

Traffic Engineering and Parking Divisions

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June 8, 2009

To:

City Transit and Parking Commission

From:

Jo Easland, Parking Analyst

Subject:

April 2009 Revenue Report and May Activity Report

APRIL REVENUES

		Prior Yr Con	np'ns		Actual For the Mo		dget Comp'ns	
		April '09 +/-	'08		of Apri		YTD thru /	April
		Amount	%		Amount	%	Amount	%
Cashiered F	Parking Facilities	\$ (130,700)	(5.5)	\$	(11,110)	(1.8)	\$ (64,440)	(2.8)
Off-Street M	leters (Lots & Ramps)	(760)	(.4)		+ 1,860	+ 4.1	+ 4,670	+ 2.7
On-Street M	leters	+ 22,510	+ 4.7		+ 3,580	+ 2.7	+ 15,090	+ 3.1
Constr'n Rev	v – On-Str Meters	(24,510)	(31.5)		(3,090)	(17.3)	(20,180)	(27.4)
Subtotal - 0	On-Street Meter Rev	(2,000)	(.4)		+ 490	+ .3	(5,090)	(.9)
Monthly Parl	king (incl. LT Leases)	+ 1,530	+ .6		(2,260)	(3.5)	+ 140	+ .1
RP3 and Mis	scellaneous Rev	(1,660)	(4.5)		+ 120	+ 1.5	+ 4,000	+ 12.7
Totals	Column Ref >>>	<u>\$ (133,590)</u> A	(3.9)	<u>\$</u>	(10,900) B	(1.2)	\$ (60,720) C	(1.8)

Note: Budget projections used for the comparisons in Col B will NOT reflect the approved rate increases until said increases are implemented (about June 1).

<u>Highlights/Remarks</u>: (# references correspond with the map at back)

Cashiered Revenues. The -\$130,700 variance vs YTD 2008 (Col A) is comprised as follows: "Regular" Cashiered revenue, -\$108,360; Special Event revenue -\$14,080; Coupon revenue -\$6,640; and PFN revenue -\$1,630. Contributing factors: one less revenue-generating day this year, continued general economic weakness (which might have spilled over into Special Event revenue in April), slightly lower occupancy rates at two ramps, and three fewer spaces in service overall.

The State Street Campus Ramp (SSCa, #11) experienced the largest decline in "regular" cashiered revenues to date (-\$67,610); in addition to one less revenue-generating day, there were 5 fewer spaces in service, and occupancy was off about 6%, which equates to about 64 fewer occupied spaces *continually*. At the Government East Ramp (#6), despite the higher occupancy rate (+2%), "regular" revenues were down about \$24,090, likely a combination of the 'missing' revenue-generating day and Rideshare parkers (the majority of whom redeem their coupons at GE).

We had thought some of the negative YTD variance would reverse in April – in light of the (one) extra revenue-generating day – but instead the opposite occurred. Both "Regular" and Special Event revenues fell by about \$45,000 each vs April 2008. Again, most of the decline in "Regular" cashiered revenues was for the SSCampus Ramp (-\$40,010) -- April '09 occupancy fell 11%, which equates to about 117 fewer parkers continually. Special Event revenue at this ramp also fell about \$9,000, but the largest declines in Special Event revenue were for the Overture Center (#9) and State Street Capitol (#12) ramps, -\$10,270 and -\$24,000, respectively. This (-\$43,200) is the largest year-over-year decline in Special Event revenues in the last 1.5 years, and we will continue to monitor this revenue category to determine whether it is the latest casualty of the struggling economy. As regards the unexpected decline in "Regular" cashiered revenues, due to ... the economy, news of the upcoming rate increases, shift to other 'seasonal' modes of transportation, or a combination of "all of the above" ??

On-Street Meter Revenues. The increase of about \$2,510 over 2008 (Col A), occurred *despite* one less revenue-generating day this year and four fewer spaces in service. On the 'plus' side, however, there were fewer declared snow emergencies in January and February 2009 vs '08.

Construction-Related Revenues. Contractor revenues, which are difficult to forecast, came in about -\$24,510 and -\$20,180 under 2008 levels (Col A) and Budget (Col C), respectively. For the *entire year*, we estimated that 2009 construction-related revenues would finish about \$10,500 below 2008 levels – which were *already* reduced as a result of the economic downturn — so hopefully we'll see a turnaround over the remaining eight months (during which rate increases will be in effect most of the time). (Due to temporary staffing shortages, no *details* for hangtag sales are available.)

Monthly Parking. Notice of the upcoming rate increases was sent to all Monthly and Long-Term Lease parkers at the end of March, and we (presumably) began seeing some "fallout" in April -- cancellations were double those for April 2008 (28 vs 14). Some "seasonal" cancellations are also typical at this time of year. (Note: All of these changes were for "regular" Monthly parkers; there has been no change in the number of Long-Term Lease parkers.)

RP3/Miscellaneous Revenues. RP3 permit sales thru April averaged about +\$1,580 vs both YTD 2008 and Budget. (Due to temporary staffing shortages, no *details* for RP3 permit sales are available.)

Re Advertising revenue: The City and Adams Advertising have not been able to come to an agreement on modifications to the current advertising contract. The notice of termination provided by Adams calls for a July 1, 2009 ending of their contract. At that time they will be required to remove all of their advertising canisters in the Parking Utility facilities. The City issued an RFP to attract other advertisers but this was unsuccessful. The revenue for 2009 will be \$25,000 instead of the \$50,000 minimum called for in the original contract. We are projecting no advertising revenue for the 2010 operating budget. These funds were used to support the Parking Utility's TDM efforts.

Bottomline: "Totals" came within -\$60,720 of YTD Budget (Col C), following a small decline for April (-\$10,900, Col B). Compared to 2008, however, YTD revenues fell by about \$133,600. (Translation: We projected revenues thru April '09 would be about \$72,900 behind 2008 levels. They *actually* fell about \$133,600 behind 2008 levels, leaving us with the -\$60,720 difference.) Our budget projections were overly optimistic in two categories -- Cashiered and Contractor-related revenues, which came in about -\$64,400 and -\$20,180 vs Budget, respectively.

Our current "watch list," especially as we approach the June 1 rate increases ...

- "Regular" cashiered revenues, especially at the SS Campus Ramp and as we go thru the warmer, "other-modes-of-transportation" months (and rate increases)
- Special Event revenue, which took an unexpected "hit" in April one-time decline or start of a trend?
- Contractor-related revenues
- Monthly Parking which, in the past, has been "considered 100% occupied" is showing signs of
 greater price resistance during this economic downturn. Approximately 10% of the monthly
 parkers have turned in their monthly passes. We are working to fill these vacancies through our
 wait lists.

See Attachments A thru C for detailed 2008 vs 2009 revenue comparisons.

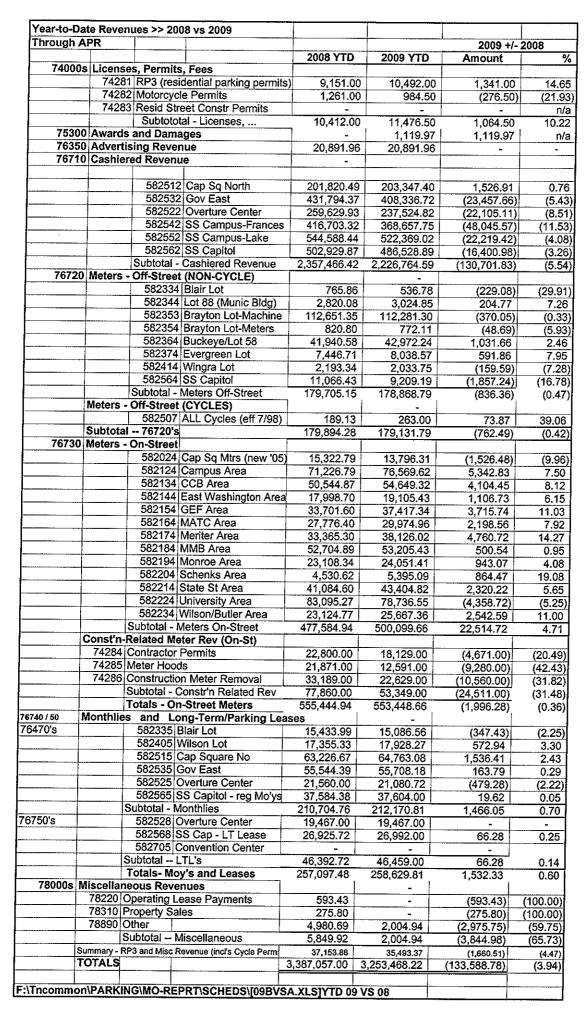
MAY 2009 ACTIVITY REPORT

During May, staff worked on the following projects ...

- continued work on the various tasks required to implement rate increases on June 1;
- continued work on our in-house Revenue/Expense statements;
- continued training our new Program Assistant II (Sabrina Tolley, hired April 27);
- attended the Capital Budget kickoff (May 19);
- we advised Metric Parking Division, Metric Group Inc. of our intent to contract with them for multispace meters, and have begun the contract development process;
- continued extensive concrete remediation at most structures; and
- continued efforts for changeover of revenue software from CTR to Zeag.



	ate 2009-	· · · · · · · · · · · · · · · · · · ·	Υ			<u> </u>	-
				_		A - f 1 . / F	\
	-	(## = TPC	Map Reference)	Budget	Actual	Actual +/- E	sudget 9
74000	s Permit	3		Dauget	Actual	Amount	·
•	7428	1 RP3 (resid	dential parking permits	8,680.10	10,492.00	1,811.90	20.8
	7428	2 Motorcycl	e Permits	1,095.92		(111.42)	
	7428		et Constr Permits	-	-	-	n/a
			al - Permits	9,776.02		1,700.48	17.39
		and Dama		-	1,119.97	1,119.97	n/a
7635	0 Adverti	sing Reven	ue	20,891.96	20,891.96	-	-
7671	0 Cashie	ed Revenu		-			
	#4	500540	ALL Cashiered Ramp		- 000 047 40	- 0.040.00	
	#4		Cap Sq North Gov East	195,307.37 425,062.38		8,040.03	4.12 (3.93
	#9		Overture Center	255,098.34		(16,725.66) (17,573.52)	
	#11		SS Campus-Frances	401,631.10		(32,973.35)	
	#11		SS Campus-Lake	531,260.73		(8,891.71)	
	#12		SS Capitol	482,849.14		3,679.75	0.76
	- · · · · -		Cashiered Revenue	2,291,209.06		(64,444.47)	
7672	0 Meters	Off-Street	(NON-CYCLE)]			į (2.0
	#1		Blair Lot	943.96	536.78	(407.18)	(43.14
	#7	582344	Lot 88 (Munic Bldg)	3,230.53		(205.68)	(6.37
	#2	582353	Brayton Lot-Machine	107,590.86		4,690.44	4.36
	#2		Brayton Lot-Meters	883.31	772.11	(111.20)	(12.59
	#3	582364	Buckeye/Lot 58	41,563.46		1,408.78	3.39
		582374	Evergreen Lot	8,222.91		(184.34)	(2.24
	ļ		Wingra Lot	2,551.45		(517.70)	(20.29
	#12		SS Capitol	9,352.57		(143.38)	(1.53
		Subtotal - I	Meters Off-Street	174,339.05	178,868.79	4,529.74	2.60
	Meters .	Off-Street		400.44	000.00	400 50	404.00
••••	Subtata	76720's	ALL Cycles (eff 7/98)	130.44 174,469.49	263.00 179,131.79	132.56	101.63
76730		On-Street		174,469.49	179,131.79	4,662.30	2.67
10700	inclers .	582114	Cap Sq Mtrs (new '05)	14,388.32	13,796.31	(592.01)	(4.11
		582124	Campus Area	70,308.80	76,569.62	6,260.82	8.90
	-	582134	CCB Area	51,820.70	54,649.32	2,828.62	5.46
	†	582144	East Washington Area	19,960.31	19,105.43	(854.88)	(4.28
	-		GEF Area	34,331.71	37,417.34	3,085.63	8.99
	1		MATC Area	27,676.57	29,974.96	2,298.39	8.30
			Meriter Area	34,987.85	38,126.02	3,138.17	8.97
		582184	MMB Area	52,236.04	53,205.43	969.39	1.86
		582194	Monroe Area	22,808.03	24,051.41	1,243.38	5.45
		582204	Schenks Area	5,001.84	5,395.09	393.25	7.86
			State St Area	41,096.64	43,404.82	2,308.18	5.62
			University Area	85,018.02	78,736.55	(6,281.47)	(7.39
			Wilson/Butler Area	25,373.64	25,667.36	293.72	1.16
			leters On-Street	485,008.47	500,099.66	15,091.19	3.11
			ter Rev (On-St)	20.045.50	10 100 00		
		Contractor		22,645.52	18,129.00	(4,516.52)	(19.94)
		Meter Hood		14,360.29	12,591.00	(1,769.29)	(12.32)
	14200		n Meter Removal onstr'n Related Rev	36,520.81	22,629.00	(13,891.81)	(38.04)
			-Street Meters	73,526.62 558,535.09	53,349.00 553,448.66	(20,177.62)	(27.44)
10 / 50	Monthlie		-Street meters ng-Term/Parking Lea		000,440.00 	(0,000.43) 	(0.91)
40's	#1	582335		15,866.68	15,086.56	(780.12)	(4.92)
	#13		Wilson Lot	17,433.32	17,928.27	494.95	2.84
	#4		Cap Square North	63,866.68	64,763.08	896.40	1.40
	#6	582535		55,500.00	55,708.18	208.18	0.38
	#9		Overture Center	21,733.32	21,080.72	(652.60)	(3.00)
	#12		S Capitol - reg Mo'ys	37,630.00	37,604.00	(26.00)	(0.07)
		Subtotal - M		212,030.00	212,170.81	140.81	0.07
50's	#9		Overture Center	19,467.00	19,467.00	- 1	
	#12		S Cap - LT Lease	26,991.61	26,992.00	0.39	0.00
		Subtotal L	TL's	46,458.61	46,459.00	0.39	0.00
			y's and Leases	258,488.61	258,629.81	141.20	0.05
78000s		eous Reve		-			
			ease Payments	580.32	-	(580.32)	(100.00)
		Property Sal	es	-	-	-	n/a
	78890			242.51	2,004.94	1,762.43	726.75
			fiscellaneous	822.83	2,004.94	1,182.11	143.66
		P3 and Misc R	evenue (incl's Cycle Perms	31,490.81	35,493.37	4,002.56	12.71
	TOTALS			3,314,193.06	3,253,468.22	(60,724.84)	(1.83)







Department of Transportation -- Parking Division YTD Revenue/Statistics -- thru April 2008 vs 2009

		<u>M</u>	eters *	+	Cashiered	reet +	Monthly	=	Total	+	Street Meters	+	Misc. Revenues	=	Totals *
2008	# of Spaces		310		3,222		498		4,030		1,410	_ =			5,440
	Revenue	\$	179,705		\$ 2,357,466		\$ 257,097		2,794,269		\$ 555,445		\$ 37,154		3,386,868
2009	# of Spaces		310		3,219		498		4,027	_	1,406			. 	5,433
	Revenue	\$ 1	78,869	_	\$ 2,226,765		\$ 258,630	-	2,664,263		\$ 553,449		\$ 35,493		3,253,205
2009	+/- 2008														
	# of Spaces		-		(3)		-		(3)	_	(4)				(7)
	Revenue	\$	(836)	_	\$ (130,702)		\$ 1,532	\$	(130,006)		\$ (1,996)	1	\$ (1,661)		(133,663)
	(% Rev Change)		-0.5%		-5.5%		0.6%		-4.7%		-0.4%	,	-4.5%		-3.9%

^{*} Totals are exclusive of OFF-Street Cycle Spaces/Revenue so as not to skew results (due to revenue immateriality); but not worthwhile to backout ON-Street Cycles.

METERED LOTS	Facility Blair Lot (eff Aug 2002) Lot 88 (Munic Building) Brayton Lot Paystations	YTD-08 13 17	es (c) YTD-09	Day YTD-08		Avg Wkd	ay Occy (c)		Rever	nues	(c) ·	Т	Rev/Spa	co/D	av (c)	1		
METERED LOTS	Lot 88 (Munic Building) Brayton Lot Paystations	13		YTD-08	T			Days (c) Avg Wkday Occy (c) Revenues (c)						Rev/Space/Day (c)				
METERED LOTS	Lot 88 (Munic Building) Brayton Lot Paystations			112 00	YTD-09	YTD-08	YTD-09		YTD-08		YTD-09	Τ	YTD-08	Y	TD-09]		
METERED LOT	Brayton Lot Paystations	17	13	102	101			s	765.86	s	536.78	5	0.58	s	0.41]		
METERED	·····		17	102	101	75%	67%	\$	2,820.08	\$	3,024.85	s	1.63	s	1.76	1		
METERED		154	154	102	101	92%	95%	s	112,651.35	s	112,281.30	s	7.17	\$	7.22	1		
_ <u> </u> §	Brayton Lot Meters	12	12	102	101	57%	50%	s	820.80	\$	772.11	\$	0.67	s	0.64	1		
_ <u> </u> §	Buckeye Lot	53	53	102	101	52%	51%	\$	41,940.58	5	42,972.24	5	7.76	s	8.03	1		
_ <u> </u> §	Evergreen Lot	23	23	102	101			s	7,446.71	s	8,038.57	s	3.17	S	3.46	1		
_ <u> </u> §	Wingra Lot	19	19	102	101			\$	2,193.34	\$	2,033.75	\$	1.13	s	1.06			
<u>_</u> [c	SS Capitol	19	19	102	101	44%	31%	\$	11,066.43	\$	9,209.30	s	5.71	\$	4.80			
	Cycles	48	48	п∕с	n/c	1		\$	189.13	\$	168.30		n/ç		п/с			
_ [Cap Square North	488	487	118	117	58%	63%	\$_	201,820.49	\$	203,347.40	\$	3.50	s	3.57			
	Gov East	431	430	118	117	92%	95%	s	431,794.37	s	408,336.71	\$	8.49	\$	8.12			
CASHIERED S D D	Overture Center	544	543	118	117	50%	46%	ŝ	259,629.93	\$	237,524.83	\$	4.04	\$	3.74			
Ē s	SS Campus (Frances)							\$	416,703.32	\$	368,657.75		Dilection.		0			
ž	(combined totals)	1,064	1,059	118	117	70%	64%		961,292		891,027	\$	7.66	s	7.19			
S	SS Campus (Lake)				100			\$	544,588.44	\$	522,369.03	1515				# of R	enters	
S	State St Capitol	695	700	118	117	63%	63%	s	502,929.87	S	486,528.88	\$	6.13	\$	5.94	YTD-08	YTD-09	
В	Blair Lot Mo'y (eff 8/2002)	44	44	85	84	Mon	thly	\$	15,433.99	\$	15,086.56	S	4.13	S	4.08	48	46	
չ և	Vilson Lot Mo'y	50	50	85	84	space		\$	17,355.33	\$	17,928.27	\$	4.08	S	4.27	51	52	
E C	Cap.Sq. N Mo'y	125	125	85	84	aiwa		S	63,226.67	\$	64,763.08	\$	5.95	\$	6.17	148	148	
MONTHLY	Gov East Mo'y	85	85	85	84	consid		\$	55,544.39	\$	55,708.18	\$	7.69	\$_	7.80	100	99	
≖ [o	Overture Ctr Mo'y (b) (e)	75	75	85	84	Occu		\$	41,027.00	\$	40,547.72	s	6.44	\$_	6.44	95	92	
S	S Cap. Mo'y (b) (d)	119	119	85	84			\$	64,510.10	\$	64,596.00	\$	6.38	\$	6.46	134	134	
<u>c</u>	ampus Area Route	172	173	102	101	54%		\$	71,226.79	\$	76,569.62	\$	4.06	\$	4.39	575	571	
<u>c</u>	Capitol Square (f)	24	24	102	101	58% (f)	<u>6</u>	\$	15,322.79	\$	13,796.31	\$	6.19	\$_	5.75		-4	
C	CB Area Route	92	92	102	101	54%	ige .	\$	50,544.87	\$	54,649.32	S	5.39	5	5.88			
2 E	ast Washington Area Route	96	96	102	101	38%	Jes.	\$	17,998.70	\$	19,105.43	\$	1.84	\$	1.97			
METERS W W	EF Area Route	81	82	102	101	42%	Not available due to backlog created by temporary staff shortages.	\$	33,701.60	\$	37,417.34	\$	4.09	\$	4.53			
<u>м</u>	IATC Area Route	100	103	102	101	27%	. 홍류 그	\$	27,776.40	\$	29,974.96	\$	2.73	\$_	2.88			
E M	feriter Area Route	116	130	102	101	46%	ا ﷺ ا	\$	33,365.30	\$	38,126.02	\$	2.83	\$_	2.90			
<u>. M</u>	IMB Area Route	101	106	102	101	45%	_ 3 ts _	\$	52,704.89	\$	53,205.43	\$	5.13	\$	4.96			
M M SS S	fonroe Area Route	124	125	102	101	pass	8 g 1	<u>s</u>	23,108.34	\$	24,051.41	\$	1.83	\$	1.91			
<u> </u>	chenks Area Route	80	80	102	101	pass	. 훑 & _]	\$	4,530.62	\$	5,395.09	\$	0.56	\$_	0.67			
? St	tate Street Area Route	108	108	102	101	35%	. 럝뷻 .	\$	38,516.95	\$	43,404.82	\$	3.49	\$_	3.98			
8116	niversity Area Route	207	178	102	101	34%	ğ 1	s	82,057.68	\$	78,736.55	\$	3.89	S	4.38			
-	ilson/Butler Area Route	110	110	102	101	29%		\$		\$	25,667.36	\$	2.39	\$	2.32			
_	arious Routes			102	101	n/a		\$		\$	-	\$		\$_				
-	Subtotal - Route Revenue	1,410	1,406	102	101			\$		\$	500,099.66	\$	3.32	\$	3.52			
_	eter-Related Constru Rev							\$	 	\$	53,349.00							
_	Total On-St Meter Revenue					<u></u>		\$		\$	553,448.66							
_	iscellaneous							\$		\$	35,493.37							
To	otal (a)	5,488	5,481				Ĺ	\$, ,	\$ \$	3,253,373.64 (133,683.36)							

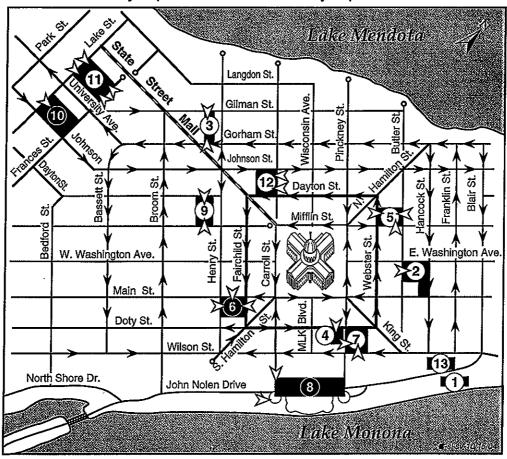
Footnotes:

- (a) Excludes interest on investments
- (b) Available to public on nights and weekends.
- (c) Alf revenue except Cashiered Ramps and Miscellaneous is reported on an accrual basis. (Information for 2007 may have been restated to reflect corrections and/or changes in accounting treatment.) Occupancy information provided effective March 2004; source = monthly occupancy surveys, except for Cashiered facilities and Brayton Lot >> source = Parcs system. Weekday timeframe = 10 a.m. thru 2 p.m.
 (d) Monthly information for the State Street Capitol Ramp includes the 60 long-term lease parkers (Physicians Plus/North Square Associates).
 (e) Monthly information for the Overture Center ramp includes the 45 long-term lease parkers (West Washington Associates -- able to lease up to 60 spaces).

- (f) Due to the small number of meters around the Capitol Square, monthly surveys are not done. However, we compute estimated occupancy via the following equation: YTD Revenue / # of Mtrs in Service / # of Rev-Generating Days / 9 hrs/day / \$1.25/hour
- n/a Not computed -- collection schedules are too varied to yield reliable information.

DOWNTOWN PUBLIC PARKING

City Operated and Non-City Operated



	FACILITY NAME		LEGEND						
1	Blair Lot		Public Parking						
2	Brayton Lot	#	City Operated Facilities						
3	Buckeye Lot	. #	Non-City Operated Facilities						
4	Lot 88	⊳	Lot/Ramp Entrance						
(5)	Capitol Square North Ramp	>	One-way Street						
6	Capitol Square South Ramp (County)								
7	Government East Ramp								
8	Monona Terrace Community and Convention Center (NOT City Operated)								
9	Overture Center Ramp								
10	South East Campus Ramp (UW-Madison)								
11	State Street Campus Ramp								
12	State Street Capitol Ramp								
13	Wilson Lot								