## SOURCES & USES

## Butler/Mifflin

## SOURCES

WHEDA	\$650,000.00	
Loan	\$0.00	Total Loans
Loan	\$0.00	\$650,000.00
CDBG	\$600,000.00	
Grant	\$0.00	
Other	\$0.00	Total Grants
Other	\$0.00	\$600,000.00
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Total Sources	\$1,250,000.00
Total Cost	\$1,255,290.00
<u>difference</u>	(\$5,290.00)

## PROJECT SUMMARY

Butler/Mifflin

Project Name	Butler/Mifflin
Address	
Total Units	14
Set-aside Units	14

INCOME										
# of Units	#set-aside	# Br	Rent	Utility	Gross Rent	Rent Limit	Mon. Rent	Yr. Rent		
1	0	1	\$470		\$470		\$470	\$5,640		
4	0	1	\$ 565		\$2,260		\$2,260	\$27,120		
2	0	1	\$ 650		\$1,300		\$1,300	\$15,600		
1	0	1	\$ 600		\$600		\$600	\$7,200		
6	0	1	\$ 770		\$770		\$4,620	\$55,440		

Total Units	14
Total Rent	\$111,000
Rent Vacancy Rate	5%
Vacancy	\$5,550
Net Rent	\$105,450

laundry	\$0
Other Vacancy Rate	0%
Other Vacancy	\$0
Net Other Income	\$0

TOTAL INCOME \$105,450

	OPER	<b>ATING EXPENSE</b>	S		7	
	Yearly Amount	Monthly Amount	PUY	PUPM		subtotals
Management Fee 6.00%	\$5,000	\$417	\$357	\$30		
Admin - Salaries	\$3,500	\$292	\$250	\$21		
Admin - Supplies			\$29	\$29 \$2		
Accounting	× · · · · · · · · · · · · · · · · · · ·		\$71	\$6		
Financial Statements			\$54	\$4	\$63	Admin
Util - Electric	\$4,000	\$333	\$286	\$24		
Util - Gas	\$5,000	\$417	\$357	\$30		
Util - Water/Sewer \$3,000		\$250	\$214	\$18	\$71	Util
Maint Salaries	\$3,000	\$250	\$214	\$18		
Maint- Supplies	\$3,000	\$250	\$214	\$18		
Oper -Lawns	\$0	\$0	\$0	\$0		
Oper - Trash	\$3,700	\$308	\$264	\$22		
Oper - Cleaning	\$2,500	\$208	\$179	\$15	\$73	op/maint
Insurance	\$6,200	\$517	\$443	\$37		
Taxes (PILOT)	\$4,000	\$333	\$286	\$24	\$61	tax/insur
Replacement Reserve	\$6,000	\$490	\$420	\$35		
		\$0	\$0	\$0		
TOTAL OP EXPENSES	\$51,050	\$4,244	\$3,638	\$303		
NET OPERATING INCOME	\$54,400	\$4,533	\$3,886	\$324		

Appraised \	Appraised Value					

		DEBT SERVICE	Ξ
Loan Amount #1	\$650,000	Source of Loan	DCR 1.38
Interest Rate	4.50%		LTV 1.69
Amortization (months)	360		loan #1
Term (Months)	360		
Monthly Debt Service	\$3,293.45		loan #1
Yearly Debt Service	\$39,521.45	\$46,429	per unit
Loan Amount #2	\$0	Source of Loan	DCR #DIV/0! 1.38
Interest Rate	0.00%		LTV #DIV/0! 1.69
Amortization (months)	0		
Term (months)	0		
Monthly Debt Service	\$0.00		loan #2
Yearly Debt Service	\$0.00	\$0	per unit
Loan Amount #3	\$0	Source of Loan	DCR #DIV/0! 1.38
Interest Rate	0.00%		LTV #DIV/0! \$ 1.69
Amortization (months)	0.007		
Term (Months)	0		
Monthly Debt Service	\$0.00		loan #3
Yearly Debt Service	\$0.00	\$0	per unit
Total Debt Service	\$39,521	1	all loans
Total Loans	\$650,000	\$46,429	per unit
	,,,	+ ,	
YEARLY CASH FLOW		\$14,879	
TOTAL DCR		1.38	
TOTAL LTV		1.69	

### REVISED

# **Development Costs**

## Butler/Mifflin

ACQUISITION COSTS		% of Total	Per Unit	
Building	\$1,100,000	88%	\$78,571	
Land	\$0	\$0	\$0	\$1,100,000

HARD COSTS				
New Structures	\$0	0%	\$0	
Rehab	\$105,000	8%	\$7,500	
Site Work	\$0	0%	\$0	
Landscaping	\$0	0%	\$0	
Utilities	\$0	0%	\$0	
Contingency	\$4,500	0%	\$321	
Other	\$0	0%	\$0	
General Requirements	\$0	0%	\$0	
Builder Profit	\$0	0%	\$0	
Builder Overhead	\$0	0%	\$0	\$109,500
SOFT COSTS	<b>#</b> 0	00/	¢۵	I
Design Architect	\$0	0%	\$0 \$0	
Inspecting Architect	\$0	0%	\$0	
Construction Management	\$0	0%	\$0	
Engineering	\$0	0%	\$0	
Taxes during Construction	\$4,000	0%	\$286	
Construction Interest	\$0	0%	\$0	
Construction Insurance	\$0	0%	\$0	
Permits & Fees	\$1,000	0%	\$71	
Survey	\$1,000	0%	\$71	
Environmental	\$0	0%	\$0	
Market Study	\$0	0%	\$0	
Appraisal	\$1,500	0%	\$107	
Relocation	\$0	0%	\$0	
Rent-up Reserve	\$0	0%	\$0	
Personal Property	\$0	0%	\$0	
Other	\$0	0%	\$0	
Origination Fees - Const.	\$0	0%	\$0	
Origination Fees - Perm	\$3,000	0%	\$214	
Legal	\$1,000	0%	\$71	
Accounting	\$500	0%	\$36	
Loan Application Fee	\$250	0%	\$18	
Title & Recording	\$1,000	0%	\$71	
Closing	\$500	0%	\$36	
Replacement Reserve Deposit	\$5,040	0%	\$360	
Capital Needs Assessment	\$2,000	0%	\$143	
Consultants	\$0	0%	\$0	l
Developer Fee	\$25,000	2%	\$1,786	\$45,790
Total Development Cost	\$1,255,290	100%	\$89,664	\$1,255,290

Project Name				Cash Fl	ows						REV	/ISED
		Construction	Year	Year	Year	Year	Year	Year	Year	Year	Year	Year
	inflation %	Year	1	2	3	4	5	6	7	8	9	10
Total Rent	1.5%		\$94,860	\$96,283	\$97,727	\$111,000	\$112,665	\$114,355	\$116,070	\$117,811	\$119,579	\$121,372
Rent Vacancy Rate			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Vacancy			\$4,743	\$4,814	\$4,886	\$5,550	\$5,633	\$5,718	\$5,804	\$5,891	\$5,979	\$6,069
Net Rent			\$90,117	\$91,469	\$92,841	\$105,450	\$107,032	\$108,637	\$110,267	\$111,921	\$113,600	\$115,304
Other Income	1.5%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Vacancy Rate			0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other Vacancy			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Other Income			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL INCOME			\$90,117	\$91,469	\$92,841	\$105,450	\$107,032	\$108,637	\$110,267	\$111,921	\$113,600	\$115,304
Management Fee			\$5,000	\$5,488	\$5,570	\$6,327	\$6,422	\$6,518	\$6,616	\$6,715	\$6,816	\$6,918
Admin - Salaries	1.5%		\$3,500	\$3,553	\$3,606	\$3,660	\$3,715	\$3,770	\$3,827	\$3,884	\$3,943	\$4,002
Admin - Supplies			\$400	\$406	\$412	\$418	\$425	\$431	\$437	\$444	\$451	\$457
Accounting			\$1,000	\$1,015	\$1,030	\$1,046	\$1,061	\$1,077	\$1,093	\$1,110	\$1,126	\$1,143
Financial Statements			\$750	\$761	\$773	\$784	\$796	\$808	\$820	\$832	\$845	\$858
Util - Electric	2.0%		\$4,000	\$4,080	\$4,162	\$4,245	\$4,330	\$4,416	\$4,505	\$4,595	\$4,687	\$4,780
Util - Gas			\$5,000	\$5,100	\$5,202	\$5,306	\$5,412	\$5,520	\$5,631	\$5,743	\$5,858	\$5,975
Util - Water/Sewer			\$3,000	\$3,060	\$3,121	\$3,184	\$3,247	\$3,312	\$3,378	\$3,446	\$3,515	\$3,585
Maint Salaries	1.5%		\$3,000	\$3,045	\$3,091	\$3,137	\$3,184	\$3,232	\$3,280	\$3,330	\$3,379	\$3,430
Maint- Supplies			\$1,000	\$1,015	\$1,030	\$1,046	\$1,061	\$1,077	\$1,093	\$1,110	\$1,126	\$1,143
Oper -Lawns			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Oper - Trash			\$3,700	\$3,756	\$3,812	\$3,869	\$3,927	\$3,986		\$4,106	\$4,168	\$4,231
Oper - Cleaning			\$2,500	\$2,538	\$2,576	\$2,614	\$2,653	\$2,693	\$2,734	\$2,775	\$2,816	\$2,858
Insurance	2.0%		\$6,200	\$6,324	\$6,450	\$6,579	\$6,711	\$6,845		\$7,122	\$7,264	\$7,410
Taxes	2.0%		\$4,000	\$4,080	\$4,162	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Replacement Reserve	0.0%		\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
Other												
TOTAL OP EXPENSES			\$49,050	\$50,220	\$50,996	\$48,215	\$48,945	\$49,687	\$50,443	\$51,212	\$51,995	\$52,792
NET OPERATING INCO	ME		\$41,067	\$41,249	\$41,844	\$57,235	\$58,087	\$58,950	\$59,824	\$60,708	\$61,605	\$62,512
Debt Service			\$39,521	\$39,521	\$39,521	\$39,521	\$39,521	\$39,521	\$39,521	\$39,521	\$39,521	\$39,521
Debt Service			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Debt Service			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL DEBT SERVICE			39,521	39,521	39,521	39,521	39,521	39,521	39,521	39,521	39,521	39,521
CASH FLOW			\$1,546	\$1,727	\$2,323	\$17,714	\$18,566	\$19,428	\$20,302	\$21,187	\$22,083	\$22,991
DCB			1.04	104	1.00	4 4 5	4 47	1 40	4 54	4 5 4	4 50	1 50
DCR			1.04	1.04	1.06	1.45	1.47	1.49	1.51	1.54	1.56	1.58 10/27/15

#### REVISED

Year	Year	Year	Year	Year
11	12	13	14	15
\$123,193	\$125,041	\$126,916	\$128,820	\$130,752
5%	5%	5%	5%	5%
\$6,160	\$6,252	\$6,346	\$6,441	\$6,538
\$117,033	\$118,789	\$120,570	\$122,379	\$124,215
\$0	\$0	\$0	\$0	\$0
0%	0%	0%	0%	0%
\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0
\$117,033	\$118,789	\$120,570	\$122,379	\$124,215

\$7,022	\$7,127	\$7,234	\$7,343	\$7,453
\$4,062	\$4,123	\$4,185	\$4,247	\$4,311
\$464	\$471	\$478	\$485	\$493
\$1,161	\$1,178	\$1,196	\$1,214	\$1,232
\$870	\$883	\$897	\$910	\$924
\$4,876	\$4,973	\$5,073	\$5,174	\$5,278
\$6,095	\$6,217	\$6,341	\$6,468	\$6,597
\$3,657	\$3,730	\$3,805	\$3,881	\$3,958
\$3,482	\$3,534	\$3,587	\$3,641	\$3,695
\$1,161	\$1,178	\$1,196	\$1,214	\$1,232
\$0	\$0	\$0	\$0	\$0
\$4,294	\$4,358	\$4,424	\$4,490	\$4,557
\$2,901	\$2,945	\$2,989	\$3,034	\$3,079
\$7,558	\$7,709	\$7,863	\$8,020	\$8,181
\$0	\$0	\$0	\$0	\$0
\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
\$53,602	\$54,427	\$55,267	\$56,121	\$56,991
ψ00,002	Ψ04,427	ψ00,207	ψ00,121	ψ <b>5</b> 0,991

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	\$0	\$0 \$0	\$0	\$0	\$0
			•		
\$23,909 \$24,840 \$25,782 \$26,736 \$27,703	39,521	521 39,521	39,521	39,521	39,521
\$23,909 \$24,840 \$25,782 \$26,736 \$27,703					
	\$23,909	09 \$24,840	\$25,782	\$26,736	\$27,703
1.60 1.63 1.65 1.68 1.7	1.60	.60 1.63	1.65	1.68	1.70