



## Finance Department

### Purchasing Services

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**Budget & Program Evaluation Manager**

Christine Koh

**Internal Audit & Grants Manager**

Kolawole Akintola

**Risk Manager**

Eric Veum

**Treasury & Revenue Manager**

Craig Franklin, CPA

## Non-Competitive Selection Request

Requisition Number

Fund

2150 METRO TRANSIT

Major

53\*\*\* Supplies/Goods

Agency

Metro Transit

Total Purchase Amount

\$ 859,791.00

Vendor Name

Clever Devices

Product/Service Description

Bus technology systems

Exception Criteria

2. The services or goods required are available from only one person or firm (i.e., true sole source).

Reason For Request

This request reflects 10 years of projected spending with Clever Devices. During the development and implementation of the new BRT system, Madison Metro partnered with Clever Devices to provide new bus technologies facilitating smoother and more efficient bus connectivity, tracking, and operation. To ensure the new Clever system continues to run effectively, Metro needs to procure Clever-specific parts and technologies to guarantee effective repairs and integration into the existing Clever systems. Third party options could present both security and compatibility risk if integrated into the Clever system currently employed by Metro. Therefore, Clever Devices is the only company with the products necessary to ensure the current bus system remains fully operational for the foreseeable future.

Requestor

Acton, Jamie M Stammer, Jessy Valov, Jacob J

Comments

The City of Madison chose Clever Devices in a formal competitive selection process in 2022, and has since paid \$6,624,928 to the company for the subsequent contract. The total amount of this competitively selected contract is \$9,422,500.