From: Scott Hinz
To: CSC

**Subject:** Madison Area Sheet Metal Training Center & WRTP BIG STEP

Date: Wednesday, November 9, 2022 11:39:05 AM

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I am emailing today in support of WRTP Big Step. Stephanie & Candy have been such a crucial part of our outreach here at the Madison Sheet Metal Training Center. The success rate they bring for new hires from communities and areas that may not be aware of our trade or the benefits our trade offers. They provide the extra information and training that some of these applicants need to show their talents. With working with them they seemed to have picked up on our trades skill set and have a very good success rate. I try to go to as many career and job fairs as I am able to and still be able to take care of my duties as the Madison Sheet Metal Training Center Coordinator. I believe the proof is in the numbers and when we go to job and career fairs the percentages are actually quite low of successful candidates maybe 1% to 3%. When we work with Stephanie & Candy with groups they bring we are typically around the 50% to 60% success rate of candidates hired. They are great people to work with and take their success personally.

## Thanks

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