventory</b>	<b>50,000</b>
<b>Professional Fees</b>		<b>Working Capital / Reserves</b>	
Architect & Design	100,000	Contingency Reserve	200,000
MEP Engineering		Working Capital	
Legal Fees	3,000	<b>Total Working Capital</b>	<b>200,000</b>
Accounting		<b>Total Start-Up Investment / Need</b>	<b>1,614,000</b>
Insurance	2,000		
<b>Total Professional Fees</b>	<b>105,000</b>		

## Source of Funds

Owners' Equity	
Tanya	125,000
Additional Investor(s)	300,000
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Total Owners' Equity	425,000
Landlord	
Tenant Improvements Allowance (TIA)	250,000
Tenant Improvements Loan (TIL)	
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Total Landlord Financing	250,000
Loan from Oak Bank	1,000,000
Line of Credit	
<hr/>	
Total Capital Available	1,675,000

# Pro Forma P&L - Monthly

Sales	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	% of Sales
<b>Sales</b>														
Dine-In														
Food Sales	131,859	131,859	153,836	197,789	219,765	219,765	197,789	241,742	197,789	175,812	175,812	153,836	2,197,650	54.5%
Beverage Sales	87,906	87,906	102,557	131,859	146,510	146,510	131,859	161,161	131,859	117,208	117,208	102,557	1,465,100	36.4%
Total Dine-In Sales	219,765	219,765	256,393	329,648	366,275	366,275	329,648	402,903	329,648	293,020	293,020	256,393	3,662,750	90.9%
To Go	21,977	21,977	25,639	32,965	36,628	36,628	32,965	40,290	32,965	29,302	29,302	25,639	366,275	9.1%
Total Sales	241,742	241,742	282,032	362,612	402,903	402,903	362,612	443,193	362,612	322,322	322,322	282,032	4,029,025	100.0%
<b>Cost of Goods Sold</b>														
Food Cost	39,558	39,558	46,151	59,337	65,930	65,930	59,337	72,522	59,337	52,744	52,744	46,151	659,295	16.4%
Beverage Cost	15,823	15,823	18,460	23,735	26,372	26,372	23,735	29,009	23,735	21,097	21,097	18,460	263,718	6.5%
Paper & Packaging	8,791	8,791	10,256	13,186	14,651	14,651	13,186	16,116	13,186	11,721	11,721	10,256	146,510	3.6%
Total COGS	64,171	64,171	74,867	96,257	106,952	106,952	96,257	117,648	96,257	85,562	85,562	74,867	1,069,523	26.5%
Gross Profit	177,570	177,570	207,165	266,355	295,950	295,950	266,355	325,545	266,355	236,760	236,760	207,165	2,959,502	73.5%
<b>Operating Expenses</b>														
Management Salaries and Wages	28,750	28,750	28,750	28,750	28,750	28,750	28,750	28,750	28,750	28,750	28,750	28,750	345,000	8.6%
Back of House Staff	36,261	36,261	42,305	54,392	60,435	60,435	54,392	66,479	54,392	48,348	48,348	42,305	604,354	15.0%
Front of House Staff	12,087	12,087	14,102	18,131	20,145	20,145	18,131	22,160	18,131	16,116	16,116	14,102	201,451	5.0%
Employee Benefits	14,504	14,504	16,922	21,757	24,174	24,174	21,757	26,592	21,757	19,339	19,339	16,922	241,742	6.0%
Direct Operating Expenses	9,670	9,670	11,281	14,504	16,116	16,116	14,504	17,728	14,504	12,893	12,893	11,281	161,161	4.0%
Marketing	2,417	2,417	2,820	3,626	4,029	4,029	3,626	4,432	3,626	3,223	3,223	2,820	40,290	1.0%
Promotions and Discounts	7,252	7,252	8,461	10,878	12,087	12,087	10,878	13,296	10,878	9,670	9,670	8,461	120,871	3.0%
Utilities	3,626	3,626	4,230	5,439	6,044	6,044	5,439	6,648	5,439	4,835	4,835	4,230	60,435	1.5%
General and Administrative	14,504	14,504	16,922	21,757	24,174	24,174	21,757	26,592	21,757	19,339	19,339	16,922	241,742	6.0%
Repairs and Maintenance	3,626	3,626	4,230	5,439	6,044	6,044	5,439	6,648	5,439	4,835	4,835	4,230	60,435	1.5%
Occupancy / Rent	13,460	13,460	13,460	13,460	13,460	13,460	13,460	13,460	13,460	13,460	13,460	13,460	161,520	4.0%
Total Operating Expenses	146,159	146,159	163,484	198,133	215,458	215,458	198,133	232,783	198,133	180,808	180,808	163,484	2,239,001	55.6%
EBITDA (Operating Income)	31,411	31,411	43,681	68,222	80,492	80,492	68,222	92,762	68,222	55,952	55,952	43,681	720,501	17.9%
Depreciation & Amortization	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	115,601	2.9%
Interest Expense	5,731	5,731	5,731	5,731	5,731	5,731	5,731	5,731	5,731	5,731	5,731	5,731	68,767	1.7%
Net Income Before Tax	16,047	16,047	28,317	52,858	65,128	65,128	52,858	77,398	52,858	40,588	40,588	28,317	536,133	13.3%
Income Taxes	5,617	5,617	9,911	18,500	22,795	22,795	18,500	27,089	18,500	14,206	14,206	9,911	187,647	4.7%
Net Income	10,431	10,431	18,406	34,358	42,333	42,333	34,358	50,309	34,358	26,382	26,382	18,406	348,486	8.6%

# Pro Forma Cash Flow - Monthly

	Startup	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>OPERATING ACTIVITIES</b>													
Net Income		10,431	10,431	18,406	34,358	42,333	42,333	34,358	50,309	34,358	26,382	26,382	18,406
Depreciation & Amortization		9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633	9,633
Changes in Working Capital													
Accounts Receivable		(40,290)		(6,715)	(13,430)	(6,715)		6,715	(13,430)	13,430	6,715		6,715
Inventory		(42,781)		(7,130)	(14,260)	(7,130)		7,130	(14,260)	14,260	7,130		7,130
Accounts Payable		32,086		5,348	10,695	5,348		(5,348)	10,695	(10,695)	(5,348)		(5,348)
Net Cash from Operating Activities		(30,921)	20,064	19,542	26,996	43,469	51,967	52,489	42,947	60,986	44,513	36,015	36,537
<b>INVESTING ACTIVITIES</b>													
Capital Expenditures (CapEx)	(1,364,000)												
Other Investing Cash Flows													
Net Cash from Investing Activities	(1,364,000)												
<b>FINANCING ACTIVITIES</b>													
Debt Issued / (Repaid)	1,250,000	(11,257)	(11,312)	(11,368)	(11,424)	(11,481)	(11,537)	(11,594)	(11,652)	(11,710)	(11,768)	(11,826)	(11,885)
Equity Contributions / (Distributions)	425,000												
Net Cash from Financing Activities	1,675,000	(11,257)	(11,312)	(11,368)	(11,424)	(11,481)	(11,537)	(11,594)	(11,652)	(11,710)	(11,768)	(11,826)	(11,885)
Total Cash Flow	311,000	(42,178)	8,752	8,174	15,572	31,989	40,429	40,894	31,295	49,276	32,745	24,189	24,652
Beginning Cash Balance	311,000	311,000	268,822	277,574	285,748	301,320	333,308	373,737	414,632	445,927	495,203	527,948	552,137
Ending Cash Balance	311,000	268,822	277,574	285,748	301,320	333,308	373,737	414,632	445,927	495,203	527,948	552,137	576,789

# Pro Forma Balance Sheet - Monthly

	Startup	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Current Assets</b>													
Cash	311,000	268,822	277,574	285,748	301,320	333,308	373,737	414,632	445,927	495,203	527,948	552,137	576,789
Accounts Receivable		40,290	40,290	47,005	60,435	67,150	67,150	60,435	73,865	60,435	53,720	53,720	47,005
Inventory		42,781	42,781	49,911	64,171	71,302	71,302	64,171	78,432	64,171	57,041	57,041	49,911
<b>Total Current Assets</b>	<b>311,000</b>	<b>351,893</b>	<b>360,645</b>	<b>382,664</b>	<b>425,926</b>	<b>471,760</b>	<b>512,189</b>	<b>539,238</b>	<b>598,224</b>	<b>619,810</b>	<b>638,710</b>	<b>662,899</b>	<b>673,706</b>
<b>Fixed Assets</b>													
Tenant Improvements	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000
Equipment	185,000	185,000	185,000	185,000	185,000	185,000	185,000	185,000	185,000	185,000	185,000	185,000	185,000
Other Start-Up Costs	161,000	161,000	161,000	161,000	161,000	161,000	161,000	161,000	161,000	161,000	161,000	161,000	161,000
Accum. Depreciation		(9,633)	(19,267)	(28,900)	(38,534)	(48,167)	(57,801)	(67,434)	(77,067)	(86,701)	(96,334)	(105,968)	(115,601)
<b>Total Fixed Assets</b>	<b>1,364,000</b>	<b>1,354,367</b>	<b>1,344,733</b>	<b>1,335,100</b>	<b>1,325,466</b>	<b>1,315,833</b>	<b>1,306,200</b>	<b>1,296,566</b>	<b>1,286,933</b>	<b>1,277,299</b>	<b>1,267,666</b>	<b>1,258,032</b>	<b>1,248,399</b>
<b>Total Assets</b>	<b>1,675,000</b>	<b>1,706,260</b>	<b>1,705,378</b>	<b>1,717,764</b>	<b>1,751,393</b>	<b>1,787,593</b>	<b>1,818,389</b>	<b>1,835,804</b>	<b>1,885,157</b>	<b>1,897,109</b>	<b>1,906,376</b>	<b>1,920,931</b>	<b>1,922,105</b>
<b>Current Liabilities</b>													
Accounts Payable		32,086	32,086	37,433	48,129	53,476	53,476	48,129	58,824	48,129	42,781	42,781	37,433
<b>Line of Credit</b>													
<b>Total Current Liabilities</b>		<b>32,086</b>	<b>32,086</b>	<b>37,433</b>	<b>48,129</b>	<b>53,476</b>	<b>53,476</b>	<b>48,129</b>	<b>58,824</b>	<b>48,129</b>	<b>42,781</b>	<b>42,781</b>	<b>37,433</b>
<b>Long-Term Liabilities</b>													
Loan from Oak Bank	1,000,000	990,826	981,598	972,313	962,972	953,575	944,121	934,610	925,041	915,415	905,730	895,987	886,185
Tenant Improvements Allowance (TIA)	250,000	247,917	245,833	243,750	241,667	239,583	237,500	235,417	233,333	231,250	229,167	227,083	225,000
Tenant Improvements Loan (TIL)													
<b>Total Long-Term Liabilities</b>	<b>1,250,000</b>	<b>1,238,743</b>	<b>1,227,431</b>	<b>1,216,063</b>	<b>1,204,639</b>	<b>1,193,158</b>	<b>1,181,621</b>	<b>1,170,026</b>	<b>1,158,374</b>	<b>1,146,665</b>	<b>1,134,897</b>	<b>1,123,070</b>	<b>1,111,185</b>
<b>Total Liabilities</b>	<b>1,250,000</b>	<b>1,270,829</b>	<b>1,254,517</b>	<b>1,253,496</b>	<b>1,252,767</b>	<b>1,246,634</b>	<b>1,235,097</b>	<b>1,218,155</b>	<b>1,217,198</b>	<b>1,194,793</b>	<b>1,177,678</b>	<b>1,165,851</b>	<b>1,148,618</b>
<b>Equity</b>													
Owner's Capital Contributions	425,000	425,000	425,000	425,000	425,000	425,000	425,000	425,000	425,000	425,000	425,000	425,000	425,000
Retained Earnings		10,431	20,861	39,268	73,625	115,959	158,292	192,650	242,958	277,316	303,698	330,080	348,486
<b>Total Equity</b>	<b>425,000</b>	<b>435,431</b>	<b>445,861</b>	<b>464,268</b>	<b>498,625</b>	<b>540,959</b>	<b>583,292</b>	<b>617,650</b>	<b>667,958</b>	<b>702,316</b>	<b>728,698</b>	<b>755,080</b>	<b>773,486</b>
<b>Total Liabilities + Equity</b>	<b>1,675,000</b>	<b>1,706,260</b>	<b>1,705,378</b>	<b>1,717,764</b>	<b>1,751,393</b>	<b>1,787,593</b>	<b>1,818,389</b>	<b>1,835,804</b>	<b>1,885,157</b>	<b>1,897,109</b>	<b>1,906,376</b>	<b>1,920,931</b>	<b>1,922,105</b>

## Pro Forma P&L - Yearly

	1	2	3	4	5	Total	% of Sales
<b>Sales</b>							
Dine-In							
Food Sales	2,197,650	2,307,533	2,422,909	2,544,055	2,671,257	12,143,404	54.5%
Beverage Sales	1,465,100	1,538,355	1,615,273	1,696,036	1,780,838	8,095,602	36.4%
Total Dine-In Sales	3,662,750	3,845,888	4,038,182	4,240,091	4,452,096	20,239,006	90.9%
To Go	366,275	384,589	403,818	424,009	445,210	2,023,901	9.1%
Total Sales	4,029,025	4,230,476	4,442,000	4,664,100	4,897,305	22,262,906	100.0%
<b>Cost of Goods Sold</b>							
Food Cost	659,295	692,260	726,873	763,216	801,377	3,643,021	16.4%
Beverage Cost	263,718	276,904	290,749	305,287	320,551	1,457,208	6.5%
Paper & Packaging	146,510	153,836	161,527	169,604	178,084	809,560	3.6%
Total COGS	1,069,523	1,122,999	1,179,149	1,238,107	1,300,012	5,909,790	26.5%
Gross Profit	2,959,502	3,107,477	3,262,851	3,425,994	3,597,293	16,353,117	73.5%
<b>Operating Expenses</b>							
Management Salaries and Wages	345,000	362,250	380,363	399,381	419,350	1,906,343	8.6%
Back of House Staff	604,354	634,571	666,300	699,615	734,596	3,339,436	15.0%
Front of House Staff	201,451	211,524	222,100	233,205	244,865	1,113,145	5.0%
Employee Benefits	241,742	253,829	266,520	279,846	293,838	1,335,774	6.0%
Direct Operating Expenses	161,161	169,219	177,680	186,564	195,892	890,516	4.0%
Marketing	40,290	42,305	44,420	46,641	48,973	222,629	1.0%
Promotions and Discounts	120,871	126,914	133,260	139,923	146,919	667,887	3.0%
Utilities	60,435	63,457	66,630	69,962	73,460	333,944	1.5%
General and Administrative	241,742	253,829	266,520	279,846	293,838	1,335,774	6.0%
Repairs and Maintenance	60,435	63,457	66,630	69,962	73,460	333,944	1.5%
Occupancy / Rent	161,520	169,596	178,076	186,980	196,329	892,500	4.0%
Total Operating Expenses	2,239,001	2,350,951	2,468,498	2,591,923	2,721,519	12,371,893	55.6%
EBITDA (Operating Income)	720,501	756,526	794,353	834,070	875,774	3,981,224	17.9%
Depreciation & Amortization	115,601	137,802	114,123	99,916	99,917	567,359	2.5%
Interest Expense	68,767	60,236	51,065	41,207	30,610	251,885	1.1%
Net Income Before Tax	536,133	558,488	629,164	692,947	745,247	3,161,980	14.2%
Income Taxes	187,647	195,471	220,208	242,532	260,837	1,106,693	5.0%
Net Income	348,486	363,017	408,957	450,416	484,411	2,055,287	9.2%

## Pro Forma Cash Flow - Yearly

	Startup	1	2	3	4	5
<b>OPERATING ACTIVITIES</b>						
Net Income		348,486	363,017	408,957	450,416	484,411
Depreciation & Amortization		115,601	137,802	114,123	99,916	99,917
Changes in Working Capital						
Accounts Receivable		(47,005)	(2,760)	(2,898)	(3,042)	(3,195)
Inventory		(49,911)	(2,930)	(3,077)	(3,231)	(3,392)
Accounts Payable		37,433	2,198	2,308	2,423	2,544
Net Cash from Operating Activities		404,604	497,327	519,413	546,482	580,285
<b>INVESTING ACTIVITIES</b>						
Capital Expenditures (CapEx)		(1,364,000)				
Other Investing Cash Flows						
Net Cash from Investing Activities		(1,364,000)				
<b>FINANCING ACTIVITIES</b>						
Debt Issued / (Repaid)		1,250,000	(138,815)	(147,346)	(156,517)	(166,375)
Equity Contributions / (Distributions)		425,000				
Net Cash from Financing Activities		1,675,000	(138,815)	(147,346)	(156,517)	(166,375)
Total Cash Flow		311,000	265,789	349,981	362,896	380,106
Beginning Cash Balance		311,000	576,789	926,771	1,289,667	1,669,773
Ending Cash Balance		311,000	576,789	926,771	1,289,667	1,669,773
						2,073,085

## Pro Forma Balance Sheet - Yearly

	Startup	1	2	3	4	5
<b>Current Assets</b>						
Cash	311,000	576,789	926,771	1,289,667	1,669,773	2,073,085
Accounts Receivable		47,005	49,765	52,662	55,705	58,900
Inventory		49,911	52,841	55,918	59,149	62,541
<b>Total Current Assets</b>	<b>311,000</b>	<b>673,706</b>	<b>1,029,377</b>	<b>1,398,247</b>	<b>1,784,626</b>	<b>2,194,526</b>
<b>Fixed Assets</b>						
Tenant Improvements	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000	1,018,000
Equipment	185,000	185,000	185,000	185,000	185,000	185,000
Other Start-Up Costs	161,000	161,000	161,000	161,000	161,000	161,000
Accum. Depreciation		(115,601)	(253,403)	(367,526)	(467,442)	(567,359)
<b>Total Fixed Assets</b>	<b>1,364,000</b>	<b>1,248,399</b>	<b>1,110,597</b>	<b>996,474</b>	<b>896,558</b>	<b>796,641</b>
<b>Total Assets</b>	<b>1,675,000</b>	<b>1,922,105</b>	<b>2,139,974</b>	<b>2,394,721</b>	<b>2,681,184</b>	<b>2,991,167</b>
<b>Current Liabilities</b>						
Accounts Payable		37,433	39,631	41,938	44,361	46,905
<b>Line of Credit</b>						
<b>Total Current Liabilities</b>		<b>37,433</b>	<b>39,631</b>	<b>41,938</b>	<b>44,361</b>	<b>46,905</b>
<b>Long-Term Liabilities</b>						
Loan from Oak Bank	1,000,000	886,185	763,839	632,322	490,947	338,974
Tenant Improvements Allowance (TIA)	250,000	225,000	200,000	175,000	150,000	125,000
Tenant Improvements Loan (TIL)						
<b>Total Long-Term Liabilities</b>	<b>1,250,000</b>	<b>1,111,185</b>	<b>963,839</b>	<b>807,322</b>	<b>640,947</b>	<b>463,974</b>
<b>Total Liabilities</b>	<b>1,250,000</b>	<b>1,148,618</b>	<b>1,003,470</b>	<b>849,260</b>	<b>685,308</b>	<b>510,879</b>
<b>Equity</b>						
Owner's Capital Contributions	425,000	425,000	425,000	425,000	425,000	425,000
Retained Earnings		348,486	711,504	1,120,461	1,570,876	2,055,287
<b>Total Equity</b>	<b>425,000</b>	<b>773,486</b>	<b>1,136,504</b>	<b>1,545,461</b>	<b>1,995,876</b>	<b>2,480,287</b>
<b>Total Liabilities + Equity</b>	<b>1,675,000</b>	<b>1,922,105</b>	<b>2,139,974</b>	<b>2,394,721</b>	<b>2,681,184</b>	<b>2,991,167</b>

# Mexican Restaurant - Sample Menu

## STARTERS

### **Guacamole Tradicional**

Pico de gallo, lime, sea salt, tortilla chips

### **Tuna Tartare or Tostadas**

Bigeye tuna, avocado, salsa macha, crispy shallot, tortilla chips

### **Ceviche**

Hamachi, coconut, avocado, tortilla chips

### **Aguachile**

Tiger shrimp, leche de tigre, apple, cucumber, charred avocado

### **Queso Fundido**

Melted Oaxaca, Chihuahua, and Gouda, chorizo, hand-pressed tortillas

### **Elote Style Chicken Wings**

Crispy chicken lollipops, chili-lime crema, cotija, chili

### **Tlayuda**

Crisp corn tortilla, black bean spread, Oaxaca cheese, queso asadero, poblano rajas, salsa verde

*Optional: grilled chicken or chorizo*

### **Guacamole Cobb**

Grilled chicken, guacamole, bacon, poblano rajas, black beans, tomato, charred corn, tortilla strips, cilantro-lime ranch

## TRES TACOS

*Three hand-pressed tacos*

### **Carne Asada**

Grilled skirt steak, salsa roja, cotija

### **Barbacoa**

Slow-braised short rib, queso fresco, pickled red onion

**Baja**

Beer-battered cod, nappa cabbage slaw, chili-lime crema

**Camarón**

Tiger Shrimp, nappa cabbage slaw, chili-lime crema, cotija

**Pollo a la Parrilla**

Grilled chicken, roasted corn, queso fresco, salsa verde

<<**Vegetarian Taco**>>

Platain/Mushroom

**PLATOS FUERTES****Grilled Chicken Fajitas**

Bell pepper, onion, guacamole, queso fresco, hand-pressed tortillas

**Carne Asada Fajitas**

Grilled skirt steak, bell pepper, onion, guacamole, queso fresco, hand-pressed tortillas

**Grilled Shrimp Fajitas****Grilled Whitefish**

Chef's preparation, seasonal accompaniments

**Seafood Enchiladas**

Lobster, tiger shrimp, poblano cream, tomatillo

**Steak Huaraches**

Corn masa, refried beans, grilled skirt steak, salsa roja, crema, queso fresco

**Ribeye**

Chef's preparation, seasonal accompaniments

**SIDES****Black Beans**

Cotija cheese, cilantro

**Mexican Rice**

Tomato, onion, garlic

**Elote Charred Corn**

Chili-lime crema, cotija

**DESSERT**

**Tres Leches**

Mexican chocolate, Cinnamon

**Churros**

Mexican chocolate, dulce de leche, strawberry cream

**Flan**

Dulce de leche, seasonal fruit