



Java Cat Coffee House

Wine and Beer License Application

Business Plan

Java Cat Coffee Shop opened the doors in 2005. It has established its presence within the Madison's restaurants landscape as a place where community can meet and support each other.

Java Cat Coffee House relocated to the Lien Road location in 2022 and opened the door in 2023. It has always been dedicated to delivering high quality, 100% fair trade and 100% organic coffee and tea, artisan gelato with authentic Italian flavors handcrafted on site, locally sourced made to order delicious fare in relaxing, warm atmosphere to local community of all ages.

Summary of the expected impact on sales and customer experience

The addition of a beer and wine liquor license to Java Cat premises will significantly enhance both sales and the overall customer experience. By introducing alcoholic beverages to the menu, we anticipate several key impacts:

- 1. Sales Growth: The inclusion of beer and wine will diversify our offerings, attracting new customers and encouraging existing patrons to spend more during their visits. With an estimated 20% of total sales attributed to alcohol, we project a notable increase in overall revenue.
- 2. Expanded Customer Base: By catering to a broader range of preferences, we anticipate attracting individuals seeking a relaxed atmosphere to enjoy alcoholic beverages alongside our signature coffee and food offerings. This expansion of our customer base will contribute to not only increased sales from beer and wine but also from food.
- 3. Enhanced Social Experience: The availability of beer and wine will transform our coffee shop into a versatile social hub, appealing to customers seeking a casual environment to socialize with friends or colleagues. This expanded social experience aligns with the evolving needs and preferences of our target demographic.
- 4. Extended Operating Hours: With the addition of alcoholic beverages, we plan to extend our operating hours into the evening, capitalizing on the demand for evening socializing opportunities in the Madison area. The hours we plan to be open are: Sunday Thursday from 7:00 am until 7:00 pm; Friday and Saturday the evening hours will extend until 9:00 pm.
- 5. Elevated Brand Image: The thoughtful integration of beer and wine into our menu reinforces our commitment to providing a premium and comprehensive hospitality experience. This enhancement of our brand image positions us as a dynamic and forward-thinking destination within the Madison culinary landscape.

Inventory Management Procedures for Beer and Wine:

1. Inventory Tracking System: We plan to implement a digital inventory tracking system specifically for beer and wine products. We will utilize software to record all incoming and

outgoing inventory, including product names, quantities, purchase dates, and supplier information.

- 2. Regular Inventory Checks: We will conduct regular weekly inventory checks of beer and wine stock to ensure accuracy and identify any discrepancies between recorded inventory levels and actual stock on hand.
- 3. Storage: All alcoholic beverages will be stored in the basement in a separate locked room. Only dedicated personnel will have access to the storage room. Stock in use will be kept in a secured refrigerator.
- 4. Inventory Loss Prevention: We will implement measures to prevent inventory loss or shrinkage, such as secure storage areas with restricted access and surveillance cameras to deter theft. We will train staff on proper inventory handling procedures and conduct regular audits to identify any discrepancies or potential areas of concern. Only dedicated staff will be allowed to serve alcohol.
- 5. Quality Control: We will conduct regular quality inspections of beer and wine inventory to ensure that products meet quality standards and are free from defects or damage.

By following these inventory management procedures specifically tailored to beer and wine products, Java Cat aims to optimize stock levels, minimize waste, and ensure the availability of high-quality beverages for our customers. Regular monitoring and adjustments to inventory practices will be made to adapt to changing demand and market conditions effectively.

Risk Management Plan

We will implement risk management strategies to ensure the responsible and lawful sale of beer and wine while prioritizing the safety and well-being of our customers and staff. The risk and mitigating strategies and procedures will be reviewed to adapt to changing circumstances and mitigate potential risks effectively. We identified security and safety as the number one risk area.

Description: Security threats, such as theft, underage drinking, or disturbances, could compromise the safety and well-being of patrons and staff and tarnish the reputation of the coffee shop.

Mitigation Strategies: We have security cameras and alarms to deter criminal activity and monitor the premises. Our staff is trained on handling difficult situations and de-escalating conflicts effectively. We will implement procedures for checking IDs and preventing underage drinking.

In conclusion, the addition of a beer and wine liquor license represents a strategic opportunity to elevate our business, drive sales growth, and enrich the overall customer experience. We are confident that this initiative will solidify our position as a beloved community gathering place while propelling us toward continued success in the Madison market.

Breakfast

Croissant breakfast sandwich - Butter croissant Choice of: sausage, bacon or $\frac{no}{n}$ meat - 8 with eggs and american cheese

Choice of - sausage, bacon or no meat - 6 English muffin breakfast sandwich - English muffin with eggs and american cheese

cheddar cheese, wrapped and grilled in a flour Breakfast wrap - Eggs, red onion, green pepper and

Choice of: sausage, bacon or no meat Gluten free? Make it a Bowl.

Comes with salsa and sour cream - 7

Breakfast quesadilla - Eggs, sausage, bacon, red onion and green peppers grilled in a flour tortilla Comes with salsa and sour cream - 9 with cheddar and american cheese

Bagels

Bagel breakfast sandwich - Your choice of bagel Plain * Everything * Wheat * Jalapeño Cheddar choice of: sausage, bacon or no meat - 8 with eggs and american cheese

Bagel with cream cheese - 4.50

Extra cream cheese - .60

to ANY sandwich Add avocado

Style Boom Boom Sandwich

Served all day LUNCH

Sandwiches come with choice of chips or applesance

International grilled cheese - Chedday, swiss and american cheese grilled on wheat - 6 Stuffed grilled cheese - Chedday, swiss and american cheese grilled on wheat -Stuffed with bacon, tomatoes and boom boom sauce -

Tuna melt - Tuna salad with spring mix and tomato and tomato on toasted wheat with mayo- 8 Grilled with cheddar cheese on wheat - 9 Java B.O.L.T - Bacon, red onion, spring mix

* Choice of - cheddar, american, havarti or swiss - 9 havarti and bistro sauce grilled in a potato bun - 12 lava club - Turkey, bacon, spring mix, red onions and tomato on wheat with cheddar and mayo - 10 Hammus pannini - Choice of garlic or spicy hummus Cuban - Pulled pork, ham, banana peppers, pickles, with spring mix, green peppers, red onion, tomato and avocado on a potato bun

lettuce, tomato with a paired cheese Chicken of the season - Seaonal chicken salad,

Fruit and walnut salad - Walnuts, cranberries, apples Comes with honey blasalmic vinaignette - 12 strawberries and blackberries on a bed of spring mix with crumbled gorgonzola

kids sandwich - American grilled cheese or ham and * Comes with chips or applesanceamerican cheese



Madison, WI 53704 (608) 223-555 4221 Lien Rd

MONDAY - SUNDAY 7:00 AM - \$:00PM Hours

www.javacatmadison.com

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p .	Dvip	Au Lait	Americano	Latte	Flavored Lat	Breve latte	Cappuccino	Mocha	Caramel Mac	Miel	Espre		Espresso Shot
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BRE	20 02	3.25		e Deposit	•
COLD	70 91	2.75	Growlers	First Time Deposit	Refill:
Double	2.75	3.00	3.00	3.00	ouble

2.50 2.50 2.50

Macchiato Con Pana Cortado Add extra shot

The second second second second	A TAX AND A SECURE		
	Small 12 02	Small 12 oz Medium 160z	Large
Tea	2.40	2.80	2.
Latte	2.00	2:50	6.0
Frappe		5.75	6.0
	Single	Double	او
Green eye	re 2.50	3.00)
THE RESERVE OF THE PERSON NAMED IN			

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00.		Salted Caramel	Toasted Marshmallow	white Chocolate		
	1 .25	ffee		•	+	
	Flavors Add extra .25	English Toffee	Lavander	Raspberry	Peppermint	
The state of the s	Flavors	Vanilla	Chocolate	Caramel	Hazelnut	

Alternative Drinks

	Small 12 02	Medium 1602 Large 20 02	Large 20 oz
Chai Latte	4.75	27.5	5.75
Chai Charger	27.5	2:20	57.5
Tea Latte	3.75	4.25	4.75
London Fog	4.00	4.50	4.75
Flavored steamer	3.25	3.50	3.75
Hot Cocoa	3.25	3.75	4.25
Cold Drinks		16 02.	20 02

		1
Cold Drinks	16 02.	70 07
Lemonade	2.50	2.75
lced tea	2.75	3.00
Arnold Palmer	3.00	3.25
Flavored Arnold Palmer	3.25	3.50
Blended Drinks 1602	20 02	27.

		3.	•
lended Drinks	16 02.	20 02	
Frappe	2:20	5.75	
Chai Frappe	2.50	51.5	

572	o* Strawberry banana
5.75	x * mang
 SMOOTNIES	Wild berry * strawberr

		72	10		Large-5.95
Double	4.40	20 02	6.15	7.20	Small-3.95 Medium- 4.95 Large- 5.95
Single	3.40 the	16 02.	5.15	6.20	1011-3.95 M
	Aftogato		Creamalato	Javalato	Dish Sw

Shilling in the fridge	Water 1.75	Juice 2.00	Soda 1.00
Plant Milks Ch	90.1 yos	Coconst	Almond

Hazelnut Caramel

Chocolate

Vanilla

Sugar free

Large 20 oz	3.00
Medium 1602	2.75
Small 12 02	57.7

rishi

Jade cloud - A lively, delicious everyday green tea Jasmine - Green tea inflused with jasmine flowers Green tea mint - Green tea and peppermint

iron goddess oolong - Smooth aromas of roasted chestrut Earl grey - smooth and citrusy, with aroma of bergamot English breakfast - robust - notes of dates and raisins masala chai - black tea with Indian masala spices and dried apricot Chamomile - chamomile with a hint of lemon and spearmint Gigger - Enlivening heat with a bright, spicy lemony aroma Ginger turmenic - Golden turmenic with ginger and citrus Cinnamon plum - juicy plum, currant and Saigon Cinnamon Ginger tangerine - hibiscus blend with, ginger and citrus.

Slueberry Rooibos - rooibos with notes of elderberries and blueberries

Howith kibiscus URBAL (1) TEA

Cran Apple - detoxifying blend of herbs with cranberry Strawberry Kiwi - refreshing kiwi and strawberries Simply Lemon - For the true lemon lover! and apple

winter Wellness - a soothing boost to the immune system Equilibrium - Chai-like combination of herbs and spices Apple Hibiscus - flavors of apple, hibiscus and citrus with mint, orange and echinacea