

PURCHASING VIEW



CITY OF MADISON • FINANCE DEPARTMENT • PURCHASING SERVICES

Non-Competitive Selection Request

Date: 12/20/2021

Requisition Number: (8 characters)

Requestor Name: Thomas Dull

Requestor Phone Number: 608-267-1171

Requestor Email: tdull@cityofmadison.com

Fund: 1100 GENERAL

Agency: 31 POLICE

- Major:
- 53*** Supplies/Goods
 - 541** Utilities
 - 542** Building/Facility Maintenance/Repair
 - 543** Software/Equipment Maintenance/Repair
 - 544** Public Works Maintenance/Repair
 - 545** Training/HR-Related Services
 - 546** Consulting/Professional Services
 - 548** Grants/Loans/Insurance/Other Services

Total Purchase Amount: \$346,236.38

Vendor Name: Tyler Technologies, Inc.

Product/Service Description: Socrata Police Analytics and Dashboards module

\$50,000 and UNDER
This form will be sent to the Purchasing Supervisor for review.

OVER \$50,000
Complete this form and draft a resolution using the sample resolutions provided by the City Attorney to your Budget Analyst. **Your resolution will not be added to the Finance Committee agenda without this form.**

Check the box(es) for the exception criteria you feel are applicable:

1. Public exigency (emergency) will not permit the delay incident to advertising or other competitive processes.
2. The services or goods required are available from only one person or firm (i.e., **true** sole source).
3. The services are for professional services to be provided by attorneys.
4. The services are to be rendered by a university, college, or other educational institution.
5. No acceptable bids have been received after formal advertising.
6. Service fees are established by law or professional code.
7. A particular consultant has provided services to the City on a similar or continuing project in the recent past, and it would be economical to the City on the basis of time and money to retain the same consultant.
8. Otherwise authorized by law, rule, resolution, or regulation. Explain:
- If procurement is being paid with Federal or State grant funds, the vendor was identified by name in the approved Grant Application. (OPTIONAL)

REASON FOR REQUEST**WHY A COMPETITIVE SELECTION PROCESS CANNOT BE USED:**

Provide **detailed** explanation below. For a true sole source, provide all information to explain why this product or service can only be purchased from this vendor. For one-of-a-kind items not sold through distributors, explain the unique performance features of the product requested that are not available from any other product. For services, detail the unique qualifications this vendor possesses, or other reason(s) that meet the criteria selected above. Identify specific, measurable factors and qualifications.

With the focus on data and analytics in all elements of operations, having an integrated solution for the MPD is integral to meeting our goals as an agency. The Socrata Police Analytics interfaces directly with the New World Public Safety software solutions providing for a real time tool for generating reports and dashboards to staff at all levels and duties across the agency. As this is a Tyler Technologies solution the integration, cost, implementation, and long term support should be far superior to other third party solutions. A non-competitive selection is needed for this service because other vendors besides Tyler Technologies would not be able to offer a product that would be compatible with New World in a way that ensures seamless integration between New World and the analytics module. Pursuing a different vendor would mean higher costs for the City of Madison because it would be expensive and inefficient to build and maintain an interface between the applications, in addition to a much lengthier implementation timeline. Therefore, it would be economical to the City on the basis of time and money to retain the same vendor that provides New World services for this additional module.

Tyler 10 Year	Socrata
2022	\$ 32,320.00
2023	\$ 30,900.00
2024	\$ 31,827.00
2025	\$ 32,781.81
2026	\$ 33,765.26
2027	\$ 34,778.22
2028	\$ 35,821.57
2029	\$ 36,896.22
2030	\$ 38,003.10
2031	\$ 39,143.20
Totals	\$ 346,236.38

COMMENTS REGARDING PURCHASES OVER \$50,000

In 2011, resolution #23403 authorized Madison Police Department to sign a contract with New World Systems Corporation to upgrade the police department's records management system for \$796,551. The associated support and maintenance contract ran for a term of 10 years, ending in 2021, costing a total of \$2,123,000. In the intervening years, New World Systems Corporation was purchased by Tyler Technologies, who is also the owner of the City of Madison's ERP software system. Tyler Technologies was selected for their ERP solution Munis and other associated integrated software products through a competitive selection process in 2009. Since 2015, the City has paid Tyler Technologies \$6,915,171 for continued support and maintenance, purchase of additional enhancements, purchase of additional modules, and purchase of associated software products. That number includes annual support and maintenance for the above referenced records management software since 2015.

Date: