



Finance Department Purchasing Services

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Non-Competitive Selection Request

Requisition Number

Fund
2150 METRO TRANSIT

Major
53*** Supplies/Goods

Agency
Metro Transit

Total Purchase Amount
\$ 859,791.00

Vendor Name
Clever Devices

Product/Service Description
Bus technology systems

Exception Criteria
2. The services or goods required are available from only one person or firm (i.e., true sole source).

Reason For Request
This request reflects 10 years of projected spending with Clever Devices. During the development and implementation of the new BRT system, Madison Metro partnered with Clever Devices to provide new bus technologies facilitating smoother and more efficient bus connectivity, tracking, and operation. To ensure the new Clever system continues to run effectively, Metro needs to procure Clever-specific parts and technologies to guarantee effective repairs and integration into the existing Clever systems. Third party options could present both security and compatibility risk if integrated into the Clever system currently employed by Metro. Therefore, Clever Devices is the only company with the products necessary to ensure the current bus system remains fully operational for the foreseeable future.

Requestor
Acton, Jamie M Stammer, Jessy Valov, Jacob J

October 15, 2024

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Comments

The City of Madison chose Clever Devices in a formal competitive selection process in 2022, and has since paid \$6,624,928 to the company for the subsequent contract. The total amount of this competitively selected contract is \$9,422,500.