

# Greening America's Schools

## COSTS AND BENEFITS

Gregory Kats



**SPONSORING ORGANIZATIONS:**

American Federation of Teachers  
American Institute of Architects  
American Lung Association  
Federation of American Scientists  
U.S. Green Building Council

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Greg Kats is Managing Principal of Capital E, a national clean energy technology and green building firm. He serves as Senior Advisor to Cherokee Investment Partners ([www.cherokeefund.com](http://www.cherokeefund.com)), the country's largest private brownfield developer (*with over \$5 billion in projected green developments*). He is the Principal Advisor in developing \$1 billion of green affordable housing, involving Enterprise Community Partners, JPMorgan, Chase, Citibank, NRDC, Fannie Mae, American Institute of Architects, and others ([www.greencommunitiesonline.org](http://www.greencommunitiesonline.org)). He serves as Senior Advisor to the Cheyne Carbon Fund, the leading investor in the voluntary carbon offset market. (*Cheyne Capital Management is a \$30 billion European hedge fund.*)

Mr. Kats served as the Director of Financing for Energy Efficiency and Renewable Energy at the U.S. Department of Energy (1996-2001). With a billion dollar budget, it is the country's largest clean technology development and deployment program, including over \$400 million annually in high performance building technology development and deployment. He co-founded and from 1995 to 2001 chaired the International Performance Measurement & Verification Protocol ([www.ipmvp.org](http://www.ipmvp.org)) that has served as a technical basis for \$8 billion in building upgrades, and been translated into 10 languages. Mr. Kats serves as Chair of the Energy and Atmosphere Technical Advisory Group for LEED and serves on the LEED Steering Committee. Mr. Kats recently led a national technical review (*for the US EPA*) on the performance of Energy Star commercial and public buildings, and is a principal author of *Green Office Buildings: a Practical Guide to Development*, (*Urban Land Institute, 2005*).

Mr. Kats earned an MBA from Stanford University and, concurrently, an MPA from Princeton University on a Woodrow Wilson Fellowship, and is a Certified Energy Manager and a LEED Accredited Professional. He is a founder of New Resource Bank ([www.newresourcebank.com](http://www.newresourcebank.com)), the country's first green bank, and the American Council of Renewable Energy ([www.acore.org](http://www.acore.org)), and serves on a half dozen private and public boards. Mr. Kats regularly testifies, serves as keynote speaker at national conferences, and speaks to organizations such as the American Bar Association, the National Academy of Sciences, and the US Conference of Mayors.

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Jon Braman, Research Associate and Assistant to Greg Kats at Capital E, has published articles in *Orion* magazine, worked on energy and sustainability issues with the State Public Interest Research Groups and managed a sustainable homestead in Hawaii. He holds a B.S. in Ecology and Evolutionary Biology from Yale University.

This document is based on and draws from the 2005 report "National Review of Green Schools: Costs, Benefits and Implications for Massachusetts," a report for the Massachusetts Technology Collaborative. principal author Greg Kats, contributing author Jeff Perlman, contributing researcher Sachin Jamadagni. (*Available at [www.cap-e.com](http://www.cap-e.com)*.)

This analysis also draws extensively on the 2003 Capital E report "The Costs and Financial Benefits of Green Buildings", a report to California's Sustainable Building Task Force, developed for 40 state agencies.<sup>1</sup> The report was the first to develop a rigorous analysis of the costs and benefits of green buildings, and found that the average cost premium for green buildings was 2%.

# Greening America's Schools

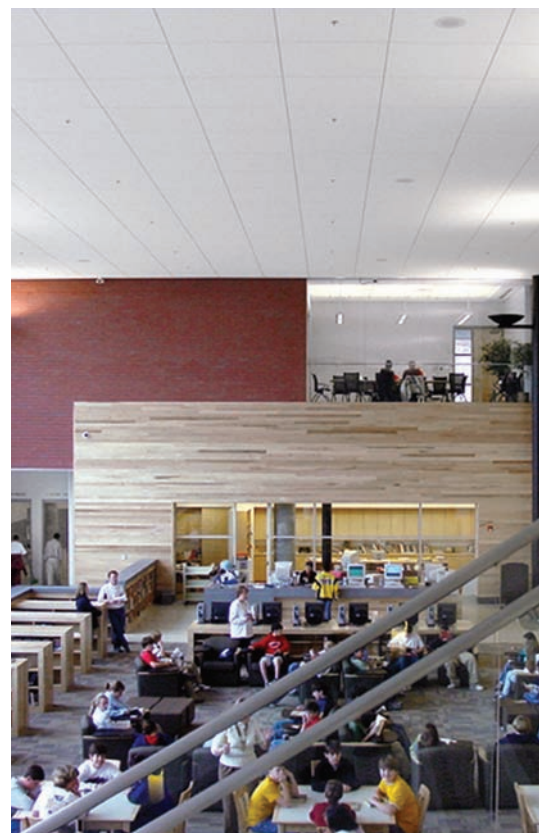
## COSTS AND BENEFITS

**“This carefully documented study conclusively demonstrates the financial, environmental, and other benefits of using green technologies in schools.** In fact, failure to invest in green technologies is not financially responsible for school systems; the study uses conservative accounting practices to show that investments in green technologies significantly reduce the life-cycle cost of operating school buildings. And the public benefits of green schools are even larger than those that work directly to the financial advantage of schools. These include reductions in water pollution, improved environmental quality, and increased productivity of learning in an improved school environment.”

— Henry Kelly, President, Federation of American Scientists

“This important study persuasively demonstrates that it costs little more to build high performance, healthy schools and that there are enormous financial, educational and social benefits to students, schools and society at large.”

— Edward J. McElroy, President, American Federation of Teachers, AFL-CIO



## EXECUTIVE SUMMARY

Some 55 million students spend their days in schools that are too often unhealthy and that restrict their ability to learn. A recent and rapidly growing trend is to design schools with the specific intent of providing healthy, comfortable and productive learning environments. These green, high performance schools generally cost more to build, which has been considered a major obstacle at a time of limited school budgets and an expanding student population. A 2005 survey by Turner Construction Company of 665 senior executives found that executives are discouraged from undertaking green construction because of concerns about cost, and a lack of awareness and available information on the financial benefits of green buildings.<sup>2</sup>

**This report is intended to answer this fundamental question: how much more do green schools cost, and is greening schools cost effective?**

Conventional schools are typically designed just to meet building codes — that are often incomplete. Design of schools to meet minimum code performance tends to minimize initial capital costs but delivers schools that are not designed specifically to provide comfortable, productive, and healthy work environments for students and faculty. Few states regulate indoor air quality in schools or provide for minimum ventilation standards. Not surprisingly, a large number of studies have found that schools across the country are unhealthy — increasing illness and absenteeism and bringing down test scores.

This report documents the financial costs and benefits of green schools compared to conventional schools. This national review of 30 green schools demonstrates that green schools cost less than 2% more than conventional schools - or about \$3 per square foot (\$3/ft<sup>2</sup>) - but provide financial benefits that are 20 times as large. Greening school design provides an extraordinarily cost-effective way to enhance student learning, reduce health and operational costs and, ultimately, increase school quality and competitiveness.

The financial savings are about \$70 per ft<sup>2</sup>, 20 times as high as the cost of going green. (Table A) Only a portion of these savings accrue directly to the school. Lower energy and water costs, improved teacher retention, and lowered health costs save green schools directly about \$12/ft<sup>2</sup>, about four times the additional cost of going green. For an average conventional school, building green would save enough money to pay for an additional full-time teacher. Financial savings to the broader community are significantly larger, and include reduced cost of public infrastructure, lower air and water pollution, and a better educated and compensated workforce.

Green schools provide a range of additional benefits that are not quantified in this report, including reduced teacher sick days, reduced operations and maintenance costs, reduced insured and uninsured risks, improved power quality and reliability, increased state competitiveness, reduced social inequity, and educational enrichment. There is insufficient data to quantify these additional benefits, but they are substantial and, if calculated, would substantially increase the recognized financial benefits of greening schools.

Building healthy high performance school buildings is now far more fiscally prudent and lower risk than building conventional, inefficient and unhealthy school buildings.

## METHODOLOGY AND ASSUMPTIONS

### NET PRESENT VALUE

Conventional schools usually have lower design and construction costs and higher operational costs, whereas green schools usually have higher design and construction costs and lower operational costs. To evaluate the current value of a future stream of

**Greening school design provides an extraordinarily cost-effective way to enhance student learning.**

TABLE A

Financial Benefits of Green Schools (\$/ft <sup>2</sup> )	
Energy	\$9
Emissions	\$1
Water and Wastewater	\$1
Increased Earnings	\$49
Asthma Reduction	\$3
Cold and Flu Reduction	\$5
Teacher Retention	\$4
Employment Impact	\$2
<b>Total</b>	<b>\$74</b>
<b>Cost of Greening</b>	<b>(\$3)</b>
<b>Net Financial Benefits</b>	<b>\$71</b>

financial benefits and costs, we use net present value (NPV) analysis, with 2006 as our base year. NPV represents the present value of an investment's discounted future financial benefits minus any initial investment. A positive number indicates a good investment.

#### TERM

This report assumes a 20 year term for benefits in new buildings. A lower, 15 year term for energy efficiency savings in retrofitted existing buildings would be appropriate. A longer term is assumed for a new building because green design affects more permanent features — such as orientation, wall construction, and amount of insulation — which tend to last for the life of building, typically at least 50 years.

#### INFLATION

This analysis assumes an inflation rate of 2% per year, in line with most conventional inflation projections. Unless otherwise indicated, this report makes a conventional assumption that most costs as well as benefits rise at the rate of inflation. The things that are not assumed to rise at the rate of inflation are energy, emissions value, water, waste water and health costs — which are assumed to rise faster than inflation. The rate increases for these are discussed in the relevant sections.

#### DISCOUNT RATE

To arrive at present value and net present value estimates, projected future costs and benefits must be discounted to provide a fair value in today's dollars. Present value calculations are made on the basis of a relatively conservative 7% discount rate (i.e., 5% real interest rate plus an assumed 2% inflation).<sup>3</sup> This is higher than the rate at which states, the federal government, and many corporations borrow money.<sup>4</sup>

#### DEFINITION OF GREEN SCHOOLS

All green school designs are to a substantial extent based on the US Green Building Council's Leadership in Energy and Environmental Design (LEED), which is the national consensus green building standard. An application of LEED for schools was developed for California schools, and is called Collaborative for High Performance Schools (CHPS).<sup>5</sup> This standard was then adapted for Massachusetts schools (MA CHPS),<sup>6</sup> and in 2003, Washington State released its own Washington Sustainable School (WSS) Protocol for High Performance Facilities,<sup>7</sup> also based on a variant of CHPS and LEED. The green schools we analyzed were based on either LEED, MA CHPS, or WSS.

## THE COST OF BUILDING GREEN SCHOOLS

Average national school construction cost is \$150/ft<sup>2</sup>.<sup>8</sup>

The "green premium" is the initial extra cost to build a green building compared to a conventional building. Typically this cost premium is a result of more expensive (and sustainably-sourced) materials, more efficient mechanical systems, and better design, modeling and integration, and other high performance features. Many school architects use a state or school district's pre-determined budget as their metric for appropriate school cost. Some green schools are built on the same budget as conventional schools.

The report data are drawn from 30 green schools built in 10 states during the period 2001 to 2006. The data on costs as well as savings compared to a conventional design were generally supplied by the schools' architects. Some of the costs analyzed in the report are based on actual building performance, while some new school costs are estimates based on architectural modeling and engineering estimates. We generally relied on the costs reported by architects based on their actual and modeled green and conventional versions of the same building. For a breakout of all schools analyzed, see *Table B*.

FIGURE A  
**Factors Discouraging the Construction of Green Buildings**

Percent of executives rating factor as very or extremely significant in discouraging green construction



Higher Construction Costs



Lack of Awareness of Benefits



Difficulty Quantifying Benefits

SOURCE:  
Turner Construction Company 2005 Survey of Green Buildings

## Some green schools are built on the same budget as conventional schools.

Four of the green schools (in Georgia, Massachusetts and Oregon) cost no more than conventional design, while several schools cost substantially more. Six schools cost at least 3% more than conventional design while one – the Punahou School in Hawaii – costs 6.3% more. Typically green schools cost 1% to 2% more, with an average cost premium of 1.7%, or about \$3/ft<sup>2</sup>.

Increased cost of green design is typically partially offset by savings elsewhere, for example in reduced cost of HVAC systems or in reduced code compliance costs. Similarly, increased water retention through the use of a green roof or greywater system can avoid the capital cost of a water retention system normally required to comply with water codes. The model green school developed by the architectural firm OWP/P for the Chicago market includes a green roof that allows the building to avoid a water retention system, providing savings sufficient to reduce the school cost premium to 1%.<sup>10</sup> A recent evaluation of the impact of LEED adoption, developed for the Portland Energy Office, found that regional life cycle savings from adopting 15 individual green building technologies was over 8 times as large as the direct first cost of these measures.<sup>11</sup>

Achieving full cost savings requires early integrated design.

## BENEFITS OF HIGH PERFORMANCE SCHOOLS

### Energy Cost Savings in Green Schools

Green schools use an average of 33% less energy than conventionally designed schools (See Table B). Typical energy performance enhancements include more efficient lighting, greater use of daylighting and sensors, more efficient heating and cooling systems and better insulated walls and roofs.

Reduced energy consumption in green schools has two distinct financial benefits: (1) direct reduction in school energy costs, and (2) indirect secondary impact from reduced overall market demand and resulting lower energy prices market-wide. Direct savings are in the form of lower bills to the school. Indirect savings result from the impact that reduced demand has in lowering the market price of energy. This indirect impact shows up in minute changes in price across entire markets. For an individual school, this price impact is not measurable, but state-wide or nationally, the price impact of reduced energy consumption in schools could be substantial.

Average school energy use in 2005/2006 was \$1.15/ft<sup>2</sup>, of which electricity was 63% and natural gas 34%. For the 30 green schools reviewed in this report, the average energy reduction compared with conventional design is 33%, indicating an average savings of \$0.38/ft<sup>2</sup> per year in green schools.<sup>12</sup> Average electricity prices are \$0.09 kWh in 2006 and rose an average 6% per year over the last three years.<sup>13</sup> The average gas price rose 14% annually over the same period. Future prices are of course unknowable, but finite energy resources combined with rapid projected international demand growth suggests rising prices. This report projects recent rapid growth in average energy prices to slow to 5% per year, or 3% above inflation, over the next 20 years.

Over a 20 year period, and assuming 7% discount of future benefits of lower energy prices, the result is a present value of \$6/ft<sup>2</sup> for energy savings in green schools. In green building upgrades of existing schools, the present value benefit of reduced energy use over a 15 year period at a 7% discount rate is \$5/ft<sup>2</sup>. Note that the costs and benefits numbers in this report have all been rounded to the nearest whole dollar amount. Uncertainties about the data, including future price escalation, make greater precision misleading.



**Homewood Middle School**  
Giattina Fisher Aycock Architects  
Photo: John O'Hagan

TABLE B: SCHOOL BUILDINGS ANALYZED IN THIS REPORT<sup>9</sup>

Name	State	Year Completed	2005 MA-CHPS	LEED Score	LEED Level or Equivalent	Cost premium	Energy Savings	Water Savings
Ash Creek Intermediate School	OR	2002			CERTIFIED	0.00%	30%	20%
Ashland High School*	MA	2005	19			1.91%	29%	
Berkshire Hills*	MA	2004	27			3.99%	34%	0%
Blackstone Valley Tech*	MA	2005	27			0.91%	32%	12%
Capuano	MA	2003		26	CERTIFIED	3.60%	41%	
Canby Middle School	OR	2006		40	GOLD	0.00%	47%	30%
Clackamas	OR	2002		33	SILVER	0.30%	38%	20%
Clearview Elementary	PA	2002	49	42	GOLD	1.30%	59%	39%
Crocker Farm School	MA	2001	37			1.07%	32%	62%
C-TEC	OH	2006	35	38	SILVER	0.53%	23%	45%
The Dalles Middle School	OR	2002			SILVER	0.50%	50%	20%
Danvers*	MA	2005	25			3.79%	23%	7%
Dedham*	MA	2006	32			2.89%	29%	78%
Lincoln Heights Elementary School	WA	2006			SILVER		30%	20%
Melrose Middle School	MA	2007	36			1.36%	20%	20%
Model Green School	IL	2004		34	SILVER	2.02%	29%	35%
Newton South High School	MA	2006		32	CERTIFIED	0.99%	30%	20%
Prairie Crossing Charter School	IL	2004		34	SILVER	3.00%	48%	16%
Punahou School	HI	2004		43	GOLD	6.27%	43%	50%
Third Creek Elementary	NC	2002		39	GOLD	1.52%	26%	63%
Twin Valley Elementary	PA	2004	41	35	SILVER	1.50%	49%	42%
Summerfield Elementary School	NJ	2006	42	44	GOLD	0.78%	32%	35%
Washington Middle School	WA	2006		40	GOLD	3.03%	25%	40%
Whitman-Hanson*	MA	2005	35			1.50%	35%	38%
Williamstown Elementary School	MA	2002	37			0.00%	31%	
Willow School Phase 1	NJ	2003		39	GOLD		25%	34%
Woburn High School*	MA	2006	32			3.07%	30%	50%
Woodward Academy Classroom	GA	2002		34	SILVER	0.00%	31%	23%
Woodward Academy Dining	GA	2003		27	CERTIFIED	0.10%	23%	25%
Wrightsville Elementary School	PA	2003		38	SILVER	0.40%	30%	23%
<b>AVERAGE</b>						<b>1.65%</b>	<b>33.4%</b>	<b>32.1%</b>

## Market-wide energy cost savings represent an important benefit often not included in energy efficiency financial analyses.

Market-wide energy cost savings represent an important additional benefit often not included in energy efficiency financial analyses. The financial benefit of lowered energy prices is substantial and provides an additional reason for public entities such as states or cities to promote or require energy efficiency programs.

The price impact from efficiency-driven reductions in demand can be significant. A 2005 report from Lawrence Berkeley National Laboratory found that a 1% reduction in national natural gas demand can lead to a long-term average wellhead price reductions of 0.8% to 2%.<sup>14</sup> A 2004 Platts Research & Consulting review of nine separate studies determines that a 1% drop in gas demand could drive a 0.75% to 2.5% reduction in long-term wellhead prices.<sup>15</sup> In other words, these studies indicate direct reduction in consumption (and savings in energy costs from increased efficiency) could drive a reduction in long-term prices equal to 100% to 200% of the direct energy savings. A 2004 Massachusetts state report found that the indirect savings from lower overall energy prices due to lower energy demand from use of energy efficiency and renewables amounted to 90% of the direct savings.<sup>16</sup> To be conservative, we assume that the indirect price impact is 50% over 20 years from a broad shift to green, energy efficient school design. Thus, the impact of indirect energy cost reduction for new and retrofitted schools has a present value of \$3/ft<sup>2</sup> over 20 years.

The total direct and indirect energy cost savings from a new green school compared with a conventional school is \$9/ft<sup>2</sup>. Total direct and indirect energy cost savings from a green as compared to a conventional upgrade of an existing school would be \$7/ft<sup>2</sup>. Note that these numbers have all been rounded to the nearest whole dollar amount, as noted above.

### Emissions Reduction Benefits of Green Schools

Residential, commercial and industrial buildings use about 45% of the nation's energy, including about 75% of the nation's electricity. Air pollution, from burning fossil fuels to heat buildings (natural gas and oil) and to generate electricity for these buildings (by burning coal, natural gas and oil) imposes enormous health, environmental, and property damage costs. Demonstrated health costs nationally include tens of thousands of additional deaths per year and tens of millions of respiratory incidents and ailments.<sup>17</sup>

Reduced electricity and gas use in buildings means lower emissions of pollutants (due to avoided burning of fossil fuels) that are damaging to human health, to the environment, and to property. As noted above, green schools on average use one third less energy than conventional schools.<sup>18</sup>

As a rough estimate, a green school could lead to the following annual emission reductions per school:

- 1,200 pounds of nitrogen oxides (NO<sub>x</sub>) - a principal component of smog.
- 1,300 pounds of sulfur dioxide (SO<sub>2</sub>) - a principal cause of acid rain.
- 585,000 pounds of carbon dioxide (CO<sub>2</sub>) - the principal greenhouse gas and the principal product of combustion.
- 150 pounds of coarse particulate matter (PM10) - a principal cause of respiratory illness and an important contributor to smog.

Over 20 years the present value of emissions reductions per square foot is \$0.53/ft<sup>2</sup> from a green school.<sup>19</sup>

This grossly underestimates actual emissions costs, particularly for CO<sub>2</sub>, the primary gas causing global warming and resulting in increased severity of hurricanes, increased heat related deaths, sea-level rise, accelerating environmental degradation - such as erosion and desertification, and accelerating species extinction. A 2005 study by Harvard Medical School, Swiss Re and the United Nations Development Program summarizes a



**Clearview Elementary School**

John Boecker, L. Robert Kimball & Assoc.

Photo: Jim Schafer Location Photography



broad range of large economic costs that continued climate change and global warming, driven primarily by burning fossil fuels, will increasingly impose.<sup>20</sup>

Virtually all of the world's climate change scientists have concluded that human caused emissions - principally from burning fossil fuels - are causing global warming.<sup>21</sup> In 2004, *Science* published a review of over 900 scientific studies on global warming published in refereed scientific journals over the prior decade and concluded that there is a consensus among climate scientists that serious human induced global warming is happening.<sup>22</sup> In April 2005, James Hansen, Director of NASA's Goddard Institute for Space Studies, stated that "There can no longer be genuine doubt that human-made gases are the dominant cause of global warming."<sup>23</sup>

The USA is responsible for about one quarter of global greenhouse gas emissions. The building sector (including residential, commercial and industrial buildings) is responsible for over 40% of US CO<sub>2</sub> emissions - more than any other entire economy in the world except China.

The large health, environmental and property damages associated with pollution from burning fossil fuels are only very partially reflected in the price of emissions. As the health, financial and social costs of global warming in particular continue to mount, cutting greenhouse gasses through energy efficiency and greater use of renewable energy in buildings will become an increasingly valued benefit of greening buildings.<sup>24</sup>

### Water & Wastewater Benefits of Green Schools

The 30 green schools evaluated achieved an average water use reduction of 32%. This reduction has direct savings for the building as well as substantial societal benefits from lower pollution and reduced infrastructure costs to deliver water and to transport and treat wastewater.

When there is heavy and extended rainfall, wastewater systems commonly overflow, causing water pollution and illness, river contamination and beach closings. The benefits of some green building water strategies - such as rainwater catchment and green roofs - are recognized by some municipalities. For example, in Dedham, MA, the school design team, through providing rainwater storage capacity on site, saved the town the cost of enlarging an off site stormwater detention facility. The city valued this infrastructure improvement at \$400,000.<sup>25</sup>

A recent EPA report concludes that the expected gap between future revenues (based on historical price increases) and infrastructure needs for potable water and wastewater treatment will be approximately \$148 billion over the next twenty years.<sup>26</sup> EPA found that nationally there is a gross under-investment in water delivery and treatment systems, indicating that current water utility rates will have to rise more steeply to secure the funds needed for required infrastructure upgrades.

An empirical study in Canada estimated that the price charged for fresh water was only one-third to one-half the long-run marginal supply cost, and the prices charged for sewage were approximately one-fifth the long run cost of sewage treatment.<sup>27</sup>

Prices typically reflect average rather than marginal costs. Because water and wastewater costs are generally rising, prices tend to substantially understate actual marginal cost of additional water and wastewater capacity borne by utilities and society at large. Based on discussions with school and green building experts, we can assume conservatively that water and wastewater costs for schools average 5% of the cost of energy, or about \$0.06/ft<sup>2</sup>. Assuming an average rate of cost increase of 5% per year for water and wastewater, this provides an NPV estimate of \$0.84/ft<sup>2</sup>, or roughly one dollar, over 20 years. This almost certainly underestimates the financial benefits of reduced water and sewer cost associated with green design. Nor does it reflect the large savings from reduced water runoff from green schools and the cost savings from reduced water pollution and increased groundwater recharging.



**Mabel Rush High School**  
Heinz Rudolf, Boora Architects  
Photo: Michael Mathers

**The building sector is responsible for over 40% of US CO<sub>2</sub> emissions - more than any entire economy in the world except China.**

# NEW LEED PROGRAM FOR K-12 SCHOOLS

*Lindsay Baker, USGBC staff*

In December 2006, USGBC is launching LEED for Schools, a market-specific application of LEED that recognizes the unique nature and educational aspects of the design and construction of K-12 schools. The rating system is based on LEED for New Construction, and addresses issues such as classroom acoustics, master planning, mold prevention, and joint use of facilities. The program launch (no pilot period will take place) is supported by a full set of tools tailored to schools: a reference guide, workshop, and LEED Online with credit templates. In doing so, USGBC hopes to help school districts across the country better understand the business case for building green and to help them to implement their green building goals through a third-party certification program that is supported by educational offerings and a nationwide network of LEED Accredited Professionals, USGBC chapters and members. School districts can implement LEED without the additional cost of establishing in-house certification programs.

For more information on the LEED for Schools program, go to [www.usgbc.org/leed](http://www.usgbc.org/leed).

## Health and Learning Benefits of Green Schools

According to the US General Accounting Office, 14 million students (over a quarter of all students) attend schools considered below standard or dangerous and almost two-thirds of schools have building features such as air conditioning that are in need of extensive repair or replacement. This statistic does not include schools with less obvious but important health related problems such as inadequate ventilation. A recently published document by the American Federation of Teachers notes that the General Accounting Office found that the air is unfit to breathe in nearly 15 thousand schools.<sup>28</sup>

Poor health and study conditions in schools are of particular concern for a number of reasons, including:

- There are some 60 million students, faculty and staff in schools.
- The large majority of schools are built not to optimize health and comfort, but rather to achieve a minimum required level of design performance at lowest cost.
- Few states regulate indoor air quality in schools or provide for minimum ventilation standards.
- Almost no schools are designed with the specific objective of creating healthy and productive study and learning environments.
- Chronic shortage of funds in schools means that schools typically suffer from inadequate maintenance, and experience degradation of basic systems such as ventilation, air quality and lighting quality, as well as poor control over pollutants (e.g., from cleaning materials).
- Students and faculty typically spend 85% to 90% of their time indoors (mostly at home and at school), and the concentration of pollutants indoors is typically higher than outdoors, sometimes by as much as 10 or even 100 times.<sup>29</sup>
- Children are growing, their organs are developing, and they breathe more air relative to their body size than adults, and as a result sustain greater health problems and risks than adults from toxics and pollutants common in schools.<sup>30</sup>

The costs of poor indoor environmental and air quality in schools, including higher absenteeism and increased respiratory ailments, have generally been “hidden” in sick days, lower teacher and staff productivity, lower student motivation, slower learning, lower tests scores, increased medical costs, and lowered lifelong achievement and earnings.

There is a large body of research linking health and productivity with specific building design operation attributes (e.g., indoor air quality and control over work environment, including lighting levels, air flow, humidity, and temperature).

**There is a large body of research linking health and productivity with specific building design attributes.**

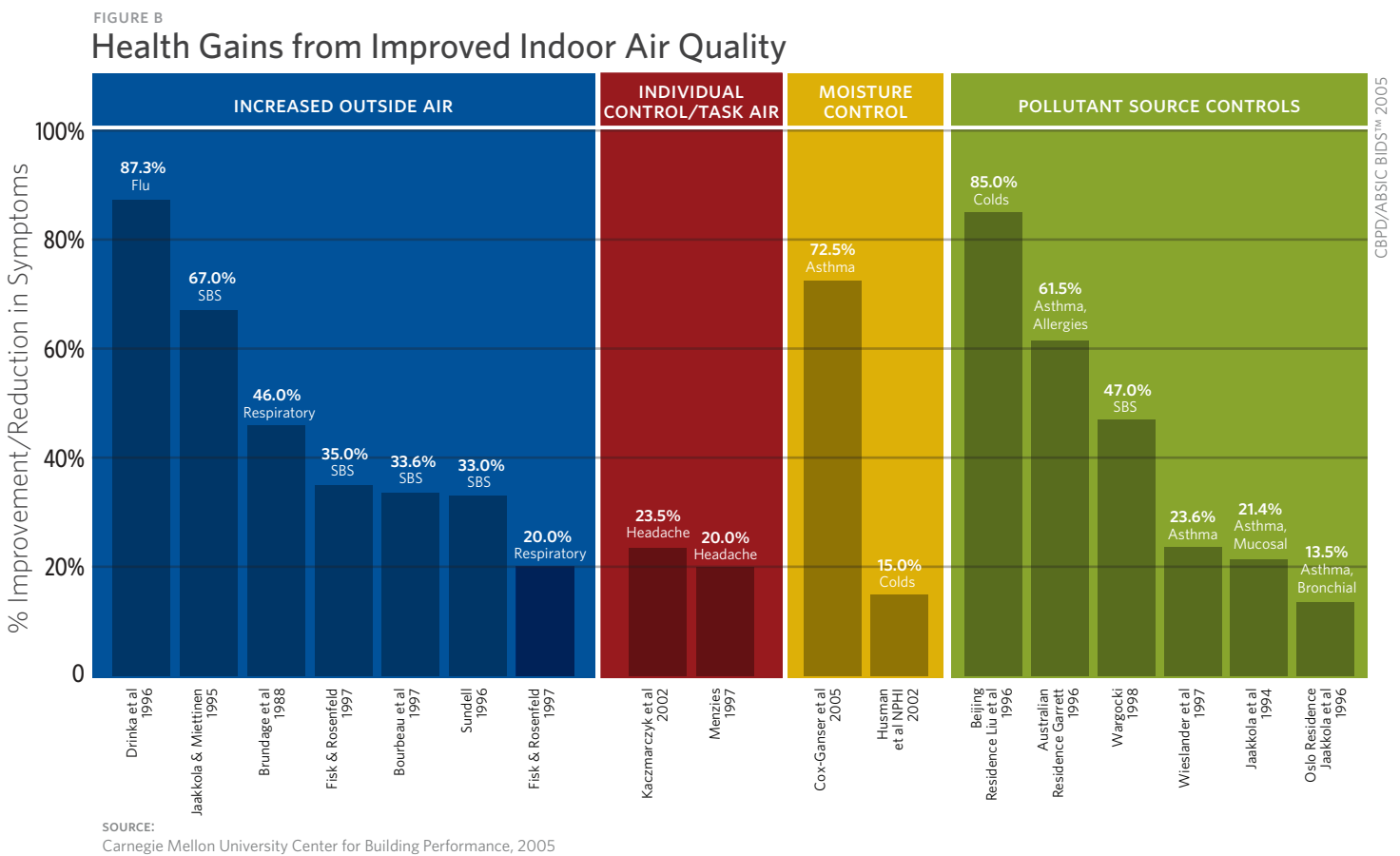
However, many reviews of the effects of classroom healthiness on students look only at school-specific studies. This unnecessarily limits the relevant data available to understand and quantify benefits of high performance, healthy design in schools. The tasks done by “knowledge workers” (including most non-factory white collar workers) – such as reading comprehension, synthesis of information, writing, calculations, and communications – are very similar to the work students do. Large-scale studies correlating green or high performance features with increased productivity and performance in many non-academic institutions are therefore relevant to schools.

Two studies of over 11,000 workers in 107 European buildings analyzed the health effect of worker-controlled temperature and ventilation. These studies found significantly reduced illness symptoms, reduced absenteeism and increased productivity relative to workers in a group whose workspace lacked these features.<sup>31</sup>

One of the leading national centers of expertise on the topic is the Center for Building Performance at Carnegie Mellon University. The Center’s Building Investment Decision Support (BIDS) program has reviewed over 1,500 studies that relate technical characteristics of buildings, such as lighting, ventilation and thermal control, to tenant responses, such as productivity or health.<sup>32</sup>

Collectively, these studies demonstrate that better building design correlates with increases in tenant/worker well-being and productivity. The BIDS data set includes a number of controlled laboratory studies where speed and accuracy at specific tasks, such as typing, addition, proof reading, paragraph completion, reading comprehension, and creative thinking, were found to improve in high performance building ventilation, thermal control, and lighting control environments.<sup>33</sup>

**17 separate studies all found positive health impacts from improved indoor air-quality, ranging from 13.5% up to 87% improvement.**



**Good lighting “improves test scores, reduces off-task behavior, and plays a significant role in the achievement of students.”**

**INDOOR AIR QUALITY**

The Carnegie Mellon building performance program identified 17 substantial studies that document the relationship between improved air quality and health. The health impacts include asthma, flu, sick building syndrome, respiratory problems, and headaches. These 17 separate studies all found positive health impacts (i.e. reduction in reported prevalence of symptoms) ranging from 13.5% up to 87% improvement, with average improvement of 41% (Figure B).

**TEMPERATURE CONTROL**

Teachers believe that temperature comfort affects both teaching quality and student achievement.<sup>34</sup> Research indicates that the best teachers emphasized that their ability to control temperature in classrooms is very important to student performance.<sup>35</sup>

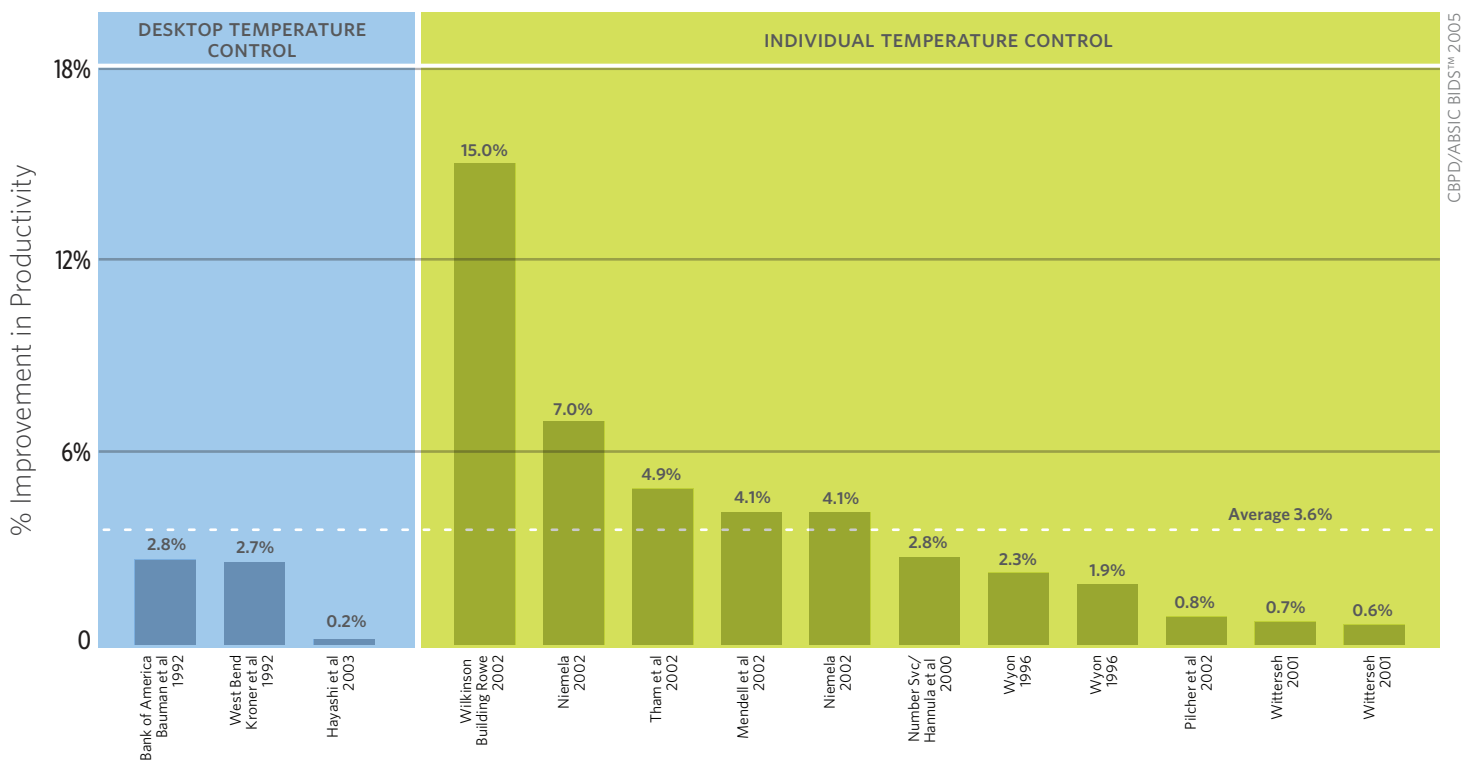
A review of 14 studies by Carnegie Mellon on the impact of improved temperature control on productivity found a positive correlation for all studies, with productivity improvements ranging from 0.2% up to 15%, and with an average (mean) of 3.6% (Figure C).

**HIGH PERFORMANCE LIGHTING**

Green school design typically emphasizes providing views and managing daylight – specifically increasing daylight while eliminating glare. These two design features have both been correlated with improvements in performance on tests of office workers. In a study of 200 utility workers, workers with the best views performed 10% -25% better on tests. Workers in offices without glare outperformed workers in offices with glare by 15% or more.<sup>36</sup> The consensus findings in a review of 17 studies from the mid 1930s to 1997 found that good lighting “improves test scores, reduces off-task behavior, and plays a significant role in the achievement of students.”<sup>37</sup> Another synthesis of 53 generally more recent studies also found that more daylighting fosters higher student achievement.<sup>38</sup>

FIGURE C

**Productivity Gains From Improved Temperature Controls**



SOURCE: Carnegie Mellon University Center for Building Performance, 2005

Carnegie Mellon summarized findings from 11 studies documenting the impact of high performance lighting fixtures on productivity. Their analysis found that productivity gains ranged between 0.7% and 26.1% with an average (median) of 3.2%. (Figure D).

The high performance lighting attributes include efficient lighting and use of indirect lighting fixtures, features that are normal in high performance green buildings.

### IMPROVED LEARNING AND TEST SCORES

In fall 2005 Turner Construction released a survey of 665 executives at organizations involved in the building sector. Of those involved with green schools, over 70% reported that green schools reduced student absenteeism and improved student performance.<sup>39</sup> (Figure E).

A large number of school specific studies indicate a significant positive impact. For example:

- An analysis of two school districts in Illinois found that student attendance rose by 5% after incorporating cost-effective indoor air quality improvements.<sup>40</sup>
- A study of Chicago and Washington, DC schools found that better school facilities can add 3 to 4 percentage points to a school's standardized test scores, even after controlling for demographic factors.<sup>41</sup>
- A recent study of the cost and benefits of green schools for Washington State estimated a 15% reduction in absenteeism and a 5% increase in student test scores.<sup>42</sup>

Three of the green schools analyzed for this report demonstrate similar significant improvements in performance:

- Students moving into the Ash Creek Intermediate School in Oregon (See Table B) experienced a 15% reduction in absenteeism.<sup>43</sup>
- Students moving from a conventional school to the new green Clearview Elementary School, a 2002 LEED Gold building in Pennsylvania (See Table B and photo on page 14), experienced substantial improvements in health and test scores. A PhD thesis on the school found a 19% increase in average Student Oral Reading Fluency Scores (DIBELS) when compared to the prior, conventional school.<sup>44</sup>
- The Third Creek Elementary School in Statesville, North Carolina (See Table B and front cover photo) is the country's first LEED gold K-12 school. Completed in 2002, the 800 student school replaced two older schools. Documented student test scores before and after the move provide compelling evidence that learning and test scores improve in greener, healthier buildings.

According to Terry Holliday, the Superintendent of the Iredell Statesville Schools (which includes Third Creek Elementary School),

*“Third Creek Elementary School replaced ADR and Wayside Elementary Schools, schools that were two of the district’s lowest performing school in regards to test scores and teacher retention/absence. This same group of students and teachers improved from less than 60% of students on grade level in reading and math to 80% of students on grade level in reading and math since moving into the new Third Creek Elementary School. Third Creek had the most gains in academic performance of any of the 32 schools in the school system. We feel that the sustainable approach to this project has had very positive results.”<sup>45</sup>*

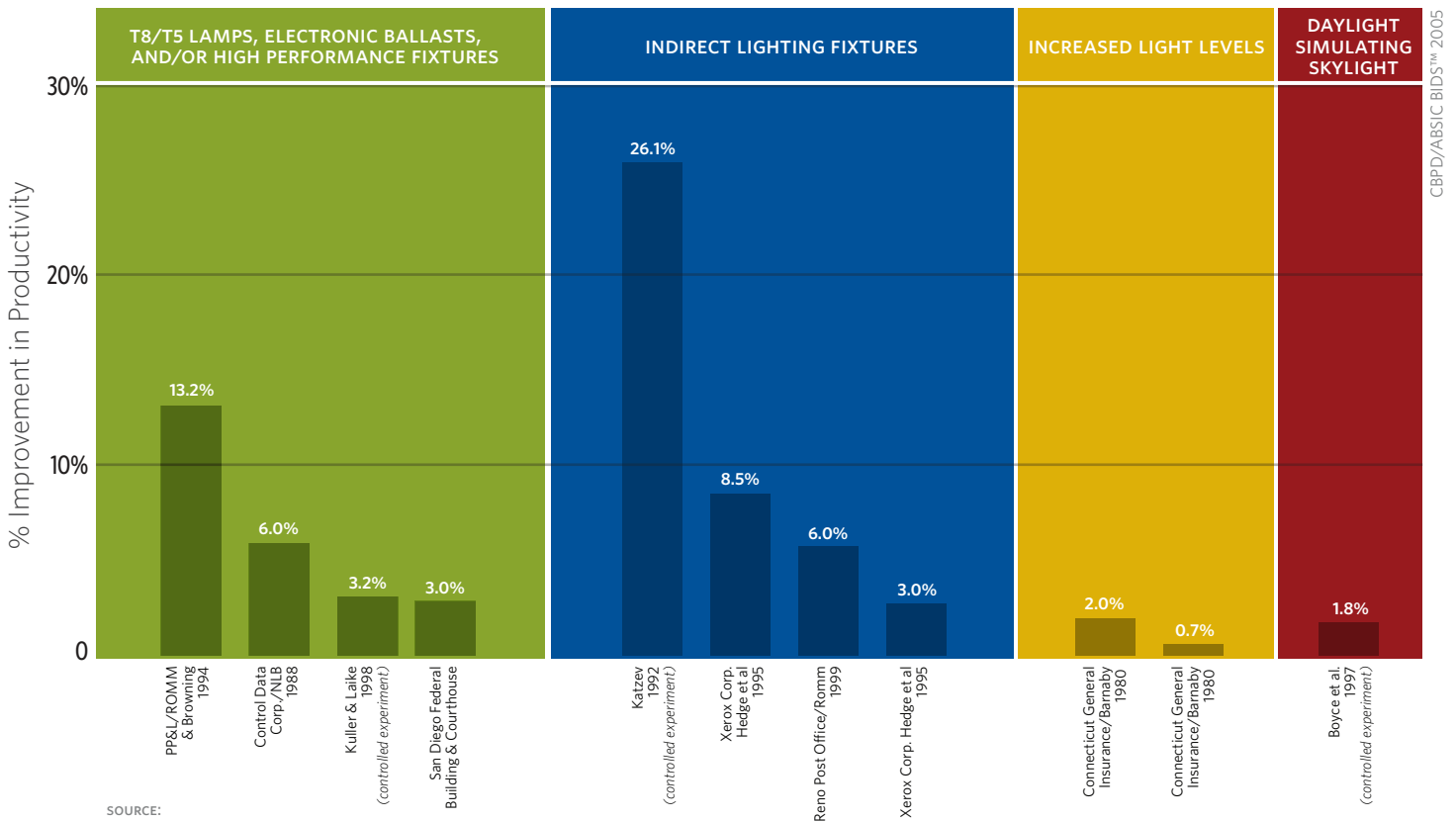
CHPS, LEED and other green school certifications include a range of material, design and operation measures that directly improve human health and productivity. In addition to achieving the related air and comfort quality prerequisites, the 30 green schools



**Third Creek Elementary School**  
Moseley Architects  
Photo: Spark Productions

FIGURE D

## Productivity Gains from High Performance Lighting Systems



SOURCE: Carnegie Mellon University Center for Building Performance, 2005

CBPD/ABSIC BIDS™ 2005

reviewed achieved about half the available indoor environmental quality points from features specifically designed to improve lighting, air quality and comfort.

Based on actual improvements in design in green schools and based on a very substantial data set (some of which is addressed above) on productivity and test performance of healthier, more comfortable study and learning environments, a 3-5% improvement in learning ability and test scores in green schools appears reasonable and conservative. It makes sense that a school specifically designed to be healthy, and characterized by more daylighting, less toxic materials, improved ventilation and acoustics, better light quality and improved air quality would provide a better study and learning environment.

### Financial Impact of Improved Health and Learning in Green Schools

#### FUTURE EARNINGS

Faster learning and higher test scores are significantly and positively associated with higher lifetime earnings.<sup>46</sup> A 2005 review of the financial benefits of education in an International Monetary Fund (IMF) publication concludes:

[Recent] studies, which are based on different, nationally representative data sets that follow students after they leave the education system and enter the labor force, provide remarkably similar estimates: one standard deviation increase (moving from the average of the distribution to the 84th percentile) in mathematics performance at the end of high school translates into 12 percent higher annual earnings — an earnings gain that can be expected across the entire working life of the individual. And there are reasons to believe that these estimates provide a lower bound on the effect of higher educational achievement.<sup>47</sup>

**Greening school design is extraordinarily cost-effective compared with other available measures to enhance student performance.**

An increase in test scores from 50% to 84% is associated with a 12% increase in annual earnings. As discussed earlier, a smaller improvement in test scores can be conservatively expected from high performance schools compared with conventional schools – in the range of 3% to 5%. Based on the IMF analysis cited above, a 3-5% improvement in learning and test scores is equivalent to a 1.4% lifetime annual earnings increase.

With average annual salary of about \$38,000 per year, this improvement in learning and test scores implies an earnings increase of \$532 per year for each graduate from a green school. We are assuming, conservatively, that the earnings benefits last only 20 years, even though studies indicate they last for the employment lifetime of about 40 years. Assuming that earnings rise only at the rate of inflation, the present value is about \$6,800 per student, or about \$49 per ft<sup>2</sup>. (At a marginal combined federal state and local taxes rate of 40% this indicates an NPV over 20 years of additional tax revenue of \$2,700 per student, or \$20/ft<sup>2</sup>. If one-third of students move to other states, state-specific employee earnings benefits decline to an estimated 20 year financial benefit of about \$33/ft<sup>2</sup>.)

Increases in earning represent the single largest financial benefit from building healthier, more productive learning environments. Greening school design is extraordinarily cost-effective compared with other available measures to enhance student performance.

#### FINANCIAL BENEFITS OF ASTHMA REDUCTION

Asthma is a widespread and worsening disease among school children.<sup>48</sup> The American Lung Association has found that American school children miss more than 14 million school days a year because of asthma exacerbated by poor indoor air quality.<sup>49</sup> Nationally, about one in ten of all school children suffer from asthma.

An American Lung Association 2005 Fact Sheet on Asthma and Children notes that:

- Asthma is the most common chronic disorder in childhood, currently affecting an estimated 6.2 million children under 18 years; of which 4 million suffered from an asthma attack or episode in 2003.<sup>50</sup>
- Asthma is the third leading cause of hospitalization among children under the age of 15, and it disproportionately affects children.
- The annual direct health care cost of asthma is approximately \$11.5 billion, with additional indirect costs (e.g. lost productivity) of another \$4.6 billion.<sup>51</sup>

It costs nearly three times more to provide health care for a child with asthma than a child without asthma.<sup>52</sup> In 2006 dollars this amount is equal to \$1,650 per child.<sup>53</sup> Note that most of these health costs are not borne by the schools but rather by the students and their families.

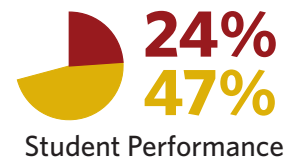
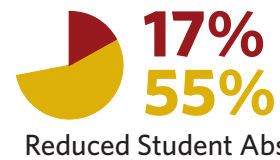
A recent review by Carnegie Mellon of five separate studies evaluating the impact of improved indoor air quality on asthma found an average reduction of 38.5% in asthma in buildings with improved air quality.<sup>54</sup>

We assume the impact of a shift from an unhealthy, conventional school to a healthy school results in a reduction in asthma incidence of 25%. In an average sized new school of 900 students, a 25% reduction in asthma incidence in a healthy school translates into 20 fewer children a year with asthma, with an associated annual cost savings of \$33,000.<sup>55</sup> Over 20 years, and assuming costs of medical treatment continue to rise at the recent historical rate of 5% per year,<sup>56</sup> at a 7% discount rate this translates into a benefit of over \$3/ft<sup>2</sup>. A small portion of this benefit would accrue directly to the school in the form of reduced need for nurse care and staff time, while the rest would benefit families and the larger community through reduced health-care needs. This calculation underestimates the asthma reduction benefits since it does not reflect health improvements in school faculty and staff, which are only partially captured in the analysis on faculty retention impact below.

FIGURE E

### Benefits of Green K-12 Facilities

Executive Views on Green School Performance Compared with Conventional Schools



● Much Better      ● Somewhat Better

SOURCE:  
Turner Construction Company 2005 Survey of Green Buildings

**A recent review of five separate studies found an average asthma reduction of 38.5% in buildings with improved air-quality.**

## COLDS AND FLU REDUCTION

Improved ventilation and air quality reduces a range of respiratory illnesses, including common colds and influenza. A review by Carnegie Mellon of two studies evaluating the impact of improved indoor air quality on colds and flu found an average reduction of 51% in buildings with improved air quality.<sup>57</sup> A major review of the literature by Lawrence Berkeley National Laboratory estimates that better ventilation and indoor air quality would reduce these illnesses by 9-20% in the general population, result in 16-37 million fewer cases of the cold and influenza and provide annual savings of \$6-14 billion.<sup>58</sup> The average impact of \$10 billion, adjusted to 2006 dollars is \$13 billion,<sup>59</sup> or about \$45 per person per year.

We assume for this study that the impact on children is the same as on adults. This may be a conservative assumption (i.e., it underestimates benefits of green schools for students) because children are more susceptible to the transmission of flu and colds. Adults typically earn much more than children, so the direct cost of a child's illness is far less than for an adult. However, a child sick from school commonly either obligates a parent to stay home from work or pay for childcare to attend the sick child, and is economically disruptive. These secondary costs of children's illness are large. Better ventilation and indoor air quality in high performance schools can therefore be estimated to cut costs per pupil from reduced cold and influenza by approximately \$45 per student per year. Over 20 years, and assuming costs of illness continue to rise at the recent historical rate of 5% per year, the present value of reduced incidence of influenza and colds in green schools is over \$5/ft<sup>2</sup>. As noted above for asthma, a small portion of this benefit would accrue directly to the school.

## TEACHER RETENTION

Teachers commonly express concern about school facilities and highlight the issues that green design addresses - lighting quality, temperature control, indoor air quality, etc.

Average salary and benefits for public school teachers can be conservatively estimated at \$65,000.<sup>60</sup> A recent report on the impact of green schools in Washington State estimated a 5% reduction in teacher turnover.<sup>61</sup> Cost of turnover is variously estimated to be 25% up to 200% of annual salary plus benefits (this includes costs of termination, hiring, loss of learning, etc).<sup>62</sup> If we assume a 3% reduction in teacher turnover and the relatively conservative estimate that the cost of teacher loss is 40% of salary and benefits - about \$25,000, then a 3% increase in teacher retention (at an average estimated 2,300 ft<sup>2</sup> of school space per teacher) translates into a financial savings of about \$4/ft<sup>2</sup> over a 20 year period from increased teacher retention.

## Employment Impacts of Green Schools

One of the reasons for the adoption of green construction requirements by cities and states is to increase employment. For example, employment benefits are one of the reasons that the New York City Council passed legislation in September 2005 requiring that significant new construction be built green.<sup>63</sup>

A coalition of labor movements, public entities, NGOs and businesses, called the Apollo Alliance, is advocating an ambitious national clean investment program. An Apollo Alliance analysis models a \$300 billion national investment over a decade in high performance green buildings, rebuilding public infrastructure, increasing energy efficiency and investing in industries of the future (such as clean technologies), and concludes that this would create 3.3 million jobs.<sup>64</sup> A 2004 report by Black & Veatch on the impact of establishing a minimum energy consumption target for Pennsylvania of 10% from renewables over 20 years would, compared to business as usual, generate a net increase of \$10.1 billion in economic output, increase earnings in state by \$2.8 billion and result in 20,000 more jobs.<sup>65</sup>



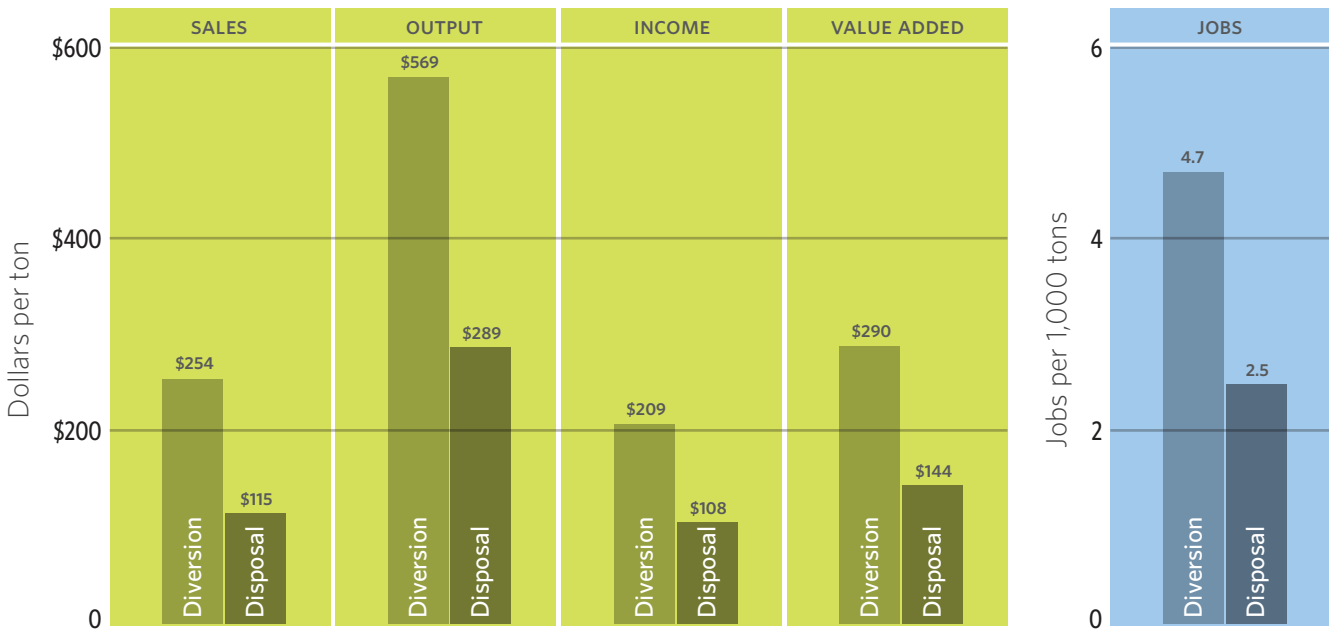
**Clearview Elementary School**

John Boecker, Architect with L. Robert Kimball & Assoc.  
Photo: Jim Schafer Location Photography



FIGURE F

## Job Impacts of Waste Diversion vs Disposal



SOURCE:  
Goldman and Ogishi, UC Berkeley, 2001

Green buildings typically involve greater initial costs to achieve important green objectives such as improved energy efficiency, increased use of renewable energy (on site and off site), and diversion of waste from landfills for reuse or recycling. These changes create local and US jobs and offset wasteful consumption of energy (some of it imported from anti-democratic nations) and improve productivity and the US trade deficit. Each of these aspects of green design – efficiency, renewable energy and waste diversion — involves increased employment compared with conventional non-green buildings.

### ENERGY EFFICIENCY

The typical green school uses one-third less energy than conventional schools. This reduction is a result of a combination of things, including better design, more energy efficiency equipment, and installation of energy efficiency measures such as increased insulation.

A 2004 Massachusetts report found that every \$10 million in additional energy efficiency investments contributes about 160 short-term jobs and 30 long-term or permanent jobs. Assuming about \$200,000 in additional energy efficiency related investments in a green school relative to a conventional school, investment in energy efficiency creates three short-term jobs through additional work and half of a long-term job per school.<sup>66</sup>

The average income for a permanent job created can be conservatively estimated as \$38,000,<sup>67</sup> indicating a long-term annual increase in salary in-state for each green school of \$19,000 (half of one fulltime job created from increased energy efficiency). On a 20 year discounted basis, and assuming salaries grow at inflation, this is \$250,000 of direct in-state salary created, equal to \$2/ft<sup>2</sup> for a typical 125,000 ft<sup>2</sup> school. This calculation does not include the positive net employment impact of short-term jobs created.

**Only 2.5 jobs are created for every 1,000 tons of waste disposed, while 4.7 jobs are created for 1,000 tons of waste diverted.**



**Newberg High School**

Boora Architects  
Photo: Michael Mathers

**75% of senior executives believe that being green improves a school's ability to attract and retain teachers.**

### INCREASED USE OF RENEWABLE ENERGY

Green buildings generally use more renewable energy, both on site and off site, than conventional buildings, primarily from purchase of green power and renewable energy credits. Use of renewable energy generally displaces less labor intensive and more polluting energy sources such as imported heating oil, gas, and coal burned in power plants to make electricity.

A shift to more renewable energy would also increase employment. Compared with a business as usual energy growth mix, expanding renewable energy use to 20% nationally by 2020 would create roughly 100,000 net new jobs nationally. The majority of these jobs would be in manufacturing and construction, and would be relatively well paid and broadly distributed (all states would experience positive employment growth) and would particularly benefit sectors of the economy suffering relatively high unemployment.<sup>68</sup>

It is beyond the scope of this report to estimate the positive employment benefit from increased use of renewable energy in green schools. This increase in employment is expected to be significant, so not calculating it underestimates the financial benefits of requiring that schools be green.

### WASTE DIVERSION

A third way that green schools increase employment is by diverting waste from landfills to more labor intensive activities such as separation and recycling.

A recent UC Berkeley study found that total economic impacts from diversion are nearly twice as large as the impacts from sending these materials to dumps. One ton of waste diverted to reuse/recycling generates about twice the employment impact of a ton of waste disposed in a landfill. Only 2.5 jobs are created for every 1,000 tons of waste disposed, while 4.7 jobs are created for waste diverted as recyclables (See Figure F).<sup>69</sup>

A comprehensive Massachusetts study on the environmental benefits of recycling calculated that the total benefits per ton were \$151-\$331.<sup>70</sup> As noted above, the UC Berkeley study found that diversion was about two times as labor intensive as disposal. This report does not calculate the employment benefits of increased diversion in green schools, but they appear substantial.

### CONCLUSION ON EMPLOYMENT IMPACTS

Clearly green schools create more jobs than conventional schools. Most energy used in schools comes from burning fossil fuels, some of which is imported from countries that fund terrorism. Thus, the shift to more energy efficiency, which includes in-state manufacturing, system design and installation labor for insulation, renewable energy systems, better windows, etc., would have significant positive employment, economic and security impacts. This report calculates only one of these — long-term employment impact of increased energy efficiency — and it is found to provide \$2/ft<sup>2</sup> of benefits.

### Additional Non-Quantified Benefits

Green schools provide a range of additional benefits compared with conventional schools. Some of these are discussed below.

### REDUCED TEACHER SICK DAYS

Improved air, comfort and health in green school buildings positively affect teachers. As discussed above, improved lighting, ventilation and indoor environmental quality significantly improve measured health and productivity benefits for workers in buildings. As indicated in Figure E, three quarters of senior executives interviewed for the 2005 Turner Construction survey believe that being green improves the school's ability to attract and retain teachers. A PhD thesis on the Clearview Elementary School (See Table B), a 2002 LEED gold building in Pennsylvania, found that teachers experience 1.41 fewer missed working days, a 12% decrease from previous traditional school.<sup>71</sup> If teachers

experience a 7% decrease in sick days in green schools — one day a year less because of healthy air and a better work environment — the reduced cost of substitute teachers provides a present value of about \$2/ft<sup>2</sup>. Conservatively, this benefit is not included in this report.

### HEAT ISLAND REDUCTION MEASURES

Non-reflective building surfaces absorb more sunlight, increasing temperature within buildings, as well as on exterior surfaces. In cities this effect creates urban “heat islands” and an associated need for increased air conditioning. Non reflective (typically dark) roofs can be substituted with reflective roofs or green, planted roofs — collectively known as “cool roofs” — and significantly reduce city or local temperature as light/heat is reflected back into space rather than absorbed and radiated locally. By reducing ambient urban temperatures, heat island reduction directly contributes to reduced ozone creation, in turn reducing the large human health costs associated with smog. In addition to positive energy and heat island impacts, cool roofs also experience less expansion and contraction than non-reflective roofs, which contributes to a significant extension of the roof life. Typically, highly reflective roofs last 20% longer than conventional roofs.<sup>72</sup> Green roofs (with plants in soil on an impermeable membrane) are expected to last 30-50 years or longer.

Lowered ambient air temperature cuts smog formation, improves comfort and health and cuts the cost of air conditioning. The financial benefits of this aspect of greening schools are substantial but are not quantified here.

### LOWER OPERATIONS AND MAINTENANCE (O&M) COSTS

A major recent study of costs and benefits of green buildings for 40 state agencies found that the operations and maintenance (O&M) benefits of greening California public buildings provide savings worth \$8/ft<sup>2</sup> over a 20 year period.<sup>73</sup> Green schools, like other green buildings, incorporate design elements such as commissioning and more durable materials that reduce O&M costs. For example, the Canby School in Oregon, designed by Boora Architects, (see *Table B*) at a level equivalent to LEED Gold, features exterior surfaces of brick and metal with a baked finish that require virtually no maintenance/ painting, as well as a linoleum floor with lower maintenance than conventional flooring.<sup>74</sup> Estimating O&M benefits from green schools is beyond the scope of this study but the benefits are probably significant.

### ENHANCEMENT OF GENERATING SYSTEM RELIABILITY AND IMPROVED POWER QUALITY

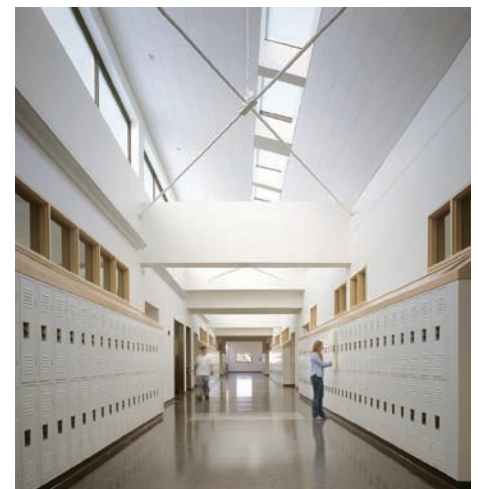
The benefits for businesses and competitiveness from improved power quality resulting from greater energy efficiency can be large. National annual cost of power quality problems and outages have been estimated by the New York State Energy Research and Development Authority and the Electric Power Research Institute at over \$100 billion.<sup>75</sup> Power quality concerns are a significant issue for many businesses, and energy efficiency and renewable energy provide an important way to reduce power quality and reliability costs.

The Massachusetts Division of Energy Resources 2004 Annual Report on Energy Efficiency activities notes that:

*By reducing demand, the energy efficiency programs contribute to system reliability in terms of supply adequacy within a particular area or region... all energy efficiency measures... help maintain adequate margins of generation supply, and can help deter brownouts and blackouts...By reducing load and demand on the power distribution network, the [efficiency] programs decrease the costly likelihood of failures.<sup>76</sup>*

*This report does not quantify the power quality and reliability economic benefits of greening the nation's schools, but they appear substantial.*

**Research has shown that it costs less to recycle most construction and demolition waste than to dispose of it.**



**North Clackamas High School**  
Note entirely day-lit corridor.  
Heinz Rudolf, Boora Architects  
Photo: Michael Mathers

**Greening public schools creates an opportunity to improve the health and educational settings for all students.**

**The financial benefits of greening schools are about \$70 per ft<sup>2</sup>, more than 20 times as high as the cost of going green.**

#### **CONSTRUCTION & DEMOLITION WASTE REDUCTION BENEFITS OF GREEN SCHOOLS**

About 25% of the solid waste discarded nationally is construction and demolition (C&D) waste, adding up to 130 million tons of waste per year.<sup>77</sup> Fifty-seven percent of national C&D waste comes from non-residential building projects,<sup>78</sup> deriving from three sources:<sup>79,80</sup>

- demolition, which creates about 155 pounds of waste per square foot, and makes up 58% of national non-residential C&D waste;
- construction, which creates about 3.9 pounds of waste per square foot, and makes up 6% of national non-residential C&D waste;
- renovation, which makes up 36% of national non-residential C&D waste.

Research has shown that it actually costs less to recycle most C&D waste than to dispose of it. A rigorous 1999 study found that for all construction and demolition wastes (including mixed debris), the cost of recycling is less than the cost of disposal by at least 35%.<sup>81</sup>

C&D diversion rates are typically at least 50-75% in green buildings and have reached as high as 99% on some projects.<sup>82</sup> The green schools studied in this report have an average C&D diversion rate of 74%. The financial benefits of increased waste diversion are not estimated here but appear significant.

#### **INSURANCE AND RISK RELATED BENEFITS**

Health related benefits from green schools have significant risk and insurance impacts. For example, according to the Chief Economist at the Insurance Information Institute, most insurers reported a tripling of mold-related claims in 2002. By early 2003, more than 9000 claims related to mold were pending the nation's courts, though most involve family homes.<sup>83</sup> Improved ventilation and greater commissioning in green buildings reduces the likelihood of mold and associated liability problems.

The Kats/California study characterized the potential insurance benefits of green buildings by mapping risk and insurance related benefits onto the credits of the LEED system. Each LEED prerequisite and credit was evaluated against seven types of risk: property loss, general liability, business interruption, vehicular, health & workers

## **INSURANCE BENEFITS OF GREEN BUILDINGS**

- **Worker Health & Safety.** Various benefits, including lower worker's compensation costs, arise from improved indoor environmental quality, reduced likelihood of moisture damage, and other factors enhancing workplace safety.
- **Property Loss Prevention.** A range of green building technologies reduce the likelihood of physical damages and losses in facilities.
- **Liability Loss Prevention.** Business interruption risks can be reduced by facilities that derive their energy from on-site resources and/or have energy-efficiency features. These risks include those resulting from unplanned power outages.
- **Natural Disaster Preparedness and Recovery.** A subset of energy efficient and renewable energy technologies make facilities less vulnerable to natural disasters, especially heat catastrophes.

comp, life, and environmental liability. Of the 64 LEED points available (not including innovation credits) 49 (77%) are associated with measures that have potential risk-reduction benefits.

Insurance-related benefits of green, high performance design are summarized on page 18 (and reproduced from the Kats/California study). This report does not estimate the value of the risk and liability reduction benefits of green buildings.

**IMPROVING EQUITY AND ADDRESSING SPIRITUAL VALUES**

Lower income and minority children disproportionately suffer from poor indoor air quality and related problems in conventional schools. Children in low income families are 30% to 50% more likely to have respiratory problems such as asthma and allergies that lead to increased absenteeism, and diminished learning and test scores. This increase in respiratory problems results in large part from exposure to polluted and unhealthy air and study conditions in schools and at home. Wealthy families can move their children into better designed and healthier private schools. Less affluent families are less likely to have that luxury. Greening public schools creates an opportunity to improve the health and educational settings for all students, regardless of income or background, a process with clear moral benefits. The financial benefits of a less inequitable educational system are difficult to calculate but could be substantial in terms of increased diversity in the work force, community development, increased productivity, etc.

Many people are spiritual and religious, and value environmental richness and environmental protection as an important spiritual issue. For example, a recent Le Moyne College/Zogby International Contemporary Catholic Trends Poll found that 87% of those polled said that protecting the environment is an important issue, with 21% placing it as “the most important issue” facing America today.<sup>84</sup> For many Americans, protecting the environment and God’s creatures by cutting energy waste and air and water pollution is a very important part of their religious and spiritual value system.

While spiritual, religious and moral values are difficult to quantify they are important and are relevant for school design choices.

**EDUCATIONAL ENRICHMENT AS AN ASPECT OF GREENER, HEALTHIER FACILITIES**

High performance schools provide hands-on educational opportunities that conventional schools do not. For example, on site renewable energy generation, water conservation features and other green technologies provide very valuable opportunities for hands-on learning. Sidwell Friends, a highly regarded Quaker affiliated school in Washington DC, is making greening a principal objective in its campus renovation and expansion. The ongoing effort to make the school’s building more environmentally-friendly and healthy provides a rich source of hands-on educational material for both full time and summer students. Mike Saxenian, Assistant Head of the School and Chief Financial Officer says that “students have responded with enthusiasm to the school’s decision to build green, and faculty are eager to use the new facilities as a laboratory to demonstrate solutions to environmental problems discussed in class. Trustees, faculty and administrators see the green building program as an affirmation of the school’s core values.”<sup>85</sup>

**SUMMARY OF ADDITIONAL BENEFITS**

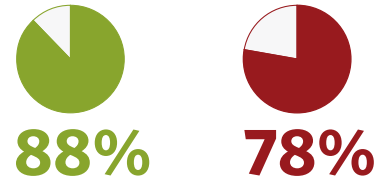
These additional benefits of greening schools — including reduced teacher sick days, lower operations and maintenance costs, improved electricity quality and reliability, reduced insurance and risk related costs, and improved educational quality — are all substantial benefits that are not quantified in this study. These additional benefits, if calculated, would greatly increase the recognized financial benefits of greening schools and further strengthen the case that building conventional relatively inefficient and unhealthy school buildings today is financially imprudent and even irresponsible.

**FIGURE G**  
**Executives’ Views of Green Building Benefits**

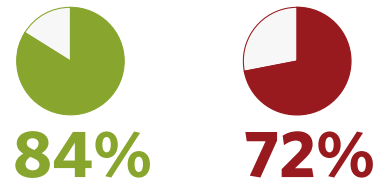
Percent of Executives Saying Green Buildings are Superior to Conventional Buildings

Organizations Involved with Green Buildings | Organizations Not Involved with Green Buildings

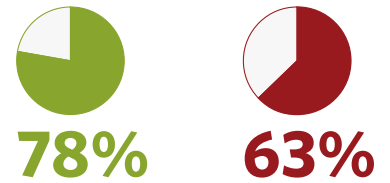
**Health & Well-being of Occupants**



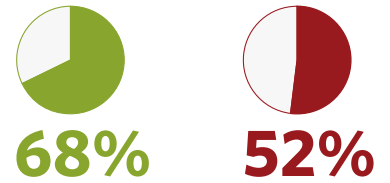
**Buildings Value**



**Worker Productivity**



**Return on Investment**



SOURCE:  
Turner Construction Company 2005 Survey of Green Buildings

**Greening schools today is extremely cost-effective, and represents a fiscally far better design choice.**

**NOTE ON IMPACT OF INCREASED EXPERIENCE WITH GREEN BUILDINGS**

There is a learning curve associated with designing and building green schools. For both public and private owners and developers of green buildings, subsequent green buildings generally cost less than the first. The trend of declining costs associated with increased experience in green building construction has been experienced in Pennsylvania,<sup>86</sup> as well as in Portland and Seattle. Portland’s first three reported completed LEED Silver buildings incurred cost premiums of 2%, 1% and 0% respectively.<sup>87</sup> Seattle saw the cost premium of LEED Silver buildings drop from 3-4% to 1-2%.<sup>88</sup>

Similarly, a recent survey by the national construction firm, Turner Construction, found that the recognized benefits of green building in a range of areas, (including health benefits and productivity) increase significantly as they gain experience with green buildings (see Figure G).

For example, 78% of executives in organizations not involved with green building believe that greening a building improves health and well being of occupants, while 88% of executives in organizations with experiences of green buildings hold this view. Thus, increased experience with green buildings both reduces costs of building green and increases the recognized benefits of green design. For school districts considering greening their schools, these trends highlight the large educational and financial benefits of greening both new and existing schools.

<b>Financial Benefits of Green Schools (\$/ft<sup>2</sup>)</b>	
Energy	\$9
Emissions	\$1
Water and Wastewater	\$1
Increased Earnings	\$49
Asthma Reduction	\$3
Cold and Flu Reduction	\$5
Teacher Retention	\$4
Employment Impact	\$2
<b>Total</b>	<b>\$74</b>
<b>Cost of Greening</b>	<b>(\$3)</b>
<b>Net Financial Benefits</b>	<b>\$71</b>

**CONCLUSIONS**

Greening school design is extremely cost-effective. Green schools cost on average almost 2% more, or \$3 more per ft<sup>2</sup>, than conventional schools. The financial benefits of greening schools are about \$70 per ft<sup>2</sup>, more than 20 times as high as the cost of going green. Only a portion of these savings accrue directly to an individual school. Lower energy and water costs, improved teacher retention, and lowered health costs save green schools directly about \$12/ft<sup>2</sup>, about four times the additional cost of going green, and enough to hire an additional full-time teacher.

Analysis of the costs and benefits of 30 green schools and use of conservative and prudent financial assumptions provides a clear and compelling case that greening schools today is extremely cost-effective, and represents a fiscally far better design choice. Building green schools is more fiscally prudent and lower risk than continuing to build unhealthy, inefficient schools.

## Endnotes

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**Sidwell Friends School**  
Architect: KieranTimberlake  
Photo: Peter Aaron /Esto

“USGBC is proud to be a sponsor of this important national analysis of the costs and benefits of greening our nation’s schools. The report’s conclusions provide confirmation of USGBC’s position that by building green we all profit. For our nation’s students this is particularly true. Children’s health is disproportionately affected by indoor pollutants, while light and air quality affects their capacity to learn and succeed. This report shows that we owe it to our children - and ourselves - to make all our schools green.”

— S. Richard Fedrizzi, CEO and Founding Chair, U.S. Green Building Council

“High performance, cost effective schools begin with good design. As this study details, nowhere is good design more important than for our schools. Enhanced learning environments that are also environmentally responsible continue to be an ongoing focus of AIA awards programs and government advocacy. But, as the study makes clear, all schools must also be green. Members of The American Institute of Architects believe good design makes a difference. This study underscores the enormous costs of poor design, and the critical impact that good design and operation has on the quality of our children’s education. It deserves widespread consideration if we are to properly prepare students to address the environmental challenges of our new century.”

— Kate Schwensen, President, The American Institute of Architects

“This report makes the business case for greening America’s schools, and it makes a compelling case indeed. But there is also a public health case to be made. Better indoor air quality, lower levels of chemical emissions, generous provision of natural daylighting, better humidity control--these and other features of green schools offer not only environmental and fiscal benefits, but health benefits as well. These health benefits, in turn, manifest in lower student and staff absenteeism, lower staff turnover, lower health care costs, and improved school and job performance. For the more than 50 million students and the more than 5 million teachers and staff who spend their days in schools, these benefits are substantial and precious. Health professionals, educators, parents, and policymakers should carefully consider the conclusions of this report, and do their part to support environmentally friendly, healthy, and sustainable schools.”

— Howard Frumkin, M.D., Dr.P.H., Director, National Center for Environmental Health and Agency for Toxic Substances and Disease Registry, U.S. Centers for Disease Control and Prevention. Senior Editor, *Safe and Healthy School Environments* (Oxford University Press, 2006).

“The choices we make in new construction have huge implications for the health of students, faculty and staff. Unfortunately, too many of America’s 55 million elementary through high school students attend schools that are unhealthy and unsound, and inhibit rather than foster learning. This important study persuasively demonstrates that it costs little more to build high performance, healthy schools and that there are enormous financial, educational and social benefits to students, schools and society at large.”

— Edward J. McElroy, President, American Federation of Teachers, AFL-CIO