

PURCHASING VIEW



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

## Non-Competitive Selection Request

Date: 11/12/2020

Requisition Number: 20003758 (8 characters)

Requestor Name: Keith Pollock

Requestor Phone Number: 6082666537

Requestor Email: kpollock@cityofmadison.com

Fund: 1100 GENERAL

Agency: 45 TRAFFIC ENGINEERING

- Major:
- 53\*\*\* Supplies/Goods
  - 541\*\* Utilities
  - 542\*\* Building/Facility Maintenance/Repair
  - 543\*\* Software/Equipment Maintenance/Repair
  - 544\*\* Public Works Maintenance/Repair
  - 545\*\* Training/HR-Related Services
  - 546\*\* Consulting/Professional Services
  - 548\*\* Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$5,500,125.00

Vendor Name: Motorola Solutions, Inc.

Product/Service Description: Motorola Software and Equipment upgrades

- \$50,000 and UNDER**  
This form will be sent to the Purchasing Supervisor for review.
- OVER \$50,000**  
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

**Check the box(es) for the exception criteria you feel are applicable:**

1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
3. The services are for professional services to be provided by attorneys.
4. The services are to be rendered by a university, college, or other educational institution.
5. No acceptable bids have been received after formal advertising.
6. Service fees are established by law or professional code.
7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

**REASON FOR REQUEST****WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:**

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

The City has purchased and implemented a proprietary emergency radio communication system from Motorola Solutions, Inc. which supports the emergency radio communication system and in order to function the system requires services to support, maintain, and upgrade the software and replacement equipment.

The Motorola system is a proprietary emergency radio communication system owned by Motorola Solutions, Inc., there are no other contractors who offer support, equipment replacement and maintenance services for the Motorola.

**COMMENTS REGARDING PURCHASES OVER \$50,000**

Since 2015, the City of Madison has spent \$17,694,753 with Motorola Solutions Inc. Of that: \$16,289,471 was non-competitively selected, \$402,455 was purchased using a cooperative contract with NASPO, \$254,195 was under the threshold for competitive selection, \$159,882 was purchased using pricing from the Wisconsin state contract.

Date: