



MEMORANDUM

Date: February 26, 2025

To: Mayor Satya Rhodes-Conway
Common Council
Finance Committee
Water Board

From: Dan Rodefeld – Operations Manager
Krishna Kumar – General Manager

Subject: Authorizing a Non-Competitive Selection Contract with
Envirotech Equipment Company for the Purchase of one Wachs
Truck-Mounted Valve Turner

RECOMMENDATION:

Staff is seeking authorization to enter into a non-competitive selection contract with Envirotech Equipment Company for the purchase of one Wachs truck-mounted valve turner at a cost of \$153,967.

BACKGROUND:

Madison Water Utility (MWU) has over 27,000 water system valves that the Utility uses to isolate sections of the water system as and when needed. These valves needed to be turned (exercised) to ensure they are fully functional at times of need. The valve turning exercises are performed using four truck mounted valve turners, allowing staff to safely and efficiently operate the valves. These truck mounted valve turners can also be used for support in the maintenance and repair of MWU's distribution system by having the ability to clean and vacuum valve boxes and operate high volume ditch pumps. One of the truck mounted valve turners is more than 14 years old and is in need of replacement.

MWU has been using Wachs truck mounted valve turners successfully for over thirty years. In 2024, nearly 10,000 water system valves were operated and exercised using these valve turners. Staff is recommending that we replace the existing Wachs valve turner with an identical Wachs valve turner. Envirotech Equipment is the only vendor in Wisconsin that that can provide, support, and service the Wachs valve equipment for MWU. For this reason, staff is seeking authorization to enter into a non-Competitive Selection Contract with Envirotech Equipment Company for the Purchase of one Wachs Truck-Mounted Valve Turner at a cost of \$153,967.



Madison General Ordinance 4.26 requires Common Council approval of purchase of goods contracts if the vendor was not selected through a competitive selection process.

FISCAL IMPACTS:

The estimated cost of this equipment is \$153,967 as outlined in the Envirotech Equipment Company quote. Funding is available as part of the Water Utility's 2025 vehicle replacement budget.

LEGISLATIVE PATH:

2/25/2025	Common Council (Introduction)
2/26/2025	Water Board
3/03/2025	Finance Committee
3/11/2025	Common Council (Final Action)

ATTACHMENTS:

1. Memo (This Document)
2. Non-Competitive Selection Request Form
3. Envirotech Equipment quote