

Golf Enterprise

Agency Overview

Agency Mission

The mission of the Golf Enterprise is to provide the Madison area golfing public with the finest possible golfing conditions at reasonable prices and for all levels of play.

Agency Overview

The Agency is responsible for golf course maintenance and operations at Madison's four golf courses. The goal of the agency is to operate a golf system that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities while maintaining a high level of customer service. The Golf Enterprise will advance this goal by working with The First Tee to improve the lives and opportunities for Madison's youth who participate in their programming and stakeholders to develop an actionable plan to ensure the mission of the Golf Enterprise is met.

2022 Budget Highlights

The 2022 Executive Budget:

- Maintains the current operating model and level of service for the Golf Enterprise.

Golf Courses**Function: Public Works***Budget Overview*

Agency Budget by Fund

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Golf Courses	3,654,184	3,307,654	3,644,115	3,584,310	3,559,688
TOTAL	\$ 3,654,184	\$ 3,307,654	\$ 3,644,115	\$ 3,584,310	\$ 3,559,688

Agency Budget by Service

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Golf Operations	3,654,184	3,307,654	3,644,115	3,584,310	3,559,688
TOTAL	\$ 3,654,184	\$ 3,307,654	\$ 3,644,115	\$ 3,584,310	\$ 3,559,688

Agency Budget by Major-Revenue

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Charges For Services	(3,614,639)	(3,259,654)	(3,608,073)	(3,481,792)	(3,481,792)
Investments & Other Contributions	-	-	-	(20,000)	(20,000)
Misc Revenue	(15,722)	(48,000)	(24,444)	(48,000)	(48,000)
Other Financing Source	-	-	(11,599)	(34,518)	(9,896)
Transfer In	(23,824)	-	-	-	-
TOTAL	\$ (3,654,184)	\$ (3,307,654)	\$ (3,644,115)	\$ (3,584,310)	\$ (3,559,688)

Agency Budget by Major-Expenses

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Salaries	1,388,905	1,468,906	1,381,161	1,528,575	1,509,457
Benefits	312,794	278,575	460,710	283,678	275,809
Supplies	362,838	564,766	586,689	621,179	621,179
Purchased Services	679,989	471,349	723,585	687,810	687,810
Debt & Other Financing	426,283	32,088	-	-	-
Inter Depart Charges	291,759	247,205	247,205	218,304	220,983
Transfer Out	191,617	244,765	244,765	244,765	244,451
TOTAL	\$ 3,654,184	\$ 3,307,654	\$ 3,644,115	\$ 3,584,310	\$ 3,559,688

Golf Courses

Function: Public Works

Service Overview

Service: Golf Operations

Citywide Element: Culture and Character

Service Description

This service oversees the operation and maintenance of the Yahara Hills, Odana Hills, Monona and Glenway Golf Courses, which provide a total of 72 holes of play. The goal of the service is a golf enterprise fund that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities.

Major Budget Changes

- The 2022 Executive Budget maintains the current level of service.

Activities Performed by this Service

- Golf Course Maintenance: Maintain the four golf courses by irrigating and mowing the greens and fairways, repairing and caring for mowing equipment and vehicles, and providing tee and green supplies.
- Golf Clubhouses: Provide clubhouses and staff to set up tee times, check in, rent golf carts, pay greens fees, purchase concessions at the snack bars, and purchase golf accessories at the pro shops.

Service Budget by Fund

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
General	-	-	-	-	-
Other-Expenditures	3,654,184	3,307,654	3,644,115	3,584,310	3,559,688
TOTAL	\$ 3,654,184	\$ 3,307,654	\$ 3,644,115	\$ 3,584,310	\$ 3,559,688

Service Budget by Account Type

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Revenue	(3,654,185)	(3,307,654)	(3,644,116)	(3,584,310)	(3,559,688)
Personnel	1,701,699	1,747,481	1,841,871	1,812,252	1,785,265
Non-Personnel	1,660,727	1,312,968	1,555,040	1,553,754	1,553,439
Agency Charges	291,759	247,205	247,205	218,304	220,983
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -

Golf Courses

Function: Public Works

Line Item Detail

Agency Primary Fund: Golf Courses

Charges for Service

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Catering Concessions	(329,704)	(480,000)	(433,941)	(480,000)	(480,000)
Facility Rental	(658,037)	(670,000)	(660,919)	(670,000)	(670,000)
Memberships	(243,525)	(300,000)	(331,557)	(320,000)	(320,000)
Reimbursement Of Expense	(903)	(2,000)	(940)	(2,000)	(2,000)
Golf Courses	(2,382,470)	(1,807,654)	(2,180,716)	(2,009,792)	(2,009,792)
TOTAL	\$ (3,614,639)	\$ (3,259,654)	\$ (3,608,073)	\$ (3,481,792)	\$ (3,481,792)

Investments & Contributions

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Contributions & Donations	-	-	-	(20,000)	(20,000)
TOTAL	\$ -	\$ -	\$ -	\$ (20,000)	\$ (20,000)

Misc Revenue

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Miscellaneous Revenue	(15,722)	(48,000)	(24,444)	(48,000)	(48,000)
TOTAL	\$ (15,722)	\$ (48,000)	\$ (24,444)	\$ (48,000)	\$ (48,000)

Other Finance Sources

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Fund Balance Applied	-	-	(11,599)	(34,518)	(9,896)
TOTAL	\$ -	\$ -	\$ (11,599)	\$ (34,518)	\$ (9,896)

Transfer In

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Transfer In From Grants	(23,824)	-	-	-	-
TOTAL	\$ (23,824)	\$ -	\$ -	\$ -	\$ -

Salaries

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Permanent Wages	469,125	565,867	465,912	575,927	550,525
Salary Savings	-	(49,314)	-	(6,314)	(6,314)
Pending Personnel	-	63,542	-	64,017	70,301
Premium Pay	23,805	2,564	17,498	2,564	2,564
Workers Compensation Wages	1,300	-	8,752	-	-
Compensated Absence	132,005	16,467	4,018	16,467	16,467
Hourly Wages	723,202	830,610	743,837	836,809	836,809
Overtime Wages Permanent	19,890	8,970	87,288	14,375	14,375
Overtime Wages Hourly	19,578	30,200	53,855	24,730	24,730
TOTAL	\$ 1,388,905	\$ 1,468,906	\$ 1,381,161	\$ 1,528,575	\$ 1,509,457

Golf CoursesFunction: **Public Works***Line Item Detail*Agency Primary Fund: **Golf Courses**

Benefits

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Unemployment Benefits	61,903	71,184	169,556	71,184	71,184
Health Insurance Benefit	88,499	107,606	113,098	110,820	108,386
Wage Insurance Benefit	2,099	1,824	2,233	2,546	2,392
WRS	50,270	38,195	54,911	38,875	35,783
FICA Medicare Benefits	97,255	42,372	90,115	42,859	40,670
Licenses & Certifications	641	-	-	-	-
Post Employment Health Plans	7,329	17,394	30,797	17,394	17,394
Other Post Emplmnt Benefit	4,039	-	-	-	-
Pension Expense	760	-	-	-	-
TOTAL	\$ 312,794	\$ 278,575	\$ 460,710	\$ 283,678	\$ 275,809

Supplies

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Office Supplies	(742)	7,700	5,388	10,350	10,350
Copy Printing Supplies	327	400	248	400	400
Hardware Supplies	2,338	100	158	1,929	1,929
Work Supplies	9,880	28,000	39,214	43,900	43,900
Janitorial Supplies	6,775	7,300	6,779	7,300	7,300
Safety Supplies	25,522	3,500	2,818	3,500	3,500
Uniform Clothing Supplies	375	-	-	-	-
Building	-	-	-	300	300
Building Supplies	1,451	7,650	2,531	11,650	11,650
Landscaping Supplies	10,034	13,650	12,655	16,150	16,150
Trees Shrubs Plants	-	500	500	500	500
Fertilizers And Chemicals	121,738	136,000	135,773	136,000	136,000
Machinery And Equipment	3,984	72,000	45,157	72,000	72,000
Equipment Supplies	66,681	79,600	87,269	91,600	91,600
Oil	-	100	100	100	100
Inventory	114,474	208,266	248,100	225,500	225,500
TOTAL	\$ 362,838	\$ 564,766	\$ 586,689	\$ 621,179	\$ 621,179

Golf Courses

Function: Public Works

Line Item Detail

Agency Primary Fund: Golf Courses

Purchased Services

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Natural Gas	8,568	12,000	26,640	12,000	12,000
Electricity	69,000	68,000	70,538	68,000	68,000
Water	163,582	112,000	171,691	149,000	149,000
Stormwater	88,089	49,500	103,549	90,500	90,500
Telephone	1,827	1,788	1,310	2,000	2,000
Cellular Telephone	184	220	220	220	220
Systems Comm Internet	2,887	2,000	3,793	2,000	2,000
Building Improv Repair Maint	1,966	4,600	1,780	5,100	5,100
Waste Disposal	21,981	-	-	-	-
Pest Control	965	500	700	2,280	2,280
Comm Device Mntc	-	2,000	-	2,000	2,000
Equipment Mntc	16,106	20,120	-	25,120	25,120
System & Software Mntc	-	33,378	10,650	16,078	16,078
Rental Of Equipment	127,723	129,200	127,865	145,000	145,000
Mileage	176	-	-	-	-
Memberships	250	-	58	-	-
Uniform Laundry	367	700	700	700	700
Audit Services	1,525	1,525	-	1,525	1,525
Credit Card Services	108,479	1,320	163,103	117,000	117,000
Management Services	4,809	9,850	9,250	9,850	9,850
Consulting Services	556	-	4,444	-	-
Advertising Services	3,567	11,500	9,500	17,000	17,000
Printing Services	249	-	-	-	-
Security Services	1,501	1,560	1,785	1,670	1,670
Other Services & Expenses	52,978	7,000	16,008	18,000	18,000
Permits & Licenses	2,654	2,588	-	2,767	2,767
TOTAL	\$ 679,989	\$ 471,349	\$ 723,585	\$ 687,810	\$ 687,810

Debt & Other Financing

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Interest	19,851	-	-	-	-
Depreciation	145,917	-	-	-	-
Fund Balance Generated	260,515	32,088	-	-	-
TOTAL	\$ 426,283	\$ 32,088	\$ -	\$ -	\$ -

Inter-Departmental Charges

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
ID Charge From GF	8,124	10,054	10,054	10,054	20,778
ID Charge From Civil Rights	-	2,207	2,207	2,207	2,271
ID Charge From Clerk	388	-	-	-	-
ID Charge from EAP	-	-	-	-	476
ID Charge From Finance	51,056	35,403	35,403	35,403	42,995
ID Charge From Human Resource	44,635	18,299	18,299	18,299	20,485
ID Charge From Information Tec	19,758	30,508	30,508	30,508	14,419
ID Charge From Fleet Services	140,027	123,099	123,099	94,198	92,259
ID Charge From Mayor	3,317	4,276	4,276	4,276	3,941
ID Charge From Traffic Eng	601	-	-	-	-
ID Charge From Insurance	11,498	9,430	9,430	9,430	9,430
ID Charge From Workers Comp	12,355	13,929	13,929	13,929	13,929
TOTAL	\$ 291,759	\$ 247,205	\$ 247,205	\$ 218,304	\$ 220,983

Golf Courses

Function: Public Works

Line Item Detail

Agency Primary Fund: Golf Courses

Transfer Out

	2020 Actual	2021 Adopted	2021 Projected	2022 Request	2022 Executive
Transfer Out To General	191,617	200,000	200,000	200,000	200,000
Transfer Out To Debt Service	-	44,765	44,765	44,765	44,451
TOTAL	\$ 191,617	\$ 244,765	\$ 244,765	\$ 244,765	\$ 244,451

Golf Courses

Function: Public Works

Position Summary

Classification	CG	2021 Budget		2022 Budget			
		Adopted		Request		Executive	
		FTEs	Amount	FTEs	Amount	FTEs	Amount
GOLF CLUB OPER SUPV 2-18	18	1.00	75,840	1.00	75,264	1.00	75,263
GOLF PROGRAM SUPV-18	18	1.00	60,863	1.00	71,430	1.00	71,429
GREENSKEEPER 1-16	16	2.00	122,349	2.00	121,419	2.00	121,419
GREENSKEEPER 2-16	16	1.00	70,813	1.00	70,912	1.00	70,912
GREENSKEEPER 3-16	16	1.00	72,762	1.00	72,870	1.00	72,870
MAINT MECH 1-16	16	1.00	71,456	1.00	70,911	1.00	70,912
PKS EQUIP MECH 1-16	16	1.00	68,237	1.00	67,719	1.00	67,718
TOTAL		8.00	542,320	8.00	550,525	8.00	550,523

Salary amounts recorded on this page are for total budgeted salaries; this amount may differ from budgeted permanent wages as presented in the Line Item Detail due to payroll allocations to other funding sources (capital projects, grants, etc.) or inter-agency services are not reflected in this summary page.