

ORIGINAL ALCOHOL BEVERAGE LICENSE APPLICATION

Submit to municipal clerk.

For the license period beginning July 1 20 08 ;
ending June 30 20 09

TO THE GOVERNING BODY of the: Town of } Madison
 Village of }
 City of }

County of Dane Aldermanic Dist. No _____ (if required by ordinance)

Applicant's Wisconsin Seller's Permit Number: <u>456-1026539244-02</u>	
Federal Employer Identification Number (FEIN): <u>26-2695731</u>	
LICENSE REQUESTED ▶	
TYPE	FEE
<input type="checkbox"/> Class A beer	\$
<input checked="" type="checkbox"/> Class B beer	\$
<input type="checkbox"/> Wholesale beer	\$
<input type="checkbox"/> Class C wine	\$
<input type="checkbox"/> Class A liquor	\$
<input checked="" type="checkbox"/> Class B liquor	\$
<input type="checkbox"/> Reserve Class B liquor	\$
Publication fee	\$
TOTAL FEE	\$

1 The named INDIVIDUAL PARTNERSHIP LIMITED LIABILITY COMPANY
 CORPORATION/NONPROFIT ORGANIZATION

hereby makes application for the alcohol beverage license(s) checked above

2 Name (individual/partners give last name first middle; corporations/limited liability companies give registered name): ▶ Cutsinger Capital, LLC

An "Auxiliary Questionnaire," Form AT-103, must be completed and attached to this application by each individual applicant, by each member of a partnership, and by each officer, director and agent of a corporation or nonprofit organization, and by each member/manager and agent of a limited liability company. List the name, title, and place of residence of each person

Title	Name	Home Address	Post Office & Zip Code
President/Member <u>Member</u>	<u>Seth A. Cutsinger</u>	<u>W6353 Roe Lane</u>	<u>Fort Atkinson, WI 53538</u>
Vice President/Member <u>Member</u>	<u>Radhika Cutsinger</u>	<u>W6353 Roe Lane</u>	<u>Fort Atkinson, WI 53538</u>
Secretary/Member <u>N/A</u>			
Treasurer/Member <u>N/A</u>			
Agent ▶ <u>Registered Agent</u>	<u>Seth A. Cutsinger</u>	<u>W6353 Roe Lane</u>	<u>Fort Atkinson, WI 53538</u>
Directors/Managers <u>N/A</u>			

3 Trade Name ▶ Best Western Business Phone Number 608-244-2020
4 Address of Premises ▶ 4801 Annamark Drive Post Office & Zip Code ▶ Madison, WI 53704

- 5 Is individual, partners or agent of corporation/limited liability company subject to completion of the responsible beverage server training course for this license period? Yes No
- 6 Is the applicant an employe or agent of, or acting on behalf of anyone except the named applicant? Yes No
- 7 Does any other alcohol beverage retail licensee or wholesale permittee have any interest in or control of this business? Yes No
- 8 (a) **Corporate/limited liability company applicants only:** Insert state Wisconsin and date 6-2-08 of registration
(b) Is applicant corporation/limited liability company a subsidiary of any other corporation or limited liability company? Yes No
(c) Does the corporation, or any officer, director, stockholder or agent or limited liability company, or any member/manager or agent hold any interest in any other alcohol beverage license or permit in Wisconsin? Yes No
- (NOTE: All applicants explain fully on reverse side of this form every YES answer in sections 5, 6, 7 and 8 above)

9 Premises description: Describe building or buildings where alcohol beverages are to be sold and stored. The applicant must include all rooms including living quarters, if used, for the sales, service, and/or storage of alcohol beverages and records. (Alcohol beverages may be sold and stored only on the premises described) 122 guest rooms, 3 mtg rooms, board room, breakfast area

10 Legal description (omit if street address is given above): Please see address above

11 (a) Was this premises licensed for the sale of liquor or beer during the past license year? Yes No
(b) If yes, under what name was license issued? East Towne Suites, Inc.

12 Does the applicant understand they must file a Special Occupational Tax return (TTB form 5630 5) before beginning business? [phone 1-800-937-8864] Yes No

13 Does the applicant understand a Wisconsin Seller's Permit must be applied for and issued in the same name as that shown in Section 2, above? [phone (608) 266-2776] Yes No

14 Is the applicant indebted to any wholesaler beyond 15 days for beer or 30 days for liquor? Yes No

READ CAREFULLY BEFORE SIGNING: Under penalty provided by law the applicant states that each of the above questions has been truthfully answered to the best of the knowledge of the signers. Signers agree to operate this business according to law and that the rights and responsibilities conferred by the license(s), if granted will not be assigned to another (Individual applicants and each member of a partnership applicant must sign; corporate officer(s) members/managers of Limited Liability Companies must sign) Any lack of access to any portion of a licensed premises during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.

SUBSCRIBED AND SWORN TO BEFORE ME
this 3rd day of June, 20 08

[Signature]
Clerk/Notary Public
My commission expires 6/30/2009

[Signature]
(Officer of Corporation/Member/Manager of Limited Liability Company /Partner/Individual)
[Signature]
(Officer of Corporation/Member/Manager of Limited Liability Company /Partner)
(Additional Partner(s)/Member/Manager of Limited Liability Company if Any)

TO BE COMPLETED BY CLERK			
Date received and filed with municipal clerk <u>6/3/08</u>	Date reported to council/board	Date provisional license issued	Signature of Clerk / Deputy Clerk
Date license granted	Date license issued	License number issued <u>82285</u>	

10756

Transfer of Ownership

(letter to surrender previous license)

To be filed with the City Clerk at the time a new application is submitted for a change of ownership for any liquor and/or beer establishment.

The Class B Liquor & Beer license for the premise located at
Class of License

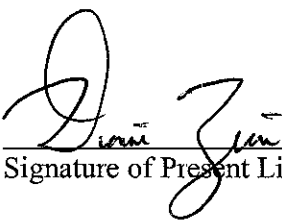
4801 Annamark Drive, Madison, WI, 53704 will be relinquished upon the
Street Address

approval of the application and the issuance of the same type of license for the same

premises to Cutsinger Capital, LLC
License Applicant

There have been no convictions for violations during the current license year, nor are there any pending violations against the present licensee except as follows:

none


Signature of Present License Holder

6-3-08
Date

City of Madison Supplemental Class B License Application

<input type="checkbox"/> Seller's Permit Number <input checked="" type="checkbox"/> Federal Employer Identification Number <input checked="" type="checkbox"/> Notarized Original Application Form <input checked="" type="checkbox"/> Notarized Supplemental Form	<input checked="" type="checkbox"/> Description of Licensed Premise <input type="checkbox"/> *Notarized Appointment of Agent <input checked="" type="checkbox"/> Background Investigation Form(s) <input checked="" type="checkbox"/> Notarized Transfer of Ownership <input checked="" type="checkbox"/> *Articles of Incorporation	<input checked="" type="checkbox"/> Floor Plans <input checked="" type="checkbox"/> Lease <input type="checkbox"/> Sample Menu <input type="checkbox"/> Business Plan * Corporation/LLC only
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1. Name of Applicant/Partner/Corporation/LLC Cutsinger Capital, LLC
 2. Address of Licensed Premise 4801 Annamark Drive, Madison, WI 53704
 3. Telephone Number: 608-244-2020 4. Anticipated opening date: 6-30-08
 5. Mailing address if not opening immediately W6353 Roe Lane, Fort Atkinson, WI 53538

6. Have you contacted the Alderperson, Police Department District Captain, Alcohol Policy Coordinator, and the neighborhood association representative for the area in which you intend to locate? Yes No

7. Are there any special conditions desired by the neighborhood? Yes No

Explain _____

8. Business Description, including hours of operation: Hotel - 24 Hours a day, 7 Days a Week

9. Do you plan to have live entertainment? No Yes—What kind? _____

10. Detailed written description of building, including overall dimensions, seating arrangements, capacity, bar size and all areas where alcohol beverages are to be sold and stored **The licensed premise described below shall not be expanded or changed without the approval of the Common Council.**

Bldg 200' X 110' / Breakfast Area capacity 50 ppl / Seating → Breakfast tables & chairs / No bar area / stored in locked storage room / beverages sold in guest rooms, breakfast area, meeting rooms

11. Are any living quarters directly or indirectly accessible and under control of the applicant? Yes No
 Please note that alcohol may be sold and stored only on the licensed premise, not in living quarters

12. Describe existing parking and how parking lot is to be monitored 130 parking spaces,

13. Describe your management experience, staffing levels, duties and employee training.
7 years management experience, we will have approx. 35 employees, front desk clerks, housekeepers, maintenance staff, training is on-going

14. Identify the **registered agent** for your Corporation or LLC. This is your corporation's agent for service of process, notice or demand required or permitted by law to be served on the corporation.

Seth A. Cutsinger 4801 Annamark Drive, Madison, WI 53704
 Name Address

15 Utilizing your market research, who would you project your target market to be?

Traveling families & business travelers

16. What age range would you hope to attract to your establishment? Adults

17. Describe how you plan to advertise/promote your business. What products will you be advertising?

We will only advertise the hotel. We will use billboards, internet & sales calls

18 Are you operating under a lease or franchise agreement? Yes (attach a copy) No

19. Owner of building where establishment is located: KR, LLC (Ramesh Shah, Manager)

Address of Owner: W6353 Roe Lane, Fort Atkinson, WI 53538 Phone Number 920-520-4286

20 Private organizations (clubs): Do your membership policies contain any requirement of "Invidious" (likely to give offense) discrimination in regard to race, creed, color, or national origin? Yes No N/A

21. List the Directors of your Corporation/LLC

N/A

Name Address

Name Address

Name Address

22. List the Stockholders of your Corporation/LLC

Seth A. Cutsinger W6353 Roe Lane, Fort Atkinson, WI 53538 50%

Name Address % of Ownership

Radhika Cutsinger W6353 Roe Lane, Fort Atkinson, WI 53538 50%

Name Address % of Ownership

Name Address % of Ownership

23 What type of establishment are you? (Check all that apply) Tavern Nightclub Restaurant

Other Please Explain Hotel

24 What type of food will you be serving, if any? _____

Breakfast Lunch Dinner

25. Please submit a sample menu with your application, if possible. What might eventually be included on your operational menu when you open? Appetizers Salads Soups Sandwiches Entrees

Desserts Pizza Full Dinners → Brand Required Breakfast Buffet

26. During what hours of your operation do you plan to serve food? 8am - 10am

27. What hours, if any, will food service not be available? 10am - 8am
28. Indicate any other product/service offered. Vending Machines
29. Will your establishment have a kitchen manager? Yes No
30. Will you have a kitchen support staff? Yes No
31. How many wait staff do you anticipate will be employed at your establishment? ~~0~~
During what hours do you anticipate they will be on duty? N/A
32. Do you plan to have hosts or hostesses seating customers? Yes No
33. Do your plans call for a full-service bar? Yes No
If yes, how many bar stools do you anticipate having at your bar? _____
How many bartenders do you anticipate you would have working at one time on a busy night? _____
34. Will there be a kitchen facility separate from the bar? Yes No N/A
35. Will there be a separate and specific area for eating only? Yes No N/A
If yes, what will be the seating capacity for that area? _____
36. What type of cooking equipment will you have? Stove Oven Fryers Grill Microwave
37. Will you have a walk-in cooler and/or freezer dedicated solely to the storage of food products? Yes No
38. What percentage of your overall payroll do you anticipate will be devoted to food operation salaries?
less than 1%
39. If your business plan includes an advertising budget, what percentage of your advertising budget do you anticipate will be related to food? 0%
What percentage of your advertising budget do you anticipate will be drink related? 0%
40. Are you currently, or do you plan to become, a member of the Madison—Dane County Tavern League or the Tavern League of Wisconsin? Yes No
41. Are you currently, or do you plan to become, a member of the Wisconsin Restaurant Association or the National Restaurant Association? Yes No
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42. What is your estimated capacity? 50 in Breakfast Area + mtg rooms + guest rooms

43. Pursuant to Chapter 23 of the Madison General Ordinances, all restaurants and taverns serving alcohol beverages shall substantiate their gross receipts for food and alcohol beverage sales broken down by percentage. For new establishments, the percentage will be an estimate.

Gross Receipts from Alcoholic Beverages	1/2 %
Gross Receipts from Food and Non-Alcoholic Beverages	1/2 %
Gross Receipts from Other	99 %
Total Gross Receipts	100%

44. Do you have written records to document the percentages shown? Yes No
You may be required to submit documentation verifying the percentages you've indicated.

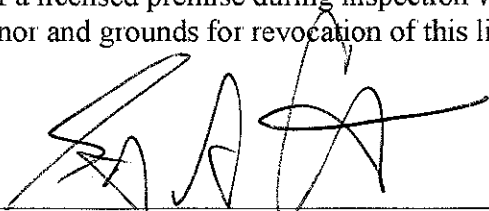
Read carefully before signing: Under penalty provided by law, the applicant states that the above information has been truthfully completed to the best of the knowledge of the signer. Signer agrees to operate this business according to law and that the rights and responsibilities conferred by the license(s), if granted will not be assigned to another. Any lack of access to any portion of a licensed premise during inspection will be deemed a refusal to permit inspection. Such refusal is a misdemeanor and grounds for revocation of this license.

Subscribed and Sworn to before me:

this 3rd day of June, 2008

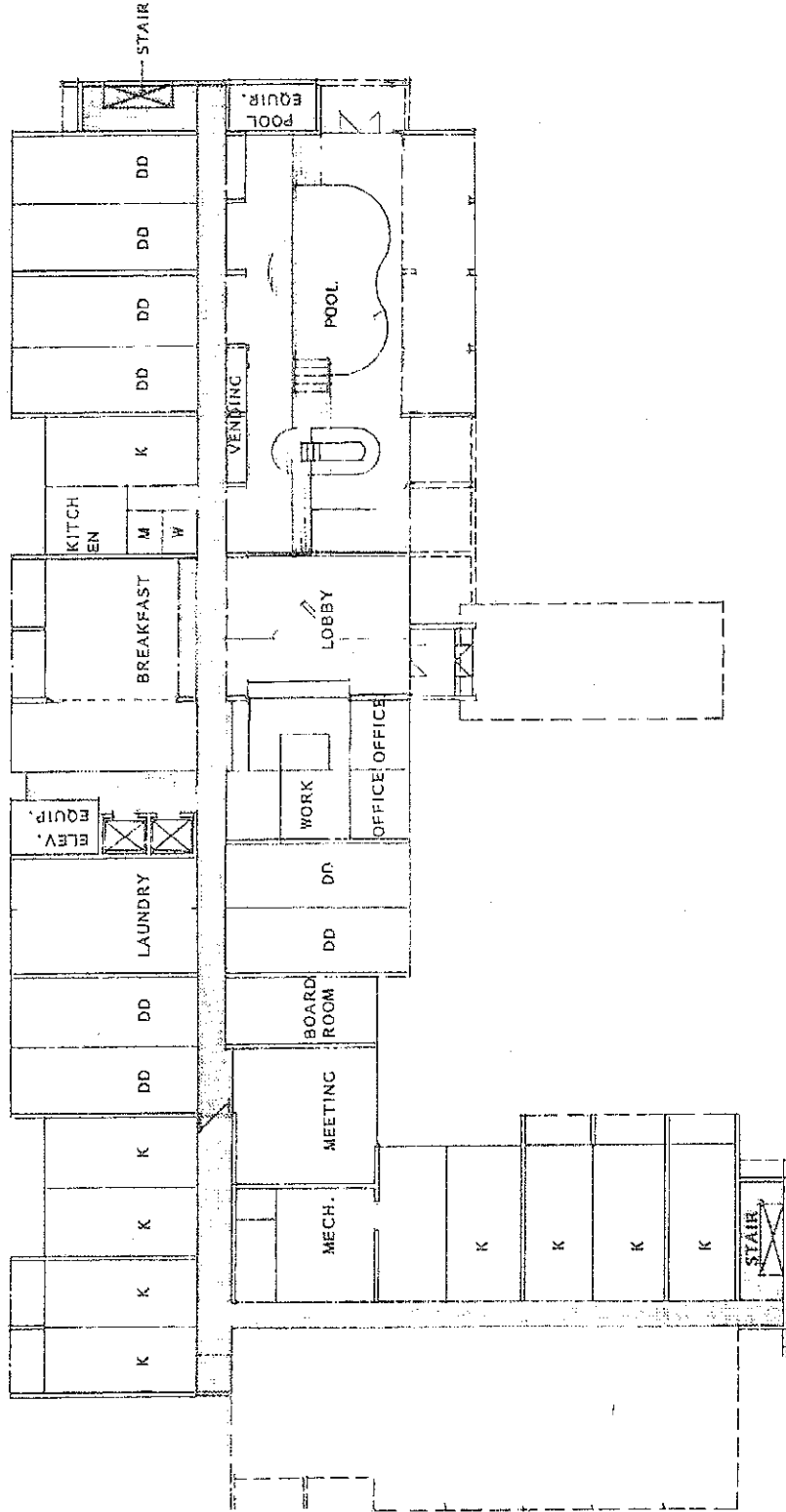
Cheeryl L. Hanen
(Notary Public)

My commission expires 06/30/2009

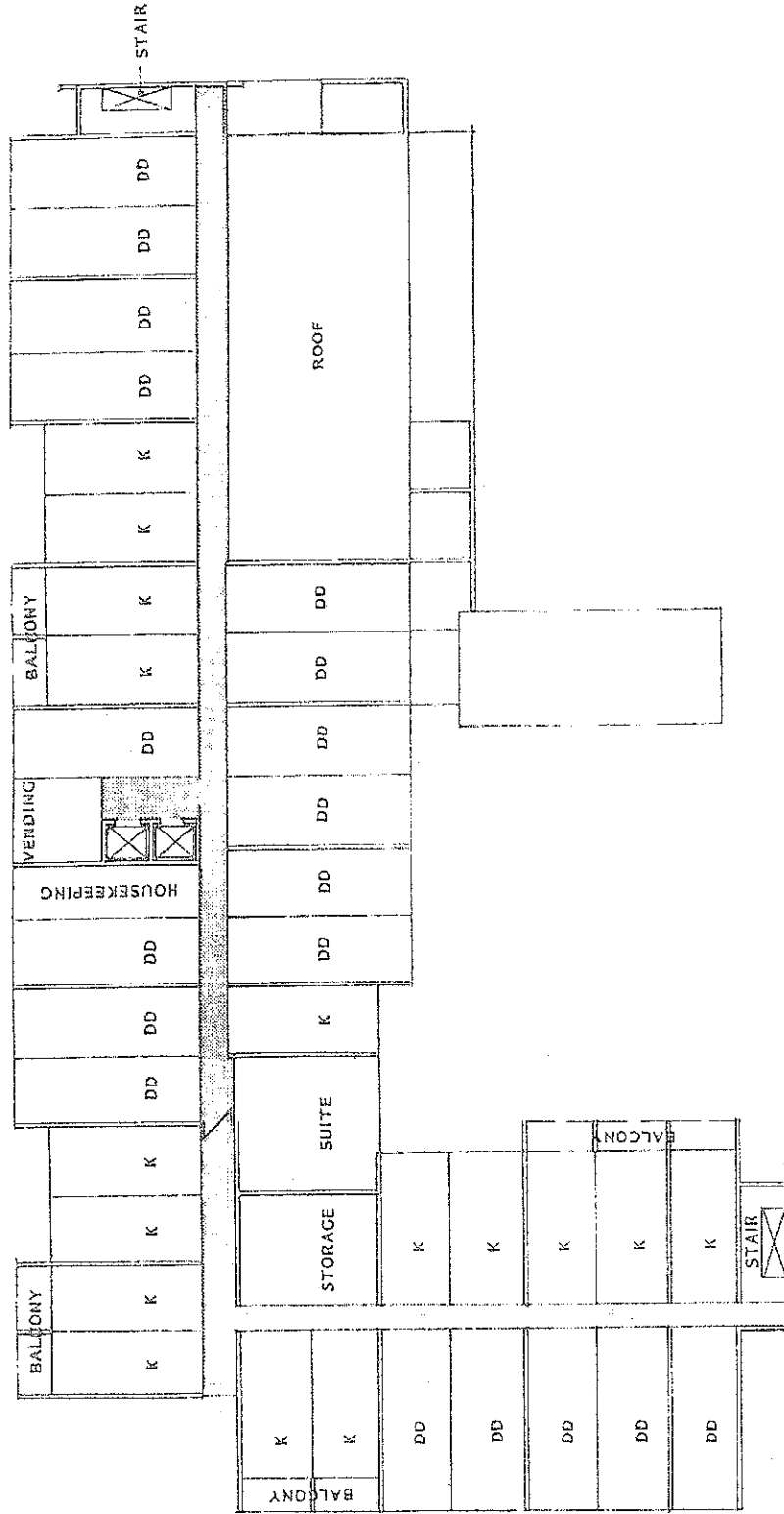

(Officer of Corporation/Member of LLC/Partner/Individual)

4801 Annamark Drive
Madison 53704

10"

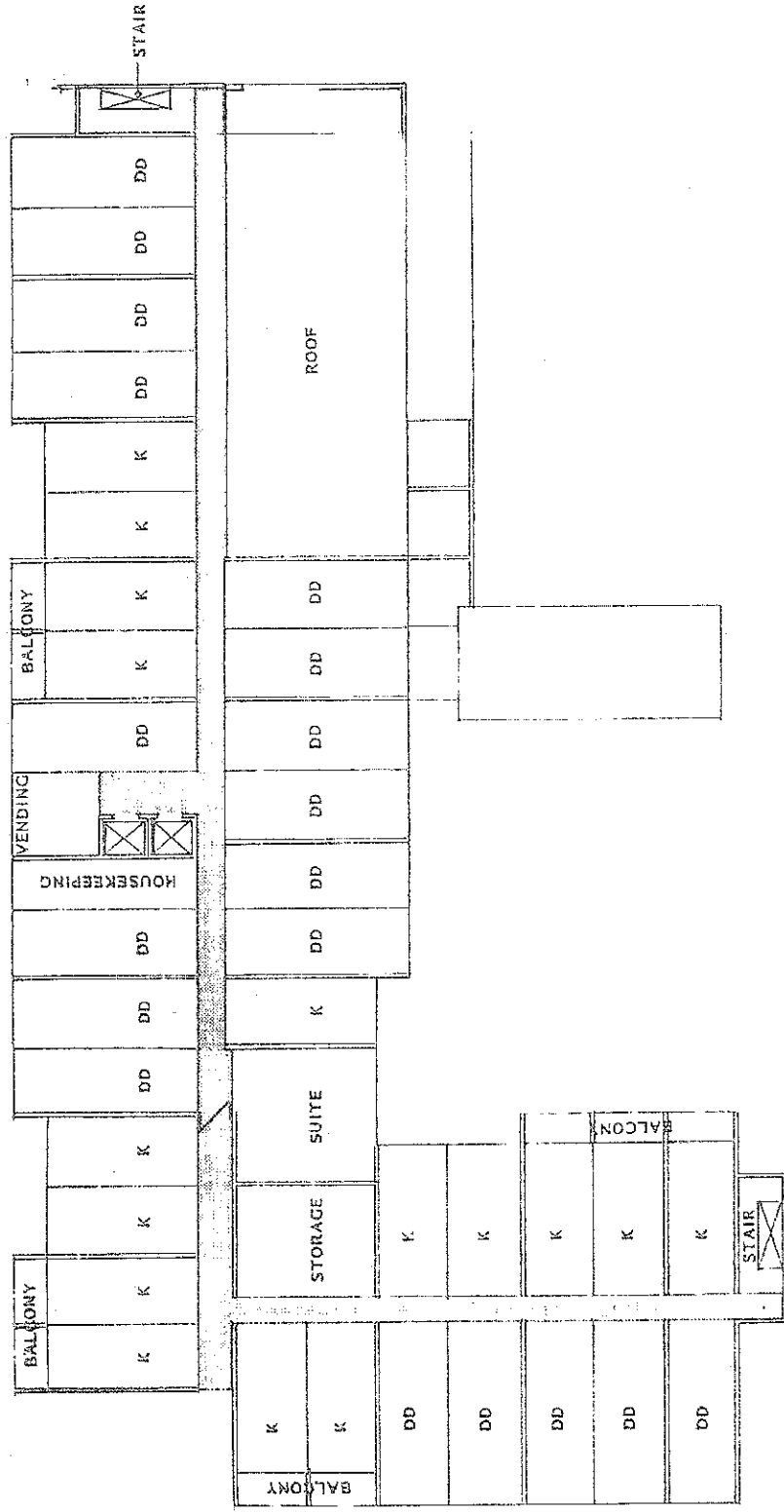


FIRST FLOOR PLAN
1" = 20' SCALE



THIRD FLOOR PLAN

4801 Annamark Drive
 Madison 53704



FOURTH FLOOR PLAN

4801 Annamark Drive
 Madison 53707