

ORGANIZATION:	Common Wealth Development
PROGRAM/LETTER:	C Affordable Rental Housing

PROGRAM BUDGET

1. 2010 BUDGETED

REVENUE SOURCE	SOURCE TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0
MADISON-CDBG	0				
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0

2. 2011 PROPOSED BUDGET

REVENUE SOURCE	SOURCE TOTAL	PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0
MADISON-CDBG	216,000	12,718	2,118	284	200,880
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER**	0	0	0	0	0
TOTAL REVENUE	216,000	12,718	2,118	284	200,880

*OTHER GOVT 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

**OTHER 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

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2012 PROGRAM CHANGE EXPLANATION

Complete only if you are requesting more than your 2011 request.

Note: Additional funding should only be requested where services or programming will change or expand in the second year.

3. PROGRAM UPDATE: If requesting more than 2011, describe any major changes being proposed for the program/service in 2012, i.e., expansions or narrowing in target population, scope and level of services, geographic area to be served, etc.).

n/a

4. 2012 COST EXPLANATION

Complete only if significant financial changes are anticipated between 2011-2012.

Explain specifically, by revenue source, any significant financial changes that you anticipate between 2011 and 2012.

For example: unusual cost increases, program expansion or loss of revenue.

n/a

5. 2012 PROPOSED BUDGET

REVENUE SOURCE	BUDGET TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0
MADISON-CDBG	216,000	12,718	2,118	284	200,880
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0
USER FEES	0	0	0	0	0
OTHER**	0	0	0	0	0
TOTAL REVENUE	216,000	12,718	2,118	284	200,880

*OTHER GOVT 2012

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

**OTHER 2012

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

ORGANIZATION:
PROGRAM/LETTER:
PRIORITY STATEMENT:

Common Wealth Development
C Affordable Rental Housing
CDBG: D. Housing - Rental housing (CDBG)

DESCRIPTION OF SERVICES

6. NEED FOR PROGRAM: Please identify local community need or gap in service that the proposed program will address.

The supply of affordable housing does not meet the demand. To be affordable, housing must cost no more than 30% of occupants' income. In Madison, fair market rent (FMR) for a 2 BR apartment is \$899/month. Assuming a 40-hour work week, a household requires 2.4 minimum wage (\$7.25/hr) earners to afford a 2 BR apartment at FMR. The estimated mean wage for a renter is \$12.65/hour. A renter must work 55 hrs/week in order to afford a 2 BR priced at FMR. Monthly WSSI payments are \$674/month. To renters who depend on the program as their sole source of income, \$202 a month is an affordable monthly rent for a 1 BR apartment. However, the FMR of a 1 BR apartment is \$761/month (NLIHC). Dane County's low income residents cite affordable housing as a top priority, according to research by the CAC. In a 2007 survey, 75% of low-income respondents reported a need for housing assistance; only 53% of low-income respondents described their housing as affordable, decent, and safe.

7. SERVICE DESCRIPTION - Describe the service(s) provided including your expectations of the impact of your activities.

CWD will acquire and rehabilitate 4 units of housing in 2011 and another 4 units of housing in 2012. CWD will create 2 units for households at or below 50% of Dane County Median Income and 6 units for households at or below 80%. When possible, CWD will incorporate accessibility and energy efficiency features and remove lead paint and asbestos. These units will expand the number of affordable housing rental units and improve the quality and diversity of the units available to lower income individuals throughout the community.

8. PROPOSED PROGRAM CONTRACT GOALS: Include clearly defined service goals and process objectives: number of unduplicated clients to be served, number of service hours to be provided etc.

CWD will expand the number of affordable housing rental units and improve the quality and diversity of the units available to lower income individuals throughout the community. CWD will provide affordable housing to 8 households. 2 households will serve those at or below 50% of Dane County Median Income. 6 households will serve those at or below 80% of Dane County Median Income. It is estimated that 12-24 individuals will be served by this project.

9. SERVICE HOURS: Frequency, duration of service and hours and days of service availability.

n/a

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10. POPULATION SERVED: Please describe in terms of age, income level, LEP, literacy, cognitive or physical disabilities or challenges).

Common Wealth Development currently rents 99 apartments to a diverse group of residents. 33 units serve residents with disabilities, 27 units serve families, 20 units serve those holding Section 8 vouchers, 14% of the units serve people of color and 42% of the units serve households at or below 40% of Dane County Median Income. For this project, Common Wealth Development will provide 2 units at 50% of Dane County Median Income and 6 units at 80% of Dane County Median Income. We expect similar diversity in this development as we've seen in our current apartments.

11. LOCATION: Location of service and intended service area (Include census tract where service is tract specific).

CWD will research potential sites in the Madison area. CWD has not yet identified the location of the 8 units of housing but will monitor foreclosed properties as potential purchase opportunities.

12. OUTREACH PLAN: Describe your outreach and marketing strategies to engage your intended service population.

CWD has a successful outreach plan that enables us to maintain high occupancy rates. CWD affirmatively markets all rental properties. A notice of vacancies is sent to a list (from the Dept. of Civil Rights) of organizations and service providers representing and aiding minority and low-income populations and people with disabilities. The Equal Housing Opportunity logo is used with all advertising and the Fair Housing Poster is displayed in our offices. Records of advertising are kept for three years. The source of the applicant's knowledge of the vacancy is tracked in the application. Marketing techniques include: posting "for rent" signs, posting flyers at CWD office and Yahara River View Apartments, posting on CWD website and Craig's list, contacting people on the interest list and sending announcements to area organizations. CWD's Housing Manager fields all calls, emails and walk-in inquiries, schedules showings and follows up with potential residents.

13. COORDINATION: Describe how you coordinate your service delivery with other community groups or agencies.

Twice a year, CWD sends a mailing to over 180 agencies in Madison with information about CWD apartments. In addition, to market our apartments, CWD contacts agencies that serve low income individuals and families. CWD has a reputation as a good landlord and for that reason we get many referrals from agencies. CWD has long established relationships with agencies that have residents in our buildings. By working with caseworkers and residents together we can deal with issues that arise.

14. VOLUNTEERS: How are volunteers utilized in this program?

none

15. Number of volunteers utilized in 2010?

none
none

Number of volunteer hours utilized in this program in 2010?

ORGANIZATION:

Common Wealth Development

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16. BARRIERS TO SERVICE: Are there populations that are experiencing barriers to the service you are proposing, i.e., cultural differences, language barriers and/or physical or mental impairments or disabilities? Describe the ability of proposed program to respond to the needs of diverse populations.

CWD offers affordable housing to low and moderate income households. If there is a language barrier, CWD will seek translation assistance. CWD currently works with numerous groups serving people with disabilities. CWD is very responsive to accommodating the special needs of these residents. We have made numerous accommodations to our apartments to make them more accessible to our residents with physical disabilities. At Yahara River View Apartments, we created raised bed gardens to provide gardening opportunities for people of all abilities. We also work with residents with other special needs and their caseworkers, when necessary. CWD not only provides housing, but has supportive staff to direct residents to resources, advocate on their behalf, and listen to their concerns. If tenants fall behind in rent, CWD works with them to access resources to assist them. CWD recognizes the importance of diversity and strives to include and retain people of all different backgrounds and abilities in all our housing developments.

17. EXPERIENCE: Please describe how your agency, and program staff experience, qualifications, and past performance will contribute to the success of the proposed program?

CWD has a successful 31-year track record of neighborhood revitalization with a history of acquiring and rehabilitating older properties and creating new housing development to provide affordable housing. Currently CWD owns and manages 99 units of rental housing. CWD's housing goals include creating affordable housing for people with limited incomes and preserving and improving older housing stock while preserving the community's socio-economic diversity. Paul Jasenski, Housing Project Manager, has worked at CWD for 22 years on acquisition, rehabilitation, construction management, financing, and management of CWD's housing projects. Paul has put together numerous affordable housing projects including the highly successful Falconer Cooperative and Yahara River View Apartments. Ted Parker, Financial Manager, has over 22 years of financial non-profit management experience. He is responsible for CWD's annual operating budget of one million dollars. Marianne Morton has over 29 years of community and economic development experience and is skilled in pulling together funding sources, mobilizing community support and delivering programs and projects. Jen Adams, Housing Manager and Diane Eddings, Financial Compliance Specialist, have a combined total of 15 years of housing management experience including affirmative marketing, outreach, tenant relations and tax credit compliance. Staff's long term tenure at CWD shows their effectiveness and commitment to providing affordable housing opportunities.

18. LICENSING OR ACCREDITATION: Report program licensing, accreditation or certification standards currently applied.

CWD's Paul Jasenski is a realtor and a member of the Realtor's Association, possesses a WI Real Estate Broker's license, and is a Wisconsin certified Lead Paint Abatement Supervisor.

19. STAFF: Program Staff: Staff Titles, FTE dedicated to this program, and required qualifications for program staff.

Staff Title	FTE	City \$	Qualifications
1 Housing Project Manager	0.15	Yes	Acquisition, rehabilitation, management
1 Financial Manager	0.03	Yes	Experience as non-profit Financial Manager

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CDBG DESCRIPTION OF SERVICES SUPPLEMENT

Please provide the following information ONLY if you are applying for projects that meet the "CDD Community Development Program Goals & Priorities". If not applying for CDBG Office Funds, go to Community Resources Description of Services Supplement (p. 7), or go to Demographics (p. 8).

20. PARTICIPANT INCOME LEVELS:

Indicate the number of households of each income level and size that this program would serve in 2011-2012.

Income Level	Number of Households
Over 80% of county median income	0
Between 50% to 80% of county median income	6
Between 30% to 50% of county median income	2
Less than 30% of county median income	0
Total households to be served	8

21. If projections for 2012 will vary significantly from 2011, complete the following:

Income Level for 2012	Number of Households
Over 80% of county median income	0
Between 50% to 80% of county median income	0
Between 30% to 50% of county median income	0
Less than 30% of county median income	0
Total households to be served	0

22. AGENCY COST ALLOCATION PLAN: What method does your agency use to determine indirect cost allocations among programs?

Indirect costs shared by all programs are split on a pro rata share based on individual program staff hours divided by total agency staff hours.
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23. PROGRAM ACTIVITIES: Describe activities/benchmarks by timeline to illustrate how your program will be implemented.

Activity Benchmark	Est. Month of Completion
Site Control	March 2011,2012
Lead Paint Assessment	March 2011,2012
Final Specs and Plans	April 2011, 2012
Financing Secured	April 2011, 2012
Real Estate Closing	May 2011, 2012
Rehabilitation	May, June 2011,12
Rent Up	July, Aug 2011,12

ORGANIZATION:
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COMMUNITY RESOURCES DESCRIPTION OF SERVICES SUPPLEMENT

Please provide the following information ONLY if you are applying for projects that meet the "Community Resources Program Goals & Priorities" If not applying for CR Funds, go to Demographics (p. 8).

24. CONTRIBUTING RESEARCH

Please identify research or best practice frameworks you have utilized in developing this program.

2000 characters (w ith spaces)

25. ACCESS FOR LOW-INCOME INDIVIDUALS AND FAMILIES

What percentage of this program's participants do you expect to be of low and/or moderate income?

What framework do you use to determine or describe participant's or household income status? (check all that apply)

- Number of children enrolled in free and reduced lunch
- Individuals or families that report 0-50% of Dane County Median Income
- Individual or family income in relation to Federal Poverty guidelines
- Other

26. HOW IS THIS INFORMATION CURRENTLY COLLECTED?

27. PLEASE DESCRIBE YOUR USER FEE STRUCTURE AND ANY ACCOMMODATIONS MADE TO ADDRESS ACCESS ISSUES FOR LOW INCOME INDIVIDUALS AND FAMILIES.

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28. DEMOGRAPHICS

Complete the following chart for unduplicated participants served by this program in 2009. Indicate the number and percentage for the following characteristics. For new programs, please estimate projected participant numbers and descriptors.

PARTICIPANT DESCRIPTOR	#	%	PARTICIPANT DESCRIPTOR	#	%
TOTAL	192	100%	AGE		
MALE	97	51%	<2	14	7%
FEMALE	95	49%	2 - 5	1	1%
UNKNOWN/OTHER	0	0%	6 - 12	18	9%
			13 - 17	10	5%
			18 - 29	35	18%
			30 - 59	93	48%
			60 - 74	12	6%
			75 & UP	9	5%
			TOTAL AGE	192	100%
			RACE		
			WHITE/CAUCASIAN	172	90%
			BLACK/AFRICAN AMERICAN	13	7%
			ASIAN	5	3%
			AMERICAN INDIAN/ALASKAN NATIVE	0	0%
			NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER	0	0%
			MULTI-RACIAL:	2	1%
			Black/AA & White/Caucasian	2	100%
			Asian & White/Caucasian	0	0%
			Am Indian/Alaskan Native & White/Caucasian	0	0%
			Am Indian/Alaskan Native & Black/AA	0	0%
			BALANCE/OTHER	0	0%
			TOTAL RACE	192	100%
			ETHNICITY		
			HISPANIC OR LATINO	16	8%
			NOT HISPANIC OR LATINO	176	92%
			TOTAL ETHNICITY	192	100%
			PERSONS WITH DISABILITIES	50	26%
			RESIDENCY		
			CITY OF MADISON	192	100%
			DANE COUNTY (NOT IN CITY)	0	0%
			OUTSIDE DANE COUNTY	0	0%
			TOTAL RESIDENCY	192	100%

Note: Race and ethnic categories are stated as defined in HUD standards

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29. PROGRAM OUTCOMES

Number of unduplicated individual participants served during 2009.
 Total to be served in 2011.

Complete the following for each program outcome. No more than two outcomes per program will be reviewed.

If applying to OCS, please refer to your research and/or posted resource documents if appropriate.

Refer to the instructions for detailed descriptions of what should be included in the table below.

Outcome Objective # 1:

Expand the number of affordable rental units in the Madison area.

Performance Indicator(s):

Create 2 units available to households at or below 50% of Dane County Median Income.

Proposed for 2011:

Total to be considered in perf. measurement Targeted % to meet perf. measures
 Targeted # to meet perf. measure 1

Proposed for 2012:

Total to be considered in perf. measurement Targeted % to meet perf. measures
 Targeted # to meet perf. measure 1

Explain the measurement tools or methods:

Market the units to households at or below 50% of Dane County Median Income. All prospective tenants are required to complete a rental application that asks for all asset and income information. Housing Staff conduct third party verifications to determine income eligibility.

Outcome Objective # 2:

Expand the number of affordable rental units in the Madison area.

Performance Indicator(s):

Create 6 units available to households at or below 80% of Dane County Median Income.

Proposed for 2011:

Total to be considered in perf. measurement Targeted % to meet perf. measures
 Targeted # to meet perf. measure 3

Proposed for 2012:

Total to be considered in perf. measurement Targeted % to meet perf. measures
 Targeted # to meet perf. measure 3

Explain the measurement tools or methods:

Market the units to households at or below 80% of Dane County Median Income. All prospective tenants are required to complete a rental application that asks for all asset and income information. Housing Staff conduct third party verifications to determine income eligibility.

1. AGENCY CONTACT INFORMATION

Organization	Common Wealth Development		
Mailing Address	1501 Williamson St.		
Telephone	256-3527		
FAX	256-4499		
Admin Contact	Marianne Morton		
Financial Contact	Ted Parker		
Website	cwd.org		
Email Address	marianne@cwd.org		
Legal Status	Private: Non-Profit		
Federal EIN:	39-1323500		
State CN:			
DUNS #	30460778		

2. CONTACT INFORMATION

A	Youth Business Mentoring Program		
	Contact:	Tariq Pasha Saqqaf	Phone: 256-3527-13 Email: tariq@cwd.org
B	JobSmart Workshops		
	Contact:	Tariq Pasha Saqqaf	Phone: 256-3527-13 Email: tariq@cwd.org
C	Affordable Rental Housing		
	Contact:	Paul Jasenski	Phone: 256-3527-14 Email: paul@cwd.org
D	Garver Arts Facility		
	Contact:	Sarah Hole	Phone: 256-6565 Email: sarah@cwd.org
E	Program E		
	Contact:		Phone: Email:
F	Program F		
	Contact:		Phone: Email:
G	Program G		
	Contact:		Phone: Email:
H	Program H		
	Contact:		Phone: Email:
I	Program I		
	Contact:		Phone: Email:
J	Program J		
	Contact:		Phone: Email:
K	Program K		
	Contact:		Phone: Email:
L	Program L		
	Contact:		Phone: Email:

3. AGENCY REVENUE DETAILED BY PROGRAM

REVENUE SOURCE	2009 ACTUAL	2010 BUDGET	2011 PROPOSED	2011 PROPOSED PROGRAMS			
				A	B	C	D
DANE CO HUMAN SVCS	79,860	98,400	98,400	98,400	0	0	0
DANE CO CDBG		0	0	0	0	0	0
MADISON-COMM SVCS	71,998	86,998	102,459	84,459	18,000	0	0
MADISON-CDBG	52,680	0	216,000	0	0	216,000	0
UNITED WAY ALLOC		0	0	0	0	0	0
UNITED WAY DESIG		0	0	0	0	0	0
OTHER GOVT	123,413	95,160	0	0	0	0	0
FUNDRAISING DONATIONS	148,041	366,805	474,962	125,644	0	0	100,000
USER FEES	1,027,230	1,031,118	893,602	0	0	0	0
OTHER	108,912	0	0	0	0	0	0
TOTAL REVENUE	1,612,134	1,678,481	1,785,423	308,503	18,000	216,000	100,000

REVENUE SOURCE	2011 PROPOSED PROGRAMS CONT.						
	E	F	G	H	I	J	K
DANE CO HUMAN SVCS	0	0	0	0	0	0	0
DANE CO CDBG	0	0	0	0	0	0	0
MADISON-COMM SVCS	0	0	0	0	0	0	0
MADISON-CDBG	0	0	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0	0	0
OTHER GOVT	0	0	0	0	0	0	0
FUNDRAISING DONATIONS	0	0	0	0	0	0	0
USER FEES	0	0	0	0	0	0	0
OTHER	0	0	0	0	0	0	0
TOTAL REVENUE	0	0	0	0	0	0	0

REVENUE SOURCE	2011 PROPOSED PROGRAMS CONT.						Non-City
	L						
DANE CO HUMAN SVCS	0						0
DANE CO CDBG	0						0
MADISON-COMM SVCS	0						0
MADISON-CDBG	0						0
UNITED WAY ALLOC	0						0
UNITED WAY DESIG	0						0
OTHER GOVT	0						0
FUNDRAISING DONATIONS	0						249,318
USER FEES	0						893,602
OTHER	0						0
TOTAL REVENUE	0						1,142,920

AGENCY ORGANIZATIONAL PROFILE

4. AGENCY MISSION STATEMENT

Common Wealth Development’s mission is “To continue to build and sustain a vibrant, diverse, engaged, inclusive and safe community”. Common Wealth’s goals are: 1) to provide job training, placement, financial education and mentoring for low -income teens; 2) to promote the creation of new living wage jobs; 3) to create affordable housing; 4) to preserve and improve existing housing stock; and 5) to involve the people living and working in our neighborhoods in community-building activities.

5. AGENCY EXPERIENCE AND QUALIFICATIONS

Common Wealth Development is a non-profit community development corporation that has a successful 31-year track record working on community revitalization. Common Wealth has completed many innovative programs and initiatives that have improved our community through development of quality affordable and accessible housing; creation of jobs for low -moderate income households; and access for teens to employment opportunities, earned income and supportive relationships with adult mentors.

Common Wealth has a diverse and experienced staff committed to carrying out its mission. Our Executive Director, Marianne Morton, has 29 years of community and economic development experience and is skilled in putting together financing sources, mobilizing community support and delivering programs and initiatives. Common Wealth’s Financial Manager, Ted Parker, has over 22 years of non-profit financial management experience. Common Wealth’s Program Managers for business, youth and housing –have a combined total of 42 years of non-profit experience. Common Wealth’s staff is skilled and experienced in working with people from a wide variety of cultural and racial backgrounds. They regularly attend trainings and stay abreast of best practices on working with culturally diverse and high-needs populations.

Common Wealth continues to operate its two successful business incubators, the Madison Enterprise Center and Main Street Industries. These two incubators have supported the success of over 100 small businesses that have created 544 new jobs during their incubator stay. In 1997, the City of Madison’s Economic Development Commission presented Common Wealth Development with the Partners in Economic Development Award in recognition of our business incubation success.

In 2005, Common Wealth received the 30 Year Madison Community Development Award from the City of Madison CDBG office for its housing and economic development work. Common Wealth owns and manages 99 units of long-term affordable rental housing. Yahara River View Apartments, Common Wealth’s 60-unit mixed-income housing development, was recognized in Madison Gas and Electric’s 2009 study of multi-family buildings in its service area, as being the most energy cost efficient apartment building in the Madison area.

Since launching our Youth Program twenty years ago, Common Wealth has provided over 7,000 youth with opportunities to improve their quality of life by economically empowering themselves. Common Wealth’s employment and financial programs enable low -income and at-risk youth to develop and apply employment and money management skills, explore careers and higher education, and have access to employment opportunities, earned income, matched savings accounts and supportive relationships with adult mentors. Common Wealth’s long-history of delivering need-based and result-producing employment programs to economically disadvantaged and at-risk youth led to Common Wealth receiving the 2007 Governor’s Award for Financial Literacy.

6. AGENCY GOVERNING BODY

How many Board meetings were held in 2009?	12
How many Board meetings has your governing body or Board of Directors scheduled for 2010?	12
How many Board seats are indicated in your agency by-laws?	6 to 18

Please list your current Board of Directors or your agency's governing body.

Name	Truly Remarkable Loon				
Home Address	1134 Spaight Street, Madison, WI 53703				
Occupation	Self-Employed Entertainer				
Representing	President				
Term of Office	2008-2010	From:	12/2008	To:	12/2010
Name	Michael Dilorio				
Home Address	941 Spaight Street, Madison, WI 53703				
Occupation	LPN				
Representing	Vice President				
Term of Office	2009-2011	From:	12/2009	To:	12/2011
Name	Polly Westmont				
Home Address	1131 Jenifer Street, Madison, WI 53703				
Occupation	Shift Worker				
Representing	Secretary				
Term of Office	2009-2011	From:	12/2009	To:	12/2011
Name	Russ Lerum				
Home Address	706 South Baldwin Street, Madison, WI 53703				
Occupation	Retired Senior Mechanical Engineer				
Representing	Treasurer				
Term of Office	2008-2010	From:	12/2008	To:	12/2010
Name	Gretchen Ede				
Home Address	605 West Dean Avenue, Monona, WI 53716				
Occupation	Reference Librarian				
Representing	Dane County Individual				
Term of Office	2008-2010	From:	12/2008	To:	12/2010
Name	Irene Erwin				
Home Address	1813 Schlimgen Avenue, Madison, WI 53704				
Occupation	Full-Time Student				
Representing	Dane County Individual				
Term of Office	2009-2011	From:	12/2009	To:	12/2011
Name	Will Green				
Home Address	405 Hummingbird Lane, Madison, WI 53714				
Occupation	Executive Director/Mentor				
Representing	Dane County Individual				
Term of Office	2008-2010	From:	12/2008	To:	12/2010
Name	Elizabeth Hambleton				
Home Address	1035 Spaight Street, Madison, WI 53703				
Occupation	Attorney				
Representing	Marquette Neighborhood Association				
Term of Office	2009-2011	From:	12/2009	To:	12/2011

AGENCY GOVERNING BODY cont.

Name	Elisabeth Howard			
Home Address	1224 Spaight Street, Apt. 1, Madison, WI 53703			
Occupation	Associate Attorney			
Representing	Neighborhood Individual			
Term of Office	2008-2010	From:	12/2008	To: 12/2010
Name	Gia Mason			
Home Address	266 Junction Road, Apt. 32, Madison, WI 53717			
Occupation	Advisor			
Representing	Dane County Individual			
Term of Office	2009-2011	From:	12/2009	To: 12/2011
Name	Deborah Mulligan			
Home Address	1436 Morrison Court, Madison, WI 53703			
Occupation	Attorney			
Representing	Neighborhood Individual			
Term of Office	2008-2010	From:	12/2008	To: 12/2010
Name	Andy Rubin			
Home Address	1218 Spaight Street, Madison, WI 53703			
Occupation	Master Painter			
Representing	Neighborhood Individual			
Term of Office	2009-2011	From:	12/2009	To: 12/2011
Name	Michelle Rutta-Wahe			
Home Address	100 Coyle Parkway, Madison, WI 53703			
Occupation	Business Owner			
Representing	Dane County Individual			
Term of Office	2009-2011	From:	12/2009	To: 12/2011
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy
Name				
Home Address				
Occupation				
Representing				
Term of Office		From:	mm/yyyy	To: mm/yyyy

AGENCY GOVERNING BODY cont.

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

Name

Home Address

Occupation

Representing

Term of Office

From: mm/yyyy

To: mm/yyyy

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Home Address

Occupation

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7. STAFF-BOARD-VOLUNTEER DEMOGRAPHICS

Indicate by number the following characteristics for your agency's current staff, board and volunteers.

Refer to application instructions for definitions. You will receive an "ERROR" until completing the demographic information.

DESCRIPTOR	STAFF		BOARD		VOLUNTEER	
	Number	Percent	Number	Percent	Number	Percent
TOTAL	27	100%	13	100%	88	100%
GENDER						
MALE	11	41%	6	46%	41	47%
FEMALE	16	59%	7	54%	47	53%
UNKNOWN/OTHER	0	0%	0	0%	0	0%
TOTAL GENDER	27	100%	13	100%	88	100%
AGE						
LESS THAN 18 YRS	9	33%	0	0%	0	0%
18-59 YRS	16	59%	12	92%	82	93%
60 AND OLDER	2	7%	1	8%	6	7%
TOTAL AGE	27	100%	13	100%	88	100%
RACE*						0
WHITE/CAUCASIAN	15	56%	11	85%	56	64%
BLACK/AFRICAN AMERICAN	10	37%	2	15%	19	22%
ASIAN	0	0%	0	0%	4	5%
AMERICAN INDIAN/ALASKAN NATIVE	0	0%	0	0%	0	0%
NATIVE HAWAIIAN/OTHER PACIFIC ISLANDER	0	0%	0	0%	0	0%
MULTI-RACIAL:	2	7%	0	0%	3	3%
Black/AA & White/Caucasian	1	50%	0	0%	2	67%
Asian & White/Caucasian	1	50%	0	0%	1	33%
Am Indian/Alaskan Native & White/Caucasian	0	0%	0	0%	0	0%
Am Indian/Alaskan Native & Black/AA	0	0%	0	0%	0	0%
BALANCE/OTHER	0	0%	0	0%	6	7%
TOTAL RACE	27	100%	13	100%	88	100%
ETHNICITY						
HISPANIC OR LATINO	1	4%	0	0%	6	7%
NOT HISPANIC OR LATINO	26	96%	13	100%	82	93%
TOTAL ETHNICITY	27	100%	13	100%	88	100%
PERSONS WITH DISABILITIES	0	0%	0	0%	0	0%

*These categories are identified in HUD standards.

8. AGENCY EXPENSE BUDGET

This chart describes your agency's total expense budget for 3 separate years.

Where possible, use audited figures for 2009 Actual. The 2010 Budget and 2011 Proposed Budget will autofill from information you provided elsewhere in the application.

Account Description	2009 ACTUAL	2010 BUDGET	2011 PROPOSED
A. PERSONNEL			
Salary	534,675	545,947	571,831
Taxes	44,928	53,946	51,759
Benefits	83,061	85,959	95,116
SUBTOTAL A.	662,664	685,852	718,706
B. OPERATING			
All "Operating" Costs	614,806	632,496	508,965
SUBTOTAL B.	614,806	632,496	508,965
C. SPACE			
Rent/Utilities/Maintenance	78,994	114,942	114,972
Mortgage (P&I) / Depreciation / Taxes	281,466	219,091	226,900
SUBTOTAL C.	360,460	334,033	341,872
D. SPECIAL COSTS			
Assistance to Individuals	4,005	11,100	15,000
Subcontracts, etc.	0	0	0
Affiliation Dues	0	0	0
Capital Expenditure	110,524	15,000	200,880
Other:	0	0	0
SUBTOTAL D.	114,529	26,100	215,880
SPECIAL COSTS LESS CAPITAL EXPENDITURE	4,005	11,100	15,000
TOTAL OPERATING EXPENSES	1,641,935	1,663,481	1,584,543
E. TOTAL CAPITAL EXPENDITURES	110,524	15,000	200,880

9. PERSONNEL DATA: List Percent of Staff Turnover

0.0%

Divide the number of resignations or terminations in calendar year 2009 by total number of budgeted positions.

Do not include seasonal positions. Explain if you had a 20% or more turnover rate in a certain staff position/category.

Discuss any other noteworthy staff retention issues, or policies to reduce staff turnover.

600 characters (with spaces)

ORGANIZATION:

Common Wealth Development

PROGRAM BUDGET

1. 2010 BUDGETED

REVENUE SOURCE	SOURCE TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0				
DANE CO CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT	75,000	46,515	13,485	0	15,000
FUNDRAISING DONATIONS	188,194	122,161	62,394	3,639	0
USER FEES	1,031,118	306,748	400,776	323,594	
OTHER	0	0	0	0	0
TOTAL REVENUE	1,294,312	475,424	476,655	327,233	15,000

2. 2011 PROPOSED BUDGET

REVENUE SOURCE	SOURCE TOTAL	ACCOUNT CATEGORY			
		PERSONNEL	OPERATING	SPACE	SPECIAL COSTS
DANE CO HUMAN SVCS	0				
DANE CO CDBG	0	0	0	0	0
UNITED WAY ALLOC	0	0	0	0	0
UNITED WAY DESIG	0	0	0	0	0
OTHER GOVT*	0	0	0	0	0
FUNDRAISING DONATIONS	249,318	171,221	74,157	3,940	0
USER FEES	893,602	298,354	265,327	329,921	
OTHER**	0	0	0	0	0
TOTAL REVENUE	1,142,920	469,575	339,484	333,861	0

*OTHER GOVT 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	

**OTHER 2011

Source	Amount	Terms
	0	
	0	
	0	
	0	
	0	
TOTAL	0	