

**2018 STAFF REVIEW OF PROPOSALS FOR  
HOMELESS SERVICES RFP #8656-0-2017 (REVISED)**

---

1. Project Name/Title: **Single Women/Family Shelter Case Management**

2. Agency Name: **The Salvation Army of Dane County**

3. Requested Amount: \$ 70,000

4. Project Type:  New  Continuing

5. Services Description:

The Salvation Army Emergency Family Shelter provides short-term, emergency shelter for families with children. The Salvation Army also provides the only emergency shelter for single women. Any given night, average 140 people are sleeping in the Salvation Army Shelter for Families and Single Women. All shelter guests are offered housing-focused case management service, but currently there is about a week of wait time for a new family to receive case management. The wait time for single women is about 1.5 weeks. The funding request is for personnel cost (case managers) and seeks to add 1.0 FTE case manager to eliminate the wait time.

6. Anticipated Accomplishments (Numbers/Type/Outcome):

- To serve 450 single women and 1000 persons in families in a year
- Exit to permanent housing: selected the outcome measure but did not specify the percentage
- Length of stay: selected the outcome measure but did not specify the percentage
- Utilization rate: selected the outcome measure but did not specify the percentage

7. Comments:

- The program is currently funded at \$20,369.
- Since the family shelter adopted the night by night shelter model, it has served double the number of families served in the previous period. The single women shelter capacity was also increased from 30 to 45 per night in 2016. In order to serve the shelter guests in a timely manner and reduce their length of homelessness, increased case management will be needed.
- This program was originally approved for \$29,703. By providing additional \$40,297, the agency will be able to hire an additional 1.0 FTE case manager for the family and single women shelter. The agency expects that the increase staffing will enable them to effectively remove the 90-day shelter limit for single women shelter guests by helping people find housing faster.

8. Review Team Average Score: 81.50