

City of Madison

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Master

File Number: 33018

File ID: 33018 File Type: Resolution Status: Items Referred

Version: 1 Reference: Controlling Body: TRANSIT AND

PARKING COMMISSION

Lead Referral: BOARD OF File Created Date: 02/04/2014

ESTIMATES

File Name: JDS Development Final Action:

Title: Selecting JDS Development, LLC to develop Judge Doyle Square and authorizing

the Judge Doyle Square Staff Team under the direction of the Mayor to enter into negotiations with JDS Development, LLC for a final development agreement to undertake the Judge Doyle Square development and to report back to the

Common Council no later than August 15, 2014.

Notes:

CC Agenda Date: 02/04/2014

Agenda Number: 24.

Enactment Number:

Sponsors: Paul R. Soglin, Shiva Bidar-Sielaff, Michael E. Effective Date:

Verveer and Mark Clear

Attachments: 20131014_JDS_Presentation_Final.pdf,

Ald_Ahrens_102813_Presentation.pdf,

AldAhrens_Response.pdf, AldVerveer_Memo.pdf, AldVerveer Response.pdf, BID Vision Retail.pdf,

BlockingDiagramOption3A.pdf, CoreTeamMt04pres20130725.pdf,

CoreTeamMt04pres20130725blkDiagrams.pdf,

CoreTeamMtg01pres20130314.pdf, CoreTeamMtg02pres20130424.pdf, CoreTeamMtg03pres20130513.pdf, CoreTeamMtg03pres20130513pgm.pdf, Draft_MMB_Conceptual_Study.pdf, HVACconditionAsmtRptDraft.pdf, HVS_Response120113.pdf, HVSPresentation Oct 28.pdf,

JDS_Development_Followup_Questions_from_Staff

10 13.pdf,

JDS_Development_Response013114.pdf, JDS_Letter_Reply.pdf, JDS_RFP_7_17_13.pdf, JDS_RFP_Addenda.pdf, JDS_RFP_Final.pdf,

JDS_RFP_Sealed_Finance_Plan.pdf, JDS_RFP_Selection_Process.pdf,

JDS_RFQ_Response_Compliance_Checklist.pdf,

JDS RFQ Selection Process.pdf,

JDS RFQ021213.pdf, JDS Slides Final.pdf,

JDS_Staff_Analysis_120213.pdf, JDScmtePresentation20130611.pdf, JDSDevelopment_Staff_Response.pdf,

 ${\tt Journeyman_Group_Followup_Questions_from_Staf}$

f_10_13.pdf,

Journeyman JDS Presentation 13 1016.pdf,

Journeyman_Public_Private_Financial_Plan.pdf,

JourneymanGroup FINAL RFP.pdf,

JourneymanGroup Response013114.pdf,

JourneymanGroup Response110113.pdf,

JourneymanGroup Staff Response.pdf,

Judge Doyle Square Staff Team Report Nov2013

.pdf, judgedoylesquarepubmting1113.pdf,

Marcus_Right_of_First_Refusal.pdf,

Mtg Attendees03132013.pdf,

Project_Elements_Comparrison.pdf, RFQ_JDS.pdf,

RFQ_Journeyman.pdf, RFQ_Mortenson.pdf,

RFQ_NCG.pdf, RolledUpPgm.pdf,

StructureConditionAsmtRptDraft.pdf,

TechConditionAsmtRptDraft.pdf, Hyperlink,

Proposed Cost & Design for Block 105 - TPC

02.12.14.pdf, JDS Response to Parking

Management Plan - TPC 02.12.14.pdf, Effect of

Judge Doyle Square plan on parking facilities-Email

1 - TPC 02.12.14.pdf, Effect of Judge Doyle Square

plan on parking facilities-Email 2 - TPC 02.12.14.pdf,

Olsen Hand-outs to TPC 02.12.14.pdf

Author: George Austin, Project Manager

Hearing Date:

Entered by: nprusaitis@cityofmadison.com

Published Date:

Approval History

Version	Date	Approver	Action
1	02/04/2014	Daniel Bohrod	Approve

History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	Department of P and Community Economic Devel	and	Referred for Introduction				
	Action Text:	This Resolution was Ref	ferred for Introduction	1			
	Notes:	Board of Estimates, Transit	on				

1 COMMON COUNCIL 02/04/2014 Refer BOARD OF Pass

ESTIMATES

Action Text: A motion was made by Verveer, seconded by Bidar-Sielaff, to Refer to the BOARD OF ESTIMATES.

The motion passed by voice vote/other.

Additional Referral: Transit and Parking Commission

1 BOARD OF ESTIMATES 02/05/2014 Referred TRANSIT AND 02/12/2014

PARKING COMMISSION

Action Text: This Resolution was Referred to the TRANSIT AND PARKING COMMISSION

Notes:

Notes:

1 TRANSIT AND PARKING 02/12/2014 Return to Lead with BOARD OF Pass COMMISSION the Following ESTIMATES

OMMISSION the Following Recommendation(s)

Action Text: A motion was made by Golden, seconded by Ellingson, to Return to Lead with the Following

Recommendation(s) to the BOARD OF ESTIMATES. The motion passed by voice vote/other.

Notes: The Commission made the following comments and recommendations:

1) The Commission praises the work of the Judge Doyle Square Committee.

2) The Commission appreciates Ann Kovich's representation of the Parking Utility on that Committee.

3) The Commission appreciates the quality of all the staff work that went into this.

4) The Commission fully endorses Items 4, 5, and 6 in the "Resolved" clauses of the resolution, as successfully

representing the needs of the Parking Utility and its downtown customers.

5) The Commission recommends that the Mayor be authorized to enter into negotiations on this element of the

project.

1 BOARD OF ESTIMATES 02/17/2014

Text of Legislative File 33018

Fiscal Note

Funding of \$990,000 (including \$440,000 in Federal TIGER II grant funds and \$550,000 from TID 25 proceeds) for the Judge Doyle Square project and South Capital Transit Oriented District planning effort has been included in the 2014 Adopted Capital Budget of the Department of Planning & Community & Economic Development (DPCED), Project No. 12, "South Capitol Transit Oriented District (Judge Doyle Square)", Account No. 810707. Funding of \$7,000,000 for the replacement of the Government East parking structure as part of the Judge Doyle Square project has been included in the 2014 Adopted Capital Budget of the Parking Utility, Project No. 2, "Judge Doyle Square Garage", Account No. 810620. No additional appropriation is required.

This Resolution authorizes initiation of the next phase of planning for Judge Doyle Square - the negotiation of a development agreement with the selected development team for Judge Doyle Square.

Staff resources from the Department of Planning & Community & Economic Development, Finance, Traffic Engineering, Parking Utility and City Engineering will be allocated to provide support for the negotiation phase process without the need for additional expenditure.

All future expenditures associated with the project will require further Council approval other than the costs associated with administering the negotiation phase of the process.

Title

Selecting JDS Development, LLC to develop Judge Doyle Square and authorizing the Judge Doyle Square Staff Team under the direction of the Mayor to enter into negotiations with JDS Development, LLC for a final development agreement to undertake the Judge Doyle Square development and to report back to the Common Council no later than August 15, 2014.

Body

PREAMBLE

Judge Doyle Square represents an important opportunity to add another dynamic and high quality, tax-generating development for the benefit of the City and its other taxing jurisdictions on two currently tax-exempt parcels. Judge Doyle Square can be a destination for residents, employees and visitors by expanding and unifying the restaurant and entertainment district on the south side of the Capitol Square. It's the first City initiated development project as a result of the new downtown plan and is intended to:

- Utilize two City-owned, tax-exempt parcels to significantly expand the City's tax base and employment by replacing an obsolete parking facility, activating South Pinckney Street and improving the pedestrian connections between the Square and Monona Terrace;
- Unlock the development potential of the sites through careful selection of mixed uses that includes residential, retail, restaurant, bicycle and parking facilities, and a hotel;
- Retain and grow the business of the Monona Terrace Community and Convention Center:
- Increase economic and retail activity from additional convention attendees, visitors, downtown workers and residents.

The result of this effort will be a healthier downtown though increased property values, added employment opportunities and downtown residents, improved public facilities; and additional external capital injected into the region's economy by visitors to Madison.

Successfully implemented, it can further strengthen the Central Business District (CDB) which, if one closely analyzes the situation, is relatively stagnant in terms of new tax-producing non-residential development recently. To be successful however, the project must meet the City's land use and urban design objectives for the currently City-owned, underutilized and tax-exempt property on South Pinckney Street between East Doty and East Wilson Streets.

The Judge Doyle Square development must also be affordable for the taxpayers and be efficient in the use of the City's financial resources. The City has an unusual opportunity to fashion a project to re-build the functionally obsolete Government East parking ramp, using the property as a catalyst for new tax producing development. This opportunity can significantly improve the walkability of the CBD which is the most important element to improve the CBD as a destination. The inclusion of a bicycle center will also address the City's multi-modal transportation objectives.

Providing an additional hotel room block would be a most important controllable issue to keep Monona Terrace a productive catalyst for attracting visitors, and the outside capital that visitors bring, to fuel our regional economy. In meeting this objective, the new hotel however must not compete with Monona Terrace. The meeting facilities should not take significant business away from Monona Terrace. Equally important, the new hotel should minimize any negative impact on the existing downtown hotels during the absorption of the new hotel rooms into the marketplace.

Achieving these objectives must not harm the Madison Parking Utility's ability to implement its capital plan to maintain the City's parking facilities in the CBD over the next 20 years.

Finally, keeping the Madison Municipal Building (MMB) in civic use will help achieve the City's desire to maintain a nexus of City offices together in the CBD and continue the historic use of the building as an important civic building. The new structures in Block 88 must be of high design quality, respecting the design requirements of the MMB as a National Register of Historic Places building, and create a project design that is compatible with surrounding buildings and uses.

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WHEREAS, on July 17, 2012, the Common Council directed the Judge Doyle Square Staff Team to draft a Request for Qualifications (RFQ) for development teams for Judge Doyle

Square (Blocks 88 and 105) using the Findings and Recommendations of the Judge Doyle Square Staff Team Report and the Blocks 88 and 105 studies as the basis of the RFQ/RFP and to present the recommended RFQ/RFP to the Common Council for approval prior to its issuance; and

WHEREAS, the Common Council appointed the Judge Doyle Square Committee on October 2, 2012; and

WHEREAS, the Common Council reviewed and approved the issuance of the Request for Qualifications on February 5, 2013, and directed the Judge Doyle Square Committee to (1) review the RFQ submissions and recommend to the Common Council those teams to be invited to participate in the Request for Proposals (RFP) stage, the second stage of the Judge Doyle Square selection process and (2) recommend the proposal requirements for the RFP stage by the end of June 2013; and

WHEREAS, the Request for Qualifications was issued on February 18, 2013 and four responses were received by the submittal deadline of April 30, 2013; and

WHEREAS, the Judge Doyle Square Committee (1) established an RFQ selection process and criteria on April 15, 2013, (2) invited three of the four responders on May 9, 2013 for an interview (one responder withdrew from consideration after the invitation was extended), (3) conducted the two interviews on May 16 and 29, 2013 along with reference checks of the two teams; and

WHEREAS, the Judge Doyle Square Committee (1) administered the selection criteria on June 11, 2013 and determined that the JDS Development LLC and the Journeyman Group have the experience, capability and project concept that meets or exceeds the City's expectations and (2) received and reviewed the draft Request for Proposals (RFP) document from the Staff Team; and

WHEREAS, the Common Council on July 16, 2013, (1) reviewed and approved the Request for Proposals (RFP) for the Judge Doyle Square project; (2) invited JDS Development LLC and the Journeyman Group to participate in the RFP stage and (3) directed the Judge Doyle Square Committee to review the RFP submissions and recommend a Judge Doyle Square development team for the Common Council's consideration by the end of November 2013; and

WHEREAS, the Request for Proposals was issued on July 17, 2013 and two responses were received by the submittal deadline of September 30, 2013; and

WHEREAS, the Judge Doyle Square Committee (1) established an RFP selection process and criteria on September 17, 2013, (2) conducted the two development team interviews on October 14, and 16, 2013; (3) held a public feedback meeting on November 5, 2013, (4) received a staff report from the Judge Doyle Square Staff Team on October 28 and December 2, 2013, and (5) solicited additional feedback from the development teams on December 16, 2013 and January 28, 2014; and

WHEREAS, the Judge Doyle Square Committee completed its analysis of the two RFP responses on February 3, 2014 and finds that JDS Development LLC offers the best combination of project features, feasibility and development attributes which strike the most advantageous balance for achieving the City's Judge Doyle Square goals and the potential best overall value; and

WHEREAS, the Judge Doyle Square Committee, having held 18 meetings since the Committee was appointed by the Common Council in October 2012, has concluded its work and recommends that the Common Council provide negotiating instructions for the Mayor and Judge Doyle Square Staff Team in the negotiation of a final development agreement as provided below;

NOW, THEREFORE, BE IT RESOLVED, that the Common Council does hereby approve the Judge Doyle Square Committee's recommendation and conditionally selects JDS Development, LLC to develop Judge Doyle Square. To the extent a final development agreement cannot be negotiated with JDS Development, LLC, the Common Council authorizes that the Mayor and Judge Doyle Square Staff Team the option to enter into negotiations with Journeyman Group to develop Judge Doyle Square.

BE IT FURTHER RESOLVED, that the Common Council does hereby direct the Judge Doyle Square Staff Team under the direction of the Mayor to enter into negotiations with JDS Development, LLC for a final development agreement to undertake the Judge Doyle Square development and to report back to the Common Council no later than August 15, 2014.

BE IT STILL FURTHER RESOLVED, that the Common Council does hereby direct the Mayor and the Judge Doyle Square Staff Team to use the following guidelines for the negotiation process:

- 1. Keep the MMB in civic use. A significant, active connection to the hotel and Pinckney Street is needed and the planning for the MMB and the adjacent hotel should be thought of as an integrated development.
- 2. The new structures on Block 88 must be of high design quality and respect the design requirements of the MMB as a National Register of Historic Places building, and create a project design that is compatible with surrounding buildings and uses.
- 3. The development must be affordable for the taxpayers and efficient in the use of City resources.
 - For Block 88, work to carefully analyze the TIF investment and focus on the public benefit of that investment.
 - The density of the Block 105 development must not require significant public investment beyond parking related costs to serve the new development.
- 4. Rebuild the Government East parking ramp at an affordable cost to the Parking Utility while realizing a new, walkable extension of the retail/entertainment district to the 200 block of South Pinckney Street.
- 5. A significant amount of the existing public parking supply should be maintained during the construction process.
- 6. Above ground parking should be visually appealing with its presence masked. No parking should be constructed at street level that is visible on South Pinckney Street.
- 7. An ironclad hotel room block agreement of 250 rooms, and a national affiliation (hotel flag) and a national sales force and reservation system for the hotel use are required.
- 8. The new hotel meeting/function space should complement Monona Terrace and create synergies with existing Madison hotels.

9. The project should have a community benefit by creating a sense of place for all Madisonians to interact and engage.

(See all project information at http://www.cityofmadison.com/planning/judgedoylesquare/)