

Paul A. Kronberger

OBJECTIVE

An Information Technology management position with an organization that will utilize my experience and knowledge in state and local government.

QUALIFICATIONS

Experienced in all aspects of Information Technology management including applications development, technical services, operations, and strategic planning. Good understanding of state and local government program areas, business environments, technical environments, organizations, procurement processes and contracting needs. Extensive network of contacts in IT organizations and general management. A confident manager who emphasizes developing and building working relationships.

PROFESSIONAL EXPERIENCE—IT MANAGEMENT

March 1996 to September 2000 – **Information Technology Bureau Director** – Wisconsin Department of Commerce. - Madison, WI

Responsibilities: Establish and manage a new Information Technology organization of 30 professional staff in functions including applications development, technical services, networking, and customer support. Support an agency of approximately 500 staff in 9 office locations and 60 field locations throughout Wisconsin.

ACCOMPLISHMENTS

- Established a new IT organization, structure and staff functions
- Recruited and hired all managers and difficult to attract technical staff
- Established new technical environment including development languages, databases, tools, networks, operating systems and workstations
- Implemented first major computer applications for Commerce
- Developed Commerce's strategic information technology plans

March 1999 to January 2000 – **Wisconsin Department of Administration Project Manager for Statewide Year 2000 Project.** Worked with state agencies and counties to assist in Y2K preparations and facilitate areas of common concern. Managed Wisconsin Y2K Public Relations campaign.

- Developed an extensive knowledge of state agencies and their information technology needs
- Assisted and monitored Year 2000 preparations and progress for 13 state agencies including the DNR, DOT, DATCP, Commerce, WHEDA, PSC, OCI and others

- Assisted approximately 15 counties with their Year 2000 preparedness
- Managed the state's Year 2000 Public Education/Public Information Campaign

August 1989 to March 1996 – **Information Technology Bureau Director** – Wisconsin Department of Revenue. - Madison, WI

Responsibilities: Managed an Information Technology organization of approximately 100 professional staff providing service to an agency of 1200 people located in 40 offices throughout Wisconsin. Provide full range of IT services necessary to support statewide tax processing systems and local government finance programs.

ACCOMPLISHMENTS

- Implemented a variety of technologies including electronic data interchange, electronic filing, interactive-voice response systems, computer assisted software engineering and client/server computing
- Directed the development of new or redesigned systems including Corporate tax system, Withholding tax system, Motor Fuel tax system, Sales tax, Individual Income tax, Lottery Credit and others
- Worked jointly with client division to develop long range Audit Bureau Automation initiative
- Produced a Systems Development Methodology to formalize the development of computer applications
- Moved the development and testing of mainframe computer programs to PCs producing savings of \$300,000 / year in mainframe computing costs
- Improved the integration of computer systems by expanding the use of data modeling and model based development
- Implemented local area networks in Madison and office locations throughout the state
- Produced first strategic Information Technology Plan using a structured methodology

August 1979 to August 1989 – **System Project Manager/Business Manager** - City of Milwaukee Data Services Department– Milwaukee, WI

Responsibilities: Managed application development projects and IT business operations in support of City Departments.

ACCOMPLISHMENTS

- Managed the development and implementation of new applications for city departments as well as city-wide systems including a new payroll and human resource system
- Implemented a city wide network of terminals and PCs
- Managed the introduction and expansion of PCs into city government
- Managed the expansion and upgrade of a dual mainframe data center
- Implemented capacity planning to meet the growing processing needs in a cost effective manner

- Developed a charge back system to track costs and bill client departments for development and operating costs
- Managed City Wide information systems planning
- Managed the procurement process for the acquisition of equipment, services and consulting

STATE COMMITTEES AND SPECIAL ASSIGNMENTS

- Participated on state-wide committees to establish new IT standards
- Participated in developing a state standard IT costing methodology
- Member of State-Wide Technical Advisory Committee to advise Department of Administration management on IT issues
- Participated in developing the state-wide strategic information technology plan
- Led planning team to explore ways of improving state recruitment of IT staff
- Served on the bargaining committee for union negotiations for the WPEC contract

PROFESSIONAL EXPERIENCE—IT CONSULTING

Symphony Corporation

April 2009 to Present – **Senior Account Executive** – Madison, WI

Responsibilities:

Marketing IT consulting services and project engagements, managing consultants, developing new business opportunities, writing proposals, and developing business alliances with other organizations.

Compuware Corporation

February 2008 to April 2009 – **Account Manager** – Madison, WI

Responsibilities:

Marketing IT consulting services, managing consultants, developing new business opportunities, writing proposals, and developing business alliances with other organizations.

Omni Resources, Inc.

May 2005 to January 2008 – **Branch Manager** – Madison, WI

September 2002 to June 2005 – **Branch Manager** – Milwaukee, WI

September 2000 to September 2002 – **Account Manager** – Madison, WI

Responsibilities:

As Branch Manager, managed all aspects of IT consulting office including technical recruiting, sales and account management, client relations, client and consultant negotiations, planning and marketing.

As Account Manager, marketed IT consulting services, developing new business opportunities, developing business alliances with other organizations and managed consultants. Duties also included managing the Madison Development Center and marketing e-Commerce projects.

PROFESSIONAL MEMBERSHIPS

- Society for Information Management (SIM) –Current Board Member (Secretary)
- Greater Madison Area Chamber of Commerce
- Urban and Regional Information Systems Association (URISA)
- Wisconsin Information Technology Directors' Council (Past Board Member)

EDUCATION Marquette University, Milwaukee, WI - BS Business Administration