

Perry L. Ecton
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OBJECTIVE

A challenging position within the Community Development Industry that requires background in real estate and entrepreneurial, negotiation and problem solving skills.

PROFESSIONAL SKILLS & EXPERIENCES

- Consultant for public housing agencies, non-profit organization, and faith based organizations, and developers for site acquisition, cost analysis, pre development, construction and permanent financing, tax credit syndication, project management, marketing and sales.
- Managed both a production staff and a support staff of up to 54 employees for the following industries: Non-Profit, Real Estate, and Health Care.

EMPLOYMENT EXPERIENCES

Habitat for Humanity Dane County: CEO **(May 2008- Present)**

Directed the daily operations of a 21 year old affiliate of Habitat of Humanity International whose mission is to provide housing for families whose income is 30-60% of Dane County medium. HFHDC annual budget for fiscal year 08-09 is \$4.5 million with a staff of 24, and will build 18 homes in Dane County. HFHDC utilizes unskilled volunteer labor to build homes. HFHDC provides mortgage financing for 149 families at a 0% interest rate. HFHDC is currently working on a major development of residential and commercial in a Brown Field and TIF district in Madison.

Creative Assistance Development Inc: Executive Director (March 2000 – Feb 2008)

Direct the daily operations of a Community Housing Development Organization that was started by the Elgin Housing Authority. CADP'S mission is to provide affordable housing opportunities to low and moderate-income families in Kane and western Cook Counties Illinois. Areas of concentration include acquisition, rehabilitation and management of multi family rental housing. Purchase and rehab of single-family homes for resale. Construction management of new housing developments. Administrative duties including accounting, fund raising, grant writing and personnel management.

Neighborhood Housing Services of Elgin: Executive Director (June 1998 to Jan 00)

Direct the daily operations of a non-profit development corporation whose mission is to renew pride, restore confidence, promote reinvestment and revitalize Elgin neighborhoods. Areas of concentration include staff administration, community organizing, administration of a 1.4 million home improvement loan fund, maintain existing and establish new partnerships with banks, city, and corporate partners in the redevelopment of residential real estate, grant writing, fund raising and personnel management.

Providence St-Mel Development Corp: Executive Director (June 1997 to June 1998)

Directed the daily operations of a non-profit development corporation whose main focus is to build affordable housing in the East Garfield park area of Chicago's West Side. Areas of concentration included site acquisition, cost analysis, arranging pre development and construction financing. Annual reporting to Illinois Housing Development Authority, National Equity Fund, and City of Chicago Department of Housing on a 25-unit tax credit apartment building.

Real Estate Development Specialist: Consultant (July 1992 to June 1997)

Financial project manager for developers, general contractors, non-profit organizations, along with developing personal projects. Those areas of concentration include job cost analysis, cash flow management, and tax credit syndication. Acted as site construction superintendent and builder when needed. Arranged construction and permanent financing.

National Medical Services Inc: President (August 1990 to July 1992)

A medical transcription company serving several Oakland California based hospitals. Responsibilities included administration, contract negotiations, marketing and personnel management. Company produced over \$1.4 million in annual revenue.

EDUCATION AND CERTIFICATION

North Park University, Chicago Illinois
Masters of Arts with distinction in Community Development

University of San Francisco, San Francisco California.
Bachelor of Science, Major: Applied Economics Minor: Real Estate

Neighborhood Reinvestment Corporation Training Institute, course work in cost estimating, spec writing, project management software, community leadership, employer assisted housing, and grant writing.

COMMUNITY INVOLVEMENT

- Member of the Madison Downtown Rotary club.
- Member of the City of Madison – Dane County consortium to consolidate the CDA and Dane County Housing Authority. Appointed by Madison Mayor 12-08
- Member of the North Park Masters of Arts in Community Development Advisory Board of Directors. Alumni advisory member.
- Past Chairman of Board of Directors of the Sonoma County Community Development Committee, the receiving agency for CDBG Block Grants, Home funds, Emergency Shelter funds, and Section 8 vouchers.