# Novanta University Ave. Business Plan

# I. The Business

- A. Novanta is a counter service Neapolitan pizzeria.
- B. Our company name is Bonta, Inc. which does business as Novanta.
- C. Bonta, Inc. is owned and operated by Nicholas Mattioli.
- D. Our marketing strategy is exercised through word of mouth, Facebook, Google, and Yelp.
- E. We will have between 15 to 20 employees at any given time of the year.
- F. We have two full time general managers: Esteban Francia and Gladys Romero.
- G. We have a business insurance policy and a worker's compensation insurance policy through American Family Insurance.
- H. The University Ave. Novanta will be our second Novanta.
- I. Our first Novanta is located at 8452 Old Sauk Rd. Madison, WI 53562 and was opened on June 27, 2013 and is still in full operation.
- J. Both Novantas will operate under the same food/beverage menu.
- K. A copy of our financial pro forma is attached.
- L. We are receiving a business loan through Monona Bank for our University Ave Novanta opening.
- M. Our hours of operation are Monday-Saturday 11am-9pm and Sunday 11am-8pm.

# Build Your Own Pizza

ADD TOPPINGS TO A MARGHERITA OR ANY OTHER PIZZA

MARGHERITA San Marzano Tomato Sauce, House Mozzarella, Olive Oil, Basil

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## **MEAT TOPPINGS .75**

Italian Sausage Salame Spicy Salame (Pepperoni) Ham Anchovies

### **CHEESE TOPPINGS .75**

House-Made Mozzarella Gorgonzola Fontina

# **VEGETARIAN TOPPINGS .50**

Kalamata Olives
Cherry Tomatoes
Mushrooms
Arugula
Roasted Peppers
Basil
Onion
Truffle Oil

## **SPECIAL TOPPINGS**

Prosciutto di Parma Water Buffalo Milk Mozzarella Smoked Water Buffalo Milk Mozzarella Parmigiano Reggiano Shavings Pesto Chicken

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PIZZAS ARE ABOUT 10 INCHES IN DIAMETER. WE RECOMMEND 1 PIZZA PER ADULT.

# FLAT, WOOD-OVEN-BAKED BREAD

Focaccia with Pecorino Romano, Oregano, Garlic, Served with Olive Oil and Balsamic Vinegar 3.50

### **PASTA BOLOGNESE**

Bolognese Sauce Made from Beef, Pancetta, San Marzano Tomatoes, Red Wine, and Parmigiano Reggiano, Slowly Cooked for Hours. Served over Penne Pasta. 9

# Mozzarella Bar

## **CAPRESE**

Wisconsin Cow Milk Mozzarella (Made at Novanta Every Day), Cherry Tomatoes, Pesto, Olive Oil, Balsamic Vinegar. Served with Bread. 10

# Mozzarella Substitutions

Water Buffalo Milk (Italy) +2 Smoked Water Buffalo Milk (Italy) +3

# More to Add

Prosciutto

Salame

Spicy Salame (Pepperoni)

# Insalate

Mixed Greens, Olive Oil, Balsamic Vinegar

### **EMILIANA**

Parmigiano Shavings, Cherry Tomatoes 7.50

## **GARBANZO**

Parmigiano Shavings, Chickpeas, Kalamata Olives, Sweet Peppers 8.50

### **GORGONZOLA**

Gorgonzola, Dried Cranberries, Walnuts 8

HALF SIZES AVAILABLE

# Dolci

## **TIRAMISU**

Ladyfinger Cookies Dipped in Espresso, Mascarpone Cream, Cocoa 5

### **GELATO**

Vanilla, Chocolate, Hazelnut 3.50

### **CHOCOLATE TRUFFLE GELATO**

Zabaione Cream Center Surrounded by Chocolate Gelato, Topped with Cocoa and Caramelized Hazelnuts **4.50** 

## **PIZZA NUTELLA**

Pizza Stuffed with Nutella 8.50

### **LEMON SORBETTO**

Lemon Sorbet Served Inside a Natural Lemon Shell 4.50

# **GRAHAM CRACKER CAKE**

Graham Crackers, Dolci di Latte, Homemade Whipped Cream, Chocolate Syrup **5** 

# **CANNOLI**

Cookie Shell Filled with Ricotta Cream and Chocolate Chips 4

# Vino

#### RED

Montepulciano 6 glass / 15 carafe / 23 bottle Chianti 7 glass / 17 carafe / 25 bottle Barbera 8 glass / 19 carafe / 28 bottle

### WHITE

Chardonnay 6 glass / 15 carafe / 23 bottle
Pinot Grigio 7 glass / 17 carafe / 25 bottle
Moscato 7 glass / 17 carafe / 25 bottle
Prosecco 8 split / 28 bottle

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# Birre

New Glarus (Wisconsin) **3.50** Stiegl Grapefruit (Austria) **4** 

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# Bevande

Fountain Soda 1.90
Aranciata San Pellegrino 2.25
Limonata San Pellegrino 2.25

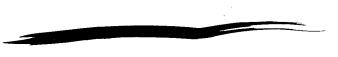
Coca-Cola/Sprite Glass Bottle 2.50

Sparkling Water 2.50

Espresso 2.50

Hot Tea 1.25

Iced Tea 3





NEAPOLITAN PIZZERIA

MON-SAT: 11 AM-9 PM SUN: 11 AM-8 PM

608.831.7740 • www.Novanta.biz

8452 Old Sauk Road, Madison, Wisconsin 53562



NEAPOLITAN PIZZERIA

# Pizze

# Tomato Sauce

San Marzano Tomato and Olive Oil

### **MARGHERITA**

Mozzarella, Basil 8.25

### REGINA

Water Buffalo Milk Mozzarella, Basil 9.50

#### **SALSICCIA**

Mozzarella, Italian Sausage, Mushrooms, Garlic, Basil 9.50

### **VEGETARIANA**

Mozzarella, Roasted Peppers, Olives, Mushrooms, Basil 9.75

## **PEPPERONCINI**

Mozzarella, Spicy Salame (Pepperoni), Pepperoncini Peppers, Garlic, Basil 10

## **DIAVOLA**

Mozzarella, Spicy Salame (Pepperoni), Onion, Basil 9.50

### **NAPOLETANA**

Mozzarella, Anchovies, Basil 9

# **PULCINELLA**

Smoked Mozzarella, Oregano, Garlic, Basil 10.25

# No Tomato Sauce

Olive Oil

### ALICE

Mozzarella, Pecorino Romano, Fontina, Onion, Basil, Balsamic Glaze 10.50

# SIENNA

Mozzarella, Cherry Tomatoes, Basil 9

### **PESTO**

Mozzarella, Pesto, Cherry Tomatoes, Pecorino Romano 9.25

# **TOSCANO**

Mozzarella, Cherry Tomatoes, Roasted Peppers, Onions, Garlic, Basil **9.25** 

# **LOMBARDA**

Pear, Gorgonzola, Arugula 8.75

#### MARSALA

Mozzarella, Marsala Cream, Mushrooms, Onion, Basil **10.50** 

