

## PURCHASE AND SALE AGREEMENT

THIS PURCHASE AND SALE AGREEMENT (the "Agreement") is entered into as of the 11<sup>th</sup> day of May, 2018, by and between the **City of Madison**, a Wisconsin municipal corporation (the "Buyer") and James R. Weber and Susan Weber, husband and wife as survivorship marital property (the "Seller").

In consideration of the covenants and agreements set forth herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Buyer and Seller (the "Parties") hereto covenant and agree as follows:

1. The Property. The Buyer shall purchase and the Seller shall sell and convey by Warranty Deed (the "Deed") fee simple title to the real property located at 6444 Nesbitt Road, Madison, WI (the "Property"), as legally described on attached Exhibit A, including all rights, easements and appurtenances pertaining thereto and all improvements, trees, bushes, landscaping, foliage, and, to the extent such rights exist, all mineral, oil, gas, hydrocarbon substances, development rights, air rights, water rights, and water stock thereon. Notwithstanding the foregoing, the Seller shall have the right to remove the following fixtures and improvements: the furnace, water heater, doors, sinks, tub, toilet, counters, cabinets, and fencing. The removal of said fixtures and improvements shall be at the Seller's expense and shall occur prior to closing. The Seller shall ensure that all utilities to the fixtures shall be shut off prior to removal and that the Property shall be left in a safe condition upon removal of the fixtures and improvements.
2. Effective Date. The "Effective Date" shall be the later date of execution of the Agreement by the Buyer or the Seller, as indicated on the signature page.
3. Purchase Price. The total purchase price of the Seller's interest in the Property (the "Purchase Price") shall be Two Hundred Sixty-Seven Thousand Dollars (\$267,000). The Purchase Price shall be payable in cash at closing, subject to the adjustments and prorations herein provided.
4. Personal Property. The Purchase of the Property does not include any personal property. The Seller shall have the option to remove any and all appliances from the dwelling before closing, as provided in paragraph 1.
5. Delivery of Documents. Within ten (10) days of the Effective Date, the Seller will reproduce at the Seller's expense and send to the Buyer all environmental studies, reports, surveys, permits, applications, building inspections, and remediation plans or assessments of the Property and all studies, reports, plans or assessments related to the condition of the Property in the Seller's possession or control.
6. Limited Representations and Warranties; AS-IS Condition. Except as otherwise provided in the Agreement, the Buyer shall purchase the Property in "AS-IS, WHERE-IS" condition and "with all faults," and shall agree that it relied upon no warranties, representations or

statements by the Seller, its agents or employees, in entering into the Agreement or in closing the transaction described herein. Except as provided in Section 9 below, the Buyer's closing on the acquisition of the Property shall constitute conclusive evidence that the Buyer is satisfied with the condition of and title to the Property.

7. Leasing. The Seller represents that the Property is currently leased month-to-month and the Seller will agree that it shall not renew any new lease or rental agreement for the Property, or any portion thereof, during the Buyer's Due Diligence Period, as described in Paragraph 8, and through the date of closing, without the prior written consent of the Buyer.
8. Due Diligence Period. The Buyer shall have sixty (60) days from the Effective Date (the "Due Diligence Period") to review, test and inspect all aspects of the Property, at its sole cost and expense. If within the Due Diligence Period the Buyer determines, in its sole discretion, that it does not desire to purchase the Property, the Buyer may provide written notice to the Seller of such desire and the Agreement shall terminate immediately.

If the Buyer does not provide written notice terminating the Agreement on or prior to the sixtieth (60th) day of the Due Diligence Period, the Agreement shall remain in full force and effect, the Buyer shall accept the Property as-is, and the Parties shall proceed to close the transaction as provided herein.

Should the Buyer desire to close prior to the end of the Due Diligence Period, the Buyer may provide the Seller with written notice of its intent to do so. The provision of such notice by the Buyer shall not affect the terms contemplated in the Agreement, except that the date of closing (the "Closing Date") shall occur on or before fifteen (15) days from the date the Seller receives such notice, unless the Parties agree in writing to another date.

The Due Diligence Period may be extended upon written agreement of the Parties.

9. Buyer Contingencies. The Buyer shall have ninety (90) days from the Effective Date (the "Buyer's Contingency Period") to satisfy or waive the following contingencies or to otherwise terminate the Agreement if any of the Buyer's Contingencies are unacceptable:
  - a. Inspections and Testing. The Buyer obtaining, at its sole cost, various inspections and testing of the Property and any improvements located thereon that are satisfactory, in the Buyer's sole discretion, to the Buyer. Said inspections and testing may include, but not be limited to, a Phase 1 and 2 Environmental Site Assessment and related testing, soils testing, building inspections, and any other inspections or testing deemed necessary by the Buyer.
  - a. This Agreement and the Buyer's purchase of the Property are contingent upon the results of certain inspections and evaluations of the Property being acceptable to the Buyer. The Buyer and its agents shall have the right, upon reasonable notice and during business hours, to conduct such inspections of the Property as the Buyer deems reasonably necessary related to matters such as, but not limited to, the

physical condition of the improvements located upon the Property, soil conditions, location of flood plain/wetlands boundaries, environmental conditions (adverse or otherwise), matters which would be revealed by survey, zoning, building or land use restrictions and other laws, ordinances, rules or regulations affecting the Property or the Buyer's intended use thereof. All such inspections shall be conducted so as to interfere with the operations of tenants as little as possible. If the results of such inspections and evaluations of the Property are acceptable to the Buyer, then the Buyer shall so notify the Seller in writing within 30 days of execution of this Agreement by the Buyer, and this contingency shall be deemed waived by the Buyer. If the Buyer fails to provide such written notice within the prescribed time period, then this Agreement and the acceptance thereof shall automatically be null and void.

- b. Approval. The Common Council of the City of Madison authorizing the acceptance of the Property.
10. Access to the Property. The Buyer and the Buyer's authorized agents and contractors shall be permitted access to the Property for the purpose of conducting inspections and/or testing as specified in paragraph 9a at reasonable times with at least twenty-four (24) hour notice to the Seller. The Buyer will repair, at the Buyer's sole cost and expense, all damages caused by any of its assessments and inspections so that the condition of the Property is returned to as good or better condition as existed prior to the assessment(s) and inspections.
11. Title Insurance. The Seller shall provide to the Buyer, at the Seller's expense, within thirty (30) days prior to the Closing Date, a commitment from Dane County Title Company (the "Title Company") to issue an ALTA Owner's Title Insurance Policy in the amount of the Purchase Price upon the recording of proper documents, together with a gap endorsement. The commitment shall show title to the Property, as of a date no more than fifteen (15) days before such title proof is provided to the Buyer, to be in the condition called for in the Agreement, and further subject only to liens which will be paid out of the proceeds of the closing and to any exceptions acceptable to the Buyer ("Permitted Exceptions"). The Buyer shall notify the Seller of any valid objection to title, in writing, prior to closing. The Seller shall have a reasonable time, but not exceeding fifteen (15) days, to remove the objections and the Closing Date shall be extended as necessary for this purpose. Should the Seller be unable or unwilling to carry out the Agreement by reason of a valid legal defect in title which the Buyer is unwilling to waive, the Agreement shall be void.
12. Survey. Any survey of the Property including, but not limited to, an ALTA/ACSM Land Title Survey that meets the Minimum Standard Detail Requirements for ALTA/ACSM Land Title Surveys effective February 23, 2016 that is required to eliminate all survey related exceptions to the title insurance policy, certified as of a current date in favor of the Buyer and the title company providing the title insurance described in Paragraph 11 shall be at the sole cost and expense of the Buyer.
13. Commissions. The Seller represents that it has not entered into any contracts with any brokers or finders nor has the Seller obligated itself to pay any real estate commissions or

finders' fees on account of the execution of the Agreement or the close of the transaction contemplated therein. The Buyer represents that it has not entered into any contracts with any brokers or finders nor has the Buyer obligated itself to pay any real estate commissions or finders' fees on account of the execution of the Agreement or the close of the transaction contemplated therein. The provisions of this Paragraph 13 shall survive any expiration or termination of the Agreement and shall not merge into any deed delivered and accepted upon the closing of the transaction therein contemplated.

14. Closing.

- a. Closing shall occur on or before forty-five (45) days from (a) the expiration of the Due Diligence Period; or (b) the date of the Seller's receipt of notice from the Buyer requesting an earlier Closing Date; or (c) such other date agreed to in writing by the Parties.
- b. The Seller agrees to execute and deliver to the Buyer at closing the Deed conveying the Property to the Buyer free and clear from all liens and encumbrances, excepting the following: Municipal and zoning ordinances and agreements entered under them; recorded easements for the distribution of utility, municipal services; easements; recorded building and use restrictions and covenants.
- c. The Buyer shall pay all recording/filing fees except that the Seller shall pay the recording/filing fees for such documents as are required to be recorded/filed in order to cause title to the Property to be in the condition called for by the Agreement.
- d. All real estate taxes with respect to the Property shall be prorated between the Parties as of the date of the Closing Date based upon the latest known assessment and latest known mil rate.
- e. The Seller shall be responsible for any existing, area assessments or any other charges payable to any municipality or utility with regard to the Property as of the Closing Date.
- f. The Seller shall pay any Wisconsin Real Estate Transfer Return fee due in connection with conveyance of the Property.
- g. The Title Company shall complete and submit the required Wisconsin Real Estate Transfer Return with the Deed upon recording.

15. Representations. The Seller represents the following:

No Prior Right to Purchase. No party has any option, right of first refusal or similar right to purchase all or any portion of the Property.

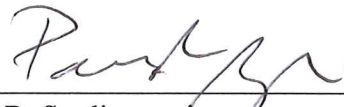
16. Miscellaneous.


- a) No Obligations to Third Parties. Except as otherwise expressly provided herein, the execution and delivery of this Agreement shall not be deemed to confer any rights upon, nor obligate any of the Parties hereto, to any person or entity other than the Parties.
- b) Benefit and Burden. This Agreement shall be binding upon and inure to the benefit of the Parties hereto and their respective heirs, executors, personal representatives, successors, and assigns. The provisions herein contained shall survive closing and delivery of the Deed and shall not be merged therein.
- c) Entire Agreement. This Agreement contains the entire agreement between the Parties and any modification, alteration or addendum to this Agreement shall be valid only when written and executed by both Parties.
- d) Severability. If any non-material part, paragraph, or article of this Agreement shall be determined to be invalid, or otherwise unenforceable, the validity of all the remaining parts, paragraphs, and articles shall not be affected thereby. Any such non-material parts, paragraphs, or articles shall be deemed severable.
- e) Governing Law. This Agreement shall be governed by, and construed in accordance with, the laws of or applicable to the State of Wisconsin.
- f) Headings. The headings in this Agreement are meant for reference purpose only and shall not in any way affect the meaning or interpretation herein.

[Signature pages follow]


IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed as of the day and year first above written.

**BUYER: CITY OF MADISON,**  
a Wisconsin municipal corporation

By:  Date: 11 May 2018  
Name: Paul R. Soglin  
Title: Mayor

By:  Date: 5-8-2018  
Name: Maribeth Witzel-Behl  
Title: City Clerk

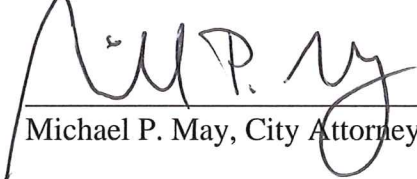
Approved:

 5/9/18  
David Schmiedicke, Finance Director Date

Approved:

 5/8/18  
Eric Veum, Risk Manager Date

Approved as to form:

 5/8/18  
Michael P. May, City Attorney Date

**SELLER: JAMES R. WEBER AND SUSAN WEBER,**  
husband and wife as survivorship marital property

By: James R. Weber Date: 3-20-2018  
James R. Weber

By: Susan Weber Date: 3-20-2018  
Susan Weber

Execution of this Purchase and Sale Agreement by the City of Madison is authorized by Resolution Enactment No. RES-18-00349, File I.D. No. 51003, adopted by the Common Council of the City of Madison on April 1, 2018.

Drafted by the City of Madison Office of Real Estate Services

Project No. 11424

# EXHIBIT A

## Legal Description of the Property

Lot Two (2), of Certified Survey Map No. 8091 recorded in the Dane County Register of Deeds Office in Volume 43 of Certified Survey Maps, page 145, as Document No. 2737133, in the Town of Verona, Dane County, Wisconsin.