



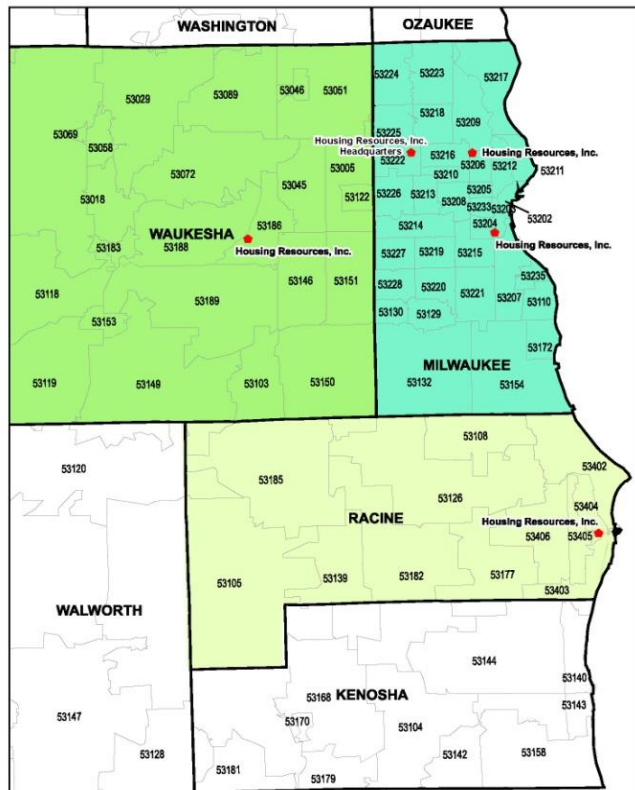
Mission

Housing Resources, Inc prepares people for successful home ownership.

WHAT SETS UP APART

- ▶ HRI was founded in Milwaukee in 1991 to educate buyers
- ▶ HRI is a HUD approved housing counseling organization with HUD certified housing counselors
- ▶ HRI is one of more than 240 NeighborWorks® America affiliate with an exemplary rating; Provides funding, training, TA, oversight
- ▶ HRI maintains a diverse board and staff that are committed to fulfilling the mission of the organization
- ▶ HRI has 27 staff (7 are bilingual English/Spanish)
- ▶ HRI believes the most important aspect of the purchase process is homebuyer counseling
- ▶ HRI offers supportive services to homeowners to ensure that they can maintain and keep their homes.

AREAS WE SERVE/OFFICE LOCATIONS



Source: Housing Resources, Inc.

Nonprofit Center of Milwaukee 2012

MILWAUKEE

7830 W. Burleigh Street - 30 years

1516 S. 22nd Street - 18 years

2500 W. Capitol Drive - 15 years

WAUKESHA-JEFFERSON-OZAUKEE-WASHINGTON

217 Wisconsin Avenue #411 - 10 years
Waukesha

RACINE-KENOSHA-WALWORTH

500 Wisconsin Avenue #205 - 20 years
Racine

Programs

- Education and Advocacy Services -

Virtual Home Buyer Education Workshops

A Series of interactive classes covering all aspects of purchasing a Home

Online Education

Home buyer education online for learners who want to learn at their own pace

One-on-One Counseling

Meeting with a counselor to review credit history, saving, budget and plan the steps needed to prepare for home ownership

Down Payment & Closing Cost Funds

Forgivable loans or grant funds that can help you cover entry costs



Programs

- Education and Advocacy Services -



Post-Purchase Counseling for re-financing, credit repair, and foreclosure prevention

Counseling services to help existing homeowners understand the responsibilities of home ownership or assist them in avoiding foreclosure

Mortgage Assistance

Provides up to 6 months of payments on behalf of homeowners who have suffered a reduction or lost income due to COVID-19 who owner-occupy properties in Milwaukee or Waukesha County or the City of Racine

Reverse Mortgage Counseling

Helps seniors weigh the pros and cons of reverse mortgages

Home Maintenance Classes

Educates homeowners about the basics of home maintenance and financial management

Tool Loan Center

For a small annual membership fee, homeowners can borrow a wide variety of tools to assist with home repairs



2019 RESULTS

Ranked #8 of more than 240 NeighborWorks organizations in terms of homebuyer education and counseling services provided

Ranked #3 out of the 56 organizations in the Midwest Region

Ranked #1 out of the 6 NeighborWorks groups in the state of Wisconsin

Homebuyer Education Graduates.....	1415
Homebuyers Counseled.....	744
Closed Loans.....	325
Total Mortgage Loans.....	\$39,918,080
Down Payment & Closing Cost.....	\$1,556,130
Homeowners Counseled.....	49
Homeowners Educated.....	72
Tools Loaned.....	1212

WHAT WE CAN BRING TO MADISON

- ▶ Nearly 30 years experience & great reputation as a trusted provider
- ▶ Experienced and diverse staff
- ▶ Strong relationships with lenders & other real estate professionals
- ▶ Virtual Homebuyer Education Workshops (12) in English and Spanish
- ▶ One-on-one individualized counseling to help buyers identify and overcome barriers such as credit, budgeting, saving, etc.
- ▶ A commitment to advocate for buyers and owners while treating them with dignity, empathy and respect
- ▶ Supportive services for homeowners to ensure that they can maintain and keep their homes

QUESTIONS & COMMENTS



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