



## StartingBlock Madison

September 24, 2014

Mr. Otto Gebhardt  
Gebhardt Development LLC  
222 North Street  
Madison, WI 53704-4919

**RE: RFP Response for the 800 South Block of East Washington Avenue**

Dear Otto:

StartingBlock Madison, Inc is pleased to be a partner in your proposal to the City of Madison for the purchase and development of the 800 south block of East Washington Avenue. To the extent Gebhardt Development is selected by the City of Madison to purchase and develop the site under terms acceptable to both Gebhardt Development and StartingBlock Madison, and further subject to StartingBlock Madison's ability to obtain acceptable financing, StartingBlock Madison will then limit its site search to the 800 south block of East Washington Avenue.

Sincerely,

A handwritten signature in black ink that reads "Terry Sivesind" with a small circular mark at the end.

Terry Sivesind, President  
StartingBlock Madison, Inc