



Integral Building Systems

info@ibsystemsinc.com
www.ibsystemsinc.com

Exhibit 'A'

VIDEO SURVEILLANCE SYSTEM

PROPOSAL

The Village on Park Parking Structure



PREPARED BY:

KEVIN JUDD

Founder and CBDO
INTEGRAL BUILDING SYSTEMS



717 Post Road
Madison, WI 53713
Phone: 608.467.9193
Fax: 608.237.2050

Proposal issued:
March 5, 2025

Email: kevin@ibsystemsinc.com



PROPOSAL

THE VILLAGE ON PARK PARKING STRUCTURE

Date: 3/5/2025
Proposal # 5250
Proposal expires 30 days
from date issued.

808 Highes Place
Madison, WI 53713

J. Whitney notes: I met with Zach in IT on 3/2/25 and they think this cost is reasonable and what they would expect to see for these cameras. The camera devices are also the same as the ones they expect to see for the State St Campus Ramp that they are working on.

Video Surveillance System

This proposal includes materials and labor to install:

- 1 Axis Q3819-PVE 14 megapixel 180-degree panoramic camera for exterior coverage.
- 6 Axis M4317-PLVE 6 megapixel fisheye cameras for elevator lobby coverage.
- 1 Axis P3267-LVE 5 megapixel fixed dome camera for ramp drive in entrances/exits.
- 14 Axis P3737-PLV 20 megapixel 360-degree panoramic cameras for general interior coverage and exterior corner.
- 6 Axis P3265-LVE 2 megapixel fixed dome cameras for north stairwell coverage.
- 1 Axis P9117-PV 6 megapixel corner camera for elevator coverage.
- Axis outdoor-rated surge protectors for cameras mounted to the building exterior.
- 1 Genetec Streamvault SV-300E-T4 recording server with 48TB total storage to accommodate parking ramp and future Villager Mall cameras.
- 29 Genetec Omnicast Professional 1 camera licenses.
- 29 Genetec Advantage for 1 Omnicast camera, 1 year.
- Includes camera wall mounts, corner mounts, and pole mounts as required.
- Includes initial programming of Genetec security center software.
- Includes aiming and focusing cameras.
- * Pricing for this proposal is based on the City of Madison purchase of service contract RFB #8923-0-2020BP for the installation and repair of City Cameras and other hardware for the City Camera system.

Exclusions and Assumptions

- Does not include any conduit, boxes, coring, sleeving, raceways, or any other materials not specifically listed above.
- Cameras each require a port on owner-furnished PoE+ switch.

Breakdown	Material	Labor	Genetec Licenses	Genetec Advantage 1yr
	\$ 51,670.00	\$ 4,389.00	\$ 6,455.00	\$ 1,150.00

Integral Building Systems, Inc. is:
WBE certified by the City of Madison thru 6/30/2024;
WBE certified by Dane County thru 6/30/2026.

SUBTOTAL	\$ 63,664.00
TAX	\$ -
TOTAL	\$ 63,664.00

ACCEPTANCE OF PROPOSAL

~~Terms: 50% upon acceptance of Proposal, 0% ten days prior to delivery, 50% upon completion & acceptance~~

For The Community Development Authority
of the City of Madison

For Integral Building Systems, Inc.

Signature

Signature

Title

Title

Date

Date