



Legislation Details (With Text)

File #: 39911 **Version:** 1 **Name:** Authorizing the Mayor and City Clerk to sign a five-year contract with Schmidt's Auto Inc with two optional one-year renewal extensions on behalf of City for towing and vehicle storage services.

Type: Resolution **Status:** Passed

File created: 8/26/2015 **In control:** BOARD OF ESTIMATES (ended 4/2017)

On agenda: 9/1/2015 **Final action:** 9/15/2015

Enactment date: 9/21/2015 **Enactment #:** RES-15-00750

Title: To authorize the Mayor and City Clerk to enter into a five-year contract with two optional one-year renewal extensions on behalf of the City with Schmidt's Auto Towing, Inc. for towing and vehicle storage services.

Sponsors: Paul R. Soglin

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
9/15/2015	1	COMMON COUNCIL	Adopt	Pass
9/8/2015	1	BOARD OF ESTIMATES (ended 4/2017)	RECOMMEND TO COUNCIL TO ADOPT - REPORT OF OFFICER	Pass
9/1/2015	1	COMMON COUNCIL	Referred	Pass
8/26/2015	1	BOARD OF ESTIMATES (ended 4/2017)	Referred for Introduction	

Fiscal Note

The proposed contract breaks down the City's towing rate by tow category. The agreement includes a phased in rate increase for the most prevalent type of tows, peaktime towaways. Over the five years of the contract the rate will increase from the current rate, \$32 per tow, to \$42.50 per tow in the fifth year, a 33% increase over the life of the contract. The schedule below provides an overview of the increase over the five years of the contract.

Peaktime Towaways	
Contract Year	Rate
Year 1	38.00
Year 2	39.00
Year 3	40.00
Year 4	41.25
Year 5	42.50

Under the proposed contract, rates for other categories of tows will be modified in the first year and remain unchanged for the remainder of the agreement. The chart below provides a comparison of the current contract to the proposed contract in the first year of the agreement.

Tow Type	Average Towing Cost	Current Cost	Annual Amount	Projected Cost	Annual Amount	Change
Towing to Contractors lot as ordered by MPD Up to 15,000 lbs GVW	32	12,049	43	15,895	3,846	
Towing of evidence vehicles to City evidence storage up to 15,000 lbs GVW	54	4,680	50	4,350	(330)	
Towing released from City evidence to Contractor's lot	86	4,626	50	4,300	(326)	
Towing City owned vehicles up to 15,000 lbs GVW	351	16,992	50	17,550	558	
Towing City owned vehicles over 15,000 lbs GVW	109	8,794	100	10,900	2,106	
Peaktime Towaways	4,163	32	134,340	38	158,104	23,764
			181,501		211,139	29,638

The budget for this contract is spread across agencies utilizing the service. The table below provides an overview of the current budget; the projected increase is factored into the 2015 projected amounts. Minor adjustments will be reflected in the 2016 Executive Budget to ensure funds are allocated to the appropriate agencies based on historical utilization.

AGENCY	2015 Budget	2015 YTD	2015 Projected	Difference	2016 Request Budget
Fleet	25,000	29,088	43,631	(18,631)	25,000
Metro	5,000	-	-	5,000	5,000
Parking	-	18,465	27,697	(27,697)	35,714
Police	169,370	85,489	128,234	41,136	164,380
	199,370	133,042	199,562	(192)	230,094

Title

To authorize the Mayor and City Clerk to enter into a five-year contract with two optional one-year renewal extensions on behalf of the City with Schmidt's Auto Towing, Inc. for towing and vehicle storage services.

Body

WHEREAS, the City utilizes a new city-wide towing contract to provide towing and related services for City departments that include Madison Police Department (MPD), Fleet Services and Metro Transit; and

WHEREAS, Purchasing Services, on behalf of the MPD, Fleet Services and Metro Transit departments, solicited competitive proposals under RFP 8431-0-2015-BP, Towing Services; and

WHEREAS, an evaluation team consisting of staff from Metro Transit, the Traffic Enforcement Section of MPD and Fleet Services conducted a detailed evaluation, scored each of the proposals using criteria that included cost, qualifications, experience, capability, storage facilities, equipment and references.

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and City Clerk are hereby authorized to enter into and sign a contract with Schmidt's Auto, Inc. on behalf of the City for towing and vehicle storage services, as negotiated by Purchasing Services, for an initial term of five years with two optional one-year renewal extensions. The one-year extensions can be signed by the Finance Director or the designee.