



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date: 05/30/2023

Requisition Number: (8 characters)

Requestor Name: Dwaine Rundle

Requestor Phone Number: 608-261-4154

Requestor Email: drundle@mononaterrace.com; scarrizal@mononaterrace.com

Fund: 1400 CAPITAL PROJECT

Agency: 80 MONONA TERRACE COMM CONV CTR

Major: 53*** Supplies/Goods 541** Utilities 542** Building/Facility Maintenance/Repair 543** Software/Equipment Maintenance/Repair 544** Public Works Maintenance/Repair 545** Training/HR-Related Services 546** Consulting/Professional Services 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$852,704.24

Vendor Name: Tai Ping Carpets Americas, Inc.

Product/Service Description: custom Axminster carpet

 \$50,000 and UNDER

This form will be sent to the Purchasing Supervisor for review.

 OVER \$50,000

Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
3. The services are for professional services to be provided by attorneys.
4. The services are to be rendered by a university, college, or other educational institution.
5. No acceptable bids have been received after formal advertising.
6. Service fees are established by law or professional code.

- 7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
- 8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST

WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

Tai Ping Americas, Inc. bought out the only other company (and it's manufacturing equipment) worldwide that makes Axminster carpet with a wool blend as required to meet the original carpet specifications.

Information from Peter Rott, Isthmus Architect who did exhaustive research on who can make the correct type of carpet needed for Monona Terrace Convention Center, and why he signled out Tai Ping's Axminster weave & wool blend:

1. The signature carpet design created for solely Monona Terrace can only be rendered accurately using an Axminster weave, to accurately execute the unique geometric pattern and achieve the richnes of the specified colors.
2. Tai Ping Americas, Inc.'s Axminster weave is the only carpet that meets the very heavy wear requirements and the woold blend specified for this carpet provides the industry's best fade resistance.
3. The carpet design for Monona Terrace is a very important character defining element of the overall design of the convention center, as significant as its specific placement on the shore of Lake Monona, as significant as the green-rooftop fountain garden and twinkling light features as envisioned by the acknowledged master architect Frank Lloyd Wright, for the City of Madison, his childhood home.

COMMENTS REGARDING PURCHASES OVER \$50,000

The City of Madison has not previously paid Tai Ping Carpets Americas, Inc. prior to this purchase.

Date:

Submit