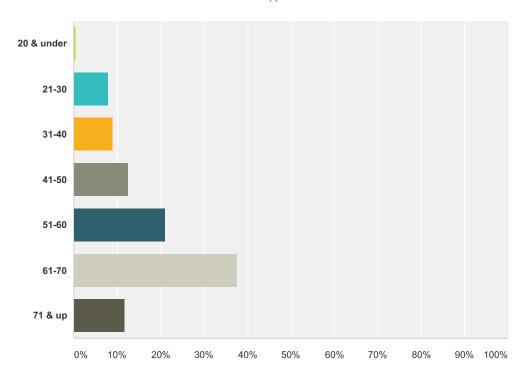
Q1 What is your age?

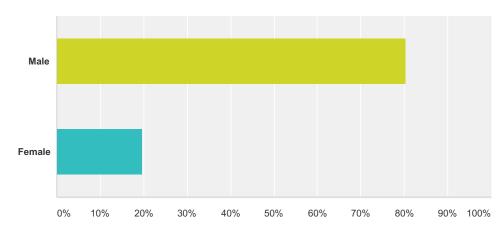
Answered: 224 Skipped: 0



| Answer Choices | Responses | |
|----------------|-----------|-----|
| 20 & under | 0.45% | 1 |
| 21-30 | 8.04% | 18 |
| 31-40 | 8.93% | 20 |
| 41-50 | 12.50% | 28 |
| 51-60 | 20.98% | 47 |
| 61-70 | 37.50% | 84 |
| 71 & up | 11.61% | 26 |
| Total | | 224 |

Q2 What is your gender?

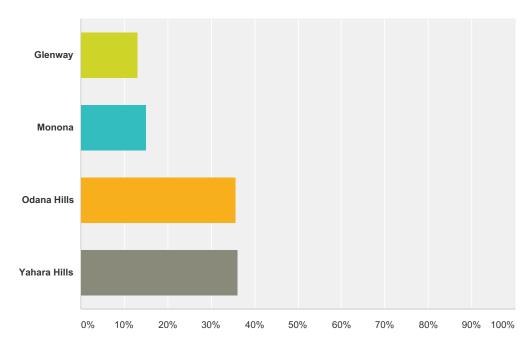
Answered: 224 Skipped: 0



| Answer Choices | Responses | |
|----------------|-----------|-----|
| Male | 80.36% | 180 |
| Female | 19.64% | 44 |
| Total | | 224 |

Q3 Which of the City of Madison Golf Courses did you play most during the 2015 golf season?

Answered: 221 Skipped: 3



| Answer Choices | Responses |
|----------------|------------------|
| Glenway | 13.12% 29 |
| Monona | 14.93% 33 |
| Odana Hills | 35.75% 79 |
| Yahara Hills | 36.20% 80 |
| Total | 221 |

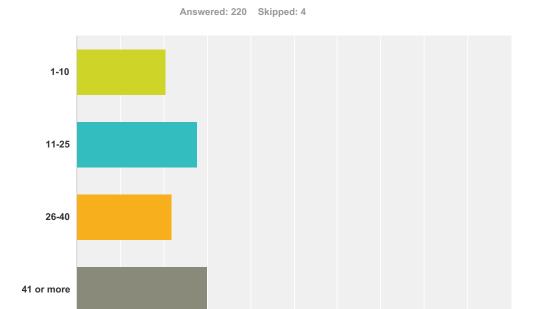
0%

10%

20%

30%

Q4 About how many rounds of golf did you play during the 2015 season?



| Answer Choices | Responses | |
|----------------|-----------|-----|
| 1-10 | 20.45% | 45 |
| 11-25 | 27.73% | 61 |
| 26-40 | 21.82% | 48 |
| 41 or more | 30.00% | 66 |
| Total | | 220 |

40%

50%

60%

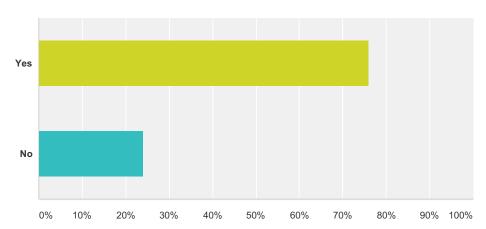
70%

80%

90% 100%

Q5 Are you familiar with our Loyalty Card Programs?

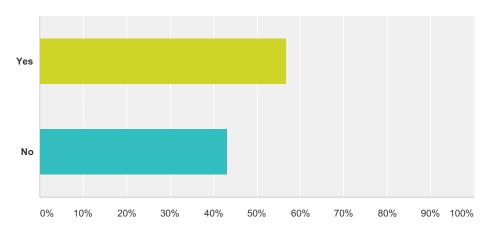




| Answer Choices | Responses | |
|----------------|-----------|-----|
| Yes | 75.91% | 167 |
| No | 24.09% | 53 |
| Total | | 220 |

Q6 Did you purchase a Season Pass or Loyalty Card during the 2015 golf season?

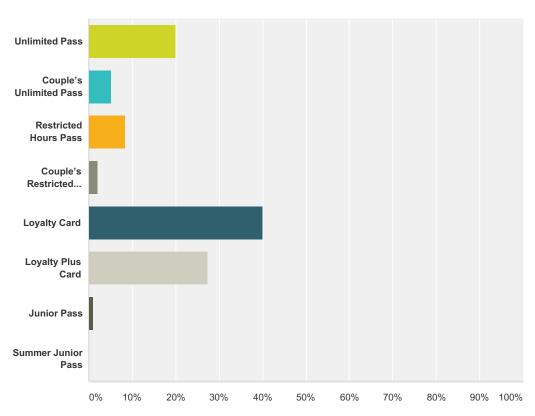




| Answer Choices | Responses |
|----------------|------------------|
| Yes | 56.89% 95 |
| No | 43.11% 72 |
| Total | 167 |

Q7 Which card(s) did you purchase? Select all that apply for all members in your household.

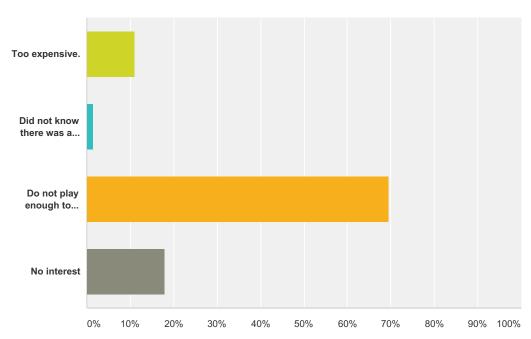
Answered: 95 Skipped: 129



| Answer Choices | Responses | |
|--------------------------------|-----------|----|
| Unlimited Pass | 20.00% | 19 |
| Couple's Unlimited Pass | 5.26% | 5 |
| Restricted Hours Pass | 8.42% | 8 |
| Couple's Restricted Hours Pass | 2.11% | 2 |
| Loyalty Card | 40.00% | 38 |
| Loyalty Plus Card | 27.37% | 26 |
| Junior Pass | 1.05% | 1 |
| Summer Junior Pass | 0.00% | 0 |
| Total Respondents: 95 | | |

Q8 Why did you not purchase a Season Pass or Loyalty Card in 2015?

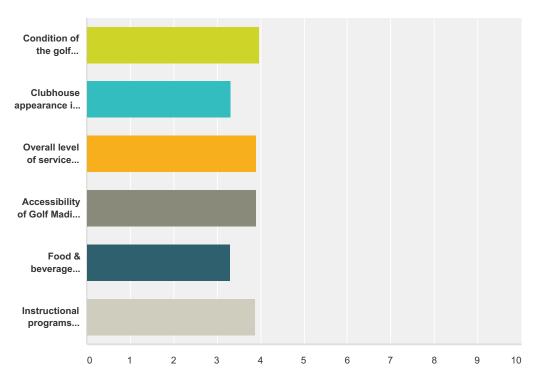
Answered: 72 Skipped: 152



| Answer Choices | Responses | |
|---|-----------|----|
| Too expensive. | 11.11% | 8 |
| Did not know there was a Loyalty Program. | 1.39% | 1 |
| Do not play enough to justify the purchase. | 69.44% | 50 |
| No interest | 18.06% | 13 |
| Total | | 72 |

Q9 Please rate the following 1 - 5 with 5 as "Outstanding."

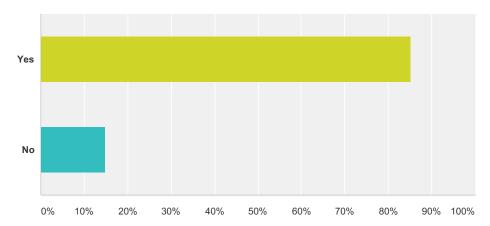
Answered: 210 Skipped: 14



| | 1 - Unacceptable | 2 - Needs some improvement | 3 - Acceptable | 4 - Above Average | 5 - Outstanding | N/A | Total | Weighted Average |
|---|---------------------|----------------------------------|---------------------|-------------------------|--------------------|-------------------|-------|---------------------|
| Condition of the golf courses in 2015 | 0.00% O | 5.71% 12 | 19.05% 40 | 47.62% 100 | 27.14% 57 | 0.48% | 210 | 3.97 |
| Clubhouse appearance in 2015 | 2.86% 6 | 11.90% 25 | 44.76% 94 | 31.90% 67 | 8.10% 17 | 0.48% | 210 | 3.31 |
| Overall level of service provided during 2015 | 0.95% | 4.29% 9 | 26.19% 55 | 40.48% 85 | 27.62% 58 | 0.48% | 210 | 3.90 |
| Accessibility of Golf Madison Parks staff during 2015 | 0.48% | 3.81% 8 | 25.71% 54 | 35.71% 75 | 26.67% 56 | 7.62% 16 | 210 | 3.91 |
| Food & beverage operation at the course you played most | 2.86% 6 | 15.71% | 34.76% 73 | 26.19% 55 | 10.95% 23 | 9.52% 20 | 210 | 3.29 |
| Instructional programs provided by Golf Madison Parks staff, including Sue Shapcott's Golf Revolution | 0.48% 1 | 2.38% 5 | 11.90% 25 | 11.90% 25 | 13.33% 28 | 60.00% 126 | 210 | 3.88 |

Q10 Did you know that the City of Madison courses offer golf instruction?

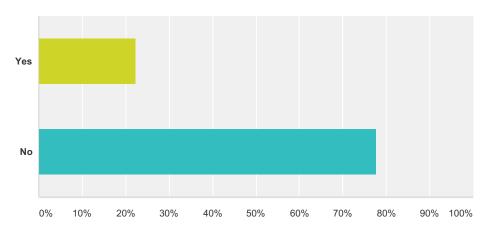




| Answer Choices | Responses | |
|----------------|-----------|-----|
| Yes | 85.17% | 178 |
| No | 14.83% | 31 |
| Total | | 209 |

Q11 Have you taken golf lessons at the City of Madison golf courses?

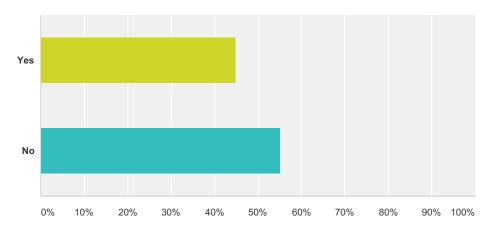




| Answer Choices | Responses | |
|----------------|-----------|-----|
| Yes | 22.35% | 40 |
| No | 77.65% | 139 |
| Total | | 179 |

Q12 Have you taken golf lessons at other golf facilities?

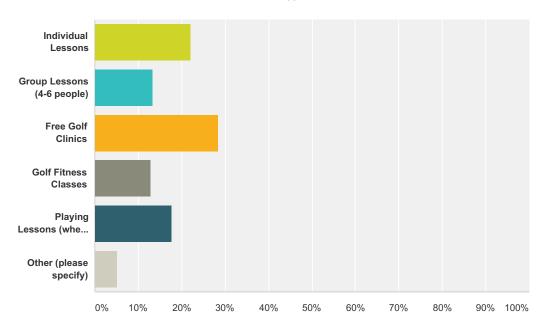




| Answer Choices | Responses | |
|----------------|-----------|-----|
| Yes | 44.98% | 94 |
| No | 55.02% | 115 |
| Total | | 209 |

Q13 We are looking to broaden the type of instruction programming we offer to meet the needs of Madison area golfers. What type of golf instruction program interests you the most?

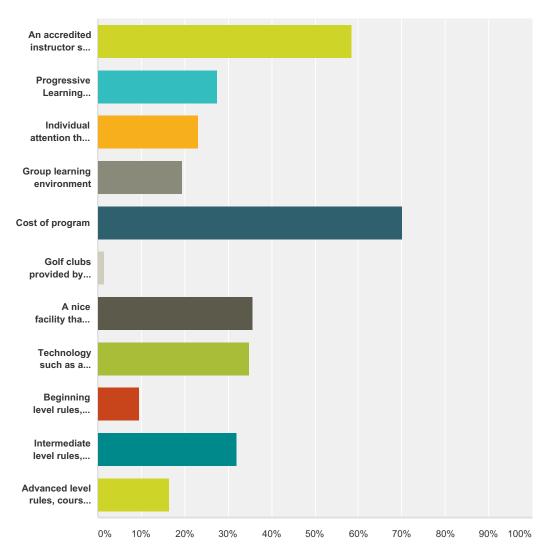
Answered: 208 Skipped: 16



| swer Choices | Response | es |
|---|----------|-----|
| Individual Lessons | 22.12% | 46 |
| Group Lessons (4-6 people) | 13.46% | 28 |
| Free Golf Clinics | 28.37% | 59 |
| Golf Fitness Classes | 12.98% | 27 |
| Playing Lessons (where teacher takes student(s) onto golf course to play and learn course management) | 17.79% | 37 |
| Other (please specify) | 5.29% | 11 |
| al | | 208 |

Q14 What factors are important to you in a golf instruction program? Check all that apply.

Answered: 207 Skipped: 17



| ewer Choices | Responses | |
|---|-----------|-----|
| An accredited instructor such as a PGA Professional or apprentice | 58.45% | 121 |
| Progressive Learning Environment | 27.54% | 57 |
| Individual attention the whole time | 23.19% | 48 |
| Group learning environment | 19.32% | 4(|
| Cost of program | 70.05% | 14 |
| Golf clubs provided by instructor | 1.45% | 3 |
| A nice facility that has a learning center and full service driving range | 35.75% | 74 |
| Technology such as a launch monitor or swing aids | 34.78% | 72 |

SurveyMonkey

| Beginning level rules, etiquette and basic swing mechanics | 9.66% | 20 |
|--|--------|----|
| Intermediate level rules, etiquette, swing mechanics and course management | 31.88% | 66 |
| Advanced level rules, course management and competition readiness | 16.43% | 34 |
| Total Respondents: 207 | | |

Q15 Please tell us your suggestions and comments about the golf instruction programs at any of the City of Madison golf courses?

Answered: 201 Skipped: 23

Q16 We are looking to expand the instruction programs across the City of Madison golf courses next season. If you would like to be kept updated on our offerings, please provide your email address.

Answered: 100 Skipped: 124

Q17 What are your favorite parts about the golf operation at the City of Madison Golf Courses? (examples: Course conditions, Food and Beverage, Customer Service, etc.)

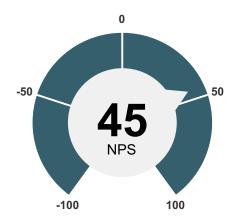
Answered: 197 Skipped: 27

Q18 Are there any other comments, concerns or recommendations you have for the Golf Madison Parks Management that you believe would make for a better overall golfing experience at the City of Madison Golf Courses?

Answered: 197 Skipped: 27

Q19 How likely is it that you would recommend the City of Madison Golf Courses to a friend or colleague?

Answered: 197 Skipped: 27



| Detractors (0-6) | Passives (7-8) | Promoters (9-10) | Net Promoter® Score |
|------------------|----------------|------------------|---------------------|
| 12% | 32% | 56% | 45 |
| 23 | 63 | 111 | |

Q20 (Optional)* By providing your name, zip code, email address and phone number you will be entered into the drawing for a chance to win a foursome of golf with cart at your choice of one of the City of Madison golf courses. Valid Monday -Sunday, through October 31, 2016. Drawing will be held at the Kickoff Party on February 20, 2016. You do not need to be present to win but you must complete the survey and the information below. Good luck and thank you for participating in our survey! *Providing your contact information is optional and will be used for this drawing only. We will not distribute or use your contact information for any other purpose.

Answered: 176 Skipped: 48

| Answer Choices | Responses | |
|---------------------|-----------|-----|
| First and Last Name | 99.43% | 175 |
| Company | 0.00% | 0 |
| Address | 0.00% | 0 |
| Address 2 | 0.00% | 0 |
| City/Town | 0.00% | 0 |
| State/Province | 0.00% | 0 |
| ZIP/Postal Code | 100.00% | 176 |
| Country | 0.00% | 0 |
| Email Address | 99.43% | 175 |
| Phone Number | 97.73% | 172 |
| | · | |