

| | Actual# of Events | Budgeted # of Events | Budgeted | Monthly Budget Variance | YTD Actual # of Events | YTD Actual | YTD Budgeted # of Events | Budgeted YTD | YTD Variance to Budget | # of Events | October 2023 Actual | Oct '23 vs. Oct '24 Event # Variance | Oct '23 Actual to Oct '24 Actual | YTD # of Events 2023 | YTD 2023 Actual | YTD '23 vs. YTD '24 Event # Variance | YTD '23 Actual to YTD '24 Actual |
|--|-------------------------|----------------------------|--------------------|-------------------------------|------------------------------|----------------------|-----------------------------------|----------------------|------------------------------|----------------|------------------------|---|---|----------------------------|----------------------|--|---|
| REVENUES: | | | | | | | | | | | | | | | | | |
| Events | 60 | 61 | \$453,000 | 40% | 408 | \$4,526,000 | 448 | \$3,561,000 | 27% | 63 | \$613,000 | -5% | 3% | 449 | \$4,010,000 | -9% | 13% |
| Ancillary | | | 18,000 | -39% | | 150,000 | | 194,000 | -23% | | 11,000 | | 0% | | 155,000 | | -3% |
| TOTAL OPERATING REVENUES: | | | \$471,000 | 37% | | \$4,676,000 | | \$3,755,000 | 25% | | \$624,000 | | 3% | | \$4,165,000 | | 12% |
| EXPENDITURES: | | | | | | | | | | | | | | | | | |
| Wages & Benefits | | | \$507,000 | 7% | | \$5,356,000 | | \$5,103,000 | 5% | | \$500,000 | | 9% | | \$4,630,000 | | 16% |
| Purchased Services | | | 176,000 | 32% | | 1,714,000 | | 1,725,000 | -1% | | 249,000 | | -6% | | 1,487,000 | | 15% |
| Purchased Supplies | | | 39,000 | -3% | | 393,000 | | 367,000 | 7% | | 36,000 | | 6% | | 333,000 | | 18% |
| Inter-D Charges | | | 48,000 | 0% | | 477,000 | | \$480,000 | -1% | | 45,000 | | 7% | | 464,000 | | 3% |
| Capital Outlay | | | - | 0% | | - | | - | 0% | | - | | 0% | | - | | 0% |
| TOTAL OPERATING EXPENDITURES: | | | \$770,000 | 12% | | \$7,940,000 | | \$7,675,000 | 3% | | \$830,000 | | 4% | | \$ 6,914,000 | | 15% |
| Income (Loss) from Operations | | | (\$299,000) | -27% | | (\$3,264,000) | | (\$3,920,000) | -17% | | (\$206,000) | | 6% | | (\$2,749,000) | | 19% |
| Reserve Financing PILOT | | | (\$28,000) | | | (\$282,000) | | (\$282,000) | | | (\$28,000) | | | | (282,000) | | |
| Net Operating Income (Loss) | | | (\$327,000) | | | (\$3,546,000) | | (\$4,202,000) | | | (\$234,000) | | | | (\$3,031,000) | | |
| Transient Occupancy Tax Transfer | | | \$327,000 | | | \$4,202,000 | | \$4,202,000 | | | \$348,000 | | | | \$3,823,000 | | |
| Revenue Over (Under) Expenditures | | | \$0 | | | \$656,000 | | \$0 | | | \$114,000 | | | | \$792,000 | | |