

**2021 Season Tee Off Party**

Membership Level	# Sold	Net Sales	Discounted
Unlimited Season Pass	123	\$ 156,917.25	\$ (17,435.25)
Weekday Season Pass	55	\$ 54,573.75	\$ (6,063.75)
Loyalty Card NEW	63	\$ 2,551.50	\$ (283.50)
Loyalty Card RENEW	487	\$ 15,347.50	\$ (1,701.00)
Junior Season Pass	10	\$ 2,250.00	\$ (250.00)
Junior Summer Pass	7	\$ 812.70	\$ (90.30)
<b>TOTAL</b>	<b>745</b>	<b>\$ 232,452.70</b>	<b>\$ (25,823.80)</b>

**2022 Season Tee Off Party**

Membership Level	# Sold	Net Sales	Discounted
Unlimited Season Pass	122	\$ 155,896.68	\$ (17,038.32)
Weekday Season Pass	72	\$ 71,673.56	\$ (7,706.44)
Loyalty Card NEW	73	\$ 2,960.55	\$ (324.45)
Loyalty Card RENEW	492	\$ 15,607.90	\$ (1,612.10)
Junior Season Pass	10	\$ 2,265.00	\$ (235.00)
Junior Summer Pass	7	\$ 812.70	\$ (90.30)
<b>TOTAL</b>	<b>776</b>	<b>\$ 249,216.39</b>	<b>\$ (27,006.61)</b>

**DIFFERENCE**

Membership Level	# Sold	Net Sales	Discounted
Unlimited Season Pass	-1	\$ (1,020.57)	\$ 396.93
Weekday Season Pass	17	\$ 17,099.81	\$ (1,642.69)
Loyalty Card NEW	10	\$ 409.05	\$ (40.95)
Loyalty Card RENEW	5	\$ 260.40	\$ 88.90
Junior Season Pass	0	\$ 15.00	\$ 15.00
Junior Summer Pass	0	\$ -	\$ -
<b>TOTAL</b>	<b>31</b>	<b>\$ 16,763.69</b>	<b>\$ (1,182.81)</b>