Commitment

The following shows Monona Terrace Booking Event Assistance fund awards and re-appropriations for YTD 2013 (January 1 - September 30).

| 2013 Year To Date | Awards (events approve | d for MT BFA fur | nds in 2013 as of 9/30/13) |
|-------------------|------------------------|------------------|----------------------------|
| | | | |

| | | | | | | | | Direct |
|---|-----------------------------|------------------|----|--------|-------------|-----------|--------|--------------|
| | Current | | | mount | Date | Total | Total | Spending |
| Group Name | Status Event Dates | Event Use | Аp | proved | Approved | Attendees | Rooms | Impact* |
| Best Western International - District III 2013 Annual Conf | Confirmed 2013, April 14-18 | Facility Rental | \$ | 5,625 | 12-Feb-2013 | 350 | 375 | \$ 221,566 |
| Cognitive Science Society - 2016 or 2017 Annual Conference | Pending 2017, July 24-30 | Facility Rental | \$ | 26,850 | 12-Feb-2013 | 1,000 | 1,790 | \$ 925,869 |
| Families and Schools Together - 25th Anniversary Conference | Confirmed 2013, June 24-26 | Facility Rental | \$ | 5,625 | 12-Feb-2013 | 400 | 375 | \$ 315,446 |
| World Triathlon Corporation - 2014 Ironman Wisconsin | Confirmed 2014, Sept 2-8 | Facility Rental | \$ | 28,000 | 12-Feb-2013 | 30,000 | 6,650 | \$ 3,405,113 |
| International Herpesvirus Workshop - 2016 | Confirmed 2016, July 21-28 | Facility Rental | \$ | 20,775 | 21-May-2013 | 550 | 1,385 | \$ 451,800 |
| USA Climbing - 2015 ABS National Championships | Pending 2015, Jan 30-Feb 17 | Facility Rental | \$ | 9,675 | 21-May-2013 | 1,500 | 645 | \$ 205,440 |
| National Collegiate Athletic Assoc - 2015 NCAA DIII Regional Rules Conf | Pending 2015, June 22-24 | Facility Rental | \$ | 3,200 | 16-Sep-2013 | 400 | 320 | \$ 184,192 |
| Society for Psychophysiological Research - 2016 Annual Meeting | Pending 2016, Oct 16-23 | Facility Rental | \$ | 13,875 | 16-Sep-2013 | 800 | 925 | \$ 705,449 |
| Sub-Total Awards Approved YTD 2013 | | | | | | 35,000 | 12,465 | \$ 6,414,875 |

Funding for events approved in 2012, but funding was re-appropriated because of event not booking

None

Total Awards Approved YTD 2013 \$ 113,625 35,000 12,465 \$ 6,414,875

2013 YTD Re-appropriations (as of 9/30/13)

| | | | | | | | | | | | Direct |
|--|-----------|--------------------|-----------------|----|---------|-------------|----|---------|------------|----|-----------|
| | | | | A | Amount | Date | ** | Amount | Date | 5 | Spending |
| Group Name | Status | Event Dates | Event Use | Αŗ | proved | Approved | Re | -approp | Re-approp | | Impact* |
| Dairy Cattle Reproduction Council - 2013 Annual Meeitng | LOSS | 2013, 10/31-11/1 | Facility Rental | \$ | 6,000 | 13-Nov-2012 | \$ | 6,000 | 2013-02-12 | \$ | 134,284 |
| Association for Experiential Education - International Conference | Confirmed | 2012, Nov 1-3 | Facility Rental | \$ | 15,300 | 10-May-2011 | \$ | 106 | 2013-02-12 | \$ | 504,140 |
| North American Lake Management Society - International Symposium | Confirmed | 2012, Nov 4-9 | Facility Rental | \$ | 15,000 | 13-Nov-2009 | \$ | 2,794 | 2013-02-12 | \$ | 546,000 |
| Association of Children's Museums - 2015 or 2016 | LOSS | 2016-April 20-23 | Facility Rental | \$ | 19,500 | 20-Sep-2011 | \$ | 19,500 | 2013-05-21 | \$ | 934,500 |
| Wisconsin School Counselor Assoc - Annual Conference 2013 | Confirmed | 2013, Feb 18-21 | Facility Rental | \$ | 15,000 | 14-Feb-2012 | \$ | 2,876 | 2013-05-21 | \$ | 1,104,400 |
| Mary Kay Inc - 2013 Career Conference | Confirmed | 2013-03-26 to 30 | Facility Rental | \$ | 4,000 | 10-May-2011 | \$ | 831 | 2013-05-21 | \$ | 624,260 |
| Wisconsin Department of Tourism - 2013 WIGCOT | Confirmed | 2013, March 17-19 | Facility Rental | \$ | 17,000 | 10-Jul-2012 | \$ | 5,437 | 2013-05-21 | \$ | 1,246,300 |
| Midwest Food Processors - 2014 Annual Convention | LOSS | 2014, Dec 1-5 | Facility Rental | \$ | 11,250 | 8-May-2012 | \$ | 11,250 | 2013-05-21 | \$ | 652,600 |
| Best Western International - District III 2013 Annual Conf | Confirmed | 2013, April 14-18 | Facility Rental | \$ | 5,625 | 12-Feb-2013 | \$ | 1,075 | 2013-05-21 | \$ | 221,566 |
| Wisconsin Nurses Association - Annual Pharmacology & Clinical Update | Confirmed | 2013-05-02 to 04 | Facility Rental | \$ | 4,550 | 1-Jul-2009 | \$ | 2,014 | 2013-09-16 | \$ | 473,200 |
| Health Physics Society - Annual Meeting | Confirmed | 2013-07-06 to 11 | Facility Rental | \$ | 31,500 | 29-Sep-2009 | \$ | 5,794 | 2013-09-16 | \$ | 1,452,000 |
| Families and Schools Together - 25th Anniversary Conference | Confirmed | 2013, June 24-26 | Facility Rental | \$ | 5,625 | 12-Feb-2013 | \$ | 3,419 | 2013-09-16 | \$ | 315,446 |
| | | Total Re-ap | propriations** | \$ | 150,350 | | \$ | 61,096 | | \$ | 8,208,696 |
| | | | | | | | | | | | |

YTD 2013 Events paid out in full with no re-appropriation

| | Current | | Α | mount | Date | Total | Total | Spending | Α | mount |
|--|-----------------------------|------------------|----|--------|-------------|-----------|-------|--------------|----|---------|
| Group Name | Status Event Dates | Event Use | Аp | proved | Approved | Attendees | Rooms | Impact* | Pa | aid Out |
| American Cheese Society - Competition & Conference | Confirmed 2013-07-24 to 8-4 | Facility Rental | \$ | 15,675 | 18-Dec-2009 | 800 | 1,425 | \$ 724,360 | \$ | 15,675 |
| World Triathlon Corporation - 2014 Ironman Wisconsin | Confirmed 2014, Sept 2-8 | Facility Rental | \$ | 28,000 | 12-Feb-2013 | 30,000 | 6,650 | \$ 3,405,113 | \$ | 28,000 |
| | | TOTALS | \$ | 43,675 | | 30,800 | 8,075 | \$ 4,129,473 | \$ | 43,675 |

^{*}These figures represent direct spending by convention attendees and are based on updating the industry standard. Direct spending formulas developed by Destination Marketing Association International. Formulas take into account Madison's specific destination. We do not publish figures that include indirect spending or multipliers.

^{**}Re-appropriated funds result from previously approved groups not holding their event at Monona Terrace or not qualifying for the entire amount.